# ECONOMIC REPORT OF THE PRESIDENT

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# Transmitted to the Congress January 1964

# Together With THE ANNUAL REPORT of the COUNCIL OF ECONOMIC ADVISERS

# Economic Report of the President



# Transmitted to the Congress January 1964

## TOGETHER WITH THE ANNUAL REPORT OF THE COUNCIL OF ECONOMIC ADVISERS

UNITED STATES GOVERNMENT PRINTING OFFICE WASHINGTON : 1964

#### LETTER OF TRANSMITTAL

THE WHITE HOUSE Washington, D.C., January 20, 1964

The Honorable the President Pro Tempore of the Senate, The Honorable the Speaker of the House of Representatives.

Sirs:

As required by the Employment Act of 1946, I am sending to the Congress my annual Economic Report.

I am also sending the Annual Report of the Council of Economic Advisers.

Sincerely,

hyndonkfolmen

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## ECONOMIC REPORT OF THE PRESIDENT

#### ECONOMIC REPORT OF THE PRESIDENT

#### To the Congress of the United States:

This is my first report to you under the Employment Act of 1946.

As a member of the Congress at that time, I was proud to vote for this historic Act.

Nothing less than the maximum will meet our needs.

Our gross national product (GNP) for the fourth quarter of 1963 rose to a \$600 billion annual rate.

But an unemployment rate of  $5\frac{1}{2}$  percent continues to

- -cast a long shadow over our pride in this achievement;
- -remind us that far too much of our precious human potential still lies idle.

As I stated in outlining my political philosophy six years ago:

I regard achievement of the full potential of our resources—physical, human, and otherwise—to be the highest purpose of governmental policies next to the protection of those rights we regard as inalienable.

The road to that full potential is still a long one. But we have moved steadily and impressively forward in the past three years.

And the tax cut will speed our climb toward our goals of full employment, faster growth, equal opportunity, balance in our external payments, and price stability.

As the Employment Act requires, I shall in this report

- ----assess our progress toward our economic goals,
- -review the current and foreseeable trends in the U.S. economy in relation to its potential, and
- -set forth my policy and program for achieving our national economic potential.

#### THE \$100 BILLION EXPANSION

As we face the tasks ahead, we have much to build on.

#### Economic Milestones

Our record \$100 billion expansion since early 1961 has carried us past important milestones in the march toward a better life. In 1963, for the first time in history:

- -GNP passed the \$600 billion mark, by year-end.
- -Average earnings in manufacturing exceeded \$100 a week, by year-end.
- -Personal income (before taxes) reached an average rate of some \$2,500 per capita, by year-end.
- -After-tax income of individuals exceeded \$400 billion, for the year.
- --Corporate profits exceeded \$50 billion before taxes and \$25 billion after taxes, for the year.
- ---Residential construction passed \$25 billion, for the year.
- ---Civilian employment exceeded 70 million, during the year.

#### Extent of the Advance

These striking statistics tell us where we are. But they do not tell us how far and how fast we have come.

In the nearly three years of unbroken expansion since early 1961:

-GNP is up 16 percent, measured in constant dollars.

- -Industrial production is up 23 percent.
- ---Civilian nonfarm jobs are up 23/4 million.
- -Personal income is up \$70 billion, or 17 percent.
- -Corporate profits before taxes are up \$17 billion, or 44 percent.
- -Net income per farm for 1963 is up almost \$375, or 12 percent.
- -Total after-tax income of the American people is up \$56 billion, or 16 percent.
- ---Real disposable income per family is up more than \$600, or 8 percent.

#### Comparative Gains

It is fair to ask how the 1961-63 expansion in output and incomes compares with earlier upswings in the American economy. Here is the answer:

- 1. The \$100 billion rise in output in 23⁄4 years knows no parallel in our peacetime economic annals.
- 2. The advance of \$51 billion in labor income is also unparalleled. Average real income of nonfarm workers has risen by \$345 a year, a gain not exceeded in any previous comparable period.

- 3. The rise in corporate profits from a rate of \$38½ billion in early 1961 to roughly \$55 billion at the end of 1963 is notable for three reasons:
  - a. The 14-percent annual rate of advance is high by previous standards.
  - b. The rise is not only large, but prolonged—at this stage in past expansions, profits had already declined from their peaks.
  - c. The rise has occurred even as the liberalized depreciation guidelines of 1962 were transferring \$21/2 billion of business receipts out of taxable profits into nontaxable depreciation.

Most heartening to me is that these gains to American labor and American business were not at the expense of

#### Contributions of Business, Labor, and Government

An expansion as long, strong, and free of excesses as the one we are now experiencing does not "just happen."

- -Business has generally held prices in check, kept inventories on an even keel, and avoided excesses in capital financing.
- ---Labor has been constructive in its collective bargaining and in its contributions to rising productivity. Average wage rate increases over the period 1961-63 have been the most modest since World War II, thereby helping to stabilize unit labor costs and improve our ability to compete with Europe and Japan.
- -Government has steadily pursued fiscal and monetary policies designed to promote recovery, accelerate expansion, and encourage business and consumer confidence:

in 1961, when the Administration's quick anti-recession program got recovery off to a flying start;

in 1962, when, in sharp contrast to 1960 and 1957, rising Federal purchases, new tax incentives to investment, and continued credit ease lent a steadying hand to an economy whose advance was faltering;

in 1963, when prospects of a timely tax cut buoyed a reassured and resurgent economy.

#### Federal Purchases and Tax Cuts

Rising Federal purchases have played an important role in sustaining the 1961-63 expansion. They accounted directly for 11 percent of the growth in GNP, quite apart from their substantial indirect effects in increasing business and consumer outlays.

Our fiscal program for 1964-65 will shift emphasis sharply from expanding Federal expenditure to boosting private consumer demand and business investment.

The \$11 billion tax cut will challenge American businessmen, investors, and consumers to put their enlarged incomes to work in the private economy to expand output, investment, and jobs.

I am confident that our private decision makers will rise to this challenge.

I am confident of their growing agreement

- -that "new records" in output and employment are not enough;

#### THE JOB AHEAD OF US

We have not yet met this test. New high ground is not the summit. That still lies ahead.

Our 1961-63 advance—though impressive, sustained, and noninflationary—has not gone far enough and fast enough

- ---to create the jobs needed by our unemployed,
- -to lift our GNP to its reasonable potential,

The size of the job that lies ahead of us is measured by-

 Unemployment—5½ percent of our labor force is still idle, even after a year-to-year advance of \$30 billion in our GNP. Taking into account the added workers who seek employment as jobs become more plentiful, we would need at least two million more jobs today just to get rid of stubborn excess unemployment.

- 2. *Productivity advance*—we need about two million new jobs each year to offset the labor-saving effects of rising output per worker.
- 3. Labor force growth—more than a million added jobseekers enter the labor market each year—indeed we will soon need 75 million jobs.
- 4. Unused capacity—operating rates in manufacturing still average only 87 percent of capacity, against the 92-percent rate preferred by business managers.
- 5. Wasting potential—men, machines, and materials that lie idle today could readily add about \$30 billion more to our \$600 billion GNP.
- 6. The balance-of-payments deficit—although sharply reduced by the determined steps announced in July, the deficit is still with us. And gold outflows—though only half as large in 1963 as in 1962, and less than half as large in the three years 1961-63 as in 1958-60—have not been eliminated.

#### EARLY TAX REDUCTION

If we are to master these problems, we must above all enact the tax bill (H.R. 8363)

- -not in one or two or three months, but now;
- -not in diluted, but in strengthened form, with an immediate drop from an 18-percent to a 14-percent withholding rate.

Far too long, our economy has labored under the handicap of Federal income tax rates born of war and inflation:

- ---Those rates were designed to curb demand in an economy bursting at the seams.
- -But now, when demand and incentives are not strong enough to make full use of our manpower and machines, the tax brake is set far too tight.
- -We need to release that brake quickly to put billions of dollars of new consuming and investing funds into the hands of the private economy.

#### Greatest Fiscal Stimulus

Speedy passage of the tax cut, at the 14-percent withholding rate

- ---will cut individual income tax collections by \$8.8 billion in 1964, over \$2 billion of which will come from lowering the withholding rate to 14 percent instead of 15 percent;
- -will cut corporate tax liabilities by \$11/2 billion in 1964;
- ---will provide a net fiscal stimulus, taking both expenditures and tax cut into account, that will be *three times as great* in 1964 as in any of the years 1961, 1962, and 1963;

--will, in fact, provide a greater net stimulus to the economy in 1964-to jobs, production, income, and profits-than in any other peacetime year in history.

The economics of efficiency is in no way inconsistent with the economics of expansion. By combining efficiency with expansion, frugality with compassion:

- -we shall hold the fiscal 1965 budget below the fiscal 1964 budget, and cut the deficit in half;
- ---we shall get a dollar's value for a dollar spent, while not fearing to spend a dollar when and where the Nation will reap a full dollar or more in benefit;
- --we shall strengthen our programs to meet pressing human needs; fully satisfy our defense requirements; and respond to the demands of economic progress;
- ----and we shall, at the same time, provide an unparalleled fiscal stimulus to the economy.

#### Sustained Expansion

The tax cut will give a sustained lift, year-in and year-out, to the American economy.

When fully effective in 1965, it will send well over \$11 billion annually coursing through the arteries of the private economy.

The resulting stream of purchases by willing consumers and of investment by responsive businessmen will, at full strength, expand the tax cut's initial impact several-fold.

The Nation will then, year-after-year, reap this benefit in the form of ---\$35 to \$45 billion more GNP,

- -\$25 to \$30 billion more consumption,

---\$5 to \$7 billion more profits,

than we would attain without the tax cut.

These gains, growing steadily, will at long last lead to a balanced budget in a balanced economy at full potential.

#### Safeguard Against Recession

For the near term, the tax cut will give us the vital fiscal safeguard we need against recession. It will convert what is already a long and strong advance into the longest and strongest expansion in our peacetime history:

---By April, it will have outdistanced all but the long and incomplete climb out of the Great Depression from 1933 to 1937.

-By mid-1965, it will have outlasted even that expansion.

I do not say that we can, at one stroke, wipe out recession or legislate the business cycle out of existence. But vigilant, bold, and flexible policy can prevent some recessions and nip others in the bud. And we have a great stake in doing so.

The American economy suffered two recessions in quick succession in 1957–58 and 1960–61. If a recession of the same average force were to hit us in 1964 or 1965, it would cost us

-a loss of \$25 billion or more of output;

-a rise of two million in unemployment;

-a drop of nearly 12 percent in industrial production;

----a sag of more than \$5 billion in after-tax profits.

Clearly, by enabling us to avoid a recession, the tax cut will pay us a handsome quick bonus quite apart from its basic long-run benefits.

#### THE 1964 ECONOMIC OUTLOOK

We enter 1964 with optimism

- ---responding to the expected spur of a quickly enacted \$11 billion tax cut.

With the tax cut, promptly enacted, our gross national product for 1964 should rise from \$585 billion for 1963 to a projected \$623 billion (understood as the midpoint of a \$10 billion range). But, without the tax cut, our sights would have to be set \$10 to \$15 billion lower—and dashed expectations could turn expansion into recession.

With the tax cut, the state of business confidence is strong: business forecasters today foresee a 5- to 6-percent, or even greater, rise in GNP from 1963 to 1964. In contrast, a year ago they foresaw only a 3- to 4-percent rise. Today's business optimism is one of our strongest economic assets in 1964.

With the tax cut, unemployment will decline significantly in 1964.

With the tax cut, *profits* will continue to rise, avoiding the decline that usually sets in after the first year or two of a business expansion.

With the tax cut, our balance of payments will benefit from basic improvements

- ---in our ability to compete in world markets as costs are cut directly through lower taxes and indirectly through modernization;
- -----and in our ability to retain and attract capital as returns on domestic investment rise with higher volume and lower unit costs.

With the tax cut, consumer spending—fueled by the extra \$8.8 billion of take-home pay—will propel the economy forward in 1964.

With the tax cut, business fixed investment should rise more in 1964 than in 1963, and housing and automobile demand should remain strong.

With the tax cut, in short, 1964 will be a year of strong, sustained economic advance.

But all this will not come about automatically. It requires, and I confidently expect:

#### **PRICE-WAGE POLICY IN 1964**

Prospects are favorable for continuing in 1964 our good record of price stability and stable unit labor costs:

First, the price and wage record from which we start is excellent:

- a. The wholesale price index is still below the level of 3 years ago.
- b. The consumer price index has risen only 1.2 percent a year, mostly in services.
- c. Average wage increases have stayed generally within the bounds of productivity increases.

Second, because of wage moderation and rising productivity, labor costs per unit of output have held steady, while volume has risen.

Third, the tax cut will further reduce costs, increase take-home pay, and keep sales and profits rising.

*Fourth*, with ample supplies of labor and industrial capacity, the force of expanding demand touched off by the tax cut can express itself in more output, income, jobs, and profits rather than inflationary price or wage increases.

Nevertheless, a series of specific price increases in recent monthsespecially in manufactured goods-gives me some cause for concern.

I do not anticipate a renewal of the price-wage spiral—a spiral that would weaken our expansion and worsen our balance-of-payments position. I count on the sense of responsibility of the Nation's industrialists and labor leaders

In the face of a 44 percent increase in corporate profits in less than three years and the prospect of further increases to come with the tax cut, I see no warrant for inflationary price rises.

On the heels of solid increases in real wages, plus the rise in take-home pay under the tax cut, I see no warrant for inflationary wage increases.

Accordingly:

- ---I shall keep a close watch on price and wage developments, with the aid of an early warning system which is being set up in the appropriate agencies.
- -I shall not hestitate to draw public attention to major actions by either business or labor that flout the public interest in noninflationary price and wage standards.
- -And I shall translate into action the view
  - a. that antitrust policy must remain keenly alert to illegal price-fixing and other practices that impair competition;
  - b. that we must resist new steps to legalize price-fixing where competition should prevail.

#### **OTHER POLICIES FOR 1964**

#### Monetary Policy and Balance-of-Payments Measures

A strong upswing in the economy after the tax cut need not bring tight money or high interest rates, especially when

- ---our balance of payments is improving so sharply in response to measures begun in 1961 and reinforced last July;
- -the budget for fiscal year 1965 will cut the Federal deficit in half and ease pressures on interest rates from Treasury borrowing.

It would be self-defeating to cancel the stimulus of tax reduction by tightening money. Monetary and debt policy should be directed toward maintaining interest rates and credit conditions that encourage private investment.

But monetary policy must remain flexible, so that:

- -It can quickly shift to the defense if, unexpectedly, inflation threatens or the balance of payments worsens.
- ---When monetary measures are not needed as defensive shock troops, they can reinforce fiscal policy in promoting domestic expansion.

Our balance of payments will continue to benefit from the special program launched last July. This requires

- ----early enactment of the *interest equalization tax*, designed to raise the costs of foreign borrowing in our capital market without forcing up domestic interest rates,
- --further economies in dollar outflows from Government programs, without compromising our efforts to maintain the strength of the free world,
- -continued price stability and export promotion to maintain or improve the competitive position of our exports.

#### Trade Expansion and Development Assistance

1. The Kennedy Round. The United States' 30-year campaign to reduce barriers to world trade—and the intensified pursuit of that goal signalled by the passage of the Trade Expansion Act of 1962—will reach a climax in 1964.

U.S. industry and agriculture are in excellent condition to seize the new opportunities offered by trade liberalization and to weather the adjustments that may be required.

Our goal is a more prosperous America in a more prosperous world.

2. The developing countries. Reduced trade barriers will expand exports and help an increasing number of developing countries to become self-supporting.

But for most poorer countries full self-support is still some distance off. We must help them find a path to development through freedom—and freedom through development.

Our development assistance effort must and will be more sharply focused and rigorously administered. We shall encourage others to share more of its burden and seek a larger role for private investment. But a strong development assistance program continues to be vital to our pursuit of peace and stability in the free world.

#### Agriculture

The contribution to our Nation's economic growth made by rising agricultural productivity is too often overlooked.

We need only look at the restraints placed on national growth in Soviet Bloc countries to understand what a failure in the growth of agricultural productivity can mean to a nation and its people.

Looking forward in 1964, we face a number of challenges in agriculture:

- -While net income per farm has grown 12 percent in 1961-63, chronic problems of overproduction remain.
- ---We need improved *commodity legislation* this year for many of our major commodities.

- -The highly successful *Food For Peace* program requires new legislative authority this year.
- -We must also provide the *research and development* support necessary to the continued strength, adaptability and growth of American agriculture.

#### Labor and Manpower Policies

No matter how mechanized it becomes, our economy is still an organization of *people*—working with tools. In 1964 we must redouble our efforts to meet these problems of our working people:

1. Automation. Technological change is a prime mover of our economic growth—but it can lead to painful job displacement.

- -A special high-level commission should be established to determine how we can best gain the benefits of automation while minimizing its human costs.
- -As a starting point, I commend to it the analysis of this problem which the Council of Economic Advisers has made in Chapter 3 of its accompanying report.

2. More efficient labor markets.

- -Displaced workers must be retrained and helped by improved Federal-State placement and counseling services to find their way back to fully productive lives.
- -And we must strengthen our education and training facilities at every level to give our youth the background and skills demanded by our rapidly developing economy. The Youth Employment Act remains high on our agenda.

3. Unemployment insurance. The burden of displacement on the individual must be eased by extending the coverage and increasing the benefits of our unemployment insurance programs.

4. The Fair Labor Standards Act. Coverage should be extended to over  $2\frac{1}{2}$  million workers who lack overtime coverage or are not protected at all—among them, 650,000 hotel, motel, restaurant, laundry, dry-cleaning, and farm-processing workers.

5. Working hours. We should and will solve our present unemployment problem by expanding demand, not by forcing the standard work week down to 35 hours. This would only redistribute work, not expand it.

At the same time, the regular use of heavy overtime may be unreasonably curtailing job opportunities in some industries.

Accordingly I shall ask for legislation authorizing higher overtime penalty rates on an industry-by-industry basis where tripartite industry committees determine that such rates could create more jobs without unduly raising costs.

#### Transportation and Technology

Our expanding economy and growing population place ever-rising demands on the Nation's transportation system. It is particularly urgent that the Congress now enact legislation before it

- ----to assist our cities in modernizing their mass transportation facilities;

The Federal Government provides major support for the research and development which underlie our striking technological advances. In the past much of our research and development has been connected with national defense. Now, as military outlays level off, we face

- —a challenge to apply the Nation's growing scientific and engineering resources to new socially profitable uses;
- -an opportunity to accelerate the technological progress of our civilian industries.

The Federal Government should join with private business and our universities in speeding the development and spread of new technology. I have directed the Department of Commerce to explore new ways to accomplish this.

#### Housing and Community Development

Americans generally are better housed than the citizens of any other nation. Much of this could not have been accomplished without the encouragement and help Government has given to our private financial institutions.

Authorizations expire this year for several of our major programs. They need to be renewed and extended

#### THE WAR ON POVERTY

In the State of the Union Message, I announced that this Administration was declaring unconditional war on poverty in America. I shall present the details of the attack, including legislative proposals, in a later special message to the Congress.

Americans today enjoy the highest standard of living in the history of mankind. But for nearly a fifth of our fellow citizens, this is a hollow achievement. They often live without hope, below minimum standards of decency. The per capita money income of these 35 million men, women, and children was only \$590 in 1962—against \$1,900 per capita for the Nation as a whole.

We cannot and need not wait for the gradual growth of the economy to lift this forgotten fifth of our Nation above the poverty line.

We know what must be done, and this Nation of abundance can surely afford to do it.

#### The Role of Prosperity and Faster Growth

Today, as in the past, higher employment and speedier economic growth are the cornerstones of a concerted attack on poverty:

- -In the Great Depression mass unemployment made poverty all too common an experience.
- -Since 1947, prosperity and progress have reduced the incidence of substandard incomes from one-third to one-fifth of the Nation.
- -But the erosion of poverty slowed measurably after 1957.
- -The tax cut will once again generate jobs and income at a pace that will provide an escape from poverty for many of our least fortunate families.

But general prosperity and growth leave untouched many of the roots of human poverty. In the decade ahead, the forgotten fifth must be given new opportunities for a better life.

There are two major prongs to our specific attack on poverty in America:

- First, to enable every individual to build his earning power to full capacity
- Second, to assure all citizens of decent living standards regardless of economic reverses or the vicissitudes of human life and health.

#### Building Individual Earning Power

The first approach is the more fundamental.

Let us deny no one the chance to develop and use his native talents to the full.

Let us, above all, open wide the exits from poverty to the children of the poor.

These are the keys to earning power:

- 1. Education. Poverty and ignorance go hand in hand:
  - -Of families headed by a person with only a grade school education, 37 percent are poor. Of those headed by high school graduates, only 8 percent are poor.
  - -We must upgrade the education of all our youth, both to advance human well-being and to speed the Nation's economic growth.

-But, most vitally, and with Federal support, we must upgrade the education of the children of the poor, so that they need not follow their parents in poverty.

2. *Health.* The poor, and the children of the poor, are handicapped by illness and disability that could be avoided:

 Largely as a result of the ill health that grows out of poverty, we rank below many other countries in the conquest of infant and maternal mortality, in average life expectancy and nutrition.
We must speed and intensify our efforts to make good health

more accessible to the poor.

3. Skills and jobs. We need to help both young adults and older workers acquire marketable skills by the programs already indicated.

4. Community and area rehabilitation. Concerted community action, with new Federal assistance, can break the dismal and vicious cycle found in too many of our rural and urban areas:

- ---The cycle of poverty: inadequate schools, drop-outs, poor health, unemployment---creating delinquency, slums, crime, disease, and broken families---thereby breeding more poverty.
- -The cycle of chronic depression: regions needing new economic uses for their idle or underutilized human and physical resources, but too poor to provide them alone—and therefore unable to break out of their depression.

The Area Redevelopment Act must be renewed and improved, and rural communities must be helped to find new economic strength.

Furthermore, in a forthcoming special message, I shall propose a new program to deal with our Nation's most distressed major region, Appalachia.

5. Equal opportunity. Forty-four percent of nonwhite families are poor. Deficiencies of education and health and continuing job discrimination depress the earnings of Negroes, and other nonwhites, throughout their lives.

- -Only 40 percent of nonwhites-compared to 70 percent of whites-complete high school.
- -Infant mortality is nearly twice as high, maternal mortality four times as high, for nonwhites.
- ---The life expectancy of a nonwhite man at age 20 is nearly 5 years shorter than for his white contemporary, and shorter than the average life expectancy reported in some 40 foreign countries.
- ---Unemployment rates for nonwhites are generally double those of whites.

Even beyond civil rights legislation, the fight to end discrimination requires constructive action by all governments and citizens to make sure—in practice as well as in principle—that all Americans have equal opportunities for education, for good health, for jobs, and for decent housing.

#### Providing a Decent Living

The second prong of the attack on poverty is to protect individuals and their families from poverty when their own earnings are insufficient because of age, disability, unemployment, or other family circumstances.

- 1. Too many of the *poor and disabled* today fail to receive aid under the eligibility requirements of our Federal, State, and local network of programs of insurance and assistance.
- 2. For the aged, enactment of the proposed program for hospital insurance under social security is the first order of business.
- 3. For the *unemployed*, permanent legislation to strengthen unemployment insurance is urgently needed, as indicated above.

#### A Versatile Attack

The tactics of our attack on this ancient enemy must be versatile and adaptable. For the sources of poverty vary from family to family, city to city, region to region:

- -A solution will not be found in any single new progam, directed from Washington and applied indiscriminately everywhere.
- -Instead, we urgently need to bring together the many existing programs-Federal, State, local, and private-and focus them more effectively in a frontal assault on the sources of poverty.
- ---Most important, we shall encourage and assist communities and regions to develop their own plans of action; to mobilize their own resources as well as those available under Federal programs.

Only in this way can we assure that the Federal funds devoted to the war on poverty—over \$1 billion of new funds in the first year—will be invested wisely and well.

#### AMERICA'S ECONOMIC CHALLENGE

In 1964 and beyond we seek a free and growing economy which

- ---operates at the *full potential* of our human and material resources;
- ---encourages free enterprise, innovation, and competition by citizens in all walks of life;
- -avoids setbacks from recession or inflation;
- -generates steady and rapid growth in productivity—the ultimate source of higher living standards—while providing the new skills and jobs needed for displaced workers;
- -meets ever more fully the needs and preferences of our citizens,

as freely expressed in the market place and in the halls of governments;

- ---provides increasing leisure, and satisfying ways to use the time, to those who wish it;
- --- promotes *mutually advantageous trade* with other countries, and progressively reduces barriers to international competition;
- -earns enough in free international transactions to balance our external payments and yet meet our world responsibilities;
- -*distributes fairly* the fruits of economic growth among consumers and producers, workers and employers;
- -moves steadily toward the American dream of equality of opportunity for all citizens—regardless of race, religion, sex, or residence, regardless of social and economic status at birth;
- ---permits every American to produce and to earn to the *full measure of his basic capacities;*
- --eliminates, with the compassion and foresight of which a free and abundant economy is capable, avoidable suffering and insecurity from the lives of our citizens.

These aspirations are not easy to fulfill—but neither are they beyond our powers.

The policies—public and private—we must pursue are not waiting to be discovered. They are at hand and we must use them.

Our main reliance is on private ingenuity, initiative, and industry. But it is the obligation of government

- ----to support the vibrant, steady growth of the economy;
- ----to expand the opportunities of free enterprise;
- -and to serve the economic interests of all the people.

The Federal Government,

- ---working closely with labor, business, and agriculture, yet respecting the economic and political freedoms of individuals;
- ---working closely with State and local governments, yet careful not to trespass on their domain

faces the economic challenges of 1964 with confidence.

Strengthened by the programs I have outlined in this Report, the Nation will move steadily toward the realization of its full potential.

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# THE ANNUAL REPORT OF THE

## COUNCIL OF ECONOMIC ADVISERS

#### LETTER OF TRANSMITTAL

COUNCIL OF ECONOMIC ADVISERS, Washington, D.C., January 13, 1964.

THE PRESIDENT:

SIR: The Council of Economic Advisers herewith submits its Annual Report, January 1964, in accordance with Section 4(c)(2) of the Employment Act of 1946.

Respectfully,

Walter W. Heller, Chairman.

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JOHN P. LEWIS

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#### INTRODUCTION

The Nation's economic gains in 3 years of expansion reached the \$100 billion mark in the last quarter of 1963. In early 1961 the country was in its third recession since the end of the Korean conflict. Gross national product was barely at the \$500 billion rate of a year earlier, and many feared that it would go lower. Yet less than 3 years later, sustained economic expansion had carried GNP to an annual rate of \$600 billion for the fourth quarter of 1963. This unprecedented gain in gross national product was accompanied by a record of price stability unsurpassed in any expansionary period since World War II.

As Chart 1 shows, the economy has made a strong and sustained advance beyond the records of earlier years. The expansion has demonstrated the vitality of the private economy in an environment of progressive Federal policy. But the Nation's performance must be measured against its potential levels of output and employment, not simply against past records. Compared with the past, there is much to be proud of. Compared with the Nation's potential, there is much yet to do. This Report is in large part addressed to the goals that lie ahead and to the policies needed for advancing toward them.

By all odds, the country's number one economic problem is persistent unemployment. Indeed, this would stand near the top of any list of ills afflicting our society. The unemployment problem has many dimensions, and so it must be attacked on many fronts. It is clear, however, that more rapid growth in domestic and international markets for the Nation's output is the central prerequisite for full employment. Tax reduction is urgently needed as the prime mover toward this target. Programs of education and retraining, aid to depressed areas and disadvantaged groups, and measures to improve labor mobility are also essential in this endeavor, but they can have their full effects only if there is adequate over-all demand for the products of labor. Chapter 1 of this Report appraises the gains of the past 3 years and the prospects for 1964 and discusses the role of Federal fiscal and monetary policy in generating enough demand to use the economy's full potential.

Solution of the unemployment problem and its associated waste of potential output is essential to a successful attack on many of our social evils. But we cannot expect a reduction in unemployment alone to eliminate the poverty that afflicts 20 percent of American families. This degrading and self-perpetuating condition can be fully overcome only by programs that attack directly the many sources of impoverishment in our society. Chapter

# Indicators of Production and Income



L/ALL DATA SEASONALLY ADJUSTED, EXCEPT MANUFACTURING WEEKLY EARNINGS 2/ANNUAL RATE.

SOURCES: DEPARTMENT OF COMMERCE, DEPARTMENT OF LABOR, FEDERAL RESERVE BOARD, SECURITIES AND EXCHANGE COMMISSION, AND COUNCIL OF ECONOMIC ADVISERS 2 of this Report contains an analysis of the roots of poverty in America and the broad outlines of a program to attack it.

In the long run the growth of economic abundance in any society depends heavily on improvements in its technology. The current stage of technological development promises a continued growth in productivity and a reduction in toil. But technological progress always creates problems of adjustment, and many fear that today's problems may be more severe than those of earlier periods. Chapter 3 examines the process of innovation in production, ways of speeding it up, and ways of easing the painful human problems it creates.

The return to full employment will put to a test the ability of the American economy to make full use of its productive potential without a renewal of the price-wage spiral. Chapter 4 evaluates the economy's capacities for avoiding inflation in 1964 and beyond and emphasizes the need for responsible private price and wage making.

The importance of maintaining price stability is heightened by the need to eliminate the deficit in the United States' balance of international payments, which remains a problem in spite of substantial inroads that have been made in the past year. After reviewing recent developments in this area, Chapter 5 turns to a question that will inevitably be raised by the reduction in this country's payments deficits—namely, the effectiveness of the free world's present international monetary system.

Since the end of World War II, the United States has become increasingly aware that its own interests are closely interwoven with those of the developing nations. Chapter 6 re-examines this interplay of interests and explores its implications for American development assistance policies.

On October 28, 1963, the Council of Economic Advisers testified before the Subcommittee on Employment and Manpower of the Senate Committee on Labor and Public Welfare. The testimony dealt with the unemployment problem, its relationship to changing production methods, and the role of the pending tax legislation in attacking the problem. Because the testimony relates to matters discussed in Chapters 1 and 3, it is reproduced in this Report as Appendix A.

### Chapter 1

## Economic Expansion and Federal Policy

THE AMERICAN ECONOMY has recorded nearly 3 years of solid expansion since early 1961. But it urgently needs the tax cuts now pending to complete the climb back toward full employment and full production that began 3 years ago. After reviewing the impressive record of these years and examining the role of Federal fiscal and monetary policy in achieving this record, this chapter discusses the economic situation at the end of 1963; the prospects for 1964; and the broad outlines of policy that can complete the return to full employment.

#### REVIEW OF THE EXPANSION

By April of this year, the present expansion will have become the second longest peacetime expansion of this century—exceeded only by the prolonged climb out of the depths of the Great Depression. As Chart 2 shows, the \$100 billion expansion since early 1961 has eclipsed the brief 1958–60 expansion in both extent and duration, and has achieved in its first 11 quarters a greater increase in total *real* output—16 percent—than was achieved in the 13 quarters of the 1954–57 expansion. With early enactment of the pending tax bill it has every prospect of continuing throughout 1964 at an accelerated pace.

#### EXPANSION OF DEMAND

While all major components of demand have contributed to the expansion of the past 3 years, much of the advance has come from rising Federal, State, and local purchases of goods and services. Federal purchases in constant dollars rose by 16 percent from the first quarter of 1961 to the fourth quarter of 1963 and accounted for 11 percent of the total increase in demand. As Table 1 indicates, this contrasts sharply with the two previous expansions, when declining real Federal purchases detracted from the increase in gross national product. State and local purchases rose by 13 percent in constant dollars over the recent period, accounting for 9 percent of the total demand increase.

A second major source of demand strength in the present expansion has been private nonfarm residential construction. In contrast to the experience of the two previous expansions, housing expenditure has risen fairly steadily since the beginning of 1961. From the first quarter of that



# Real Gross National Product in Three Postwar Expansions

BASED ON SEASONALLY ADJUSTED DATA, 1963 PRICES.
 AFRED PERSONS INCLUDE ARMED FORCES.
 TROUGH QUARTERS FOR GNP WERE 1954 II, 1958 I, AND 1961 I
 SOURCES: DEPARTMENT OF COMMERCE AND COUNCIL OF ECONOMIC ADVISERS.

year to the fourth quarter of 1963, it rose 33 percent in constant dollars, accounting for 8 percent of the total increase in GNP.

The unusually vigorous expansion in government expenditures and residential construction has been supplemented by a sustained increase of business investment in producers' durable equipment and nonresidential construction. Measured in constant dollars, it rose by 20 percent from the first quarter of 1961 to the fourth quarter of 1963. Although this percentage rise is larger than that in total GNP, it is disappointing by past standards. Business investment typically has risen faster than GNP in expansions, just as it has fallen faster in recessions. During the 1947-57 period, the rate of business fixed investment consistently exceeded 10 percent of GNP in constant (1963) dollars; in the current expansion, the ratio has remained close to its recession low of 9 percent.

The pace of inventory accumulation has been moderate by comparison with some periods in the past and has been unusually steady since mid-1962. After jumping from a \$4.3 billion annual rate of liquidation at the recession trough to an \$8.1 billion rate of accumulation in the first quarter of 1962, inventory investment has fluctuated moderately around an average value of \$4.4 billion for the last half of 1962 and the whole of 1963.

Despite the notable strength of the demand for automobiles (discussed below), total personal consumption outlays have remained between 92 and 94 percent of after-tax personal income, as they have in every year since The rise in consumption outlays from the first quarter of 1961 to 1950. the fourth quarter of 1963 amounted to 12 percent in constant dollars, and accounted for about half the over-all increase in GNP.

	Annua	al rate of ch (Percent)	ange 1	Distribution of total change 1 (Percent)			
Component	1954 II to	1958 I to	1961 I to	1954 II to	1958 I to	1961 I to	
	1957 III	1960 II	1963 IV 3	1957 III	1960 II	1963 IV 3	
Total gross national product	4.1	5.3	5.4	100.0	100.0	100.0	
Federal Government purchases	-3.3	6	5.6	10.9	1.2	11.4	
State and local government purchases.	4.9	4.5	4.7	10.6	8.4	8.8	
Residential construction	.9	7.8	11.0	.8	6.0	8.2	
Business fixed investment *	5.3	4.1	6.8	13.3	7.4	11.1	
Business inventory change	(4)	(4)	(4)	10.1	17.2	12.0	
Personal consumption expenditures	4.6	4.9	4.1	70.5	60.5	48.9	
Net exports	(5)	(8)	(8)	5.7	1.9	5	

Based on data in 1963 prices.
 Preliminary estimates by Council of Economic Advisers for latest quarter in current expansion.
 Includes producers' durable equipment and nonresidential construction.
 Inapplicable because inventory changes were negative in the trough quarters.
 Not shown because of small numbers on which changes would be based.

NOTE.-Detail will not necessarily add to totals because of rounding.

Source: Department of Commerce (except as noted).

#### MODERATION IN PRICE INCREASES

This strong, sustained advance in real output in the past 3 years has been accompanied by an unusual degree of price stability. As in nearly all periods of expansion, there has been some upward drift in the prices of final purchases. But the price rise of the past 3 years has been well below that in other periods of comparable output gains. Of the 20 percent increase in current-dollar GNP from the first quarter of 1961 to the fourth quarter of 1963, 16 percent consisted of a rise in constant-dollar output, and only 4 percent of a rise in prices. Only in the short expansion of 1958–60 was the price rise comparably small.

The average annual rate of increase in the consumer price index over the first 34 months of the current expansion amounted to a very moderate 1.2 percent. Considering the availability of new products and quality changes not fully reflected in the index, there has been little, if any, real erosion of the purchasing power of the consumer's dollar. The wholesale price index, which is a better measure of the international competitiveness of American products, has not risen since the recession trough in early 1961.

#### **EXPANSION IN INCOMES**

In this environment of sustained increases in output and comparative price stability, gains in real income have been significant and widely diffused. The moderation of money wage increases has served the Nation's balance of payments well without serving labor ill. Money wages have not had to push ahead rapidly in order to keep pace with consumer prices. Employee compensation per nonfarm worker, adjusted for the mild rise in consumer prices, increased by 7 percent from the recession trough to the last quarter of 1963.

The farming sector of the economy has also shared in the advance. Net income per farm, adjusted for changes in prices paid by farmers for cost-ofliving items, rose by 9 percent from early 1961 to 1963.

The rise in disposable personal income adjusted for price increases—the best measure of the after-tax economic gains of individuals—amounted to 13 percent from the recession trough to the fourth quarter of 1963. On a per capita basis, the rise was 8 percent.

In previous business expansions corporate profits characteristically have risen rapidly in the early quarters of recovery and then levelled off or declined because of a sharp diminution in the rate of gain in productivity. In the current expansion, the rate of increase in GNP per worker has been better maintained than in the past (Chart 2). As a consequence, profits after taxes increased \$10 billion, or 52 percent, from the recession trough to the fourth quarter of 1963. Because of the advantageous shift of corporate earnings from profits to depreciation allowances permitted by the 1962 liberalization of the Internal Revenue Service's depreciation guidelines, the sum of corporate profits after taxes and capital consumption allowances provides a more useful comparison over time for most companies. This total rose \$17 billion during the expansion, as Chart 3 indicates.

These continued gains in both labor and profit incomes could not have been consistent with price stability without the excellent productivity record during the past 3 years. A high rate of productivity increase is the surest means of reconciling the aspirations of all for higher incomes with the maintenance of a stable price level and improvement in the balance of payments.

UNEMPLOYMENT AND UNUSED POTENTIAL OUTPUT

Although the expansion brought rising levels of economic welfare to most Americans during the past 3 years, it was marred by continuing excessive unemployment. The 16-percent increase in demand from the first quarter of 1961 to the fourth quarter of 1963 brought about a 4-percent increase

Chart 3

## Corporate Profits After Taxes and Capital Consumption Allowances



J SEASONALLY ADJUSTED ANNUAL RATES.

NOTE: BEGINNING 1962, DATA REFLECT NEW DEPRECIATION GUIDELINES AND INVESTMENT TAX CREDIT SOURCES: DEPARTMENT OF COMMERCE AND COUNCIL OF ECONOMIC ADVISERS. in civilian employment; but even so, in the last quarter of the year 5.6 percent of the civilian labor force was unemployed. Moreover, lack of job opportunities kept many potential workers out of the labor force, while others held jobs well below their capabilities.

In the first year of recovery substantial progress was made in cutting unemployment. The over-all seasonally adjusted rate dropped from 6.7 percent in 1961 to 5.6 percent in 1962. Reductions were largest among those workers most affected by the 1960-61 recession; the unemployment rate fell 1.5 percentage points for nonwhites, 2.1 points for semiskilled and unskilled workers, and 1.9 points for manufacturing workers. However, during 1963, no further progress was made. The monthly unemployment rate varied within narrow limits about an average of 5.7 percent.

Excessive unemployment is the most obvious symptom and one of the worst consequences of a level of demand that falls short of the Nation's potential output. During 1963 the Council of Economic Advisers carefully re-examined its measure of potential GNP. This concept, fully discussed in the Council's January 1962 Report, defines "potential" as the output that would be produced if unemployment were at the interim-target level of 4 percent. For the period to date, the earlier conclusion still holds: the level of constant-dollar GNP needed to maintain the unemployment rate at 4 percent has been growing at an average rate of about  $3\frac{1}{2}$  percent a year since mid-1955, when the unemployment rate was close to 4 percent.

As Chart 4 shows, the cumulative effect of actual output growth at a rate less than  $3\frac{1}{2}$  percent after mid-1955 had produced a gap of \$50 billion (1963 prices) between actual and potential output by the first quarter of 1961. The rapid recovery in the first year of expansion lowered this gap to \$30 billion by the first quarter of 1962, but since that time expansion in output has just about kept pace with the growth in potential. As a consequence, unemployment has failed to decline to a tolerable level, and a gap close to \$30 billion between actual and potential output remained in the fourth quarter of 1963.

Merely avoiding recession or even maintaining a rate of expansion comparable to that of the last 8 quarters will not close the gap or eliminate excessive unemployment. Only a significant acceleration of expansion can enable the Nation to make full use of its growing labor force and productive potential. The choice of appropriate fiscal and monetary policies to achieve this goal is one of the problems challenging the Federal Government in 1964.

#### MAINTENANCE OF THE EXPANSION

Two years ago, many observers who noted that postwar expansions had become successively shorter wondered if this trend would continue. Although that anxiety has long since been allayed, there is some fear now that, simply because of its duration, the current expansion must be approaching its end. If this were true, we would face much higher un-

# Gross National Product, Actual and Potential, and Unemployment Rate



\* SEASONALLY ADJUSTED ANNUAL RATES.

1/3%% TREND LINE THROUGH MIDDLE OF 1955. 2/UNEMPLOYMENT AS PERCENT OF CIVILIAN LABOR FORCE; SEASONALLY ADJUSTED.

SOURCES: DEPARTMENT OF COMMERCE, DEPARTMENT OF LABOR, AND COUNCIL OF ECONOMIC ADVISERS.

employment and greater wasted potential instead of a return to fuller use of our available resources.

The fact is that over-all business fluctuations have no fixed rhythms, and recessions are not in any scientific sense inevitable. There are, it is true, certain systematic features of the economic process leading to the onset of recession. During periods of prosperity, a larger part of the Nation's output is used to increase productive capacity through investment in plant, equipment, and business inventories. If over-all demand rises rapidly enough to justify the added capacity, incentives for further growth of capital are maintained, and the expansion of economic activity continues. But when the growth of demand does not keep pace, business firms curtail further additions to capacity by trimming their investment outlays. The reduction in investment, in turn, reduces employment and income, thus converting the initial slowdown in the growth of demand into an actual decline in general economic activity—a recession.

While individual recessions have their own features and their own proximate causes, reversals from expansion can typically be traced to a failure of demand to keep pace with the expansion of capital facilities. There have been many occasions in the past when timely Federal policy actions could have maintained the balance between demand and capacity and thereby changed our economic history. It is vital that such opportunities be seized in the future.

#### FEDERAL POLICY AND FULL EMPLOYMENT

To comply with the mandate of the Employment Act of 1946 "to promote maximum employment, production, and purchasing power," the Federal Government must adjust its programs to complement private demand. Given the magnitude of its expenditure commitments, its revenue collections, its public debt management obligations, and its money and credit responsibilities, the Government inevitably exerts a powerful impact on demand. It is, therefore, a first principle of responsible Federal economic policy to try, insofar as possible, to adjust this impact in a way that promotes expansion and price stability.

The instruments of fiscal policy—Federal taxes, transfer payments, subsidies, grants-in-aid, and purchases of goods and services—are the Government's most powerful tools for promoting expansion. Federal purchases of goods and services are themselves a component of demand, and indirectly they affect the other components. Through their impact on employment and income, they influence the level of consumption. By increasing sales and profits, they encourage investment expenditures. Similarly, taxes, transfers, and subsidies affect consumption and investment through their obvious effects on disposable incomes, after-tax profits, and incentives. Federal grants-in-aid finance many State and local expenditure programs.

These fiscal policy tools, while powerful, can at present be used by the Executive with only limited flexibility. Major expenditure programs must be related to a variety of domestic and international objectives as well as to



## Federal Budget NATIONAL INCOME ACCOUNTS BASIS

SOURCES: DEPARTMENT OF COMMERCE, BUREAU OF THE BUDGET, AND COUNCIL OF ECONOMIC ADVISERS

<sup>\*</sup> SEASONALLY ADJUSTED ANNUAL RATES.

the requirements of economic efficiency. They are therefore sometimes difficult to reconcile with income and employment goals in the annual budgetary process. Moreover, under our constitutional system, legislation needed to implement fiscal policies is the prerogative of the Congress. The Congress has demonstrated its ability to enact tax and expenditure legislation quickly in time of emergency, and the Executive Branch does have some flexibility in the timing of expenditures. This limited flexibility was used to good advantage in 1961. But without legislation to establish in advance specific rules designed to facilitate flexible fiscal policy—such as those requested by President Kennedy in 1962—tax and expenditure policies cannot be adjusted with sufficient speed to cope with the swift changes in private demand that bring recession or inflation. Greater flexibility would be desirable. However, the main function of fiscal policy must continue to be the provision of a good supporting framework for expansion.

#### THE FULL-EMPLOYMENT BUDGET

The Federal budget on a national income and product accounts basis gives the most comprehensive picture available of the revenue and expenditure activities of the Government as these affect private demands and the level of economic activity. This budget includes the receipts and expenditures of the Federal trust fund accounts, as well as those in the administrative budget, but excludes credit transactions. Unlike the administrative budget, it records corporate tax liabilities at the time they accrue rather than when collections are made. These and other differences between the administrative budget and the national income and product accounts budget are outlined in the January 1962 Report of the Council of Economic Advisers.

Federal policy decisions determine budgeted expenditures and a set of laws governing tax rates and transfer payments. The actual surplus or deficit position of the budget depends partly on the planned levels of expenditure and the rates incorporated in the tax structure, and partly on the general strength of private income and demand. Since both receipts and expenditures are affected by the level of private demand, the budget serves as an automatic stabilizer, moving into deficit in a recession and toward a surplus in recovery. This pattern is evident in Chart 5.

The economic impact of a given budget program is best measured by its surplus or deficit at full-employment income levels. The surplus in the full-employment budget is too large when the Government demand contained in the budget, and private investment and consumption demands forthcoming from after-tax incomes, are insufficient to bring total output to the full-employment level. The actual budget will then show a smaller surplus or larger deficit than the full-employment budget.

If the fiscal structure is biased in this direction, it can be corrected either by expanding Government purchases to employ idle resources in satisfying public needs; or by expanding private business and personal after-tax incomes through reduced tax rates or increased transfer payments to employ idle resources in satisfying the demands of the private sector. When the budget is too expansionary, the combination of public and private demands will eventually exceed productive capacity, and excessive upward pressure on prices will develop. In this event, sound fiscal policy calls for lowering expenditures or raising tax rates, or both.

The appropriate size of the surplus or deficit in the full-employment budget depends on the strength of private demand and its responsiveness to fiscal policy. The budget must counterbalance private demand. The weaker the underlying determinants of private demand, the more expansionary the budget should be; the stronger these determinants, the more restraining the budget should be.

Whether a given budget is too expansionary or restrictive depends also on other Government policies affecting private spending, of which monetary policy is the most important. Other things being equal, a strongly expansionary monetary policy permits a larger surplus by strengthening business investment, residential construction, and other expenditures that are sensitive to the cost and availability of credit.

#### FISCAL POLICY IN A GROWING ECONOMY

In a growing economy, periodic budget adjustments are required to maintain adequate expansion of total demand. The volume of tax revenues rises as incomes grow if tax rates remain unchanged. At present tax rates, the revenues that the Federal Government would collect at full employment increase by more than \$6 billion a year. If program needs do not require expenditures to grow at the same rate, tax rates must be reduced, or a growing full-employment surplus will result, with increasingly restrictive effects on the economy.

In the past this very process has been a major factor in slowing expansions and precipitating downturns. Thus the consequences of excessive potential surpluses have been large actual deficits, unemployment, and inability to achieve steady growth.

To avoid these consequences, an appropriate expansion-promoting fiscal program would call for tax and expenditure policies that prevent a constrictive rise in the full-employment surplus. As Chart 6 suggests, the experience of the past 10 years has illustrated the tendency of the full-employment surplus to build up to expansion-retarding levels as the economy grows. The tax reductions of 1964 will be a giant step to remove a burdensome fiscal restraint *before* the economy levels off or goes into a recession, and to provide a framework for continued vigorous growth.

#### THE ROLE OF MONETARY POLICY

Establishing a suitable fiscal framework is not the only step the Government can take to promote full employment. The ability of the economy to maintain expansion in both its actual and its potential output is significantly affected by the monetary and debt management policies of the Federal Reserve System and the Treasury Department. Expenditures on

### Federal Surplus or Deficit: Actual and Full-Employment Estimates NATIONAL INCOME ACCOUNTS BASIS



SOURCES: DEPARTMENT OF COMMERCE, BUREAU OF THE BUDGET, AND COUNCIL OF ECONOMIC ADVISERS.

long-lived assets, such as residential and commercial buildings, business plant and equipment, and to a lesser extent consumer durables, are particularly sensitive to cost and availability of credit, which are heavily influenced by monetary and debt management policies.

The choice of monetary policies must be related to the character of private demand, to the type of fiscal policy being pursued, and to goals with respect to the balance of payments. In the light of these considerations, various combinations of fiscal and monetary policies are appropriate to different conditions in the economy.

When aggregate demand is generally deficient and investment and consumption are expanding too slowly to provide jobs for all those seeking employment, expansionary monetary policy normally can and should accompany expansionary fiscal policy. Likewise, when excessive aggregate demand threatens to cause inflation, a tight monetary policy may be called for in conjunction with a fiscal program that permits full-employment Federal revenues to rise relative to expenditures.

Under some circumstances, however, it may be appropriate to operate monetary policy at seeming cross purposes to fiscal policy in order to restrict or expand the share of output devoted to investment. In general, an easier monetary policy will permit a higher sustainable rate of investment and capacity growth. Together with a slightly restrictive full-employment budget, such a policy mix may raise the growth rate of potential output while keeping total demand within noninflationary bounds. Alternatively, if investment is so large relative to consumption and Government purchases as to threaten a rapid buildup of excess capacity or serious bottlenecks in capital-goods industries, the need may be for monetary restraints on investment and stimulus to consumption through a tax reduction.

A partially offsetting mix of fiscal and monetary policies also becomes appropriate when, as now, the Nation's balance-of-payments deficit is excessive at the same time that domestic expansion needs to be stimulated. In this case, however, it is useful to differentiate among types of monetary policies. Efforts can be made—as they have been in the current expansion to use the various tools of monetary and debt-management policy to keep the cost and availability of long-term credit favorable to domestic expansion, while maintaining short-term interest rates at a level necessary to restrain short-term capital outflows. Meanwhile, other more direct measures to deal with the balance-of-payments problem need to be pushed vigorously to correct the basic causes of the deficit and in the process provide more scope for monetary policy in promoting domestic expansion.

Against the background of these general considerations, an understanding of the problems and possibilities of Federal policy in the maintenance of expansion can best be gained by examining the experience of the past three expansions.

FEDERAL POLICY IN THE EXPANSIONS OF 1954-57 AND 1958-60

The recovery from the 1954 recession was aided by a substantial tax cut and by the fact that materials shortages and controls during the Korean conflict had limited the buildup of capacity to produce civilian goods. The result was a period of rapid expansion in late 1954 and early 1955, centering first in inventories, automobiles, and housing. This was followed by a remarkable boom in fixed investment from the third quarter of 1955 through the third quarter of 1957.

The absence of price-wage restraint in the 1955–57 period contributed to a widespread inflation despite the lack of any general excess of demand over capacity output. Excess demand was confined to the durable goods manufacturing industry, where orders strained capacity in many lines. But sharp price and wage increases in this sector were imitated in other industries that did not share similar demand pressures.

Indeed, the lack of real output increases in early 1956 prompted predictions of recession. Despite the capital goods boom, total output levelled off at that time as automobiles, residential construction, and Federal purchases all declined. But defense outlays increased sharply from mid-1956 to mid-1957, and capital goods purchases remained strong. By the time the investment boom had run its course, total demand had not grown sufficiently to use fully the added capacity that had been created. Federal outlays levelled off early in 1957 and then declined, just at a time when expansionary policy was needed to avoid a downturn. And the Federal Reserve, which had been tightening money and credit conditions throughout most of the expansion, raised the discount rate in August 1957, just as the downturn in production was beginning.

The entire expansion of 1958–60 was characterized by price stability, ample productive capacity, and excessive unemployment. Wholesale prices were virtually steady throughout the expansion. The capacity utilization rate in manufacturing had dropped to 73 percent in the 1958 recession, nearly 20 points below its peak level in the fourth quarter of 1955. Except for brief periods of rapid inventory accumulation before and after the lengthy steel strike of 1959, the utilization rate never regained much more than half this loss. Consequently the recovery of investment expenditure was weak. The unemployment rate fell only to 5.0 percent, and that for only 1 month. The average unemployment rate from January 1959 to May 1960 (when the peak of the recovery was reached) was 5.4 percent.

Yet Federal policy was restrictive and wholly inappropriate to a period of insufficient demand. The full-employment surplus was allowed to rise drastically from a  $41/_2$  billion level in 1958 to more than 12 billion in 1960. The expenditure line was held firmly while the only tax-rate changes made were increases in social insurance and excise tax rates. The turnaround from actual deficit to actual surplus was even more striking. Between the third quarter of 1958 and the first quarter of 1960, there was a swing of nearly \$20 billion (annual rate) from a \$10.7 billion deficit to an \$8.2 billion surplus. At a time when private investment demand was depressed by excess capacity, this fiscal restraint was clearly inconsistent with continued expansion. If it had not been for a slow rise throughout the period in the share of disposable income consumed, it is doubtful that this shortest of all recent recoveries would have lasted even as long as it did.

The restrictive fiscal policy of 1958–60 was accompanied early in the expansion by a shift toward monetary restraint that became progressively more severe and by late 1959 resulted in the tightest monetary and credit conditions of the postwar period. Treasury bill yields rose by  $3\frac{1}{2}$  percentage points from mid-1958 to the end of 1959. Long-term Government bond yields increased by a full percentage point during the same period. The sector most adversely affected by this monetary tightness was housing. Private housing starts, which had risen strongly during the period of monetary ease immediately following the 1958 recession, fell by one-fourth from the beginning of 1959 to the middle of 1960. This reduced the demand for building materials and, through its effect on incomes earned in the construction industry, the demand for consumer goods. The combination of fiscal and monetary tightness contributed to a halt in the expansion of business investment expenditures and led to a downturn after only 25 months of expansion.

#### FISCAL POLICY IN THE PRESENT EXPANSION

When the new Administration came to office in early 1961, the 1960-61 recession was near its trough. The unemployment rate was close to 7 percent, and the rate of capacity utilization in manufacturing had fallen to 77 percent. The economic task of first priority was to end the unnecessary waste of resources.

The fiscal program adopted by Congress and the Administration lowered the \$12 billion full employment surplus of 1960 to \$6 billion by 1962. This reduction was accomplished through both tax reductions and expenditure increases.

The expenditure increases of the 1961-62 period, undertaken to bolster our defense and space programs and to provide for unmet civilian needs, were highly stimulating to the economy. Total Federal expenditures increased by \$10 billion (annual rate) between the first quarter of 1961 and the first quarter of 1962, making a major contribution to the 8.8 percent rise in GNP during the first recovery year. Increases in Federal expenditures continued beyond the initial recovery year. From the first quarter of 1961 to the fourth quarter of 1963, Federal purchases of goods and services in current prices increased by  $$11\frac{1}{2}$  billion at annual rates, or 21 percent. Total Federal expenditures, which include transfer payments, subsidies, interest, and grants-in-aid as well as purchases of goods and services, increased by  $$19\frac{1}{2}$  billion, or 20 percent, over the same period.

Two tax reduction measures—the new depreciation guidelines announced by the Treasury in July 1962 and the investment tax credit enacted by the Congress in the Revenue Act of 1962—were adopted to stimulate lagging private investment. Their details are discussed in Appendix A of the January 1963 Report of the Council of Economic Advisers. Their net effect was to raise the annual cash flow to corporations by \$2.5 billion in 1963 and to increase the after-tax rate of return on new investment projects. These measures contributed to the rapid rise in plant and equipment outlays that occurred after the first quarter of 1963. Since there are substantial lags in the investment decision-making and spending process, their full effects have not yet been realized.

In early 1963 the Administration proposed a program of tax reduction and revision designed to move the country toward full employment. Failure to enact this key part of the fiscal program by mid-1963 led to a rise in the full-employment surplus when a reduction was needed. By the fourth quarter of 1963, with output still about \$30 billion short of potential and an unemployment rate of 5.6 percent, the full-employment surplus was \$9 billion, and the actual budget deficit, on a national income and product basis, fell close to zero. However, early enactment of the tax bill and enactment of the President's budget for fiscal 1965 will bring a sharp and needed reduction in the full-employment surplus. The tax and expenditure program will give a bigger fiscal stimulus in calendar 1964 than in any of the past 3 years and will provide a strong, fresh impetus to the expansion.

#### MONETARY POLICY IN THE PRESENT EXPANSION

The fiscal policy of the 1961-63 years was complemented by a monetary policy designed to encourage an expanding economy while also defending the balance of payments. Actions were taken to raise short-term interest rates and to maintain them at levels that would reduce outflows of funds to money markets abroad. Within the limits established by this policy, the Federal Reserve provided money and bank credit to support the expansion and generally avoided placing upward pressure on long-term rates.

In attempting to pursue both its domestic and its balance-of-payments objectives, the Federal Reserve used its policy instruments flexibly. In February 1961 it began to supply a portion of new bank reserves through the purchase of longer-term securities. Meanwhile the Treasury concentrated its new offerings of securities largely in short maturities to exert upward pressure on short-term interest rates. In the autumn of 1962 the Federal Reserve reduced reserve requirements on time and savings deposits, thereby releasing reserves for seasonal growth in money and credit without purchasing short-term securities in the open market.

A particularly important factor that exerted upward pressure on shortterm rates but held long-term rates down was the two-step change in Regulation Q in January 1962 and July 1963, which permitted banks to pay higher interest rates on time and savings deposits. These steps accelerated the flow of savings into commercial banks, which in turn invested heavily in mortgages and State and local securities, thereby putting downward pressure on mortgage and other long-term yields. At the same time commercial banks began to issue negotiable time certificates of deposit in substantial quantities, which in effect added to the supply of short-term securities and helped to push up short-term interest rates.

In July 1963 the Federal Reserve increased the discount rate from 3 to  $3\frac{1}{2}$  percent, largely to reinforce efforts to raise short-term interest rates for balance-of-payments reasons.

Analysis of the results of Federal Reserve actions on the growth of deposits and bank credit is especially difficult for this expansion period because of the changes in Regulation Q. The recorded growth in money supply—at an average rate of 2.8 percent a year during the expansion understates the degree to which monetary policy provided a stimulus to the economy, since many business firms and individuals were induced to shift idle balances from demand to time deposits in order to take advantage of the higher interest rates.

On the other hand, the increase in time deposits—at an average rate of 15.2 percent a year—exaggerates the expansionary stimulus from monetary policy. The interest-rate increases on commercial bank time deposits raised their attractiveness relative to direct holdings of securities or deposits at other financial intermediaries. Thus, while bank credit expansion was particularly rapid, part of it reflected lending that otherwise would have occurred through nonbank financial institutions or directly through the securities markets.

#### THE CURRENT SITUATION AND OUTLOOK

#### THE ECONOMY IN 1963

The economic expansion in 1963 substantially outdistanced most expectations and even exceeded the forecast by the Council of Economic Advisers in its January 1963 Report, which was one of the more optimistic of the period. That forecast projected a range from \$573 billion to \$583 billion. Preliminary estimates indicate an actual figure of \$585 billion.

Much of the strength in 1963 centered in residential construction and automobile buying. If the strength of those expenditures represented an unsustainable buildup of stocks or an excessive resort to credit, it would amount to borrowing from the future. If, however, it reflected long-term forces, it would be cause of optimism.

#### RESIDENTIAL CONSTRUCTION

Among the major demand components, the most surprising performer in 1963 was housing. Many observers expected that private nonfarm residential construction expenditures would no more than hold their 1962 level. Instead, because of the boom in construction of multifamily units, such expenditures increased by  $1\frac{1}{2}$  billion for the year as a whole, and the fourth-quarter-to-fourth-quarter advance was even larger.

The increase in housing activity is attributable partly to the success of monetary policy and Federal housing credit policies in maintaining an adequate supply of mortgage funds at favorable interest rates. Mortgage yields continued to decline during the first half of 1963 and then levelled off. The average term to maturity of conventional mortgages extended on new home purchases increased from 23.3 years in December 1962 to 24.6 years in October 1963, and the average ratio of loan to value on such mortgages increased from 72.1 percent to 73.4 percent over the same period. Terms on FHA mortgages were also liberalized.

Liberalization of mortgage credit makes more potential home buyers eligible to enter the market. But it also reduces the equity protection of those homeowners who borrow up to the limit, increasing their vulnerability to personal misfortune or general economic reversals. It is difficult to evaluate recent developments because of the lack of consensus on criteria of soundness in mortgages and because the safety of the credit structure depends basically on the general health of the economy. During the past year, the Federal Home Loan Bank Board has issued or proposed a series of regulations that will help preserve sound credit practices of savings and loan associations, the major source of home mortgage credit.

The future of residential building depends heavily on the sustainability of construction of multifamily units. Multifamily housing starts have risen to 36 percent of total starts in 1963, compared to an average of 13 percent during the 1950's. Rental vacancy rates have been rising in the last year, and in some metropolitan areas are quite high. But in the aggregate they are still below the levels that prevailed in 1961 at the beginning of the current housing boom. While an attitude of caution and concern about rental housing in 1964 is certainly justified, there are several favorable factors in the outlook. Part of the great expansion of multifamily housing in the past few years has come in response to demographic changes. The increased relative importance of households at the two extreme ends of the adult age spectrum has raised the demand for apartment units. This demand has not yet been fully met in many communities, and builders of multifamily units can look forward to its acceleration in 2 or 3 years as the early postwar babies enter the housing market. Moreover, there continue to be unmet needs for housing among lower-income and minority groups. The proposed tax cut will provide some support to multifamily construction by increasing the number of those able to afford better rental apartments.

However, given the large volume of multifamily construction already in the pipeline, there is little probability of a further sizable expansion in 1964. Housing demand could decline in the coming year if the availability and terms of mortgage credit are not maintained in the face of rising business demands for credit.

#### AUTOMOBILES

While the share of their incomes that consumers devoted to auto purchases during 1963 was not far above the average for the past 10 years (as Table 2 shows), the stock of automobiles in use has, nonetheless, grown considerably, both in quantity and in quality. In a static economy, this would suggest a sizable decline in purchases in the following year. However, two considerations are reassuring.

First, the economy will not be static in 1964. The rate of change of aftertax income next year will be extraordinarily large, both because of the cut in taxes and because of a substantial increase in before-tax incomes. Moreover, the number of licensed drivers should continue to grow by at least  $2\frac{1}{2}$  million a year.

Second, the buildup of car stocks during 1963 offers significant contrasts with that in 1955, which was the one clear case of substantial borrowing of demand from the future. Both real disposable income and the number of licensed drivers are about 30 percent greater now than they were in 1955, while the number of domestic and imported cars sold in 1963 was not appreciably greater than in the earlier year. Moreover, a rising scrappage rate restrained the growth of the stock of cars. Hence, relative to population and income, the increase in automobile ownership in 1963 was not nearly so great as it was in 1955.

TABLE 2.—Share	of	disposable	personal	income	used	for	consumer	durable	ex-
penditures, 1954–63									

	Consumer durable expenditures as percent of disposable personal income							
Year		Current price	3	c	Constant prices <sup>1</sup>			
	Total	Automobiles and parts	Other	Total	Automobiles and parts	Other		
1954–63 average	12.8	5.3	7.4	12.3	5.2	7.1		
1954	12.6	5.2	7.4	11.8	5.2	6.6		
1955 1956 1957 1958 1958 1959	14. 4 13. 1 13. 1 11. 7 12. 9	6.7 5.4 5.5 4.4 5.4	7.8 7.8 7.5 7.4 7.6	13.6 12.4 12.3 11.2 12.3	6.5 5.2 5.2 4.2 5.1	7.1 7.2 7.0 7.0 7.2		
1960 1961 1962 1963 <sup>2</sup>	12. 8 12. 0 12. 5 12. 8	5.4 4.7 5.3 5.5	7.5 7.3 7.2 7.3	12. 4 11. 8 12. 4 12. 8	5.2 4.6 5.2 5. t	7.2 7.2 7.1 7.3		

[Percent]

Based on data in 1963 prices.
 Preliminary estimates by Council of Economic Advisers.

Source: Department of Commerce (except as noted).

The strength of consumer durables sales in 1962 and especially in 1963 was stimulated by ready availability of credit. Maximum credit terms on new automobiles were not generally liberalized, but more automobile buyers took advantage of these maximum terms. The ratio of outstanding instalment credit to disposable income (at an annual rate), which was 11.7 percent at the end of 1961, increased to 13.1 percent by the end of 1963.

The proportion of disposable personal income committed to monthly payments has continued its upward drift and now approaches 14 percent. But there is no reason to think that this ratio is unsustainable. It has risen recently partly because the proportion of spending units using consumer credit has been rising. According to the Survey Research Center's 1963 Survey of Consumer Finances, this percentage rose from 46 in 1962 to 50 in early 1963. As the general level of per capita income rises, more households become good credit risks. A rise in the ratio of aggregate consumer debt to income is far more sustainable when it comes from wider-spread use of debt than when it reflects only heavier indebtedness on the part of existing credit users.

The crucial factor in determining whether indebtedness imposes an excessive burden is the rate of expansion of disposable income. The rise in disposable income from the proposed 1964 tax cut will reduce appreciably the ratio of beginning-of-year debt to income. If a decline in consumer incomes were in the offing in 1964, the current level of consumer indebtedness might be a cause for concern. It poses no serious threat when income is expected to grow rapidly.

THE OUTLOOK FOR GNP IN 1964

The demands for automobiles and housing should continue at high levels in 1964, but they cannot be expected to provide fresh impetus to expansion. Nor is a substantial independent thrust likely to come from business investment or government purchases. Thus a favorable outlook for 1964 is heavily dependent upon the passage and timing of the proposed tax reductions.

The process by which tax reduction will stimulate consumption and investment demand is outlined in Appendix A of this Report. If the tax cuts were not forthcoming, business and consumers not only would have to do without their direct effect but would have to adjust to sharp disappointment. With the tax cuts, and taking into account the projected budget expenditures, the economy will receive a powerful stimulus. Indeed, it will be operating with little if any full-employment surplus for the first time since the Korean conflict. The elimination of the estimated \$9 billion full-employment surplus of calendar 1963 will mark an unprecedented use of fiscal policy for the maintenance and acceleration of expansion. It must be recognized that, while the expansive effects of the projected tax cuts will be very sizable, the month-to-month timing of their impacts upon expenditures is not precisely predictable. For this reason, it is especially appropriate this year to attach a range of plus or minus \$5 billion to the forecast of the GNP for 1964.

Administration forecasts are always in some degree projections because they rest on assumptions about the enactment of the President's program. The dependence of this year's forecast on assumptions made about the nature and timing of the tax cuts is particularly heavy. The date of enactment and the initial withholding rate applied to wages and salaries are both critical.

The assumptions underlying the present projection are—

First, that reduction of tax liabilities as recommended in the President's Budget Message will be enacted by February 1;

Second, that the withholding rate will be reduced from 18 percent to 14 percent by this legislation, to take effect as soon as possible thereafter.

Under these assumptions, it is estimated that GNP for calendar 1964 will fall within a \$10 billion range centering on \$623 billion. If events depart from the above assumptions, prospects for the year will be significantly altered. For example, if passage of the tax bill were delayed by 1 month, the projected GNP range would center on \$621 billion.

Prospects for the major components of demand appear to be the following:

Government expenditures. State and local purchases of goods and services are expected to rise by at least \$4 billion, the trend rate for the last few years. Although the President's Budget will call for a decline in Administrative Budget expenditures from fiscal 1964 to fiscal 1965, Federal purchases of goods and services are projected to increase by  $2\frac{1}{2}$  billion, from calendar 1963 to calendar 1964. This will be a smaller increase than those of the past few years.

*Residential construction.* Outlays for residential construction are not likely to rise from their level at the end of 1963, but a small year-to-year increase seems probable.

Business fixed investment. The basic determinants of expenditures on fixed investment—both real and financial—are favorable to further expansion. According to the business plant and equipment survey made by the Department of Commerce and the Securities and Exchange Commission, the annual rate of such expenditures (which account for over threefourths of business fixed investment) will be about \$1 billion higher in the first half of 1964 than in the latter half of 1963. The demand and profit stimulus provided by the tax cut should be sufficient to accelerate the rate of increase in the second half of 1964, giving a somewhat higher year-toyear increase than in 1963.

Inventory investment. With inventory-sales ratios quite favorable, inventory investment should respond fairly promptly to a step-up in the rate of increase in final demand and proceed at a rate well above the 1963 level, particularly toward the end of the year.

Consumption. Under the stimulus of a cut of nearly \$9 billion in personal tax collections, consumption expenditures will be a substantial force in economic expansion in 1964, providing more than two-thirds of the total demand increase. Substantial year-to-year gains should be realized in all major expenditure categories. While the dollar volume of automobile outlays should rise with a tax cut, their share of disposable personal income may fall slightly. A rise in the income share spent on other durables is quite probable.

In summary, the outlook this year calls for a significant acceleration in the growth of output. At the midpoint of the forecast range, current-dollar GNP for 1964 is estimated to increase  $6\frac{1}{2}$  percent above the level of 1963, and the real GNP, about 5 percent. Because last year's gains in the labor force and productivity somewhat exceeded past trends, the 1963 growth of 3.8 percent in real output was not sufficient to reduce the unemployment rate. It seems likely that potential will continue in the year ahead to grow slightly faster than its  $3\frac{1}{2}$  percent average annual rate since 1955. Nevertheless, the more rapid expansion of production in 1964 should lower the unemployment rate. By the end of the year, it is expected to fall to approximately 5 percent. Thus the year promises progress in reducing unemployment, but attainment of the interim goal of 4 percent lies beyond 1964. Demand will continue to benefit in the years ahead from the powerful stimulus of the current tax-reduction program. Prospects for 1964 are enormously improved by the impending tax legislation, but even so, the full effect will not be felt this year. It will take some time for consumer outlays to adjust fully to the rise in household incomes; somewhat longer delays are likely in the response of capital expenditures. As these adjust to higher operating rates and higher after-tax profits, the underlying strength of business demand for new capital should become evident for the first time in nearly a decade.

Private demand will get support from fiscal policy throughout the 1965 fiscal year. On January 1, 1965, a second instalment of tax reduction will take effect. As a result, the gradual leveling off of Federal outlays, desired for—and permitted by—increasing efficiency in the government, can be consistent with a continued movement toward full employment.

A return to full employment will yield many benefits, as succeeding chapters make clear. It will reinforce programs to aid the disadvantaged and to promote smooth adjustment to technological change. It will increase the mobility of labor and capital. It will improve our productivity performance, so important to the international competitiveness of our products. Once demand matches our productive potential, efforts to accelerate the growth of potential will become more effective and merit a higher priority. In combination, full employment and accelerated growth can produce a sharp improvement in U.S. economic performance for the rest of the 1960's.

On November 17, 1961, the United States joined with the other 19 member nations of the Organization for Economic Cooperation and Development in setting as a target the attainment of a 50 percent (4.1 percent a year) increase in their combined real gross national products during the decade from 1960 to 1970. The average year-to-year rate of increase of this Nation's GNP in the first 3 years of the decade, 3.9 percent, did not match the target rate for the OECD countries as a whole. For the United States to raise its output by one-half during the decade, it will need to grow at an average annual rate of 4.2 percent in the next 7 years. That rate is within our grasp.

Any lessening in international tensions that permits significant arms reductions consistent with national security will increase our ability to raise our rate of economic growth. Resources no longer used in arms production can be used to upgrade the skills and equipment of the labor force, as well as to raise the levels of private and public consumption. An economic policy ensuring that these resources are used for such purposes rather than left idle can raise the growth rate of potential output.

If we are to achieve the full benefits of our rising productive potential and to avoid excessive unemployment, aggregate demand will have to continue to expand more rapidly than it has in the past. With the major relaxation in fiscal restraint in 1964, we will get a new and more accurate assessment of the strength of private demand as we move toward full employment. This information will help to guide the monetary and budgetary programs for the years ahead. But the principles to guide policy are clear. They were stated in the Employment Act; they have been dramatized by the experience of recent years. If this Nation is to achieve and maintain "maximum employment, production and purchasing power," it will be the continuing task of fiscal and monetary policy to support a strong, sustainable pace in the expansion of aggregate demand.

### Chapter 2

### The Problem of Poverty in America

N HIS MESSAGE on the State of the Union, President Johnson declared all-out war on poverty in America. This chapter is designed to provide some understanding of the enemy and to outline the main features of a strategy of attack.

#### ELIMINATING POVERTY-A NATIONAL GOAL

There will always be some Americans who are better off than others. But it need not follow that "the poor are always with us." In the United States today we can see on the horizon a society of abundance, free of much of the misery and degradation that have been the age-old fate of man. Steadily rising productivity, together with an improving network of private and social insurance and assistance, has been eroding mass poverty in America. But the process is far too slow. It is high time to redouble and to concentrate our efforts to eliminate poverty.

Poverty is costly not only to the poor but to the whole society. Its ugly by-products include ignorance, disease, delinquency, crime, irresponsibility, immorality, indifference. None of these social evils and hazards will, of course, wholly disappear with the elimination of poverty. But their severity will be markedly reduced. Poverty is no purely private or local concern. It is a social and national problem.

But the overriding objective is to improve the quality of life of individual human beings. For poverty deprives the individual not only of material comforts but of human dignity and fulfillment. Poverty is rarely a builder of character.

The poor inhabit a world scarcely recognizable, and rarely recognized, by the majority of their fellow Americans. It is a world apart, whose inhabitants are isolated from the mainstream of American life and alienated from its values. It is a world where Americans are literally concerned with day-to-day survival—a roof over their heads, where the next meal is coming from. It is a world where a minor illness is a major tragedy, where pride and privacy must be sacrificed to get help, where honesty can become a luxury and ambition a myth. Worst of all, the poverty of the fathers is visited upon the children. Equality of opportunity is the American dream, and universal education our noblest pledge to realize it. But, for the children of the poor, education is a handicap race; many are too ill prepared and ill motivated at home to learn at school. And many communities lengthen the handicap by providing the worst schooling for those who need the best.

Although poverty remains a bitter reality for too many Americans, its incidence has been steadily shrinking. The fruits of general economic growth have been widely shared; individuals and families have responded to incentives and opportunities for improvement; government and private programs have raised the educational attainments, housing standards, health, and productivity of the population; private and social insurance has increasingly protected families against loss of earnings due to death, disability, illness, old age, and unemployment. Future headway against poverty will likewise require attacks on many fronts: the active promotion of a full-employment, rapid-growth economy; a continuing assault on discrimination; and a wide range of other measures to strike at specific roots of low income. As in the past, progress will require the combined efforts of all levels of government and of private individuals and groups.

All Americans will benefit from this progress. Our Nation's most precious resource is its people. We pay twice for poverty: once in the production lost in wasted human potential, again in the resources diverted to coping with poverty's social by-products. Humanity compels our action, but it is sound economics as well.

This chapter considers, first, the changing numbers and composition of America's poor. Second, it presents a brief report on the factors that contribute to the continuation of poverty amidst plenty. Although the analysis is statistical, the major concern is with the human problems that the numbers reflect. The concluding part concerns strategy against poverty in the 1960's and beyond. Supplementary tables at the end of the chapter provide further data on the dimensions of poverty in America.

The sections below will chart the topography of poverty. A few significant features of this bleak landscape deserve emphasis in advance. Poverty occurs in many places and is endured by people in many situations; but its occurrence is nonetheless highly concentrated among those with certain characteristics. The scars of discrimination, lack of education, and broken families show up clearly from almost any viewpoint. Here are some landmarks:

- -One-fifth of our families and nearly one-fifth of our total population are poor.
- -Of the poor, 22 percent are nonwhite; and nearly one-half of all nonwhites live in poverty.
- -The heads of over 60 percent of all poor families have only grade school educations.
- -Even for those denied opportunity by discrimination, education significantly raises the chance to escape from poverty. Of all non-

white families headed by a person with 8 years or less of schooling, 57 percent are poor. This percentage falls to 30 for high school graduates and to 18 percent for those with some college education.

- --But education does not remove the effects of discrimination: when nonwhites are compared with whites at the same level of education, the nonwhites are poor about twice as often.
- -One-third of all poor families are headed by a person over 65, and almost one-half of families headed by such a person are poor.
- --Of the poor, 54 percent live in cities, 16 percent on farms, 30 percent as rural nonfarm residents.
- -Over 40 percent of all farm families are poor. More than 80 percent of nonwhite farmers live in poverty.
- --Less than half of the poor are in the South; yet a southerner's chance of being poor is roughly twice that of a person living in the rest of the country.
- -One-quarter of poor families are headed by a woman; but nearly one-half of all families headed by a woman are poor.
- -When a family and its head have several characteristics frequently associated with poverty, the chances of being poor are particularly high: a family headed by a young woman who is nonwhite and has less than an eighth grade education is poor in 94 out of 100 cases. Even if she is white, the chances are 85 out of 100 that she and her children will be poor.

#### THE NATURE AND EXTENT OF POVERTY

Measurement of poverty is not simple, either conceptually or in practice. By the poor we mean those who are not now maintaining a decent standard of living—those whose basic needs exceed their means to satisfy them. A family's needs depend on many factors, including the size of the family, the ages of its members, the condition of their health, and their place of residence. The ability to fulfill these needs depends on current income from whatever source, past savings, ownership of a home or other assets, and ability to borrow.

#### NEEDS AND RESOURCES

There is no precise way to measure the number of families who do not have the resources to provide minimum satisfaction of their *own* particular needs. Since needs differ from family to family, an attempt to quantify the problem must begin with some concept of average need for an average or representative family. Even for such a family, society does not have a clear and unvarying concept of an acceptable minimum. By the standards of contemporary American society most of the population of the world is poor; and most Americans were poor a century ago. But for our society today a consensus on an approximate standard can be found. One such standard is suggested by a recent study, described in a publication of the Social Security Administration, which defines a "low-cost" budget for a nonfarm family of four and finds its cost in 1962 to have been \$3,955. The cost of what the study defined as an "economy-plan" budget was \$3,165. Other studies have used different market baskets, many of them costing more. On balance, they provide support for using as a boundary, a family whose annual money income from all sources was \$3,000 (before taxes and expressed in 1962 prices). This is a weekly income of less than \$60.

These budgets contemplate expenditures of one-third of the total on food, i.e., for a \$3,000 annual budget for a 4-person family about \$5 per person per week. Of the remaining \$2,000, a conservative estimate for housing (rent or mortgage payments, utilities, and heat) would be another \$800. This would leave only \$1,200—less than \$25 a week—for clothing, transportation, school supplies and books, home furnishings and supplies, medical care, personal care, recreation, insurance, and everything else. Obviously it does not exaggerate the problem of poverty to regard \$3,000 as the boundary.

A family's ability to meet its needs depends not only on its money income but also on its income in kind, its savings, its property, and its ability to borrow. But the detailed data (of the Bureau of the Census) available for pinpointing the origins of current poverty in the United States refer to money income. Refined analysis would vary the income cut-off by family size, age, location, and other indicators of needs and costs. This has not been possible. However, a variable income cut-off was used in the sample study of poverty in 1959 conducted at the University of Michigan Survey Research Center. This study also estimates the over-all incidence of poverty at 20 percent; and its findings concerning the sources of poverty correspond closely with the results based on an analysis of Census data.

A case could be made, of course, for setting the over-all income limit either higher or lower than \$3,000, thereby changing the statistical measure of the size of the problem. But the analysis of the sources of poverty, and of the programs needed to cope with it, would remain substantially unchanged.

No measure of poverty as simple as the one used here, would be suitable for determining eligibility for particular benefits or participation in particular programs. Nevertheless, it provides a valid benchmark for assessing the dimensions of the task of eliminating poverty, setting the broad goals of policy, and measuring our past and future progress toward their achievement.

If it were possible to obtain estimates of total incomes—including nonmoney elements—for various types of families, those data would be preferable for the analysis which follows. The Department of Commerce does estimate total nonmoney incomes in the entire economy in such forms as the rental value of owner-occupied dwellings and food raised and consumed on farms, and allocates them to families with incomes of different size. Because of statistical difficulties, these allocations are necessarily somewhat arbitrary, and are particularly subject to error for the lower income groups. No attempt is made to allocate them by other characteristics that are meaningful for an analysis of poverty. Of course, the total of money plus nonmoney income that would correspond to the limit used here would be somewhat higher than \$3,000.

#### THE CHANGING EXTENT OF POVERTY

There were 47 million families in the United States in 1962. Fully 9.3 million, or one-fifth of these families—comprising more than 30 million persons—had total money incomes below \$3,000. Over 11 million of these family members were children, one-sixth of our youth. More than 1.1 million families are now raising 4 or more children on such an income. Moreover, 5.4 million families, containing more than 17 million persons, had total incomes below \$2,000. More than a million children were being raised in very large families (6 or more children) with incomes of less than \$2,000.

Serious poverty also exists among persons living alone or living in nonfamily units such as boarding houses. In 1962, 45 percent of such "unrelated individuals"—5 million persons—had incomes below \$1,500, and 29 percent—or more than 3 million persons—had incomes below \$1,000 (Supplementary Table 9). Thus, by the measures used here, 33 to 35 million Americans were living at or below the boundaries of poverty in 1962 nearly one-fifth of our Nation.

The substantial progress made since World War II in eliminating poverty is shown in Chart 7 and Table 3. In the decade 1947-56, when incomes

Year	Median mo of all fa (1962 j	oney income amilies prices)	Percent of families with money income		
	Dollars	Index, 1947=100	Less than \$3,000 (1962 prices)	Less than \$2,000 (1962 prices)	
1947	4, 117	100	32	18	
1950 1951 1952 1953 1953	4, 188 4, 328 4, 442 4, 809 4, 705	102 105 108 117 114	32 29 28 26 28	19 17 17 16 17	
1955 1956 1957	5, 004 5, 337 5, 333 5, 329 5, 631	122 130 130 129 137	25 23 23 23 22	15 14 14 14 13	
1960	5, 759 5, 820 5, 956	140 141 145	21 21 20	13 13 12	

	TABLE	3Money	income	of families,	1947	and	1950-62
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Sources: Department of Commerce and Council of Economic Advisers.

were growing relatively rapidly, and unemployment was generally low, the number of poor families (with incomes below \$3,000 in terms of 1962 prices) declined from 11.9 million to 9.9 million, or from 32 percent to

23 percent of all families. But in the period from 1957 through 1962, when total growth was slower and unemployment substantially higher, the number of families living in poverty fell less rapidly, to 9.3 million, or 20 percent of all families.

The progress made since World War II has not involved any major change in the distribution of incomes. The one-fifth of families with the highest incomes received an estimated 43 percent of total income in 1947 and 42 percent in 1962. The one-fifth of families with the lowest incomes received 5 percent of the total in 1947 and 5 percent in 1963.

Even if poverty should hereafter decline at the relatively more rapid rate of the 1947-56 period, there would still be 10 percent of the Nation's families in poverty in 1980. And, if the decline in poverty proceeded at the slower rate achieved from 1957 on, 13 percent of our families would still have incomes under \$3,000 in 1980. We cannot leave the further wearing away of poverty solely to the general progress of the economy. A faster

#### Chart 7



Number of Families by Family Income

SOURCE: DEPARTMENT OF COMMERCE.

reduction of poverty will require that the lowest fifth of our families be able to earn a larger share of national output.

#### THE COMPOSITION OF TODAY'S POOR

To mount an attack on poverty we must know how to select our targets. Are the poor concentrated in any single geographical area? Are they confined to a few easily identifiable groups in society? Conclusions drawn from personal observation are likely to be misleading. Some believe that most of the poor are found in the slums of the central city, while

Selected characteristic	Number o (mill	of families ions)	Percent of total		
	All families	Poor families	All families	Poor families	
Total	47. 0	9. 3	100	100	
Age of head: 14-24 years 25-54 years	2.5 30.4 7.3 6.8	.8 3.9 1.4 3.2	5 65 16 14	8 42 15 34	
Education of head: <sup>1</sup> 8 years or less. 9-11 years. 12 years. More than 12 years.	16.3 8.6 12.2 9.3	6.0 1.7 1.5 .7	35 19 26 20	61 17 15 7	
Sex of head: Male Fomale	42. 3 4. 7	7.0 2.3	90 10	75 25	
Labor force status of head: <sup>3</sup> Not in civilian labor force Employed Unemployed	8.4 36.9 1.7	4. 1 4. 6 . 6	18 78 4	44 49 6	
Color of family: White Nonwhite	42. 4 4. 6	7.3 2.0	90 10	78 22	
Children under 18 years of age in family: None One to three Four or more	18. 8 22. 7 5. 5	4.9 3.3 1.1	40 48 12	52 36 11	
Earners in family: None One Two or more	3.8 21.1 22.1	2.8 4.3 2.2	8 45 47	30 46 23	
Regional location of family: 3 4 Northeast North Central South West	11.5 13.1 13.5 7.0	1.6 2.3 4.3 1.0	25 29 30 16	17 25 47 11	
Residence of family: 4 5 Rural farm Rural nonfarm Urban	3.3 9.9 31.9	1.5 2.7 5.0	7 22 71	16 30 54	

TABLE 4.—Selected characteristics of all families and of poor families, 1962

<sup>1</sup> Based on 1961 income (1962 prices).
 <sup>2</sup> Labor force status relates to survey week of March 1963.
 <sup>3</sup> Based on 1960 residence and 1959 income (1962 prices).
 <sup>4</sup> Data are from 1960 Census and are therefore not strictly comparable with the other data shown in this table, which are derived from *Current Population Reports*.
 <sup>5</sup> Based on 1959 residence and 1959 income (1962 prices).

NOTE.-Data relate to families and exclude unrelated individuals. Poor families are defined as all families with total money income of less than \$3,000.

Sources: Department of Commerce and Council of Economic Advisers.

others believe that they are concentrated in areas of rural blight. Some have been impressed by poverty among the elderly, while others are convinced that it is primarily a problem of minority racial and ethnic groups. But objective evidence indicates that poverty is pervasive. To be sure, the inadequately educated, the aged, and the nonwhite make up substantial portions of the poor population. But as Table 4 shows, the poor are found among all major groups in the population and in all parts of the country. Further data on the composition of the poor population are found in Supplementary Tables 10 and 11.

Using the income measure of poverty described above, we find that 78 percent of poor families are white. Although one-third of the poor families are headed by a person 65 years old and over, two-fifths are headed by persons in the 25 to 54 year range. Although it is true that a great deal of poverty is associated with lack of education, almost 4 million poor families (39 percent) are headed by a person with at least some education beyond grade school. The data show that less than half the poor live in the South. And the urban poor are somewhat more numerous than the rural poor. In Chart 8 the poor and the non-poor are compared in terms of these and other characteristics.

Yet there are substantial concentrations of poverty among certain groups. For example, families headed by persons 65 years of age and older represent 34 percent of poor families. Moreover, they appear among the poor  $2\frac{1}{2}$ times as frequently as they appear among all families. The last 2 columns of Table 4 show 5 additional major categories of families that appear more than twice as often among the poor as among the total population: nonwhite families, families headed by women, families headed by individuals not in the civilian labor force, families with no wage earners, and rural farm families. Of course, some of these groups overlap considerably; but the data help to identify prospective targets for an antipoverty attack. The next section pinpoints these targets further.

#### THE ROOTS OF POVERTY

Poverty is the inability to satisfy minimum needs. The poor are those whose resources—their income from all sources, together with their asset holdings—are inadequate. This section considers why those in poverty lack the earned income, property income and savings, and transfer payments to meet their minimum needs.

#### EARNED INCOME

Why do some families have low earned incomes? Some are unemployed or partially unemployed. High over-all employment is a remedy of first importance. It would provide earned income for those unemployed who are able to accept jobs and greater earnings for many presently working part-time. Yet it is clear that this is only a partial answer. Even for those able and willing to work, earnings are all too frequently inadequate, and a

### Characteristics of Poor Families COMPARED WITH ALL FAMILIES



1/ BASED ON 1962 DATA (EXCEPT AS NOTED). 2/ FAMILIES WITH INCOME OF \$3,000 OR LESS. 3/ BASED ON 1959 DATA.

SOURCE: DEPARTMENT OF COMMERCE.

large number of the poor are unable to work. An analysis of the incidence of poverty helps one understand the reasons for low earnings.

The incidence of poverty for any specified group of families is the percentage of that group with incomes below \$3,000. For all families, the incidence in 1962 was 20 percent. An incidence for a particular group higher than 20 percent, or higher than the rates for other similar groups, suggests that some characteristics of that group are causally related to poverty. The basic cause may not be the particular characteristic used to classify the group. But an examination of groups with high incidence should throw light on the roots of poverty. Incidence of poverty in 1947 and 1962 is shown for several major types of families in Chart 9.

Table 5 shows that the incidence of poverty is 76 percent for families with no earners. From other data, it appears that the incidence rate is 49 percent for families headed by persons who work part-time. A family may be in either of these situations as a result of age, disability, premature death

TABLE 5.—Incidence of poverty, by characteristics relating to labor force participation, 1962

Selected characteristic	Incidence of poverty (percent)
All families	20
Earners in family: None One Two Three or more Labor force status of head: 1 Not in civilian labor force Employed Unemployed	76 20 10 8 50 12 34
Age of head: 14-24 years	31 13 19 47
Sex of head: Male Wife in labor force Female	17 9 48

<sup>1</sup> Status relates to survey week of March 1963.

NOTE.—Data relate to families and exclude unrelated individuals. Poverty is defined to include all families with total money income of less than 33,000; these are also referred to as poor families. Incidence of poverty is measured by the percent that poor families with a given characteristic are of all families having the same characteristic.

Sources: Department of Commerce and Council of Economic Advisers.

of the principal earner, need to care for children or disabled family members, lack of any saleable skill, lack of motivation, or simply heavy unemployment in the area.

The problem of another group of families is the low rates of pay found most commonly in certain occupations. For example, the incidence of poverty among families headed by employed persons is 45 percent for farmers, and 74 percent for domestic service workers (Supplementary Table 12).


# Incidence of Poverty

L/PERCENT OF FAMILIES WITH GIVEN CHARACTERISTIC THAT ARE POOR. POOR FAMILIES ARE DEFINED AS ALL FAMILIES WITH TOTAL MONEY INCOME OF LESS THAN \$3,000 (1962 PRICES) SOURCES: DEPARTMENT OF COMMERCE AND COUNCIL OF ECONOMIC ADVISERS. The chief reason for low rates of pay is low productivity, which in turn can reflect lack of education or training, physical or mental disability, or poor motivation. Other reasons include discrimination, low bargaining power, exclusion from minimum wage coverage, or lack of mobility resulting from inadequate knowledge of other opportunities, or unwillingness or inability to move away from familiar surroundings.

The importance of education as a factor in poverty is suggested by the fact that families headed by persons with no more than 8 years of education have an incidence rate of 37 percent (Table 6). Nonwhite and rural families show an even higher incidence of poverty (Table 6 and Supplementary Table 13). The heads of these families are typically less well educated than average. For example, nonwhite family heads have completed a median of

Selected characteristic	Incidence of poverty (percent)
All families	20
Education of head; 1 8 years or less	37 20 12 8
Color of family: White Nonwhite	17 44
Residence of family: Farm Nonwhite Nonfarm	43 84 18

TABLE 6.-Incidence of poverty by education, color, and residence, 1962

<sup>1</sup> Data relate to 1961, and money income in 1962 prices.

Norz.—Data relate to families and exclude unrelated individuals. Poverty is defined to include all families with total money income of less than \$3,000; these are also referred to as poor families. The includence of poverty is measured by the percent that poor families with a given characteristic are of all families having the same characteristic.

Sources: Department of Commerce and Council of Economic Advisers.

8.7 years of school, compared to 11.8 for whites. In 1959 the median education of all males over 25 with incomes below \$1,000 and living on a farm was slightly above 7 years in school; those with incomes above \$5,000 had completed over 10 years in school.

Supplementary Table 14 presents additional detail from the 1960 census on the incidence of poverty among families classified by educational attainment, color, age, and family type. The severely handicapping influence of lack of education is clear. The incidence of poverty drops as educational attainments rise for nonwhite as well as white families at all ages. The high frequency of poverty for nonwhites is not, however, fully explained by their educational deficit. As Supplementary Table 14 shows, the incidence of poverty among nonwhites is almost invariably higher than among whites regardless of age, family type, or level of educational attainment. Supplementary Table 15 shows that nonwhites earn less than whites with the same education even when they practice the same occupation. Some families are forced into poverty by society's own standards. Their potential earners, otherwise able to hold a job, cannot free themselves from the family responsibilities which they must fulfill. Such is the case, for example, with families headed by women with small children.

Customary or mandatory retirement at a specified age also limits earnings by some healthy, able-bodied persons. However, retirement is often associated with deteriorating health, and poverty among the aged is greatest at ages over 70 or 75 and for aged widows—persons for whom employment is not a realistic alternative.

## PROPERTY INCOME AND USE OF SAVINGS

Some families with inadequate current earnings from work can avoid poverty thanks to past savings—which provide an income and, if necessary, can be used to support consumption. Savings are particularly important for the elderly. More than half of those over 65 have money incomes above \$3,000, and many also own homes. Others, although their money incomes are below \$3,000, have adequate savings that can be drawn upon to support a decent standard of consumption.

But most families with low earnings are not so fortunate. If avoiding poverty required an income supplement of \$1,500 a year for a retired man and his wife, they would need a capital sum at age 65 of about \$19,000 to provide such an annuity. Few families have that sum. The median net worth for all spending units (roughly equivalent to the total of families and unrelated individuals) was only \$4,700 in 1962. For all spending units whose head was 65 years or more, the median net worth was \$8,000. Meeting contingencies caused by illnesses is often a crucial problem for older people. About half of the aged, and about three-fourths of the aged poor, have no hospital insurance, although their medical care costs are  $2\frac{1}{2}$ times as high as those of younger persons. Their resources are typically inadequate to cover the costs of a serious illness.

The median net worth of the fifth of all spending units having the lowest incomes was only \$1,000. Much of what property they have is in the form of dwellings. (About 40 percent of all poor families have some equity in a house.) Although this means that their housing costs are reduced, property in this form does not provide money income that can be used for other current expenses.

Most families—including the aged—whose incomes are low in any one year lack significant savings or property because their incomes have always been at poverty levels. This is clear in the results of the Michigan study already cited. Among the reporting families classified in that study as poor in 1959, 60 percent had never earned disposable income as high as \$3,000, and nearly 40 percent had never reached \$2,000. The comparable figures for all families were 17 percent and 10 percent, respectively. Among the aged poor reporting, 79 percent had never reached \$3,000, and fully onehalf had never earned \$2,000. While nearly 60 percent of *all* families have enjoyed peak incomes above \$5,000, among all poor families only 14 percent had ever reached that level; and a mere 5 percent of the aged poor had ever exceeded \$5,000.

The persistence of poverty is reflected in the large number who have been unable to accumulate savings. The Survey Research Center study found that more than one-half of the aged poor in 1959 had less than \$500 in liquid savings (bank deposits and readily marketable securities), and they had not had savings above that figure during the previous 5 years. Less than one-fifth of all poor families reported accumulated savings in excess of \$500. The mean amount of savings used by poor families in 1959 was \$120; and only 23 percent of the poor drew on savings at all.

It is clear that for most families property income and savings do not provide a buffer against poverty. Some 1962 data on liquid savings are contained in Supplementary Table 16.

# TRANSFER PAYMENTS AND PRIVATE PENSIONS

Poverty would be more prevalent and more serious if many families and individuals did not receive transfer payments. In 1960, these payments (those which are not received in exchange for current services) constituted only 7 percent of total family income, but they comprised 43 percent of the total income of low-income spending units. At the same time, however, only about half of the present poor receive any transfer payments at all. And, of course, many persons who receive transfers through social insurance programs are not poor—often as a result of these benefits.

Transfer programs may be either public or private in nature and may or may not have involved past contributions by the recipient. Public transfer programs include social insurance—such as Unemployment Compensation, Workmen's Compensation, and Old-Age, Survivors', and Disability Insurance (OASDI); veterans' benefits; and public assistance programs, such as Old Age Assistance (OAA) and Aid to Families with Dependent Children (AFDC).

Private transfer programs include organized systems such as private pension plans and supplementary unemployment benefits, organized private charities, and private transfers within and among families.

It is important to distinguish between insurance-type programs and assistance programs, whether public or private. Assistance programs are ordinarily aimed specifically at the poor or the handicapped. Eligibility for their benefits may or may not be based upon current income; but neither eligibility nor the size of benefits typically bears any direct relationship to past income. Eligibility for insurance-type programs, on the other hand, is based on past employment, and benefits on past earnings.

The Federal-State unemployment insurance system covers only about 77 percent of all paid employment and is intended to protect workers with a regular attachment to the labor force against temporary loss of income. Benefits, of course, are related to previous earnings.

While the largest transfer-payment program, OASDI, now covers approximately 90 percent of all paid employment, there are still several million aged persons who retired or whose husbands retired or died before acquiring coverage. Benefits are related to previous earnings, and the average benefit for a retired worker under this program at the end of 1963 was only \$77 a month, or \$924 a year. The average benefit for a retired worker and his wife if she is eligible for a wife's benefit is \$1,565 a year.

Public insurance-type transfer programs have made notable contributions to sustaining the incomes of those whose past earnings have been adequate, and to avoiding their slipping into poverty as their earnings are interrupted or terminated. These programs are of least help to those whose earnings have never been adequate.

Public assistance programs are also an important support to low-income and handicapped persons. Money payments under OAA average about \$62 a month for the country as a whole, with State averages ranging from \$37 to about \$95 a month. In the AFDC program the national average payment per family (typically of 4 persons) is about \$129 a month, including services rendered directly. State averages range from \$38 a month to about \$197 a month.

Private transfers within and between families are included in the total money income figures used in this chapter only to the extent that they are regular in nature, e.g., alimony or family support payments, and are excluded when they take the form of casual or irregular gifts or bequests. While data are lacking on the value of such gifts, they are clearly not a major source of income for the poor.

Private pensions, providing an annuity, are additional resources for some persons and families. In 1961 the beneficiaries of such plans numbered about 2 million (as against about 12 million receiving OASDI benefits), and total benefits paid were about \$2 billion. While the combination of OASDI and private pensions serves to protect some from poverty, most persons receiving OASDI receive no private pension supplement. In any case, benefits under private pension plans range widely, and since they are typically related to the individual's previous earnings, they are low when earnings have been low.

Thus, although many families do indeed receive supplements to earnings in the form of pensions, social insurance benefits, and incomes from past saving, those families with a history of low earnings are also likely to have little of such supplementary income. And since most poor families have small amounts of property, they cannot long meet even minimum needs by depleting their assets.

# THE VICIOUS CIRCLE

Poverty breeds poverty. A poor individual or family has a high probability of staying poor. Low incomes carry with them high risks of illness; limitations on mobility; limited access to education, information, and training. Poor parents cannot give their children the opportunities for better health and education needed to improve their lot. Lack of motivation, hope, and incentive is a more subtle but no less powerful barrier than lack of financial means. Thus the cruel legacy of poverty is passed from parents to children.

Escape from poverty is not easy for American children raised in families accustomed to living on relief. A recent sample study of AFDC recipients found that more than 40 percent of the parents were themselves raised in homes where public assistance had been received. It is difficult for children to find and follow avenues leading out of poverty in environments where education is deprecated and hope is smothered. This is particularly true when discrimination appears as an insurmountable barrier. Education may be seen as a waste of time if even the well-trained are forced to accept menial labor because of their color or nationality.

The Michigan study shows how inadequate education is perpetuated from generation to generation. Of the families identified as poor in that study, 64 percent were headed by a person who had had less than an eighth grade education. Of these, in turn, 67 percent had fathers who had also gone no further than eighth grade in school. Among the children of these poor families who had finished school, 34 percent had not gone beyond the eighth grade; this figure compares with 14 percent for all families. Fewer than 1 in 2 children of poor families had graduated from high school, compared to almost 2 out of 3 for all families.

Of 2 million high school seniors in October 1959 covered by a Census study, 12 percent did not graduate in 1960. Of these drop-outs 54 percent had IQ's above 90, and 6 percent were above 110. Most of them had the intellectual capabilities necessary to graduate. The drop-out rate for nonwhite male students, and likewise for children from households with a nonworking head, was *twice* the over-all rate. And it was twice as high for children of families with incomes below \$4,000 as for children of families with incomes above \$6,000. Moreover, many of the children of the poor had dropped out before reaching the senior year.

A study of drop-outs in New Haven, Connecticut, showed that 48 percent of children from lower-class neighborhoods do not complete high school. The comparable figure for better neighborhoods was 22 percent.

Other studies indicate that unemployment rates are almost twice as high for drop-outs as for high school graduates aged 16-24. Moreover, average incomes of male high school graduates are 25 percent higher than those of high school drop-outs, and nearly 150 percent higher than those of men who completed less than 8 years of schooling.

There is a well-established association between school status and juvenile delinquency. For example, in the New Haven study cited above, 48 percent of the drop-outs, but only 18 percent of the high school graduates, had one or more arrests or referrals to juvenile court.

Low-income families lose more time from work, school, and other activities than their more fortunate fellow citizens. Persons in families with incomes under \$2,000 lost an average of 8 days of work in the year 1960-61, compared to 5.4 for all employed persons. They were restricted in activity for an average of 30 days (compared to 16.5 for the whole population) and badly disabled for 10.4 days (compared to 5.8 for the whole population).

TABLE 7.—Number of families	and incidence of po	verty, by selected family	character-
	istics, 1947 and 19	62	

	Nบ	mber of fa	milies	Incidence of poverty (percent) <sup>1</sup>		Percentage change in	
Selected characteristic	1947	1962	Percentage change,	1947	1962	number of poor families,	
	Mil	lions	1947 to 1962			1947 to 1962	
All families	37.3	47.0	26	32	20	-22	
Earners in family: None One Two Three or more	2, 2 21, 9 9, 9 3, 3	3.8 21.1 17.0 5.1	68 -4 73 56	83 35 20 10	76 20 10 8	54 -45 -13 29	
Labor force status of head: <sup>3</sup> Not in civilian labor force Unemployed Employed	5.5 1.2 31.9	8.4 1.7 36.9	52 49 16	61 49 28	50 34 12	23 2 48	
Age of head: 14-24 years 25-54 years 55-64 years 65 years and over	1.8 25.0 6.1 4.4	2.5 30.4 7.3 6.8	39 22 19 54	45 27 32 57	31 13 19 47	-6 -41 -28 27	
Sex of head: Male Female	33. 5 3. 8	42.3 4.7	26 26	30 51	17 48	-30 19	
Color of family: White Nonwhite	34.2 3.1	42.4 4.6	24 46	29 67	17 44	-27 -3	
Children under 18 years of age in family: None Two Three or more	16.2 8.9 6.4 5.7	18.8 8.7 8.5 10.9	16 -2 33 92	36 30 27 32	26 17 13 17	-16 -46 -33 2	
Regional location of family: <sup>3</sup> Northeast North Central South West	10. 1 11. 5 11. 5 5. 1	11.5 13.1 13.5 7.0	14 14 17 37	26 30 49 28	14 18 32 15	42 31 24 20	
Residence of family: Farm 4 Nonfarm 4	6.5 30.8	3.2 43.8	-51 42	56 27	43 18	-62 -5	

<sup>1</sup> The incidence of poverty is measured by the percent that poor families with a given characteristic are of all families having the same characteristic.
 <sup>2</sup> Labor force status is for April survey week of 1949 and March survey week of 1963. Income data (1962 prices) are for 1948 and 1962.
 <sup>3</sup> Income data for 1949 and 1959. Since regional location data are from 1950 and 1960 Censues, they are not status that her data data the price block of the production. Benefit Be

Income data for 1949 and 1959. Since regional location data are envired from Current Population Reports.
 4 The 1960 Census change in definition of a farm resulted in a decline of slightly over 1 million in the total number of farm families. Therefore, the incidence figures for 1947 and 1962 may not be strictly comparable.
 4 Since 1959, nonfarm data are not available separately for rural nonfarm and urban.

NOTE.—Data relate to families and exclude unrelated individuals. Poverty is defined to include all families with total money income of less than \$3,000 (1962 prices); these are also referred to as poor families.

#### RECENT CHANGES IN THE PATTERN OF POVERTY

In spite of tendencies for poverty to breed poverty, a smaller proportion of our adult population has been poor—and a smaller fraction of American children exposed to poverty—in each succeeding generation. But, at least since World War II, the speed of progress has not been equal for all types of families, as is shown in Table 7.

The incidence of poverty has declined substantially for most categories shown in the table. But there are some notable exceptions—families (1) with no earner, (2) with head not in the civilian labor force, (3) with head 65 years of age or older, (4) headed by a woman, and (5) on farms. It is also striking that in these classes poverty is high as well as stubborn. Poverty continues high also among nonwhites, although there has been a large and welcome decline in this incidence.

With the sole exception of the farm group, the total number of *all* families in each of these categories has remained roughly the same or has increased. Hence the high-incidence groups, including the nonwhites, have come to constitute a larger *proportion* of the poor (Table 8).

Selected characteristic		Percent of poor families with characteristic			
	1947	1962			
Family head:					
65 years of age and over Female	20 16	34 25			
Nonwhite families	18	22			
Rural farm families	30	1 20			
No earners in family	16	30			

<b>FABLE 8.—Selected</b> characteristic	of f	poor families,	1947	and	1962
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<sup>1</sup> Data are from *Current Population Reports* and are for 1959, based on income in 1962 prices. See Table 7, footnote 4, for comparability problem.

Note.—Data relate to families and exclude unrelated individuals. Poor families are defined as all families with total money income of less than \$3,000 (1962 prices).

Sources: Department of Commerce and Council of Economic Advisers.

This tabulation shows that certain handicapping characteristics, notably old age, or absence of an earner or of a male family head, have become increasingly prominent in the poor population. This is both a measure of past success in reducing poverty and of the tenacity of the poverty still existing. Rising productivity and earnings, improved education, and the structure of social security have permitted many families or their children to escape; but they have left behind many families who have one or more special handicaps. These facts suggest that in the future economic growth alone will provide relatively fewer escapes from poverty. Policy will have to be more sharply focused on the handicaps that deny the poor fair access to the expanding incomes of a growing economy. But the significance of these shifts in composition should not be exaggerated. About half of the poor families are still headed neither by an aged person nor by a woman, and 70 percent include at least one earner. High employment and vigorous economic growth are still of major importance for this group. And it is essential to remember that one-third of the present poor are children. For them, improvements in the availability and quality of education offer the greatest single hope of escaping poverty as adults.

#### STRATEGY AGAINST POVERTY

Public concern for the poor is not new. Measures to prevent, and particularly to relieve, poverty have an ancient origin in every civilization. Each generation in America has forged new weapons in the public and private fight against this perennial enemy. Until recent decades the focus was primarily on the alleviation of distress, rather than on prevention or rehabilitation. Yet all the while, the sources of poverty have been eroded as a by-product of a general advance in economic well-being and of measures designed to achieve other social goals. Universal education has been perhaps the greatest single force, contributing both to social mobility and to general economic growth.

The social legislation of the New Deal, strengthened and expanded in every subsequent national administration, marked a turning point by recognizing a *national* interest in the economic well-being and security of individuals and families. The social insurance programs established in the 1930's were designed principally to alleviate poverty in old age and to shield families from the loss of all income during periods of unemployment. The tasks for our generation are to focus and coordinate our older programs and some new ones into a comprehensive long-range attack on the poverty that remains. A new federally led effort is needed, with special emphasis on prevention and rehabilitation.

A forthcoming special Presidential message will describe the new attack and propose specific programs. The purpose of this section is not to present those measures, but rather to outline some leading elements of an over-all attack on poverty, recognizing the wide array of existing antipoverty programs, pointing to ways in which they might be reinforced and focused in the years ahead, and taking account of programs proposed in the past three years and awaiting consideration.

#### MAINTAINING HIGH EMPLOYMENT

The maintenance of high employment—a labor market in which the demand for workers is strong relative to the supply—is a powerful force for the reduction of poverty. In a strong labor market there are new and better opportunities for the unemployed, the partially employed, and the low paid. Employers have greater incentive to seek and to train workers when their own markets are large and growing. For these reasons, tax reduction is the first requisite in 1964 of a concerted attack on poverty. To fight poverty in a slack economy with excess unemployment is to tie one hand behind our backs. We need not do so.

Accelerating economic growth. In the longer run the advance of standards of living depends on the rate of growth of productivity per capita, and this in turn depends on science and technology, capital accumulation, and investments in human resources, as Chapter 3 has indicated. Growth also expands the resources available to governments and private organizations to finance specific programs against poverty.

Fighting discrimination. A program to end racial discrimination in America will open additional exits from poverty, and for a group with an incidence of poverty at least twice that for the Nation as a whole. Discrimination against Negroes, Indians, Spanish-Americans, Puerto Ricans and other minorities reduces their employment opportunities, wastes their talents, inhibits their motivation, limits their educational achievement and restricts their choice of residence and neighborhood. Almost half of nonwhite Americans are poor. For nonwhites infant mortality is twice as high as for whites; maternal deaths are four times as frequent; expectation of life for males at age 20 is almost five years less.

Discriminatory barriers have been erected and maintained by many groups. Business and labor, other private organizations and individuals, and all levels of government must share in their removal.

The economic costs of discrimination to the total society are also large. By discrimination in employment, the Nation denies itself the output of which the talents and training of the nonwhite population are already capable. By discrimination in education and environment, the Nation denies itself the potential talents of one-ninth of its citizens. But the basic case against discrimination is not economic. It is that discrimination affronts human dignity.

The Executive Branch is vigorously pursuing nondiscriminatory policies and practices. It has proposed comprehensive Civil Rights legislation that would help make it possible for all Americans to develop and use their capabilities. But it will have its full effect only when all Americans join in dedicating themselves to the justice of this cause.

Improving regional economies. In a dynamic economy, whole regions lose their economic base when their natural resources are depleted or changes in taste and technology pass them by. Appalachia and the cutover areas of the Northern Lakes States are contemporary examples. State and regional programs, assisted by the Federal Government through the Area Redevelopment Administration, seek to restore in such regions a viable economic base suitable to their physical and human resources.

Rehabilitating urban and rural communities. Overcrowded, unsanitary, and unsafe neighborhoods are a drag on the economic progress of a whole city. Eradication of slums can provide improved opportunities for their residents and enable them to contribute more to the community. Improved relocation programs are essential to avoid pushing the poor from an old slum to a new one. Improved community facilities and services, including day care centers for children of working mothers, are needed in low-income urban areas. (Nine million children under 12 have mothers who work outside the home. Of these fully 400,000 are now expected to care for themselves while their mothers work full time.) Among facilities that are critically needed for slum families are adequate housing, hospitals, parks, libraries, schools, and community centers. Improvement of the physical environment, however, is not enough. Especially when newcomers to urban areas are involved, there need to be programs to facilitate adaptation to the new environments. The Administration's proposed National Service Corps could aid and supplement local efforts to provide these and other urgently needed services.

Parallel programs for rehabilitation are needed in depressed rural areas. In some rural communities, even in whole counties, almost every family is at the poverty level. In such situations local resources cannot possibly provide adequate schools, libraries, and health and community centers. A healthy farm economy is basic to the strength of farm communities; and the Rural Area Development program and the ARA are also of assistance in improving income and employment opportunities on and off the farm. Particular attention must be paid to the special problems of depressed nonfarm rural areas—such as the Ozarks or the larger part of rural Appalachia; of Indians on reservations; and of migrant workers.

Improving labor markets. Improved employment information can help potential workers learn about and take advantage of new job opportunities, sometimes in different industries, occupations, and locations. A strengthened Federal-State Employment Service, better guidance and counseling services, development of a system for early warning of labor displacement resulting from technological change, assistance in worker relocation (as provided by the Trade Expansion Act and in the recent amendments to the Manpower Development and Training Act), increased amounts and duration of unemployment insurance benefits and extension of its coverage all these will enable more persons to maintain or increase their earnings.

Expanding educational opportunities. If children of poor families can be given skills and motivation, they will not become poor adults. Too many young people are today condemned to grossly inadequate schools and instruction. Many communities lack resources for developing adequate schools or attracting teachers of high quality. Other communities concentrate their resources in the higher income areas, providing inadequate educational opportunities to those at the bottom of the economic ladder. Effective education for children of poor families must be tailored to their special needs; and such education is more costly and surely more difficult than for children from homes that are economically and socially more secure. The school must play a larger role in the development of poor youngsters if they are to have, in fact, "equal opportunity." This often means that schooling must start on a pre-school basis and include a broad range of more intensive services. The President's program against poverty will propose project grants to strengthen educational services to children of the poor.

Where such special efforts have been made, it has become clear that few children are unable to benefit from good education. Only a small percentage of those born each year are incapable of acquiring the skills, motivation, and attitudes necessary for productive lives. The idea that the bulk of the poor are condemned to that condition because of innate deficiencies of character or intelligence has not withstood intensive analysis.

Enlarging job opportunities for youth. Recent legislation for Vocational Education will help to improve the preparation of teen-agers for productive employment. Improved counseling and employment services are needed for those leaving school. The Administration's proposed Youth Employment Act will strengthen on-the-job training and public service employment programs, and will establish a Youth Conservation Corps.

Improving the Nation's health. The poor receive inadequate medical care, from before birth to old age. And poverty is perpetuated by poor health, malnutrition, and chronic disabilities. New and expanded school health and school lunch programs will improve both health and education. The recent Report of the President's Task Force on Manpower Conservation, based on a survey of Selective Service rejectees, lends particular emphasis to the importance of improving our health programs, especially those aimed at children and young people. That Report also underlines the need to cope with educational deficiencies by expanded vocational and literacy training and improved counseling.

Legislation has recently been enacted to increase the supply of physicians and dentists, and to expand mental health services. The poor have a special stake in our ongoing programs of medical research. Many aged persons are confronted by medical needs beyond their financial means. Passage of the program to provide hospital insurance for the aged under the social security system is an urgent immediate step.

Promoting adult education and training. In an economy characterized by continual technological advance, many adults will not be able to earn incomes above the poverty line without new skills and training. The Manpower Training and Development Act and the training programs under the Area Redevelopment Act represent public recognition of this need. These and other programs to train and retrain workers must be expanded and strengthened, placing more emphasis on those with the greatest educational deficiencies. In particular, our relatively modest efforts to provide basic literacy have proved the value of such training. Many who have been regarded (and have often regarded themselves) as uneducable can and do learn the basic skills, and these in turn equip them for training programs supplying the specific skills sought by employers. Such basic education is now being made available to many more adults.

Assisting the aged and disabled. Continued long-run improvement of social insurance benefits, along with expanded programs to cover hospital-

related costs for the aged, and augmented construction of housing to meet the particular needs of the aged, are necessary steps in a continuing campaign against poverty.

# ORGANIZING THE ATTACK ON POVERTY

In this latest phase of the Nation's effort to conquer poverty, we must marshal already developed resources, focus already expressed concerns, and back them with the full strength of an aroused public conscience.

Poverty, as has been shown, has many faces. It is found in the North and in the South; in the East and in the West; on the farm and in the city. It is found among the young and among the old, among the employed and the unemployed. Its roots are many and its causes complex. To defeat it requires a coordinated and comprehensive attack. No single program can embrace all who are poor, and no single program can strike at all the sources of today's and tomorrow's poverty.

Diverse attacks are needed, but we must not lose sight of their common target—poverty. Many programs are directed against social problems which the poor share with the non-poor—insecurity of income, depressed regional economies, inefficient and unattractive rural and urban environments, disabilities of health and age, inadequate educational opportunities, racial discrimination. These are all to the good. But we must not let poor individuals and families get lost between these programs. Programs must be sufficiently coordinated that, whatever else they individually accomplish, they act together to lift the economic and social status of America's poor. And soon. For war has now been declared on poverty as such.

This coordinated attack must be adapted to local circumstances. The needs of the poor are not the same in East Kentucky and in West Harlem. Coordinated programs of community action will play a critical role in the assault on poverty. Communities will be encouraged and helped to develop individual programs aimed at the special problems of their own poor families. Individual communities thus can participate in a nationwide action, research, and demonstration program, backed by the interest and resources of State and local governments and private organizations, and the coordinated efforts of Federal agencies working in such fields as education, health, housing, welfare, and agriculture.

Conquest of poverty is well within our power. About \$11 billion a year would bring all poor families up to the \$3,000 income level we have taken to be the minimum for a decent life. The majority of the Nation could simply tax themselves enough to provide the necessary income supplements to their less fortunate citizens. The burden---one-fifth of the annual defense budget, less than 2 percent of GNP--would certainly not be intolerable. But this "solution" would leave untouched most of the roots of poverty. Americans want to *earn* the American standard of living by their own efforts and contributions. It will be far better, even if more difficult, to equip and to permit the poor of the Nation to produce and to earn the additional \$11 billion, and more. We can surely afford greater generosity in relief of distress. But the major thrust of our campaign must be against causes rather than symptoms. We can afford the cost of that campaign too.

The Nation's attack on poverty must be based on a change in national attitude. We must open our eyes and minds to the poverty in our midst. Poverty is not the inevitable fate of any man. The condition can be eradicated; and since it can be, it must be. It is time to renew our faith in the worth and capacity of all human beings; to recognize that, whatever their past history or present condition, all kinds of Americans can contribute to their country; and to allow Government to assume its responsibility for action and leadership in promoting the general welfare.

# Supplementary Tables Relating to Poverty

 
 TABLE 9.—Number and money income of unrelated individuals, by selected characteristics, 1962

		Percent with income			
Selected characteristic	Number (millions)	Less than \$1,500 (1962 prices)	Less than \$1,000 (1962 prices)		
All individuals.	11.0	45	29		
Age: 14-24 years	1.1 3.5 2.3 4.2	51 27 37 64	40 19 25 37		
Sex: Male Female	4.3 6.8	35 51	21 34		
Color: White Nonwhite	9.5 1.5	43 59	27 41		
Residence: Farm Nonfarm	.4 10.6	67 44	50 28		
Nonearners	4.3	75	49		

NOTE.—Unrelated individuals are persons (other than inmates of institutions) who are not living with any relatives.

		Percent of poor families with characteristic				
Selected characteristic	Number of poor families		Ye	ears of scho	ol complet	ed
	(thou- sands)	Total	8 years or iess	9 to 11 years	12 years	More than 12 years
All families 1	9, 651	100	64	16	13	6
White families	7, 615	79	49	13	11	6
Head under 25 years of age Husband-wife families Female head	597 496 86	6 5 1	( <sup>1</sup> )	2 1 ( <sup>3</sup> )	2 2 (*)	1 ( <sup>2</sup> )
Head 25 to 64 years of age Husband-wife families Female head	4, 419 3, 288 981	46 34 10	27 21 5	8 6 2	7 5 2	.4 .3 1
Head 65 years old or older Husband-wife families Female head	2, 599 2, 120 359	27 22 4	21 17 3	( <sup>3</sup> )	2 1 ( <sup>3</sup> )	(²)
Nonwhite families	2, 036	21	15	3	2	1
Head under 25 years of age Husband-wife families Female head	154 101 49	$\begin{array}{c}2\\1\\1\end{array}$	(3) (3) (3)	(2) (2) (2)	(2) (3) (2)	(8) (2) (2)
Head 25 to 64 years of age Husband-wife families Female head	1, 533 962 511	16 10 5	11 8 3	3 1 1	1 1 1	(2) (2) (2)
Head 65 years old or older Husband-wife families Female head	349 235 94	4 2 1	3 2 1	(3) (3) (3)	(3) (3) (3)	(2) (2) (2)

TABLE 10.-Number and distribution of poor families, by education and other selected characteristics, 1959

<sup>1</sup> Include "husband-wife" families, "female head" families, and "other male head" families. Husband-wife families are those in which both spouses are present. Female head families are those with no male spouse present. Other male head families are those with no female spouse present; this family type is excluded from the detail of table but is included in the totals for color and age.

Nore.—Data relate to families and exclude unrelated individuals. Poor families are defined as all families with total money income of less than \$3,000 in 1959. Since the data in this table relate to income in 1959 prices, they are not strictly comparable with data in other poverty tables in this Report, which are based on income in 1962 prices.

TABLE 11.-Number of families and distribution of poor families, by residence and other selected characteristics, 1959

Selected characteristic	Total families	Urban families	Rural nonfarm families	Rural farm families			
	Millions						
Number of families: All Poor	45. 1 9. 2	31. 9 5. 0	9.9 2.7	3. 3 1. 5			
	Percent						
Percent of poor families with selected characteristic:							
Head: 65 years of age and over Female	31 22	17 16	10 5	<b>4</b> 1			
Nonwhite	21	13	6	2			
No earners	31	19	9	3			

NOTE.—Data relate to families and exclude unrelated individuals. Poor families are defined as all families with total money income of less than \$3,000 (1962 prices). Data are from 1960 Centra and relate to residence in 1959, the latest year for which rural families can be

identified as farm or nonfarm. Since percentage distributions are computed from 1960 Census data, they are not strictly comparable with distributions of poor families shown in Tables 4 and 8, which are derived from *Current Population* 

Reports.

Sources: Department of Commerce and Council of Economio Advisers.

TABLE 12.-Incidence of poverty, by occupation of family head, 1962

Occupation of head 1			
Total civilian workers	12		
Professional and technical workers Farmers or farm managers. Clerical workers. Craftsmen Operative workers. Domestic workers. Service workers of the than domestic. Farm laborers or foremen. Laborers, except farm and mine.	3 45 7 9 5 11 74 22 56 23		

<sup>1</sup> Occupation in March 1963.

NOTE.—Data relate to families and exclude unrelated individuals. Poverty is defined to include all families with total money income of less than \$3,000; these are also referred to as poor families. Incidence of poverty is measured by the porcent that poor families with a given characteristic are of all families having the same characteristic.

TABLE 13.—Number of families and incidence of poverty, by residence and other selected characteristics, 1959

Selected characteristic	Total families	Urban families	Rural nonfarm families	Rural farm families		
		Mill	ions	<u></u>		
Number off amilies: All Poor	45. 1 9. 2	31. 9 5. 0	9.9 2.7	3.3 1.5		
	Percent					
Incidence of poverty by selected family characteristic:						
Head: 65 years of age and over Female	47 48	39 44	62 63	61 63		
Nonwhite,	46	38	68	82		
No earners	81	77	87	91		

NOTE.—Data relate to families and exclude unrelated individuals. Poor families are defined as all families with total money income of less than \$3,000 (1962 prices). Incidence of poverty is measured by the percent that poor families with a given combination of characteristics are of all families with the same combination of characteristics. Data are from 1960 Census and relate to residence in 1959, the latest year for which rural families can be identified as farm or nonfarm.

Since incidence figures are computed from 1960 Census data, they are not strictly comparable with inci-dence figures in Tables 5, 6, and 7, which are derived from *Current Population Reports*.

			Incidence	of poverty	(percent)	
Selected characteristic	Number of families		Ye	ears of scho	ol complet	ed
	(thousands)	Total	8 years or less	9 to 11 years	12 years	More than 12 years
All families 1	45, 150	21	35	18	12	8
White families	40, 887	19	31	15	11	7
Head under 25 years of age	2, 114	28	45	33	22	22
Husband-wife families	1, 964	25	42	28	20	20
Female head	112	77	85	86	68	60
Head 25 to 64 years of age	33, 164	13	23	12	8	5
Husband-wife families	30, 067	11	21	9	6	4
Female head	2, 344	42	51	46	36	23
Head 65 years old or older	5, 609	46	53	39	33	24
Husband-wife families	4, 434	48	55	39	34	23
Female bead	849	42	46	40	33	28
Nonwhite families	4, 263	48	57	42	30	18
Head under 25 years of age	242	64	76	66	51	40
Husband-wife families	178	57	71	56	45	42
Female head	55	89	94	92	83	50
Head 25 to 64 years of age	3, 527	43	53	38	27	15
Husband-wife families	2, 680	36	47	26	18	11
Female head	713	72	77	73	62	39
Head 65 years old or older	494	71	74	52	50	41
Husband-wife families	335	70	73	53	45	42
Female head	123	76	79	63	75	50

 
 TABLE 14.—Number of families and incidence of poverty, by education and other selected characteristics, 1959

<sup>1</sup> Include "husband-wife" families, "female head" families, and "other male head" families. Husbandwife families are those in which both spouses are present. Female head families are those with no male spouse present. Other male head families are those with no female spouse present; this family type is excluded from the detail of table but is included in the totals for color and age.

.Note.—Data relate to families and exclude unrelated individuals. Poor families are defined as all families with total money income of less than \$3,000 in 1959. Since the data in this table relate to income in 1959 prices, they are not strictly comparable with data in other poverty tables in this Report, which are based on income in 1962 prices. Incidence of poverty is measured by the percent that poor families with a given combination of characteristics are of all families with the same combination of characteristics.

TABLE 15.—Earnings of	of elementary	y school graa	luates, by col	or and occupation,	1959
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Occupation	Average earn mentary scho	Earnings of nonwhites as percent of	
	White Nonwhite		earnings of whites
Craftsmen, foremen, and kindred workers <sup>1</sup> Machinists Painters and construction and maintenance workers Plumbers and pipefitters	\$5, 300 5, 500 4, 200 5, 600	\$3,800 4,300 3,100 4,000	72 79 73 71
Operatives and kindred workers <sup>1</sup> Truck and tractor drivers Other operatives and kindred workers	4, 800 4, 900 4, 800	3, 600 3, 300 3, 800	75 68 80
Service workers (including private household workers) 1	3, 900	2,900	75
Farm laborers and foremen	2, 400	1, 500	62

<sup>1</sup> Over-all average for group includes some occupations not shown separately.

NOTE.-Elementary school graduates are persons who completed 8 grades of school but not more.

Sources: Department of Commerce and Council of Economic Advisers.

 TABLE 16.—Distribution of spending units with income under \$3,000, by age of head and amount of liquid assets, 1962

Amount of liquid assets	Percent of spending units with income of less than \$3,000, by age of head			
	Under 35 years	35 to 44 years	45 to 64 years	65 years and over
Total	100.0	100, 0	100, 0	100.0
None	68.5 25.8 2.8	70.6 19.6 1.7	57. 5 22. 3 5. 7	39.7 9.6 7.5
\$1,000-\$9,999 \$5,000-\$9,999 \$10,000 and over	(1) (1)	(1) (1) (1)	9. 2 3. 1 2. 2	25. 5 10. 6 7. 1
Percent of total units in age group with income under \$3,000	21. 3	12.9	23. 9	68. 7

<sup>1</sup> Less than 0.05 percent.

Source: 1962 Survey of Consumer Finances, Survey Research Center, University of Michigan.

# Chapter 3

# The Promise and Problems of Technological Change

**O**NE LESSON of man's history is unmistakable: the crucial element in the rise in our material well-being has been the progressive utilization of our ever-growing store of knowledge of the world in which we live. From the wheel to the electronic computer, new discoveries have been put to work for man's benefit—benefit that has taken the form of shorter hours of work, the elimination of backbreaking toil, a continuing stream of new goods and services, and a total output per capita that has risen 5-fold in the United States since the Civil War.

While technological change is as old as man, its character and pace, and therefore its impact, have changed in recent centuries. The modern economic history of the industrial nations constitutes a decisive break with all of prior history. For thousands of years, a man followed the path of his father and grandfather before him, doing the same things in essentially the same way. Major technological changes came infrequently, and their adoption was spread over many centuries. The whole structure of modern society, however, is geared to innovations—those who initiate or adapt to change are rewarded, those who do not or cannot are penalized. The businessman who refuses to adopt new technology will not merely see his profits stand still; they will surely dwindle and turn into losses as his more adventuresome competitor adopts newer and more efficient production techniques.

Moreover, in a modern society, technological change is self-reinforcing and almost self-generating. Major new breakthroughs in technology soon pave the way for a multitude of other changes. The production of cheap electricity for example, not only replaced gaslights, but made possible the assembly line, modern communications, and the computer.

Even if we wished to, we could not eliminate pervasive and continuous technological and economic change without remaking—on a much inferior basis—the whole fabric of our social and economic institutions. And we would not wish to. Its benefits are essential for continued economic growth, higher standards of living, and the elimination of poverty. Our objective should be to foster and encourage it.

But recognition of the many benefits of technological change must not obscure the human toll often exacted in this process of job transition—the unemployed coal miners of West Virginia, the rural migrants who crowd urban slums, the older workers forced into unwanted retirement, and the middleaged workers whose earnings power and entitlement to fringe benefits have been eroded by the obsolescence of their skills and the loss of their seniority. We can and should reduce that toll by appropriate public and private policies.

This chapter will explore some issues and policies related to technological change in this country's economy. Some of these issues have recently been the subject of considerable public attention. There has been dispute whether the newest and most dramatic form of technical change, "automation," is a monster that threatens to destroy our whole economic order or an economic and social boon. Others debate whether automation must share the blame for the persistence for six years of an unacceptably high rate of unemployment. President Kennedy proposed—and President Johnson has repeated the proposal—that a highlevel Commission on Automation be created to explore carefully these and other questions.

This chapter first points to the benefits of technological change, both those easily measurable and others less so but perhaps equally important. It then turns to a brief review of the sources of such change. It analyzes the extent to which rapid technological change may threaten the maintenance of high over-all employment and the way in which our system adjusts to the unequal impacts of technological change on regions, industries, and skills. Finally, it reviews the policies that Government can use to foster rapid technological change while at the same time helping workers to adapt to the resulting dislocations.

# THE FRUITS OF ADVANCING TECHNOLOGY

The state of technological knowledge determines what man can do with his labor, his capital, and the natural resources he finds—what can be produced and how it can be produced. Increases in our standard of living—"economic progress"—come about in considerable part from the application of new technical knowledge to production.

#### THE NATURE OF TECHNOLOGICAL CHANGE

By technological change we mean the introduction of new arrangements in the process of production and distribution which enable us either to produce new products, or to produce existing products more efficiently and cheaply, employing fewer real resources. The basic characteristic of technological change is that it permits us to use a given set of resources in a way that better satisfies human wants. It includes not only narrowly technical changes but also the application of new organizational and managerial concepts.

It is useful, if imprecise, to distinguish between technological changes that reduce the cost of turning out already existing private and public consumption goods, and those that create completely new or substantially improved products which enlarge the menu of final goods. Television, penicillin, nylon, and the airplane are examples of technological change that produced goods not previously available. Color television, the electric typewriter, and the automobile with automatic transmission represent substantial quality improvements. The Bessemer process for making steel, the catalytic refining of oil, the mechanical picking of cotton, and the automation of bookkeeping are examples of advances enabling industries to produce more cheaply goods or services that were already produced. Yet each of the examples of new products might also be said to be merely better or cheaper ways of producing already existing services-television as a substitute for the radio or motion picture in communication, penicillin for sulfa drugs and hospital care in the treatment of pneumonia, nylon for cotton in tires or for silk in blouses, the airplane for the automobile or the ship in transporting persons or goods.

Technological change is only one of several major elements that contribute to economic growth. Others include:

1. Increases in the available quantity of the basic resources used in production-growth of the labor force and accumulation of capital.

2. Improvements in the quality of labor as a result of the better health, education, training, or motivation of members of the labor force.

3. Reductions in cost resulting from expansion in the size of marketsdescribed by economists as economies of scale.

An increased stock of physical capital, embodied in buildings, machinery and equipment, land improvements, mines, stocks in trade, and so on, is one of the more important of these sources. And, since the stock of capital has increased considerably faster than the number of workers, each worker now commands a larger complement of inanimate productive resources. But it has been possible to employ this rising amount of capital per worker primarily through the progress of technology. Equipping a worker with a sturdier or larger shovel does not necessarily raise his output very much. But the invention of a ditch-digging machine or bulldozer allows each worker to use a great deal more capital and thereby to increase his output enormously. Because the added output is the joint product of technological change and an added use of capital, it is impossible fully to separate their contributions.

The same close interrelationship with technological change exists in connection with other sources of expanded output. The improved education and skill of workers often require technical rearrangements of production to make them effective. The availability of a larger supply of trained mathematicians will not significantly improve the productivity of an accounting department based on pencil and paper technology. But a mathematician, developing programs for a computer, may cut the cost of accounting in half. Many of the economies of mass production associated with wider markets have been possible only because technological innovations—for example, the assembly line—opened up new possibilities for organizing the production process on a larger scale.

A fixed quantity of available land, together with a continually depleted stock of fuel and mineral resources might well have inhibited economic growth and rising living standards for an exploding population. Yet in the West, at least, technological change has fully overcome "diminishing returns," as proved by the fact that prices of food and minerals are, in general, no higher relative to other prices today than they were 100 years ago.

# THE GROWTH OF OUTPUT AND INCOMES

The most inclusive measure of the gains from technological improvement is the enlargement of total incomes. Technological advance is a major source of higher output; and in the broadest sense higher output and higher incomes are synonomous.

Since the turn of the century, the Nation's real total output—measured as GNP in 1963 prices—has risen by 760 percent, from \$68 billion in 1900 to \$585 billion in 1963. This represents an annual growth rate averaging  $3\frac{1}{2}$  percent for the whole period. With the population rising from 76.1 million to 189.3 million over this period, real output per person climbed from \$890 at the start of the century to \$3,091 last year. Although many benefits are not captured in GNP measurements, this is perhaps the single best summary index of the increased material well-being of the American people.

An alternative measure of our gains is private consumption per capita, which reflects rising living standards. But it is an incomplete measure, even of living standards, because it omits the growing public services provided by all levels of government. Since 1929, the earliest date for which this measure is available, real private consumption per capita has risen by 66 percent, while total output per capita has risen by 76 percent.

Rising total output, as noted earlier, is the joint product of: a rising input of *labor*; a larger input of physical *capital*; and the increased *productive efficiency* of these inputs—as a combined result of improvements in the quality of labor, advances in technology, and economies of scale. A simpler approach divides the total output gain into two parts: a rising input of labor, measured in total man-hours worked; and an increased average output per hour of work—which reflects both the rise in capital input and the increase in productive efficiency. Output in the private economy in 1963 was 720 percent of 1900. This is the product of: (1) total man-hours worked in 1963 equal to 180 percent of 1900; times (2) an output per man-hour in 1963 equal to 400 percent of 1900.

#### EFFECTS ON LABOR INCOME

Every technological advance is an opportunity to raise the average standard of living of the whole community. But we are not concerned with the average standard of living alone. Rather, we are interested as well in how the fruits of technological progress are shared by the various sectors of the economy. In particular it is sometimes feared that technological progress may benefit property incomes proportionately more than the incomes of labor.

It is a matter of arithmetic that labor's share in total income will remain unchanged if total hourly labor compensation rises in the same proportion as labor productivity when prices are constant. Although there is no immutable law either of economics or of equity that requires this result, historically the rise in the real earnings of workers has been closely linked with the advance in labor productivity.

Since 1900 real hourly compensation of production workers in manufacturing (average hourly earnings plus fringe benefits deflated by the change in consumer prices) has risen at approximately the same average rate as the average hourly productivity of manufacturing labor, as Chart 10 clearly demonstrates. Despite year-to-year variations, and certain limited periods of apparently nonproportional growth, both productivity and earnings have

Chart 10





L'OUTPUT PER MAN-HOUR FOR ALL EMPLOYEES. 2/HOURLY COMPENSATION FOR PRODUCTION WORKERS DEFLATED BY THE CONSUMER PRICE INDEX, 1962 ≠ 100. SOURCE: COUNCIL OF ECONOMIC ADVISERS (BASED ON DATA FROM VARIOUS PUBLIC AND PRIVATE SOURCES).

risen strongly and consistently, and their movement has been essentially parallel.

#### THE OPPORTUNITY FOR LEISURE

One of the most important choices that technological improvement permits is that between increased output, incomes, and consumption, on the one hand, and increased leisure on the other. The growth in output per capita cited earlier underestimates the improvement in the well-being of the population to the extent that workers have voluntarily chosen to take some of the potential rise in their incomes in the form of shorter hours, longer vacations, or later entry into, or earlier retirement from, the labor force. When workers voluntarily choose to reduce their working time—preferring an extra hour of leisure to its equivalent in income—these extra hours of leisure might properly be given a monetary value equal to the incomes foregone.

It is estimated that average annual hours per employee were reduced by about 25 percent between 1909 and 1963. In manufacturing, where measures are best, the average workweek of production workers fell from 51 hours in 1909 to 40.4 hours last year. Moreover, the average number of days worked in a year has declined substantially, through longer vacations and more frequent holidays. Between 1900 and 1960 male life expectancy at birth rose by 19 years. But the expected number of male working years rose by only 9, primarily because of typically earlier retirement from, and later entry into, the work force.

Not only average annual hours *per worker*, but also average annual hours worked *per member of the total population* have declined appreciably since 1900. As a result output per capita rose by 250 percent, a considerably smaller increase than the 350 percent rise in output per man-hour.

On the whole, the discipline of modern production permits neither the individual worker nor, except very crudely, workers as a group to weigh and to choose freely the precise combination of income and leisure that best suits their preferences. Nevertheless, we may expect that over the longer run, some further reduction is likely to occur in hours worked and that this will, in a general way, reflect an increasing preference for leisure over income as further increases in potential income occur at the existing level of hours.

# SOME NONMEASURABLE GAINS

Even if we adjust for potential gains taken in the form of leisure, the increase in measured output per capita fails to account for a wide range of real, but unmeasurable benefits of technical progress. We have no satisfactory way of measuring the additional output value incorporated in completely new products, and our methods of measurement probably often undervalue the contribution to real incomes of improvements in the quality of existing products.

For example, can anyone measure how much better off people are as a

result of telephone communication? The benefit is surely not measured by comparing the cost of messages delivered by mail and messages spoken along a wire. Nylon is not only cheaper than silk, it is more durable, easier to care for, more resistant to stains. The benefit of transoceanic air travel is not measured solely by the reduction of cost relative to sea travel—the saving of travel time permits many persons to visit Europe or the Far East who would never otherwise be able to do so. Examples abound in the area of medical care. How do we measure the benefit of a vaccine that practically eliminates smallpox or polio—a medicine that conquers tuberculosis or pneumonia—scientific discoveries that permit us to attack mental retardation?

Technological change has permitted everyone to share experiences previously, by their very nature, limited to a few—to attend a World Series game, a class taught by a great teacher, a recital by Pablo Casals.

Moreover, no measure of gross national product attempts to take account of the reduced human costs of producing it. A job on an assembly line may be dull; but it is a vast improvement over the backbreaking drudgery of many jobs a century earlier. And if one complains that our output measures fail to take account of the pollution of urban air and water, it must be noted that they also fail to take account of the fact that inexpensive automobile transportation permits city dwellers to escape to the ocean beaches, the mountains, the areas of forest wilderness.

Thus technological advance and the rising productivity associated with it have many human payoffs: higher incomes and consumption, longer life, reduced suffering and illness, reduced drudgery, greater leisure, and an improved quality of life that cannot be measured in income statistics. Philosophers may debate whether all this contributes to human happiness or the edification of the soul. Ordinary men—those who have not yet enjoyed the fruits of technological advance, those who have tasted them, and those grown accustomed to the diet—all pursue them with fervor undiminished by the philosophers' doubts.

# AMERICA'S ROLE IN THE WORLD

America's position of free world leadership carries heavy responsibilities for our own defense and that of our allies, and for assistance to the newly awakened nations of Latin America, Africa, and Asia. These burdens are not easy. But continued rapid technological advance can permit them to be borne with minimum strain.

The burden of maintaining our defense and aid programs is not only that of producing the value of output that we wish to devote to these purposes. In a world of fixed exchange rates and free convertibility of currencies into each other and of the dollar into gold, it is also a problem of our balance of payments.

Continued rapid technological advance can help in three ways. First, by contributing to a rise in productivity, it can permit us to hold our price level steady in the face of rising wage rates. Combined with some tendency for prices to rise in other industrial countries, this will permit us to compete more effectively in world trade. Second, the higher rates of profit that arise from investments exploiting new technological advances will reduce the outflow of capital and attract it from abroad. Third, and perhaps most important, the continued development of new products is one of the surest roads to export expansion. Within a few years after the introduction of almost any new product in today's world, a dozen nations will be able to compete with us in its production. To maintain or expand our share of world exports we must continually be in the vanguard of product development. This requires continuous innovation, increasing technological development, and the most rapid possible exploitation of the new opportunities that emerge from scientific advance.

Thus, rapid technological change needs to be fostered not alone for its effects on the growth of our internal comfort and well-being. It is also an urgent necessity for the solution of our international economic problems. It is the answer to those who say that America must choose between two sets of irreconcilable objectives—domestic prosperity and international payments equilibrium. Combined with the responsible price and wage making discussed in Chapter 4 of this Report, rapid technological gains can permit us to reconcile policies for high employment and growing incomes domestically with our objective of achieving equilibrium in our international payments. It is truly the "great reconciler."

## SOURCES OF TECHNOLOGICAL PROGRESS

Technical change occurs in several ways. In its most distinctive and easily identified form, it is a process that begins with an advance in basic scientific knowledge. Such an advance may then lead—often after years or even decades—to the application of the new scientific knowledge to a "practical" problem: the "invention" of a way to produce an existing good or service in a more efficient (i.e., less costly) way or the production of a new good or service.

# INVENTION AND INNOVATION

Today the process of invention has been increasingly organized and systematized, and we now identify "R&D" (research and development) as a major activity in our economy. Nonetheless, it must be recognized that significant inventions are often still the product of the individual working alone, sometimes with little formal scientific training. And some of the principal breakthroughs in pure science—particularly, the development of new theoretical concepts—are often still the product of individual scholars.

The final step in the process of technological advance comes after the application has been proved technically feasible and seems to promise economic gain—when it is actually introduced and used. It is at this point that technological change really occurs, a step identified as "innovation." It is important to emphasize that new knowledge and even its application in a *technically* successful way has, by itself, no direct economic significance. Innovation is the key element in the process of technical change from the standpoint of economic progress. The innovator, whether the inventor himself, a small entrepreneur, the manager of a giant firm, or a government official, must make the decision to take the risks of introducing a new and untried process, good, or service. The costs of using a new process or the acceptability of a new product are uncertain until tested on the production line or in the market place. And as cost and demand conditions change, inventions that previously had no chance of successful application may become economically feasible.

Technological change can also come about without any conscious decision to "innovate," but through the many minor changes that occur from day to day as existing processes are used. It may also come about with little or no change in the physical circumstances of production. For example, the discovery that a furnace performs more effectively at a higher or lower temperature than previously supposed may be applied through only the adjustment of a valve.

# INVESTMENT AND TECHNOLOGICAL CHANGE

But much technological change requires an alteration of the physical apparatus of production. And where the innovation is of any significance, such an alteration will ordinarly require an act of investment—the modification of existing apparatus, the installation of new machines or equipment, even the construction of new buildings. This fact has several important consequences.

One such consequence is that the rate at which technological progress can be incorporated in production is closely tied to the rate of gross investment. Stepping up the rate of growth of the stock of plant and equipment accelerates the improvement in its quality and productivity.

A second consequence of the tie between technology and physical investment is that normally new technology is not introduced all at once. Particularly where the change represents a new process for accomplishing some productive task, it will often pay business firms to introduce it only as their existing facilities become less efficient with age, thus permitting the differential efficiency of the new equipment to compensate for its additional capital cost. But even if the new equipment is so superior in its productivity that it would pay to scrap the previous equipment immediately, production of new equipment takes time. It would have been impossible to convert all railroads from steam to diesel in one year, simply because the makers of diesel engines could not economically expand their production fast enough.

The physical investment lag-and a perhaps equally important information lag-mean that it often takes years, sometimes decades, for new technology to spread throughout an industry or an economy. The in-

troduction of automation is a case in point. In many applications, automated facilities-which control productive processes through servomechanical ("feed-back") devices-accomplish dramatic savings in direct labor. As with previous major technological changes, one can expect this innovation to be applied to an increasing number of activities. But merely because automation is technically feasible in many applications, it is not necessarily economically feasible, even though it may greatly reduce direct labor costs. Higher capital costs, lack of flexibility, and the necessity for large runs make automation noneconomic in thousands of applications where it is technically feasible. Moreover, even where it is economically advantageous eventually to substitute automated for nonautomated equipment, its introduction may well be delayed until the relative cost of operating the older equipment increases substantially. In a previous generation, electric power did not displace the steam engine overnight, nor did the steam engine in its time take over from the waterwheel overnight. Only a small fraction of the ultimate benefits of automation have vet been realized.

#### TECHNOLOGICAL CHANGE AND AGGREGATE DEMAND

Like all previous technological change, automation creates the necessity for many workers to change jobs during their lifetimes and for sons to find different work from that of their fathers. The problem created by these labor market adjustments is discussed in a later part of this chapter, together with the policies that can lubricate such adjustments and ease their human toll.

# THE EXPANSION OF DEMAND

Quite apart from these adjustment problems many are convinced that recent and current technological change is somehow different in its employment effects from all previous changes. This conviction rests upon one or both of the following propositions: (1) that our productive powers are now outstripping our wants and needs and ability to buy our own output, and thus our economy's ability to create new jobs; and (2) that technological change is now destroying jobs at a much faster rate than ever before.

If the Nation's ability and eagerness to buy output can and does keep pace with its ability to produce, a speeded-up pace of technological advance means that standards of living and economic security can rise more rapidly than ever. In this case, faster progress of productivity is to be sought and welcomed. Only if demand cannot keep pace (or if the required adjustments cannot readily be accommodated) is there a basis for fearing more rapid technological change.

Historically, there is surely no evidence of any inability of demand to rise along with productive capacity, or of any permanent inadequacy of total job opportunities. Rather, our technologically progressive economy has brought higher output and incomes, and more and better consumption and investment, along with the voluntary decision to take some of the fruits of progress in the form of leisure. Since 1929, for instance, output per worker has almost doubled. If total demand had not grown since 1929, and if we were still producing the 1929 level of output, using present methods of production and the present shorter workweek, it would take just 26 million workers to do it. This would leave two-thirds of our present labor force unemployed. Instead, the demand for output is almost three times as high, and employment is 50 percent higher than in 1929. If total demand had grown since 1929 only as fast as population, 46 percent of our labor force would now be unemployed as a result of the higher productivity.

Clearly, the increase in total demand for our potential output is the factor that has reconciled advancing technology with rising employment.

And it should continue to do so far into the future. Despite dramatic increases in average family income, American consumers have continued to spend a remarkably constant proportion of their disposable income on consumer goods and services. And a very large proportion of our families still earn very modest incomes. Millions of families live in actual poverty, as the preceding chapter has shown, and half of American families in 1963 had incomes below \$6,200. If median family income increased at the same rate in the next 17 years as it has since 1947, half of American families in 1980 would still have incomes below \$9,300 in today's prices. Today, even families at twice that level have no trouble finding ways to spend extra income. There is surely no reason to believe that any plausible rate of technical progress could lead to consumer satiation in the lifetimes of persons now on earth.

Technological change permits any given level of output to be produced with less labor and, in that sense, destroys jobs. But it also provides a significant spur to investment and consumption and thus creates jobs. Technological change makes existing capital equipment obsolete. New processes and products increase the profitability of investment and stimulate business demand for new machines, new equipment, and new buildings. Technological change both generates high levels of investment and gives consumers new purchasing incentives. Historically periods of rapid technological change have generally been periods of high and rising employment.

There is, of course, no automatic mechanism which guarantees that actual demand will grow each year at exactly the same rate as potential full-employment output. An economy characterized by technological change and growth always faces the challenge of maintaining a growth in demand sufficient for full employment, but not so high as to lead to inflation. Fortunately, growing sophistication in the uses of economic policy, particularly fiscal and monetary policy, make this goal more nearly attainable than ever before.

These tools of economic policy are capable of righting the balance whenever the job-destroying effects of technological progress outweigh its job-creating effects. They will succeed in this task, however, only if they are adjusted to take account of changes in the rate of productivity gains, whether from an altered pace of technological advance or from other sources.

#### THE TREND OF LABOR PRODUCTIVITY

Some recent developments have been cited frequently to support the belief that technological change is accelerating. In certain instances, automation has greatly lifted output per man-hour and has revolutionized the productive process. These instances are highly dramatic, but they are insufficient for evaluating the over-all impact of technological progress. Such an evaluation must be based on a study of the trend in over-all productivity—output per man-hour—for the private economy.

The main difficulty in assessing the trend of productivity is that current output per man-hour is also affected by numerous transitory factors, most significantly by fluctuations in output and changes in the average age of the machinery in use. For example, during recessions employment falls proportionately less than output as a result of lags in employer reaction, uncertainty about the future, the need to retain the same supervisory and maintenance personnel over wide ranges of output, and hiring and firing costs. Employed manpower is not fully utilized, and the level of output per man-hour is depressed. This is usually followed by rapid rates of increase in labor productivity during the early phases of cyclical expansions (Chart 2).

Moreover, our statistical measures of productivity are far from exact. Productivity is a ratio of recorded output to recorded labor input, and relatively small errors in measuring either the numerator or denominator can distort the pattern of change in productivity. Particularly in measuring productivity for *individual sectors* of the economy, there are statistical problems associated with the measurement of output change; and measures of labor input are also a source of difficulty. (Currently there are two separate official series on employment and man-hours—one based primarily on payroll data reported by business establishments and the other based on a monthly survey of households.) The Department of Commerce is now engaged in major revisions of output data, and the Bureau of Labor Statistics is planning to publish revised productivity indexes during 1964, based on the revised output data. Recorded changes in productivity for individual years and sectors must be viewed as a broad gauge—rather than a precise reading—of economic performance.

With these qualifications, productivity measurements for recent years are presented in Table 17, accompanied by some comparisons with longerrun trends. Labor input data are based on information collected primarily from establishments. The table shows that productivity gains have been healthy but not unprecedentedly large during the past 3 years. While improvement has varied among sectors, the average gain in each case has been greater during the past 3 years than in the preceding decade, but less than the average of 1947-50.

	Percentage change per year				
Period	Total private	Agricul- ture	Nonagriculture		
			Total	Manufac- turing <sup>1</sup>	Nonmanu- facturing 1
1919 to 1947	2. 2	1.4	2. 0	* 3. 0	( <sup>3</sup> )
1947 to 1963	3. 2	6.1	2. 6	2. 7	2.5
1947 to 1950	4.5	8.8	3.7	4.3	3. 4
1950 to 1960	2.7	5.4	2.1	2.0	2. 2
1960 to 1963	3.5	5.5	3.2	3.7	2. 9
1960 to 1961	3.3	5.9	2, 9	2.6	3. 1
1961 to 1962	3.9	3.4	3, 8	5.4	2. 9
1962 to 1963	3.5	7.4	3, 0	3.1	2. 8

TABLE 17.—Changes in output per man-hour in the private economy, 1919-63

<sup>1</sup> Department of Labor estimates for 1960-63 are in the course of revision and are not available (see note to Table C-32). Therefore estimates for all years beginning with 1947 have been made by the Council of Economic Advisers on a consistent basis using Department of Commerce net output estimates. <sup>2</sup> Based on data from private sources.

<sup>3</sup> Not available.

NOTE.-Man-hours are based primarily on establishment data.

Sources: Department of Commerce, Department of Labor, and Council of Economic Advisers.

To determine whether these relatively larger gains of the past 3 years exceed past trends, it is necessary to sort out the cyclical and transitory factors affecting productivity. For this purpose, several alternative statistical analyses were undertaken on the nonfarm productivity gains of 1949–60 to determine the separate influences on productivity of the average age of equipment stocks, variations in the growth of output, and changes in the degree of capacity utilization. These findings were then used to estimate the productivity gains that might have been expected in the years 1961 through 1963 if the past relationships and trends still held.

Depending on which statistical analysis is used (and there is no clear basis for preferring one to another), the recent gains are either about in line with the expectation or exceed it by amounts ranging up to 1 percentage point. These differences are sufficiently tentative that further experience is needed to confirm a positive conclusion.

Recent large gains could reflect no more than a possibly unusually cautious hiring policy on the part of business in the current expansion. Experience with the slack labor market of recent years may have deterred the anticipatory hiring of overhead and skilled personnel, which appears typically to take place during a business expansion as insurance against the possibility of future labor shortages. If so, the recent higher rates of productivity increase may prove to be transitory. Yet optimism may still be warranted. If objective analysis does not support a firm conclusion that the trend of productivity has accelerated, neither can that possibility be dismissed. Technological progress may indeed have accelerated, but its impact on productivity may be only gradually becoming visible because of the time that must elapse before innovations become embodied in new capital equipment and expressed in new organizational forms.

#### ADJUSTMENT TO TECHNOLOGICAL CHANGE

The benefits to society from technological change are not costless. For some individual workers, businesses, and communities technological change brings new opportunity: better jobs, higher profits, greater prosperity. For others it imposes burdens and even hardships. For technical change may reduce the value of—or even make obsolete—particular labor skills, plant and equipment, or natural resources.

By and large our enterprise system works well in producing the shifts of capital and managerial resources from one activity to another that changed circumstances—including technical progress—dictate. But unless the individual worker who is displaced from his job by technological change finds other employment soon, both he and society lose.

Even when over-all employment opportunities are adequate, job security for the individual worker is never certain. Technological change has perhaps been the most perennially disruptive influence on job security; but changes in consumer tastes and business organization, increased competition, and decisions of public policy also frequently and unpredictably disrupt existing job patterns. And even in a strong labor market, it almost always takes time for displaced workers to find new jobs.

The development of new processes directly alters the labor requirements of particular firms and industries and of the whole economy. More indirectly, by raising real incomes and changing relative prices, technological advance induces shifts in the industrial composition of output and employment. A faster-than-average pace of technological change reduces costs of production in the industry where it occurs and is ordinarily reflected either in a decline in the relative price, or in an improvement in the relative quality, of the products of that industry.

Sometimes the technologically induced lowering of price or raising of quality leads to enough expansion of demand actually to increase employment in the industry where the change occurs. Where technological change gives birth to an entire new industry, this is, of course, true. Automobiles in the 1920's and, more recently, airlines, office machinery, and electronic and communications equipment are clear cases of this sort. In other activities, of which farming and coal mining are good examples, spectacular productivity advances have not led to equivalent increases in sales, and employment has declined sharply.

If rates of technological advance were not too unequal among industries and over-all growth is rapid, employment might still expand in some industries without requiring layoffs in others. Normally, however, transitional problems arise, as the number of jobs in specific firms, industries, occupations, or geographic areas declines more rapidly than the number of workers seeking to fill them, even after account is taken of retirements and voluntary job changes. THE CHANGING DISTRIBUTION OF JOB REQUIREMENTS

In the past decade, jobs have been destroyed and created at very unequal rates in various regions, occupations, and industries.

Changing *regional requirements* are illustrated by the fact that nonagricultural employment actually declined between 1953 and 1963 in Rhode Island, Pennsylvania, Michigan, and West Virginia, remained essentially unchanged in Maine and Ohio, and rose by 1.5 million (almost 40 percent) in California, 65 percent in Florida, 80 percent in Arizona, and 97 percent in Nevada. Even more striking disparities can be found among metropolitan areas.

Shifts in the occupational distribution of jobs have been equally dramatic. The number of farmers and farm workers declined by 2.8 million, or 40 percent, between 1950 and 1960. In more narrowly defined occupations, there were employment declines of 25 percent among locomotive engineers and firemen, 38 percent among textile weavers and spinners, 42 percent among telegraph operators, and 50 percent among fishermen. During this same period, employment rose by 45 percent among professional nurses, 49 percent among teachers, and 60 percent among engineers and draftsmen.

Changes in the *industrial composition* of jobs were highlighted by the continued decline in the importance of goods-producing industries as sources of employment. Total employment in manufacturing, mining, and construction declined by 2 percent between 1953 and 1963. In contrast, employment increased by 65 percent in State and local government, 41 percent in services, 33 percent in finance, and 16 percent in trade.

Automation is often regarded as having a qualitatively different effect on worker displacement than did earlier forms of technological change. Specifically, it is suggested that automation requires a higher average level of education or skills than did earlier forms of technology, and that this complicates the adjustment process for displaced blue-collar workers whose old skills have been rendered obsolete while lack of adequate educational background disqualifies them from filling the new jobs created by automation.

However, the current changes in skill requirements appear to continue a long evolutionary process. Professional and technical workers and craftsmen, for instance, accounted for about 15 percent of the work force in 1900, 23 percent in 1950, and 26 percent in 1960. In contrast, unskilled farm and nonfarm workers accounted for 30 percent of the labor force in 1900, 11 percent in 1950, and only 8 percent in 1960. It is not clear whether automation has caused any acceleration in these trends. Further studies are needed, to which the proposed Commission on Automation should contribute.

Whatever the exact pace and cause, it is clear that the proportion of jobs calling for the exercise of considerable responsibility and for a substantial educational background is rising.

#### THE ADJ USTMENT PROCESS

With the dramatic changes we have experienced in recent decades in the distribution of available job openings and in the nature of job requirements, it is remarkable that labor market adjustment takes place as efficiently as it does. But American workers are highly mobile.

Although many workers, particularly older ones, are reluctant to sever local ties, even when they become unemployed, there is nevertheless an impressive degree of *geographical mobility*. On the average, during each year of the past decade over 6 percent of the civilian population moved its residence across county lines, and 3 percent across State lines. During prosperous periods, the rates of mobility out of labor surplus areas are considerably higher. Today only 55 percent of all persons aged 25 and over still live in the State of their birth. Rapidly growing areas have managed to attract large numbers of workers from sections of the country where the natural population increase has exceeded the expansion of job opportunities. The net in-migration rate between 1950 and 1960 was over 50 percent in Florida and Nevada, and between 20 and 45 percent in Arizona, Alaska, California, and Delaware. In contrast, the net out-migration rate was 20 percent or higher from such States as Arkansas, West Virginia, and Mississippi.

During 1961 some 8.1 million workers changed jobs, including about 2.6 million who changed voluntarily in order to improve their economic status. Mobility declines rapidly with age; still, almost 6 percent of men 45–64 years old changed jobs in 1961. Fifty-six percent of all job changes involved a shift between major industry groups, and 47 percent between major occupation groups.

The extensive training and retraining programs conducted by many, though not by enough, private employers contribute significantly to the occupational flexibility of the work force. In 1962, establishments accounting for almost 50 percent of private nonfarm employment had some type of training program and were providing training for 15 percent of their employees. The natural turnover in the labor force also contributes to this flexibility. An average of 1,275,000 older persons will die or retire during each year of the current decade, while an average of 425,000 women will leave for family reasons. At the same time an average of 2.6 million young persons will enter the labor market each year, so that by 1970, 30 percent of the labor force will consist of persons who were not in the job market in 1960. This substantial inflow of new workers can provide a supply of relatively well educated and mobile labor for expanding activities.

Indeed, improved education has been the primary factor permitting the rapid adjustment of the labor supply to the demands of changing technology. The average educational attainment of new workers currently entering the labor force is about 40 percent higher than that of those currently retiring. Just since the beginning of World War II the median
level of education among the entire adult male labor force aged 18-64 has risen by more than 50 percent. The proportion of the labor force with an 8th grade education or less declined from 36 percent in 1952 to 26 percent in 1962. In contrast, the proportion who were college graduates rose from 8 to 11 percent. And this educational upgrading will certainly continue. More than 1 million persons are expected to graduate from college in 1964 and 1965, and an additional 220,000 persons will receive advanced degrees. The total number of degree recipients will be 70 percent greater than a decade earlier. Unsatisfied as we are, and rightfully so, with our educational accomplishments, it is clear that rising levels of education have been the major force permitting the rapid—and on the whole successful adjustment of the work force to changing occupational requirements.

## DEFECTS OF THE ADJUSTMENT PROCESS

Displaced workers rarely find new jobs instantaneously. Time is required for the flow of job information and for matching the location, education, skill, wage, working conditions, and other preferences of job hunters with the requirements of employers. Personal contacts, employment services, and help-wanted advertisements provide important channels of communication between employers hunting for workers, and workers hunting for jobs. Nonetheless, the flow of labor market information is unnecessarily slow and circumscribed. Because of insufficient staff and, in some instances, because of the failure of employers to provide information, local offices of the Federal-State Employment Service cannot provide complete information on local job opportunities, to say nothing of a full exchange of information among different localities. In the absence of adequate vocational guidance, many young workers are not properly prepared for the activities in which employment is expanding most rapidly. Geographic movement is often restrained by lack of information and by the inability of workers to finance transportation, job search, and change of residence. Occupational mobility is often inhibited by the absence of adequate educational background and the inability to acquire needed skills.

The average displaced worker spends far too long between jobs, even in periods of adequate demand. The average duration of unemployment was 11.6 weeks during the period 1955–57, when the over-all unemployment rate averaged 4.3 percent. And, during the boom years of 1951–53, when the unemployment rate averaged 3.1 percent and the number of unfilled jobs very probably exceeded the number of unemployed workers, the average duration of unemployment was still 8.7 weeks. These statistics do not refer specifically to the average period of joblessness for workers displaced by technological change, but they do indicate the time-consuming nature of the job-hunting process. They also suggest that reduction of the human cost of technological change will require policies—both private and public—for improving and speeding the matching of available jobs and workers.

Such policies can never be completely adequate. The burdens of transitional unemployment may be harsh, but they sometimes represent only part of the cost of change to the displaced worker. The worker made permanently unemployable by technological change is relatively rare, but it is frequent for a displaced worker to find himself required to accept a less challenging and lower paying job. The specialized skill, experience, and seniority which contributed to earning power in the original job frequently do not have transferable market value.

Moreover, the burden of technological displacement often falls most heavily on those least able to bear it. As noted already, the general drift of technological change has tended to be toward increased rather than reduced skill and education requirements and thus in favor of groups already higher up on the income ladder. To be sure, some of the elite of the labor force have suffered—printers and flight engineers, to take two recent examples. But overwhelmingly, the groups displaced have been the lessskilled, less-educated, and therefore poorer members of the labor force. But even if the incidence of technological change were entirely random, the wealthier community, the more prosperous business, the more highly trained and better paid workers have greater adaptability, and greater resources to help them through the period of adaptation.

When technological change displaces considerable numbers of workers in a particular region or occupation, and these workers lack the skills or mobility necessary to find other jobs quickly, their continuing unemployment can well be called "structural." Pockets of such structural unemployment are never absent, and the problems they present for public policy are intensified (and partly concealed) in a generally slack economy with excessive over-all unemployment.

In its testimony before the Senate Subcommittee on Employment and Manpower on October 28, 1963, the Council considered at some length the interrelationships between slack labor markets resulting from insufficient total demand for goods and services and problems of structural unemployment. It dealt in particular with the question whether recent technological change may have increased the incidence of structural unemployment in the American economy and the possible relevance of this for policies to raise demand. The Council explained in detail its reasons for doubting that structural unemployment has increased, but emphasized that such unemployment is both an economic and a human problem of serious proportions and that Government has a responsibility for taking appropriate measures to reduce it. The bulk of this testimony is reprinted as Appendix A to this Report.

#### PRIVATE POLICIES FACILITATING ADJUSTMENT

Recognition of the human toll that can result from technological change and labor displacement has led to a wide range of private efforts to reduce transitional costs. Human adjustment problems are minimized when needed work force reductions can be accomplished by normal attrition and reassignment. This goal—toward which firms with enlightened personnel policies strive—is often made economically feasible by the limited scope of many innovations or by a sufficiently high rate of voluntary employee turnover. But it requires careful planning. The Bureau of Labor Statistics recently surveyed the work history of 2,800 persons employed in 18 offices doing data processing work which was to be transferred to electronic computers. The firms tried to ensure employment security for their current work force by advance planning and curtailment of hiring. Twelve months after the new installation, more than half of the workers were still in their original positions, and more than 30 percent had been transferred to other positions in the firm. Thirteen percent had quit or retired, and less than 1 percent were laid off.

Collective bargaining agreements have been concerned increasingly with problems of accommodating change while protecting worker security. In recent agreements, increasing stress has been placed on interplant seniority pools, relocation allowances, early retirement provisions, and severance pay plans that provide a lump sum payment or its equivalent as reimbursement for the income losses associated with displacement. The recent Kaiser Steel-United Steelworkers and West Coast Longshoremen's agreements provided employment guarantees or income assurances for workers displaced by technological change. The Railroad Arbitration Board decreed the eventual elimination of 90 percent of diesel locomotive firemen's jobs in freight and yard service, but it provided income guarantees for those with 2 to 10 years of seniority, and lifetime employment protection for those with greater seniority.

Private programs to minimize displacement or to reimburse displaced workers are desirable because the burden of adjustment is prevented from falling exclusively on the displaced worker. Such programs serve a doubly useful purpose when they facilitate the rapid introduction and economical use of new processes. However, they can often be only partial remedies. In many instances of *major* technological change, private programs either are impracticable (for example, if the displacement occurs in industry A as a result of technological change in industry B), or else cannot provide complete worker protection without unduly slowing the pace of technical advance, and preventing the flexible and efficient utilization of the labor force.

## PUBLIC POLICY AND TECHNOLOGICAL CHANGE

Two central points emerge from the preceding discussion. First, technological advance is a key element in economic progress; achieving the goals of rapid growth and higher living standards and better international balance depends on maintaining and even increasing its pace. Second, technological change—like other kinds of change—demands adaptations on the part of labor, business, and the community at large; and these adaptations impose real burdens on adversely affected individuals.

Each of these points has significant implications for public policy. They suggest that Government should stimulate and facilitate rapid technological

change in order to enlarge its benefits, at the same time attempting to strengthen processes of adaptation and to lighten the burdens of change on affected individuals.

The single most important support the Government can provide for accomplishing each of these purposes is to help the economy achieve and sustain high employment. Without strong markets for their products, businessmen will have inadequate incentives to undertake the risks inherent in innovation. Likewise, the economy's adaptation to technical change and particularly its ability to transfer the resources released by technical change to other industries and activities—become immeasurably weakened in the absence of strong demand.

#### TAX STIMULUS FOR INVESTMENT

Enactment of the pending tax bill is thus crucial to the achievement of our dual objectives. First, it helps insure the increase in demand necessary to provide markets for our growing productive potential. But the tax program of the Administration carries a further impact of great importance for the encouragement of rapid technological innovation. This is the specific emphasis on encouraging investment. The investment tax credit and the revised depreciation guidelines of 1962 were designed particularly to reward firms which raised their rate of investment in new plant and equipment. And the pending bill carries this emphasis further, with a large reduction in corporate taxes, a cutback of risk-inhibiting top bracket individual tax rates, and a further broadening of the investment credit.

The stimulus that tax reduction will give to investment both through its effects on markets generally and through its specific improvement in investment incentives is one of the most powerful ways available to encourage the rapid introduction of new and better technology.

# GOVERNMENT SUPPORT OF

## TECHNOLOGICAL ADVANCE

A healthy rate of innovation is encouraged by preserving freedom of entry into markets by new competitors, and by a patent system which provides positive incentives to both invention and innovation.

The Government has also provided more direct encouragement of technological advance, and it can and should do more. Federal support is clearly warranted and appropriate when it encourages innovations that will be used directly to improve performance of a service recognized as a direct responsibility of the Federal Government. National defense is the most important current example of such an activity. But there are many other activities in which government—Federal, State, or local—plays a major role: providing public highways, airways, inland waterways, weather services, and postal services; maintaining an atmosphere free from dangerous pollution and an adequate supply of pure water; and a long list covering such diverse fields as criminology, recreation, and education. In such activities Government has a special responsibility to undertake, or to support, research and development which promise improvements in public services—better quality, greater safety and reliability, and lower cost. In none of these fields can private incentives be expected to provide an adequate research effort.

But there are other situations that justify Federal support of invention and innovation, even in areas that are and should remain the province of private enterprise. This is surely true where the benefits to the community extend far beyond the gains to the individual buyers of the new product or service. The benefits to these buyers may be quite insufficient to cover the private costs and risks of developing the new good or service; yet the benefits to society at large may pay a handsome return to the innovational activity.

Medical research is clearly an example of this kind of activity. Improvements in medical technology are certainly in the public interest; yet the costs of many such improvements could not—and perhaps should not—be borne by the immediate beneficiaries of the new knowledge. Through a political process society has determined that a larger effort should be made, and Government funds primarily support it.

#### REASONS FOR UNDERINVESTMENT IN RESEARCH AND INNOVATION

Aside from medicine, the other principal field in which significant Federal support has been given to technological change in an essentially private, civilian industry is agriculture. This type of support has a long history, going back at least to 1887, when the Hatch Act established the national system of agricultural experiment stations, and to 1914, when the Agricultural Extension Service was founded. The basic justification for supporting agricultural research differs from that applicable to national defense or medicine. And it is a justification which would seem to extend to other industries as well. In a number of industries the amount of organized private research undertaken is insignificant, and the technology of many of these low-research industries has notably failed to keep pace with advances elsewhere in the economy.

Several factors can be identified to account for the underinvestment in research and development on the part of private firms in such industries. The primary one is an inability of the individual firm to recover the costs of research in its prices, even though the additional value to the direct consumers of the product would greatly exceed those costs. Particularly in the case of basic research, the "product" is new knowledge; but scientific knowledge cannot be appropriated by an individual firm. Other firms and even other industries—which have not incurred the research costs—share the benefits. As a new development moves further along the research and development spectrum toward actual production, an individual firm may be able, through the patent system, to appropriate to itself rewards sufficient to justify the costs and risks of developing and introducing the new process or new product. The clearest case for public support thus applies to the more basic forms of research. This case is reinforced by greater riskiness at this early end of the R&D spectrum. Ordinarily, at least, uncertainty decreases as a new process or product approaches specific economic application. Indeed, the research cycle can usefully be viewed as a process of progressive reduction of uncertainty as more knowledge is acquired.

Another reason for the virtual absence of organized research in many industries is the high cost of research in the relevant technologies in relation to the typical size of firms in those industries. Research plant and equipment costs are very high in nuclear physics, for example. In other cases, effective research may require large staffs of scientists and engineers since advances may depend on contributions from many scientific specialties. Furthermore, the small establishment is unable to take advantage of the spreading of risks among a number of R&D projects under way at the same time. The larger firm, able to support a number of projects, can safely take the risk of many "failures" (i.e., projects that do not produce economically applicable results), since a few successes will ordinarily more than compensate for the entire investment. The large firm has the additional advantage of being in a better position to market successfully the new products of its research laboratory because of its broader market coverage. For example, in the chemicals industry-which is relatively active in researchmany firms typically participate in a broad range of product markets. In this field, at least, where new R&D results are often profitably applicable in more than one market, the large firm is better able to recognize and take advantage of possible payoffs in several applications.

However, some industries characterized by large firms undertake relatively little R&D. Part of the explanation seems to lie in the age of the industry. Industries which were already mature before sophisticated scientific and engineering techniques began to be applied to industry lack a research tradition. Many important newer industries, such as electronics, grew directly out of modern organized research and development, and their managements find it natural and profitable to continue this emphasis on R&D as they mature.

The fact that some industries spend little on research does not in itself prove that there would be high payoffs to additional research. It may be that research effort is slight because it is clear that it would not pay. Nor does it automatically follow that productivity gains in these fields are low. They may, and often do, show rapid gains based on innovations by the capital goods industries which supply their equipment.

Nevertheless, the above analysis has suggested some reasons, quite unrelated to the potential gains from accelerated R&D, that account for an underinvestment in research in many fields—particularly where firms are small. The data at the bottom of Table 18 clearly show that manufacturing firms with R&D programs, and with 5,000 or more employees, did—on the average—more than twice as much research as a percentage of sales as did smaller firms.

	Millions	of dollars Percent of sales			
Industry and size	Total	Company financed	Total	Company financed	
By industry:					
Total	10, 872	4, 631	4.4	1.9	
Aircraft and missiles	3,957 2,404 1,073 896	392 871 877 610	24. 2 10. 4 4. 6 4. 4	2.4 3.8 3.6 3.0	
Motor vehicles and other transportation equipment Professional and scientific instruments Petroleum refining and extraction Primary metals	802 384 294 160	628 212 286 151	2.9 7.3 1.0 .8	2.3 4.0 1.0 .8	
Rubber products Fabricated metal products Food and kindred products Stone, clay, and glass products	126 118 105 103	88 90 106 95	2.2 1.3 .3 1.8	1.5 1.0 .3 1.7	
Paper and allied products Textiles and apparel Lumber, wood products, and furniture Other industries	60 33 9 3 348	63 (2) (2) 3 127	.7 .6 .5 1.4	(3) (2) (3) (3) .5	
By size of company:					
Less than 1,000 employees 1,000 to 4,999 employees 5,000 employees or more	596 935 9, 341	(3) 591 3, 728	2.0 2.2 5.2	( <sup>2</sup> ) 1.5 2.0	

#### TABLE 18.—Research and development performed by industry, 1961

NOTE.-Detail will not necessarily add to totals because of rounding. Source: National Science Foundation.

#### THE EXTENT AND DISTRIBUTION OF R&D

Table 18 shows the heavy concentration of R&D performance in 3 industry groups: aircraft and missiles, electrical equipment and communications, and chemicals and allied products. These 3 fields account for 68 percent Together with machinery and motor vehicles and other transof the total. portation equipment, they account for 84 percent. Professional and scientific instruments is a smaller industry in which research and development expenditures are high relative to sales. Federal support for research is important in several of these cases. Yet it is striking that these 6 highresearch industries all show an important volume of company-financed R&D.

The data in Table 19 show that the Federal Government is already a heavy contributor to research and development in America, although its support is now heavily concentrated in areas related to defense and space exploration. Its contribution grew from \$2.7 billion in 1953-54 to an estimated \$11.0 billion in 1962-63 and expanded from a little over half of the total R&D spending in 1953-54 to more than two-thirds in 1962-63. What is now at issue is whether a relatively small fraction of that support

Data for manufacturing companies with R&D programs.
 Not separately available but included in total.
 Includes dollar amounts for other manufacturing and nonmanufacturing companies not elsewhere classified.

should be directed in the future to civilian fields in which technological development has been lagging.

		By sources of funds *			By performance			
Year 1	Total expend- itures	Federal Govern- ment	Industry	Universities and other nonprofit institutions	Federal Govern- ment	Industry :	Universities and other nonprofit institutions	
1953–54	5. 15	2. 74	2. 24	0. 17	0. 97	3.63	0.55	
1954–55	5. 62	3. 07	2. 37	. 18	. 95	4.07	.60	
1955-56	6.39	3.67	2, 51	. 21	1.09	4.64	.66	
1956-57	8.67	5.10	3, 32	. 25	1.28	6.60	.79	
1957-58	10.10	6.39	3, 45	. 26	1.44	7.73	.93	
1958-59	11.13	7.17	3, 68	. 28	1.73	8.36	1.04	
1959-60	12.68	8.32	4, 06	. 30	1.83	9.61	1,24	
1960-61	13, 89	9.01	4. 55	. 33	1, 90	10. 51	1. 48	
1961-62	14, 74	9.65	4. 71	. 38	2, 09	10. 87	1. 78	
1962-63 4	16, 42	11.00	5. 00	. 43	2, 71	11. 56	2. 15	

#### TABLE 19.—Research and development expenditures, 1953-54 to 1962-63

[Billions of dollars]

<sup>1</sup> Federal Government performance on fiscal year basis; datafor industry are calendar year basis and other data are primarily on fiscal year basis. Fiscal years are as indicated; calendar years refer to year beginning with half of indicated fiscal year. <sup>2</sup> Based on reports by performers.

<sup>3</sup> Includes research centers administered by organizations in this sector under contract with Federal agencies. 4 Preliminary.

Note .- Detail will not necessarily add to totals because of rounding.

Source: National Science Foundation.

#### A FEDERAL CIVILIAN TECHNOLOGY PROGRAM

Primary responsibility for Federal programs fostering industrial technology is assigned to the Department of Commerce, which has embarked on several broad programs to stimulate technological advance in all sectors of the economy. The fundamental role of government is to help industry help itself by catalyzing and supporting the efforts of firms and communities to promote economic progress through technical change.

In order to disseminate the results of federally sponsored research and development more efficiently, the Departments of Commerce and Defense have agreed to assign to the Office of Technical Services in Commerce the handling of all unclassified and unlimited Department of Defense documents.

The National Bureau of Standards is administering contracts for research useful to the textile industry, under a new Civilian Technology program approved by Congress in 1963. The objective of this program is to sponsor technical investigations of problems faced by the industry at largeproblems that no single firm could afford to solve on its own behalf, but that are especially suited to combined investigation.

Industry associations can be an important vehicle for undertaking research of broad significance to an entire industry. The Commerce Department is accordingly considering a legislative proposal authorizing government assistance to such groups in order to stimulate their sponsorship of non-proprietary technical investigations.

A further legislative proposal is under consideration to provide for Federal cooperation with States, universities, and industry groups to aid in the development and dissemination of new technological information. The purpose of this program would be to bring the reservoir of technical information available at scientific centers to bear on the problems of firms that are not able to support large research organizations. Such a technical service program should be tailored to the needs of the local area and conducted under local direction.

#### FEDERAL SUPPORT FOR BASIC RESEARCH

"Basic research" has sometimes been defined as research undertaken with no specific practical goal in mind—beyond a general conviction that extending man's knowledge of his environment and of himself is bound to serve the purposes of human life and human society. Most basic research is conducted in universities, sometimes supported by the Federal Government. A relatively small number of large business organizations support basic research in areas of their general interests.

Merely to agree that basic research is a "good thing" does not necessarily justify Federal support for it and, in particular, gives no basis for determining how much support should be provided for what kinds of basic research.

It is inevitable that primary support should be given to those fields of natural science where potential payoffs in national security, health, and economic growth are obviously high even if uncertain in location and character. The fact that many of our most dramatically "practical" technological achievements have grown quite directly—and often quite promptly—from new discoveries in these fields builds a solid case for their support.

Recognizing this relationship between basic research in the natural sciences and practical achievements benefiting society in many diverse ways, the Congress has provided generous support for research in the natural sciences, particularly through the Department of Defense, the Atomic Energy Commission, the National Aeronautics and Space Administration, the Department of Health, Education, and Welfare, and the National Science Foundation. The breadth of Federal support of basic research is reflected in the work of the NSF, which supports and encourages research over a spectrum including atmospheric sciences, high energy physics, oceanography, and metabolic biology—in each of which research costs are often high and the potential payoff to society may be very great.

Yet basic research in other fields may also have "practical" payoffs even if not in industrial technology or national security. Thus Federal support is given to investigations in psychology, where potential payoffs in more efficient organizations or better mental health can be large. The social sciences, where expanding knowledge of economic and social relationships may improve the efficiency and effectiveness of government and private organizations, also merit support even on "practical" grounds, and some modest beginnings in these fields are now being undertaken.

A strong system of university and technical education must underlie progress in basic research. Institutions of higher education not only conduct much of our national research effort, but they also train most of the scientific research workers on whom future progress depends. The National Science Foundation's program simultaneously supports both university research and higher education, reflecting their close interrelationship. Higher education is also supported through programs under the National Defense Education Act and the new Higher Education Facilities Act.

#### GOVERNMENT'S ROLE IN AIDING ADJUSTMENT

Federal responsibility for fostering more rapid technical advance clearly could not be successfully—or even appropriately—undertaken in an economy in which total demand perennially failed to rise enough to reemploy the workers initially displaced as well as new additions to the labor force. But maintaining high demand and satisfactory over-all employment is not enough. There are other important policies which the Federal Government must pursue if adjustments to change are to be successful, and if the effects on labor, business, and local communities are to be acceptable. Many of the programs needed for this purpose also form one cornerstone of the attack on poverty.

The labor market programs of the Federal Government have made striking progress in recent years, and this progress must continue. Since 1961 the Federal-State Employment Service has increased its nonfarm job placements by almost 25 percent. But its guidance and placement facilities must be further strengthened in order to improve the matching of workers and jobs. The vocational retraining program of the Department of Labor and the Area Redevelopment Administration has reduced transition costs and improved future earning potential for a significant number of displaced workers. Some 148,000 workers will be in training or retraining during fiscal year 1964 in skills as diverse as drafting, stenography, nursing, auto repairing, and metalworking; and the program will be expanded to provide training and retraining for 288,000 workers in fiscal year 1965. The recent broadening of the Manpower, Development and Training Act will increase its effectiveness in coping with unemployment among low-skilled workers and youths. An important element included as part of this program will be the provision of adult education courses in fiscal year 1965 for 60,000 persons who are unable to acquire industrial skills because of a lack of basic literacy, and vocational training will be provided for 85,000 unemployed youths.

In this connection the recent passage by the Congress of a broad new program of aid to vocational education is of great significance. It should lead not only to a large expansion of existing programs but also to a considerable broadening and redirection, including new emphasis on business and office occupations. The work-study program and provision in the new legislation for residential vocational schools will greatly improve opportunities for young people previously unable to acquire vocational training. In addition, passage of the Youth Employment Act will provide work and training through conservation work camps and work projects in local communities for 60,000 youths during 1964 and over 100,000 the following year. The prevalence of discriminatory hiring practices has been significantly reduced by the vigorous efforts of the President's Committee on Equal Employment Opportunities.

The unemployment insurance system—first line of defense against the costs of unemployment—must be modernized in order to deal better with the unemployment that results from shifts of jobs from one occupation, industry, or area to another. The additional labor market programs that are being recommended will be discussed at greater length in the forthcoming Manpower Report of the President.

In our concern with the problems of today's unemployed, it should not be forgotten that a strengthened system of basic education will be the best guarantee against significant problems of displacement and dislocation in tomorrow's full-employment economy.

Technical education and vocational guidance programs can be kept more current by the creation of any early warning system on new technological advances. But the possibility of accurately predicting occupational requirements even 10 years into the future is highly limited. And the average male's working life now extends over 45 years. We can best prepare for the occupational requirements of the labor market of 1970 through an educational system that produces well-educated and technically versatile graduates, able rapidly to acquire new skills. Such versatility will accelerate the process of matching jobs and workers and greatly reduce the loss of potential earning power resulting from the obsolescence of specific skills.

#### CONCLUSION

Fears of technological advance are understandable on the part of those who feel its threat to their livelihoods. In the absence of wise and effective private and public action such fears are justified. But any comprehensive appraisal can lead only to the conclusion that the benefits of technical change—in the future as in the past—are such that public policy should foster rather than shun it. To yield to apprehension that the machine will become our master, that we are unable to absorb and adjust to rapid change, that we must deny ourselves the continued rise in material well-being that ever-growing knowledge and understanding place within our grasp and the increased freedom it brings to pursue higher goals—such a defeatist view is both unworthy of our heritage and unjustified. For as scientific and technical knowledge has grown over the years, so, too, has understanding of our social and economic system and institutions—including the proper role of government in a free society. Applying this knowledge, all citizens can enjoy the fruits of rapid change.

# Chapter 4

# Price and Wage Policy for High Employment

**INFLATION** need be no more of a threat in 1964 than it was in 1963 or 1962 or 1961—and the threat was well contained in each of those years. But the good record of price stability in the expansion to date provides no basis for relaxing our vigilance in 1964 and beyond. At stake are not only important domestic economic objectives but also our long-term balance-of-payments position.

The decisions that can make or break this country's price stability record rest in private hands, and they should remain there. Yet it is the responsibility—and the determined purpose—of the Administration to do all it properly can to promote the right outcome.

#### THE PRICE-WAGE SITUATION AND THE PROSPECTS

The impressive noninflationary record of this expansion thus far-the stability of wholesale prices and the slow upward movement of over-all consumer prices-has been reviewed in Chapter 1 and is portrayed in Chart 11. At the same time, as Tables 20 and 21 show, the price stability has not been "paid for" either by a failure of wages to keep up with the trend change in productivity in the economy as a whole or by a corporate profits squeeze. (In the tables, "trend change in productivity" for any given year is defined as the 5-year moving average of the annual percentage changes in the Bureau of Labor Statistics index of output per man-hour in the total private economy. These estimates use labor input data collected primarily by establishments.) While money wages have not risen as fast as in some earlier expansions, the gain in purchasing power has been eroded very little by price increases. And while over-all profits have continued to rise, this has been achieved without substantial price increases. In terms of the balance among wages, prices, and profits, the economy is in a good position, as it enters 1964, to avoid inflationary price and wage decisions.

The price stability of 1961-63 has resulted in part from persistent slack in the economy. But another major factor has been the responsible action of most union and business leaders in making noninflationary wage and price decisions. Although shifting patterns of demand and supply are the major factors ruling prices, wages, and output in our market economy, there



# Prices in Three Postwar Expansions

⊥/ BASED ON SEASONALLY ADJUSTED DATA, 1963 PRICES. ⊥/ TROUGH QUARTERS FOR GNP WERE 1954 II., 1958 I, AND 1961 I SOURCES: DEPARTMENT OF COMMERCE, DEPARTMENT OF LABOR, AND COUNCIL OF ECONOMIC ADVISERS.

TABLE 20.—Prices, wages, profits, and productivity in the private economy, 1948-63

Year	Produc- tivity 1	Trend produc- tivity <sup>2</sup>	Total com- pensation per employee man-hour	Prices <sup>3</sup>	Corporate profits after taxes 4	Capital con- sumption allowances	Profits plu <sup>3</sup> capital con- sumption allowances <sup>6</sup>
		Percenta	ge change '		Percer	nt of corpora	te sales
1948	3.5 2.9		8.6 2.5	6.8 8	5. 1 4. 1	2.0 2.3	7.0
1950 1951 1952 1952 1953 1954	7.2 2.5 2.2 4.1 1.8	3.6 3.8 3.5	5.7 9.3 5.9 5.8 3.3	1.2 7.8 1.7 .6 .8	5.0 3.8 3.2 3.2 3.0	2.2 2.3 2.5 2.7 3.1	7.2 6.0 5.7 5.9 6.0
1955 1956 1957 1958 1958	4.5 .1 3.5 2.5 3.6	3.0 2.5 2.8 2.5 2.8	2.9 6.1 5.9 3.6 4.6	.9 3.1 3.5 1.7 1.5	3.6 3.4 3.0 2.6 3.1	3. 1 3. 2 3. 2 3. 4 3. 3	6, 6 6, 6 6, 3 6, 0 6, 4
1960 1961 1962 1963	1.9 3.3 3.9 3.5	2.3 3.0 3.0 3.2	3.6 3.4 3.9 3.1	1.1 1.0 .8 1.2	2.6 2.5 \$ 2.6 \$ 2.7	3.4 3.4 <sup>8</sup> 3.7 <sup>8</sup> 3.6	6.0 6.0 8 6.3 8 6.3

Output per man-hour for all persons; labor input based primarily on establishment data.

Output per man-hour for all persons; labor input based primarily on establishment data.
Annual average percentage change in output per man-hour during latest 5 years.
ONP deflator for private economy.
Excludes profits for "rest of world."
Includes depreciation, capital outlays charged to current accounts, and accidental damages.
Corporate profits after taxes plus corporate capital consumption allowances.
Percentage change from previous year except for thereflects of the new depreciation guidelines. The effect
The adjutates was to shift the propertion between perifs and capital consumption allowances in favor. of the guidelines was to shift the proportion between profits and capital consumption allowances in favor of the latter.

NOTE .- Detail will not necessarily add to totals because of rounding.

Sources: Department of Commerce. Department of Labor, and Council of Economic Advisers.

is considerable room for discretionary decision making in most major industries. In the past, wage and other cost increases, together with price decisions based on fixed markups or target-profit policies, have combined to push up prices. And price increases often have led to wage increases.

The postwar record, shown in Tables 20 and 21, indicates how the complex interaction of wage increases to catch up with prices, and price increases to preserve profit ratios, worked in ratchet fashion. The net result has been that prices have risen roughly in proportion to the difference between increases in labor compensation per man-hour and national trend produc-In particular, the experience of the years 1956-58 shows that tivity gains. sharp price advances can occur in periods of increasing unused capacity and rising unemployment. The data do not establish causality. But clearly the collective bargaining power of unions and the market power of large firms can interact to inject an inflationary bias into our price-wage performance.

It is encouraging that there has been so little inflationary exercise of such power in the past 3 years. In that period, increases in compensation to labor have been close to economy-wide productivity gains, and prices, on the whole, have not been raised to widen profit margins. The ability of private decision makers to extend this record through 1964 will be powerfully reinforced by the effects of tax reduction. It is true that the tax cuts, by stimulating demand and expanding output and employment, will

#### TABLE 21.—Productivity in the private economy and prices, wages, and profits in manufacturing, 1948-63

	Trend pro-	1	N	fanufacturin	g		
Year	ductivity in private economy <sup>1</sup>	Total com- pensation per man-hour	Prices <sup>2</sup>	Corporate profits after taxes <sup>3</sup>	Capital consump- tion allow- ances 4	Profits plus capital con- sumption allowances &	
	Per	centage chan	ge t	Percent of corporate sales			
1948 1949		9.5 4.3	6. 1 1. 6	5.7 4.6	1.9 2.2	7.6 6.8	
1950 1961 1952 1953	3.6 3.8	4.9 10.3 6.2 5.6	2.3 8.0 1.3 2.1	5.9 4.2 3.4 3.5	2.0 2.1 2.3 2.5	7.9 6.3 5.8 6.0	
1903 1965 1956 1957 1958 1958	3. 5 3. 0 2. 5 2. 8 2. 5 2. 8	4.1 3.7 6.2 6.1 3.8 4 1	1.3 1.7 4.1 3.5 .5 21	3.4 4.3 4.1 3.7 2.9 3.7	3.0 3.2 3.2 3.4 3.4	6.5 7.4 7.3 6.9 6.3	
1960 1961 1962 1963	2.3 3.0 3.0 3.2	4.1 3.9 2.9 3.5 3.6	1.8 .4 3 .6	3.1 3.0 73.1 73.2	3.3 3.4 73.7 73.8	6.4 6.4 76.8 77.0	

<sup>1</sup> Annual average percentage change in output per man-hour during latest 5 years. See Table 20.
<sup>2</sup> GNP deflator for manufacturing, except 1963 which is based on goods output deflator.
<sup>3</sup> Excludes profits for "rest of world."
<sup>4</sup> Includes depreciation, capital outlays charged to current accounts, and accidental damages.
<sup>5</sup> Corporate profits after taxes plus corporate capital consumption allowances.
<sup>9</sup> Percentage change from previous year except for trend productivity.
<sup>7</sup> Data beginning 1962 have been adjusted for the effects of the new depreciation guidelines. The effect of the latter.

NOTE .- Detail will not necessarily add to totals because of rounding.

Sources: Department of Commerce, Department of Labor, and Council of Economic Advisers.

increase the opportunity and the temptation to raise prices and wages contrary to the public interest. But they also will reduce management's and labor's need to pursue such a course. The tax cuts will add to workers' take-home pay. They will add directly to aftertax profit margins. And by stimulating a larger volume of sales, they will tend to reduce firms' unit costs by raising their operating rates, which now typically are well below desired levels.

The view that 1964 need not be marked by renewed inflationary pressures is further reinforced by the prospect that, even with the strong expansion forecast in Chapter 1, the economy will be operating throughout the year with sizable balances of unused capacity and idle manpower.

However, some recent omens are disquieting. A widely scattered minority of the larger industrial corporations in recent months has been testing the market's readiness to accept price increases. And more and more firms that do not face strong competition may try to improve their short-run profit positions by raising prices as the expansion continues.

Such action could trigger intensified worker demands for much steeper wage increases. Many workers are restive, especially in industries that have been making above-average gains in productivity and profits. Thus, despite the present strong foundation for continued price stability, either

management or labor, by unrestrained pursuit of its own near-term advantage, could reactivate the price-wage spiral that has remained quiescent for several years.

# ANTI-INFLATIONARY POLICIES FOR HIGH EMPLOYMENT

It is the business of responsible government to try to achieve the best possible balance among such major economic objectives as full employment, economic growth, reasonable price stability, and the promotion of economic freedom and opportunity. The importance of price stability as compared with the other goals is sometimes minimized. But there are compelling reasons why we can ill afford to neglect prices.

#### THE NEED FOR STABILITY

First, inflation redistributes real incomes and wealth arbitrarily. When prices rise, those groups that are able to expand profits and wages most rapidly improve their situation at the expense of those whose incomes respond slowly. Inflation erodes the real value of public assistance and makes it difficult for local governments to maintain adequate standards of education and other essential services. It also reduces the purchasing power of retirement pensions and other fixed incomes-in effect, subjecting them to a discriminatory tax. Fixed-income assets lose value, while the prices of equity securities and other properties rise.

A second cost of inflation that we cannot afford is its adverse impact on our balance of trade and on our balance of payments. During most of the 1950's the pricing of American industrial products caused some loss of competitive ground to the products of other industrial countries. From 1953 to 1958, the over-all wholesale price index rose only moderately more than the comparable indexes in most Western European countries and Japan. But the prices of certain goods important among U.S. exports rose substantially faster in the United States than in most of the countries with which we compete. Table 22 indicates the deterioration of our rela-

	Percentage change in wholesale prices				
	Total	Steel	Machinery and equipment <sup>1</sup>		
United States France <sup>3</sup> Italy Japan <sup>4</sup> United Kingdom West Germany	8.3 9.8 .9 -1.3 11.4 3.0	24. 0 5. 2 (*) <sup>5</sup> 16. 5 1. 8 9. 1	20. 2 5. 1 2. 6 \$ 6. 8 18. 2 6. 0		

TABLE 22.—Changes in wholesale prices in selected industrialized countries, 1953 to 1958

Implicit deflator for machinery and equipment component of gross national product used for all countries except Japan. <sup>3</sup> Adjusted for change in exchange rate in 1958.

Sources: Organization for Economic Cooperation and Development, Japanese Economic Planning Agency, and Council of Economic Advisers.

tive price position particularly in the crucial areas of steel and machinery and equipment during the period 1953 to 1958.

Since 1958 the relative movement of over-all prices has begun to be reversed, partly because our unit labor costs have declined in comparison with those in most European countries (Chart 12, Chapter 5). The competitive price position of American producers has improved both in their home markets and overseas. It would be foolishly complacent, however, to believe that these recent gains can be extended, or even retained, without special effort. The European countries have been striving to establish rigorous "incomes policies" to restrain wages and prices. Despite recent setbacks, they will continue to press these efforts. In doing so, some European nations are willing to accept substantial interventions into private decision making. The United States is not. If we would compete with them successfully over the long pull, we shall need to achieve a high degree of price stability by means that are consistent with our traditions and values.

A third cost of inflation that we can ill afford is the compromise it could impose on our pursuit of full production and full employment. If cost and price pressures should arise through the exercise of market power while the economy is still climbing toward high output and employment levels, we would be forced once more into the dreary calculus of the appropriate trade-off between "acceptable" additional unemployment and "acceptable" inflation. This could result in a serious setback to attainment of our national goals.

The choice for key private decision makers is clear. It is a particularly critical choice as the economy, after 6 years of excessive slack and unemployment, progresses toward full employment after enactment of the tax cut. For several years now many observers, including many leaders of the business and labor communities, have been saying that we have solved the cost-push inflation problem that appeared in the mid-fifties to have become endemic. This hopeful appraisal could not be demonstrated conclusively in a period when unemployment averaged 6 percent. But, given a combination of private and public efforts, we will have the opportunity to prove it in 1964 and later years.

#### GOVERNMENT ACTIONS

For its part, the Government will be striving energetically to reinforce one of the most significant comparative advantages that the American economy has over nearly all other industrialized nations—namely, a tradition and an institutional structure that nurture vigorous internal competition.

In the period ahead the Administration plans actively to enforce the Nation's antitrust laws, in part choosing its cases and concentrating its enforcement energies so as to curb price-fixing and those proposed mergers and other business practices and structures that tend to make for anticompetitive enhancement of prices. Likewise, it will resist proposals—such as the revival of resale price maintenance now before the Congress in the so-called Quality Stabilization Bill—that would inhibit price competition and reduce the competitive vitality of our marketing system. In its efforts to promote freer international trade the Government typically is not unmindful of the effects that import competition has on domestic American pricing practices. And it will continue to promote and encourage vigorous price competition by United States exporters.

At the same time, existing, expanding, and new labor market programs, already enacted by the Congress or proposed by the Administration, will help firms meet their labor needs without raising costs and prices. These programs will increase labor mobility, provide opportunities for training and retraining, and improve education at all levels.

The Government also will be making a determined and continuing effort, as was pointed out in Chapter 3, to promote what are by all odds the best anti-inflationary measures of all—large and sustainable productivity improvements, which allow both wages and profits to increase with stable prices. The pending tax bill will have a major effect of this kind through its lasting stimulus to investment.

Finally, as the economy's single largest buyer of goods and services, the Federal Government will redouble its efforts in 1964 to get full value for each dollar it spends.

#### PRIVATE DECISIONS AND THE PRICE-WAGE GUIDEPOSTS

Government policies can only provide an environment conducive to responsible private price and wage decision making. By choice, our Government can advise, inform, and bring to bear the pressure of public opinion—but it cannot direct.

With so much at stake, however, the Government's opportunity to advise and inform the public is one it must seize. In the Kennedy Administration, general advice as to the pattern of private price-wage decision making that would take account of the public's interest in avoiding market-power inflation was first formally set forth in the Economic Report of January 1962. The "guideposts" therein described—and repeated in the 1963 Report—offered standards by which union and business leaders themselves—along with the general public—could appraise particular wage and price decisions. They are restated here.

The guideposts contain two key propositions. The first—the general guidepost for wages—says that, in a particular firm or industry, the appropriate noninflationary standard for annual percentage increases in total employee compensation per man-hour (not just in straight-time hourly rates) is the annual increase in *national trend* output per man-hour. The standard is not the productivity trend in the particular firm or industry in question. Nor is it the particular year's productivity change, which can be influenced by short-run transitory factors.

The general guidepost for prices specifies that when an industry's trend productivity is growing less rapidly than the national trend, prices

can appropriately rise enough to accommodate the labor cost increases indicated by the general wage guidepost. Similarly, in an industry whose trend productivity is growing more rapidly than the national average, product prices should be lowered enough to distribute to the industry's customers the labor-cost savings it would make under the general wage guidepost.

It should be emphasized that the general price guidepost does not counsel against price changes per se in a particular firm or industry. On the contrary, it contemplates changes in specific prices—downward in industries with high rates of productivity gain, as well as upward in industries with lower-than-average productivity gains.

Adherence to these general guideposts not only would make for over-all price stability but would be generally consistent with the tendencies of competitive labor and product markets. The principles established by the guideposts do not imply that the entire gains from productivity improvement should go either to labor or to capital. Rather, they suggest a proportionate sharing of average national productivity gains among labor, capital, and the other related factors of production throughout the economy.

The general guideposts can cover the vast majority of wage and price decisions, but cannot provide for all of the adjustments the economy requires, especially over an extended period. Hence, the guideposts, as originally expounded in 1962, appropriately included a set of exceptions that reflected certain considerations of equity and resource allocation.

On the wage side, it was suggested that exceptions might be made to adjust for labor supply conditions and for wages that are exceptionally high or low compared with the average for comparable work. Price exceptions took into consideration capital requirements, nonlabor costs, and profits based on excessive market power.

The original formulation of the guideposts in the January 1962 Report of the Council of Economic Advisers also noted that ". . . Although output per man-hour rises mainly in response to improvements in the quantity and quality of capital goods with which employees are equipped, employees are often able to improve their performance by means within their own control. It is obviously in the public interest that incentives be preserved which would reward employees for such efforts."

These modifications of the general guideposts still apply, but it must be emphasized that they are intended to apply to only a relatively few cases. Particularly at a time when our national capabilities for responsible price and wage making may undergo a more serious test than in recent years, the most constructive private policy in the great majority of situations would be to arrive at price decisions and wage bargains consistent with the general guideposts.

Two other comments on the guideposts seem appropriate this year. First, it is not the purpose of these advisory policies permanently to freeze the labor and nonlabor shares of total industrial income, as would a rigorous, unrelieved application of the general guideposts. The 1962 Report noted that "The proportions in which labor and nonlabor income shares the product of industry have not been immutable throughout history . . ." It went on to point out that bargaining over the shares is consistent with the guideposts if it is conducted "within the bounds of noninflationary price behavior." Specifically, this means that it is consistent with the guideposts for wage and profit shares to be bid up or down in a particular industry so long as price behavior in that industry remains consistent with the general price guidepost indicated above.

Second, it is appropriate to focus special attention this year on *price reductions*. The guideposts call for reductions in those industries whose trend productivity gains exceed the national trend. It is fair to say that large industrial enterprises thus far have not widely heeded this advice. And yet, as noted earlier, there will be ample room for such price reductions in 1964. If they are not forthcoming, over-all price stability will be rendered more difficult, since price increases are likely in industries that are progressing at a less-than-average rate. Moreover, in industries whose trend of productivity rises faster than the national average, if wages conform more nearly to national than to industry productivity trends (as the guideposts would have them do), failure to follow the general price guide will cause profits to pile up. Such profits become highly visible to the public and constitute a lure for strongly intensified wage demands.

Such circumstances pose a most unattractive dilemma from the viewpoint of the public interest. On the one hand, extra increases in wages or fringe benefits might tend to spread to other industries, creating a general cost-push from the wage side. On the other hand, there is no justification, on either economic or equity grounds, for distributing above-average gains in productivity exclusively through the profits channel. The real way out of this dilemma is for the firms involved to remove its cause by reducing prices.

#### CONCLUSION

In 1964, a year of still ample unused resources and a year in which both after-tax profits and labor incomes promise to rise substantially, there is no occasion for actions that result in substantial price increases. The public, quite properly, will be intolerant of any major businesses or unions whose short-sighted actions tend to set inflation in motion. To discharge its own responsibility, the Administration is taking steps to follow emerging price and wage developments with great care and to assemble data that will illuminate the price- and wage-making situations in particular industries. It will not hesitate to call public attention to major private decisions—by either business or labor—that seriously overstep noninflationary price and wage standards.

Certainly it is reasonable to hope, however, that such instances will be rare and that 1964 will be recorded as another year when American private price and wage makers demonstrated their capacity for responsible action.

# Chapter 5

# The Balance of Payments and the International Monetary System

**T**HE UNITED STATES occupies a unique position in the world economy. It provides the largest national source of exports, the largest market for imports, and the largest source of savings for investment abroad. It undertakes substantial military expenditures abroad and has a large foreign aid program. Its currency, the dollar, is widely used as a means of exchange—in transactions among foreign countries as well as with the United States—and as a store of value in foreign private balances and official monetary reserves. As a consequence, U.S. economic policy, at home and abroad, has special importance to the rest of the world.

The diverse international transactions of the United States—as trader, as investor, and as banker—are summarized in the U.S. balance-of-payments accounts. In recent years, the U.S. accounts have shown an undesirably large deficit, while other countries—especially in Continental Western Europe—have had undesirably large surpluses. The first part of this chapter reviews recent developments in the U.S. balance of payments and discusses the policies—notably those included in President Kennedy's July message—that have been adopted and have begun to improve our international financial position.

A declining U.S. payments deficit will affect the functioning of the international monetary system, since this deficit has been a major source of growth in world monetary reserves. Moreover, the large volume of outstanding short-term liabilities to foreigners, if combined with continued large U.S. deficits, could raise questions about the effective working and continued stability of the system. To examine this and related long-term questions, the leading industrial countries have undertaken a study of the international monetary system. The problems with which that study is concerned are discussed in the second part of this chapter.

## THE BALANCE OF PAYMENTS: DEVELOPMENTS, POLICIES, AND OUTLOOK

Between 1950 and 1957, the United States sold  $\$2\frac{1}{2}$  billion of gold and incurred  $\$8\frac{1}{2}$  billion in liquid liabilities to foreigners. These transfers of gold and dollars, through payments deficits averaging \$1.3 billion a year, made a welcome contribution to replenishing the international monetary reserves of other countries. Since 1957, however, the annual deficits, before taking into account special governmental transactions, have been in the range of \$3 to \$4 billion, and the additions to the dollar reserves of some surplus countries in Western Europe have tended to exceed the amounts that those countries regard as necessary or desirable. In the 6 years since 1957, U.S. gold sales have amounted to about  $\$7\frac{1}{2}$  billion---of which \$5 billion occurred during the 3 years, 1958-60---and liquid dollar liabilities to foreigners have increased about  $\$8\frac{1}{2}$  billion.

In these circumstances the United States has adopted policies designed to bring its external accounts into equilibrium, to minimize its loss of gold, and to protect the dollar from possible speculative attack. At the same time domestic policies designed to achieve high employment and more rapid economic growth have been framed with a view to reinforcing the specific balance-of-payments measures.

#### THE NATURE OF THE BALANCE-OF-PAYMENTS PROBLEM

The U.S. balance-of-payments problem does not reflect any over-all tendency for the United States to "live beyond its means." Americans collectively do not spend more than their real incomes permit and therefore do not absorb goods and services, on balance, from the rest of the world. On the contrary, the United States earns a large surplus on commercial account—that is, its exports of goods and services exceed its imports. The deficit in its external accounts arises from the fact that the United States transfers abroad—through military expenditures, foreign assistance, and private capital movements—a sum of dollars larger than the surplus on goods and services. This excess of dollar payments measures the "deficit on regular transactions." In recent years, as discussed below, the transfer of gold and liquid dollar balances abroad has been less than the deficit on regular transactions, as the result of a number of special transactions undertaken in cooperation with European surplus countries.

The United States deficit does not reflect a reduction in net worth in relation to the rest of the world. In fact, U.S. assets abroad—in the form of private equity investment, short- and long-term credits, and government loans—have in general been increasing faster than U.S. liabilities. The U.S. deficit does reflect a loss of liquidity in the form of a reduction in gold reserves and a build-up of liquid liabilities to foreigners. This way of characterizing the imbalance in the U.S. payments position does not lessen the urgency of correcting it. As it takes steps to restore equilibrium in its external accounts, the United States must perforce be conscious of these major considerations:

1. Its actions to correct the balance-of-payments problem need to be consistent with its domestic objectives; a healthy domestic economy is important not only to Americans but also to the rest of the world.

2. The United States carries heavy responsibilities for the military security and the economic development of the countries of the free world. These responsibilities should not be compromised by measures taken to improve our payments position.

3. In adopting measures to cope with the balance of payments, the United States should avoid any lapse in the effort, in which other free world countries join, to reduce barriers to international transactions.

4. Finally, in formulating policies it must recognize that the several components of its balance of payments are interrelated. For example, a reduction in capital outflows or foreign aid would reduce the deficit only to the extent that it did not also cause a fall in exports. Similarly, a reduction (or slower increase) in imports would improve our payments position only to the extent that it did not cause other countries to buy less from us.

#### RECENT DEVELOPMENTS IN THE BALANCE OF PAYMENTS

Trade, services, and Government items. In recent years the surplus on commercial goods and services (Table 23, lines 1-6) has shown a gradual upward trend if allowance is made for the temporary bulge in this surplus in 1961, when cyclical factors dampened the U.S. demand for imports. Commercial exports have risen at a moderate but fairly steady pace as rapid economic growth in Western Europe and Japan has provided expanding markets, and our prices have remained relatively stable. At the same time, dividends and interest on our investments and loans abroad have been a large and growing element in our surplus on goods and services.

Net U.S. military expenditures abroad, although large, have steadily declined (line 9). The Department of Defense has increased its procurement in the United States of supplies for use abroad, despite the frequently higher cost of such procurement. In addition, some U.S. allies have agreed to purchase military supplies from the United States, offsetting all or part of U.S. dollar defense outlays within their borders.

The gross amount of U.S. Government economic aid programs has continued to be sizable, but the dollar payments to foreigners and international institutions (line 10) resulting from these programs have been maintained at a much lower level. More than two-thirds of current outlays under the aid program of the Agency for International Development (AID) directly finance U.S. exports and thus result in no direct dollar outflows. This proportion is over 80 percent on new commitments. Export programs administered by the Department of Agriculture and loans by the Export-Import Bank involve no direct dollar outflow abroad.

#### TABLE 23.—United States balance of payments, 1958-63 1

#### [Billions of dollars]

Line	Type of transaction	1958-60	1961	1962		1963           I         II         III           Seasonally adjusted annual rates         4.0         3.9         4.           1.6         2.0         2.         19.           17.6         18.7         19.         -17.           3.6         3.2         3.            -1.2         -1.3            8        8             -2.9         -2.7         -2.         -2.           -2.3         -2.1         -2.         -2.			
		average	iverage		I	I         II           Seasonally adju annual rates           4.0         3.9           1.6         2.0           17.6         18.7           -16.0         -16.7           3.6         3.2			
					Seaso an	nally adj inual rate	usted es		
1	Regular transactions: Balance on commercial goods and services <sup>3</sup> .	2.7	5.3	4.3	4.0	3.9	4.5		
2 3 4 5 6	Balance on commercial goods Commercial exports of goods Commercial imports of goods Investment income, net Other commercial services, net *	1.1 15.5 14.3 2.2 6	3.2 17.7 -14.5 3.0 9	$ \begin{array}{r} 2.0 \\ 18.1 \\ -16.1 \\ 3.3 \\ -1.0 \end{array} $	1.617.616.03.61.2	2.0 18.7 -16.7 3.2 -1.3	2.1 19.7 -17.6 3.3 9		
7	Remittances and pensions	7	7	7	8	8	8		
8	Government items, net	3. 3	-3.1	3.0	-2.9	-2.7	-2.2		
9 10	Military expenditures, net <sup>3</sup> Dollar payments to foreign countries and international institutions aris- ing from Government grants and	-2.9	-2.5	-2.4	-2.3	-2.1	2.1		
11	capital 4 Government grants and capital,	-1.0	1.1	-1.1	-1.0	-1.1	7		
12	net. Exports of goods and services financed by Government	3.2	4.1	-4.3	4.2	5.4	-3.9		
13	grants and capital Scheduled repayments on U.S. Gov- ernment loans	2.2	2.7	2.9	3.0 .6	4.0	2.9		
14 15 16 17	Private long-term capital, net U.S. direct investment Foreign long-term capital, net New issues of foreign securities	2.1 -1.4 .4 7	2.1 -1.6 .5 5	-2.5 -1.6 .3 -1.1	4.1 2.0 2.0	-3.6 -2.0 .8 -2.1	-1.9 -1.1 .3 7		
18 19	Transactions in outstanding securi- ties, net Other 5	4 1	4 1	1 1	2	3 3	.2 5		
20	Short-term private capital, net	6	1.5	7	.3	-2.4	.1		
21	Unrecorded transactions	.1	9	-1.0	5	.6	-1.3		
22	Balance on regular transactions	-3.9	-3.0	-3.6	-3.9	-5,0	-1.6		
23	Special government transactions	.2	.7	1.4	1.8	.7	1.3		
24 25	Nonscheduled repayments of debt and advances on military exports	. 2	.7	1.1	.2	.1	1.0		
26	vertible securities.			.3	.3		4		
	ible securities				1.4	.6	.7		
27	Balance after special Government transactions except convertible securities	-3.7	2.4	-2.2	-3.5	-5.0	-1.0		
28	Balance after all special Government trans- actions	-3.7	-2.4	-2.2	1	-4.3	3		
29	Balance after all special Government trans- actions (not seasonally adjusted)	-3.7	-2.4	-2.2	-2.8	-4.7	-2.4		
30	Gold and convertible currencies	-1.6	7	9	3	5	7		
32	national holders.	} -2.1	{5 -1.1	-1.1 2	9 -1.6	-3.6 6	-1.5 2		

Excludes military transfers under grants.
 Excludes exports financed by Government grants and capital shown in line 12.
 Military expenditures abroad less military sales.
 The total includes lines 11 and 12, and a few other small balancing items.
 Redemptions, and other long-term items.
 Less than \$500 million.

Note.-Detail will not necessarily add to totals because of rounding.

Source: Department of Commerce.

Private capital movements. A large outflow of private long-term capital has been an important element in the balance-of-payments deficit (line 14). In the earlier postwar years, through 1955, these long-term outflows fluctuated below \$1 billion a year. Between 1956 and 1962 they ranged above \$1.6 billion but exceeded \$2.6 billion only in 1957. In the first half of 1963, however, the long-term capital flow swelled to an annual rate of nearly \$4 billion.

The upward shift in capital outflows in the mid-fifties was accounted for primarily by U.S. direct investment in countries producing raw materials. More recently, about half of U.S. direct investment has been in Western Europe, in part because American firms have acquired production and trading facilities in the Common Market countries.

Portfolio investment abroad, which had also increased after the mid-1950's, began to surge higher in late 1962. As Table 24 shows, net purchases of new foreign securities by Americans increased from \$523 million in 1961 to a seasonally adjusted annual rate of \$1.9 billion in the first half of 1963. New issues of Canadian securities in the U.S. market accounted for much of the increased long-term capital outflow in the first half of 1963. But evidence was accumulating that a striking acceleration of European and Japanese borrowing was under way.

Type and country of purchase	1960	1961	1962		1963	
				I	п	m
				Seasonally adjusted annual rates		
Purchases of foreign securities	750	876	1, 131	2, 092	2, 200	648
New securities	573	523	1, 076	1, 900	1, 944	852
Outstanding securities, net	177	353	55	192	256	204
				Unadjusted annual rat		al rates
Purchases of foreign securities	750	876	1, 331	2, 246	2, 238	512
Western Europe Japan Canada Other	133 ( <sup>1)</sup> 241 ( <sup>1</sup> )	266 79 327 204	195 124 379 433	336 188 1, 328 364	776 320 1, 044 188	68 228 204 12

TABLE 24.---United States private portfolio investment abroad, 1960–63

[Millions of dollars]

<sup>1</sup> Not available.

Source: Department of Commerce.

An increasing number of foreign borrowers had been taking advantage of the relatively low long-term interest rates, the efficient flotation facilities, and the ready availability of capital in our markets. At the same time American underwriters and investors had become increasingly willing to lend abroad. Canadian borrowers have used the U.S. market for a long time, but European and Japanese borrowers have recently found more ready acceptance. In many instances these borrowings were not related to any financing of imports from the United States nor even to any particular need for foreign exchange. For example, the proceeds of some substantial dollar bond issues have been used to finance the purchase of already existing domestic facilities in the borrowing countries.

Private short-term capital flows (Table 23, line 20) have been more erratic in their effect on the payments balance. They increased abruptly in the latter half of 1960, and, though the flow decreased thereafter, it remained large in 1961 and rose again in the second quarter of 1963. A substantial part of the recorded outflow in 1960 was a movement of funds into higher-yielding short-term investments abroad. Since that time, monetary policy and debt management actions have been used to influence the level of short-term rates in the United States in order to bring yields on short-term assets here into closer alignment with those abroad.

U.S. bank loans and acceptance credits to foreigners appear to explain a greater proportion of changes in total recorded short-term flows than do movements of funds into and out of liquid assets abroad. In particular, acceptance credits to Japan were large in 1960 and 1961. After the first quarter of 1962 short-term credits to foreigners by U.S. banks remained at a moderate level until the spring of 1963, when Japan again borrowed heavily. At that time there was also a renewal of the flow of U.S. funds into money market assets and bank deposits abroad.

Unrecorded transactions (line 21)—thought to contain a large element of short-term capital—also contributed to a sizable outflow in 1961 and 1962, but moved in opposite directions to the recorded short-term flows in 1963.

The deficit before and after special transactions. The net outcome of the flows of funds related to exports, imports, Government outlays, and private capital movements was a deficit on regular transactions ranging between \$3 and \$4 billion in recent years. This deficit contracted temporarily in 1961, owing to cyclical factors, and increased again in late 1962. In the first half of 1963, as the result mainly of private capital outflows, the deficit increased sharply, to \$3.9 billion in the first quarter and \$5.0 billion in the second quarter, at seasonally adjusted annual rates.

The "balance on regular transactions" measures the outcome of our external transactions before taking account of special governmental transactions with some of the surplus countries. These special transactions have included prepayments on Marshall Plan and Export-Import Bank loans and advance payments by our allies for future delivery of military items. Beginning in the fourth quarter of 1962, the Treasury arranged to sell special nonmarketable, medium-term securities to foreign monetary authorities. Some of these securities are denominated in dollars, but most of them are denominated in the currency of the purchasing country. More recently, a convertibility feature was added, so that the foreign monetary authority may redeem them for short-term claims prior to their stated maturity. This provision was intended to satisfy legal and traditional requirements governing the liquidity of the instruments that certain foreign central banks may hold as a component of their monetary reserves. The official balance-ofpayments statistics of the United States now present the balance-ofpayments position before and after inclusion of these special transactions (lines 22-29).

#### POLICIES TO IMPROVE THE BALANCE OF PAYMENTS

President Kennedy's balance-of-payments message in July announced certain new policies together with an intensification of other policies that had constituted the earlier balance-of-payments program of the United States.

The program before 1963. The Federal Government has given first priority to reducing its own direct contribution to the deficit. Thus efforts have been made to reduce and offset military outlays abroad, to minimize the dollar drain associated with aid programs, and in general to scrutinize all Federal transactions affecting the balance of payments.

The effort to improve the commercial balance on goods and services has included export promotion measures and a new program of export credit insurance and guarantees. The wage-price policies described in the previous chapter—desirable in any event for domestic reasons—have taken on additional urgency because of the necessity to maintain and improve the U.S. competitive position both at home and in other markets.

The Revenue Act of 1962 removed artificial tax inducements to investment in developed countries by effectively neutralizing the so-called "tax haven" form of operation.

The Federal Reserve and the Treasury have for some time been working to maintain a level of short-term interest rates high enough to discourage outflows of short-term capital while, at the same time, encouraging domestic credit availability and a level of long-term interest rates conducive to economic expansion.

These measures to reduce the deficit were complemented by a series of other arrangements designed to prevent or correct temporary disturbances in foreign exchange markets, as described in the second part of this chapter. These arrangements have been extremely helpful in stopping or smoothing the effects of sudden and presumably reversible flows of funds, and in cushioning the impact of such potentially unsettling developments as the Berlin crisis, the revaluation of the mark and guilder in 1961, the stockmarket break of 1962, the Cuban crisis, and the assassination of President Kennedy.

Special government transactions and intergovernmental cooperation in stabilizing foreign exchange and gold markets have, in addition to their other benefits, provided major assistance in reducing incentives for the conversion of foreign-held dollar liabilities into gold. The gold outflow during the past three years has been cut to somewhat less than half of its total in the preceding three years. Progress made in reducing the U.S. deficit during 1961 and the first half of 1962 aroused hopes that the U.S. payments problem was on its way toward solution. But the worsening of the deficit at the end of 1962 and the subsequent further deterioration during the first half of 1963—mainly as a result of enlarged short- and long-term capital outflows—interrupted this progress and indicated that further actions were necessary.

The President's July balance-of-payments program. After intensive discussion within the Government, a series of new and expanded measures was taken in July to deal with the balance-of-payments problem.

On July 16 the Federal Reserve announced an increase in the discount rate from 3 to  $3\frac{1}{2}$  percent. The Federal Reserve also raised interest rate ceilings on time deposits payable in 90 days to 1 year, as did the Federal Deposit Insurance Corporation, thus enabling U.S. commercial banks to compete more effectively with foreign banks for funds that might otherwise be placed abroad.

On July 18 President Kennedy sent to the Congress a special message that announced a program of companion measures. These included:

1. A proposal for the enactment of an Interest Equalization Tax (IET) to be made generally effective as of the day following the message. This measure, an excise tax on American purchases of new or outstanding foreign stocks and bonds, was designed to impose on foreign sellers the equivalent of 1 percentage point of additional interest cost.

2. Further "tying" of foreign aid to U.S. exports to reduce the dollar outflow directly attributable to the program of the AID to \$500 million by fiscal year 1965 (from \$1 billion in fiscal 1961).

3. Important further reductions in overseas military expenditures to reduce the dollar drain on this account by approximately \$300 million.

4. A further reduction of \$200 million in purchases of strategic materials abroad and another \$100 million in other Government programs.

5. An intensified effort to expand exports, a "See America Now" program to encourage both Americans and foreigners to travel in this country, and a new effort to encourage foreigners to buy U.S. private securities.

6. An additional measure, designed not to reduce the deficit but to lessen foreign purchases of gold and to strengthen the dollar in foreign exchange markets, was a \$500 million U.S. stand-by drawing, or line of credit, from the International Monetary Fund (IMF). This became desirable because, under its rules, the IMF could no longer accept additional dollars from countries other than the United States. Thus other countries that wished to use some of their current dollar holdings for making repayments to the Fund were about to be forced, instead, either to buy gold from the United States or to sell dollars for other currencies in the foreign exchange markets in order to get means of repayment acceptable to the Fund. With the stand-by arrangement, the United States is in a position to draw other currencies, which it can sell, for dollars, to the countries needing them for repayment. This stand-by arrangement also has broader significance as a visible indication that the United States is prepared to make appropriate use of the resources of the Fund.

The President emphasized in his message that this series of immediate and specialized efforts, which would reduce the deficit by about \$2 billion when fully effective, would provide the time needed for achievement of the basic long-term program of improving the U.S. competitive position and increasing the attractiveness of investment in the United States. The tax reduction bill and continuation of price-cost stability were essential aspects of the long-term program.

Meanwhile the immediate steps taken in July were designed to be consistent with acceleration of domestic economic expansion. Thus increases in interest rates were to be confined largely to the short-term sector of the market, while the proposed IET would raise the cost of capital to foreign borrowers without increasing the domestic cost of long-term funds.

Achievement of equilibrum through expanding exports and increasing incentives for capital to remain at home will permit the United States gradually to remove the temporary measures it has been forced to apply in the past few years. The goal of the United States is to be able to untie its aid program, just as it now urges other countries with payments surpluses to untie theirs. The IET was proposed to retard temporarily, not permanently, the outflow of U.S. capital. The stiffer "Buy American" policies for U.S. procurement—adopted for balance-of-payments reasons can be relaxed when equilibrium is restored.

Developments subsequent to the July program. The balance-of-payments deficit on regular transactions dropped from a seasonally adjusted annual rate of \$5.0 billion in the second quarter to \$1.6 billion in the third quarter—a reduction of about two-thirds—while the balance after special government transactions was even lower as a result mainly of advance debt repayments by France and the Netherlands.

It is, of course, too early to be able to evaluate the full effects of the July measures, but they clearly played a major role in this marked improvement. There was a substantial reduction in the third quarter in the outflow of U.S. portfolio capital, mainly in purchases of new issues of foreign securities. Virtually the only new foreign securities sold in the United States in the third quarter were those arranged for prior to July 18 and hence not affected by the tax proposal.

The proposed IET legislation would not apply to borrowers in less developed countries and would allow limited or full exemption of new issues of particular countries if necessary to avoid imperiling the stability of the international monetary system. The Administration has announced its intention of allowing a new-issue exemption for Canada and believes that this can be done without adverse effects on the United States. In connection with this exemption, Canadian authorities have agreed that it is not the intention of Canada to increase foreign exchange reserves through the proceeds of borrowing in the United States, with the implication that borrowing would be restored to the more normal levels of earlier years.

Following passage of the proposed IET, some portfolio capital will continue to flow abroad, both to exempt nations and to borrowers willing to bear the tax. But total outflows are likely to continue to be sharply curtailed. The President's message anticipated that this tax would remain in effect only through 1965, when improvement in the U.S. balance of payments and a strengthening and freeing of the capital markets of other major countries are expected to permit its abandonment.

A reversal in recorded short-term capital flows also contributed to the substantial reduction in the payments deficit in the third quarter. In part, the shift reflected a cessation of the heavy lending in the form of bank loans and acceptance credits that had occurred in the preceding quarter. But following the increase in short-term interest rates—rates on 3-month Treasury bills rose from 2.99 percent on the average in June to 3.38 percent in September—there was a net movement of short-term funds back to the United States as reported by both banks and nonfinancial concerns.

At the same time, the balance on commercial goods and services also continued to improve and contributed to the reduction in the deficit on regular transactions.

Preliminary information concerning the fourth quarter indicates that the deficit on regular transactions may have turned out to be of about the same order of magnitude as in the third quarter.

#### THE OUTLOOK FOR THE BALANCE OF PAYMENTS

The U.S. payments position can be expected to benefit from the proposed general reduction of individual and corporate income taxes, as from the effects of the investment tax credit in the Revenue Act of 1962 and the depreciation changes of that year. Although accelerated economic expansion in the United States will bring a faster rise of imports, an offsetting beneficial effect on capital flows and favorable effects on productivity and the competitiveness of U.S. exports may also be expected. Improved profit opportunities resulting from a more vigorous economy and fuller use of capacity should reduce the net outflow of capital by encouraging domestic investment by Americans and by attracting more foreign capital to the United States. While corporations will have an enlarged volume of retained earnings, they will be confronted with an even greater increase in profitable domestic uses for funds.

Success in bringing U.S. external payments into equilibrium will also depend, however, on developments and policies abroad. Not only will sustained economic expansion in the leading industrial countries benefit their own citizens and the economies of the less developed countries, but also it is important for the continuing expansion of U.S. exports.

The Brookings report. In the spring of 1962 a group of economists at the Brookings Institution undertook a comprehensive study, The U.S. Balance of Payments in 1968, at the request of the Council of Economic Advisers, the Treasury, and the Bureau of the Budget. The authors were asked to assess the effects on the U.S. balance of payments of a sustained expansion of the U.S. economy which, after the unemployment rate was reduced to 4 percent, would proceed at an annual rate of 4 percent and later accelerate to  $4\frac{1}{2}$  percent a year. The Council provided the Brookings group with a set of initial assumptions regarding growth and prices in the United States and with guidance concerning the assumptions about Western Europe. The group also calculated projections based on alternative assumptions of its own.

The Brookings group analyzed the relationships of changes in imports and exports to expansion in GNP, given assumptions about costs and prices. From these analyses, projections were derived of the U.S. "basic balance," i.e., the balance on goods and services, government items, and long-term capital (and exclusive of short-term capital flows, unrecorded transactions, and special government transactions) in 1968. These projections indicated that the United States in 1968 would have a "basic" surplus (\$1.9 billion) on the initial assumptions, or a modest deficit (\$600 million) on the alternative assumptions, compared with the basic deficit of \$2.1 billion in 1962.

A principal factor in the projected improvement in the U.S. payments balance was the assumption that the United States would be better able to maintain internal cost and price stability than the countries of Europe, where slower growth of a fully employed labor force was expected to result in greater upward pressure on money wage rates.

As the previous chapter has indicated, the recent cost and price record of the United States is quite good: wholesale prices have not increased since 1958, and this has undoubtedly helped to maintain our export surplus during the current expansion period despite a cyclical increase in imports. However, the United States must continue to maintain price stability and to pursue other measures directed at improving the balance of payments.

Prices and costs in the United States and abroad. The international competitive position of any country is determined by many factors besides the movement of its prices relative to prices in other countries. But relative prices are, of course, an important influence. Chart 12 presents the movements of prices and unit labor costs for a number of industrial countries, after allowing for adjustments in exchange rates. The first panel shows that while the average of U.S. wholesale prices remained stable between 1958 and 1963, French and Canadian prices, expressed in U.S. dollars, were lower in 1963 than in 1958 (both countries having undertaken exchange rate depreciations in the period). But prices in all the other countries were higher (in the case of Germany, reflecting, in part, the exchange rate appreciation of 1961).

The picture presented by relative changes in wholesale prices is supplemented in the lower panel by a comparison of movements in labor costs per unit of output in manufacturing (again adjusted for exchange rate varia-



# Comparative Prices and Unit Labor Costs Seven INDUSTRIAL COUNTRIES $\frac{1}{2}$

1/ADJUSTED FOR EXCHANGE RATE VARIATIONS: FRANCE (1958), GERMANY (1959), AND CANADA. 2/PRODUCER PRICES FOR INDUSTRIAL PRODUCTS IN UNITED KINGDOM.

3/RATIO OF WAGES, SALARIES, AND SUPPLEMENTS TO PRODUCTION. ESTIMATES FOR UNITED STATES BY COUNCIL OF ECONOMIC ADVISERS AND FOR OTHER COUNTRIES BY DEPARTMENT OF LABOR (TO BE PUBLISHED IN THE FORTHCOMING REPORT "UNIT LABOR COSTS IN MANUFACTURING"). DATA RELATE TO WAGE EARNERS IN FRANCE AND ITALY AND TO ALL EMPLOYEES IN OTHER COUNTRIES.

SOURCES: ORGANIZATION FOR ECONOMIC COOPERATION AND DEVELOPMENT, DEPARTMENT OF LABOR, AND COUNCIL OF ECONOMIC ADVISERS. tion). The 1962 positions of the several countries in the two rankings are almost identical.

Naturally, such over-all calculations obscure much relevant detail. Not all goods enter into foreign trade, and prices and costs of those important for trade may move quite differently from the over-all average (as shown in Table 21, Chapter 4). Yet prices and costs of domestically produced, import-competing commodities are likely to be closely related to the general indexes, and the competitive position of exports is unlikely to resist for very long the basic economic forces at work in any economy.

Policies to curb inflation abroad. As was pointed out in Chapter 4, European policies are being adapted to counteract upward price pressures. The United States has no reason to expect surplus countries to accept inflation, just as they have no reason to expect the United States to accept unemployment and unused capacity because of its payments deficit.

In dealing with these domestic problems, the countries of the Organization for Economic Cooperation and Development (OECD) have been striving to develop general principles of cooperative behavior for surplus and deficit countries, as described in the second part of this chapter. All countries should be aware of the undesirability of initiating a chain of competitive upward movements in interest rates such as would occur if surplus countries—in their efforts to stop advancing prices—took monetary actions that attracted large amounts of capital from deficit countries.

Trade policies. Relative costs and prices will play an even more significant role in the pattern of world commerce if negotiations under the Trade Expansion Act of 1962, now about to enter the formal stage, are successful in reducing tariffs and other barriers to trade. This is a major objective of U.S. policy for a host of reasons, both political and economic. One significant outcome of successful negotiations would be to prevent an increase in discrimination against both agricultural and nonagricultural imports by the European Economic Community as intra-Community trade barriers continue to come down.

More broadly, there is much to be gained, by both industrial and developing countries, from a progressive reduction not only in tariffs but in other barriers to international trade. The United States has a strong interest in a lowering of such barriers, quite apart from balance-of-payments considerations.

#### THE FUTURE OF THE INTERNATIONAL MONETARY SYSTEM

The leading industrial countries—known as the "Group of Ten"—agreed in October 1963 to undertake a study of the international monetary system the set of mutual understandings, commitments, and institutional arrangements under which international trade and payments are now conducted. A communique was issued on October 2, 1963, by the Finance Ministers and Central Bank Governors of the 10 countries: Belgium, Canada, France, Germany, Italy, Japan, the Netherlands, Sweden, the United Kingdom, and the United States. It stated in part:

In reviewing the longer-run prospects, the Ministers and Governors agreed that the underlying structure of the present monetary system—based on fixed exchange rates and the established price of gold—has proven its value as the foundation for present and future arrangements. It appeared to them, however, to be useful to undertake a thorough examination of the outlook for the functioning of the international monetary system and of its probable future needs for liquidity. This examination should be made with particular emphasis on the possible magnitude and nature of the future needs for reserves and for supplementary credit facilities which may arise within the framework of national economic policies effectively aiming at the objectives of [high levels of economic activity with a sustainable rate of economic growth and in a climate of price stability]. The studies should also appraise and evaluate various possibilities for covering such needs.

This examination, and a similar study by the International Monetary Fund, necessarily involves a careful appraisal of how well the existing system advances the basic economic objectives shared by the participating countries. How, and how effectively, do present arrangements operate to minimize imbalances in international payments and to finance those that inevitably arise? How resistant is the system to shocks arising from unexpected political or economic events? Can it support a steady increase in world trade and production? The Group of Ten and the IMF will attempt to answer questions like these and review various proposals for modifying the international monetary system.

It would be neither appropriate nor fruitful to try to anticipate here the outcome of the studies now under way. But this section of the Report does provide a background to these studies by (1) suggesting the basic economic objectives to be served by the international monetary system, (2) describing briefly the international monetary system as it evolved at Bretton Woods and has been strengthened more recently, (3) discussing some of the actual or potential shortcomings of the existing system, and (4) summarizing some of the proposals for its modification, ranging from a further strengthening of existing arrangements to a major overhaul.

These discussions in the Group of Ten will focus on relationships among the leading industrial countries. These are the countries that hold most of the world's reserves and whose payments problems can be serious enough to have a significant impact on the functioning of the whole international monetary machinery. But this does not mean that the rest of the world is unaffected by these monetary arrangements. On the contrary, the less developed countries have a vital stake in a monetary system that fosters steady growth in world trade and payments.

# OBJECTIVES TO BE SERVED

A properly functioning international payments system, like any monetary or financial arrangement, must be judged by its contribution to the basic economic objectives shared by all countries. These include: (1) full employment, (2) a satisfactory rate of economic growth, (3) mutually beneficial trade that reflects and contributes to efficient international allocation of resources through freedom of international transactions, and (4) reasonable stability of prices.

In a world economy where technology is advancing, living standards are rising, and tastes are subject to change—and from which the business cycle has not been banished—it is inevitable that the external accounts of individual countries will, from time to time, develop surpluses and deficits of varying size and duration. If the monetary reserves available to finance these imbalances are too small or the credit facilities too limited, deficit countries may have to adopt monetary, fiscal, and trade policies that depress economic activity both in their own economies and elsewhere. On the other hand, if the funds available to finance imbalances are too large, deficit countries may make excessive claims on, and may even impose inflationary pressures on, their trading partners—when, instead, they should be adopting policies to restore equilibrium in their payments balances.

Along with the inevitable swings in payments positions, there are occasional economic and political shocks to which the international system is subject. Unless it is able to adjust smoothly to such disturbances, the resulting instability in foreign exchange markets is likely to disrupt the normal flow of trade and payments.

What is sought ideally is an international monetary system that facilitates attainment of all the economic objectives listed above, imposing neither inflation nor deflation, encouraging freedom of international transactions, and not giving way to disruptive instability when subjected to shock. Discipline to correct imbalances, whether surpluses or deficits, is necessary; but that discipline should exert its influence toward adoption of policies that expand rather than restrict real income, emancipate rather than shackle international trade, encourage rather than impede the flow of productive capital.

#### THE PRESENT SYSTEM

Present international monetary arrangements have resulted partly from design and partly from the unplanned evolution of private and official practices in international trade and payments. The basic principles governing the existing international monetary system, laid down some 20 years ago at the Bretton Woods Conference, call for the elimination of direct controls over foreign exchange transactions and, consequently, free convertibility of one currency into another—at exchange rates that fluctuate not more than 1 percent in either direction from declared parities. These exchange-rate parities are subject to adjustment only at times of "fundamental disequilibrium" in the international payments positions of individual countries.

International reserves. Countries need international monetary reserves to support the market value of their currencies within 1 percent of parity. More broadly, they need reserves to meet possible shortfalls between receipts and payments that may arise for a variety of reasons and may persist over periods ranging from one season to several years. These reserves are held in the form of gold and foreign exchange (other national currencies). Actually only two national currencies—the dollar and the pound sterling serve to an important extent as monetary reserves for other countries. And of these two, in recent years the dollar has been the principal reserve currency.

A reserve currency country acts in effect as a banker to other countries. Foreign-held short-term claims denominated in dollars—liabilities of the United States Government or U.S. financial institutions—constitute international money. Dollars and sterling are used as an international medium of exchange—much of world trade is transacted in these currencies—and as a store of value for balances of foreign monetary authorities and foreign private institutions, businesses, and individuals.

In addition, the dollar plays a unique role as the currency unifying foreign exchange markets. Other countries, including the United Kingdom, maintain their exchange rates within 1 percent of their declared par values, as required by the Articles of Agreement of the International Monetary Fund, by buying or selling dollars in exchange for their own currencies. The United States, while it also chooses on occasion to buy and sell foreign currencies for this purpose, meets its basic commitment to maintain the value of the dollar in world markets by undertaking to buy gold from, or sell it to, foreign monetary authorities at a fixed price—\$35 an ounce.

The reserve currency system, linked to gold through the dollar, was not created by a specific agreement. Rather it evolved from the use first of sterling, then of the dollar as important trading currencies; as currencies in which short- and long-term loans could be arranged; and as universally acceptable currencies in which reserves could be safely, conveniently, and profitably invested by both private and official holders.

Its pre-eminence as an industrial country and the strength of its financial structure make the United States attractive to other countries as a place in which to hold liquid balances—and hence account for its role as banker to the rest of the world. But this country also engages in wide-ranging activities as a trader and investor and is responsible for much of the free world's economic and military assistance programs. Its transactions with the rest of the world represent a commingling of its trading, investing, and foreign assistance activities with its banking activities.

Just as the successful operation of a bank depends on the continuing confidence of depositors that their claims on the bank will be freely usable and will not lose their value, the viability of the present reserve currency system depends on the confidence of foreign holders, both official and private, that their dollar claims will not lose value for any type of use.

Everyone agrees that a bank must be subject to special limitations and disciplines for the protection of its depositors and, indeed, of the whole community. Similarly the system that makes the United States an interna-
tional bank imposes special responsibilities. Unless this country pursues policies that encourage confidence in the continued stability of the dollar, the entire international monetary system will become vulnerable to instability or even breakdown. This responsibility imposes limits on the policies, both domestic and international, that the United States, as a reserve currency country, may pursue. It is equally clear, however, that other countries, in their own self-interest, share this responsibility for maintaining a viable international payments system.

When the United States has a deficit in its balance of payments, the corresponding surpluses of other countries accrue largely in their official holdings of dollars—usually in the form of deposits in United States banks or holdings of United States Government securities. To the extent that other countries continue to hold these liquid dollar assets instead of using them to purchase gold from the United States, total world reserves are larger. If instead they buy gold, U.S. reserves go down by the amount that the reserves of others rise.

Just as a deficit in the United States balance of payments may expand world reserves, a surplus in its balance of payments may reduce them. This would happen to the extent that countries with deficits (corresponding to the U.S. surplus) financed them by drawing down their holdings of dollar assets. This would reduce their reserves without expanding those of the United States. If, on the other hand, deficit countries sold gold to the U.S., *total* world reserves would not be diminished, although there would, of course, be a shift of reserves from the rest of the world to this country. And, if we were to accumulate the currencies of deficit countries as part of our reserves, a U.S. surplus would not contract total world reserves, but rather would expand them. Such a development would, in effect, convert other currencies into a limited form of reserve currency.

It should also be noted that, under the existing system, the volume of world reserves can be affected by shifts in surpluses and deficits among other countries, even though the U.S. balance-of-payments position remains unchanged. Other countries hold differing proportions of gold and dollars in their official monetary reserves. If a country that holds a relatively high proportion of its reserves in dollars has a deficit and transfers dollars to a surplus country whose practice is to hold relatively fewer dollars and more gold, the second country is likely to use a good part of its dollar accruals to buy gold from the United States. The result is a reduction in world monetary reserves, for the United States loses gold without gaining other reserves and the total reserves of the rest of the world remain unchanged.

Role of the IMF. The International Monetary Fund stands at the center of the present international system as a source of financing for temporary balance-of-payments deficits and as an influence toward freer international transactions. The Fund's resources are derived from subscriptions, equal in each case to the "quota" assigned to the member country. These subscriptions were paid, in most cases, one-fourth in gold and three-fourths in the member country's own currency. The total resources of the Fund amount to \$15.8 billion, including \$2.3 billion in gold, \$3.1 billion in dollars, and \$3.5 billion in the currencies of other members of the Group of Ten.

The amount that each member can borrow from the IMF is related to its quota, the first 25 percent of which (the so-called "gold tranche") can be used virtually on demand. Under present Fund policies, further borrowing is increasingly conditional upon adoption by the member country of policies to eliminate the causes of the deficit. The total amount of Fund drawings that can be outstanding at any one time is considerably less than the total of its resources. This is so because, if the IMF is to make a net contribution to financing imbalances, the funds it makes available must ordinarily be in the currencies of surplus countries. As a supplement to the Fund's regular resources, there is a special arrangement under which the Group of Ten countries, including the United States, have agreed to lend up to \$6 billion of added resources to the Fund in case of need.

Additional bulwarks. The reserve currency system has been buttressed in other ways in recent years. These arrangements, like the special IMF borrowing agreement, represent cooperative action by governments and central banks to make the system less vulnerable to instability resulting from speculative activity in foreign exchange and gold markets.

Central banks of many of the leading industrial countries have cooperated with the Federal Reserve System in the past 3 years in developing currency "swap arrangements," which provide for reciprocal deposit balances to be drawn as needed to help stabilize foreign exchange markets. The U.S. Treasury, also in cooperation with foreign monetary authorities, has engaged in both spot and forward exchange operations for the same purposes. An informal pooling arrangement has succeeded in reducing the destabilizing effect of speculative activity in the London gold market. A number of the central banks that are membrs of the Bank for International Settlements have entered into special ad hoc lending arrangements to help each other at times of special need.

As was mentioned earlier, cooperation has likewise been strongly evident in the willingness of various European surplus countries to prepay debts to the United States, to purchase and make advance payments for military supplies, and to buy special nonmarketable, medium-term securities from the U.S. Treasury.

#### ACTUAL OR POTENTIAL SHORTCOMINGS OF THE SYSTEM

Within the framework described above, the world economy has enjoyed impressive growth in the postwar era, and international trade has flourished. Nevertheless, private and official observers of the international monetary system have raised questions concerning: (1) the weaknesses in the existing adjustment process for restoring balance-of-payments equilibrium, (2) the potential instability associated with the large and growing volume of short-term claims against the United States, and (3) the means of providing for long-term growth of world reserves.

Weaknesses in the adjustment process. Under the textbook version of the 19th century gold standard, a country in deficit would lose gold to a surplus country, and an automatic process of adjustment would begin. The gold-losing country would experience contraction of its domestic money supply, rising interest rates, and falling money incomes and prices (coupled possibly with falling output and employment). The gold-gaining country would experience the opposite changes. The result would be a correction of the balance-of-payments disequilibrium through a change in relative prices of, and in demands for, the two countries' imports. This automatic adjustment in trade might be abetted and quickened by movements of capital, in response largely to interest rate differentials, from the surplus to the deficit country.

In this idealized and perhaps partly imagined system—involving a smooth and quick correction of imbalances—the flow of gold from deficit to surplus country served two functions: (1) it set in motion the process of adjustment, and meanwhile (2) it financed the imbalance.

The present international system resembles the textbook gold standard in one important respect: exchange rates are fixed within a narrow margin. But other conditions are very different. Domestic credit conditions in most countries today are to some degree independent of the volume of international monetary reserves. Prices and wages tend to resist downward movement. And most countries pursue domestic policies aimed at full employment and price stability.

This means that internal deflation in deficit countries is not an acceptable means of reducing imports and making exports more competitive. By the same token, surplus countries are understandably unwilling to accept inflation as a means of restoring balance in their external accounts.

While the Articles of Agreement of the IMF permit exchange-rate adjustment in case of a "fundamental disequilibrium"—an imbalance that is chronic and intractable at the existing exchange rate—most countries are reluctant to take this step. For a reserve currency country, this alternative is not available. For other major industrial countries, even occasional recourse to such adjustments would induce serious speculative capital movements, thereby accentuating imbalances.

What then is the adjustment mechanism under modern conditions?

Policies called for by a country's domestic situation frequently may also help to correct an imbalance in its external accounts. If a country is suffering from excessive total demand for its domestic output and also has a deficit in its balance of payments—a combination of ills that has frequently been encountered—restrictive fiscal and monetary policies are appropriate. If successfully applied, they serve to reduce excessive domestic demand, and this effect in itself tends to reduce imports and encourage exports. In addition, stopping domestic inflation will at least prevent the country's competitive position from worsening further. Moreover, restrictive monetary policy and higher interest rates tend to attract interest-sensitive capital from other countries and to discourage domestic capital from moving abroad.

Similarly, there is no conflict between internal and external objectives in the case of a country experiencing deficient demand at home but a surplus in its balance of payments. Here the application of expansionary fiscal and monetary policies helps to restore full use of domestic resources and tends to increase imports relative to exports. This mix of policies also encourages interest-sensitive capital to move abroad.

It is not these combinations of internal and external problems that raise questions about the adequacy of the adjustment process in today's world. Rather it is the less tractable combinations, such as a deficiency of demand at home and a deficit in the balance of payments---which the United States has faced in recent years---or excess demand internally along with a surplus in the external accounts----which some European countries have been experiencing.

Conventional notions as to policies for adjustment contain a clear bias toward imposing greater pressure on deficit countries to adopt restrictive fiscal and monetary policies than on surplus countries to adopt expansionary policies. This bias results in part from the simple fact that the lower limit to which a deficit country's reserves can ultimately fall (zero) is more definite and compelling than the upper limit to which a surplus country's reserves can rise. To be sure, the availability of IMF and other credit may extend the period during which a deficit can be sustained, but such borrowing brings with it added pressures for correction of the deficit.

Related to this asymmetry is the fact that a balance-of-payments deficit is often regarded as an indication of "profligacy"—in view of the traditional association of deficits with domestic inflation—which requires the imposition of discipline on deficit countries. There is no disciplinary counterpart for surplus countries. To some extent, this conventional view is institutionalized in the IMF, whose long-standing policies require increasingly vigorous corrective measures by deficit countries as their drawings from the Fund increase beyond the first (gold) tranche. Fund policies do not place a corresponding emphasis on the need for adjustment by surplus countries.

The stability of liquid dollar claims. As was indicated at the beginning of this chapter, the United States has had payments deficits since 1949. Until the late 1950's, however, most countries were anxious to enlarge their dollar holdings and welcomed our modest deficits. But after 1957 U.S. deficits were larger; and, with a smaller appetite for dollar holdings, many foreign countries converted a higher proportion of their dollar accruals into gold. Even so, foreign dollar balances have increased by about \$8 billion since 1957. Foreign central banks and governments held \$8 billion of short-term dollar claims at the end of 1957 and  $12\frac{1}{2}$  billion in late 1963; foreign banks, businesses, and individuals held \$6 billion in December 1957 and \$9 billion in late 1963. Over the same period, the U.S. gold reserve fell by  $7\frac{1}{2}$  billion, from \$23 billion to  $15\frac{1}{2}$  billion.

The expanding total of liquid dollar claims, set against a declining gold stock, is sometimes viewed as a potential source of instability for the reserve currency system. This is based on the possibility of a convergence of demands by foreign monetary authorities for conversion of dollar balances into gold. The more intractable the U.S. balance-of-payments deficit appeared to be, the less remote such a threat might be considered. Conversely, evidence of U.S. progress toward balance-of-payments equilibrium mitigates such destabilizing fears.

Potential instability is regarded by some observers as inherent in a reserve currency system—or indeed in any fractional reserve system in which credit claims convertible into gold are an important element. It is characteristic of such a system that growing needs for international monetary reserves cannot be met solely from gold becoming available for monetary use. In fact many observers believe that the currency or credit component of reserves must rise relative to gold holdings. In these circumstances the system will always be subject to the possibility of instability when for one reason or another private or official holders of a reserve asset become uneasy.

As was described earlier, international cooperation has led to the development in recent years of a series of measures designed to reduce these dangers. But the risks of instability have not been wholly eliminated.

*Provision for growth of reserves.* The total of official reserves held by the industrial countries is generally regarded as adequate at the present time. The question is whether the present system for creating reserves will be able to function so as to meet future requirements.

It is clearly impossible to devise an exact criterion for determining the world's needs for reserves in the years ahead. This need will depend on at least three factors: (a) the strength of the forces creating potential imbalances, (b) the effectiveness of the adjustment process which tends to limit and correct these imbalances, and (c) the availability of credit supplements to official reserves.

It is an objective of the nations of the free world that trade and capital movements should be increasingly freed from restrictions. Yet, for a number of reasons, increased freedom of international transactions is likely to make each country's balance of payments more sensitive than before to changes in economic conditions within its own borders and outside.

The extent to which tendencies toward imbalance actually create large or prolonged deficits depends, of course, on the speed and effectiveness of the processes of adjustment. If the existing adjustment mechanisms are slow-acting, larger reserves will be needed; if they can be made quick and effective—while consistent with the basic objectives of growth, stability, and unrestricted trade—smaller reserves will suffice. Of course, there is an interaction among the supply of reserves, the adjustment process, and the size of swings in payments balances. For example, if reserves are too large, countries may not have to pay much attention to current changes in their payments balances, and they may avoid or delay the adjustments needed to restore equilibrium.

Similarly, the availability and dependability of credit sources to supplement "owned" reserves influence countries' views as to the volume of reserves they need as well as the extent to which they feel compelled to take prompt action against forces tending to disturb payments equilibrium.

Given the existing adjustment mechanisms and the priorities of economic policy in most countries, the supply of reserves and credit facilities will have to be prepared to cope with substantial future imbalances.

In the years since World War II, the growth of world reserves has had two major sources: (1) a growth of monetary gold stocks and (2) deficits in the U.S. balance of payments. In the future, gold can be expected to provide for only a part of the needed growth in world reserves, as it has in the past. In the decade from 1953 through 1962, monetary gold reserves of all countries increased by about  $51/_2$  billion, or by less than 15 percent of total monetary reserves at the end of 1952, whereas, over the same period world trade, as measured by total imports, increased by nearly 65 percent. During this decade, the total gold and foreign exchange reserves of the rest of the world increased by about \$19 billion, or nearly 75 percent. But about two-fifths of this growth represented a transfer abroad of U.S. gold—a process which cannot continue indefinitely to provide a source of reserve growth for the rest of the world.

The net outflow of dollars from the United States has been a major source of growth in world reserves over the past decade. But reliance on this method of increasing reserves creates a dilemma. U.S. deficits are accompanied by a growth of dollar liabilities relative to the gold stock, increasing the dangers of instability referred to earlier; yet, when the U.S. deficit is eliminated—or gives way to a surplus—world reserves will probably rise too slowly (or even contract) under existing monetary arrangements. For these reasons a range of proposals has been put forward for modifying the existing method of generating monetary reserves.

### PROPOSALS FOR STRENGTHENING OR CHANGING EXISTING ARRANGEMENTS

Recognition of the problems discussed in the previous sections of this chapter has stimulated a wide range of suggestions for change. They vary from a careful building on the existing system, through a series of innovations and supplements, to a rather complete revision of the whole system. The proposals, which have stimulated discussion on both sides of the Atlantic, differ in many respects. The differences arise in part from varying diagnoses of the nature of present problems, in part from differing degrees of preoccupation with the current U.S. situation as against a future situation in which our deficits will have disappeared. They also reflect divergences in relative values placed on the several objectives of policy.

Most of the suggestions brought forward for strengthening or revising the international payments system are aimed at one or more of the following purposes: improving the balance-of-payments adjustment process, reducing the dangers of instability in the system, and providing a satisfactory means for increasing international liquidity. This section first indicates some of the possibilities for correcting payments imbalances more effectively by supplementing those built-in adjustment tendencies that now exist. It then describes a range of proposals—from a strengthening of the existing system to a major overhaul—that deal with potential instability and future growth of reserves.

Improvements in the adjustment process. Recent experience and discussion indicate that it is possible to devise combinations of policies that simultaneously promote domestic and international objectives without imposing undue pressures toward contraction in the world economy.

Two major approaches merit attention: (1) changes in the mix of fiscal and monetary policies and (2) acceleration by surplus countries of movements to relax barriers to international trade and payments.

As was pointed out above, there is no conflict between internal and external objectives if a country is subject to inflationary pressures at home and has a balance-of-payments deficit, or if it has unemployed resources at home and a payments surplus. It is the other combinations that pose particularly difficult policy problems.

In a world of relatively free capital movements, flexible changes in the mix of fiscal and monetary policies can serve to reconcile internal and external policy goals. In using this approach, a deficit country with unemployment and idle capacity would be advised to emphasize expansionary fiscal policy to deal with its domestic demand problem while pursuing a relatively restrictive monetary policy to deal with its balance-of-payments problem, particularly by affecting capital movements. This, it will be recognized, is similar to the policy prescription that the United States has been trying to apply—a large tax reduction program to spur domestic expansion, and a monetary policy, in the past two or three years, that calls for interest rates, in some sectors of the market, that are relatively high for a period of inadequate domestic investment. The United States has also used its monetary and debt management policies to influence the maturity structure of interest rates so as to raise short-term rates while moderating the upward pressure on long-term rates.

For the surplus country with excess demand at home the opposite policy mix is called for: restrictive fiscal policy and relatively easy monetary policy. Here the fiscal policy would tend to reduce internal inflationary pressures, while the monetary policy would discourage capital inflow and encourage capital outflow. It is clear that if changes in the mix of fiscal and monetary policies are to serve in this way to facilitate both correction of payments disequilibrium and pursuit of domestic goals of full employment and price stability, fiscal policies must become more flexible. But this is desirable, in any case, for dealing with problems of internal stabilization.

A second, although self-limiting, means of adjustment involves the relaxation of restrictions on trade and capital movements by surplus countries. The removal of quantitative restrictions, reductions of tariffs, and freeing of capital flows is a continuing objective of the countries of the free world. Constant efforts in these directions can be seen in the activities of the IMF, the General Agreement on Tariffs and Trade (GATT), and the Organization for Economic Cooperation and Development (OECD).

A country prepared to relax a trade or payments restriction should not postpone that action. On the other hand, countries with persistent balanceof-payments surpluses might well be encouraged to accelerate removal of barriers to both current and capital transactions, including unilateral (even if temporary) tariff reductions. This would contribute both to a reduction in the external surplus and to an amelioration in the pressure of excess demand at home. While a permanent relaxation of restrictions is preferable, even a temporary suspension of trade or capital account impediments may be helpful as a means of adjustment. A recent example is the inclusion of selected temporary tariff reductions in the French stabilization program.

There is not a corresponding acceptable prescription for deficit countries that are suffering from deficient demand at home. Clearly it would be undesirable for a tightening of trade restrictions or an increase in tariffs to become part of the accepted means of adjustment. When a choice must be made among undesirable alternatives, measures to retard the rate of capital flow from deficit countries are preferable, in terms of effects on resource allocation, to moves away from freedom of current account transactions. The proposed temporary interest equalization tax in the United States is an example of such a step.

It may be that still other adjustment policies can be found for reconciling international and domestic goals. In this regard, the OECD and its various committees and working parties will no doubt continue to play an important role. The success of these bodies in working to harmonize policies and prevent a deflationary bias in the adjustment process stands out as a significant achievement of the past few years.

Strengthening the existing reserve currency system. Most proposals for improvement of international monetary arrangements, whatever their form and whether moderate or drastic, deal both with the problem of stability and with the adequacy of the means for providing reserves. One approach, emphasizing the evolution that has been taking place in the present system in the past few years, seeks to build on and strengthen this system through further gradual changes. As for the problem of stability of the reserve currencies, this approach points to the success that has been achieved in stopping and reversing destabilizing speculative activity through the use of "swap" and other cooperative arrangements among central banks. With the special borrowing arrangement, the IMF can now provide up to \$4 billion of additional financing to meet any speculative run on the dollar. These arrangements could presumably be further strengthened and enlarged if the need should arise in the future.

This approach also includes the possible further development of sales by the United States of special nonmarketable securities to surplus countries. These sales, initiated recently, provide a way of consolidating short-term dollar holdings that may be considered excessive. When denominated in the currency of the country that purchases them (if this is mutually desired), these securities provide an exchange guarantee. Such securities can also provide the holder with easily available resources when its surplus turns into a deficit.

Another element in this approach involves the recognition that there is already a mechanism whereby U.S. surpluses need not reduce the reserves of other countries. The United States can acquire the currencies of industrial countries that have deficits, thus preventing a decline in the reserves of other countries as U.S. reserves increase. This practice has been initiated on a small and exploratory scale over the past few months. The United States has acquired Italian lire, in effect reciprocating in part an earlier Italian purchase of medium-term U.S. securities that was made when Italy was in surplus. In fact, regardless of whether the United States has a deficit, a balance, or a surplus, it could acquire the currencies of other industrial countries, with their agreement, thus providing additional liquid dollar balances to those countries and to the system as a whole.

Such amendments to the present reserve currency system begin to break the automatic link between changes in the balance of payments of a reserve currency country and changes in the liquid monetary reserves of the rest of the world.

This general approach recognizes that the ratio of gold to currency holdings in world monetary reserves will continue to decline, but does not view this as involving increasing instability. Rather it rests on the belief that so long as excessive and prolonged U.S. deficits are avoided, increasingly close cooperation among the leading countries and the growing availability of reciprocal credit facilities, both within or outside the IMF, can maintain confidence in the currency element of monetary reserves, and permit their expansion as needed.

Overhauling the existing system. Some proposals for more drastic changes in monetary arrangements are aimed mainly at reducing the potential for instability, and others are aimed mainly at improving the mechanism for generating reserves. But most of them contain elements that would achieve both purposes. The plans are here sketched only very briefly, and no effort is made to deal with the problems that their implementation might involve.

The plans that focus largely on lessening potential instability propose to eliminate the possibility of disruptive and self-defeating efforts to convert non-gold reserve assets into gold by establishing a fixed ratio of gold in each country's total reserves (a ratio subject to change by general agreement). Some of these plans would also create a new type of reserve unit that would partly or wholly replace national currencies in reserves.

A proposal put forward by Professor S. Posthuma of the Netherlands Bank would require that each member country of the Group of Ten agree to hold a fixed proportion of its monetary reserves in the form of gold. The remainder would be in the currencies of the other members, and these official holding would receive reciprocal exchange guarantees. Once the proposal had been put into effect, countries would finance deficits by reducing gold and foreign exchange holdings proportionately so as to maintain the agreed ratio, with similar provisions for countries gaining reserves.

This proposal would, after a period of time, effectively increase the number of reserve currencies, since each country, including the United States and the United Kingdom, would hold the currencies of the others. Thus the system would permit growth in reserves independently of individual deficits and surpluses, so long as gold reserves were increasing. This system could be further adapted to the need for additional growth of reserves through agreed reductions in the fixed ratio between gold and foreign exchange holdings.

A somewhat similar approach, suggested by Dr. E. M. Bernstein, is also designed to enhance international monetary stability. This proposal would establish a "reserve unit" as a generalized liability of the IMF. The major industrial countries would pay over to the IMF a quantity of their own currencies in exchange for such reserve units and would undertake to hold reserve units in an agreed proportion—ultimately, one-half—of their gold reserves. This composite reserve unit would in time come to replace the reserve currencies. This plan too could be adapted to growth needs by adjusting from time to time the fixed relationship between reserve units and gold.

A number of proposals would increase international reserves and credit availability by making IMF resources more readily usable by member countries. Any such change in Fund practices would increase international credit availability. To the extent that member countries came to regard a larger proportion of their maximum potential drawing rights at the Fund as freely available, the effect would be equivalent to an increase in "owned" reserves.

Such proposals for greater, and perhaps less conditional, use of Fund resources are usually accompanied by a plea for a change in member country attitudes toward reliance on the IMF. Instead of regarding the Fund as a lender of last resort, member countries, especially industrial countries holding substantial amounts of reserves, would be encouraged to draw regularly on the Fund as a complement to the use of their owned reserves in financing a part of any deficits.

While these proposals aim at using the IMF more intensively, they are frequently accompanied by suggestions for regular increases in Fund quotas to provide for needed expansion in liquidity over time. Such increases could be negotiated periodically, or agreement might be reached on a regular automatic expansion of quotas.

Another approach to increasing the volume of reserves is the proposal for a "mutual currency account" to be administered by the IMF. This proposal provides that the industrial countries form an arrangement under which a surplus country could deposit the currency of a deficit country in the mutual currency account. This facility would encourage the provision of financing to the deficit country—though definite limits would be established—and would give the surplus country a claim against the mutual currency account, which would receive the usual IMF gold-value guarantee against exchange risks. Once established, such claims would become a new form of reserve, usable under certain conditions by their holders when they in turn find themselves in deficit.

Perhaps the most far-reaching of the many plans that have been widely discussed—that of Professor Robert Triffin of Yale—aims to replace the present system so that reserve creation will no longer depend on additions to the stock of monetary gold and to claims on reserve currency countries. Instead it proposes to place in the hands of an international institution (a reconstituted IMF) the power to regulate the creation of international monetary reserves. Under this proposal reserve currencies would be replaced by new claims on the expanded IMF, and these claims would be transferred from deficit to surplus countries in settlement of imbalances.

The new institution would be empowered to make loans to members by creating additional claims on itself—as does a bank. And, as in the case of bank loans, the member's policies would be scrutinized by the lending institution. In addition the new IMF could expand reserves at its own volition or on some predetermined basis by purchasing government securities of its members, with their agreement, paying for these securities by creating deposits (claims against itself). Such loans and "open market operations" would be used to expand world reserves at an appropriate rate.

This proposal, like others related to it, takes inspiration from the historical development of central banking within individual countries. Recognizing that "money does not manage itself," individual countries have established centralized institutions that now regulate the aggregate creation of new money, regardless of the size of deficits of individual borrowers. Whether such a development would also be desirable, practicable, and acceptable internationally—and, if so, when—is understandably the subject of considerable controversy.

#### CONCLUDING COMMENTS

Without trying to anticipate the outcome of the studies now in process, it is possible to state some general propositions that follow from the preceding discussion:

1. International monetary arrangements are not an end in themselves but a means of fostering a steadily growing world economy, in which freedom of international transactions contributes to rising living standards, and price stability helps to assure equitable distribution of the fruits of economic growth.

2. If it is to serve these purposes, the international monetary system should provide both leeway and discipline: (a) It should encourage adjustment of imbalances by both deficit and surplus countries in ways that avoid imparting either a deflationary or an inflationary bias to the world economy, and it should encourage greater rather than less freedom of international transactions. (b) It should reduce or eliminate the potential for disruptive and speculative conversions of foreign exchange reserves into gold. And (c) it should make financial resources available in a volume and under conditions adequate to finance imbalances consistently with these objectives.

3. In evaluating specific plans that are put forward for modification or reform of the existing system, it is important not to confuse form with substance. Any plan—regardless of its outward trappings—can be adapted so as to become too restrictive or too inflationary. Whatever the outcome of the present studies, it must be recognized that for any monetary arrangement to function successfully, it is essential that there be an increasing degree of mutual understanding, cooperation, and responsibility among the countries whose reserve holdings and reserve needs account for the bulk of the problem of international liquidity.

### Chapter 6

# U.S. Assistance of Economic Development Overseas

**M**UCH OF THE WORLD in which the United States conducts its economic affairs consists of poor countries now urgently striving to modernize and develop their economic systems. Our economic relations with these countries constitute a major aspect of U.S. foreign policy, and they interact with our domestic economic performance and programs. Because of the sharp debate over the U.S. foreign aid program that was mounted during the past year and still goes on, this is a particularly appropriate time for reviewing our economic relationships with these less developed countries.

Even if there were no other reasons, the sheer size of the United States would give our economic performance and policies a particular significance for the developing nations. These nations depend heavily on American savings as a major source of capital; on American science, technology, and management as a major source of productive and organizational technique; and on American markets as a major source of demand. Rapid growth and prosperity in the United States make an important contribution to establishing favorable conditions for economic development abroad.

A great variety of American activities—by U.S. businesses, consumers, tourists, and private nonprofit institutions, as well as Government—significantly affect the developing countries, and these activities reflect a variety of purposes. The focus of this chapter, however, is on the economic policies of the U.S. Government toward the developing countries.

#### EVOLUTION AND RATIONALE

In common usage "foreign aid" refers to transfers on concessionary terms of goods, services, or purchasing power from one government to another, either directly or through the medium of international organizations. (Frequently, although the relations between sovereign nations require that it be agreeable to the recipient government, aid is destined for specific private uses. Also the term "foreign aid" sometimes is extended to foreign transfers by private nonprofit institutions.) While all such governmental transfers are intended to serve the general foreign policy interests of the donor country, the aid mechanism is a vehicle that can be adapted—and has been adapted by the United States—to many specific uses that vary over time and from place to place. For example, arms shipments coupled with military training have been supplied to nations directly threatened by a foreign power hostile to our interests, but such programs may not be appropriate in other situations.

"Development assistance" is only one type of foreign aid. But it is a type that, while guided by the basic criterion of our foreign policy interests, is properly based on economic analysis and evaluated in concrete economic terms. This chapter will deal primarily with this type of foreign aid, rather than with programs that are of necessity dominated by political or military considerations of a tactical nature. All the same, it is well to recognize that assistance can evolve from one form to another within the same administrative framework—as the cases of Greece and Taiwan, for example, well illustrate. Since our early aid efforts in these nations were responses to military crises, internal and external, longer-run economic development considerations properly took a subsidiary position. Both countries soon gained a measure of internal security and political stability. Our interests, as well as theirs, then dictated embarking on a program of long-run economic development.

#### SHIFTING POLICY GOALS

American aid commitments during the early postwar period had short time horizons. The Marshall Plan and its various instrumentalities were a response to the postwar economic chaos and were designed to tide highly industrialized nations over a reconstruction period. The Marshall Plan succeeded handsomely and ended ahead of schedule.

Meanwhile, the social, political, and economic revolution sweeping the underdeveloped world was beginning to give our aid program a new focus. Throughout much of Asia, Africa, and Latin America, rising economic expectations coincided with the disintegration of traditional colonial empires and the emergence of independent but inexperienced and vulnerable nations. Their desire for the benefits of the Industrial Revolution was not matched by the skills, the social and political traditions, and the capital required for an industrial economy.

As the decade of the 1950's proceeded, however, military and technical assistance was supplemented increasingly by economic aid designed to help emerging nations cope with particular short-run problems or to galvanize longer-run development potentialities. The Foreign Assistance Act of 1961 marked the major reorientation of American foreign economic policy in the direction of development assistance. This reorientation was based partly on the recognition that the threat to the internal security of the developing countries from subversive elements within had become more pronounced than the threat to their external security.

#### THE CASE FOR DEVELOPMENT ASSISTANCE

Development assistance—the transfer of resources on concessionary terms in order to raise rates of output and living standards in less developed countries—is thus a major aspect of our present foreign aid program. While the rational case for it rests on political, security, and economic grounds, much of the American impulse in this direction comes from the heart as well as the head. We have a development assistance program because we believe in the dignity of human beings. Although simple humanitarianism may not have a high place in diplomatic confrontations, it speaks with a powerful voice between peoples in the language of common wants, fears and aspirations for themselves and for each other.

In addition to humane considerations, the prime case for development assistance rests on the Nation's international political and security interests. Over the long run the United States has a large stake in keeping the alternative of orderly nontotalitarian paths to development open to the nonaligned nations as well as to those who are allies. Even in the short run, moreover, instability, unrest, and subversion in the less developed areas constitute an ever-present threat to our security. Since the end of World War II, a high proportion of the crises that have jeopardized the peace have been located in the underdeveloped world. As tensions in such areas mount and incidents occur, the growing circle of parties to the conflict renders the dispute ever more incendiary. It is far healthier for us, and for the world as a whole, if stability can be fostered by evolving economic growth and constructive social change.

Development assistance also serves our own economic interests. Poor countries make poor markets; we need good markets for our exports. We also need dependable sources of supply for a wide variety of imports. Insecure, undiversified, inefficient economies make weak partners in the network of international economic and financial institutions, and we need strong partners. Developing countries have become better trading partners as their incomes have grown. During the past decade, the total value of imports into the developing countries has increased at a rate of about 5 percent a year or somewhat more rapidly than their total income. By creating expanding markets abroad for U.S. products, agricultural and industrial, we realize economic returns from our foreign economic development investments.

Nevertheless, it is well for us to be frank in admitting, both to ourselves and to others, that our development assistance strategy rests primarily on what are, in the broadest sense, national security grounds. It is well to be realistic about the uncertainties that run through our development assistance strategy—about the fact, for example, that economic development will not necessarily insure democratic governments or peaceful international behavior. But it is also wise to rest our policy on the *probabilities*—and these seem to be the following:

- -that free, progressing, open societies typically make better, safer, and friendlier neighbors and members of the international community;

In short, the premise of our development assistance effort has been and remains—that, while the risks and uncertainties inherent in making the effort are substantial, the risks of not making it are even greater.

#### ROLE OF DEVELOPMENT ASSISTANCE

In those countries where development assistance is effective, the requirements curve for foreign capital is likely to be bell-shaped, rising at first, leveling off, then falling. As less developed countries succeed in promoting more rapid rates of sustained economic growth, their very success typically entails a period of severe foreign exchange shortage.

In many of the new nations the ability to use development assistance effectively is still very limited, in terms of dollar volume. These are the traditional societies that have yet to break themselves loose from economic stagnation, whose production and consumption are largely those of selfsufficient households, and whose ability to absorb capital awaits the extension of the market economy. The prime need in such cases is for technical assistance—for teachers and technicians to build skills and institutions basic to economic growth.

As a country acquires the skills and institutions needed to help itself and adopts public policies that adroitly apply both the rein and the spur, its capacity to carry out new investment activity is likely to grow more rapidly than its ability to save. Moreover, since—at least for some time—it must obtain from abroad the great bulk of the manufactured and semimanufactured goods it uses in establishing new industries and raising incomes, its requirements for imports rise swiftly. Such a country, having generated a momentum of growth and typically having encountered balance-of-payments problems as a result, can absorb substantial government-to-government capital assistance. Such assistance, by speeding the expension of the country's imports, can accelerate the expansion of output.

Estimates for the 1950's indicate that in the less developed countries a 1-percent change in GNP was associated with changes of 1.85 percent in chemical imports, 1.65 percent in imports of agricultural raw materials and ores, and 1.49 percent in imported foodstuffs. Similarly, a 1-percent change in gross domestic fixed investment has been found to be associated, on the average, with a 1.15-percent change in imports of capital equipment. These relationships, moreover, reflect the level of imports actually achieved during the 1950's in the face of acute financing problems and may thus understate the responsiveness of imports to income change under less stringent financial conditions.

The rapid growth of import requirements, however, typically is not accompanied by a parallel, automatic rise in the developing country's Indeed the growth process makes a parallel rise unlikely, for exports. the foreign markets for the developing country's traditional exports are in most cases relatively unresponsive to income changes in the advanced countries (Table 25).

Year	World	Free world	Developed areas 1	Less devel- oped areas <sup>3</sup>	Sino-Soviet bloc
1953	82. 6	74. 7	<sup>8</sup> 53. 7	21.0	7.9
1964	86. 1	77. 5	<sup>8</sup> 55. 4	22.1	8.6
1955	93.7	84.3	60. 6	23. 7	9.4
1956	103.7	93.6	68. 7	24. 9	10.1
1967	111.8	100.5	75. 1	25. 4	11.3
1958	107.9	95.8	71. 1	24. 7	12.1
1959	115.4	101.2	75. 4	25. 8	14.2
1960	127. 7	112.7	85. 4	27. 3	15.0
1961	133. 4	117.8	90. 2	27. 6	15.6
1962	140. 6	123.7	94. 7	29. 0	416.9

TABLE 25.-World exports: Current value by regions, 1953-62 [Billions of dollars; f.o.b.]

Includes United States, Canada, Western Europe, Japan, Australia, New Zealand, and South Africa.
Regions other than developed areas and Communist bloc countries.
Adjusted by Department of Commerce to make data comparable with subsequent years.
Estimated.

Sources: United Nations and Department of Commerce.

Since 1953, for example, while imports into the developing countries were expanding by 50 percent, their exports increased by 37 percent. Without the foreign exchange necessary to support the higher level of imports, not only would growth have been impeded, but the momentum of growth actually achieved in certain countries would have been lost.

In the broadest sense, therefore, the economic programs of the developing countries must address two problems-first to break out of traditional stagnation and establish sustained growth; and, second, to make the sustained growth self-supporting in the international market.

STRATEGIES FOR ACHIEVING SELF-SUPPORT

In order to become able themselves to finance the imports that they need for growth, developing countries can resort to two strategies, and in fact they tend to adopt mixtures of the two. First, they can design development programs that provide for the replacement of some imports through domestic production. During the past decade import substitution received prime emphasis in the development policies of most less developed countries. But its feasibility depends upon the developing country's resource endowment, the general levels of education and skills, and the size of its market.

The second strategy open to developing countries for achieving selfsupport is that of export expansion. At present the developing countries are producers mainly of primary products; more than 85 percent of their current exports are food and raw materials, for which the demand in the advanced countries has grown only slowly during the past decade (Table 26). While there are, of course, great differences in the positions of individual countries, realistic possibilities for a sizable expansion of export earnings tend generally to depend on a diversification of their exports-and this is in process. One of the most rapidly rising components of the developing countries' exports in recent years has been manufactured goods. Although this category still accounts for less than 15 percent of their total commodity exports, it rose at an average rate of more than 10 percent a year from 1958 to 1961, while total exports rose only 4 percent a year during the same period.

TABLE 26.-World trade: Volume and unit value indexes of exports by regions. 1953-63

	v	olume index	BS	Unit value indexes			
Year	World	Developed areas	Less developed areas	World	Developed areas	Less developed areas	
1953	100	100	100	100	100	100	
1954	105	107	102	99	98	102	
1955	114	116	110	99	98	102	
1956	124	128	117	101	101	101	
1957	131	136	119	103	104	101	
1958	128	132	120	100	101	97	
1959	138	142	129	99	100	94	
1960	153	159	136	100	101	95	
1961	159	167	141	99	102	92	
1962	167	174	152	99	102	90	
1963 1	174	182	160	100	102	91	

[1953 = 100]

1 Preliminary estimates: January-June average for volume indexes and January-September average for unit values indexes.

Source: United Nations and Department of Commerce.

While both of the strategies for self-support are aimed at balancing the imports and exports required for sustained growth, both imply increased imports for an interim period. For the expansion of the processing and manufacturing industries required by either strategy needs the creation of new productive facilities, the enlargement of existing capacity, and additional materials and supplies that can still be obtained only from advanced countries. Thus as the developing countries establish the basis for shifting from sustained to self-supporting growth, success in their development effort intensifies their aid needs, and their requirements for foreign capital will reach a maximum—the top of the bell-shaped curve.

#### IMPLEMENTING SELF-SUPPORT

The financing problems that accompany growth will decrease in intensity-and the need for foreign aid diminish-as self-supplying capabilities of the developing countries increase and the composition and volume of their exports more and more reflect the expanding size and diversity of their internal economies. Success, however, requires, and will continue to require, a variety of adjustments. If the advanced countries are prosperous and expanding, their demand for all products, including the exports of the developing countries, will be buoyant, and the developing countries' foreign financing problem will be smaller. Vigorous economic expansion at home is therefore one of the greatest contributions that the advanced countries can make to the growth of the developing countries. Beyond this, the commercial policies of the advanced countries can maintain a congenial environment for the poorer countries' exports. For example, the "Kennedy Round" of tariff negotiations, which will begin in the spring of 1964, can make a major contribution to the welfare of the developing countries. In addition, two steps taken in 1963 are worthy of note. The International Coffee Agreement was completed, and legislation to permit U.S. participation in it has reached an advanced stage in the Congress. And the International Monetary Fund in March 1963 created a new facility to make funds available to member countries that experience temporary declines in export earnings due to circumstances beyond their control.

However, the greater part of the responsibility for making adjustments that will accomplish a progressive narrowing of their foreign exchange deficiency lies with the developing countries themselves. They must orient their own development planning and administration, as well as the flow of development assistance, away from overexpanded industries or those with declining demand toward industries in which they are-or are likely to become-most efficient. The concentration of production in areas of comparative advantage will provide the basis for a sustainable expansion of exports. At the same time, they must exploit any good import substitution possibilities they have thus far overlooked-for example, some of the less developed countries possess the climate and soil that would permit them economically to grow the basic foods they now import. The developing countries need to manage their monetary, fiscal, and foreign exchange policies so that resources are not diverted from export markets to uneconomic domestic use. They need, in some instances and in certain quarters, further to encourage thrift and saving and a mobilization of domestic capital resources. And they need to undertake far more determined, imaginative, and better organized efforts to adapt their products to foreign demands and to market them aggressively.

A major corollary of these efforts can be success in attracting private foreign capital at reasonable terms and under constructive arrangements. It is easy to exaggerate the portion of the problem that private foreign capital can solve in the near future. Nevertheless, the more successfully the developing countries pursue stable, sustained growth, the more they will induce foreign private investors to participate widely in their expansion.

Foreign development assistance can contribute significantly, if marginally, to the attainment of sustained, self-supporting growth by a number of less developed countries. On the other hand, carelessly provided, it can be used by a less developed country to postpone economic self-discipline. Such perversions of assistance should be resisted. For example, a developing country that yields to the temptation to spend its scarce resources on sophisticated military equipment for prestige reasons should not expect foreign assistance to take care of its development needs. The managers of a development assistance effort should retain sufficient discretion occasionally to risk using economic aid as an inducement to constructive political and social change. But, in general, development assistance—particularly capital assistance—should be directed only to those countries that give convincing promise of effectively combining it with their own resources to promote growth.

In recent years the U.S. aid program has been tending toward a greater concentration of its development credits. This is the effect of its insistence that, to qualify for substantial development assistance, recipients make adequate showings of "self-help" and adopt economic programs and policies that promise effective use of the assistance. Further such emphasis is warranted.

Because of its prominence in the U.S. development assistance program, special mention should be made of aid that, under Public Law 480, takes the form of surplus farm commodities—conveyed mainly through the device of selling them for local currencies. Because the proceeds of such sales are inconvertible and because their disbursement within the host countries is subject to joint U.S.-host government determination, the farm commodities provided constitute net contributions to the developing countries' resources and entail practically no claim on their foreign exchange.

While, in the abstract, there is no assurance that the particular physical surpluses the United States happens to have consist of goods the developing countries need, in practice there is a happy convergence of interests in the case of surplus foods. For, wisely channelled, the provision of such American foods, over and above what the developing countries can afford to buy in the international market, can meet much more than relief needs. It can supply the increments to local food supplies that allow host governments, for example, to mobilize large amounts of idle manpower, especially in rural areas, into labor-intensive investment projects without running serious inflationary dangers.

Trade and capital flows—both public and private—are interdependent. The necessity for aid depends on the level of domestic production and the volume and direction of trade; but the volume and direction of trade and the level of domestic production are themselves a function of the form and amount of public and private international capital flows. Because trade and aid are interdependent ways of coping with the foreign exchange shortages that development efforts typically engender, the two should be more systematically related within the same comprehensive development programs. The combinations that can make the greatest contribution to growth will vary not only among recipient countries, but for the same country with the progress of its development effort.

#### THE UNITED STATES AND OTHER DONORS

All of the principal Western industrialized countries have now initiated, or substantially expanded, their own development assistance programs. At the same time, they have stepped up their contributions to multilaterally supported programs. Despite the fact that the Communist countries are themselves in many ways underdeveloped nations, they also have chosen to divert some of their scarce resources to a foreign aid program. The United States, which was at one time the only important source of aid to noncolonial areas now accounts for about 55 percent of the world total.

If "aid" is defined as government grants, public loans of more than 5 years' duration, and contributions from official sources to multilateral agencies for use on behalf of the less developed countries, then disbursements of all donor countries (net of repayments) are estimated at approximately  $61/_{2}$  billion in 1962 and may have increased by \$200-\$500 million in 1963. About 90 percent of this assistance in 1962 was provided by the 12 members of the Development Assistance Committee (DAC) of the Organization for Economic Cooperation and Development (OECD). Receipts by the less developed countries have run somewhat behind the global assistance figures—about \$500 million less in 1962—because disbursements by multilateral agencies have been lower than the sums made available to them by capital subscriptions, grants, and bond purchases.

The domestic resources of the developing countries are also augmented by the inflow of foreign private capital that is invested either directly or by the purchase of securities. The problems of measuring these private capital flows are particularly severe. Probably, however, the total net flow of private capital from the developed to the developing countries in 1962 exceeded \$2 billion. This brought total long-term receipts of developing countries from public and private bilateral and multilateral sources to the neighborhood of  $\$1_2$  billion, an increase of about 50 percent over the 1956 level.

Donor countries differ widely in affluence, in the relative burden that military expenditures and domestic needs place on available resources, and in their internal budgetary and balance-of-payments problems. Table 27, which offers certain standards for assessing the bilateral aid commitments of DAC countries-gross national product, defense expenditures, and trade with the less developed countries-illustrates the fact that there is no single measure of the capability, or interest, of a donor to sustain a foreign assistance program. These figures do not reflect the recently announced plans of Canada and the United Kingdom for expanded aid contributions.

	Bilateral ec	onomic aid co	Defense		
Development Assistance Committee (DAC)	Total (millions of dollars)	Percent of GNP	Percent of exports to less devel- oped coun- tries	expendi- tures as percent of GNP	Per capita GNP (U.S. dol- lars) 1
Total DAC	7, 101	0.74	34	7.4	1, 766
United States	4, 656	.84	65	9.4	2, 974
Other DAC	2, 445	.60	18	4.7	1, 138
Belgium	2 70	. 55	13	3.3	1, 381
Canada	58	. 16	13	4.5	2, 009
Denmark	<sup>3</sup> 1	\$.01	31	3.1	1, 559
France 4	2901	\$1.26	237	6.1	1, 524
Germany	428	.50	17	5.1	1, 558
Italy	60	.15	6	3.5	788
Japan	265	.51	11	1.1	547
Netherlands	42	32	6	4.6	1,105
Norway	4	.08	3	3.7	1, 423
Portugal	60	2.21	46	7.4	294
Omieu Amguom	550	. 70	10	0.4	1,482

TABLE 27.—Bilateral economic aid commitments and various measures of donor capacity and interest, 1962

<sup>1</sup> Converted into U.S. dollars at official exchange rates. Because official exchange rates are not an accurate measure of relative purchasing power, the comparison among countries is distorted.
<sup>9</sup> Bilateral gross expenditures.
<sup>9</sup> Data for 1961.

Grants are expenditures.

Sources: Agency for International Development and Organization for Economic Cooperation and Development.

The response of a number of other developed countries to the needs of the poorer countries has been gratifying, and further participation is desirable. Nevertheless, without specific efforts at coordination, the multiplication of sources of finance and technical assistance can result in an inequitable sharing of responsibility and a haphazard allocation of resources.

Of special importance is coordination among donors with respect to the financing of aid. Several DAC members provide relatively more of their development assistance in the form of grant aid than does the United States. Most DAC members, however, provide credits to developing countries at considerably higher interest cost than does the United States (Table 28). Since the credits from non-U.S. sources are also of shorter duration, their annual service charges are much more burdensome, on average, than those on U.S. credits. The 1962 loan commitments of the other DAC countries, for example, will require interest payments of above \$55 million on a principal of about \$1 billion, compared with interest of \$42 million on

a principal of \$1.6 billion in the American case. Clearly, other donor countries can do more to liberalize the terms of their aid, by lowering interest rates, extending the maturity of their loans, or making more of their development assistance available in the form of grants.

Development Assistance Committee (DAC)	Total aid (millions of dollars)	Grants		Credits <sup>1</sup>			
		Amount (millions of dollars)	Percent of total aid	Amount (millions of dollars)	A verage maturity (years)	Average interest rate (percent)	
Total DAC	7, 101	4, 361	61	2, 740	25.8	3.6	
United States Other DAC	4, 656 2, 445	<sup>2</sup> 3, 025 1, 336	65 55	<sup>8</sup> 1, 631 1, 109	29.9 19.8	2.6 5.1	
Belgium 4 Canada	70 58	66 44	94 76	4 14	7.5 14.0	5.5 6.0	
Denmark France 4 Germany	901 428	1 772 154	100 86 36	129 274	23.3 17.0	4.4	
Japan Netherlands	265 42	104 11	39 26	161 31	9.8 8.1 20.0	6.1 5.0	
Portugal. United Kingdom	60 556	3 158	100 5 28	57 398	22.4 26.3	4.6 5.6	

TABLE 28.--Terms of official bilateral economic aid commitments of Development Assistance Committee, 1962

<sup>1</sup> Credits of 5 years or more duration. <sup>2</sup> Includes country-use portion of sales under Public Law 480, title I, and commodity grants under Pub-lic Law 480, titles II and III. <sup>3</sup> Includes commodity loans under Foreign Assistance Act, Export-Import Bank, and Title IV of P.L.

480. • Expenditures; interest rate is assumption.

<sup>5</sup> Grants are expenditures.

Note.-Data lack precision or consistency; average terms should be regarded as rough orders of magnitude. Sources: Agency for International Development and Organization for Economic Cooperation and Development.

The developing countries already are paying about \$2.5 billion a year, or one-fifth of their gross capital inflow for servicing their externally held public debts, and the charges are mounting rapily. Still worse, the charges are mounting much more rapidly than are the export earnings required for servicing the total debt. Between 1956 and 1962 debt service rose from 3 percent to 7 percent of the value of the developing countries' exports of goods and services.

Members of the DAC are becoming increasingly aware of the need for coordinated action in this field. They have adopted a resolution recommending that the terms of their aid be liberalized, be made more comparable, and be related to the specific debt-servicing capacities of recipient countries. In keeping with this resolution, both the British and Canadian governments have recently announced new and considerably liberalized credit policies. In addition, various DAC countries have worked together in the framework of the International Bank for Reconstruction and Development and OECD consortia to ensure that their individual aid contributions to specific countries are properly integrated and that the technical assistance necessary to the use of the aid is available.

#### THE INCOMPLETE RECORD

The statistical evidence, such as it is, of the impact of development assistance on the economic performance of the poorer countries is encouraging. Economic statistics are much less reliable and complete for the developing countries than for the advanced countries. Nevertheless, United Nations data for the 1950's provide some indication of progress. The average annual rate of growth of real GNP during the period 1950-59 for developing countries was estimated at 4.6 percent, considerably above the rate of the preceding decade, and also above the rate achieved by the industrialized

TABLE 29.—Selected characteristics of less developed countries receiving since 1946 U.S. economic assistance of more than \$300 million or more than \$30 per capita 1

ter and the second seco						
Country	Popula- tion, 1962 (millions)	Growth rate of real GNP, 1950-62 3 (percent per year)	Per capita real GNP		U.S. economic assistance obligated, fiscal years 1946–62	
			Amount, 1961 (U.S. dollars) <sup>3</sup>	Growth <sup>r</sup> rate, 1957–62 4 (percent per year)	Total (millions of dollars)	Per capita (dollars)
Israel	2.3	10. 4	814	6.0	879	382
Greece.	8.5	6. 3	431	4.7	1, 785	210
Jordan.	1.7	7. 0	184	4.3	325	191
Taiwan.	11.9	7. 7	145	4.2	2, 045	172
Liberia.	1.0	5. 3	159	3.8	125	125
Brazil	75. 0	5.6	186	3.3	1, 737	23
Panama	1. 1	5.8	416	3.0	100	91
Iran	21. 6	5.2	211	2.8	732	34
India	452. 0	3.8	80	2.5	3, 867	9
Thailand	28. 7	5.4	97	2.3	338	12
United Arab Republic (Egypt)	27. 3	( <sup>5</sup> )	120	2.1	608	22
Bolivla.	4. 0	4, 2	113	2.0	258	65
Philippines.	29. 6	5, 8	117	2.0	1, 334	45
Colombia.	15. 6	4, 6	283	1.8	360	24
Mexico.	37. 1	5, 8	313	1.7	761	21
Pakistan	96.6	2.3	79	1.6	1, 854	19
Tunisia	4.3	2.9	161	1.5	293	68
Guatemala	4.0	4.7	175	1.4	158	40
Chile	7.9	4.1	453	.8	675	85
Peru	11.6	3.4	181	.3	388	33
Turkey	29.2	4.5	193	.0	1, 580	54
Indonesia	98.6	(*)	83	1	682	7
Costa Rica	1.3	5.6	344	3	89	68
Nicaragua	1.6	5.8	213	8	66	41
Argentina	20.6	1.5	379	9	572	28
Paraguay	1.9	(ð)	130	-4.0	58	31

<sup>1</sup> Excludes countries in which economic development has not been a prime objective of U.S. economic assistance and countries where aid programs have been terminated: South Korea, South Vietnam, Laos, Cambodia, Yugoslavia, Libya, Morocco, Poland, Lebanon, Spain.
<sup>3</sup> Based on GNP in 1961 prices; since 1950 data were not available for all countries, the following substitutions were made: 1951 for Philippines; 1954 for Jordan; 1957 for Bolivia, Iran, Liberia, and Tunisia; 1956 for Thailand. Growth based on average of 2 years at beginning and end of period.
<sup>4</sup> GNP unadjusted for inequalities of purchasing power among countries.
<sup>4</sup> Data for 1962 for Thailand; 1969 to 1962 for United Arab Republic; 1954 to 1962 for Jordan. Growth based on sverage of 2 years at beginning and end of period.
<sup>5</sup> Not available.

NOTE.—See footnotes above for necessary substitutions because of unavailability of data for specified dates. Per capita data may not check exactly with data shown in this table because of use of unrounded data.

Source: Agency for International Development,

countries. Individual countries showed wide differences in achievement. Average annual rates of growth in real GNP since 1950, among countries that have received significant amounts of U.S. economic assistance and where economic development has been a principal objective of such assistance, varied from 10.4 percent for Israel and 7.7 percent for Taiwan to 1.5 percent for Argentina. Growth rates in per capita income, 1957–62, which in many cases are greatly depressed by high rates of population increase, have varied from 6.0 percent for Israel and 4.7 percent for Grece to -4.0percent for Paraguay. Table 29 illustrates the diversity of experience.

There is no one universally appropriate rate of growth. Still it is encouraging that 17 of the 26 countries that were the principal recipients of U.S. aid have sustained during the years 1957–62 an annual rate of growth of 1.5 percent or more in per capita income. In 13 of these countries, the per capita rate of growth of GNP has met or exceeded an average of 2 percent.

The phenomenon of population growth intervenes, of course, between rates of growth in total output and the per capita data just cited. Comparisons of the two highlight two points. First, in many of the developing countries it is clear that a moderation of population growth could ease the task of accelerating per capita economic gains. It is for this reason that the United Nations and many of the developing countries themselves are showing great interest in appropriate population policies and that the U.S. Congress, in its most recent appropriations for the aid program, authorized the support of research into the problems of population growth.

The second point, however, is that current rates of population growth in the developing countries are not, in fact, outdistancing current average rates of growth in output. Nor do they mean that it is useless to assist development until the "population explosion" has been "brought under control." The logic of the matter runs just the other way: until population growth has slowed down, the need for productive expansion is doubly urgent.

The economic accomplishments of development assistance could be better gauged by the kind of detailed examination of concrete cases for which there is not space here. Such a review, for example, would include the case of Taiwan, where an enviably rapid economic growth (estimated at over 7 percent a year between 1950 and 1962) has been achieved with U.S. assistance. Its total imports rose from \$121 million in 1950 to an estimated \$325 million in 1963, its exports from \$93 million in 1950 to an approximate balance with imports in 1963. The private sector of Taiwan's economy is growing rapidly, and Taiwan may soon be on its own. Less need for external assistance is also now foreseen for other successful countries, including the Philippines, Greece, Mexico, Israel, and Iran.

It would be appropriate to examine other examples also. The cases of six other countries—Korea, Vietnam, India, Pakistan, Turkey, and Brazil which, along with Taiwan, the Philippines, Greece, and Israel, have received about three-fifths of all U.S. economic assistance to developing nations merit attention. India and Pakistan, for example, are among the poorest and most populous of the major recipients of U.S. aid. The relatively large amounts of economic assistance that India has received from the United States in recent years (averaging about \$500 million during the period 1957-62) have amounted to only a little more than \$1 per person per year, and self-support for India is still at least a decade away. But the progress made since 1950 provides grounds for cautious optimism. National income increased by 42 percent between 1950-51 and 1960-61, per capita income by 16 percent, agricultural production by 41 percent, industrial production by 94 percent, and school enrollment by 85 percent.

Even with a full set of such economic case studies, however, the record of the accomplishments of development assistance would be incomplete in three senses:

First—harking back to the United States' underlying rationale for development assistance—the record is incomplete until one can trace the internal political consequences of economic growth in the developing countries and the effects on the aided countries' international behavior. While the Council of Economic Advisers has no special competence for making such judgments, it seems to be the view of specialists that the balance of events in this regard has already been favorable. Fewer situations have deteriorated, and more have improved than would have been the case in the absence of development and of the development-assistance contribution to it.

Second, the accomplishment record is incomplete in the sense that many of the results of our past and present efforts to promote economic development in Asia, Africa, and Latin America have yet to appear. The Alliance for Progress, for example, is not yet 3 years old. The flow of development assistance has been substantial since 1958, but before that year development per se was hardly more than an incidental feature of foreign aid programs. The process of economic development today is arduous and long because the less developed countries have so far to go. The transformation of agricultural nations, poor in capital and in trained manpower, into modern industrial states cannot be accomplished without time and travail. Industrialization inevitably involves drastic adaptations of social and economic institutions and the evolution of new attitudes and methods of work. We have only to remind ourselves of the time it has taken to achieve sustained economic development in our own Southeast or in the more recently industrialized countries of Western Europe to appreciate the lags that inevitably intervene between inputs and results.

Finally, development assistance's record of accomplishments is incomplete, because the needed effort itself still is in midstream. The job is not yet done. It is now, finally, well started. Sufficient growth momentum has been established in many countries so that the emphases of their development programs can begin to shift from getting things started to keeping them going—and to expanding export capabilities and private foreign investment opportunities enough so that gradually the need for government-to-government aid will be eliminated.

Moreover, as has been emphasized, there is room for increasing the effectiveness of specific aspects of our development assistance, for improving its allocation, for improving its coordination with the efforts of other donors, and for increasing the share of the total that others provide. Continuation of our effort at this time will maintain momentum, avoid disruption of growth processes that have been arduously established, and avoid waste of much of the substance we already have committed.

### WHY ARE WE "SUDDENLY SO FATIGUED"?

At his last press conference, on November 14, 1963, President Kennedy, referring to the mood of the Congress toward authorizing foreign aid funds for the current fiscal year, remarked, "I don't understand why we are suddenly so fatigued."

Probably the explanation of the fatigue lies partly in the fact that broad public understanding of the purposes of development assistance is still incomplete. It lies partly also in a difficult administrative history, partly in the inherently protracted character of the problems, and partly in the fact that the income gulf between the United States and the nations we have been assisting is so large. As a result, Americans have trouble perceiving improvements that, in the aided countries' own terms, are very significant.

Most of all, however, our recent sense of fatigue is traceable to excessive expectations. Misled by the false analogy of our experience with the Marshall Plan, whose goal was reconstruction, not construction, we have underestimated the time it takes for development assistance to work its effects. We have had exaggerated notions of how large a contribution an aid program can make to a country's internal development. And we have overestimated the orderliness with which economic and social revolution typically can be conducted.

Especially have our expectations about success and failure been unreasonable. History and experience offer no precedents for this program. It involves an attempt to influence the forces determining the historical evolution of nation-States—about which even the wisest among us has little insight. Yet we have expected the program to have a nearly perfect record of success. Such standards of accomplishment would appear too rigorous to any director of industrial research and development. We have made mistakes, of course. But we have also learned much, both from the mistakes and from the experience of working with people in the developing countries. While we can expect that the period of greatest mistakes is behind us, we can never expect a record of 100 percent success until the definitive philosophy of history has been written. Judged by our own interests and capabilities, the fatigue is inappropriate. It is inappropriate especially now that the program, as Chapter 5 pointed out, has been stripped of most of its adverse near-term balance-of-payments effects. Moreover, there is certainly no doubt at present of our domestic economic ability to continue the development assistance effort. Indeed, the program is generating several hundred thousand jobs, and many hundred million dollars worth of business that American workers and American exporters would be loathe to lose.

In terms of the basic purpose of the development assistance program, however, the central point is that fatigue is inconsistent with the solid achievements beginning to emerge. It is out of step with the needs and prospects of the developing countries and with our strategic stake in them. In fact, the time has come for us to catch our second wind and move ahead.

# Appendix A

# TESTIMONY OF THE COUNCIL OF ECONOMIC ADVISERS BEFORE THE SUBCOMMITTEE ON EMPLOYMENT AND MANPOWER OF THE SENATE COMMITTEE ON LABOR AND PUBLIC WELFARE

**OCTOBER 28, 1963** 

# STATEMENT OF WALTER W. HELLER, CHAIRMAN, ACCOMPANIED BY GARDNER ACKLEY AND JOHN P. LEWIS, MEMBERS OF THE COUNCIL OF ECONOMIC ADVISERS, BEFORE THE SUBCOMMITTEE ON EMPLOY-MENT AND MANPOWER OF THE SENATE COMMITTEE ON LABOR AND PUBLIC WELFARE, OCTOBER 28, 1963\*

Mr. Chairman and Members of the Committee, we are pleased to have an opportunity to participate in these hearings on Employment and Manpower. The employment problem is not only of the greatest importance to the country and at the center of government economic policy, but is of particular interest to an agency operating, as the Council does, under the mandate of the Employment Act of 1946.

Recent discussions may have generated an impression of greater disagreement among the Nation's economists about the origins and solutions of the employment problem than actually exists. For in fact, the great majority of those who have studied the matter carefully would agree with the Administration's view that our excessive unemployment today cannot be traced to a single cause nor eliminated by a single cure. Rather, it has a mixture of causes which must be dealt with by a mixture—an amalgam of cures.

One problem, and a central one, is that total expenditures in the economy—total demand for goods and services—are not sufficient to generate an adequate total number of jobs. We can, for convenience, call this kind of unemployment "demand-shortage" unemployment. In our view, demand-shortage unemployment can and must be attacked by vigorous policies—principally tax reduction—to raise the total demand for goods and services.

Another problem is that the characteristics of our available workers their locations, skills, education, training, race, sex, age, and so on—do not fully match the characteristics employers are seeking in filling the jobs that are available (or that would be available at full employment). In a dynamic, changing economy there is always some of this mismatching, and we call the unemployment that results from it "frictional." But when

<sup>\*</sup>Several passages and one entire section of the original have been deleted in reprinting this Statement, primarily where the same material is covered in the text of the *Report* either more fully or using more recent information. Footnotes added to the original are indicated with asterisks.

the pockets of such unemployment become large and stubborn—especially when they impose chronic burdens on particular disadvantaged groups and regions—we speak of the unemployment problem as "structural."

This type of unemployment is also a serious problem, which requires major policy actions to overcome its corrosive effects. Structural problems are not new. And the available evidence does not show that the proportion of our total unemployment problem that we label "structural" has increased significantly, nor that its character has materially changed. But this in no way diminishes the need for attacking these structural problems with vigorous policies—principally education, training and retraining, and special regional programs—to match the supply of labor skills more closely to the changing demand for labor skills.

Along with demand-shortage and structural unemployment, one also hears a great deal about the problem of "technological unemployment"—of men being put out of work by machines and, more particularly, by the process which has come to be called "automation." This is, indeed, a serious and continuing problem. But two points should be emphasized at the outset.

First, "technological unemployment" is not a third form of unemployment, separate from the other two. Rather, it expresses itself through these other forms. Technological change causes obsolescence of skills and therefore produces some of the mismatching between available workers and jobs that we call "structural" unemployment. Moreover, by raising output per worker, technological change is one of the principal sources of growth in our *potential* total output or GNP—which, if not matched by corresponding growth in *actual* GNP, opens a gap in demand and thereby causes demandshortage unemployment.

Second, those who maintain that the economy now faces a problem of "technological unemployment" that is somehow new, and more formidable than in the past implicitly assert that the rate of technological change has recently speeded up. Unless this is the case, the problem is not new—it has always been with us and has not proved to be a long-run problem for the economy as a whole. The continuing process of rapid technological change, which has constituted the very core of the American economy's strength and progressiveness for at least 150 years, has always put particular workers and businesses out of jobs and required particular adjustments that have been difficult and sometimes painful. It poses a new general problem for the economy only if technological change becomes so rapid that the demand adjustments and labor market adjustments it requires cannot be accomplished by the economic processes of the past. Whether technological change indeed has accelerated, or is in process of accelerating, is a factual question that we consider at some length in this statement.\*

<sup>\*</sup> Treatment of this question has been deleted from the latter part of the *Testimony* as reprinted here, because it is considered in the text of the *Report* (Chapter 3, subsection headed "The Trend of Labor Productivity").

These, then—demand-shortage elements, structural elements, and a possible aggravation of both by accelerated technological change—are the principal ingredients of the unemployment problem your Committee is examining. It would be unwise and imprudent to ignore any of these ingredients either in diagnosing the problem or in prescribing remedies.

The primary attack on high unemployment must be through fiscal measures to speed the growth of total demand and thereby to create new job opportunities. But this need not—indeed, must not—impede a simultaneous attack on our stubborn structural problems. The two approaches are not merely complementary; they are mutually reinforcing. On the one hand, training and other programs to facilitate labor mobility can ease and speed the process by which demand-stimulated increases in output are translated into increases in employment. On the other, since structural maladjustments tend to flourish in slack markets, a vigorous expansion in demand helps cut structural problems down to size.

This statement deals first with the over-all dimensions of our unemployment problem and the central role of tax reduction in eliminating excessive unemployment. Second, we turn to several issues which have figured prominently in the Committee's hearings to date: the nature, extent, and recent pattern of structural unemployment; the current rate of growth in productivity and the labor force; and the fears of automation and consumer satiation. In considering these issues, we are addressing ourselves to three underlying questions:

- 1. Are the structural elements of the unemployment problem an important barrier to the achievement of the objectives of the tax cut?
- 2. Are we likely to experience speedier increases in productivity and in the labor force which, while serving our objectives of faster economic growth and balance-of-payment equilibrium, would intensify our problems of re-employing displaced workers and generating enough total demand to achieve full employment?\*
- 3. What is the nature of the labor market policies that must go hand-in-hand with the use of over-all fiscal and monetary policies for expansion if we are to achieve our multiple economic goals?

A final section will summarize our observations on these questions.

#### I. UNEMPLOYMENT AND TAX REDUCTION

The American economy has been plagued with persistently excessive unemployment for 6 years. The unemployment rate has been 5 percent or more for 71 consecutive months. Since 1957, it has averaged 6 percent. Even in the face of annual advances of about \$30 billion in GNP (annual

<sup>\*</sup> Treatment of this question has been deleted from the latter part of the *Testimony* as reprinted here, because it is considered in the text of the *Report* (Chapter 3, subsection headed "The Trend of Labor Productivity").

rate), unemployment has not been diminishing. Thus, although GNP rose from \$556.8 billion in the third quarter of 1962 to \$588.5 billion in the third quarter of 1963, the unemployment rate remained the same in both quarters. And even with a prospective increase of \$100 billion in the GNP rate from early 1961 to early 1964 (a rise of 20 percent in current dollars and about 15 percent in constant dollars), the unemployment rate will have come down only about  $1\frac{1}{2}$  percentage points in that 3-year period.

The persistence of this high level of unemployment is sometimes cited as evidence of structural difficulties which will blunt the effect of the proposed \$11 billion tax cut now being considered by the Senate Finance Committee and make it difficult to reach the interim full-employment goal of 4-percent unemployment, let alone our ultimate goals beyond the 4percent level. The structural problem will be examined in some detail later in this statement. But here, several points should be noted to indicate why the road to 4-percent unemployment is clearly open to demand-powered measures:

- 1. The pre-1957 postwar performance of the U.S. economy gives ample evidence of its ability to achieve 4 percent and even lower levels of unemployment without excessive strain.
- 2. The availability of 1.1 million excess unemployed workers (even by the modest 4-percent criterion and not counting the labor force drop-outs resulting from slack job opportunities) and of substantial excess capacity (even after large gains, the average operating rate in manufacturing is running at only 87 percent of capacity) demonstrates that we are still suffering from a serious shortage of consumer and investment demand.
- 3. There are virtually no signs of economic tension, of the barriers that would divert the force of demand stimulus away from higher output, more jobs and higher incomes into higher prices—there are no visible bottlenecks in the economy, wage rate increases have been the most moderate in the postwar period, and the record of price stability in recent years has been outstanding.

In reference to the first point, the unemployment rates in the first postwar decade deserve a further word. In the period of vigorous business activity in 1947 and 1948, unemployment averaged 3.8 percent of the labor force. After the recession of 1949 and the recovery of 1950, the rate was relatively stable from early 1951 to late 1953, averaging 3.1 percent. Since that time, the rate has drifted upward. In the period of stable unemployment from mid-1955 to late 1957, unemployment averaged 4.3 percent, an increase of more than one-third above the 1951–53 period. In the first half of 1960, unemployment averaged 5.3 percent, nearly one-fourth above the 1955–57 level. Following the recession and recovery of 1960– 61, the rate fluctuated within a narrow range averaging 5.6 percent in 1962 and 1963 to date, a little higher than early 1960. Looking at the 1947– 57 period, the average unemployment rate was below 4 percent in each of the following years: 1947, 1948, 1951, 1952, and 1953, and below  $4\frac{1}{2}$  percent in 1955, 1956, and 1957.

When one looks behind these figures to get a grasp of the economic conditions that produced them, the most notable difference between the pre-1957 and post-1957 periods is found in the strength of market demand. In the first postwar decade, markets were strong. Backlogs of consumer demand had to be worked off. The demands of the Korean conflict had to be met. Outmoded plants and equipment had to be replaced or modernized, and capacity had to be enlarged. Deficiencies in housing, office facilities, and public works had to be made up.

But 1957 marked a watershed. In the ensuing period, demand has slackened at a time when our labor force growth has been accelerating in response to the postwar jump in the birth rate. Business fixed investment dropped off from 10-11 percent of the GNP to only 9 percent—indeed, the level of such investment in 1962 barely struggled back to its level in 1956, while GNP was rising by nearly one-fifth (both in constant prices).

Thus, the clearest and most striking change since 1957 is the weakening of demand. So the clearest and most urgent need today is to remove the overburden of taxation which is retarding the growth in demand to full employment levels. Income tax rates enacted to finance war and fight inflation—though reduced in 1954—are still so high that they would yield a large surplus of revenues over expenditures if we were at full employment today. They are, in short, repressing demand and incentives in an economy operating well short of its capacity.

To avoid misunderstanding, it is important to stress that any employment program would be unbalanced and incomplete without determined measures (a) to upgrade and adapt the skills and education of the labor force to the more exacting demands of our advancing technology and (b) to facilitate the flow of workers from job to job, industry to industry, and place to place. Nevertheless, our principal reliance for a return to the 4percent-or-better levels of unemployment we took for granted in the early postwar period must be on measures to boost demand for the products of American industry and agriculture.

The amount of the increase in total demand which would be necessary to reduce unemployment to the 4-percent interim-target level can be approximated in several ways. We have made direct estimates of the relationship between unemployment rates and output levels; and we have independently estimated the potential GNP that the economy could produce at 4-percent unemployment. Both of these approaches yield consistent estimates of the output and demand requirements associated with 4-percent unemployment at a given time. Except for small differences reflecting cyclical variations in productivity and erratic fluctuations in labor force participation rates, these estimates of potential output (in constant prices) are very closely approximated by a  $3\frac{1}{2}$ -percent trend line passing through actual GNP in mid-1955. The several methods of computing potential GNP were reviewed in some detail in our *Annual Reports* both for 1962 and 1963, and are analyzed more fully in a recent paper by one of the Council's consultants.<sup>1</sup> Although estimates of this kind cannot be precise—and efforts to improve and update them as new data come in must continue—the careful cross-checking by different methods provides confidence in their general order of magnitude.

These estimates show that the gap between actual GNP and the potential GNP at 4-percent unemployment has been substantial in every year since 1957. In both 1962 and 1963, it has approximated \$30 billion.

Our analysis thus suggests that total demand for goods and services would have had to average some \$30 billion higher than it was in each of these past 2 years for unemployment to average 4 percent. The basic purpose of the tax cut is to close that \$30 billion gap—and to realize the benefits to employment, growth and our international competitive position that will flow from this advance.

To be sure, by the time the full effects of the proposed two-stage tax cut will be reflected in demand and output, the economy's potential will have grown considerably, and total demand growth will therefore have to be considerably more than \$30 billion. But when the tax cut lifts the expanding level of private demand in the U.S. economy by the extra \$30 billion (in terms of 1963 GNP and price levels) that can confidently be expected, it will have achieved its basic purpose. Had this increase been effective during the past 6 years, it would have eliminated our persistent slack and allowed our unemployment rate to average 4 percent.

The process by which an \$11.1 billion tax cut can add as much as \$30 billion to total demand has been frequently described and needs only to be summarized briefly here.

If the new proposed personal income tax rates were in full effect today, disposable after-tax incomes of consumers would be approximately \$8.8 billion higher than they are, at present levels of pretax incomes. In addition, if the lower corporate tax rates were now in effect, after-tax profits would be about \$2.3 billion higher. Based on past dividend practice, one can assume that corporate dividends received by individuals (after deducting personal income taxes on such dividends) would then be more than \$1 billion higher, giving a total increment of consumer after-tax incomes at present levels of production—of about \$10 billion.

Since consumer spending on current output has remained close to 93 percent of disposable income in each of the past dozen years, one can safely project that consumer spending would rise by about 93 percent of the rise in disposable incomes, or by over \$9 billion.

<sup>&</sup>lt;sup>1</sup>Arthur M. Okun, "Potential GNP: Its. Measurement and Significance," Cowles Foundation paper No. 190, reprinted from the 1962 Proceedings of the Business and Economic Statistics Section of the American Statistical Association.

But this is far from the end of the matter. The higher production of consumer goods to meet this extra spending would mean extra employment, higher payrolls, higher profits, and higher farm and professional and service incomes. This added purchasing power would generate still further increases in spending and incomes in an endless, but rapidly diminishing, chain. The initial rise of \$9 billion, plus this extra consumption spending and extra output of consumer goods would add over \$18 billion to our annual GNP—not just once, but year-in and year-out, since this is a permanent, not a one-shot, tax cut. We can summarize this continuing process by saying that a "multiplier" of approximately 2 has been applied to the direct increment of consumption spending.

But that is not the end of the matter either. For the higher volume of sales, the higher productivity associated with fuller use of existing capacity, and the lower tax rates on corporate profits also provided by the tax bill would increase after-tax profits, and especially the rate of expected aftertax profit on investment in new facilities. Adding to this the financial incentives embodied in last year's tax changes, which are yet to have their full effect, one can expect a substantial induced rise in business plant and equipment spending, and a rise in the rate of inventory investment. Further, higher consumer incomes will stimulate extra residential construction; and the higher revenues that State and local governments will receive under existing tax rates will prompt a rise in their investments in schools, roads, and urban facilities. The exact amount of each of these increases is hard to estimate with precision. But it is reasonable to estimate their sum as in the range of \$5 to \$7 billion. This extra spending would also be subject to a multiplier of 2 as incomes rose and consumer spending increased. Thus there would be a further expansion of \$10 to \$14 billion in GNP to add to the \$18 billion or so from the consumption factor alone. The total addition to GNP would match rather closely the estimated \$30 billion gap.

#### II. THE PERSISTENT PROBLEMS OF STRUCTURAL UNEMPLOYMENT

The tax cut would thus increase demand to levels consistent with a 4percent rate of unemployment. It would ease our most pressing unemployment problems. But no one can assume that our worries about unemployment would then be over. Some of its most distressing and inequitable aspects would remain.

To be sure, tax-reduction will create new jobs in every community across the Nation and expand employment in every industry. The overwhelming majority of American families will benefit directly from the income tax cuts that will accrue to 50 million tax-paying individuals and 600,000 taxpaying corporations. Their direct rise in after-tax income will soon be translated, through the marketplace, into stronger markets for all kinds of goods and services and a quickening of the business pulse in all communities.
With average working hours already at a high level, this added demand and activity will in large part be translated, in turn, into additional jobs, and income for the unemployed. Thus, the non-taxpaying minority will, in a very real sense, be the greatest beneficiaries of the tax program.

Experience (which we will review later in this statement) clearly shows (1) that the unemployment rate will decline for every major category of workers and (2) that the sharpest declines will occur where the incidence of unemployment is the highest: among teenagers, the Negroes, the less-skilled, the blue-collar groups generally.

But even so, the unemployment rates of many groups will still be intolerably high. Back in 1957, for instance, when the average unemployment rate was just over 4 percent for the whole economy, the rates were much higher for many disadvantaged groups and regions—e.g., 10.8 percent for teenagers, 8.0 percent for nonwhites, 9.4 percent for unskilled manual workers, and 11.5 percent for workers in Wilkes-Barre-Hazleton, Pennsylvania.

These high specific unemployment rates, which persist even when the general rate falls to an acceptable level, are the essence of the problem of structural unemployment. Even a fully successful tax cut cannot solve problems like these by itself. They require a more direct attack.

To reduce the abnormally high and stubborn unemployment rate for Negroes requires a major improvement in their education and training and an attack on racial discrimination. To reduce the persistent high rate for the unskilled and the uneducated groups demands measures to help them acquire skills and knowledge. To reduce excessive unemployment associated with declining industries and technological advance requires retraining and relocation. To reduce high unemployment in distressed areas of Pennsylvania, Michigan, Minnesota, and elsewhere calls for special measures to rebuild the economic base of those communities and assist their workers.

Both the Administration and the Congress have recognized that these measures must be taken concurrently with measures to expand aggregate demand. Coal miners in Harlan County are structurally unemployed now, and so are Negro and Puerto Rican youths in New York City. Yet, programs to reduce structural unemployment will run into severe limits in the absence of an adequate growth of demand, i.e., in the absence of rapid expansion of total job opportunities. Such expansion is needed to assure that retrained and upgraded workers, for example, will find jobs at the end of the training period and will not do so at the expense of job opportunities for other unemployed workers. As structural programs create new and upgraded skills, they will in some cases fit the participants for jobs that had previously gone begging. But for the most part, the needed jobs must be created by expansion of total demand.

Quite apart from the human significance of structural unemployment, it also has great economic importance. For only as we reduce structural and

frictional unemployment can we achieve the higher levels of total output which would be associated with unemployment rates below our 4-percent interim target. The Council emphasized this point in its 1963 Annual Report (p. 42), as follows:

"Success in a combined policy of strengthening demand and adapting manpower supplies to evolving needs would enable us to achieve an interim objective of 4 percent unemployment and permit us to push beyond it in a setting of reasonable price stability. Bottlenecks in skilled labor, middle-level manpower, and professional personnel [now] tend to become acute as unemployment approaches 4 percent. The result is to retard growth and generate wage-price pressures at particular points in the economy. As we widen or break these bottlenecks by intensified and flexible educational, training, and retraining efforts, our employment sights will steadily rise."

Every worker needlessly unemployed represents a human cost which offends the sensibilities of a civilized society. But each worker needlessly unemployed also represents a waste of potential goods and services, which even an affluent society can ill afford. More intensive measures to attack structural unemployment are necessary to reduce the unemployment rate not merely to 4 percent, but beyond.

#### III. HAS STRUCTURAL UNEMPLOYMENT INCREASED?

The preceding section addressed itself to structural unemployment as a human and social problem and considered its role in the process of lowering the unemployment rate to and below 4 percent. But it is also appropriate to ask: has structural unemployment increased to such an extent since 1957—the last time unemployment was near 4 percent—that it will impede the expansionary effects of demand-creating measures in general and the tax cut in particular?

An affirmative answer would, we believe, represent a misreading of the facts. As we have already pointed out, there *are* serious structural problems, and prompt action is needed both to root out inequities and hardships they inflict and to help us reach our employment goals. But this conclusion need not—and does not—rest on a belief that there has been a disproportionate surge in structural unemployment since 1957.

A reading of the evidence on this score must focus principally on what happens, over time, to the unemployment rates of particular groups—teenagers, untrained and unskilled workers, Negroes, and other disadvantaged groups and regions—in relation to the total unemployment rate. It would clearly be misleading simply to compare unemployment rates for such groups in a year like 1957, when the total rate was about 4 percent, with the corresponding rates in 1962–63, when the total rate has averaged 5.6 percent. Rather, it is the *relationship* between the total rate and the groups' rates—and its historical development—that reveals whether the structural problem is getting worse or not. And this relationship has been remarkably stable.

The disadvantaged groups almost invariably share more than proportionately—and the skilled and white-collar groups less than proportionately—in both decreases and increases in total employment. In the past, when the over-all unemployment rate has risen (or fallen) 1 percentage point, the rate for nonwhites and teenagers has risen (or fallen) by about 2 percentage points, the rate for unskilled workers by about  $2\frac{1}{2}$  percentage points. But the rate for professional and technical workers has risen or fallen by only about one-fourth of a percentage point.

One obvious reason for the disproportionate impact on teenagers is that they are the most recent additions to the labor force. When new job opportunities are few, there is a backing-up at the point of entry. Furthermore, even when they do find jobs, they tend to have the lowest seniority and are therefore first to be laid off. Much the same is true of Negroes. Given existing patterns of discrimination, they are often in marginal jobs or at the bottom of seniority lists. Moreover, when jobs are scarce and labor is plentiful, racial discrimination, where it exists, is more likely to enter into hiring and firing decisions. And at such times, employers are also more inclined to pass over inexperienced and untrained workers and less inclined to press their own efforts to adapt such personnel to their needs via in-service training programs. They tend to be less aggressive in seeking new employees outside their own local labor markets. And labor supply considerations are less likely to determine the location of new plants.

On the other hand, employers do not typically discharge many supervisory and technical personnel when output drops and, as a result, they do not need to expand their employment of such persons proportionately when output rises.

Moreover, there are other reasons why the employment of many categories of workers does not rise and fall in the same proportion as the total. Some disparities arise from the complex interrelationship between the composition and the level of total output. To cite just one example, the rate of inventory accumulation is highly sensitive to the rate of expansion or contraction in total output, and goods that typically are inventoried tend to require large numbers of production workers. In contrast, the service industries, whose output is not subject to inventory accumulation nor to such wide fluctuations in consumption, generally use more technical and white-collar workers.

Thus it is not surprising to find that slackened demand since 1957 has intensified inter-group and inter-regional disparities in unemployment rates at the same time that it raised the total unemployment rate. Nonwhites, teenagers, unskilled and semi-skilled workers have suffered a greater-thanaverage increase in unemployment since 1957. But these same groups will also benefit disproportionately as demand expands and the over-all unemployment rate declines. This point is illustrated in the table below, which shows how the incidence of unemployment changed during the 1960–61 recession and the 1961–62 recovery.

	Percentage points			
	1960-61	1961-62		
Total	1.1	-1.1		
Teenagers	1.6	-1.9		
Nonwhites	2.3	-1.1		
Noniarm laporers	2.0	-2.1		
Manufacturing workers.	1.5	-1.9		
Miners	2.1	-3. (		
For illustrative purposes:				
Michigan	3.4			
Wheeling, W. Va	6.9	-7.8		

Change in unemployment rate, selected groups and areas

Studies of changes in the incidence of unemployment among unskilled and semi-skilled blue-collar workers—whose jobs would seem to be highly vulnerable to technological change—can provide important insights into the structural unemployment problem. One would expect an accelerated rate of technological displacement to be reflected in rising rates of unemployment for these groups—relative to total unemployment. One would also expect to find such a relative rise for workers in industries such as manufacturing, mining, and transportation where automation has so far found its widest application.

To test this possibility, we have correlated the unemployment rate in specific occupations and industries with the rate for all experienced workers in the labor force during the 1948-57 period-in other words, for the period before the main structural unemployment upsurge is alleged to have occurred. These correlations were then used to calculate what the occupational and industrial distribution of unemployment would have been in 1962 if the old relationships had held. If there had been a substantial increase in structural maladjustments, the actual 1962 unemployment rates for what we may call the "technologically vulnerable groups" should have been higher than these calculated rates. But in fact, as Table 1 shows a majority of the rates are lower. For some of these occupations and industries, the actual increase in unemployment was greater than expected, but in most cases it was less. And taking all of the blue-collar occupations and goods-producing industries together, we also find that the rise in actual unemployment was somewhat less than the 1948-57 experience would have suggested.

TABLE	1 Unemployment rates	in industries	and c	occupations	most	vulnerable	to
	technological	displacement	, 1957	and 1962			

Industry or occupation	1957	1962	Change in rate, 1957-62			
			Actual	Expected 1		
All workers	4.3	5.6	1,3			
Experienced wage and salary workers	4.5	5.5	1.0			
Workers in selected industries (goods producing) Mining, forestry, and fisheries Construction Durable goods manufacturing Nondurable goods manufacturing Transportation and public utilities	5.4 6.3 9.8 4.9 5.3 3.1	6.4 8.6 12.0 5.7 5.9 3.9	1.0 2.3 2.2 .8 .6 .8	1.3 1.8 1.8 1.4 1.0 1.0		
Experienced workers	3.9	4.9	1.0			
Workers in selected occupations (blue collar) Craftsmen, foremen, and kindred workers (skilled) Operatives and kindred workers (semi-skilled) Laborers, except farm and mine (unskilled)	6.0 3.8 6.3 9.4	7.4 5.1 7.5 12.4	1.4 1.3 1.2 3.0	1.7 1.3 1.6 2.6		
	1		1	1		

[Percent]

<sup>1</sup> Calculated by use of correlations of (a) unemployment rates by industry with the rate for all experienced wage and salary workers, and (b) unemployment rates by occupation with the rate for all experienced workers, using data for the period 1948-57 in both cases.

Sources: Department of Labor and Council of Economic Advisers.

We do not conclude from this evidence, nor from similar findings by Edward Denison and Otto Eckstein<sup>2</sup> as to the *geographic* distribution of unemployment, that a reduction in structural unemployment has occurred. Similarly, however, we do not conclude that the unusually high unemployment rates experienced by teenagers this year, or the rather low rates experienced by adult males, prove an adverse structural shift. In some labor market areas, imbalances have lessened; in others they have increased. But this does not suggest that the over-all rate of structural unemployment has risen significantly.

One similar piece of evidence relates to job vacancies. Since structural unemployment is a form of joblessness that persists over a protracted period even if unfilled jobs are available, an increase in structural unemployment would be clearly suggested if it were found that the number of job vacancies were rising along with the number of unemployed men.

Unhappily we have no comprehensive and adequate series designed to measure job vacancies in the United States. The Department of Labor currently is proposing experimental work leading toward the eventual establishment of such a series. This is a proposal we strongly endorse, although we share the Labor Department's awareness that such a series involves many technical problems and will need to be interpreted with care, especially in its early years.

<sup>&</sup>lt;sup>2</sup> Edward F. Denison, The Incidence of Unemployment by States and Regions, 1950 and 1960, and The Dispersion of Unemployment Among Standard Metropolitan Statistical Areas, 1950 and 1960. Mimeograph. Otto Eckstein, The Unemployment Problem in Our Day, paper delivered before the Conference on Unemployment and the American Economy, Berkeley, California, April 1963.

But meanwhile the only available indicator that bears upon the jobvacancy situation is the National Industrial Conference Board's index of the number of help-wanted advertisements published in the classified section of a leading newspaper in each of 33 leading labor market areas. While this series does a good job of reporting what it is designed to report, obviously it provides a comparatively sketchy and imperfect indication of job vacancies. All the same, it is interesting that, after adjustment for changes in the size of the labor force, the help-wanted index was substantially lower in 1960 and 1962 than in 1955–57, when the total unemployment rate was about 4 percent. We have further adjusted the index for changes in the total unemployment rate in order to screen out the effects of slack demand. Even in this form the index fails to rise significantly since 1957—as one would expect it to do if underlying structural unemployment had broadened.

The evidence reviewed above does not yield persuasive indications that structural elements are today a significantly larger factor in our unemployment than in 1957. Nevertheless, it would not be surprising if some particular aspects of structural unemployment have intensified. One would assume that the longer a period of slack persists, the more likely it would be that the detailed structure of skills, experience, and training of the labor force would fail to reflect fully the pattern of job requirements at high levels of employment. High employment in 1967 will call for a somewhat different pattern of jobs than existed in 1957, and a slack labor market does not accurately foretell what that pattern will be. Moreover, there is danger that, after a long period of slack, new hiring standards, habits of mind, and expectations appropriate to an "easy" labor market will have become entrenched, rationalizing increased discriminations against disadvantaged groups. Thus, after the period of prolonged slack since 1957, there is more need than in the usual "cyclical" recovery for an effective program of specific labor-market policies to assist demand-stimulating policies in tailoring men to jobs and jobs to men.

## IV. Shifting Educational Requirements and Possible Skilled Manpower Bottlenecks

In recent weeks—partly before this Committee, partly elsewhere—particular attention has been given to one aspect of the problem of structural maladjustments. This is the question of whether a recent shift in the pace and character of technological change has accelerated the long-term rise in job educational and skill requirements in a way that imposes a new bottleneck on expansion. The issue merits special discussion because of the obstacle to the employment-expanding effects of the tax program that this skilled-manpower bottleneck is alleged to present.

The argument is that the nature of recent technological change has caused a rapid shift in the pattern of manpower demand, pushing down the demand for workers with little training and pushing up the demand for the highly educated. Everyone agrees that the educational level of the Nation's population has continued to advance, causing the supply of highly educated manpower to grow rapidly, and the supply of relatively uneducated manpower to decline. Thus the concern expressed is not about keeping pace with an absolute increase in job educational requirements—which have been rising right along—but about being unable to keep pace with an abrupt recent rise in such requirements.

It is feared that as demand increases, there will not be enough highly educated workers to fill the key technical and professional positions that must be manned if production is to expand to levels consistent with 4-percent unemployment; that, in consequence, expansion of output will be frustrated; and that, because of this, high percentages of the remainder of the labor force—including poorly educated workers—will be left unemployed.

It is important to distinguish this quite specific point about near-term bottlenecks from other propositions about the economic importance of education. It is unquestionably true, we believe, that greatly reinforced education is needed to press the attack on the pockets of long-term structural unemployment that have plagued the economy for a long time.

It is unquestionably true, moreover, that educational attainment enormously affects the employment prospects of the individual. Whether the economy is booming or stagnating, the poorly educated always come off second best. A grade school graduate is 5 times likelier to be unemployed than is a college graduate. Today's school dropouts are tomorrow's unemployed.

It is further well-known that long-term shifts, which can be projected to continue, in the relative importance of various industries, and long-term trends in technological development, are, on the whole, raising (as well as altering) educational requirements. The *Report on Manpower Requirements, Resources, Utilization, and Training* by Secretary Wirtz last March indicated the nature of these continuing shifts, including projections by broad groups to 1970 and 1975. The clearly indicated rise in the requirement for professional, technical, and kindred workers—teachers, scientists, physicians, engineers, technicians, and nurses—pose obvious demands on education in general and higher education in particular. And increased demands for many special skills create needs for expanded programs of vocational education and for more persons with a basic high school education. These long-term trends are not at issue in the present discussion.

Likewise, there can be little doubt about the enormous importance of education as an engine for stimulating the long-term growth of our productive potential. Edward Denison has estimated that 42 percent of the increase in output *per worker* between 1929 and 1957 was the result of education and another 36 percent the result of the general advance in the application of scientific and technological knowledge to which our educational process and institutions clearly were heavy contributors. All of these are extremely important—in fact, conclusive—reasons for strengthening our educational programs. But they should not be confused with the view that educational deficiencies prevent the solution of our current problem of excessive unemployment, and, specifically, that near-term manpower bottlenecks will significantly restrain a demand expansion—stimulated by a tax cut—from accomplishing its employment objective.

The statistical testing of the educational bottleneck hypothesis turns out, if properly done, to be a very complex undertaking. There are problems of the noncomparability between Decennial Census data and information drawn from Current Population Surveys; of the lack of appropriate annual series; of calculating appropriate current full-employment labor-force participation rates for particular age and educational-attainment groups instead of arbitrarily projecting the rates of a remote year; and of including not merely the male but the female components of our population . . .

... however, some reliable impressions already have emerged from the figures at hand. One is that, while there does appear to have been some rise in the demand for highly educated workers relative to their supply during the postwar period *as a whole*, the timing of this change is crucial for purposes of evaluating the bottleneck thesis. Since the economy operated at approximately a 4-percent unemployment rate in the mid-fifties without encountering serious skilled-manpower bottlenecks the key question is whether most of this shift occurred *before* or after the 1955–57 period. Hence a shift in job educational requirements relative to supply that had occurred before those years, and was not serious enough to obstruct expansion then, poses little threat to a new move back toward 4-percent unemployment now.

The available unemployment data seems to show that whatever shift may have occurred in job educational requirements relative to supply *did* occur prior to 1957. Indeed it may have been partially reversed since that time. From 1957 to 1962, for example, the unemployment rate for male workers with an 8th grade education or less rose by about one-half, roughly the same as the rate of overall unemployment. But the unemployment rate for college graduates rose from 0.6 percent to 1.4 percent.

In addition to unemployment rates, the percentages of labor-force participation by groups of different educational attainments also have changed during the postwar period. Here the data currently in hand do not permit us to locate the timing of these changes to the degree that has been possible with the unemployment rates. And so we simply do not know whether here, too, the shift toward greater participation by the well-educated, and lesser participation by the poorly educated, may largely have occurred before 1957.\*

<sup>\*</sup> From data examined since the Testimony was prepared, it appears that the shift toward greater participation by the well educated primarily occurred before 1957; as to the poorly educated, roughly half of the shift toward lower participation occurred prior to and half after 1957.

If, in the absence of information, one assumes that the shift in relative participation rates occurred more recently, one might conclude that there have been some withdrawals from the labor force by poorly educated male workers. Whenever they occurred, they present an obvious challenge to both public and private training programs. But the magnitude of these shifts is easily exaggerated—especially if one fails to make adequate allowance for the improvements in retirement programs during the past dozen years. It is clear that the vast majority of the so-called "losses" of less educated workers from the male labor force were concentrated in the 65and-older age group.

In any event . . . none of this goes to the real nub of the issue. That nub is the failure of the bottleneck hypothesis to make any allowance for the proven capacity of a free labor market—especially one endowed with a high average level of education and enterprise and expanding programs to improve labor skills and mobility—to reconcile discrepancies between particular labor supplies and particular labor demands.

If relative shortages of particular skills develop, the price system and the market will moderate them, as they always have done in the past. Employers will be prompted to step up their in-service training programs and, as more jobs become available, poorly skilled and poorly educated workers will be more strongly motivated to avail themselves of training, retraining, and adult education opportunities. Government manpower programs begun in the 1961-63 period will also be operating to help ease the adjustment of specific shortages.

As for the personnel with the very highest skills, many—for the very reason that they are scarce—have been "stockpiled" by their employers and are not working to capacity when business is slack. As business picks up, they will be used more fully—and they will be used more efficiently. As engineers become scarce, and more expensive, their talents will be concentrated on engineering assignments, leaving drafting (for example) for draftsmen, who can be trained more quickly.

Naturally, most college graduates will have jobs no matter how high the unemployment rate in the whole economy, even if they have to work below the level for which they are qualified. If they are already in the supervisory or technical jobs for which they are best qualified, their employers will not have to increase by 10 percent the number of such jobs in order to increase total employment by 10 percent. And to the extent that they are not already in such jobs, they are a hidden reservoir of superior talent.

The highly-educated-manpower-bottleneck argument arrives at its alarming conclusion by projecting to new situations a perfectly static set of educational requirements. The argument makes no allowance for flexibility in the system. Flexibility, of course, is not unlimited. If we were talking about accomplishing a massive increase in output within a few months, manpower bottlenecks might indeed become critical. But we find it unrealistic to believe that they represent a major constraint upon an extra \$30 billion of output in what will soon be a \$600 billion economy—especially when (a) there are virtually no current signs of tension in either labor markets or product markets and (b) the demand expansion that will accomplish the closure will be spread over 2 or more years in which continuing new supplies of highly trained manpower will be entering the labor market.

At the beginning of Section III the question was raised whether structural elements in unemployment have grown so much since 1957 that they threaten to impede an economic expansion induced by the tax cut. In Sections III and IV we have examined this question from a number of directions, and we now summarize our answer.

The answer is clear: The evidence we have assembled and the tests we have made do not support the thesis that, over-all, the incidence of structural unemployment has increased in importance since we last achieved high employment. There may be some problems that seem more serious today than earlier; but in other areas we have probably progressed.

Expansion of the economy in response to a stepping-up of the growth of demand will not be impeded by pockets of surplus labor existing in a limited number of categories—we have always had distressing surpluses in certain categories, and the tax cut will not fully eliminate them. Economic expansion could eventually be impeded by shortages in strategic categories of skills and training, but the statistical evidence reveals no such shortages enroute to 4-percent unemployment.

It is difficult to believe that an economy that was able to absorb the dramatic shifts needed to convert to war production in World War II, and that operated at unemployment levels as low as 1.2 percent during that war and more recently (1953) at 2.9 percent, could not move rather readily, over the space of 2 or 3 years, to our interim target of 4-percent unemployment.

Unsatisfied as we all must be with our Nation's achievements in education—and with the distressing problem of school dropouts—we must not disregard the fact that our labor force today is better educated and, as a result, more flexible than ever before. The median level of education among the adult male members of the labor force has risen by an astonishing 50 percent since the beginning of the Second World War. New entrants into the labor force are on the average better equipped than ever before to respond to a changing pattern of demand. By 1966, when the full effects of the tax cut will be apparent, the ranks of trained workers will have been swelled by two more annual graduating classes from our high schools, colleges, and professional and graduate schools. In each case, the size of the groups will dwarf all previous records.<sup>3</sup>

<sup>&</sup>lt;sup>8</sup> For example, the projected numbers graduating from college (bachelors or first professional degrees) in 1964 and 1965 will be about 30 percent above the numbers graduated in 1959 and 1960. By 1970, the estimated number will exceed 1960 by 85 percent.

Our own recent economic history assures us of the economy's ability to adapt to rapid change. Additional assurance along this line is found in the experience of other countries whose systems and values are similar to our own. During the past decade, the Western European economy has undergone staggering structural changes. France and Belgium have adjusted to the decline of important mining areas, Germany to the inflow of millions of refugees from the East, and Italy to the problem of absorbing large numbers of poorly educated rural migrants into urban occupations. And all of Western Europe has adjusted to the replacement of obsolete capital, and of productive methods often unchanged for a century or more with machinery and methods geared to the most advanced technology in the The advance of productivity has been revolutionary. During the world. 1950's, output per manufacturing worker increased 21/4 times as fast in Germany as in the United States, 3 times as fast in France, and 4 times as fast in Italy. In their adjustment to these changes the Europeans, though they may have other advantages, did not have the advantage of a labor force nearly as well educated, as well trained, as mobile, or as flexible as ours.

Nonetheless, the Europeans have maintained unemployment rates considerably lower than ours. After adjustment for conceptual differences, the unemployment rate in 1960 was 1.0 percent in Germany, 1.9 percent in France, and 4.3 percent in Italy. In Italy and Germany these low rates represented a considerable improvement over earlier postwar experience, and the higher Italian rate has subsequently declined materially.

The major explanation for such low unemployment rates in economies undergoing such profound transitions lies in the maintenane of a very high level of demand. During the 1950's the average annual growth rate in France was 4 percent, in Italy, 6 percent, and in Germany, over 7 percent and both Italy and France have had even higher rates so far in the 1960's. This experience demonstrates beyond any doubt that, under the stimulus of adequate demand, and with the aid of active labor market policies, modern economies are sufficiently resilient to absorb poorly educated workers, to adapt to skill shortages, and to adjust to rapid technological change in a manner which maintains extremely low unemployment rates. This European experience—which in broad outline has been matched in Japan reassures us that, once high and growing demand presses our capacity, we too will adapt to rapid change and maintain our economic health.

Structural unemployment is a human and an economic problem that we must attack by every means available. But the expansion of total demand through tax reduction remains the crucial central element in our attack upon unemployment.

### VI. THE CHALLENGE OF AUTOMATION\*\*

In a way it is surprising how reluctant we are to embrace the higher productivity levels and living standards which "automation" makes possible. Some of the more popular literature on the subject treats it as a new and frightening development. But in fact, it is only the most recent aspect of a continuing process of technological advance that dates back to the beginning of the Industrial Revolution. Taking full advantage of this process, the United States has built the most productive and most remunerative economy in the world. Through time, brute strength has been progressively replaced by simple machines, mechanical power, complex machines, assembly lines, and today increasingly by sophisticated automatic feedback systems. At each stage of the process individuals were temporarily displaced from existing jobs, new skills were found to be needed and were acquired, and total output and employment expanded as demand increased in line with the new higher production capabilities.

Ultimately the total effect has always in the past been a higher standard of living for almost everyone—higher pay for workers, cheaper and better products for consumers, and larger profits for businessmen and stockholders. On the basis of our historical experience, automation should be recognized for what it is—an open door to a more productive economy, to higher levels of private consumption, to more effective public services, and to larger resources for the support of our international objectives.

Despite this historical record, it is occasionally argued that the newest techniques are becoming so much more productive than those they replace that we cannot possibly adjust to them as smoothly as in the past. As indicated earlier, the evidence available to date does not enable us to draw firm conclusions about the prospective rate of increase in productivity. Yet, it is clearly *possible* that as the newest production techniques are increasingly embodied in new capital, the future growth of productivity will speed up.

Should this possibility be a source of concern? Rather than viewing it with concern or alarm, we would argue that we should work as hard as we can for faster productivity growth—indeed, it holds the key to success of our national policies for faster economic growth and for the cost-cutting that is essential to our international competitive position. It is a prime objective of this year's tax bill as well as last year's special tax stimulants to investment.

Doubts about our ability to adjust to automation seem to be based on two questions: Can we really use the enlarged output of goods and services

<sup>\*</sup>The text of this section has been deleted because the same material is covered using more recent data—in Chapter 3 of the *Report*, especially in the subsection headed "The Trend of Labor Productivity."

<sup>\*\*</sup>Parts of this section overlap with material contained in the text of the Report.

made possible by a rising rate of productivity advance? Will the new speed and character of technological change create impossible problems of adjustment for the labor force?

Those who raise the first question sometimes argue that we cannot possibly consume all that the new techniques can produce—that the persistent high level of unemployment over the past few years is evidence of "satiation" that the fantastic productivity of the American economy has outdistanced the needs of the American people. What do the facts show?

First and most obvious, it is impossible to square this notion with the persistence of poverty in the American economy. We are indeed an affluent society, by every comparative standard. Nonetheless, even in this age of affluence, one-fifth of American families still have annual incomes below \$3,000—that is, they live in poverty. To them, the suggestion that we are economically satiated must seem ridiculous, if not cruel. Until our society has met the challenge of poverty in the midst of plenty, it is in no danger of being satiated with goods and services.

But---quite apart from the persistence of poverty---there is nothing in the economic behavior of even the more affluent American consumers to support the satiation hypothesis. At all income levels-except perhaps in the top 2 or 3 percent of the income-wealth distribution-the ratio of consumption to disposable income is one of our most stable economic relationships. Year-in, year-out-ever since 1950-American consumers have continued to spend from 92 to 94 percent of their aggregate disposable income-their income after taxes-on consumer goods and services. During this period total income and average family income have both risen markedly; but there is no evidence of any growing disinclination to spend a stable and high percentage of each additional dollar of income on consumption. Even those in the upper "middle" income groups who are already able to meet without strain the basic requirements for food, clothing, housing, and transportation find that they have ample, and often urgent uses, for additional incomes. This may take the form of an improved quality or manner in which basic requirements are satisfied-a larger house, a newer car-or it may take the form of meeting new and different demands: longer and more rewarding vacations, better education for one's children, better medical care, more books and more concerts, and more expensive hobbies.

This does not, of course, rule out the possibility that—as in the past some, many, or even all of us will prefer to forego still higher income in favor of greater leisure in the form of shorter hours, longer vacations, or earlier retirements. (There are indications, incidentally, that many people find it easier to become satiated with leisure than with income!)

In addition to unsatisfied private consumption needs, there are pressing needs for goods and services which are ordinarily and in some cases inevitably provided by the public sector. Admittedly there is disagreement as to just which of these "public goods" most need to be increased. There are also differences of opinion as to which levels of government should undertake expanded activities. Nevertheless, almost all major segments of the American community support increases in the level of one or another of such "public" goods and services, whether they be, for example, urban renewal, or improved health services, or better schools, or better roads and airports, or purer water and air, or more adequate facilities in national parks. Certainly none of this bespeaks a satiated society.

In a somewhat different vein, it should also be noted that technologically advancing societies also generate high levels of investment demand, demand for producer goods like machines, equipment, buildings. In large part, of course, this reflects the favorable impact of new technological developments on the profitability of investment. During most of our history, American business has responded to such opportunities by enlarging its investment outlays. Postwar Western Europe and Japan provide examples of economies with impressive rates of productivity increase along with buoyant demand, reflecting—more than anything else—extremely high quotas of investment.

Clearly, we need not fear that the increasing productivity associated with even a speeded-up rate of technological progress will founder upon a contradiction between our needs and our ability to satisfy them. As people continue to receive the extra incomes which our enlarging production can generate, they will also continue to use those extra incomes to buy the enlarged output—for private and public consumption and for investment.

The second question raised about our ability to adjust to automation concerns the labor force adjustments it necessitates.

If the advance of technological progress has speeded up, it is reasonable to suppose that, as a by-product, the rate at which particular skills are rendered obsolescent is also increasing. But a further and different point is sometimes made, namely, that automation (in its narrower technical sense) is shifting not merely the *rate* but the *character* of skill requirements generated by technological change. Previously, it is suggested, technological change simplified the work process and hence created many semiskilled jobs, which could be filled by workers with little training. Automation, however, reintegrates the production process and thus eliminates many unskilled and semi-skilled jobs.

Whether this interpretation is correct is a highly complex empirical question. Many of the jobs displaced by automation are low-skilled and some of the jobs added are extremely high-skilled. The design and installation of automation equipment surely requires highly trained personnel. Yet the need for these people is clearly limited, and they do not stay with the equipment long after installation. Once in operation, the equipment may actually diminish rather than raise skill requirements. Examples of highly automated installations have been cited where all of the maintenance is done by high school graduates with a fairly short trade school course in electronic repair. High skills are required for the programming function, but this also tends to be concentrated in the initial stages and "canned" programs are increasingly available in some applications. A good deal more study and experience is needed before we can safely generalize about the impact of automation on skill requirements for the labor force as a whole.

Beyond the question of how automation (in the narrow sense) affects average skill requirements lies the broader question of the impact on labor markets of any general acceleration that may occur in the rate of technological advance. This broader question involves at least two dimensions.

A "vertical" dimension relates to the impact of speeded technological change on the long-term rate of increase in the average educational content of jobs. As noted repeatedly, our past rapid increase in educational levels has both responded to and helped bring about our steady technological advance and rising productivity. The exact nature of the complex interrelationships between the average educational accomplishment of the labor force, job educational requirements, and a further speeding up of the pace of technological advance is a matter for some speculaion. But whatever the answer, more and better education will continue to have one of the highest priorities among the values of American society.

The "horizontal" dimension of our question requires less speculation. We can be certain that a speeded pace of technological change will increase the rate of job displacement, and will require even greater attention to measures for improving labor mobility, for training and retraining of workers, and for an effective level of basic education to promote adaptability and flexibility. The possibility of an accelerated pace of technical change thus underscores an already powerful case for stonger labor market policies to meet existing problems of displacement.

Our past economic growth has brought unparalleled levels of well-being for all in our society. Today we need and we actively seek even higher levels of productivity, to help us solve both domestic and international problems. If, as a result of our policies to stimulate investment and improve efficiency, or as an unexpected bonus from autonomous developments in technology, the U.S. rate of productivity growth accelerates, we may encounter problems, but we will reap large rewards. If we pursue appropriate policies, we can meet the challenge of automation.

## VII. CONCLUSIONS

This statement has been long and necessarily complex. But the issues involved are of the highest urgency and significance for the economic future of our Nation, and they are far from simple. In so characterizing them we know we share the view of this Subcommittee, which has been so tirelessly pursuing all aspects of this subject.

We have tried to draw our conclusions from the evidence as we have gone along, and therefore need only pull them together here. These are our principal conclusions: 1. Enactment of the major tax reduction program which is now before the Senate is a necessary condition for solution of the problems that concern this Subcommittee. It will directly add \$30 billion to total output and create 2 to 3 million extra jobs. Without the continuing lift in total demands for goods and services that the tax program is designed to accomplish, little progress can be expected in reducing and eliminating problems of excessive unemployment for the Nation as a whole. Had this lift in demand been effective in the years 1958 through 1963, it would have overcome economic slack; achieved a considerably higher level of output of needed goods and services; maintained unemployment rates comparable with those realized in the years before 1957; and—in the process—reduced or eliminated our budget deficits.

2. Although tax reduction will alleviate, it will not by itself cure, longstanding problems of structural unemployment, of incomplete adaptation of the structure of our labor force to the structure of demand, of regional imbalances, and of consequent hardship, inequity, and inefficiency. The need to attack these problems stems, first, from our concern to alleviate unnecessary human distress. Second, it stems from the desire to convert unproductive and unwanted idleness into productive employment, so that we can increase our output of needed goods and services even beyond the potential output associated with our interim target of a 4-percent rate of unemployment. And third, if the rate of technological displacement of workers is in the process of accelerating, it will need to be matched by a similar increase in the mobility and adaptability of our labor force.

This Administration has placed high priority upon measures to accelerate our productivity gains—through the stimulation of investment by tax measures, the improvement of technology in lagging sectors of the civilian economy, and in other ways—with the urgent purpose of improving the competitive position of American producers in world markets and of stepping up our long-term growth rate. It has promoted policies designed to realize the benefits of maximum productive efficiency—policies which may require shifts in our resource use and consequent displacement of labor.

It would be irresponsible not to complement these policies with others designed to facilitate the transfer of resources and to ease necessary burdens of adjustment—as, indeed, was done in the "adjustment" provisions of the Trade Expansion Act.

Without attempting to be comprehensive, we can indicate some of the important channels of attack on structural problems:

-improved labor market information services;

-improved guidance and placement services;

-improved programs of apprenticeship;

--strengthened programs to reduce discriminatory hiring and employment practices by race, sex, or national origin;

-expanded and more effective programs of vocational education, general adult education, and retraining; -basic improvements in the quality of our educational system at all levels;

-measures to enlarge educational opportunities for children of low income families and minority groups;

--programs to assist the geographical movement of workers;

-expanded policies to strengthen the economic base and to speed the economic growth of distressed communities and regions.

The tax cut and other measures to expand total demand are no substitute for policies like these; while these policies, in turn, are no substitute for a tax cut. Yet a more vigorous expansion of demand will release forces that will powerfully aid in the solution of structural problems. The existence of a stronger demand for labor will by itself strengthen the incentives for workers to undertake training or retraining and for employers to help provide it; will attract workers to move to the places where jobs are plentiful and stimulate employers to assist such movement; will ease the financial burdens on local communities in undertaking improvements in their educational systems; will reduce discriminatory practices both by employers and by unions; and will increase the effectiveness of the free-market price system in encouraging appropriate adjustments of both labor supply and labor demand, the need for which is now partly obscured by slack markets.

3. Important as is the attack on structural problems, we need not fear that structural obstacles will block a healthy expansion of jobs and output resulting from the tax cut. The feasibility of our 4-percent interim target assumes not some newly perfected system of labor market adjustment but the labor market as it exists today with its present adjustment mechanism. Possible and desirable improvements in our labor market adjustment processes can smooth and accelerate achievement of the interim target. And they can permit us to penetrate beyond it to even lower unemployment rates. But it is on demand stimulus that we must rely to get to the provisional 4-percent objective.

4. There are hopeful hints in the most recent evidence that we may be achieving a somewhat higher rate of average productivity growth than in the past, although it is too early to be sure. If our potential output per worker should grow more rapidly in the future than in the past, it would mean that an even more rapid expansion of total demand would be required to reach and maintain reasonably full employment of the labor force. But we see no basis for fears that our wants and needs are already satiated, or that total spending will fail to rise with potential output and thus thwart faster expansion. It is true that demand does not *automatically* adjust, year-by-year, to the growth of potential output. But there is no reason to suppose that demand is more likely to be deficient when potential output is more rapidly growing, than when growth in potential output is less dynamic. On the contrary, the conditions that are conducive to faster productivity growth are also conducive to more rapid expansion in private demands.

Instead of fearing an accelerated growth of productivity, we should and do seek it

- ---to achieve more fully our private and public domestic economic goals;
- -to help us correct our balance-of-payments deficit;

-and to raise the standard and quality of life for all of our citizens.

Appendix B

# REPORT TO THE PRESIDENT ON THE ACTIVITIES OF THE COUNCIL OF ECONOMIC ADVISERS DURING 1963

## LETTER OF TRANSMITTAL

DECEMBER 31, 1963.

The PRESIDENT.

SIR: The Council of Economic Advisers submits this report on its activities during the calendar year 1963 in accordance with the requirements of Congress, as set forth in Section 4(d) of the Employment Act of 1946.

Respectfully,

Walter W. Heller, *Chairman*. Gardner Ackley John P. Lewis

# Report to the President on the Activities of the Council of Economic Advisers During 1963

### COUNCIL MEMBERSHIP

During 1963 the Council remained under the direction of Walter W. Heller, who has served as Chairman since the change of Administration in January 1961. Gardner Ackley, who joined the Council in August 1962, continued as a member throughout 1963, and John P. Lewis, the third Council member, took office on May 17, 1963. All three were asked by President Johnson to continue in office following the assassination of President Kennedy.

Mr. Heller is on leave from his post as Professor and Chairman of the Department of Economics at the University of Minnesota; Mr. Ackley from his post as Professor of Economics at the University of Michigan; and Mr. Lewis from his post as Professor and Chairman of the Department of Business Economics and Public Policy in the Graduate School of Business at Indiana University.

Following is a list of all past Council members and their dates of service:

Name	Position	Oath of office date	Separation date
Edwin G. Nourse Leon H. Keyserling	Chairman Vice Chairman Acting Chairman	August 9, 1946 August 9, 1946 November 2, 1949	November 1, 1949. November 1, 1949. May 9, 1950.
John D. Clark	Member Vice Chairman	May 10, 1950 August 9, 1946 May 10, 1950	January 20, 1953. May 9, 1950. February 11, 1953
Roy Blough Robert C. Turner	Member Member	June 29, 1950 September 8, 1952	August 20, 1952. January 20, 1953.
Arthur F. Burns Neil H. Jacoby Welter W. Stewart	Chairman Member Member	March 19, 1953	December 1, 1956. February 9, 1955.
Joseph S. Davis Raymond J. Saulnier	Member Member	May 2, 1955. April 4, 1955.	October 31, 1958. December 2, 1956.
Paul W. McCracken	Chairman Member Mamber	December 3, 1956 December 3, 1956	January 20, 1961. January 31, 1959. January 20, 1961
Henry C. Wallich James Tobin	Member Member	May 7, 1959 January 27, 1961	January 20, 1961. July 31, 1962.
Kermit Gordon	Member	January 27, 1961	December 27, 1962.

COUNCIL STAFF

The Council members are currently assisted by a professional staff of 18. These staff members are W. H. Locke Anderson, Richard M. Bailey, Eugene A. Birnbaum, James T. Bonnen, William M. Capron, Frances M. James, Myron L. Joseph, Edward D. Kalachek, Marshall A. Kaplan, Susan J. Lepper, David W. Lusher, Timothy W. McGuire, Fredric Q. Raines, Robert Solomon, Penelope H. Thunberg, Joseph J. Walka, Burton A. Weisbrod, and Betty J. Willis.

In addition, the Council draws on the expertise of leading members of the economics profession by making frequent use of outside consultants. During 1963 the following served the Council in this capacity: Kenneth J. Arrow, Robert E. Asher, E. Cary Brown, Richard E. Caves, Charles A. Cooper, Richard N. Cooper, Robert Dorfman, James Duesenberry, Otto Eckstein, Rashi Fein, W. Lee Hansen, Robert J. Lampman, David D. Martin, John R. Meyer, Richard A. Musgrave, Richard R. Nelson, Arthur M. Okun, Joseph A. Pechman, George L. Perry, Lee E. Preston, Jr., Paul A. Samuelson, Warren L. Smith, Robert M. Solow, Charles A. Taff, James Tobin, Robert Triffin, and Lloyd Ulman.

Every year a number of staff members who have joined the Council on a leave-of-absence basis return to their posts in private life or in government. Those leaving the Council in 1963 were: Michael F. Brewer, Charles A. Cooper, Richard N. Cooper, Rashi Fein, Robert J. Lampman, Richard R. Nelson, George L. Perry, Vernon W. Ruttan, Paul S. Sarbanes, Norman J. Simler, Warren L. Smith, and Nancy H. Teeters.

Each summer, for the last three years, the Council has conducted a student intern program. Those selected in 1963 were Leslie Aspin, Peter A. Diamond, Donald A. Nichols, and Robert N. Stearns.

In addition, under an arrangement with the Great Lakes College Association, a group of 12 liberal arts colleges, the Council in 1963 also had a summer faculty intern, Maurice L. Branch, Professor of Economics at Albion College.

#### **COUNCIL ACTIVITIES**

The Council is charged by the Employment Act of 1946 with responsibility for analyzing and interpreting current and prospective economic developments and trends and for developing and recommending economic policies that will promote the goals of "maximum employment, production, and purchasing power." This charge, and the increased responsibilities as an economic staff agency that have been assigned to it in recent years by the President, require the Council to consider a wide range of policy problems and areas. As a consequence, the Council consults and works closely with other members of the Executive Office and White House staff and with numerous other Government departments and agencies in analyzing domestic and international economic issues and in formulating appropriate recommendations.

#### **Participation in Interagency Activities**

In addition to discharging its advisory duties through informal consultations with other Government agencies, the Council also participates on a formal basis in a number of interagency activities: 1. The Chairman regularly attends meetings of the Cabinet, where he frequently briefs the President and Cabinet members on the current economic situation.

2. He is Chairman of the Cabinet Committee on Economic Growth. This Committee was established in August 1962 to coordinate Federal activities and policies in this field and to advise the President on steps to accelerate the growth of the U.S. economy. Other members are the Secretaries of the Treasury, Commerce, and Labor, and the Director of the Bureau of the Budget.

3. He is a member of the Cabinet Committee on the Balance of Payments.

4. He is Vice-Chairman of the Interdepartmental Energy Study, undertaken by a group of 9 agencies organized in February to study the development and use of our total energy resources in order to help determine the most effective allocation of research and development efforts.

5. The Secretary of the Treasury, the Director of the Bureau of the Budget, and the Chairman of the Council form a coordinating committee on economic, budgetary, and revenue developments and forecasts, which reports its findings to the President from time to time.

6. The Chairman of the Board of Governors of the Federal Reserve System joins the above officials and their associates to form an advisory group which meets periodically with the President to discuss domestic and international monetary matters.

7. Mr. Ackley serves as Chairman of the Interagency Committee on the Economic Impact of Defense and Disarmament, which also includes representatives of the Departments of Defense, Commerce, and Labor; the Arms Control and Disarmament Agency, the Atomic Energy Commission, the National Aeronautics and Space Administration, the Bureau of the Budget, and the Office of Emergency Planning. This Committee, which functioned on an informal basis for most of the year, was formally established by President Johnson on December 21. In his memorandum the President stated: "The Committee will be responsible for the review and coordination of activities in the various departments and agencies designed to improve our understanding of the economic impact of defense expenditures and of changes either in the composition or in the total level of such expenditures."

8. Mr. Lewis serves as a member of the Interagency Committee on Transportation Mergers, which advises the President as to positions the Government should take with respect to merger proposals that transportation companies have submitted to Federal regulatory agencies.

9. Mr. Ackley serves as Chairman of an interagency committee, including representatives of the Department of Labor and Commerce and the Bureau of the Budget, which is responsible for developing and supervising an integrated program of studies and projections of United States economic growth. 10. Members or staff of the Council served on a number of other interagency committees dealing with a wide variety of domestic economic matters:

- a. the Advisory Committee on Domestic Federal Credit Programs;
- b. the Interagency Committee to Review the Civil Aeronautics Board Local Airline Subsidy Reduction Program;
- c. the Interagency Committee on Air User Charges;
- d. the Natural Resources Committees of both the Federal Council for Science and Technology and the National Academy of Sciences;
- e. the Water Resources Research Committee of the Federal Council for Science and Technology;
- f. the Army-Interior Advisory Board on Passamaquoddy and Upper St. John River;
- g. the Committee on Federal Mental Health Programs;
- h. the Interdepartmental Advisory Committee on the U.S. National Health Survey.

11. The Council continued its work with the President's Advisory Committee on Labor-Management Policy, attending meetings of the Committee and participating in planning a study of automation as part of its agenda for the coming year.

12. Along with the Bureau of the Budget and members of the White House staff, the Council reviewed measures proposed for inclusion in the President's 1964 legislative program. The Council had primary responsibility for analysis and coordination of proposals for an assault on the problem of poverty in the United States.

#### **Consumer Advisory Council**

Acting for the President, the Council of Economic Advisers was advised on consumer matters by the Consumer Advisory Council. It had been established by the Chairman in July 1962 pursuant to the Presidential Message on Consumers' Protection and Interest Programs. The Consumer Advisory Council made its First Report on September 30, 1963. It reviewed the history of Federal activities on behalf of the consumer, noted recent progress in Federal consumer protection programs, and made numerous recommendations on behalf of consumers.

Dr. Helen G. Canoyer, Dean of the New York State College of Home Economics at Cornell University, was the first Chairman of the Consumer Advisory Council from its inception in July 1962 until November 1963. Mrs. John G. Lee, Past President of the League of Women Voters, then served as Acting Chairman.

At year-end, acting on recommendations made by the Council of Economic Advisers and concurred in by the other agencies concerned, the President approved the appointment of a White House Special Assistant for Consumer Affairs and the establishment by executive order of the President's Committee on Consumer Interests. This Committee will consist of (1) high-level representatives of 9 Federal agencies concerned with consumer affairs, including the Council of Economic Advisers; (2) such other governmental representatives as the President may name; and (3) private citizens especially qualified to represent the consumer interest. The third group will retain its identity as the Consumer Advisory Council, serving as the successor to the present group of that title. The Council of Economic Advisers will continue to look to this group for advice from a consumer point of view on broad matters of economic policy.

## Committee on Financial Institutions

President Kennedy established three interagency committees in 1962 to examine the issues raised by the Report of the Commission on Money and Credit. The Council was represented on the two groups that reported to the President late in 1962—the Committee on Federal Credit Programs and the Committee on Corporate Pension Funds and Other Private Retirement and Welfare Programs. The latter committee's report was referred in turn to the President's Advisory Committee on Labor-Management Policy, which reported recently to the President.

The Chairman of the Council chaired the Committee on Financial Institutions, which made its report in April 1963. Other members of the Committee were the Secretaries of the Treasury; Agriculture; and Health, Education, and Welfare; the Attorney General; the Administrator of the Housing and Home Finance Agency; the Chairman of the Board of Governors of the Federal Reserve System; the Chairman of the Federal Home Loan Bank Board; the Chairman of the Federal Deposit Insurance Corporation; the Comptroller of the Currency; and the Director of the Bureau of the Budget.

The Committee on Financial Institutions formulated goals and objectives of Federal policy designed to enable private financial institutions to function more effectively. It thereby indicated desirable directions of legislative action, but did not attempt to lay out a specific legislative program. The topics covered were reserve requirements, interest rate and portfolio regulations, Federal charters for financial institutions, deposit insurance, structural changes and competition, conflicts of interest, and supervision and examination of institutions.

A number of bills have been introduced in the Congress this year which would implement some of the conclusions of the Committee.

## International Economic Activities

Economic policy decisions in the United States must be made increasingly in an international context. The Council participates in a number of international activities in order to exchange views with foreign officials and to obtain the necessary cooperation in economic matters among the countries of the free world:

- 1. The Chairman was a member of the U.S. delegation to:
  - a. The eighth annual meeting of the Cabinet-level United States-Canada Joint Committee on Trade and Economic Affairs, which met in Washington on September 20-21;
  - b. The third annual meeting of a similar United States-Japan Cabinet-level Committee, whose scheduled meeting in Japan in late November was postponed until January 1964 because of the death of President Kennedy;
  - c. The September-October meetings in Washington of the International Monetary Fund and the International Bank for Reconstruction and Development.

2. The Council participated actively in the work of the Organization for Economic Cooperation and Development (OECD):

- a. Mr. Heller continued to serve as Chairman of the U.S. delegation to meetings of the Economic Policy Committee of the OECD;
- b. Mr. Ackley and Messrs. Robert Solomon, Richard Cooper, and Warren Smith of the Council staff were members of the U.S. delegation to the Committee's Working Party on Balance-of-Payments Equilibrium;
- c. Mr. Lewis was Chairman of the U.S. delegation to the Committee's Working Party on Costs of Production and Prices;
- d. Mr. Ackley served as Chairman of the U.S. delegation to the Committee's Working Party on Policies for the Promotion of Economic Growth;
- e. Mr. Ackley headed the U.S. delegation for the review of the U.S. economy carried on annually by the Economic Development and Review Committee of the OECD.

3. In addition to its participation in the work of the Cabinet Committee on Balance of Payments, the Council was represented on the Committee on Balance-of-Payments Information, the Interagency Committee on Foreign Trade Statistics, the National Advisory Council on International Monetary and Financial Problems and other groups concerned with our foreign trade, our balance of payments, and international monetary reform.

4. In January the Brookings Institution transmitted to the Council its five-year outlook for the U.S. basic balance of payments. This report was financed in 1962 by the Council, in conjunction with the Treasury Department and the Bureau of the Budget. The Report provides a detailed five-year outlook on factors that will affect the U.S. balance of payments and was the subject of hearings by the Joint Economic Committee of the Congress this year. In addition to its testimony before Appropriations Committees in support of its own budget request, the Council appeared before Congressional Committees as follows during 1963:

1. On January 28 Mr. Heller, accompanied by Mr. Ackley, opened testimony on the 1963 *Economic Report of the President* before the Joint Economic Committee.

2. On May 1 Mr. Heller appeared before the Education Subcommittee of the Senate Committee on Labor and Public Welfare as a participant in the discussion on the proposed National Education Improvement Act of 1963.

3. On July 25 Mr. Heller, accompanied by Mr. Ackley and Mr. Lewis, testified before the House Committee on Banking and Currency in their hearings on Recent Changes in Monetary Policy and the Balance-of-Payments Problem.

4. On the same day Mr. Lewis, accompanied by Mr. Capron and Mr. Lusher of the Council's staff, appeared before the Senate Commerce Committee to discuss the economic impact of a possible railroad strike.

5. On October 28 Mr. Heller, accompanied by Mr. Ackley and Mr. Lewis, testified at hearings on the Nation's Manpower Revolution conducted by the Subcommittee on Employment and Manpower of the Senate Committee on Labor and Public Welfare.

6. On November 12 Mr. Heller, accompanied by Mr. Ackley and Mr. Lewis, appeared before the Senate Committee on Finance in support of the tax bill, H.R. 8363.

Also, in response to a request from the Chairman of the Joint Economic Committee, Senator Paul H. Douglas, the Council provided the Committee in October with a Summary Analysis of the Probable Effects of the Proposed Quality Stabilization Act on Prices, Incomes, Employment, and Production.

### NONGOVERNMENTAL MEETINGS AND ACTIVITIES

The Council attempts to contribute to the process of informing public opinion as it bears on current economic issues. The members and staff of the Council spoke during 1963 before a number of private and public organizations and institutes, appeared on radio and television programs, and wrote articles for popular and professional publications.

The Employment Act of 1946 explicitly provides for consultation with "representatives of industry, agriculture, labor, consumers, State and local governments, and other groups . . ." The Council has frequent informal interchanges with such representatives and also meets from time to time with four advisory groups (in addition to the Consumer Advisory Council) :

1. The Economic Policy Committee of the AFL-CIO, including--in addition to George Meany, President, and William F. Schnitzler, Secretary-

Treasurer, of the AFL-CIO—the following: Walter P. Reuther, Chairman, James B. Carey, David Dubinsky, George Harrison, A. J. Hayes, Joseph Keenan, O. A. Knight, David J. McDonald, Paul L. Phillips, Emil Rieve, Joseph Rourke, Peter T. Schoemann, and James Suffridge.

2. The Liaison Committee of the Business Council, including—in addition to Roger Blough, past Chairman, and Frederick Kappel, present Chairman, of the Business Council—the following: Chairman of the Liaison Committee, Donald K. David, Vice-Chairman, Ford Foundation; Paul C. Cabot, Chairman, State Street Investment Corporation; John Cowles, President, *Minneapolis Star and Tribune;* Joseph B. Hall, Chairman, Kroger Company; and W. B. Murphy, President, Campbell Soup Company.

3. The Conference of Business Economists, an organization of almost 50 members, chaired in 1963 by Ira T. Ellis of E. I. DuPont de Nemours & Company.

4. The AFL-CIO economists and research directors.

## PUBLICATIONS

In January the Council transmitted to the Congress its 1963 Annual Report, together with the Economic Report of the President. As in the past, copies of the Report were distributed to members of the Congress, government officials, the press, and depository libraries. The Superintendent of Documents sold an additional 35,374 copies to the public, a 60 percent increase over the previous record sale of 22,125 copies of the 1962 Report.

The monthly *Economic Indicators*, an important source of current economic statistics, has been prepared since 1948 at the Council under the direction of Miss Frances M. James. It is published by the Joint Economic Committee of the Congress, and, under authority of a Joint Resolution of the Congress, copies are furnished to members of the Congress and to depository libraries. The Superintendent of Documents sells about 9,000 copies a month to the public.

#### **Appropriations**

The Council received an appropriation of \$615,000 for fiscal year 1964. The Council's request for 1965, which assumes no increase in staff, is the same as 1964 except for adjustments made necessary by the salary increases resulting from the pay legislation of 1962 and by the increased cost to the Council of overtime, communications, printing, and other services.

## Appendix C

## STATISTICAL TABLES RELATING TO INCOME, EMPLOYMENT, AND PRODUCTION

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Note.—Detail in these tables will not necessarily add to totals because of rounding.

Data for Alaska and Hawaii are not included unless specifically noted. Unless otherwise noted, all dollar figures are in current prices.

## NATIONAL INCOME OR EXPENDITURE

TABLE C-1.-Gross national product or expenditure, 1929-63

[Billions of dollars]

			Gross private domestic invest- ment <sup>3</sup>							Gov	ernmei 8	nt puu nd se	rchas	ses of g	oods			
Year or	Total sona gross con na- sum	Total gross na-	Total sonal gross con- na- sump-		Fotal sonal gross con- na- sump-		New	constr tion	uc-	urable ant	n busi- tories	ex- ports			Fedd	eral		
quarter	tional prod- uct	tion ex- pendi- tures <sup>1</sup>	Total	Total	Residential ponfarm	Other	Producers' d equipm	Net change i ness inven	goods and serv- ices <sup>s</sup>	Total	Total	National defense •	Other	Less: Gov- ernment sales	State and local			
1929	104.4	79.0	16.2	8.7	3.6	5.1	5.8	1.7	0.8	8.5	1.3	1.	3	(5)	7.2			
1930	91.1	71.0	10.3	6.2	2.1	4.1	4.5	4	.7	9.2	1.4	1.	4	(*)	7.8			
1931 1932	76.3 58.5	61.3 49.3	5.5 .9	4.0 1.9	1.6	2.4	2.8	-1.3		9.2 8.1	1.5	1.	5 5	8	7.7 6.6			
1933	56.0 65.0	46.4	1.4	1.4	.5	1.0	1.6	-1.6	.2	8.0	2.0	2.	0		6.0			
1935	72.5	56.3	6.3	2.3	1.0	1.3	3.1	.9	1	10.0	2.9	2.	9	(4)	7.1			
1936	82.7	62.6	8.4	3.3	1.6	1.7	4.2	1.0	1	11.8	4.8	4.	8	(5)	7.0			
1938	85.2	64.6	6.7	4.0	2.0	2.0	3.6	9	1.1	12.8	5.3	5.	š,	6	7.5			
1939	91.1	67.6	9.3	4.8	2.7	2.1	4.2	.4	.9	13.3	5.2 co	1.3	3.9	(*)	8.2			
1941	125.8	81.9	18.1	6.6	3.5	3.1	6.9	4.5	1.1	24.8	16.9	13.8	3.2	(6)	7.8			
1942	159.1 192.5	89.7 100.5	9.9 5.6	3.7	1.7 .9	2.0 1.4	4.3	1.8	2	59.7 88.6	52.0 81.2	49.6 80.4	2.7	0.2	7.7 7.4			
1944	211.4	109.8	7.1	2. 7	. 8	1.9	5.4	-1.0	-2.1	96.5	89.0	88.6	1.6	1.2	7.5			
1945	213.6 210.7	121.7 147.1	10.4 28.1	3.8 11.0	1.1 4.8	2.7	7.7	-1.1	4.9	82.9 30.5	74.8 20.6	75.9   18.8	1.0	2.2 2.7	8.1 9.9			
1947	234.3	165.4	31.5	15.3	7.5	7.7	16.7	5	9.0	28.4	15.6	11.4	5.4	1.1	12.7			
1949	258.1	181.2	33.0	18.8	9.6	9.2	17.2	-3.1	3.8	40.2	22.2	13.6	8.9	.2	17.9			
1950	284.6	195.0	50.0	24.2	14.1	10.1	18.9	6.8	.6	39.0	19.3	14.3	5.2	.1	19.7			
1952	347.0	209.8	49.9	25.5	12.8	12.3	21.3	3.1	1.3	76.0	52.9	46.4	6.7	.3	23.2			
1953	365.4 363.1	232.6 238.0	50.3 48.9	27.6 29.7	13.8 15.4	13.8 14.3	22.3 20.8	-1.6	4	82.8 75.3	58.0 47.5	49.3 41.2	9.0	.3	24.9			
1955	397.5	256.9	63. 8	34. 9	18.7	16.2	23.1	5.8	1.1	75.6	45.3	39.1	6.6	.4	30.3			
1956 1957	419.2 442.8	269.9 285.2	67.4 66.1	35.5 36.1	17.7 17.0	17.8	27.2 28.5	4.7	4.9	79.0 86.5	45.7	40. 4   44. 4	5.7	.3	33.2 36.8			
1958	444.5	293.2	56.6 79.7	35.5	18.0	17.4	23.1	-2.0	1.2	93.5	52.6	44.8	8.3	.5	40.8			
1960	502.6	328.2	71.8	40.7	21. 1	19.7	20.9	3.5	3.0	99.6	53.1	45.7	8.0	.6	46.5			
1961	518.2	336.8	69.0 78.8	41.6	21.0	20.5	25.5	1.9	4.4	107.9	57.4 62.4	49.0	8.9	.6	50.6			
1963 •	585.0	373.2	82.3	46.6	25.0	21.6	31.0	4.7	4.4	125.1	66.4	56.8	10.6	1.0	58.8			
					Seas	sonal	y adju	sted a	nnualı	rates	·			·				
1961: I	500.4	330.7	59.6	39.3	19.0	20,3	24.6	-4.3	5.4	104.7	55.4	47.5	8.5	0.6	49.3			
II	512.5	334.9	66.6 72.0	41.0	20.1	20.8	24.5	1.1	4.3	106.8	57.1	49.0	8.7	.6	49.7			
IV	537.8	343.8	77.6	43.2	22.8	20.4	27.1	7.2	4.0	112.3	59.8	50.9	9.5	.6	52.5			
1962: I	544.5	348.8	77.3	41.7	21.2	20.5	27.4	8.1	3.3		61.8	52.5	9.9	.7	53.3			
<u>iii</u>	556.8	356.7	78.9	46.0	24.2	21.7	29.3	3.6	4.1	117.0	62.4	53.5	9.7	.8	54.6			
IV ۱۵۸۹۰ ۲	000.2	302.9	78.8	40.0	23.7	21.2	29.9	4.U	2.0	120.2	65.60 65.5	04.3	10.4	1,1   1 0	00.0			
II	579.6	370.4	80.7	45.8	24.8	21.0	30.7	4.3	4.8	123.8	66.5	56.7	10.6	.8	57.3			
III iII	588.7 600.0	374.9 380.0	83.7 87.0	47.9 49.1	25.9	22.0	31.6	4.2	4.8	125.7	67.0	56.7 57.3	10.8	1.2	61.0			

<sup>1</sup> See Table C-9 for major components.
<sup>2</sup> See Table C-10 for further detail and explanation of components.
<sup>3</sup> For 1920-45, net exports of goods and services and net foreign investment have been equated, since foreign net transfers by Government were negligible during that period. See Table C-7 for exports and imports

<sup>4</sup> Prior to 1959, this category corresponds closely to the national defense classification in the Budget of the United States Government for the Fiscal Year ending June 30, 1965. Beginning with 1969, they differ because of inclusion of space program expenditures in this table; these expenditures, small in 1959-61, amounted to \$1.6 billion in 1962 and \$3.0 billion in 1963. See also Table C-57.

\* Preliminary estimates by Council of Economic Advisers.

NOTE.-Data for Alaska and Hawaii included beginning 1960.

Source: Department of Commerce (except as noted).

TABLE C-2Gross national	product or	expenditure, 11	n 1963 prices,	192963 1
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[Billions of dollars,	1963	prices]
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		Per	sonal c exper	onsump ditures	tion	C	łross p	rivate do	mestic	investm	ent
Year or quarter	Total gross national product	Total	Dura- ble goods	Non- durable goods	Services	Total	New Total	construe Resi- dential non- farm	ction Other	Produc- ers' durable equip- ment	Change in busi- ness inven- tories
1929	214. 2	145.2	15.7	72. 0	57.4	42. 9	26.1	10.3	15.7	13.5	3, 4
1930	194. 6	136. 6	12.5	68.5	55. 5	29.5	19.4	6.1	13.38.65.13.94.2	10.7	6
1931	180. 3	132. 4	10.9	68.2	53. 4	18.4	13.6	5.0		7.2	-2.4
1932	153. 8	120. 5	8.2	62.8	49. 5	5.3	7.6	2.5		4.2	-6.5
1933	149. 9	117. 7	8.0	60.9	48. 8	5.8	5.8	1.9		4.5	-4.4
1934	164. 2	123. 7	9.1	65.0	49. 6	10.0	6.4	2.2		6.1	-2.5
1935	179. 8	131, 3	11.3	68. 6	51. 4	19. 0	8.4	3.7	4.7	8.1	2, 5
1936	204. 9	144, 5	13.9	76. 4	54. 2	26. 0	11.7	5.4	6.3	11.1	3, 1
1937	215. 6	149, 6	14.6	79. 0	56. 0	32. 1	14.1	5.9	8.2	12.7	5, 4
1938	206. 3	147, 1	11.8	80. 4	54. 9	19. 1	12.5	6.1	6.5	8.8	2, 3
1939	223. 2	155, 3	14.1	84. 7	56. 6	26. 4	15.1	8.1	7.0	10.3	1, 1
1940 1941 1942 1943 1944	242. 0 281. 8 323. 2 364. 4 391. 1	163. 5 174. 3 170. 8 175. 4 181. 8	16.2 18.7 11.5 10.0 9.1	88.6 94.5 96.4 99.4 103.7	58.861.162.966.168.9	34. 9 44. 1 22. 6 13. 5 15. 2	16.8 18.9 9.7 5.5 6.1	8.7 9.4 4.3 2.1 1.7	8.1 9.5 5.4 3.4 4.3	$13.2 \\ 15.6 \\ 9.0 \\ 8.3 \\ 11.1$	4.9 9.6 3.9 3 -2.0
1945	383.1	194, 4	10. 4	112.0	72. 1	21. 0	8.4	2, 2	6.2	15.4	2.9
1946	332.0	217, 5	20. 5	118.8	78. 2	51. 2	21.6	8, 7	12.9	19.5	10.1
1947	331.3	221, 1	24. 7	116.2	80. 2	51. 2	24.7	11, 5	13.3	26.3	.2
1948	344.4	225, 3	26. 0	116.0	83. 3	59. 9	28.1	13, 6	14.5	27.6	4.3
1948	345.5	231, 0	27. 9	117.3	85. 8	47. 8	27.7	13, 4	14.3	24.0	3.8
1950	374. 0	244. 9	34.0	120.5	90. 4	67.5	33. 8	18.5	15.3	25. 8	7.9
1951	404. 9	247. 2	30.9	122.7	93. 6	70.0	32. 3	15.3	17.0	26. 6	11.0
1952	420. 8	253. 7	30.1	126.9	96. 7	61.5	32. 2	15.3	16.9	26. 4	2.9
1953	440. 1	265. 8	35.0	130.6	100. 2	62.2	34. 2	16.2	18.0	27. 3	.8
1954	431. 4	269. 3	34.3	131.7	103. 3	59.8	36. 8	18.3	18.5	25. 2	2.2
1955	464. 9	289. 3	41. 9	138. 4	109. 0	75.8	41. 9	21. 6	20.3	27. 3	6.6
1956	474. 7	299. 0	40. 3	143. 8	114. 9	75.3	40. 1	19. 3	20.7	30. 2	5.0
1957	483. 9	307. 0	40. 8	146. 3	119. 8	70.8	39. 5	18. 3	21.2	29. 8	1.6
1958	476. 7	309. 7	37. 6	147. 1	125. 0	59.9	38. 4	19. 3	19.1	23. 5	2.0
1959	508. 4	327. 2	43. 4	153. 1	130. 7	74.9	42. 5	23. 3	19.2	25. 9	6.5
1960	521. 3	337.8	44. 7	156. 0	137. 1	73. 4	42.5	21, 7	20.8	27.4	3.4
1961	531. 2	344.3	43. 9	158. 1	142. 3	70. 3	43.0	21, 6	21.4	25.5	1.8
1962	563. 6	360.1	48. 2	163. 1	143. 7	79. 4	45.3	23, 6	21.7	28.9	5.3
1963 <sup>6</sup>	585. 0	373.2	51. 5	167. 2	154. 5	82. 3	46.6	25, 0	21.6	31.0	4.7
				Seaso	nally adj	justed a	annual	rates	- <b>.</b> .		
1961: I	514.9	338.6	41.6	156.6	140. 4	61.0	41.0	19. 8	$21.2 \\ 21.7 \\ 21.5 \\ 21.1$	24. 5	-4:4
II	526.0	342.7	43.3	157.8	141. 7	67.9	42.4	20. 7		24. 5	1.0
III	534.5	345.3	44.0	158.4	142. 9	73.1	43.9	22. 4		25. 8	3.4
IV	549.5	350.5	46.7	159.7	144. 1	78.8	44.5	23. 4		27. 2	7.2
1962: I	555.2	354.9	47.4	161. 2	146. 3	78.3	42.9	21. 8	21.1	27, 5	7.9
II	562.2	358.2	47.3	162. 7	148. 2	80.2	45.5	23. 7	21.8	28, 6	6.1
III	564.6	361.2	47.6	164. 2	149. 4	79.3	46.7	24. 5	22.2	29, 3	3.4
IV	571.4	366.0	50.6	164. 3	151. 1	79.5	45.6	24. 0	21.6	30, 1	3.7
1963: I	575. 7	369. 0	50, 9	165. 6	152. 4	78.4	44.2	22. 9	21. 2	29. 0	5. 1
II	580. 8	370. 8	50, 9	166. 1	153. 8	80.9	46.0	24. 9	21. 1	30. 6	4. 3
III	587. 5	374. 3	50, 8	168. 4	155. 2	83.4	47.6	25. 8	21. 9	31. 6	4. 2
IV *	595. 7	378. 1	53, 6	168. 2	156. 4	86.4	48.6	26. 4	22. 2	32. 5	5. 3

See footnotes at end of table.
		Gover	nment pur	chases of go	ods and s	ervices
Year or quarter	Net exports of goods			Federal		
	and services <sup>3</sup>	Total	Total <sup>3</sup>	National defense <sup>3 4</sup>	Other	State and local
1929	1.0	25.0	3. 9	(5)	(5)	21. 2
1930 1931 1932 1933 1934	.8 .3 .2 4 1	27. 7 29. 2 27. 7 26. 8 30. 6	4.4 4.8 5.1 6.9 9.1	(ð) (ð) (ð) (ð)	(5) (5) (5) (5)	23. 3 24. 3 22. 6 19. 9 21. 6
1935 1936 1937 1938 1939	$-1.4 \\ -1.6 \\ -1.0 \\ 1.5 \\ .9$	31. 0 36. 1 34. 9 38. 7 40. 5	8, 8 13, 5 12, 6 15, 0 14, 4	() () () () 3, 5	(5) (5) (5) (5) 10, 9	22. 2 22. 6 22. 3 23. 6 26. 1
1940	$ \begin{array}{r} 1.8 \\ .1 \\ -2.4 \\ -6.1 \\ -6.2 \end{array} $	41, 7 63, 4 132, 1 181, 5 200, 3	17.2 40.3 111.1 162.4 181.5	6. 2 32. 7 105. 4 159. 5 178. 4	11.0 7.6 5.7 3.0 3.2	24. 5 23. 1 21. 0 19. 1 18. 8
1945 1943 1947 1948 1948	-4.9 4.9 9.4 3.0 3.7	172, 7 58, 4 49, 6 56, 2 63, 0	153, 6 37, 0 25, 4 30, 0 33, 1	151.5 28.9 16.6 17.2 20.0	2. 1 8. 1 8. 8 12. 8 13. 2	19, 1 21, 4 24, 2 26, 2 29, 9
1950 1951 1952 1963 1954	1. 2 3. 4 2. 4 . 2 2. 2	60. 3 84. 3 103. 2 111. 8 100. 1	28. 3 51. 5 69. 8 77. 1 62. 4	20. 7 44. 6 61. 0 65. 1 53. 6	7.6 6.9 8.9 12.0 8.8	32. 0 32. 8 33. 3 34. 7 37. 7
1955 1956 1957 1968 1959	2.3 4.1 5.5 1.3 6	97.4 96.3 100.6 105.7 106.9	57. 1 54. 7 56. 7 58. 3 57. 6	48. 8 47. 8 50. 2 49. 1 49. 1	8.3 6.8 6.5 9.2 8.5	40. 4 41. 7 43. 9 47. 4 49. 3
1960 1961 1962 1963 °	3.4 4.0 3.6 4.4	106. 6 112. 6 120. 4 125. 1	55, 5 58, 8 64, 2 66, 4	47. 1 49. 6 54. 0 55. 8	8.4 9.2 10.3 10.6	51, 1 53, 8 56, 2 58, 8
		Seaso	nally adju	sted annual	l rates	
1961: I II III IV	5.4 3.6 3.6 3.5	109. 9 111. 7 112. 4 116. 7	56, 6 58, 5 58, 5 61, 7	47. 9 49. 6 49. 2 51. 9	8.7 8.9 9.3 9.8	53, 3 53, 3 53, 8 53, 8 55, 0
1962: I II III IV	2.7 4.4 4.2 3.3	119.3 119.4 119.9 122.7	63. 9 64. 0 64. 0 65. 0	53.6 53.8 54.0 54.4	10. 3 10. 2 9. 9 10. 6	55.5 55.4 56.0 57.6
1963: I II III IV •	3.6 4.8 4.3 5.0	124. 7 124. 3 125. 5 126. 2	66.3 66.9 66.4 65.8	56. 1 56. 3 55. 6 55. 2	10.2 10.7 10.8 10.6	58.4 57.4 59.1 60.4

# TABLE C-2.-Gross national product or expenditure, in 1963 prices, 1929-63 1-Continued [Billions of dollars, 1963 prices]

<sup>1</sup> These estimates represent an approximate conversion of the Department of Commerce series in 1954 prices. (See Tables C-3 and C-6.) This was done by major components, using the implicit price indexes converted to a 1963 base. Although it would have been preferable to redeflate the series by minor components, this would not substantially change the results except possibly for the period of World War II, and for the series on change in business inventories.

For explanation of conversion of estimates in current prices to those in 1954 prices, see U. S. Income and Output, A Supplement to the Survey of Current Business, 1958. <sup>3</sup> For 1929-45, net exports of goods and services and net foreign investment have been equated, since foreign net transfers by Government were negligible during that period.

\* Net of Government sales, which are not shown separately in this table. See Table C-1 for Government sales in current prices. <sup>4</sup> See footnote 4, Table C-1. <sup>5</sup> Not available separately.

<sup>4</sup> Preliminary estimates by Council of Economic Advisers.

NOTE.-Data for Alaska and Hawaii included beginning 1960.

Sources: Department of Commerce and Council of Economic Advisers.

		Per	sonal cor	nsumptio	n	Gross private domestic investment						
Voor or questor	Total gross		expend	itures			New	constru	etion	Pro-	Change	
Tear of quarter	national product	Total	Dur- able goods	Non- durable goods	Serv- ices	Total	Total	Resi- dential non- farm		ducers' durable equip- ment	in busi- ness inven- tories	
1929	181.8	128.1	14.9	65. 3	48.0	35.0	20. 9	8.7	12.2	11.1	3.0	
1930	164.5	120. 3	11.8	62. 1	48.4	23.6	15.4	5.1	10.4	8.8	7	
1931	153.0	116. 6	10.3	61. 8	44.6	15.0	10.9	4.2	6.6	5.9	-1.8	
1932	130.1	106. 0	7.8	56. 9	41.4	3.9	6.0	2.1	3.9	3.5	-5.6	
1933	126.6	103. 5	7.5	55. 2	40.8	4.0	4.6	1.6	3.0	3.7	-4.2	
1934	138.5	108. 9	8.6	58. 8	41.5	7.4	5.1	1.9	3.2	5.0	-2.8	
1935	152.9	115.8	10.7	62. 1	42. 9	16.1	6.7	3. 1	3.6	6.7	2.6	
1936	173.3	127.7	13.1	69. 2	45. 3	21.0	9.4	4. 6	4.9	9.2	2.4	
1937	183.5	132.1	13.8	71. 6	46. 8	27.0	11.3	5. 0	6.3	10.5	5.2	
1938	175.1	129.9	11.2	72. 8	45. 9	15.5	10.1	5. 1	5.0	7.3	-1.8	
1938	189.3	137.3	13.3	76. 7	47. 2	21.6	12.2	6. 8	5.4	8.5	1.0	
1940	205. 8	144. 6	15.3	80. 2	49.1	29.0	13.6	7.3	6.3	10. 9	4.5	
1941	238. 1	154. 3	17.6	85. 6	51.1	36.7	15.3	7.9	7.4	12. 9	8.6	
1942	266. 9	150. 8	10.9	87. 3	52.6	18.8	7.8	3.6	4.2	7. 4	3.6	
1943	296. 7	154. 6	9.4	90. 0	55.2	10.7	4.4	1.7	2.7	6. 9	6	
1944	317. 9	160. 2	8.6	94. 0	57.6	12.3	4.8	1.4	3.4	9. 2	-1.7	
1945	314.0	171. 4	9.8	101. 4	60. 2	17.0	6.6	1.8	4.8	12. 7	$ \begin{array}{r} -2.4 \\ 9.0 \\1 \\ 4.4 \\ -3.6 \\ \end{array} $	
1946	282.5	192. 3	19.4	107. 6	65. 3	42.4	17.3	7.3	10.0	16. 1		
1947	282.3	195. 6	23.3	105. 3	67. 0	41.5	19.9	9.6	10.3	21. 7		
1948	293.1	199. 3	24.6	105. 1	69. 6	49.8	22.7	11.4	11.2	22. 8		
1948	292.7	204. 3	26.3	106. 3	71. 7	38.5	22.3	11.2	11.1	19. 8		
1950	318. 1	216. 8	32. 1	109. 2	75.5	55.9	27.4	15.5	11.9	21. 3	7.2	
1951	341. 8	218. 5	29. 2	111. 2	78.2	57.7	26.0	12.9	13.2	22. 0	9.7	
1952	353. 5	224. 2	28. 5	115. 0	80.8	50.4	26.0	12.8	13.2	21. 8	2.6	
1953	369. 0	235. 1	33. 1	118. 3	83.7	50.6	27.6	13.6	14.0	22. 5	.5	
1954	363. 1	238. 0	32. 4	119. 3	86.3	48.9	29.7	15.4	14.3	20. 8	-1.6	
1955 1956 1957 1958 1959	$\begin{array}{r} 392.\ 7\\ 400.\ 9\\ 408.\ 6\\ 401.\ 3\\ 428.\ 6\end{array}$	$\begin{array}{r} 256.\ 0\\ 264.\ 3\\ 271.\ 2\\ 273.\ 2\\ 288.\ 9\end{array}$	39.6 38.0 38.5 35.5 41.0	125. 4 130. 3 132. 6 133. 3 138. 7	91.0 96.0 100.1 104.4 109.2	62.5 61.7 58.1 49.0 61.7	33.9 32.3 31.8 31.1 34.4	18. 2 16. 2 15. 3 16. 2 19. 5	15.7 16.1 16.5 14.8 14.9	22. 5 25. 0 24. 6 19. 4 21. 4	$ \begin{array}{r} 6.1 \\ 4.5 \\ 1.6 \\ -1.5 \\ 5.9 \\ \end{array} $	
1960	- 439.9	298. 1	42. 2	141. 4	114.5	60.2	34. 4	18. 2	16.2	22. 7	3.1	
1961	447.7	303. 6	41. 5	143. 3	118.9	57.5	34. 7	18. 2	16.6	21. 0	1.7	
1962	474.8	317. 6	45. 6	147. 8	124.3	65.2	36. 7	19. 8	16.8	23. 8	4.8	
1963 <sup>§</sup>	493.0	329. 1	48. 7	151. 4	129.0	67.7	37. 7	21. 0	16.8	25. 5	4.4	
	[			Seas	onally	adjust	ed annu	ual rates				
1961: I	434.0	298.5	39.3	141. 9	117.3	49. 7	$\begin{array}{r} 33.1\\ 34.2\\ 35.5\\ 36.0 \end{array}$	16.6	16.5	20. 2	3.6	
II	443.4	302.2	40.9	142. 9	118.4	55. 6		17.4	16.9	20. 2	1.2	
III	450.4	304.5	41.6	143. 5	119.4	59. 9		18.8	16.7	21. 3	3.1	
IV	463.1	309.2	44.1	144. 7	120.4	64. 7		19.6	16.4	22. 4	6.3	
1962: I	467.8	313. 0	44.7	146. 0	122. 3	64, 4	34.7	18.3	16.4	22. 7	7.0	
II	474.0	315. 9	44.7	147. 4	123. 8	66, 0	36.8	19.9	16.9	23. 6	5.7	
III	475.6	318. 6	45.0	148. 8	124. 8	64, 8	37.8	20.6	17.2	24. 2	2.9	
IV	481.4	322. 9	47.8	148. 9	126. 2	65, 2	36.9	20.2	16.8	24. 8	3.4	
1963: I	485. 3	325. 5	48. 1	150. 1	$\begin{array}{c} 127.\ 3\\ 128.\ 5\\ 129.\ 6\\ 130.\ 6\end{array}$	64.6	35.7	19.2	16.5	24. 0	4.9	
II	489. 4	327. 0	48. 0	150. 5		66.4	37.3	20.9	16.4	25. 3	3.8	
III	495. 1	330. 1	48. 0	152. 6		68.6	38.6	21.6	17.0	26. 1	4.0	
IV <sup>8</sup>	502. 3	333. 6	50. 6	152. 4		71.3	39.4	22.1	17.2	26. 9	5.0	

# TABLE C-3.—Gross national product or expenditure, in 1954 prices, 1929-63 1

[Billions of dollars, 1954 prices]

See footnotes at end of table.

# TABLE C-3.-Gross national product or expenditure, in 1954 prices, 1929-631-Continued [Billions of dollars, 1954 prices]

Year or quarter	Net ex	ports of go services <sup>2</sup>	ods and	Govern goo	Gross		
	Net exports	Exports	Imports	Total	Federal 3	State and local	product 4
1929	0.2	11.1	10. 9	18.5	2.9	15.6	171. 5
1930	.2	9.9	9.7	20. 5	3.4	17. 1	153.7
1931	3	8.4	8.7	21. 6	3.7	17. 9	142.0
1932	3	6.8	7.1	20. 5	3.9	16. 6	119.4
1933	8	6.8	7.7	19. 9	5.3	14. 6	115.0
1934	6	6.9	7.5	22. 8	6.9	15. 8	125.1
1935	$ \begin{array}{r} -1.9 \\ -2.2 \\ -1.6 \\ .8 \\ .3 \end{array} $	7.3	9. 2	23. 0	6.7	16.3	138.7
1936		7.7	9. 8	26. 9	10.3	16.6	156.6
1937		9.3	10. 9	26. 0	9.6	16.4	167.8
1938		9.3	8. 5	28. 8	11.4	17.4	158.0
1939		9.5	9. 2	30. 1	11.0	19.1	172.1
1940	$ \begin{array}{r} 1.1 \\6 \\ -2.9 \\ -6.6 \\ -6.7 \end{array} $	10. 5	9.4	31. 1	13. 1	18. 0	188. 1
1941		10. 6	11.3	47. 7	30. 7	16. 9	216. 0
1942		7. 6	10.5	100. 1	84. 7	15. 4	234. 8
1943		6. 7	13.2	137. 9	123. 9	14. 0	246. 4
1944		7. 4	14.1	152. 2	138. 4	13. 8	259. 8
1945	5.6	9.8	15.3	131. 2	117. 1	14.0	257.0
1946	3.8	15.8	12.0	43. 9	28. 2	15.8	252.7
1947	8.0	19.2	11.1	37. 2	19. 4	17.8	259.6
1948	2.0	14.7	12.8	42. 1	22. 9	19.2	270.3
1948	2.6	15.1	12.4	47. 2	25. 3	21.9	268.7
1950 1951 1952 1953 1953 1954	.2 2.2 1.2 9 1.0	14.5 17.3 16.9 16.4 17.5	14.2 15.1 15.7 17.3 16.5	45. 1 63. 3 77. 7 84. 3 75. 3	21. 6 39. 3 53. 3 58. 8 47. 5	23. 5 24. 1 24. 5 25. 5 27. 7	293. 3 311. 1 320. 4 336. 2 330. 8
1955	.9	19. 2	18.3	73. 2	43. 5	29. 7	360. 4
1956	2.5	22. 4	19.8	72. 3	41. 7	30. 6	368. 2
1957	3.8	24. 4	20.6	75. 5	43. 2	32. 2	375. 4
1958	2	21. 4	21.6	79. 3	44. 5	34. 8	367. 9
1959	-2.1	21. 9	24.1	80. 1	43. 9	36. 2	394. 8
1960	1.7	24. 9	23. 2	79, 9	42. 3	37.6	405. 2
1961	2.3	25. 5	23. 3	84, 3	44. 8	39.5	412. 1
1962	1.8	27. 0	25. 2	90, 2	49. 0	41.2	437. 7
1963 å	2.5	28. 7	26. 2	93, 8	50. 6	43.2	455. 1
	-		Season	ally adjust	ed annual i	ates	
1961: I II IV	3.6 1.9 1.9 1.7	25. 9 24. 5 25. 8 26. 0	22, 3 22, 5 23, 9 24, 3	82. 3 83. 7 84. 2 87. 4	43. 1 44. 6 44. 6 47. 0	39. 1 39. 1 39. 5 40. 4	398. 9 408. 1 414. 6 426. 6
1962: I	.9	25. 7	24.8	89.4	48. 7	40, 7	430. 7
II	2.6	27. 6	25.1	89.5	48. 8	40, 7	436. 8
III	2.3	27. 6	25.3	89.9	48. 8	41, 1	438. 3
IV	1.4	26. 9	25.5	91.9	49. 6	42, 3	444. 2
1963: I	1.8	26. 7	24.9	93.4	50. 6	42, 9	447. 9
II	2.8	28. 7	25.9	93.2	51. 0	42, 1	451. 6
III	2.3	29. 4	27.1	94.1	50. 7	43, 4	457. 0
IV §	3.0	29. 9	26.9	94.5	50. 2	44, 4	464. 0

For explanation of conversion of estimates in current prices to those in 1954 prices, see U.S. Income and Output, A Supplement to the Survey of Current Ruliness, 1958. See Table C-6 for implicit price deflators.
For 1928-45, net exports of goods and services and net foreign investment have been equated, since foreign net transfers by Government were negligible during that period.
Net of Government sales.
Gross national product less compensation of general government employees; i.e., gross product accruing from domestic business, households, and institutions, and from the rest of the world.
Preliminary estimates by Council of Economic Advisers.

NOTE .- Data for Alaska and Hawaii included beginning 1960.

# TABLE C-4.—Gross national product by major type of product, 1947-63

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							G00	ds ou	tput		•			
Year or quarter	Total gross na-	Final	Inven-		Total		Γ	)urab goods	le	No	ndura goods	ble		_
	uct	sales	change	Total goods	Final sales	Inventory change	Total	Final sales	Inventory change	Total	Final sales	Inventory change	Services	Construction
1947	234. 3	234. 8	-0.5	143. 8	144, 3	-0.5	47. 4	46. 0	1.4	96.4	98. 2	-1.8	71.8	18.7
1948	259. 4	254. 7	4.7	157. 0	152, 3	4.7	49. 8	48. 9	.9	107.2	103. 4	3.8	78.1	24.3
1949	258. 1	261. 1	-3.1	149. 3	152, 4	-3.1	47. 9	49. 9	-2.1	101.5	102. 4	-1.0	83.5	25.2
1950	284. 6	277. 8	6.8	163. 6	156. 8	6.8	60.7	56.7	4.0	102. 9	100, 1	2.8	89.8	31. 2
1951	329. 0	318. 7	10.2	191. 8	181. 6	10.2	74.4	67.5	6.9	117. 4	114, 1	3.3	102.9	34. 2
1952	347. 0	343. 9	3.1	198. 2	195. 2	3.1	75.6	74.5	1.2	122. 6	120, 7	1.9	112.3	36. 4
1953	365. 4	364. 9	.4	206. 9	206. 4	.4	79.8	78.9	.9	127. 0	127, 5	5	119.5	39. 0
1954	363. 1	364. 8	1.6	197. 4	199. 0	-1.6	71.6	74.1	-2.5	125. 9	125, 0	.9	124.1	41. 6
1955	397. 5	391. 7	5.8	217. 2	211. 4	5.8	84. 3	81.3	3.0	132. 9	130. 2	2.7	133, 4	46. 9
1956	419. 2	414. 5	4.7	227. 6	223. 0	4.7	89. 6	86.7	2.8	138. 1	136. 2	1.8	143, 3	48. 2
1957	442. 8	441. 2	1.6	238. 2	236. 6	1.6	94. 5	93.4	1.0	143. 7	143. 2	.5	154, 5	50. 1
1958	444. 5	446. 5	-2.0	229. 4	231. 4	-2.0	80. 4	83.3	-2.8	149. 0	148. 1	.9	164, 2	50. 9
1959	482. 7	476. 1	6.6	250. 6	244. 0	6.6	95. 0	91.5	3.5	155. 6	152. 5	3.1	175, 8	56. 3
1960	502. 6	499. 1	3.5	257. 1	253. 7	3.5	96. 5	94. 2	2.3	160. 6	159. 5	1.1	188, 8	56.7
	518. 2	516. 3	1.9	259. 1	257. 3	1.9	93. 4	93. 8	4	165. 7	163. 5	2.2	200, 4	58.6
	554. 9	549. 3	5.5	278. 3	272. 8	5.5	104. 4	101. 5	2.9	173. 9	171. 3	2.6	214, 5	62.1
	585. 0	580. 3	4.7	291. 7	286. 9	4.7	111. 7	109. 8	1.9	179. 9	177. 1	2.8	228, 0	65.3
				Se	asonal	ly adj	usted	annu	al rate	es				
1961: I	500. 4	504. 7	-4.3	248. 5	252. 8	$     \begin{array}{r}       -4.3 \\       1.1 \\       3.5 \\       7.2 \end{array} $	84. 0	90. 6	-6.6	164. 5	162, 2	2.3	195. 3	56. 7
II	512. 5	511. 4	1.1	255. 7	254. 6		90. 5	92. 1	-1.5	165. 2	162, 5	2.6	199. 1	57. 7
III	521. 9	518. 3	3.5	261. 1	257. 6		96. 4	94. 3	2.0	164. 8	163, 3	1.5	201. 5	59. 2
IV	537. 8	530. 5	7.2	271. 2	264. 0		102. 9	98. 2	4.7	168. 3	165, 8	2.5	205. 7	60. 9
1962: I	544. 5	536. 3	8.1	276. 3	268. 1	8.1	104. 8	99. 9	4.8	171.5	168. 2	3.3	209. 0	59. 2
II	552. 4	546. 0	6.5	277. 2	270. 7	6.5	102. 9	99. 9	3.1	174.2	170. 8	3.4	213. 5	61. 8
III	556. 8	553. 1	3.6	278. 4	274. 8	3.6	105. 1	102. 6	2.5	173.3	172. 1	1.2	215. 2	63. 1
IV	565. 2	561. 2	4.0	281. 4	277. 4	4.0	104. 8	103. 5	1.3	176.6	174. 0	2.6	220. 2	63. 6
1963: I	571.8	566. 6	5. 1	286. 8	281. 7	5.1	107.5	106, 3	1, 1	179.4	175, 3	4.0	222, 5	62, 5
II	579.6	575. 4	4. 3	289. 8	285. 6	4.3	112.6	109, 6	3, 0	177.3	176, 0	1.3	226, 5	63, 3
III	588.7	584. 5	4. 2	292. 4	288. 2	4.2	111.8	110, 0	1, 8	180.7	178, 3	2.4	229, 6	66, 7
IV <sup>1</sup>	600.0	594. 7	5. 3	297. 7	292. 3	5.3	115.2	113, 4	1, 8	182.5	178, 9	3.6	233, 5	68, 9

<sup>1</sup> Preliminary estimates by Council of Economic Advisers.

Note.-Data for Alaska and Hawaii included beginning 1960.

# TABLE C-5.—Gross national product by major type of product, in 1954 prices, 1947-63 1

	matal				Goeds output									
Year or	gross na-	Final	Inven-		Total		Du	rable g	oods	Nond	lurable	goods	Serv-	Con- struc-
quarter	prod- uct	Sales	change	Total goods	Final sales	Inven- tory change	Total	Final sales	Inven- tory change	Total	Final sales	In ven- tory change	lces	tion
1947 1948 1949	282. 3 293. 1 292. 7	282, 4 288, 7 296, 3	-0.1 4.4 -3.6	163. 3 167. 7 162. 3	163, 4 163, 4 165, 9	-0.1 4.4 -3.6	55.8 55.4 51.9	54. 3 54. 6 54. 3	1.5 .8 -2.4	107.5 112.3 110.5	109.2 108.8 111.6	1.6 3.5 1.2	94.7 97.2 100.7	24. 3 28. 2 29. 7
1950 1951 1952 1953 1954	318.1 341.8 353.5 369.0 363.1	310.9 332.1 350.9 368.5 364.8	7.2 9.7 2.6 .5 -1.6	177.6 191.7 196.8 207.7 197.4	170. 4 182. 0 194. 2 207. 2 199. 0	7.2 9.7 2.6 .5 -1.6	65.3 74.6 75.1 80.8 71.6	61.0 67.4 73.9 79.8 74.1	4.3 7.1 1.2 1.0 -2.5	112.3 117.1 121.8 126.9 125.9	109. 4 114. 5 120. 3 127. 4 125. 0	2.9 2.6 1.5 5 .9	105.0 114.2 119.8 122.5 124.1	35.4 36.0 36.9 38.8 41.6
1955 1956 1957 1958 1959	392.7 400.9 403.6 401.3 428.6	386.6 396.4 406.9 402.8 422.7	6.1 4.5 1.6 -1.5 5.9	216.9 221.4 223.4 211.5 228.8	210. 8 217. 0 221. 7 213. 1 222. 9	$ \begin{array}{r} 6.1 \\ 4.5 \\ 1.6 \\ -1.5 \\ 5.9 \\ \end{array} $	83.1 84.9 85.5 71.7 82.9	80. 1 82. 3 84. 5 74. 1 80. 0	3.02.71.0-2.43.0	133.8 136.5 137.9 139.8 145.9	130. 7 134. 7 137. 2 139. 0 143. 0	3.1 1.8 .7 .8 2.9	130. 2 135. 5 141. 2 145. 2 151. 4	45.6 43.9 44.0 44.5 48.3
1960 1961 1962 1963 <sup>2</sup>	439. 9 447. 7 474. 8 493. 0	436. 8 446. 0 470. 1 488. 6	3. 1 1. 7 4. 8 4. 4	233. 0 233. 2 249. 1 259. 6	229. 9 231. 5 244. 4 255. 1	3. 1 1. 7 4. 8 4. 4	84. 2 81. 3 91. 0 97. 3	82. 2 81. 6 88. 5 95. 6	2.1 3 2.6 1.7	148. 8 151. 9 158. 1 162. 3	147. 7 149. 8 155. 9 159. 5	1.1 2.0 2.2 2.8	158.8 165.3 174.4 180.7	48. 1 49. 2 51. 4 52. 8
					Se	asonall	y adjus	sted an	nual ra	tes				
1961: I II III IV	434.0 443.4 450.4 463.1	437.6 442.2 447.3 456.8	-3.6 1.2 3.1 6.3	223. 9 230. 4 234. 7 243. 8	227.5 229.2 231.6 237.5	-3.6 1.2 3.1 6.3	73. 2 78. 8 83. 7 89. <del>7</del>	78. 9 80. 1 81. 9 85. 6	-5.7 -1.3 1.8 4.0	150.7 151.6 151.0 154.1	148.6 149.2 149.8 151.8	2.1 2.5 1.3 2.3	162. 2 164. 3 166. 1 168. 5	47. 9 48. 6 49. 6 50. 8
1962: I II III IV	467.8 474.0 475.6 481.4	460.7 468.3 472.7 478.0	7.0 5.7 2.9 3.4	247.5 248.5 248.8 251.7	240. 5 242. 8 245. 9 248. 2	7.0 5.7 2.9 3.4	91.2 89.6 91.4 91.9	87. 1 86. 9 89. 2 90. 7	4.1 2.7 2.2 1.2	156. 3 158. 8 157. 5 159. 8	153. 4 155. 9 156. 7 157. 6	2.9 2.9 .8 2.2	170. 9 174. 2 174. 8 177. 5	49.3 51.3 52.0 52.2
1963: I II IV 2	485.3 489.4 495.1 502.3	480. 4 485. 6 491. 1 497. 3	4.9 3.8 4.0 5.0	256.4 257.8 259.8 264.3	251. 4 254. 0 255. 8 259. 2	4.9 3.8 4.0 5.0	94.0 97.8 97.1 100.2	93. 0 95. 2 95. 5 98. 6	1.0 2.5 1.6 1.6	162.4 160.0 162.7 164.1	158.4 158.8 160.4 160.6	3.9 1.3 2.3 3.5	177.8 180.2 181.8 183.0	51.2 51.4 53.5 55.0

#### [Billions of dollars, 1954 prices]

<sup>1</sup> For explanation of conversion of estimates in current prices to those in 1954 prices, see U.S. Income and Output, A Supplement to the Survey of Current Business, 1958. <sup>2</sup> Preliminary estimates by Council of Economic Advisers.

NOTE.-Data for Alaska and Hawaii included beginning 1960.

Source: Department of Commerce (except as noted).

# TABLE C-6.-Implicit price deflators for gross national product, 1929-63

[Index numbers,	1954 = 100
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		Pe	expen	onsumpti ditures	on	Gross private domestic investment <sup>1</sup>				
Year or quarter	Gross national		_			New	constru	ction	Pro-	
	prod- uct 1	Total	Dur- able goods	Non- durable goods	Services	Total	Resi- dential non- íarm	Other	ducers' durable equip- ment	
1929	57.4	61.6	62. 0	57.7	66.8	41.7	41.8	41.6	52.5	
1930	55. 4	59. 0	60. 5	54. 8	64. 2	40. 0	40. 8	39.7	50. 5	
1931	49. 9	52. 6	53. 5	46. 9	60. 3	36. 5	37. 1	36.2	47. 9	
1932	44. 9	46. 5	47. 0	40. 0	55. 3	31. 1	30. 1	31.7	45. 5	
1933	44. 2	44. 8	46. 1	40. 3	50. 7	31. 2	29. 8	31.9	43. 1	
1934	46. 9	47. 6	48. 8	45. 3	50. 7	33. 3	33. 1	33.4	45. 9	
1935	47. 4	48.6	47. 9	47. 2	50.9	34. 1	32. 6	35. 4	45. 6	
1936	47. 7	49.1	47. 9	47. 4	51.9	34. 8	34. 3	35. 2	45. 4	
1937	49. 5	50.9	50. 3	49. 1	53.8	39. 0	37. 8	39. 9	48. 7	
1938	48. 7	49.8	50. 8	46. 7	54.5	39. 1	39. 2	39. 1	50. 2	
1938	48. 1	49.2	50. 2	45. 8	54.5	39. 0	39. 5	38. 4	49. 4	
1940	48. 9	49. 7	50. 7	46. 4	54. 8	40. 1	40. 9	39. 1	50, 6	
1941	52. 9	53. 1	54. 8	50. 5	56. 8	43. 4	44. 6	42. 2	54, 0	
1942	59. 6	59. 5	64. 2	58. 8	59. 8	47. 6	47. 7	47. 6	58, 5	
1943	64. 9	65. 0	70. 3	65. 8	62. 8	53. 0	51. 4	54. 0	58, 4	
1943	66. 5	68. 6	78. 7	69. 5	65. 5	56. 3	56. 2	56. 3	59, 3	
1945 1946 1947 1948 1948 1949	68. 0 74. 6 83. 0 88. 5 88. 2	71. 0 76. 5 84. 6 89. 5 88. 7	82. 8 82. 0 88. 4 92. 4 93. 5	72. 2 78. 8 88. 7 94. 0 90. 9	67. 1 71. 1 76. 8 81. 7 83. 6	57. 8 63, 7 76. 6 85. 9 84. 3	60. 0 65. 3 78. 4 88. 6 85. 9	56. 9 62. 6 74. 8 83. 1 82. 6	60. 0 66. 7 76. 8 83. 1 87. 0	
1950	89.5	89.9	94.6	91. 4	85. 9	88.3	90. 9	85. 1	89.0	
1951	96.2	96.0	101.1	99. 0	89. 8	95.3	97. 5	93. 1	96.8	
1952	98.1	98.0	102.2	100. 1	93. 6	98.4	100. 3	96. 5	97.5	
1953	99.0	99.0	99.4	99. 7	97. 7	100.1	101. 3	98. 9	99.0	
1953	100.0	100.0	100.0	100. 0	100. 0	100.0	100. 0	100. 0	100.0	
1955 1956 1957 1958 1958 1959	101.2 104.6 108.4 110.8 112.6	100. 4 102. 1 105. 1 107. 3 108. 5	100. 1 101. 3 104. 7 104. 9 106. 3	99.5 100.9 103.9 106.3 106.0	101.7 104.1 107.0 109.4 112.5	103. 1 109. 8 113. 5 114. 2 116. 8	103. 0 109. 0 111. 2 111. 2 114. 3	103. 2 110. 7 115. 7 117. 6 120. 1	102.6 109.0 115.7 118.9 121.4	
1960	114.2	110.1	106.3	107.4	114.8	118.4	115.5	121.6	121.6	
1961	115.7	111.0	105.3	108.3	116.1	119.7	115.9	123.8	121.3	
1962	116.9	111.9	105.9	109.2	117.3	121.1	117.1	125.9	121.0	
1963 <sup>3</sup>	118.7	113.4	105.8	110.4	119.7	123.5	119.2	128.8	121.1	
1961: I	115.3	110.8	105. 0	108.5	115.6	118.9	114.4	123. 4	121.7	
II	115.6	110.8	105. 4	108.1	116.0	119.6	115.9	123. 5	121.5	
III	115.9	111.0	105. 6	108.2	116.3	120.0	116.5	124. 0	121.3	
IV	116.1	111.2	105. 2	108.4	116.7	120.2	116.6	124. 4	-120.9	
1962: 1	116.4	111. 4	105.7	108.8	116.7	120. 3	116.0	125. 1	120.8	
II	116.6	111. 7	106.3	108.9	117.0	120. 8	116.9	125. 4	121.5	
III	117.1	112. 0	106.0	109.2	117.5	121. 7	117.9	126. 2	121.5	
IV	117.4	112. 4	105.6	109.9	118.0	121. 7	117.6	126. 7	120.3	
1963: I II IV 3	117.8 118.4 118.9 119.4	112.9 113.2 113.6 113.9	105.3 106.2 106.0 105.8	110. 2 110. 2 110. 5 110. 8	118.9 119.4 120.0 120.7	122. 2 122. 7 124. 2 124. 6	117.7 118.6 119.9 120.5	127. 4 127. 9 129. 6 129. 9	120.7 121.3 121.2 121.3	

See footnotes at end of table.

-	Exports and	imports of	Government purchases of goods				
	goods and	services <sup>1</sup>	and services				
Y ear or quarter	Exports	Imports	Total	Federal	State and local		
1929	63.1	57.3	45.8	<b>44</b> . 5	46.1		
1930	55. 0	48. 9	44. 9	41. 8	45. 5		
	43. 2	39. 7	42. 7	41. 7	43. 0		
	36. 2	32. 3	39. 4	38. 2	39. 7		
	35. 2	29. 3	40. 3	38. 3	41. 1		
	43. 0	33. 8	42. 9	43. 2	42. 8		
1935	44.7	36. 0	43. 4	43. 7	43. 3		
	46.0	36. 9	44. 0	46. 9	42. 2		
	48.9	41. 1	45. 1	47. 3	43. 8		
	46.5	38. 0	44. 5	46. 1	43. 4		
	46.9	38. 6	44. 2	46. 8	42. 7		
1940	51. 2	40. 9	45. 2	47. 0	43. 9		
	56. 1	43. 0	51. 9	55. 1	46. 2		
	64. 9	48. 9	59. 6	61. 4	49. 8		
	68. 1	51. 3	64. 3	65. 6	52. 7		
	73. 3	53. 3	63. 4	64. 3	54. 6		
1945 1946 1947	75. 3 80. 8 93. 4 98. 6 92. 7	57. 4 65. 5 79. 7 86. 3 82. 0	63. 2 69. 4 76. 4 82. 0 85. 1	63. 9 73. 0 80. 8 84. 4 88. 0	57. 4 63. 0 71. 5 79. 3 81. 7		
1950	90. 3	87. 8	86. 5	89. 6	83.7		
	103. 3	102. 8	95. 5	98. 7	90.2		
	103. 0	102. 8	97. 8	99. 2	94.8		
	101. 0	98. 2	98. 3	98. 6	97.5		
	100. 0	100. 0	100. 0	100. 0	100.0		
1955	100. 7	99. 9	103. 3	104. 1	102. 2		
	103. 4	101. 8	109. 2	109. 7	108. 6		
	107. 4	103. 2	114. 6	114. 9	114. 2		
	105. 9	99. 2	117. 9	118. 3	117. 3		
	104. 3	98. 2	121. 4	122. 2	120. 3		
1960	105. 5	100. 5	124. 7	125. 5	123. 8		
	107. 7	99. 2	127. 9	127. 9	127. 9		
	107. 1	99. 7	129. 7	127. 4	132. 3		
	106. 8	99. 9	133. 4	131. 1	136. 1		
1961: I	106. 1	99, 1	127.3	128.4	126. 1		
II	108. 2	98, 6	127.6	128.1	127. 0		
III	107. 8	99, 1	128.2	127.8	128. 6		
IV	108. 8	99, 8	128.4	127.2	129. 9		
1962: I	108.4	99, 2	128. 7	126. 9	130. 9		
II	106.8	100, 0	129. 1	126. 9	131. 7		
III.	106.4	99, 8	130. 1	127. 9	132. 8		
IV	106.8	99, 9	130. 8	128. 2	133. 8		
1963: I II III IV 3	106. 8 106. 8 106. 8 106. 8	99, 9 99, 9 99, 9 99, 9 99, 9	131. 6 132. 9 133. 7 135. 5	129. 6 130. 4 131. 0 133. 7	134. 0 135. 9 136. 8 137. 5		

# TABLE C-6.—Implicit price deflators for gross national product, 1929-63-Continued

[Index numbers, 1954=100]

<sup>1</sup> Separate deflators are not available for total gross private domestic investment, change in business inventories, and net exports of goods and services. For explanation of conversion of estimates in current prices to those in 1954 prices, see U.S. Income and *Output*, A Supplement to the Surrey of Current Business, 1958. <sup>3</sup> Preliminary estimates by Council of Economic Advisers.

Note.-Data for Alaska and Hawaii included beginning 1960.

# TABLE C-7.—Gross national product: Receipts and expenditures by major economic groups, 1929-63

		Persons	3	:	Busines	5					
Year or quarter	Dis- pos- able	Per- sonal con- sump-	Per- sonal saving	Gross re-	Gross private do-	Excess of re- ceipts	For- eign net trans-	Net ex	ports of 1 servic	goods es 2	Excess of trans-
	per- sonal income	tion ex- pend- itures	or dis- saving (-)	earn- ings 1	mestic invest- ment	vest- ment (-)	fers by gov- ern- ment <sup>2</sup>	Net exports	Ex- ports	Im- ports	net ex- ports (-)
1929	83. 1	79.0	4.2	11.5	16.2	-4.7	(2)	0.8	7.0	6.3	-0.8
1930 1931 1932 1933 1934	74. 4 63. 8 48. 7 45. 7 52. 0	71.0 61.3 49.3 46.4 51.9	3.4 2.5 6 6 .1	8.8 5.2 2.7 2.6 4.9	10.3 5.5 .9 1.4 2.9	$-1.5 \\3 \\ 1.8 \\ 1.2 \\ 2.0$	(2) (2) (2) (2) (2) (2)	.7 .2 .2 .2 .4	5.4 3.6 2.5 2.4 3.0	4.8 3.4 2.3 2.3 2.5	7 2 2 2 4
1935 1936 1937 1938 1939	58.3 66.2 71.0 65.7 70.4	56. 3 62. 6 67. 3 64. 6 67. 6	2.0 3.6 3.7 1.1 2.9	6.3 6.5 7.8 7.8 8.3	6.3 8.4 11.7 6.7 9.3	$\begin{array}{r} .1 \\ -1.9 \\ -4.0 \\ 1.2 \\ -1.0 \end{array}$	(2) (2) (2) (2) (2) (2)	1 1 .1 1.1 .9	3.3 3.5 4.6 4.3 4.4	3, 3 3, 6 4, 5 3, 2 3, 5	.1 .1 1 -1.1 9
1940. 1941. 1942. 1943. 1944.	76. 1 93. 0 117. 5 133. 5 146. 8	71.9 81.9 89.7 100.5 109.8	4.2 11.1 27.8 33.0 36.9	10.4 11.5 14.1 16.3 17.2	13.2 18.1 9.9 5.6 7.1	-2.8 -6.6 4.3 10.7 10.1	(2) (2) (2) (2) (2) (2)	1.5 1.1 2 -2.2 -2.1	5.4 6.0 4.9 4.5 5.4	3.8 4.8 5.1 6.8 7.5	$ \begin{array}{c c} -1.5 \\ -1.1 \\ .2 \\ 2.2 \\ 2.1 \\ \end{array} $
1945 1946 1947 1948 1948	150. 4 160. 6 170. 1 189. 3 189. 7	121.7 147.1 165.4 178.3 181.2	28.7 13.5 4.7 11.0 8.5	15.6 13.1 18.9 26.6 27.6	10. 4 28. 1 31. 5 43. 1 33. 0	5.2-15.1-12.6-16.5-5.4	(2) 0.3 .1 1.6 3.2	-1.4 4.9 9.0 3.5 3.8	7.4 12.8 17.9 14.5 14.0	8.8 7.9 8.9 11.0 10.2	1.4 -4.6 -8.9 -1.9 5
1950 1951 1952 1953 1954	207.7 227.5 238.7 252.5 256.9	195. 0 209. 8 219. 8 232. 6 238. 0	12.6 17.7 18.9 19.8 18.9	27.7 31.5 33.2 34.3 35.5	50. 0 56. 3 49. 9 50. 3 48. 9	-22.3 -24.8 -16.6 -16.0 -13.4	2.8 2.1 1.5 1.6 1.4	.6 2.4 1.3 4 1.0	13.1 17.9 17.4 16.6 17.5	12.5 15.5 16.1 17.0 16.5	2.2 2 .2 2.0 .4
1955 1956 1957 1958 1959	274. 4 292. 9 308. 8 317. 9 337. 1	256. 9 269. 9 285. 2 293. 2 313. 5	17.5 23.0 23.6 24.7 23.6	42. 1 43. 0 45. 6 44. 8 51. 3	63.8 67.4 66.1 56 6 72.7	$\begin{array}{r} -21.8 \\ -24.3 \\ -20.5 \\ -11.9 \\ -21.4 \end{array}$	$1.5 \\ 1.5 \\ 1.5 \\ 1.3 \\ 1.5 $	1.1 2.9 4.9 1.2 8	<b>19.4</b> <b>23.</b> 1 <b>26.2</b> 22.7 <b>22.9</b>	18.3 20.2 21.3 21.5 23.6	$\begin{array}{c} .4 \\ -1.5 \\ -3.5 \\ .1 \\ 2.3 \end{array}$
1960 1961 1962 1963 4	349. 9 364. 4 384. 4 402. 6	328.2 336.8 355.4 373.2	21.7 27.6 29.1 29.4	50.7 50.8 57.6 \$60.6	71. 8 69. 0 78. 8 82. 3	-21.1 -18.2 -21.1 -21.7	1.6 1.6 1.6 1.7	3.0 4.4 3.8 4.4	26.3 27.5 28.9 30.6	23. 3 23. 1 25. 1 26. 2	$ \begin{array}{c c} -1.4 \\ -2.9 \\ -2.2 \\ -2.7 \\ \end{array} $
		· · · · · · · · · · · · · · · · · · ·	······································	Sease	onally a	djusted	annual	rates			
1961: I II III IV	355, 3 362, 0 367, 2 373, 1	330. 7 334. 9 337. 9 343. 8	24.5 27.1 29.2 29.3	48. 0 50. 8 51. 1 53. 5	59.6 66.6 72.0 77.6	-11.6 -15.8 -20.9 -24.1	1.6 1.5 1.5 1.6	5, 4 4, 3 4, 1 4, 0	27.5 26.5 27.8 28.3	22. 1 22. 2 23. 7 24. 2	$\begin{array}{ c c } -3.8 \\ -2.7 \\ -2.6 \\ -2.4 \end{array}$
1962: I II IVI IV	377.3 382.7 386.5 391.4	348. 8 352. 9 356. 7 362. 9	28.5 29.8 29.7 28.5	56.6 57.2 57.4 59.4	77.3 79.6 78.9 78.8	-20.7 -22.4 -21.5 -19.5	$1.8 \\ 1.5 $	3.3 4.4 4.1 3.3	27.9 29.5 29.4 28.8	24.6 25.0 25.3 25.5	$\begin{array}{ c c } -1.4 \\ -3.0 \\ -2.6 \\ -1.7 \end{array}$
1963: I II III IV 4	394. 5 400. 0 404. 4 411. 3	367. 4 370. 4 374. 9 380. 0	27.1 29.6 29.5 31.3	59.3 59.6 61.9 ( <sup>6</sup> )	77.8 80.7 83.7 87.0	-18.5 -21.1 -21.9 ( <sup>6</sup> )	1.5 1.8 1.7 2.0	3.6 4.8 4.3 5.0	28.6 30.7 31.4 31.9	24. 9 25. 9 27. 1 26. 9	$ \begin{array}{ c c } -2.2 \\ -3.1 \\ -2.6 \\ -3.0 \\ \end{array} $

[Billions of dollars]

See footnotes at end of table.

# TABLE C-7.-Gross national product: Receipts and expenditures by major economic groups, 1929-63-Continued

		Receipts		Ex	penditu	ires	Sur- plus or	<b>m</b> + 1	Statis-	Gross na-
Year or qu <b>ar</b> ter	Net re- ceipts	Tax and non- tax re- ceipts or ac- cruals	Trans- fers, inter- est, and sub- sidies <sup>3</sup>	Pur- chases of goods and serv- ices	Total ex- pendi- tures	Trans- fers, inter- est, and sub- sidies <sup>3</sup>	deficit (-) on income and prod- uct ac- count	Total income or re- ceipts	tical dis- crep- ancy	tional prod- uct or ex- pendi- ture
1929	9.5	11.3	1.7	8.5	10.2	1.7	1.0	104.2	0.3	104.4
1930	8.9 6.4	10.8 9.5	1.8 3.1	9.2 9.2	11.0 12.3	1.8 3.1	3 -2.8	92.1 75.4	-1.0	91. 1 76. 3
1932	6.4 6.7	8.9 9.3	2.5 2.6	8.1 8.0	10.6 10.7	2.5 2.6	-1.7 -1.4	57.7 55.0	.8	58.5 56.0
1934	7.4	10.5	3.1	9.8	12.8	3.1	-2.4	64.2	.7	65.0
1936	8.9	11.4 12.9	3.4 4.1	11.8	13.3	3.4 4.1	-2.0 -3.0	81.6	1.1	72.5 82.7
1937 1938 1939	12.3 11.2 11.2	15.4 15.0 15.4	3.8 4.2	11.7 12.8 13.3	14.8 16.6 17.5	3.8 4.2	-1.6 -2.1	91.0 84.8 89.9	2 .5 1.2	90.8 85.2 91.1
1940	13.3	17.7	4.4	14.1	18.5	4.4	7	99.8	.8	100.6
1942	28.3	32.6	4.3	59.7	64.0	4.3	-31.4	125.4	8	125.8
1944	44.6	51. 2	6.5	96. 5	103.1	6.5	-51.9	208.6	2.8	192. 5 211. <b>4</b>
1945 1946	43. 1 34. 6	53.2 51.1	10.1 16.5	82.9 30.5	92.9 47.0	10.1 16.5	39.7 4.1	209.1 208.6	4.5 2.1	213.6 210.7
1947 1948	41.6 42.8	57.1 59.2	15.4 16.5	28.4 34.5	43.8 51.0	15.4 16.5	13.3 8.2	230.7 260.3	3.5 8	234. 3 259. 4
1949	37.0	56.4 40.3	19.4	40.2	59.5 61.1	19.4 29.1		257.5	.5	258.1
1951	66. 6 72. 2	85.5 90.6	18.9	60.5 76.0	79.4 04.4	18.9 18.4	6.1	327.7	1.2	329.0 347.0
1953 1954	75.7 68.5	94.9 90.0	19.2 21.5	82.8 75.3	102.0 96.7	19.2 21.5	-7.1 -6.7	364.1 362.3	1.3	365.4
1955	78.4	101.4	23.0 25.2	75.6 79.0	98.6	23.0	2.9	396.5	1.0	397.5
1957	87.5	116.3	28.7	86.5	115.3	28.7 28.1	1.0	443.4	6	442.8
1959	95.7	130. 2	34.4	97.2	131.6	34. 4	-1.5	440.0	-3.0	482.7
1960. 1961.	103.5 103.2	140.6 145.5	37.1 42.2	99.6 107.9	136.7 150.2	37.1 42,2	3.9 -4.7	505.6 520.1	-3.0 -1.9	502.6 518.2
1962 1963 4	113.0 123.4	156.8 \$168.8	43.8 45.3	117.0 125.1	160.7 170.5	43.8 45.3	-3.9 -1.7	556.7 588.3	-1.8 \$-3.3	554.9 585.0
			S	easonall	y adjusi	ted annu	ual rates			
1961: I	98.4	138.7	40.3	104.7	145.1	40.3	-6.4	503.2	-2.8	500. 4
III	103.9	146.6	42.7	107.9	150.6	42.7	-4.0	523.6	-1.8	521.9
1962: I	109.7	153.5	43.9	115.1	159.0	43.9	-5.4	545.4	9	544.5
II	113.6 114.0	156.7 157.3	43.1 43.3	115.5 117.0	158.6 160.2	43.1 43.3	-1.9	554, 9 559, 4	-2.5	552.4 556.8
IV	114.8	159.7	44.9	120. 2	165.1	44.9	-5.4	567.1	-ī.9	565.2
1963: I II	$118.8 \\ 122.5$	164.0 167.2	45. 2 44. 7	123.0 123.8	168.2 168.5	45.2 44.7	-4.2 -1.3	574.1 583.8	-2.3 -4.1	571.8 579.6
111 IV 4	125, 1 ( <sup>6</sup> )	170, 1 ( <sup>6</sup> )	45.0 46.5	125.7 128.0	170.7 174.5	45.0 46.5	6	593.1 (*)	-4.4 ( <sup>6</sup> )	588.7 600.0
	. 1				1	ļ	·		.	

[Billions of dollars]

<sup>1</sup> Undistributed corporate profits, corporate inventory valuation adjustment, capital consumption allowances, and excess of wage accruals over disbursements.
 <sup>3</sup> For 1929-45, foreign net transfers by Government were negligible; therefore, for that period, net exports of goods and services and net foreign investment have been equated.
 <sup>3</sup> Government transfer payments to persons, foreign net transfers by Government, net interest paid by government, and subsidies less current surplus of Government enterprises.
 <sup>4</sup> Preliminary estimates by Council of Economic Advisers.
 <sup>4</sup> Data for corporate profits are approximations for the year as a whole; data for fourth quarter are not available.
 <sup>4</sup> Not available.

NOTE.-Data for Alaska and Hawaii included beginning 1960.

			<u>ц</u> в	illions of	dollarsj					
		Cu	ırrent pri	ices			1	963 prices	5 4	
Year or quarter	Total gross	Gross I	orivate pi	roduct 1	Gross gov-	Total gross	Gross I	Gross gov-		
	na- tional prod- uct	Total	Farm <sup>2</sup>	Non- farm	ment prod- uct 3	na- tional prod- uct	Total	Farm <sup>3</sup>	Non- farm	ern- ment prod- uct <sup>\$</sup>
1929	104.4	100.1	9.8	90.3	4.3	214.2	198.3	15.8	182.5	15.9
1930	91. 1	86, 6	7.7	78.8	4.5	194.6	178.0	14.5	163. 5	16.6
1931	76. 3	71, 6	6.2	65.4	4.7	180.3	163.4	16.9	146. 5	16.9
1932	58. 5	54, 0	4.4	49.6	4.4	153.8	137.2	15.9	121. 3	16.5
1933	56. 0	51, 3	4.6	46.7	4.7	149.9	132.2	15.7	116. 5	17.7
1934	65. 0	59, 4	4.3	55.1	5.6	164.2	143.7	13.0	130. 8	20.5
1935 1936 1937 1938	72.5 82.7 90.8 85.2 91.1	66.6 75.5 83.9 77.6 83.5	6.9 6.3 8.1 6.7 6.5	59.6 69.2 75.8 70.9 77.0	5.9 7.3 6.9 7.6 7.6	179.8 204.9 215.6 206.3 223.2	158.0 179.3 191.4 180.1 196.7	15.8 13.5 16.9 17.1	142.1 165.7 174.5 163.0 179.7	21.9 25.7 24.2 26.2
1940	100. 6	92.8	6.8	86.0	7.8	242. 0	214. 8	16.8	198.0	27.2
1941	125. 8	116.4	9.4	107.0	9.4	281. 8	247. 9	18.0	229.9	33.9
1942	159. 1	144.0	13.4	130.6	15.1	323. 2	273. 9	19.6	254.3	49.3
1943	192. 5	167.0	15.3	151.7	25.6	364. 4	287. 1	18.0	269.1	77.3
1944	211. 4	179.2	15.7	163.5	32.2	391. 1	301. 7	18.4	283.3	89.3
1945	213. 6	178. 4	16. 2	162. 2	35.2	383. 1	295. 6	17.4	278.2	87. 6
1946	210. 7	189. 9	19. 3	170. 7	20.7	332. 0	286. 1	17.6	268.5	45. 9
1947	234. 3	217. 6	20. 7	196. 9	16.7	331. 3	296. 3	16.2	280.1	35. 0
1948	259. 4	242. 0	23. 8	218. 2	17.4	344. 4	309. 3	18.5	290.8	35. 1
1948	258. 1	238. 7	19. 3	219. 4	19.4	345. 5	308. 8	17.6	291.2	36. 8
1950	284.6	263. 8	20. 5	243. 2	20. 8	374. 0	335.9	18.6	317.4	38.1
1951	329.0	301. 7	23. 6	278. 2	27. 3	404. 9	357.6	17.3	340.3	47.3
1952	347.0	316. 0	22. 8	293. 2	31. 0	420. 8	369.8	18.0	351.7	51.0
1953	365.4	333. 6	20. 9	312. 7	31. 8	440. 1	389.6	18.7	370.9	50.5
1953	363.1	330. 8	20. 3	310. 5	32. 3	431. 4	381.7	19.5	362.2	49.6
1955	397.5	363.5	19.6	343.9	34.0	464. 9	415.3	20.5	394. 8	49.5
1956	419.2	382.8	19.3	363.5	36.4	474. 7	424.4	20.1	404. 4	50.2
1957	442.8	403.8	19.4	384.5	38.9	483. 9	432.8	19.8	413. 1	51.1
1958	444.5	402.6	21.3	381.2	42.0	476. 7	425.3	20.0	405. 2	51.4
1959	482.7	438.6	20.0	418.6	44.1	508. 4	456.4	19.9	436. 5	51.9
1960	502.6	455. 3	20.9	434. 4	47.3	$\begin{array}{c} 521.\ 3\\ 531.\ 2\\ 563.\ 6\\ 585.\ 0\end{array}$	468. 0	20.9	447. 1	53.3
1961	518.2	467. 4	21.2	446. 3	50.8		476. 4	20.9	455. 5	54.8
1962	554.9	500. 3	21.6	478. 7	54.6		506. 4	21.0	485. 4	57.1
1963 <sup>8</sup>	585.0	526. 7	21.4	505. 3	58.3		526. 7	21.4	505. 3	58.3
				Seasona	lly adjus	ted annu	iai rates			
1961: I	500. 4	451. 1	(6)	(6)	49.3	514.9	460. 9	(6)	(6)	54. 0
II	512. 5	462. 4	(6)	(6)	50.1	526.0	471. 7	(6)	(6)	54. 3
III	521. 9	470. 8	(6)	(6)	51.1	534.5	479. 5	(6)	(6)	55. 0
IV	537. 8	485. 3	(9)	(5)	52.5	549.5	493. 5	(6)	(6)	56. 0
1962: I	544. 5	490. 8	(6)	(6)	53. 7	555.2	498.3	(6)	(8)	56.9
II	552. 4	498. 2	(6)	(6)	54. 2	562.2	505.0	(6)	(6)	57.2
III	556. 8	502. 0	(6)	(6)	54. 8	564.6	507.4	(6)	(6)	57.2
IV	565. 2	509. 5	(6)	(7)	55. 7	571.4	514.1	(6)	(6)	57.2
1963: I	571.8	515. 0	(6)	(6)	56.8	575. 7	518. 1	(6)	(6)	57.6
II	579.6	522. 0	(6)	(6)	57.6	580. 8	522. 7	(6)	(6)	58.1
III	588.7	530. 2	(6)	(6)	58.5	587. 5	529. 0	(6)	(6)	58.5
IV 5	600.0	539. 7	(6)	(6)	60.3	595. 7	536. 8	(6)	(6)	58.9

# TABLE C-8.-Gross private and government product, in current and 1963 prices, 1929-63

**m**.....

<sup>1</sup> Gross national product less compensation of general government employees, i. e., gross product accruing from domestic business, households, and institutions, and from the rest of the world.
 <sup>3</sup> See Survey of Current Business, October 1958, for description of series and estimates in current and constant prices and implicit deflators for 1910-57.
 <sup>4</sup> Includes compensation of general government employees and excludes compensation of employees in government enterprises. Government enterprises are those agencies of government whose operating costs are at least to a substantial extent covered by the sale of goods and services, in contrast to theigeneral activities of government which are financed mainly by tax revenues and debt creation. Government enterprises, in other words, conduct operations essentially commercial in character, even though they perform them under government al auspices. The Post Office and public power systems are typical examples of government enterprises. On the other hand, State universities and public parks, where the fees and admissions cover only a nominal part of operating costs, are part of general government activities.
 <sup>4</sup> See founde 1, Table C-2.
 <sup>4</sup> Preliminary estimates by Council of Economic Advisers.

Nore.-Data for Alaska and Hawaii included beginning 1960.

Sources: Department of Commerce and Council of Economic Advisers.

# TABLE C-9.—Personal consumption expenditures, 1929-63

								uonan	4						
	otion	D	urable	goods		N	londur	able go	ods			Ser	vices		
Year or quarter	Totai personal consump expenditures	Total	Automobiles and parts	Furniture and house- hold equipment	Other	Total	Food excluding alco- holic beverages <sup>1</sup>	Clothing and shoes <sup>2</sup>	Gasoline and oil	Other	Total	Housing <sup>3</sup>	Household operation	Transportation	Other
1929	79.0	9. 2	3. 2	4.8	1. 2	37.7	19. 5	9.4	1.8	7.0	32. 1	11.4	4.0	2.6	14.0
1930 1931 1932 1933 1934	71. 0 61. 3 49. 3 46. 4 51. 9	7.2 5.5 3.6 3.5 4.2	2.2 1.6 .9 1.1 1.4	3. 9 3. 1 2. 1 1. 9 2. 2	1.1 .9 .6 .5	34. 0 28. 9 22. 8 22. 3 26. 7	18.0 14.7 11.4 10.9 12.2	8.0 6.9 5.1 4.6 5.7	1, 7 1, 5 1, 5 1, 5 1, 6	6.3 5.7 4.8 5.3 7.2	29. 8 26. 9 22. 9 20. 7 21. 0	11.0 10.3 9.0 7.9 7.6	3.9 3.5 3.0 2.8 3.0	2.2 1.9 1.6 1.5 1.6	12.7 11.2 9.3 8.5 8.8
1935 1936 1937 1938 1939	56. 3 62. 6 67. 3 64. 6 67. 6	5, 1 6, 3 6, 9 5, 7 6, 7	1. 9 2. 3 2. 4 1. 6 2. 2	2.6 3.2 3.6 3.1 3.5	.7 .8 1.0 .9 1.0	29. 3 32. 8 35. 2 34. 0 35. 1	13.6 15.2 16.4 15.6 15.7	6. 0 6. 6 6. 8 6. 8 7. 1	1.7 1.9 2.1 2.1 2.2	7. 9 9. 1 9. 8 9. 5 10. 1	21. 9 23. 5 25. 1 25. 0 25. 8	7.6 7.9 8.4 8.8 9.0	3.2 3.4 3.7 3.6 3.8	1.7 1.9 2.0 1.9 2.0	9.4 10.3 11.1 10.7 11.0
1940 1941 1942 1943 1944	71. 9 81. 9 89. 7 100. 5 109. 8	7.8 9.7 7.0 6.6 6.8	2.7 3.4 .7 .8 .8	3. 9 4. 9 4. 7 3. 9 3. 8	1.1 1.4 1.6 1.9 2.2	37. 2 43. 2 51. 3 59. 3 65. 4	16. 7 19. 4 23. 7 27. 8 30. 6	7.4 8.8 11.0 13.4 14.6	2.3 2.6 2.1 1.3 1.4	10. 8 12. 3 14. 5 16. 7 18. 7	26. 9 29. 0 31. 5 34. 7 37. 7	9,3 10,0 10,8 11,3 11,9	4, 0 4, 3 4, 8 5, 2 5, 9	2. 1 2. 4 2. 7 3. 4 3. 7	11. 4 12. 3 13. 1 14. 7 16. 3
1945 1946 1947 1948 1949	121. 7 147. 1 165. 4 178. 3 181. 2	8. 1 15. 9 20. 6 22. 7 24. 6	1.0 3.9 6.3 7.4 9.8	4.6 8.7 11.0 11.9 11.5	2.5 3.3 3.4 3.4 3.3	73. 2 84. 8 93. 4 98. 7 96. 6	34. 1 40. 7 45. 8 48. 2 46. 4	16. 5 18. 2 18. 8 20. 1 19. 3	1, 8 3, 0 3, 6 4, 4 5, 0	20. 8 22. 9 25. 2 26. 0 25. 9	40. 4 46. 4 51. 4 56. 9 60. 0	12.4 13.8 15.6 17.6 19.3	6.4 6.7 7.4 7.9 8.4	4.0 5.1 5.5 6.0 6.1	17.520.823.025.426.2
1950 1951 1952 1953 1954	195. 0 209. 8 219. 8 232. 6 238. 0	30. 4 29. 5 29. 1 32. 9 32. 4	13. 0 11. 6 11. 0 14. 0 13. 4	14. 0 14. 2 14. 1 14. 7 14. 8	3.4 3.7 3.9 4.1 4.3	99.8 110.1 115.1 118.0 119.3	47. 4 53. 4 55. 8 56. 6 57. 7	19.6 21.1 21.9 21.9 21.9	5.4 6.0 6.7 7.5 8.0	27.4 29.5 30.7 31.8 31.7	64. 9 70. 2 75. 6 81. 8 86. 3	21. 2 23. 2 25. 4 27. 5 29. 1	9.3 10.1 10.8 11.7 12.1	6.3 6.9 7.4 8.0 7.9	28. 1 29. 9 32. 0 34. 6 37. 1
1955 1956 1957 1958 1959	256. 9 269. 9 285. 2 293. 2 313. 5	39.6 38.5 40.4 37.3 43.6	18.3 15.8 17.1 13.9 18.1	16.6 17.4 17.4 17.4 17.9	4.8 5.3 5.8 6.0 6.6	124. 8 131. 4 137. 7 141. 6 147. 1	59. 2 62. 2 65. 2 67. 4 68. 1	23. 4 24. 5 25. 4 25. 7 27. 5	8.8 9.6 10.4 10.5 11.1	33. 4 35. 2 36. 7 38. 0 40. 5	92, 5 100, 0 107, 1 114, 3 122, 8	30. 7 32. 7 35. 2 37. 7 39. 6	13. 5 14. 8 15. 8 16. 9 18. 1	8.3 8.6 9.0 9.2 10.0	39. 9 43. 8 47. 0 50. 6 55. 1
1960 1961 1962 1963 4	328. 2 336. 8 355. 4 373. 2	44. 9 43. 6 48. 2 51. 5	18. 8 17. 1 20. 4 22. 3	19. 1 19. 2 20. 2 21. 3	7.1 7.3 7.6 7.9	151. 8 155. 1 161. 4 167. 2	69. 7 70. 9 73. 6 75. 5	28. 1 28. 6 29. 8 30. 3	11.7 11.9 12.3 13.0	42, 3 43, 8 45, 8 48, 3	131. 5 138. 0 145. 7 154. 5	41. 9 44. 1 46. 6 49. 2	19. 5 20. 4 21. 5 22. 6	10. 7 10. 7 11. 3 12. 1	59. 5 62. 8 66. 2 70. 6
						Season	ally ad	justed	annual	rates					
1961: I II III IV	330. 7 334. 9 337. 9 343. 8	41. 2 43. 1 43. 9 46. 4	15. 7 16. 7 17. 0 18. 9	18. 3 19. 1 19. 6 20. 0	7.2 7.3 7.3 7.5	153. 9 154. 5 155. 3 156. 9	70. 5 70. 8 71. 0 71. 2	28. 2 28. 2 28. 6 29. 3	11. 9 11. 7 11. 9 11. 9	43. 3 43. 8 43. 8 43. 8 44. 5	135. 6 137. 3 138. 8 140. 5	43. 3 43. 8 44. 4 45. 0	20. 0 20. 4 20. 6 20. 8	10, 7 10, 6 10, 7 10, 8	61, 6 62, 5 63, 1 63, 9
1962: I IL III IV	348. 8 352, 9 356. 7 362. 9	47.3 47.5 47.7 50.5	19. 7 20. 1 19. 8 22. 2	20. 0 19. 8 20. 3 20. 6	7.6 7.6 7.6 7.7	158. 9 160. 6 162. 5 163. 6	72. 2 73. 3 74. 3 74. 4	29. 7 29. 5 29. 9 29. 9	12. 1 12. 2 12. 3 12. 6	44. 9 45. 6 46. 0 46. 7	142, 6 144, 8 146, 6 148, 9	45. 6 46. 3 46. 9 47. 6	21. 3 21. 5 21. 5 21. 8	11. 1 11. 3 11. 4 11. 6	64. 6 65. 7 66. 8 67. 9
1963: I II III IV 4	367. 4 370. 4 374. 9 380. 0	50.6 51.0 50.8 53.5	22. 0 22. 3 21. 5 23. 2	20. 9 20. 7 21. 3 22. 3	7.7 8.0 8.0 8.0	165. 3 165. 9 168. 6 168. 8	74. 8 75. 2 75. 9 76. 1	30. 2 29. 7 30. 9 30. 5	12. 8 13. 0 13. 1 13. 2	47. 5 48. 0 48. 7 49. 0	151. 4 153. 5 155. 5 157. 6	48. 2 48. 8 49. 5 50. 2	22. 2 22. 4 22. 8 23. 0	11. 8 12. 1 12. 2 12. 4	69. 2 70. 2 71. 0 72. 1

[Billions of dollars]

Quarterly data are estimates by Council of Economic Advisers.
 Includes standard clothing issued to military personnel.
 Includes imputed rental value of owner-occupied dwellings.
 Preliminary estimates by Council of Economic Advisers.

Note .- Data for Alaska and Hawaii included beginning 1960.

# TABLE C-10.-Gross private domestic investment, 1929-63

#### [Billions of dollars]

					Fixed i	investr	nent				Chang in	ge in bu ventori	siness es
Year or	gross private			New c	onstruc	tion 1		Produ eq	cers' d	urable nt			
quarter	tic in- vest-	Total		Resi- dential		Other 2					Total	Non- farm	Farm
	ment		Total	non- farm	Total	Non- farm	Farm	Total	Non- farm	Farm			
1929	16. 2	14.6	8.7	3.6	5. 1	4.8	0. 3	5.8	5.2	0.6	1.7	1. 8	-0.2
1930 1931 1932 1933 1934	10.3 5.5 .9 1.4 2.9	10.6 6.8 3.5 3.0 4.0	6.2 4.0 1.9 1.4 1.7	2.1 1.6 .6 .5 .6	4.1 2.4 1.2 1.0 1.1	3.9 2.3 1.2 .9 1.0	·2 .1 (3) (3) ·1	4.5 2.8 1.6 1.6 2.3	4.0 2.6 1.4 1.5 2.1	.5 .3 .1 .1 .3	4 -1.3 -2.6 -1.6 -1.1	-1.6 -2.6 -1.4 .2	$ \begin{array}{c c}3 \\ .3 \\3 \\3 \\ -1.3 \end{array} $
1935 1936 1937 1938 1939	6.3 8.4 11.7 6.7 9.3	5.4 7.4 9.5 7.6 8.9	2.3 3.3 4.4 4.0 4.8	1.0 1.6 1.9 2.0 2.7	1.3 1.7 2.5 2.0 2.1	1.2 1.6 2.3 1.8 1.9	.1 .2 .2 .2 .2	3.1 4.2 5.1 3.6 4.2	2.7 3.6 4.5 3.1 3.7	.4 .5 .6 .5 .5	.9 1.0 2.2 9 .4	.4 2.1 1.7 -1.0 .3	.5 -1.1 .5 .1
1940 1941 1942 1943 1944	13. 2 18. 1 9. 9 5. 6 7. 1	11.0 13.6 8.1 6.4 8.2	5, 5 6, 6 3, 7 2, 3 2, 7	3.0 3.5 1.7 .9	2.5 3.1 2.0 1.4 1.9	2.2 2.8 1.7 1.2 1.6	.2 .3 .3 .3	5.5 6.9 4.3 4.0 5.4	4.9 6.1 3.7 3.5 4.7	.6 .8 .7 .6 .7	2.2 4.5 1.8 8 -1.0	1.9 4.0 .7 6 6	.3 .5 1.2 2 4
1945 1946 1947 1948 1949	10. 4 28. 1 31. 5 43. 1 33. 0	11.5 21.8 31.9 38.4 36.0	3.8 11.0 15.3 19.5 18.8	1.1 4.8 7.5 10.1 9.6	2.7 6.3 7.7 9.3 9.2	2.5 5.4 6.3 7.8 7.7	.3 .9 1.4 1.5 1.5	7.7 10.7 16.7 18.9 17.2	6.9 9.8 14.9 16.4 14.4	.7 .9 1.8 2.6 2.9	-1.1 6.4 5 4.7 -3.1	6 6.4 1.3 3.0 -2.2	5 (3) -1.8 1.7 9
1950 1951 1952 1953 1954	50. 0 56. 3 49. 9 50. 3 48. 9	43. 2 46. 1 46. 8 49. 9 50. 5	24. 2 24. 8 25. 5 27. 6 29. 7	14. 1 12. 5 12. 8 13. 8 15. 4	10. 1 12. 3 12. 7 13. 8 14. 3	8.5 10.4 10.8 12.1 12.7	1.6 1.8 1.9 1.7 1.6	18.9 21.3 21.3 22.3 20.8	16. 2 18. 4 18. 6 19. 5 18. 5	2.7 2.9 2.7 2.8 2.3	$ \begin{array}{r}     6.8 \\     10.2 \\     3.1 \\     .4 \\     -1.6 \end{array} $	6.0 9.1 2.1 1.1 -2.1	.8 1.2 .9 6 .5
1955 1956 1957 1958 1958 1959	63. 8 67. 4 66. 1 56. 6 72. 7	58. 1 62. 7 64. 6 58. 6 66. 2	34. 9 35. 5 36. 1 35. 5 40. 2	18.7 17.7 17.0 18.0 22.3	16.2 17.8 19.0 17.4 17.9	14.6 16.3 17.5 15.9 16.2	1.6 1.6 1.5 1.7	23. 1 27. 2 28. 5 23. 1 25. 9	20. 6 25. 0 26. 2 20. 3 23. 1	2.5 2.2 2.3 2.8 2.9	5.8 4.7 1.6 -2.0 6.6	5.5 5.1 -2.9 6.5	.3 4 .8 .9 .1
1960 1961 1962 1963 4	71.8 69.0 78.8 82.3	68.3 67.1 73.2 77.6	40. 7 41. 6 44. 4 46. 6	21.1 21.0 23.2 25.0	19.7 20.5 21.2 21.6	18.0 18.6 19.5 19.8	1.6 1.9 1.7 1.8	27.6 25.5 28.8 31.0	25. 1 22. 9 26. 0 27. 9	2.4 2.6 2.9 3.1	3.5 1.9 5.5 4.7	3.2 1.5 4.9 4.2	.3 .3 .7 .5
					Seasona	ally ad	justed i	annual	rates				
1961: I II III IV	59.6 66.6 72.0 77.6	63. 9 65. 5 68. 4 70. 3	39.3 41.0 42.6 43.2	19.0 20.1 21.9 22.8	20. 3 20. 8 20. 7 20. 4	18.9 18.5 18.5 18.6	1.5 2.3 2.3 1.8	24.6 24.5 25.8 27.1	21.7 21.9 23.4 24.5	2.8 2.6 2.4 2.6	-4.3 1.1 3.5 7.2	-4.6 .8 3.2 6.9	0.3 .3 .4 .4
1962: I II III IV	77.3 79.6 78.9 78.8	69. 1 73. 2 75. 3 74. 9	41.7 44.5 46.0 45.0	21. 2 23. 3 24. 2 23. 7	20.5 21.2 21.7 21.2	19.0 19.4 19.8 19.5	1.6 1.8 1.9 1.7	27. 4 28. 7 29. 3 29. 9	24.7 25.8 26.6 26.8	2.7 2.8 2.8 3.1	8.1 6.5 3.6 4.0	7.6 5.8 2.8 3.2	.5 .7 .8 .8
1963: I II III IV 4	77.8 80.7 83.7 87.0	72. 7 76. 5 79. 5 81. 6	43. 7 45. 8 47. 9 49. 1	22. 7 24. 8 25. 9 26. 7	21.0 21.0 22.0 22.4	19.4 19.1 20.2 20.6	1.6 1.9 1.8 1.8	29.0 30.7 31.6 32.6	25.9 27.6 28.8 29.3	3.1 3.0 2.8 3.3	5.1 4.3 4.2 5.3	4.3 3.6 3.7 5.1	.8 .6 .5 .3

<sup>1</sup> Revisions in series on new construction shown in Table C-36 have not yet been incorporated into these <sup>3</sup> Includes petroleum and natural gas well drilling, which are excluded from estimates in Table C-36.
 <sup>3</sup> Includes petroleum and natural gas well drilling, which are excluded from estimates in Table C-36.
 <sup>4</sup> Preliminary estimates by Council of Economic Advisers.

NOTE.-Data for Alaska and Hawaii included beginning 1960.

		Į r	simons	01 0011	arsj						
	Total	Com-	Busir fessio and v ad	ness and onal in invent aluatio justme	d pro- come tory n ent	In- come	Rent-	Corr and v	orate pi l invent valuation ljustme	rofits ory n nt	
Year or quarter	na- tional in- come <sup>1</sup>	sation of em- ploy- ees <sup>2</sup>	Total	In- come of unin- corpo- rated enter- prises	In- ven- tory valu- ation ad- just- ment	of farm pro- prie- tors <sup>3</sup>	come of per- sons	Total	Cor- porate profits before taxes 4	In- ven- tory valu- ation ad- just- ment	Net in- terest
1929	87.8	51.1	8.8	8.6	0.1	6.0	5.4	10.1	9.6	0.5	6.4
1930	75.7	46.8	7.4	6.7	.8	4.1	4.8	6.6	3.3	3.3	6.0
1931	59.7	39.7	5.6	5.0	. 6	3.2	3.8	1.6	8	2.4	5.8
1932	42.5	31.1	3.2	3.7	5	1.9	2.7	-2.0 -2.0	-3.0	-2.1	5.0
1934	49.0	34.3	4.6	4.6	1	2.4	1.7	1.1	1.7	6	4.9
1935	57.1	37.3	5.4	5.4	1	5.0	1.7	2.9	3.1	2	4.8
1936	64.9	42.9	6.5	6.6	1	4.0	1.8	5.0	5.7	~.7	4.7
1937	73.0 67.6	47.9	6.8	6.6	(*)	5.0	2.1	4.3	0.2	1.0	4.6
1939	72.8	48.1	7.3	7.5	2	4.3	2.7	5.7	6.4	7	4.6
1940	81.6	52.1	8.4	8.5	(8)	4.6	2.9	9.1	9.3	2	4.5
1941	104.7	64.8	10.9	11.5	6	6.5	3.5	14.5	17.0	-2.5	4.5
1942	137.7	85.3	13.9	14.3	4	10.0	4.0	23.8	20.9	-1.2	4.3
1944	182.6	121.3	18.0	18.1	1	11.5	5.4	23.0	23.3	3	3.3
1945	181.2	123.2	19.0	19.1	1	11.8	5.6	18.4	19.0	6	3.2
1946	180.9	117.7	21.3	23.0	-1.7	15.3	6.2	17.3	22.6	-5.3	3.1
1947	198.2	128.8	19.9	21.4	-1.0	15.5	6. D 7. 3	23.6	29.5	-5.9	3.8 4.2
1949	217.7	140.8	22.7	22.2	. 5	12.9	8.3	28.2	26.4	1.9	4.8
1950	241.9	154.2	23.5	24.6	1. 1	14.0	9.0	35.7	40.6	-5.0	5.5
1951	279.3	180.3	26.0	26.3	3	16.3	9.4	41.0	42.2	-1.2	6.3
1953	292.2	195.0	20.9	20.7	- 2	15.3	10.2	37.3	38.3	-1.0	8.2
1954	301.8	207.6	27.8	27.8	(5)	12.7	10.9	33.7	34.1	3	9.1
1955	330.2	223.9	30.4	30.6	2	11.8	10.7	43.1	44.9	-1.7	10.4
1956	350.8	242. 5	32.1	32.6	5	11.6	10.9	42.0	44.7	-2.7	11.7
1958	367.4	255. 5 257. 1	32.5	32.6	1	11.8	11.9	37.2	43.2	-1.0	14.8
1959	400.5	278.5	35.1	35.2	1	11.4	11.9	47.2	47.7	5	16, 4
1960	414.5	293.6	34.2	34.2	(8)	12.0	12.1	44.5	44.3	. 2	18.1
1961	426, 1	302.1	35.3	35.3		12.8	12.1	43.8	43.8	(5)	20.0
1963 •	7 478.4	340.4	37.7	37.7	(5)	12.8	12.1	7 51.3	7 51.7	4	24.1
				Tangan	lin od	instad		Inoteo			
				Seasona	iny au	Justeu	annua	rates			
1961: I	411.1	294.0	34.2	34.2	(8)	12.8	12.1	38.8	38.5	0.3	19.1
III	423.2	300.1	35.0	35.8	0.2	12.6	12.1	43.0	43.4	~ 3	20.3
IV	441.0	309. 9	36.3	36, 3	(*)	13. Ž	12.0	48.6	48.9	3	21.0
1962: I	444. 7	316.0	36. 0	36.1	1	13.5	12.0	46.1	45.9	. 1	21.2
11	452.4	322.5	36.5	36.5	(5)	13.1	12.0	46.5	46.7	2	21.7
iv	462.2	327.7	36, 9	36.6	1	13. 2	12.0	40.1	40.2	~.1	22.3
1963: I	466. 7	332.0	37.2	37.0	. 2	13, 5	12,0	48.8	48.3	.4	23.3
II	474.6	338.7	37.4	37.5	ī	12.6	12.0	50.1	51.0	9	23.7
IV 6	482.0	342. 8 347. 9	37.8	37.8 38.4	(°) ~.2	12.7 12.6	12.1	( <sup>8</sup> )	( <sup>8</sup> )	(*) (8)	24.3 25.0
	· · · ·							~ ~ /			

#### TABLE C-11.-National income by type of income, 1929-63 Dillions of dollo

<sup>1</sup> National income is the total net income earned in production. It differs from gross national product mainly in that it excludes depreciation charges and other allowances for business and institutional con-sumption of durable capital goods, and indirect business taxes. See Table C-12. <sup>3</sup> Wages and sularies and supplements to wages and salaries (employer contributions for social insurance; employer contributions to private pension, health, and welfare funds; compensation for injuries; directors' fees; pay of the military reserve; and a few other minor items). <sup>3</sup> Excludes income resulting from net reductions of farm inventories and gives credit in computing neome to net additions to private pension during the period. Data for 1929-45 differ from those shown in Table C-71 because of revisions by the Department of Agriculture not yet incorporated into the national income accounts.

Table C-/1 because of revisions by the Department of Agriculture not yet incorporated into the national income accounts.
See Table C-63 for corporate tax liability (Federal and State income and excess profits taxes), corporate profits after taxes and footnote 3.
Less than \$50 million.
Preliminary estimates by Council of Economic Advisers.
Data for corporate profits are approximations for the year as a whole; data for fourth quarter are not available. All other data incorporating or derived from these figures are correspondingly approximate.
Not available.

Note.-Data for Alaska and Hawaii included beginning 1960.

		Less sump	: Capita tion allo	l con- wances		Plus: Sub- sidies			Less:			
Year or quarter	Gross na- tional prod-		Depre-		Net na- tional	less current surplus of gov-	Indir	ect bu taxes	siness	Busi- ness trans-	Sta- tisti- cal	Equals: Na- tional
	uct	Total	ciation charges	Other	uct	ern- ment enter- prises	Total	Fed- eral	State and local	fer pay- ments	dis- crep- ancy	income
1929	104.4	8.6	7.7	0.9	95.8	-0.1	7.0	1.2	5, 8	0.6	0.3	87.8
1930 1931 1932 1933 1934	91. 1 76. 3 58. 5 56. 0 65. 0	8.5 8.2 7.6 7.2 7.1	7.7 7.6 7.0 6.7 6.6	.8 .6 .5 .5	82. 6 68. 1 50. 9 48. 8 57. 9	$ \begin{array}{c}1 \\ \overset{(2)}{}\\ \overset{(2)}{}\\ \overset{(2)}{}\\ & .3\end{array} $	7.2 6.9 6.8 7.1 7.8	1.0 .9 .9 1.6 2.2	6.1 6.0 5.8 5.4 5.6	.5 .6 .7 .7 .6	-1.0 .8 .9 .7	75. 7 59. 7 42. 5 40. 2 49. 0
1935 1936 1937 1938 1938	72.5 82.7 90.8 85.2 91.1	7.2 7.5 7.7 7.8 7.8 7.8	6.7 6.7 6.9 6.9 7.1	.6 .8 .8 .8 .7	65. 3 75. 2 83. 0 77. 4 83. 3	( <sup>3</sup> ) .1 .2 .5	8.2 8.7 9.2 9.2 9.4	2, 2 2, 3 2, 4 2, 2 2, 3	6.0 6.4 6.8 6.9 7.0	.6 .6 .4 .5	2 1.1 2 .5 1.2	57. 1 64. 9 73. 6 67. 6 72. 8
1940 1941 1942 1943 1944	100. 6 125. 8 159. 1 192. 5 211. 4	8.1 9.0 10.2 10.9 12.0	7.3 8.1 9.2 9.9 10.8	.8 1.0 1.0 1.0 1.2	92. 5 116. 8 149. 0 181. 6 199. 4	.4 .1 .2 .2 .7	10.0 11.3 11.8 12.7 14.1	2.6 3.6 4.0 4.9 6.2	7.4 7.7 7.7 7.8 8.0	.4 .5 .5 .5	.8 .4 8 -1.7 2.8	81.6 104.7 137.7 170.3 182.6
1945 1946 1947 1948 1949	213. 6 210. 7 234. 3 259. 4 258. 1	12.5 10.7 13.0 15.5 17.3	11.2 9.0 11.1 13.1 15.1	1.3 1.7 2.0 2.4 2.2	201. 0 200. 0 221. 3 244. 0 240. 8	.8 .9 2 2 2	15.5 17.3 18.6 20.4 21.6	7.1 7.9 7.9 8.1 8.2	8.4 9.4 10.8 12.3 13.5	.5 .6 .7 .7 .7	4.5 2.1 3.5 8 .5	181. 2 180. 9 198. 2 223. 5 217. 7
1950 1951 1952 1953 1954	284.6 329.0 347.0 365.4 363.1	$19.1 \\ 22.0 \\ 24.0 \\ 26.5 \\ 28.8$	16. 5 18. 8 20. 9 23. 1 25. 2	2.6 3.2 3.1 3.5 3.6	265. 5 307. 0 323. 0 338. 9 334. 3	.2 .2 2 4 2	23.7 25.6 28.1 30.2 30.2	9.0 9.5 10.5 11.2 10.1	14.7 16.1 17.6 19.0 20.1	.8 1.0 1.2 1.4 1.3	7 1.2 1.4 1.3 .9	241. 9 279. 3 292. 2 305. 6 301. 8
1955 1956 1957 1958 1959	397.5 419.2. 442.8 444.5 482.7	32. 0 34. 4 37. 4 38. 6 41. 0	27. 9 30. 5 33. 4 35. 2 37. 3	4.0 3.9 4.0 3.4 3.7	365. 5 384. 8 405. 3 405. 9 441. 7	( <sup>2</sup> ) .9 1.0 1.1 .4	32. 9 35. 7 38. 2 39. 3 42. 6	11.0 11.6 12.2 11.9 13.0	21.8 24.1 26.0 27.4 29.6	1.5 1.6 1.8 1.8 2.1	$ \begin{array}{r} 1.0 \\ -2.4 \\6 \\ -1.5 \\ -3.0 \end{array} $	330. 2 350. 8 366. 9 367. 4 400. 5
1960 1961 1962 1963 <sup>3</sup>	502. 6 518. 2 554. 9 585. 0	43.0 44.3 49.4 51.6	39. 1 40. 5 45. 3 47. 7	3.8 3.8 4.1 3.9	459.6 473.9 505.5 533.4	.5 1.7 1.7 .6	46.4 49.1 53.0 56.6	14.0 14.2 15.2 16.2	32.5 34.9 37.8 40.5	2.2 2.3 2.3 2.3	-3.0 -1.9 -1.8 •-3.3	414.5 426.1 453.7 4478.4
				Se	easonally	adjuste	d annu	al rate	s			
1961: I II III IV	500. 4 512. 5 521. 9 537. 8	43.5 44.1 44.5 45.3	(8) (5) (5) (8)	(5) (5) (5) (5)	456.9 468.4 477.4 492.5	0.7 2.2 1.9 2.1	47.1 48.4 49.7 51.2	13.3 13.9 14.5 15.0	33.7 34.5 35.2 36.2	2.3 2.3 2.3 2.3 2.3	$ \begin{array}{c c} -2.8 \\ -3.2 \\ -1.8 \\ .0 \\ \end{array} $	411.1 423.2 429.0 441.0
1962: I II III IV	544.5 552.4 556.8 565.2	48.5 49.2 49.7 50.1	(5) (5) (5) (5)	(5) (6) (6) (8)	496.0 503.2 507.1 515.1	2.2 1.7 1.4 1.6	52.0 52.7 53.3 54.1	15.1 15.2 15.2 15.4	36.9 37.6 38.1 38.7	2.3 2.3 2.3 2.3 2.3	9 2.5 2.6 1.9	444.7 452.4 455.5 462.2
1963: I II III IV <sup>3</sup>	571.8 579.6 588.7 600.0	50.6 51.3 52.1 52.7	(5) (5) (5) (5)	(5) (6) (5) (5)	521, 2 528, 3 536, 6 547, 3	.7 .4 .5 .8	55.2 56.0 57.2 58.2	15.7 16.0 16.4 16.5	39.5 40.0 40.5 41.7	2.3 2.3 2.3 2.3 2.3	$\begin{vmatrix} -2.3 \\ -4.1 \\ -4.4 \\ (^{5}) \end{vmatrix}$	466.7 474.6 482.0 (*)

# TABLE C-12.-Relation of gross national product and national income, 1929-63 [Billions of dollars]

Accidental damage to fixed capital and capital outlays charged to current account.
 Less than \$50 million.
 Preliminary estimates by Council of Economic Advisers.
 Data for corporate profits are approximations for the year as a whole; data for fourth quarter are not available. All other data incorporating or derived from these figures are correspondingly approximate.

Note.-Data for Alaska and Hawaii included beginning 1960.

# TABLE C-13.-Relation of national income and personal income, 1929-63

[Billions of dollars]

			Less:			Plu	s:		Equals:
Year or quarter	National income	Corpo- rate profits and in- ven- tory valu- ation adjust- ment	Contri- butions for social insur- ance	Excess of wage ac- cruals over dis- burse- ments	Gov- ern- ment trans- fer pay- ments to persons	Net inter- est paid by gov- ern- ment	Divi- denđs	Busi- ness trans- fer pay- ments	Per- sonal in- come
1929	87.8	10.1	0.2		0.9	1.0	5.8	0.6	85.8
1930 1931 1932 1933 1934	75. 7 59. 7 42. 5 40. 2 49. 0	$ \begin{array}{c} 6.6 \\ 1.6 \\ -2.0 \\ -2.0 \\ 1.1 \end{array} $	.3 .3 .3 .3 .3		1.0 2.1 1.4 1.5 1.6	1.0 1.1 1.1 1.2 1.2	5.5 4.1 2.6 2.1 2.6	.5 .6 .7 .7 .6	76. 9 65. 7 50. 1 47. 2 53. 6
1935 1936 1937 1938 1939	57. 1 64. 9 73. 6 67. 6 72. 8	2.9 5.0 6.2 4.3 5.7	.3 .6 1.8 2.0 2.1		1.8 2.9 1.9 2.4 2.5	$1.1 \\ 1.1 \\ 1.2 \\ 1.2 \\ 1.2 \\ 1.2$	2.9 4.5 4.7 3.2 3.8	.6 .6 .6 .4 .5	60. 2 68. 5 73. 9 68. 6 72. 9
1940 1941 1942 1943 1944	81.6 104.7 137.7 170.3 182.6	9.1 14.5 19.7 23.8 23.0	2.3 2.8 3.5 4.5 5.2	0.2 2	2.7 2.6 2.6 2.5 3.1	1.3 1.3 1.5 2.1 2.8	4.0 4.5 4.3 4.5 4.7	.4 .5 .5 .5	78. 7 96. 3 123. 5 151. 4 165. 7
1945 1946 1947 1948 1949	181. 2 180. 9 198. 2 223. 5 217. 7	18. 4 17. 3 23. 6 30. 8 28. 2	6. 1 6. 0 5. 7 5. 2 5. 7		5.6 10.9 11.1 10.5 11.6	3.7 4.5 4.4 4.5 4.7	4.7 5.8 6.5 7.2 7.5	.5 .6 .7 .7 .8	171. 2 179. 3 191. 6 210. 4 208. 3
1950 1951 1952 1953 1954	241. 9 279. 3 292. 2 305. 6 301. 8	35. 7 41. 0 37. 7 37. 3 33. 7	6.9 8.2 8.6 8.7 9.7	.1 1	14.3 11.6 12.0 12.9 15.0	4.8 5.0 5.2 5.4	9. 2 9. 0 9. 0 9. 2 9. 8	.8 1.0 1.2 1.4 1.3	228. 5 256. 7 273. 1 288. 3 289. 8
1955 1956 1957 1958 1959	330. 2 350. 8 366. 9 367. 4 400. 5	43. 1 42. 0 41. 7 37. 2 47. 2	11.0 12.6 14.5 14.8 17.6		16. 0 17. 2 20. 1 24. 5 25. 4	5.4 5.7 6.2 6.2 7.1	11. 2 12. 1 12. 6 12. 4 13. 7	1.51.61.81.82.1	310. 2 332. 9 351. 4 360. 3 383. 9
1960	414. 5 426. 1 453. 7 2478. 4	44.5 43.8 47.0 251.3	20. 6 21. 4 23. 9 27. 2		27. 3 31. 3 32. 5 34. 6	7.8 7.7 8.0 8.4	14.5 15.3 16.6 17.8	2. 2 2. 3 2. 3 2. 3	401.3 417.4 442.1 463.0
			Sea	sonally a	djusted an	nual rate	S		
1961: I II III IV	411. 1 423. 2 429. 0 441. 0	38. 8 43. 6 44. 0 48. 6	20. 9 21. 3 21. 6 21. 9		30. 4 31. 3 31. 7 31. 7	7.7 7.6 7.6 7.7	15.0 15.1 15.2 15.8	2.3 2.3 2.3 2.3	406. 6 414. 5 420. 2 428. 0
1962: I II III IV	444. 7 452. 4 455. 5 462. 2	46. 1 46. 5 46. 1 49. 3	23. 5 23. 9 24. 0 24. 2		32. 1 32. 1 32. 3 33. 6	7.8 7.9 8.1 8.2	16. 2 16. 4 16. 5 17. 1	2.3 2.3 2.3 2.3	433. 5 440. 7 444. 5 449. 9
1963: I II III IV 1	466. 7 474. 6 482. 0 ( <sup>3</sup> )	48.8 50.1 52.2 (²)	26.5 27.0 27.4 27.8		34. 7 34. 2 34. 4 35. 2	8.3 8.4 8.5 8.5	17. 1 17. 6 17. 6 18. 8	2.3 2.3 2.3 <b>2.3</b>	453. 9 459. 9 465. 2 473. 0

Preliminary estimates by Council of Economic Advisers.
 Data for corporate profits are approximations for the year as a whole; data for fourth quarter are not available. All other data incorporating or derived from these figures are correspondingly approximate.
 Not available.

Nore.-Data for Alaska and Hawaii included beginning 1960.

# TABLE C-14.—Sources of personal income, 1929-63

			Wage a	nd salary	disburs	ements 1			Propr	ietors' me <sup>2</sup>
Year or quarter	Total per- sonal	Total	Comn prod indu	nodity- ucing stries	Distrib- utive	Service	Gov-	Other labor income <sup>1</sup>	Busi- ness	_
			Total	Manu- factur- ing	tries	tries	ment		and profes- sional	Ferm .
1929	85. 8	50.4	21.5	16.1	15.6	8.4	4.9	0.6	8.8	6.0
1930	76.9	46. 2	18.5	13.8	14.5	8.0	5.2	.6	7.4	4. 1
1931	65.7	39. 1	14.3	10.8	12.5	7.1	5.3	.5	5.6	3. 2
1932	50.1	30. 5	9.9	7.7	9.8	5.8	5.0	.5	3.4	1. 9
1933	47.2	29. 0	9.8	7.8	8.8	5.2	5.1	.4	3.2	2. 4
1934	53.6	33. 7	12.1	9.6	9.9	5.7	6.1	.4	4.6	2. 4
1935 1936 1937 1938 1939	60.2 68.5 73.9 68.6 72.9	36.7 41.9 46.1 43.0 45.9	13.5 15.8 18.4 15.3 17.4	10. 8 12. 4 14. 6 11. 8 13. 6	10. 7 11. 8 13. 2 12. 6 13. 3	5.9 6.5 7.1 6.8 7.1	6.5 7.9 7.5 8.2 8.2	.5 .6 .6 .6	5.4 6.5 7.1 6.8 7.3	5.0 4.0 5.6 4.3 4.3
1940	78.7	49.8	19.7	15.6	14. 2	7.5	8.4	.7	8.4	4.6
1941	96.3	62.1	27.5	21.7	16. 3	8.1	10.2	.7	10.9	6.5
1942	123.5	82.1	39.2	30.9	18. 0	9.0	16.0	.9	13.9	10.0
1943	151.4	105.6	49.0	40.9	20. 1	9.9	26.6	1.1	16.8	11.4
1944	165.7	117.0	50.4	42.9	22. 7	10.9	33.0	1.5	18.0	11.5
1945	171. 2	117.6	45. 9	38. 2	24. 8	12.0	34. 9	1.8	19. 0	11. 8
1946	179. 3	111.9	46. 0	36. 5	30. 9	14.3	20. 6	1.9	21. 3	15. 3
1947	191. 6	122.8	54. 3	42. 5	35. 2	16.0	17. 3	2.3	19. 9	15. 5
1948	210. 4	135.2	60. 3	46. 5	38. 8	17.3	18. 8	2.7	22. 4	17. 8
1948	208. 3	134.4	56. 9	43. 9	39. 0	17.9	20. 5	3.0	22. 7	12. 9
1950	228.5	146. 4	63. 5	49. 4	41. 3	19.3	22. 3	3.8	23. 5	14. 0
1951	256.7	170. 7	74. 9	58. 3	46. 0	21.1	28. 8	4.8	26. 0	16. 3
1952	273.1	184. 9	80. 5	63. 0	48. 7	22.6	32. 9	5.3	26. 9	15. 3
1953	288.3	198. 1	88. 1	69. 9	51. 8	24.3	33. 9	6.0	27. 4	13. 3
1954	289.8	196. 3	84. 1	66. 1	52. 3	25.5	34. 4	6.2	27. 8	12. 7
1955	310. 2	210. 9	91. 4	72. 3	55.8	27.8	36. 0	7.1	30. 4	11. 8
1956	332. 9	227. 6	98. 7	77. 7	60.3	30.5	38. 0	8.1	32. 1	11. 6
1957	351. 4	238. 5	102. 2	80. 6	63.4	32.8	40. 2	9.1	32. 7	11. 8
1958	360. 3	239. 8	97. 9	76. 7	63.8	34.8	43. 2	9.4	32. 5	13. 5
1959	383. 9	258. 5	107. 2	84. 7	68.2	37.7	45. 3	10.4	35. 1	11. 4
1960	401. 3	271. 3	110. 4	87.4	71. 8	40.7	48. 4	11. 0	34.2	12.0
1961	417. 4	278. 8	110. 8	87.5	72. 9	43.4	51. 8	11. 4	35.3	12.8
1962	442. 1	297. 1	118. 5	94.2	76. 6	46.4	55. 6	12. 1	36.5	13.3
1963 <sup>6</sup>	463. 0	312. 3	123. 8	98.3	79. 8	49.5	59. 3	12. 6	37.7	12.8
				Seasona	lly adjus	ted annu	al rates			
1961: I	406.6	271. 2	106. 8	84. <b>0</b>	71, 7	42. 3	50. 4	11. 2	34. 2	12.8
II	414.5	276. 9	110. 3	87. 1	72, 4	43. 1	51. 2	11. 3	35. 0	12.6
III	420.2	281. 0	111. 7	88. 2	73, 4	43. 8	52. 2	11. 4	35. 7	12.6
IV	428.0	286. 1	114. 3	90. 7	73, 9	44. 3	53. 6	11. 6	36. 3	13.2
1962: I	433. 5	290. 7	115.8	92. 1	75. 1	45.2	54.6	11.8	36. 0	13. 5
II	440. 7	296. 8	119.2	94. 8	76. 4	46.2	55.1	12.0	36. 5	13. 1
III.	444. 5	299. 4	119.5	95. 0	77. 3	47.0	55.7	12.2	36. 6	13. 2
IV	449. 9	301. 5	119.6	94. 8	77. 8	47.3	56.8	12.3	36. 9	13. 4
1963: I	453. 9	304.5	120, 1	95, 5	78.4	48. 2	57.8	12.4	37. 2	13.5
II	459. 9	310.8	123, 6	98, 2	79.6	49. 1	58.6	12.6	37. 4	12.6
III	465. 2	314.6	124, 9	99, 0	80.3	50. 0	59.5	12.7	37. 8	12.7
IV <sup>6</sup>	473. 0	319.4	126, 5	100, 5	81.0	50. 6	61.3	12.8	38. 2	12.6

[Billions of dollars]

See footnotes at end of table.

# TABLE C-14.-Sources of personal income, 1929-63-Continued [Billions of dollars]

					Trai	nsfer paym	ents		Tage	
Year or quarter	Rental income of per- sons	Divi- dends	Personal interest income	Total	Old-age and sur- vivors insur- ance benefits	State unem- ploy- ment in- surance benefits	Vet- erans' benefits	Otber	Personal contri- butions for social insur- ance	Non- agricul- tural personal income 4
1929	5.4	5.8	7.4	1.5			0.6	0.9	0.1	77.7
1930 1931 1932 1933 1934	4.8 3.8 2.7 2.0 1.7	5.5 4.1 2.6 2.1 2.6	6.9 6.9 6.6 6.2 6.1	1.5 2.7 2.2 2.1 2.2			.6 1.6 .8 .5 .4	.9 1.1 1.4 1.6 1.8	.1 .2 .2 .2 .2	70. 8 60. 9 46. 9 43. 6 49. 8
1935 1936 1937 1938 1939	1.7 1.8 2.1 2.6 2.7	2.9 4.5 4.7 3.2 3.8	5, 9 5, 8 5, 9 5, 8 5, 8	2.4 3.5 2.4 2.8 3.0	(ð) (š) (6)	( <sup>5)</sup> 0.4 .4	.5 1.9 .6 .5	$1.9 \\ 1.6 \\ 1.8 \\ 1.9 \\ 2.0$	.2 .2 .6 .6	53. 9 63. 2 67. 0 62. 8 67. 1
1940 1941 1942 1943 1944	2.9 3.5 4.5 5.1 5.4	4.0 4.5 4.3 4.5 4.7	5.8 5.8 5.8 5.8 6.2	3.1 3.1 3.1 3.0 3.6	( <sup>5</sup> ) 0.1 .1 .2 .2	.5 .3 .1 .1	.5 .5 .5 .9	2.0 2.2 2.2 2.2 2.4	.7 .8 1.2 1.8 2.2	72.6 88.0 111.5 137.6 151.6
1945 1946 1947 1948 1948	5.6 6.2 6.5 7.3 8.3	4.7 5.8 6.5 7.2 7.5	6.9 7.6 8.2 8.7 9.4	6.2 11.4 11.8 11.3 12.4	.3 .4 .5 .6 .7	.4 1.1 .8 .8 1.7	2.8 6.8 6.7 5.8 5.1	2.7 3.2 3.8 4.2 4.9	2.3 2.0 2.1 2.2 2.2	156. 8 161. 2 172. 8 189. 2 192. 1
1950 1951 1952 1953 1954	9.0 9.4 10.2 10.5 10.9	9.2 9.0 9.0 9.2 9.8	10.3 11.2 12.1 13.4 14.6	15.1 12.6 13.2 14.3 16.2	1.0 1.9 2.2 3.0 3.6	1.4 .8 1.0 1.0 2.0	4.9 3.9 3.9 3.7 3.8	7.9 6.0 6.2 6.6 6.7	2.9 3.4 3.8 3.9 4.6	211.3 237.0 254.3 271.5 273.8
1955 1956 1957 1958 1959	10, 7 10, 9 11, 9 12, 2 11, 9	11,2 12,1 12,6 12,4 13,7	15.8 17.5 19.6 21.0 23.5	17.5 18.8 21.9 26.3 27.5	4.9 5.7 7.3 8.5 10.2	1.4 1.4 1.8 3.9 2.5	4.2 4.2 4.4 4.6 4.5	7.0 7.5 8.4 9.4 10.3	5.2 5.8 6.7 6.9 7.9	295. 0 317. 9 336. 1 343. 0 368. 6
1960 1961 1962 1963 <sup>¢</sup>	12.1 12.1 12.0 12.1	14.5 15.3 16.6 17.8	25. 8 27. 7 30. 0 32. 5	29.5 33.6 34.8 36.9	11. 1 12. 6 14. 3 15. 3	2.8 4.0 2.9 2.8	4.5 4.8 4.8 5.0	11.1 12.2 12.8 13.8	9.2 9.5 10.2 11.8	385. 1 400. 3 424. 5 445. 7
				Sea	sonally ad	justed annu	ual rates		<u> </u>	
1961: I II III IV	12, 1 12, 1 12, 1 12, 1 12, 0	15.0 15.1 15.2 15.8	26. 8 27. 4 27. 9 28. 7	32.6 33.5 33.9 34.0	11. 8 12. 5 12. 8 13. 4	3. 8 4. 4 3. 9 3. 7	4.7 4.9 4.7 4.7	12.3 11.7 12.5 12.1	9.3 9.5 9.6 9.8	389. 6 397. 7 403. 2 410, 4
1962: I II III IV	12.0 12.0 12.0 12.0 12.0	16. 2 16. 4 16. 5 17. 1	29. 0 29. 7 30. 3 31. 1	34. 4 34. 4 34. 6 35. 9	13.6 14.3 14.5 14.8	3.3 2.7 2.7 3.2	4.7 4.7 4.7 4.9	12.7 12.6 12.8 13.0	10.1 10.2 10.3 10.3	415. 7 423. 1 427. 1 432. 1
1963: I II III IV 4	12.0 12.0 12.1 12.2	17.1 17.6 17.6 18.8	31.6 32.1 32.8 33.5	37.0 36.5 36.7 37.5	14.8 15.4 15.5 15.5	3.0 2.6 2.6 3.1	4.9 5.0 5.0 5.1	14. 2 13. 5 13. 6 13. 8	11.5 11.7 11.9 12.0	435. 9 442. 8 448. 1 456. 1

<sup>6</sup> Preliminary estimates by Council of Economic Advisers.

NOTE .- Data for Alaska and Hawaii included beginning 1960.

			Equals:	Less: Personal		Percent able perso	of dispos- nal income
Year or quarter	Personal income	Less: Personal taxes <sup>1</sup>	Dispos- able personal income	con- sumption expendi- tures	Equals: Personal saving	Personal consump- tion ex- pendi- tures	Personal saving
		Bill	lions of dol	iars		Per	cent
1929	85.8	2.6	83. 1	79.0	4. 2	95.1	5.1
1930	76. 9	2.5	74.4	71. 0	3.4	95. 4	4.6
	65. 7	1.9	63.8	61. 3	2.5	96. 1	3.9
	50. 1	1.5	48.7	49. 3	6	101. 2	-1.2
	47. 2	1.5	45.7	46. 4	6	101. 5	-1.3
	53. 6	1.6	52.0	51. 9	.1	99. 8	.2
1935	60. 2	1.9	58. 3	56. 3	2.0	96. 6	3.4
1936	68. 5	2.3	66. 2	62. 6	3.6	94. 6	5.4
1937	73. 9	2.9	71. 0	67. 3	3.7	94. 8	5.2
1939	68. 6	2.9	65. 7	64. 6	1.1	98. 3	1.7
1939	72. 9	2.4	70. 4	67. 6	2.9	96. 0	4.1
1940	78. 7	2.6	76. 1	71. 9	4. 2	94. 5	5.5
1941	96. 3	3.3	93. 0	81. 9	11. 1	88. 1	11.9
1942	123. 5	6.0	117. 5	89. 7	27. 8	76. 3	23.7
1943	151. 4	17.8	133. 5	100. 5	33. 0	75. 3	24.7
1943	165. 7	18.9	146. 8	109. 8	36. 9	74. 8	25.1
1945 1946 1947 1948 1948 1949	171. 2 179. 3 191. 6 210. 4 208. 3	20. 9 18. 7 21. 5 21. 1 18. 7	150. 4 160. 6 170. 1 189. 3 189. 7	121. 7 147. 1 165. 4 178. 3 181. 2	28.7 13.5 4.7 11.0 8.5	80. 9 91. 6 97. 2 94. 2 95. 5	19. 1 8. 4 2. 8 5. 8 4. 5
1950	228.5	20. 8	207. 7	195. 0	12. 6	93. 9	6.1
1951	256.7	29. 2	227. 5	209. 8	17. 7	92. 2	7.8
1952	273.1	34. 4	238. 7	219. 8	18. 9	92. 1	7.9
1953	288.3	35. 8	252. 5	232. 6	19. 8	92. 1	7.8
1954	289.8	32. 9	256. 9	238. 0	18. 9	92. 6	7.4
1955 1956 1957 1958 1958 1959	310. 2 332. 9 351. 4 360. 3 383. 9	35.7 40.0 42.6 42.3 46.8	274. 4 292. 9 308. 8 317. 9 337. 1	256. 9 269. 9 285. 2 293. 2 313. 5	17. 5 23. 0 23. 6 24. 7 23. 6	93.6 92.1 92.4 92.2 93.0	6.4 7.9 7.6 7.8 7.0
1960	401. 3	51. 4	349. 9	328. 2	21. 7	93. 8	6.2
1961	417. 4	52. 9	364. 4	336. 8	27. 6	92. 4	7.6
1962	442. 1	57. 7	384. 4	355. 4	29. 1	92. 5	7.6
1963 3	463. 0	60. 4	402. 6	373. 2	29. 4	92. 7	7.3
			Seasonally	adjusted a	nnual rates	3	
1961: I	406. 6	51. 3	355, 3	330. 7	24.5	93. 1	6.9
II	414. 5	52. 5	362, 0	334. 9	27.1	92. 5	7.5
III	420. 2	53. 0	367, 2	337. 9	29.2	92. 0	8.0
IV	428. 0	54. 9	373, 1	343. 8	29.3	92. 1	7.9
1962: I	433. 5	56. 2	377. 3	348. 8	28. 5	92. 4	7.6
II	440. 7	57. 9	382. 7	352. 9	29. 8	92. 2	7.8
III	444. 5	58. 1	386. 5	356. 7	29. 7	92. 3	7.7
IV	449. 9	58. 5	391. 4	362. 9	28. 5	92. 7	7.3
1963: I	453. 9	59. 4	394. 5	367. 4	27, 1	93, 1	6.9
II	459. 9	59. 9	400. 0	370. 4	29, 6	92, 6	7.4
III	465. 2	60. 8	404. 4	374. 9	29, 5	92, 7	7.3
IV 2	473. 0	61. 7	411. 3	380. 0	31, 3	92, 4	7.6

TABLE C-15.—Disposition of personal income, 1929-63

Includes also such items as fines and penalties.
 Preliminary estimates by Council of Economic Advisers.

NOTE.-Data for Alaska and Hawaii included beginning 1960.

Year or quarter	Total dis personal (billio dolla	posable income ns of urs)	Per capi posable p income (	ita dis- ersonal dollars)	Total pe consum expend (billio dolla	ersonal option itures ns of urs)	Per capi sonal con tion exy tures (d	ta per- nsump- pendi- ollars)	Popu- lation (thou- sands) 4
	Current prices	1963 prices 1	Current prices	1963 prices 1	Current prices	1963 prices 3	Current prices	1963 prices <sup>3</sup>	
1929	83.1	152. 8	682	1, 254	79.0	145, 2	648	1, 191	121, 875
1930	74.4	143.1	604	1.162	71.0	136.6	576	1.109	123.188
1931	63.8	137.8	514	Ĩ. 11Ō	61.3	132.4	494	1,066	124, 149
1932	48.7	119.1	390	953	49.3	120.5	395	964	124,949
1933	45.7	116.0	364	923	46.4	117.7	369	936	125,690
1934	52.0	123.8	411	979	51.9	123.7	410	978	126, 485
		1			01.0				1
1935	58.3	135.9	458	1.067	56.3	131.3	442	1.031	127.362
1936	66.2	152.9	516	1, 193	62.6	144.5	488	1,127	128, 181
1937	71.0	157.8	551	1, 224	67.3	149.6	522	1,160	128,961
1938	65.7	149.7	506	1,152	64.6	147.1	497	1 132	129,969
1030	70 4	161 8	537	1 235	67 6	155 3	516	1 1 185	131 028
1000	10.1	[ 101.0	007	1,200	07.0	100.0	010	1,100	101,020
1940	76.1	173.0	576	1.309	71.9	163.5	544	1.237	132, 122
1041	03.0	107 0	607	1 483	<u>81 0</u>	174 3	614	1 307	133 402
1042	117.5	223 8	871	1 650	89.7	170.8	665	1 266	134 860
1043	133.5	233 0	076	1 704	100.5	175 4	735	1 283	136 730
1044	146.8	243 0	1 061	1,756	100.8	101 0	703	1 314	138 307
1011	110.0	210.0	1,001	1,100	108.0	101.0	1.00	1,014	100,001
1945	150 4	240 3	1 075	1 717	121 7	194 4	870	1 389	139.928
1946	160 6	237 6	1 136	1 680	147 1	217 5	1 040	1 538	141 389
1947	170 1	227 4	1 180	1 578	165 4	221 1	1 148	1 534	144 126
1048	180 3	230.2	1 201	1 632	178 3	225 3	1 216	1 537	146 631
1049	180.7	242 0	1 272	1 622	181 2	231 0	1 215	1 548	149 188
1010	100.1	D12.0	1,212	1,022	101.2	201.0	1, 210	1,010	110,100
1950	207.7	260.9	1 369	1.720	195.0	244.9	1 286	1.614	151, 689
1951	227.5	268 0	1 475	1,737	209.8	247 2	1 360	1,602	154, 283
1052	238 7	275 6	1,521	1 756	210.8	253 7	1,400	1 616	156 947
1053	250.1	210.0	1,520	1, 206	218.0	265.9	1,458	1,666	150 550
1054	256 0	200.6	1,592	1,000	202.0	200.0	1,466	1 658	162 388
1004	200.8	230.0	1, 562	1,780	200.0	209.0	1,400	1,000	104,000
1955	274.4	309.0	1 660	1 870	256 0	289.3	1 554	1 750	165 278
1056	202.0	324 4	1 741	1 029	260.0	200.0	1 604	1 777	168 225
1057	308.8	332 4	1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1	1,041	205.0	307.0	1,665	1, 702	171 278
1058	317.0	335 7	1 825	1 029	203.2	300 7	1 684	1 778	174 154
1050	337 1	351 0	1 004	1 087	313 5	327 2	1 770	1 848	177 080
1000	007.1	001.0	1,001	1,001	010.0	021.2	1,	1,010	1,000
1960	349 9	360.0	1.937	1 993	328.2	337 8	1.817	1.870	180.676
1961	364 4	372.6	1 983	2 028	336.8	344 3	1,833	1 874	183, 742
1962	384 4	389 5	2 060	2,087	355 4	360 1	1,905	1 930	186, 591
1963 4	402.6	402.6	2,127	2, 127	373.2	373.2	1,972	1 972	189, 278
	102.0	10210	2,12.	2,		0.0.2	-,012	-, 0	100,200
			·		·	<u></u>	· _ · · · · ·		1
			Seasona	lly adjus	ted annual	rates		1	[]
				·					
						1			
1961: I	355.3	363.7	1,945	1,991	330.7	338.6	1,810	1,854	182,666
<u>II</u>	362.0	370.5	1, 974	2,020	334. 9	342.7	1,826	1,869	183, 375
<u>[[]</u>	367.2	375.1	1,994	2,037	337.9	345.3	1,835	1,879	184,150
IV	373.1	380.3	2,017	2,056	343.8	350.5	1,859	1,895	184, 952
1000. 7	077 0	800.0	0.000	0.000		054.0	1 000	1 010	105 007
1004: 1	377.3	383.8	2,033	2,008	348.8	004.9	1,879	1,912	100,007
11	382.7	368.5	2,055	2,080	352.9	008.2	1,895	1,923	100, 208
111	380.5	091. Z	4,007	2,002	300.7	301.2	1,908	1,952	100, 980
1 V	391.4	394.0	2,080	2, 102	304.9	300.0	1,933	1, 990	101, 100
1062+ T	904 -	200 1	0.004	0 100	0.07 4	200 0	1 1000	1 050	100 370
1000: 1	394.5	390.1	2,094	2,102	307.4	009.0	1,951	1,909	100,000
11	400.0	400.4	2,117	2,119	3/0.4	3/0.8	1,960	1,902	100, 200
111	404.4	403.6	2,152	2,128	3/4.9	3/4.3	1,977	1,9/4	100, 200
LV "	411.3	409.3	2,160	2,150	380.0	378.1	1, 1, 996	1,980	190, 380
	1	{	1	1	(	1	1	1	11

## TABLE C-16.-Total and per capita disposable personal income and personal consumption expenditures, in current and 1963 prices, 1929-63

<sup>1</sup> Estimates in current prices divided by the implicit price deflator for personal consumption expenditures on a 1963 base.
<sup>2</sup> See Table C-2 for explanation.
<sup>3</sup> Total expenditures in 1963 prices divided by population.
<sup>4</sup> Population of the United States including armed forces abroad. Annual data are for July 1; quarterly data are for middle of period.
<sup>4</sup> Preliminary estimates by Council of Economic Advisers.

NOTE .- Data for Alaska and Hawaii included beginning 1960.

Sources: Department of Commerce and Council of Economic Advisers.

				_									
		Cur-			Secu	rities		Pri- vate	Non-	Gov- ern- ment	Less	Increa debt	ise in
Year or quarter	Total	and bank de- posits	ings shares ( <sup>2</sup> )	Total	U.S. sav- ings bonds	Other gov- ern- ment <sup>3</sup>	Cor- porate and other	insur- ance re- serves (*)	sured pen- sion funds	ance and pen- sion re- serves <sup>1</sup>	Mort- gage debt <sup>6</sup>	Con- sumer debt <sup>7</sup>	Secu- rities loans <sup>s</sup>
1939	4.2	3.0	0.1	-0.8	0.7	-0.9	-0.6	1.7	0.1	1.3	0.5	0.8	-0.2
1040	42	2.9	3	- 4	9	- 8	- 4	1.8	.1	1.3	9	1.0	- 2
1941	10.5	4.8	.4	2, 6	2.8	.4	5	2.1	i	1.9	.8	. 7	ĩ
1942	29.3	10.9	. 3	10.3	8.0	2.3	(9)	2.5	. 1	2.6	.1	-3.0	. 3
1943	38.7	16.2	. 6	14.1	11.1	3.2	3	2.8	.2	3.9	4	-1.0	. 6
1944	41.4	17.5	.9	15.7	11.8	4.6	7	3.2	.6	5.0	1	.1	1.4
1945	37.3	19.0	1.1	9.9	6.9	4.2	-1.2	3.5	. 9	5.1	. 2	. 5	1.5
1946	14.1	10.6	1.2	-1.4	1.0	-2.4	(%)	3.4	.3	3.5	3.6	2.3	-2.3
1947	6.5	2.0	1.3	2.4	2.0	3		3.0	. 3	3.5	4.0	2.8	8
1948	2.8	-1.0	1.3	3.1	1.0	.4	1.1	3.1	.4	0.0	4.1	2.4	• 4
1949	4.4	-1.4	1.0	4.4	1.0	. 4	· · ·	0.1		2.0	7.1	2.0	. 0
1950	.8	3.5	1.7	.9	. 3			3.9	.9	1.1	1.3	3.0	. 2
1901		5.9	2.0	35	5	1 3	1.1	4.1	1.4	4.2	6.5	1.0	3
1952	10.1	4 7	4 0	3.4	.1	2 0	1 2	5.0	1.8	32	7 3	3 6	.0
1954	9.5	5.4	4.8	. 4	. 6	9	.7	5.2	1.9	2.6	9.0	1. Ŏ	.9
1055	71	3 3	5 2	64	3	3 9	22	55	21	31	11.8	6 1	6
1956	14.1	4.7	5.4	5.2	1	3.3	2.0	5.5	2.4	3.6	10.3	3.1	š
1957	15.5	4.9	5.2	4.6	-1.9	3.7	2.8	5.1	2.9	3.2	7.9	2.5	1
1958	16.9	10.2	6.3	1.3	5	8	2.6	5.4	3.1	. 6	9.3	. 2	. 4
1959	13.3	4.4	7.2	9. 9	-1.8	10.8	. 9	5.5	3.4	2.3	13.2	6.1	. 2
1960	8.1	2.8	8.3	1	2	-1.0	1.1	5.5	3.7	3.4	11.0	4.2	. 3
1961	15.9	9.3	9.4	1.2	.8	4	.8	5.9	4.0	1.2	12.5	1.5	1.0
1962	19.6	19.1	10.1	7	.4	.4	-1.5	6.2	4.0	2.8	15.4	5.3	1.1
1963 10	19.3	15.0	12.0	. 3	1.2	1,1	-2.0	0.4	4.0	4.4	10.7	0.7	.9
1961: 1	4.4	1.2	2.0	-1.1	.3	-1.2	2	1.3	1.1	2	2.8	-1.8	-1.0
11	3.2	2.0	2.7	8	• 1	-2.1		1.2	۰. v	1.5	2.8	.0	2
TV	2.2	2 0	3 2	1 3	.2	1.0	- 2	1.8	1.0	- 8	4.0	2.2	1 1
1060. T	7.0	1.0	0.2	1		1.0	- 5	1 2	1 1 0	1	2 2	_1 1	_ 5
IT	4.0	34	2.9	-1.0	. 1		- 5	1.6	1.0	2.0	3.8	2.5	4
iti	6.4	6.0	1.7	.3	.2	.4	2	1.7	1	<b>1</b> .0	3.9	1.0	.2
IV	2.3	5.4	3.5	ž	(9)	.2	4	1.7	1.0	i	4.4	2.9	1.8
1963 · T	6.6	3.5	3.2	-1.2	.4	9	6	1.5	1.1	.4	4.1	9	-1.3
II	3.3	2.4	3. 3	3	.2	i	4	1.5	1.0	2.7	4.0	2.3	. 9
III	5.2	4.6	1.7	1.1	. 3	1.6	7	1.7	1.0	1.4	4.1	1.5	.8
IV 10	4.2	4.5	3.8	. 8	. 3	. 7	2	1.8	1.2	1	4.5	2.8	. 5

TABLE C-17.—Financial saving by individuals, 1939-631 [Billions of dollars]

<sup>1</sup> Individuals' saving, in addition to personal holdings, covers saving of unincorporated business, trust

Individuals Saving, in addition to personal holdings, covers saving of unincipotated business, and trunds, and nonprofit institutions in the forms specified.
 Includes shares in savings and loan associations and shares and deposits in credit unions.
 "Other government" includes U.S. Government issues (except savings bonds), State and local government securities, and beginning 1951, nonguaranteed Federal agency issues, which are included in "corporate and other" for years prior to 1951.
 Includes forcial Security thurds. State and local retirement systems atc.

Includes insured pension reserves.
 Includes Social Security funds, State and local retirement systems, etc.
 Mortgage debt to institutions on one- to four-family nonfarm dwellings.
 Consumer debt owed to corporations, largely attributable to purchases of automobiles and other durable consumer goods, although including some debt arising from purchases of consumption goods. Policy loans on Government and private life insurance have been deducted from those items of saving.

<sup>8</sup> Change in bank loans to brokers and dealers and others for the purpose of purchasing cr carrying securities. • Less than \$50 million.

<sup>10</sup> Preliminary.

NOTE.-Figures beginning 1960 have been revised since the Economic Report of the President, January 1963.

In addition to the concept of saving shown above, there are other concepts of individuals' saving, with varying degrees of coverage, currently in use. The personal saving estimates of the Department of Commerce are derived as the difference between disposable personal income and expenditures. Conceptually, Commerce saving includes the following items not included in Securities and Exchange Commission saving: housing, farm and unincorporated business investment in inventories and plant and equipment, net of depreciation, and increase in debt. Government insurance is excluded from the Commerce saving series. For a reconciliation of the two series, see Securities and Exchange Commission Statistical Bulketin, July 1963, and Survey of Current Business, July 1963. The flow-of-funds system of accounts of the Board of Governors of the Federal Reserve System includes capital investments as well as financial components of saving and covers saving of Federal, State, and local governments, businesses, financial form are similar to the Securities and Exchange Commission estimates of individuals' saving, there are some statistical and conceptual differences in the two sets of data. Revisions for 1960-63 in the consumer credit statistics of the Board of Governors of the Federal Reserve System have not yet been incorporated into these estimates. Data for Alaska and Hawaii included for all periods. In addition to the concept of saving shown above, there are other concepts of individuals' saving, with

Data for Alaska and Hawali included for all periods.

Source: Securities and Exchange Commission.

	Gross de	s privat ficit on	e saving income	and go and pro	vernme duct tra	nt surpl ansactio	us or ns	Gro	ss invest	ment	
Year or quarter		Pri	vate sav	ving	Gover or	nment s deficit (	urplus —)		Gross private	Net for-	Statis tical dis-
	Total	Total	Per- sonal saving	Gross busi- ness saving	Total	Fed- eral	State and local	Total	domes- tic in- vest- ment	eign in- vest- ment <sup>1</sup>	ancy
1929	16.7	15.7	4.2	11.5	1.0	1.2	-0.1	17.0	16.2	0.8	0.3
1930. 1931. 1932. 1933. 1933.	11.9 4.9 .3 .6 2.6	12. 2 7. 7 2. 0 1. 9 5. 0	3.4 2.5 6 6 .1	8.8 5.2 2.7 2.6 4.9	3 -2.8 -1.7 -1.4 -2.4	.3 -2.1 -1.5 -1.3 -2.9	5 7 2 (2) .5	11.0 5.7 1.1 1.5 3.3	10.3 5.5 .9 1.4 2.9	.7 .2 .2 .2 .2 .4	-1.0 .8 .8 .9 .7
1935 1936 1937 1938 1939	6.4 7.2 12.1 7.3 9.0	8.4 10.1 11.5 8.9 11.2	2.0 3.6 3.7 1.1 2.9	6.3 6.5 7.8 7.8 8.3	-2.0 -3.0 .6 -1.6 -2.1	$\begin{array}{r} -2.6 \\ -3.5 \\2 \\ -2.0 \\ -2.2 \end{array}$	.6 .5 .7 .4 .1	6.2 8.3 11.8 7.8 10.2	6.3 8.4 11.7 6.7 9.3	1 1 .1 1.1 .9	2 1.1 2 .5 1.2
1940 1941 1942 1943. 1944	13.9 18.8 10.5 5.1 2.3	14.6 22.6 41.9 49.3 54.2	4.2 11.1 27.8 33.0 36.9	10.4 11.5 14.1 16.3 17.2	7 -3.8 -31.4 -44.2 -51.9	-1.4 -5.1 -33.2 -46.7 -54.6	.7 1.3 1.8 2.5 2.7	14.7 19.2 9.7 3.4 5.0	13.2 18.1 9.9 5.6 7.1	$ \begin{array}{r} 1.5 \\ 1.1 \\2 \\ -2.2 \\ -2.1 \\ \end{array} $	.8 .4 8 -1.7 2.8
1945 1946 1947 1948 1949	4, 5 30, 6 36, 8 45, 9 33, 0	44.3 26.5 23.6 37.6 36.1	28.7 13.5 4.7 11.0 8.5	15, 6 13, 1 18, 9 26, 6 27, 6	-39.7 4.1 13.3 8.2 -3.1	-42.3 2.2 12.2 8.0 -2.5	2.6 1.9 1.1 .3 6	9.0 32.7 40.4 45.0 33.5	10. 4 28. 1 31. 5 43. 1 33. 0	-1.4 4.6 8.9 1.9 .5	4.5 2.1 3.5 8 .5
1950 1951 1952 1953 1954	48.5 55.3 48.3 47.0 47.6	40. 3 49. 2 52. 2 54. 1 54. 4	12.6 17.7 18.9 19.8 18.9	27.7 31.5 33.2 34.3 35.5	8.2 6.1 -3.9 -7.1 -6.7	9.2 6.4 3.9 7.4 5.8	-1.0 3 .1 9	47.8 56.6 49.7 48.3 48.5	50. 0 56. 3 49. 9 50. 3 48. 9	$ \begin{array}{r} -2.2 \\ .2 \\2 \\ -2.0 \\4 \end{array} $	7 1.2 1.4 1.3 .9
1955 1956 1957 1958 1958	62.4 71.3 70.2 58.1 73.4	59.6 66.1 69.2 69.5 74.9	17.5 23.0 23.6 24.7 23.6	42. 1 43. 0 45. 6 44. 8 51. 3	2.9 5.2 1.0 -11.4 -1.5	3.8 5.7 2.0 9.4 1.1	$ \begin{array}{r} -1.0 \\5 \\ -1.0 \\ -2.1 \\3 \end{array} $	63. 4 68. 8 69. 6 56. 6 70. 4	63. 8 67. 4 66. 1 56. 6 72. 7	$ \begin{array}{r}4\\ 1.5\\ 3.5\\1\\ -2.3 \end{array} $	$ \begin{array}{r} 1.0 \\ -2.4 \\6 \\ -1.5 \\ -3.0 \end{array} $
1960 1961 1962 1963 <sup>3</sup>	76. 2 73. 8 82. 8 488. 3	72. 3 78. 4 86. 7 490. 0	21.7 27.6 29.1 29.4	50.7 50.8 57.6 460.6	3.9 -4.7 -3.9 4-1.7	3.5 -4.5 -4.3 4-2.8	.4 1 .4 41.1	73.2 71.9 81.0 85.0	71.8 69.0 78.8 82.3	1.4 2.9 2.2 2.7	$ \begin{array}{c c} -3.0 \\ -1.9 \\ -1.8 \\ -3.3 \\ \end{array} $
				Sea	sonally	adjuste	d annua	l rates			
1961: I II III IV	66. 1 72. 5 76. 3 80. 0	72. 5 77. 9 80. 3 82. 8	24.5 27.1 29.2 29.3	48.0 50.8 51.1 53.5	-6.4 -5.4 -4.0 -2.8	-6.0 -5.4 -4.0 -2.5	-0.4 ( <sup>6</sup> ) ( <sup>5</sup> ) 3	63. 4 69. 3 74. 6 80. 1	<b>59.</b> 6 66. 6 72. 0 77. 6	3.8 2.7 2.6 2.4	-2.8 -3.2 -1.8 ( <sup>5</sup> )
1962: I II III IV	79.7 85.0 84.1 82.4	85.1 86.9 87.1 87.8	28.5 29.8 29.7 28.5	56, 6 57, 2 57, 4 59, 4	$ \begin{array}{r} -5.4 \\ -1.9 \\ -3.0 \\ -5.4 \end{array} $	$   \begin{array}{r}     -5.6 \\     -3.0 \\     -3.6 \\     -5.3   \end{array} $	.2 1.1 .6 1	78.7 82.6 81.6 80.5	77.3 79.6 78.9 78.8	1.4 3.0 2.6 1.7	9 2.5 2.6 1.9
1963: I II III IV 3	82.3 87.9 90.8 (*)	86.4 89.2 91.4 (*)	27.1 29.6 29.5 31.3	59.3 59.6 61.9 ( <sup>6</sup> )	$ \begin{array}{c c} -4.2 \\ -1.3 \\ \hline6 \\ (6) \end{array} $	$ \begin{array}{c} -4.6 \\ -3.0 \\ -1.8 \\ (^6) \end{array} $	.4 1.7 1.2 ( <sup>0</sup> )	79. 9 83. 7 86. 3 90. 0	77.8 80.7 83.7 87.0	2.2 3.1 2.6 3.0	$ \begin{array}{c c} -2.3 \\ -4.1 \\ -4.4 \\ (^6) \end{array} $

# TABLE C-18.-Sources and uses of gross saving, 1929-63

[Billions of dollars]

<sup>1</sup> Net exports of goods and services less foreign net transfers by Government. For 1929-45, net foreign investment and net exports of goods and services have been equated, since foreign net transfers by Government were negligible during that period.
 <sup>2</sup> Deficit of \$35 million.
 <sup>4</sup> Preliminary estimates by Council of Economic Advisers.
 <sup>4</sup> Data for corporate profits are approximations for the year as a whole; data for fourth quarter are not available. All other data incorporating or derived from these figures are correspondingly approximate.
 <sup>5</sup> Less than \$50 million.
 <sup>6</sup> Not available.

NOTE.-Data for Alaska and Hawaii included beginning 1960.

# EMPLOYMENT, WAGES, AND PRODUCTIVITY

TABLE C-19.—Noninstitutional population and the labor force, 1929-	-63
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					Civili	an labor	force		Total	Unem-
	Nonin- stitu-	labor force	Armed		Em	ploymer	nt 3		force as percent	ploy- ment as per-
Year or month	tional popu- lation <sup>1</sup>	(includ- ing armed forces) 1	forces 1	Total	Total	Agri- cul- tural	Non- agri- cul- tural	Unem- ploy- ment <sup>2</sup>	of non- institu- tional popu- lation	cent of civilian labor force
		Thousan	nds of p	ersons 1	4 years	of age ar	ad over		Per	cent
Old definitions: <sup>2</sup>	(3)	49, 440	260	49, 180	47, 630	10, 450	37, 180	1, 550	(8)	3.2
1930 1931 1932 1933 1934	(8) (3) (3) (3) (3)	50, 080 50, 680 51, 250 51, 840 52, 490	260 260 250 250 250 260	49, 820 50, 420 51, 000 51, 590 52, 230	45, 480 42, 400 38, 940 38, 760 40, 890	10, 340 10, 290 10, 170 10, 090 9, 900	35, 140 32, 110 28, 770 28, 670 30, 990	4, 340 8, 020 12, 060 12, 830 11, 340	(\$) (\$) (3) (3) (3) (3)	8.7 15.9 23.6 24.9 21.7
1935 1936 1937 1938 1939	(3) (3) (3) (3) (3)	53, 140 53, 740 54, 320 54, 950 55, 600	270 300 320 340 370	52, 870 53, 440 54, 000 54, 610 55, 230	42, 260 44, 410 46, 300 44, 220 45, 750	10, 110 10, 000 9, 820 9, 690 9, 610	32, 150 34, 410 36, 480 34, 530 36, 140	10, 610 9, 030 7, 700 10, 390 9, 480	(3) (3) (2) (3) (3)	20, 1 16, 9 14, 3 19, 0 17, 2
1940 1941 1942 1943 1944	100, 380 101, 520 102, 610 103, 660 104, 630	56, 180 57, 530 60, 380 64, 560 66, 040	540 1, 620 3, 970 9, 020 11, 410	55, 640 55, 910 56, 410 55, 540 54, 630	47, 520 50, 350 53, 750 54, 470 53, 960	9, 540 9, 100 9, 250 9, 080 8, 950	37, 980 41, 250 44, 500 45, 390 45, 010	8, 120 5, 560 2, 660 1, 070 670	56. 0 56. 7 58. 8 62. 3 63. 1	14.6 9.9 4.7 1.9 1.2
1945 1946 1947 New definitions: <sup>2</sup>	105, 530 106, 520 107, 608	65, 300 60, 970 61, 758	11, 440 3, 450 1, 590	53, 860 57, 520 60, 168	52, 820 55, 250 58, 027	8, 580 8, 320 8, 266	44, 240 46, 930 49, 761	1, 040 2, 270 2, 142	61. 9 57. 2 57. 4	1, 9 3, 9 3, 6
1947 1948 1949	107, 608 108, 632 109, 773	61, 758 62, 898 63, 721	1, 590 1, 456 1, 616	60, 168 61, 442 62, 105	57, 812 59, 117 58, 423	8, 256 7, 960 8, 017	49, 557 51, 156 50, 406	2, 356 2, 325 3, 682	57.4 57.9 58.0	3.9 3.8 5.9
1950 1951 1952 1952 1953 1954	110, 929 112, 075 113, 270 115, 094 116, 219	64, 749 65, 983 66, 560 67, 362 67, 818	1, 650 3, 099 3, 594 3, 547 3, 350	63, 099 62, 884 62, 966 63, 815 64, 468	59, 748 60, 784 61, 035 61, 945 60, 890	7, 497 7, 048 6, 792 6, 555 6, 495	52, 251 53, 736 54, 243 55, 390 54, 395	3, 351 2, 099 1, 932 1, 870 3, 578	58. 4 58. 9 58. 8 58. 5 58. 5 58. 4	5.3 3.3 3.1 2.9 5.6
1955 1956 1957 1957 1958 1958 1959	117, 388 118, 734 120, 445 121, 950 123, 366	68, 896 70, 387 70, 744 71, 284 71, 946	3, 048 2, 857 2, 798 2, 637 2, 552	65, 848 67, 530 67, 946 68, 647 69, 394	62, 944 64, 708 65, 011 63, 966 65, 581	6, 718 6, 572 6, 222 5, 844 5, 836	56, 225 58, 135 58, 789 58, 122 59, 745	2, 904 2, 822 2, 936 4, 681 3, 813	58, 7 59, 3 58, 7 58, 5 58, 5 58, 3	4.4 4.2 4.3 6.8 5.5
1960 Including Alaska and Hawait	124, 878	72, 820	2, 514	<b>70, 3</b> 06	66, 392	5, 696	60, 697	3, 913	58.3	5.6
1960 1961 1962 4 1662 1963	125, 368 127, 852 130, 117 130, 081 132, 125	73, 126 74, 175 74, 839 74, 681 75, 712	2, 514 2, 572 2, 828 2, 827 2, 737	70, 612 71, 603 72, 011 71, 854 72, 975	66, 681 66, 796 67, 999 67, 846 68, 809	5, 723 5, 463 5, 255 5, 190 4, 946	60, 958 61, 333 62, 744 62, 657 63, 863	3, 931 4, 806 4, 012 4, 007 4, 166	58.3 58.0 57.5 57.4 57.3	5.6 6.7 5.6 5.6 5.7
1962: January February March April	129, 118 129, 290 129, 471 129, 641	72, 564 73, 218 73, 582 73, 864	2, 843 2, 886 2, 885 2, 885 2, 885	69, 721 70, 332 70, 697 70, 979	65, 058 65, 789 66, 316 67, 027	4, 417 4, 578 4, 782 5, 048	60, 641 61, 211 61, 533 61, 979	4, 663 4, 543 4, 382 3, 952	56. 2 56. 6 56. 8 57. 0	6.7 6.5 6.2 5.6
April <sup>s</sup> May June.	129, 587 129, 752 129, 9 <b>3</b> 0	73, 654 74, 797 76, 857	2, 885 2, 875 2, 856	70, 769 71, 922 74, 001	66, 824 68, 203 69, 539	4, 961 5, 428 6, 290	61, 863 62, 775 63, 249	3, 946 3, 719 4, 463	56.8 57.6 59.2	5.6 5.2 6.0
July August September October November December	130, 183 130, 359 130, 546 130, 730 130, 910 131, 096	76, 437 76, 554 74, 914 74, 923 74, 532 74, 142	2, 855 2, 859 2, 735 2, 736 2, 750 2, 764	73, 582 73, 695 72, 179 72, 187 71, 782 71, 378	69, 564 69, 762 68, 668 68, 893 67, 981 67, 561	6, 064 5, 770 5, 564 5, 475 4, 883 4, 066	63, 500 63, 993 63, 103 63, 418 63, 098 63, 495	4, 018 3, 932 3, 512 3, 294 3, 801 3, 817	58. 7 58. 7 57. 4 57. 3 56. 9 56. 9	5, 5 5, 3 4, 9 4, 6 5, 3 5, 3

See footnotes at end of table.

	· ····································		Total			Civili	an labor	force		Total	Unem-
	-	Nonin- stitu-	labor force	Armed		En	iployme	ent ?		force as percent	ploy- ment
	Year or month	tional popu- lation 1	(includ- ing armed forces) 1	forces 1	Total	Tota]	Agri- cu]- tural	Non- agri- cul- tural	Unem- ploy- ment <sup>2</sup>	of non- institu- tional popu- lation	cent of civilian labor force
			Thousan	nds of pe	ersons 1	4 years	of age a	nd over		Per	cent
1963:	January February March April May June	131, 253 131, 414 131, 589 131, 739 131, 865 132, 036	73, 323 73, 999 74, 382 74, 897 75, 864 77, 901	2, 716 2, 724 2, 732 2, 736 2, 737 2, 736	70, 607 71, 275 71, 650 72, 161 73, 127 75, 165	65, 935 66, 358 67, 148 68, 097 69, 061 70, 319	4, 206 4, 049 4, 337 4, 673 5, 178 5, 954	61, 730 62, 309 62, 812 63, 424 63, 883 64, 365	4, 672 4, 918 4, 501 4, 063 4, 066 4, 846	55. 9 56. 3 56. 5 56. 9 57. 5 59. 0	6.6 6.9 6.3 5.6 5.6 6.4
	July August September October November December	132, 196 132, 345 132, 497 132, 682 132, 853 133, 025	77, 917 77, 167 75, 811 76, 086 76, 000 75, 201	2, 744 2, 749 2, 749 2, 742 2, 739 2, 739 2, 740	75, 173 74, 418 73, 062 73, 344 73, 261 72, 461	70, 851 70, 561 69, 546 69, 891 69, 325 68, 615	5, 969 5, 496 5, 326 5, 350 4, 777 4, 039	64, 882 65, 065 64, 220 64, 541 64, 548 64, 576	4, 322 3, 857 3, 516 3, 453 3, 936 3, 846	58. 9 58. 3 57. 2 57. 3 57. 3 57. 2 56. 5	5.7 5.2 4.8 4.7 5.4 5.3
			·	·	86	asonall	y adjust	ed 6		<u> </u>	<u> </u>
1962:	January February March April <sup>6</sup> May June		74, 277 74, 599 74, 688 74, 470 74, 657 74, 529		71, <b>434</b> 71, 713 71, 803 71, 585 71, 782 71, 673	67, 262 67, 629 67, 860 67, 591 67, 821 67, 731	5, 380 5, 481 5, 504 5, 296 5, 269 5, 190	61, 882 62, 148 62, 356 62, 295 62, 552 62, 552	4, 172 4, 084 3, 943 3, 994 3, 961 3, 942		5.8 5.7 5.5 5.6 5.5 5.5
	July August September October November December		74, 585 75, 056 74, 989 74, 651 74, 577 74, 848		71, 730 72, 197 72, 254 71, 915 71, 827 72, 084	67, 833 68, 104 68, 188 68, 076 67, 691 68, 091	5, 118 5, 087 5, 114 5, 040 4, 983 4, 843	62, 715 63, 017 63, 074 63, 036 62, 708 63, 248	3, 897 4, 093 4, 066 3, 839 4, 136 3, 993		5.4 5.7 5.6 5.3 5.8 5.8 5.5
1963:	January February March April May June		75, 064 75, 225 75, 430 75, 738 75, 726 75, 456		72, 348 72, 501 72, 698 73, 002 72, 989 72, 720	68, 171 68, 086 68, 636 68, 874 68, 676 68, 602	5, 183 4, 841 5, 008 5, 023 5, 033 4, 909	62, 988 63, 245 63, 628 63, 851 63, 643 63, 693	4, 177 4, 415 4, 062 4, 128 4, 313 4, 118		5.8 6.1 5.6 5.7 5.9 5.7
	July August September October November December		76, 013 75, 664 75, 885 75, 843 76, 076 76, 003		73, 269 72, 915 73, 136 73, 101 73, 337 73, 263	69, 161 68, 917 69, 076 69, 075 69, 045 69, 206	5, 024 4, 838 4, 884 4, 919 4, 892 4, 883	64, 137 64, 079 64, 192 64, 156 64, 153 64, 323	4, 108 3, 998 4, 060 4, 026 4, 292 4, 057		5.6 5.5 5.6 5.5 5.9 5.5

TABLE C-19.—Noninstitutional population and the labor force, 1929-63—Continued

<sup>1</sup> Data for 1940-52 revised to include about 150,000 members of the armed forces who were outside the United States in 1940 and who were, therefore, not enumerated in the 1940 Census and were excluded from the 1940-52 estimates. <sup>3</sup> See Note.

Not available.

Averages have been adjusted by the Council of Economic Advisers for comparison with previous See Note. data.

Beginning April 1962, not comparable with prior data. See Note.
 Beginning April 1962, not comparable with prior data. See Note.
 Seasonally adjusted totals may differ from the sum of components because totals and components have been seasonally adjusted separately.

NOTE.—Civilian labor force data beginning with January 1963 are based on a 357-area sample. For January 1960-December 1962 on a 333-area sample; for May 1956-December 1959 on a 330-area sample; for January 1964 April 1956 on a 230-area sample; for 1940-45 on a 8-area sample; for 1940-45 on a smaller sample; and for 1929-39 on sources other than direct enumeration.

sample; and for 1929-39 on sources other than direct enumeration. Effective January 1957, persons on layoff with definite instructions to return to work within 30 days of layoff and persons waiting to start new wage and salary jobs within the following 30 days are classified as unemployed. Such persons had previously been classified as employed (with a job but not at work). The combined total of the groups changing classification has averaged about 200,000 to 300,000 a month in recent years. The small number of persons in school during the survey week and waiting to start new jobs are classified as not in the labor force instead of employed, as formerly. Persons walting to open new businesses or start new farms within 30 days continued to be classified as employed. Beginning July 1955, monthly data are for the calendar week ending nearest the 15th of the month; previ-ously, for week containing the 8th. Annual data are averages of monthly figures. Beginning April 1962, estimating procedures made use of 1960 Census data; January 1953-March 1962, 1950 Census data and 1940-52, 1940 Census data were used. For the effects of this change on the historical comparability for the data, see Employment and Earnings, May 1962, p. xiv.

# TABLE C-20.-Employment and unemployment, by sex and age, 1947-63

# [Thousands of persons 14 years of age and over]

			E	mploy	ed					Une	emplo	yed		
Year or month			Males	3	E	emal	es			Males		F	'emale	s
	Total	Total	14–19 years	20 years and over	Total	14–19 years	20 years and over	Total	Total	14–19 years	20 years and over	Total	14–19 yeers	20 years and over
Old definitions: 1 1947 1948 1949	58, 027 59, 378 58, 710	41, 677 42, 428 41, 660	2, 795 2, 911 2, 687	38, 883 39, 518 38, 974	16, 349 16, 950 17, 049	1, 921 1, 930 1, 826	14, 429 15, 020 15, 225	2, 142 2, 064 3, 395	1, 595 1, 430 2, 415	279 262 367	1, 316 1, 171 2, 048	547 633 981	146 153 228	402 480 753
1950 1951 1952 1953 1954	59, 957 61, 005 61, 293 62, 213 61, 238	42, 287 42, 490 42, 391 43, 125 42, 377	2, 787 2, 753 2, 674 2, 686 2, 550	39, 499 39, 738 39, 717 40, 440 39, 827	17, 670 18, 515 18, 902 19, 088 18, 861	1, 777 1, 863 1, 857 1, 829 1, 736	15, 893 16, 652 17, 047 17, 259 17, 125	3, 142 1, 879 1, 673 1, 602 3, 230	2, 155 1, 123 1, 062 1, 069 2, 161	339 206 222 195 318	1, 816 917 840 875 1, 842	987 756 611 533 1,069	204 150 140 117 197	784 609 471 416 873
1955 1956	63, 193 64, 979	43, 290 44, 148	2, 642 2, 802	40, 646 41, 345	19, 904 20, 831	1, 803 1, 962	18, 101 18, 869	2, 654 2, 551	1, 752 1, 608	292 296	1, 460 1, 314	903 943	179 214	724 730
New definitions: 1 1957 1958 1959	65, 011 63, 966 65, 581	43, 990 43, 042 44, 089	2, 750 2, 631 2, 821	41, 239 40, 410 41, 268	21, 021 20, 924 21, 492	1, 970 1, 881 1, 968	19, 050 19, 043 19, 523	2, 936 4, 681 3, 813	1, 893 3, 155 2, 473	351 473 451	1, 541 2, 680 2, 022	1, 043 1, 526 1, 340	222 284 276	820 1, 242 1, 064
1960 <sup>2</sup> 1961 1962 <sup>3</sup> 1963	66, 681 66, 796 67, 846 68, 809	44, 485 44, 318 44, 892 45, 330	2, 941 2, 976 3, 077 3, 079	41, 543 41, 342 41, 815 42, 259	22, 196 22, 478 22, 954 23, 479	2, 091 2, 181 2, 262 2, 223	20, 104 20, 295 20, 693 21, 257	3, 931 4, 806 4, 007 4, 166	2, 541 3, 060 2, 488 2, 537	480 542 472 566	2, 058 2, 518 2, 016 1, 971	1, 390 1, 747 1, 519 1, 629	310 379 344 413	1, 078 1, 366 1, 176 1, 216
						Sea	sonally	adjus	ted 4					
1962: January February March. A pril <sup>3</sup> May June	• 67, 262 67, 629 67, 860 67, 591 67, 821 67, 731	44, 533 44, 765 44, 930 44, 770 44, 949 44, 899	3, 000 3, 041 3, 110 3, 046 3, 151 3, 135	41, 533 41, 724 41, 820 41, 724 41, 798 41, 764	22, 729 22, 864 22, 930 22, 821 22, 872 22, 832	2, 203 2, 213 2, 239 2, 216 2, 307 2, 336	20, 526 20, 651 20, 691 20, 605 20, 565 20, 565 20, 496	4, 172 4, 084 3, 943 3, 994 3, 961 3, 942	2, 564 2, 561 2, 450 2, 497 2, 497 2, 521	490 519 458 481 509 469	2,074 2,042 1,992 2,016 1,981 2,052	1, 608 1, 523 1, 493 1, 497 1, 497 1, 471 1, 421	354 359 354 387 356 308	1, 254 1, 164 1, 139 1, 110 1, 115 1, 113
July August September October November December	67, 832 68, 104 68, 188 68, 076 67, 691 68, 091	44, 908 45, 006 45, 037 45, 091 44, 722 44, 969	3, 124 3, 112 3, 089 3, 067 2, 862 3, 110	41, 784 41, 894 41, 948 42, 024 41, 860 41, 859	22, 925 23, 098 23, 151 22, 985 22, 969 23, 122	2, 305 2, 343 2, 272 2, 192 2, 198 2, 248	20, 620 20, 755 20, 879 20, 793 20, 771 20, 874	3, 897 4, 093 4, 066 3, 839 4, 136 3, 993	2, 442 2, 490 2, 471 2, 338 2, 529 2, 469	461 439 465 430 549 411	1, 981 2, 057 2, 006 1, 908 1, 980 2, 058	1, 455 1, 597 1, 595 1, 501 1, 607 1, 524	337 330 305 340 384 382	1, 118 1, 267 1, 290 1, 161 1, 223 1, 142
1963:	60 171	44.052	2 000	41 020	02 010			4 175	0 504	460	0 190	1 507	207	1 108
January February March April May June	08, 171 68, 086 68, 636 68, 874 68, 676 68, 602	44, 953 44, 799 45, 147 45, 306 45, 170 45, 352	3, 023 2, 892 2, 940 3, 100 3, 077 3, 035	41, 930 41, 907 42, 207 42, 206 42, 093 42, 317	23, 218 23, 287 23, 489 23, 568 23, 506 23, 250	(2, 222) (2, 240) (2, 215) (2, 224) (3, 2, 224) (3, 2, 287) (2, 120)	20, 996 21, 047 21, 274 21, 344 21, 219 21, 130	4, 177 4, 415 4, 062 4, 128 4, 128 4, 313 4, 118	2, 594 2, 789 2, 772 3, 2, 572 3, 2, 581 3, 2, 633 3, 2, 508	462 556 547 612 692 569	2, 132 2, 233 2, 025 1, 969 1, 941 1, 939	1, 583 1, 626 1, 490 1, 547 1, 680 1, 610	387 393 358 373 467 413	1, 196 1, 233 1, 132 1, 174 1, 213 1, 197
July August September October November December	69, 161 68, 917 69, 076 69, 075 69, 045 69, 045	45, 650 45, 597 45, 619 45, 495 45, 310 45, 360	3, 108 3, 202 3, 184 3, 167 3, 040 3, 055	42, 542 42, 395 42, 435 42, 328 42, 276 42, 305	23, 511 23, 320 23, 455 23, 580 23, 720 23, 840	2, 250 2, 247 2, 252 2, 197 2, 181 52, 307	21, 261 21, 073 21, 205 21, 383 21, 548 21, 539	4, 108 3, 998 4, 060 4, 026 4, 292 4, 057	3       2, 498         3       2, 373         3       2, 362         3       2, 362         3       2, 362         4       2, 329         5       2, 533         7       2, 440	605 538 562 508 614 504	1, 893 1, 835 1, 800 1, 821 1, 919 1, 936	1, 610 1, 625 1, 698 1, 697 1, 759 1, 617	431 358 397 471 468 427	1, 179 1, 267 1, 301 1, 226 1, 291 1, 190

<sup>1</sup> See Note, Table C-19, for explanation of differences between the old and new definitions.
<sup>3</sup> Beginning January 1960, data for Alaska and Hawaii are included.
<sup>3</sup> Beginning April 1962, not comparable with prior data; see Note, Table C-19.
<sup>4</sup> Seasonally adjusted totals may differ from the sum of components because totals and components have been seasonally adjusted separately.

Note.-See Note, Table C-19, for information on area sample used and reporting periods.

#### TABLE C-21.-Employed persons not at work, by reason for not working, and special groups of unemployed persons, 1946-63

		Emp by	loyed perso reason for	ons not at v not worki	work, ng		Special groen	pups of un- l persons <sup>1</sup>
Year or month	Total	Bad weather	Indus- trial dispute	Vacation	Illness	All other reasons	Tempo- rary layoff 2	New wage and salary job <sup>3</sup>
New definitions: 4								
1946	2, 103	(*)	(*)	662	819	(*)	97	58
1947	2, 259	211	95	834	847	273	123	92
1948	2, 489	197	97	1, 044	844	308	141	121
1949	2, 244	110	79	1, 044	719	291	185	101
1950 1951 1952 1953 1953 1954	2, 440 2, 460 2, 555 2, 530 2, 688	151 111 68 96 73	85 57 164 73 53	1, 137 1, 073 1, 130 1, 171 1, 361	718 782 775 827 776	349 436 418 362 425	92 117 142 167 221	116 103 117 101 127
1955	2, 682	103	61	1, 268	835	416	133	117
1956	2, 889	169	76	1, 346	901	456	124	147
1957	3, 017	139	45	1, 447	962	425	150	110
1958	3, 076	182	59	1, 479	882	474	166	120
1959	3, 161	115	<b>16</b> 0	1, 494	907	484	128	134
1960 •	3, 231	168	40	1, 576	942	505	147	119
1961	3, 146	143	56	1, 492	898	556	149	129
1962 •	3, 281	160	33	1, 533	940	615	121	125
1963	3, 501	106	41	1, 655	1, 000	698	120	138
1962: January	2, 681	698	39	322	${ \begin{array}{c} 1,036\\ 1,224\\ 1,040\\ 949\\ 870\\ 832 \end{array} }$	587	186	100
February	2, 570	275	37	396		639	95	82
March	2, 130	201	27	374		487	115	80
April 4	1, 994	104	40	428		474	93	107
May	2, 032	10	34	663		455	107	111
June	3, 870	40	61	2, 129		808	96	211
July	7, 477	29	48	5, 637	862	900	128	152
August	6, 839	3	12	5, 132	843	849	183	248
September	2, 780	17	32	1, 448	811	472	107	154
October	2, 263	29	19	818	898	499	114	95
November	2, 174	32	22	618	916	586	116	94
December	2, 559	476	30	430	1, 002	621	117	63
1963: January	2, 421	304	78	360	1, 040	639	217	82
February	2, 698	318	29	404	1, 291	656	130	103
March	2, 677	188	41	380	1, 403	665	105	92
April	2, 737	75	23	1,030	1, 005	603	120	141
May	2, 172	43	25	643	921	540	80	76
June	4, 085	17	45	2,266	861	897	71	288
July	7, 916	24	57	$5,897 \\ 5,460 \\ 1,553 \\ 848 \\ 601 \\ 420$	877	1, 060	130	149
August	7, 338	14	50		824	991	189	191
September	3, 102	26	24		931	568	90	173
October	2, 387	2	38		948	551	123	118
November	2, 205	33	51		932	587	116	112
December	2, 269	232	31		968	618	93	126

[Thousands of persons 14 years of age and over]

<sup>1</sup> Under the old definitions of employment and unemployment, these groups were included in the "employed but not at work" category.
<sup>2</sup> Persons on layoff with definite instructions to return to work within 30 days of the layoff.
<sup>3</sup> Persons scheduled to start new wage and saiary jobs within 30 days. Under the old definitions, the "new job or business" group included these persons as well as persons waiting to open new businesses or start new farms within 30 days (see "all other" category in this table) and persons in school during the survey week and waiting to start new jobs (these are now classified as "not in the labor force").
<sup>4</sup> See Note, Table C-19 for explanation.
<sup>4</sup> Beginning January 1960, data for Alaska and Hawaii are included

Beginning January 1960, data for Alaska and Hawaii are included.

NOTE .- See Note, Table C-19 for information on area sample used and reporting periods.

	Ur (percen	nemployment r t of civilian lab in group)	ate or force	Labor force time lost through unemploy-	Persons employed part time in nonagricul- tural industries for economic reasons			
Year or month	All workers	Experienced wage and salary workers	Married men 1	ment and part-time work <sup>2</sup>	Usually full-time <sup>3</sup>	Usually part-time 4		
		Per	cent		Thousands 14 years of a	of persons ge and over		
New definitions:								
1948 1949	3.8 5.9	4.2 6.7	3.4		1, 530	786		
1950 1951 1952 1963 1964	5.3 3.3 3.1 2.9	6.0 3.7 3.3 3.2 6.0	4.6 1.5 1.4 1.7		1, 032 917 958 ( <sup>b</sup> )	965 694 642 ( <sup>8</sup> )		
1954 1955 1956 1957 1958 1958	5.6 4.4 4.2 4.3 6.8 5.5	4.8 4.4 4.5 7.2 5.6	4.0 2.6 2.3 2.8 5.1 3.6	5.1 5.3 8.1 6.6	934 1,067 1,183 1,638 1,032	876 900 986 1, 315 1, 304		
1960 • 1961 1962 7 1963	5.6 6.7 5.6 5.7	5.7 6.8 5.5 5.5	3.7 4.6 3.6 3.4	6.7 8.0 6.7 6.8	1, 243 1, 297 1, 049 1, 070	1, 317 1, 516 1, 287 1, 219		
			Seasonall	y adjusted				
1962: January February March April May June	5.8 5.7 5.5 5.6 5.5 5.5	5.8 5.7 5.4 5.5 5.5 5.5 5.4	3.8 3.6 3.5 3.7 3.5 3.5 3.6	6.9 6.7 6.6 6.6 6.6 6.6	939 919 1, 057 998 1, 099 1, 039	1, 267 1, 285 1, 320 1, 202 1, 253 1, 289		
July August September October November December	5.4 5.7 5.6 5.3 5.8 5.5	5.4 5.7 5.6 5.2 5.6 5.5	3.5 3.5 3.4 3.4 3.4 3.5	6.7 6.7 6.8 6.6 6.9 6.6	1, 085 1, 124 1, 143 1, 072 1, 145 995	1, 339 1, 252 1, 262 1, 364 1, 316 1, 303		
1963: January February March A pril May June	5.8 6.1 5.6 5.7 5.9 5.7	5.7 6.0 5.5 5.4 5.5 5.6	3.8 4.1 3.5 3.3 3.4 3.1	6.8 7.1 6.6 6.6 6.9 7.0	1, 092 965 1, 000 1, 080 1, 010 1, 067	1, 253 1, 231 1, 229 1, 099 1, 184 1, 257		
July August October November December	5.6 5.5 5.6 5.5 5.9 5.9 5.5	5.4 5.4 5.4 5.4 5.6 5.3	3. 2 3. 0 2. 9 2. 9 3. 2 3. 4	6.8 6.7 6.7 6.6 6.9 6.5	1, 042 1, 222 1, 211 1, 109 1, 054 1, 002	1, 219 1, 309 1, 218 1, 245 1, 180 1, 162		

<sup>1</sup> Married men living with their wives. Data for 1949 and 1951-54 are for April; 1950 for March. These data, including 1955 and 1956, have not been adjusted to reflect the change in the definition of employment and unemployment adopted in January 1957. See Note, Table C-19.
 <sup>3</sup> Assumes unemployed persons lost 37.5 hours a week; those on part-time for economic reasons lost difference between 37.5 hours an week; those on part-time for economic reasons lost difference between 37.5 hours and actual number of hours worked.
 <sup>4</sup> Includes persons who worked part-time because of slack work, material shortages or repairs, new job started, or job terminated. Data for 1949-55 are for the month of May.
 <sup>4</sup> Primarily includes persons who could find only part-time work. Data for 1949-55 are for the month of May.

\* Not available.
\* Beginning with January 1960, data for Alaska and Hawaii are included.
\* Not comparable with prior data. See Note, Table C-19.

Table (	2–23.—Unen	ployed persons,	by duration of	f unemplo	yment, 1947–63
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Year or quarter	(Total um	D	t	Average duration		
Year or quarter	employed	4 weeks and under	5-14 weeks	15-26 weeks	Over 26 weeks	of unem- ployment (weeks)
	The	ousands of pe	rsons 14 year	s of age and	0ver	
New definitions:						
1947	2, 356	1, 255	704	234	164	9.8
1948	2, 325	1, 349	669	193	116	8.6
1949	3, 682	1, 804	1, 195	427	256	10.0
1950	3, 351	1, 515	1, 055	425	857	12.1
1951	2, 099	1, 223	574	166	137	9.7
1952	1, 932	1, 183	517	148	84	8.3
1953	1, 870	1, 178	482	132	79	8.1
1954	3, 578	1, 651	1, 115	495	317	11.7
1955 1956 1957 1958 1958 1959	2, 904 2, 822 2, 936 4, 681 3, 813	1, 387 1, 485 1, 485 1, 833 1, 658	815 805 890 1, 397 1, 113	367 301 321 785 469	336 232 239 667 571	13. 2 11. 3 10. 4 13. 8 14. 5
1960 1	3, 931	1, 798	1, 176	502	454	12.8
1961	4, 806	1, 897	1, 375	728	804	15.5
1962 3	4, 007	1, 754	1, 134	534	585	14.7
1963	4, 166	1, 847	1, 231	535	553	1 <b>4.</b> 0
1961: I	5, 528	1, 997	1,922	903	705	14. 0
II	5, 103	2, 043	1,188	953	919	16. 1
III	4, 589	1, 831	1,314	544	900	16. 4
IV	4, 005	1, 724	1,079	512	691	16. 0
1962: I	4, 529	1, 690	1, 450	686	703	15.7
II <sup>3</sup>	4, 042	1, 862	917	607	656	15.4
III	3, 820	1, 729	1, 171	371	549	14.0
IV	3, 637	1, 734	1, 000	471	432	13.5
1963: I	4, 697	1, 788	1, 628	664	617	14.4
II	4, 325	2, 077	1, 004	631	613	14.5
III	3, 898	1, 753	1, 222	399	523	13.5
IV	3, 745	1, 771	1, 071	445	458	13.2

Beginning January 1960, data for Alaska and Hawaii are included.
 Beginning April 1962, not comparable with prior data; see Note, Table C-19.

NOTE .-- See Note, Table C-19 for information on area sample used and reporting periods. Source: Department of Labor.

	4	ll prograt				Sta		me		
	A					514	re hroßra			
Year or month	Cov- ered em- ploy- ment <sup>1</sup>	Insured unem- ploy- ment (weekly aver-	Total benefits paid (mil- lions of dol-	Insured unem- ploy- ment <sup>3</sup>	Initial claims	Ex- haus- tions §	Insured ploymer cent of emplo Unad-	l unem- it as per- covered yment Season- ally ad-	Benefi Total (mil- lions of dollars)	A ver- age weekly check (dol-
		age) 33	lars) 24				justed	justed	(4)	lars) •
	Thou	sands		Wee	kly aver housand	age, s	Per	cent		
1940 1941	24, 291 28, 136	1, 331 842	534.7 358.8	1, 282 814	214 164	50 30	5.6 3.0		518.7 344.3	10.56 11.06
1942	30, 819	661	350.4	649	122	21	2.2		344.1	12.66
1943	32, 419	149	80.5	147	36 29	4	.5		79.6	13.84
1844	51,714		07.2	105	20	-	.1		02.4	19, 90
1945	30, 087	720	574.9	589	116	5	2.1		445.9	18.77
1940	33, 876	1,805	2, 878. 5	1, 295	187	38 24	3.1		775.1	18.59
1948	34, 646	1, 468	1, 328. 7	1,002	210	20	3.0		789.9	19.03
1949	33, 098	2, 479	2, 269. 8	1, 979	322	37	6.2		1, 736. 0	20.48
1950	34, 308	1, 605	1, 467. 6	1, 503	236	36	4.6		1, 373. 1	20.76
1951	36, 334	1,000	862.9	969	208	16	2.8		840.4	21.09
1952	38,072	1,009	1,043.5	1,024	215	18	2.9		998.2	22.79
1954	36, 617	2,048	2, 291. 8	1, 865	303	34	5.2		2, 026. 9	24.93
1955	40,014	1, 395	1. 560. 2	1, 254	226	25	3.5		1.350.3	25.04
1956	42, 758	1, 318	1, 540. 6	1, 212	226	20	3.2		1, 380. 7	27.02
1957	43, 436	1,567	1,913.0	1,450	268	23	3.6		1,733.9	28.17
1959	45, 728	2, 099	2, 803. 0	1,682	281	33	4.4		2, 279.0	30.30
1960	46.334	2.067	3. 022. 7	1,906	331	31	4.8		2, 726, 7	32, 87
1961	46, 264	2,994	4, 358.2	2,290	350	46	5.6		3, 422. 7	33.80
1962	47,669	1,924	3, 160. 0	1,783	302 290	32	4.4		2,675.4	34.56
1000 7	40,000		007.0	0,400	400					00.10
1962: January	46,022	2,914	395.2	2,480	429	39	6.2	4.6	287 2	34.44
March	46, 542	2, 702	381.0	2, 218	273	39	5.5	4.5	310.2	34.98
April	47, 372	2,216	297.9	1,831	267	39	4.5	4.1	239.6	34.52
June	47, 821	1, 667	204.3	1, 370	258	30	3.6	4.1	188.9	34.04
July	48, 434	1,699	205.2	1.543	319	28	3.8	4.4	187 0	34 01
August	48, 718	1,628	218.9	1, 469	261	26	3.6	4.4	197.4	34.29
September	48,639	1,497	181.1	1,331	235	25	3.3	4.4	160.6	34.42
November	48, 229	1, 539	215.5	1, 555	314	20	4.0	4.0	193.6	34.09
December	48, 432	2, 223	236.5	2,063	422	28	5.1	4.7	214.2	35.11
1963: January	46, 665	2,778	373.0	2, 591	447	35	6.3	4.8	342.4	35. 53
February	46,632	2,726	339.6	2,546	325	36	6.2	4.6	313.3	35.72
A pril	48 150	2,400	297.8	2,298	272	30	5.0 47	4.4	274 8	35.82
May	48, 592	1,799	254.6	1,624	239	33	3.9	4.2	235.9	34.91
June	49, 285	1,628	205.0	1,468	240	32	3.5	4.1	188.2	34.34
July	(8)	1,651	211.8	1,493	298	28	3.6	4.1	195.6	34.43
August September		1,568	204.8	1,419	240 223	26	3.4	4.2	186.8	34.07
October	(6)	1,476	190.0	9 1, 333	P 256	24	3.1	4.1	172.0	35.15
November	(8)	1,686	181.3	1,542	292	22	3.6	4.1	165.0	35.37
December 7	(*)	2, 120	225.0	1,972	415	23	4.7	4.4	205.0	35.15
	· · · · · · · · · · · · · · · · · · ·	·	•				•	<u>.</u>	·	

TABLE C-24.-Unemployment insurance programs, selected data, 1940-63

 Preliminary.
 March 1963 is latest month for which data are available for all programs combined; workers covered by
 March 1963 is latest month for which data are available for all programs combined; workers covered by State programs account for about 87 percent of the total. <sup>1</sup> Programs include Puerto Rican sugarcane workers for initial claims and insured unemployment be-ginning October 1963.

Note.-Data for Alaska and Hawaii included for all periods and for Puerto Rico since January 1961. Source: Department of Labor.

# TABLE C-25.—Number of wage and salary workers in nonagricultural establishments, 1929-631

i	Total	Мат	ufactur	ing		~	Trans-		Fi-	Serv.	Gover	nment
Year or month	wage and salary work- ers	Total	Dura- ble goods	Non- dura- ble goods	Min- ing	Con- tract con- struc- tion	tion and pub- lic utili- ties	Whole- sale and retail trade	nance, insur- ance, and real estate	ice and mis- cel- lane- ous	Fed- eral	State and local
1929	31, 339	10, 702	(2)	(2)	1, 087	1, 497	3, 916	6, 123	1, 509	3, 440	533	2, 532
1930 1931 1932 1933 1934	29, 424 26, 649 23, 628 23, 711 25, 953	9, 562 8, 170 6, 931 7, 397 8, 501	(2) (2) (2) (2) (2) (2)	(2) (2) (2) (2) (2) (2)	1, 009 873 731 744 883	1, 372 1, 214 970 809 862	3, 685 3, 254 2, 816 2, 672 2, 750	5, 797 5, 284 4, 683 4, 755 5, 281	1, 475 1, 407 1, 341 1, 295 1, 319	3, 376 3, 183 2, 931 2, 873 3, 058	526 560 559 565 652	2,622 2,704 2,666 2,601 2,647
1935 1936 1937 1938 1938 1939	27, 053 29, 082 31, 026 29, 209 30, 618	9, 069 9, 827 10, 794 9, 440 10, 278	(2) (2) (2) (2) 4, 715	(2) (2) (2) (2) (2) 5, 564	897 946 1, 015 891 854	912 1, 145 1, 112 1, 055 1, 150	2, 786 2, 973 3, 134 2, 863 2, 936	5, 431 5, 809 6, 265 6, 179 6, 426	1, 335 1, 388 1, 432 1, 425 1, 462	3, 142 3, 326 3, 518 3, 473 3, 517	753 826 833 829 905	2,728 2,842 2,923 3,054 3,090
1940 1941 1942 1943 1944	32, 376 36, 554 40, 125 42, 452 41, 883	10, 985 13, 192 15, 280 17, 602 17, 328	5, 363 6, 968 8, 823 11, 084 10, 856	5, 622 6, 225 6, 458 6, 518 6, 472	925 957 992 925 892	1, 294 1, 790 2, 170 1, 567 1, 094	3, 038 3, 274 3, 460 3, 647 3, 829	6, 750 7, 210 7, 118 6, 982 7, 058	1, 502 1, 549 1, 538 1, 502 1, 476	3, 681 3, 921 4, 084 4, 148 4, 163	996 1, 340 2, 213 2, 905 2, 928	3, 206 3, 320 3, 270 3, 174 3, 116
1945 1946 1947 1948 1948 1949	40, 394 41, 674 43, 881 44, 891 43, 778	15, 524 14, 703 15, 545 15, 582 14, 441	9, 074 7, 742 8, 385 8, 326 7, 489	6, 450 6, 962 7, 159 7, 256 6, 953	836 862 955 994 930	1, 132 1, 661 1, 982 2, 169 2, 165	3, 906 4, 061 4, 166 4, 189 4, 001	7, 314 8, 376 8, 955 9, 272 9, 264	1, 497 1, 697 1, 754 1, 829 1, 857	4, 241 4, 719 5, 050 5, 206 5, 264	2, 808 2, 254 1, 892 1, 863 1, 908	3, 137 3, 341 3, 582 3, 787 3, 948
1950 1951 1952 1953 1954	45, 222 47, 849 48, 825 50, 232 49, 022	15, 241 16, 393 16, 632 17, 549 16, 314	8, 094 9, 089 9, 349 10, 110 9, 129	7, 147 7, 304 7, 284 7, 438 7, 185	901 929 898 866 791	2, 333 2, 603 2, 634 2, 623 2, 612	4, 034 4, 226 4, 248 4, 290 4, 084	9, 386 9, 742 10, 004 10, 247 10, 235	1, 919 1, 991 2, 069 2, 146 2, 234	5, 382 5, 576 5, 730 5, 867 6, 002	1, 928 2, 302 2, 420 2, 305 2, 188	4, 098 4, 087 4, 188 4, 340 4, 563
1955 1956 1957 1958 1959	50, 675 52, 408 52, 904 51, 423 53, 404	16, 882 17, 243 17, 174 15, 945 16, 675	9, 541 9, 834 9, 856 8, 830 9, 373	7, 340 7, 409 7, 319 7, 116 7, 303	792 822 828 751 732	2, 802 2, 999 2, 923 2, 778 2, 960	4, 141 4, 244 4, 241 3, 976 4, 011	10, 535 10, 858 10, 886 10, 750 11, 127	2, 335 2, 429 2, 477 2, 519 2, 594	6, 274 6, 536 6, 749 6, 811 7, 115	2, 187 2, 209 2, 217 2, 191 2, 233	4, 727 5, 069 5, 409 5, 702 5, 957
1960 1961 1962 1963 <sup>3</sup>	54, 370 54, 224 55, 841 57, 183	16, 796 16, 327 16, 859 17, 036	9, 459 9, 072 9, 493 9, 659	7, 336 7, 255 7, 367 7, 377	712 672 652 634	2, 885 2, 816 2, 909 3, 033	4, 004 3, 903 3, 903 3, 914	11, 391 11, 337 11, 582 11, 863	2, 669 2, 731 2, 798 2, 866	7, 392 7, 610 7, 949 8 <b>, 30</b> 4	2, 270 2, 279 2, 340 2, 357	6, 250 6, 548 6, 849 7, 176
					Sea	sonally	adjuste	d				
1961: January February March April May June	53, 725 53, 541 53, 615 53, 713 53, 911 54, 165	16, 157 16, 075 16, 102 16, 148 16, 269 16, 341	8, 947 8, 870 8, 877 8, 928 9, 036 9, 082	7, 210 7, 205 7, 225 7, 220 7, 233 7, 259	681 675 674 670 671 673	2, 811 2, 765 2, 814 2, 782 2, 774 2, 836	3, 914 3, 902 3, 893 3, 876 3, 884 3, 892	11, 330 11, 277 11, 210 11, 285 11, 298 11, 322	2, 703 2, 704 2, 706 2, 712 2, 719 2, 728	7, 486 7, 490 7, 527 7, 528 7, 541 7, 579	2, 230 2, 213 2, 225 2, 229 2, 244 2, 261	6, 413 6, 440 6, 464 6, 483 6, 511 6, 533
July August September October November December	54, 294 54, 444 54, 480 54, 593 54, 825 54, 927	16, 376 16, 422 16, 382 16, 438 16, 580 16, 627	9, 114 9, 152 9, 128 9, 149 9, 271 9, <b>3</b> 03	7, 262 7, 270 7, 254 7, 289 7, 309 7, 324	675 671 672 667 670 670 662	2, 811 2, 826 2, 831 2, 843 2, 834 2, 835	3, 909 3, 911 3, 918 3, 911 3, 912 3, 900	11, 350 11, 352 11, 342 11, 347 11, 390 11, 386	2, 734 2, 741 2, 745 2, 752 2, 756 2, 762	7, 613 7, 655 7, 688 7, 702 7, 732 7, 770	2, 271 2, 282 2, 286 2, 292 2, 296 2, 296 2, 297	6, 555 6, 584 6, 616 6, 641 6, 655 6, 688

[Thousands of employees]

See footnotes at end of table.

#### TABLE C-25.-Number of wage and salary workers in nonagricultural establishments, 1929-63 1-Continued

		Total	Mar	ufactur	ing		Con-	Trans- porta-	Whole-	Fi- nance.	Serv-	Gover	nment
Y	ear or month	wage and salary work- ers	Total	Dura- ble goods	Non- dura- ble goods	Min- ing	tract con- struc- tion	tion and pub- lic utili- ties	sale and retail trade	insur- ance, and real estate	ice and mis- cel- lane- ous	Fed- eral	State and local
						Sea	sonally	adjuste	d				
1962:	January February March April May June	54, 946 55, 223 55, 368 55, 703 55, 822 55, 908	16, 639 16, 732 16, 809 16, 926 16, 921 16, 931	9, 319 9, 395 9, 454 9, 527 9, 530 9, 534	7, 320 7, 337 7, 355 7, 399 7, 391 7, 397	662 662 660 659 659 655	2, 785 2, 858 2, 841 2, 926 2, 934 2, 894	3, 896 3, 905 3, 912 3, 911 3, 914 3, 905	11, 403 11, 465 11, 460 11, 548 11, 584 11, 611	2,771 2,772 2,779 2,786 2,793 2,793 2,796	7,787 7,814 7,857 7,871 7,902 7,941	2, 306 2, 289 2, 299 2, 301 2, 318 2, 338	6, 697 6, 726 6, 751 6, 775 6, 797 6, 837
	JulyAugust September October November December	56, 010 56, 019 56, 125 56, 195 56, 205 56, 211	16, 930 16, 867 16, 921 16, 910 16, 858 16, 851	9, 541 9, 492 9, 542 9, 543 9, 509 9, 518	7, 389 7, 375 7, 379 7, 367 7, 367 7, 349 7, 333	653 652 647 644 640 633	2, 949 2, 949 2, 941 2, 939 2, 942 2, 913	3, 882 3, 899 3, 901 3, 904 3, 896 3, 898	11, 616 11, 620 11, 637 11, 627 11, 637 11, 637 11, 629	2, 802 2, 804 2, 807 2, 817 2, 821 2, 822	7, 997 8, 017 8, 019 8, 044 8, 063 8, 079	2, 345 2, 346 2, 341 2, 342 2, 353 2, 353	6, 836 6, 865 6, 911 6, 968 6, 995 7, 037
1963:	January February March A pril May June	56, 333 56, 458 56, 706 56, 873 57, 060 57, 194	16, 871 16, 872 16, 948 17, 037 17, 095 17, 075	9, 542 9, 546 9, 586 9, 660 9, 683 9, 685	7, 329 7, 326 7, 362 7, 377 7, 412 7, 390	631 631 639 640 639	2, 967 2, 920 2, 928 3, 005 3, 019 3, 046	3, 821 3, 899 3, 894 3, 890 3, 909 3, 919	11, 685 11, 729 11, 795 11, 784 11, 825 11, 864	2, 834 2, 839 2, 848 2, 853 2, 864 2, 865	8, 110 8, 144 8, 207 8, 199 8, 228 8, 282	2, 353 2, 332 2, 340 2, 339 2, 345 2, 349	7,061 7,092 7,115 7,127 7,135 7,155
	July August September October November <sup>3</sup> December <sup>3</sup>	57, 340 57, 344 57, 453 57, 646 57, 623 57, 805	17, 103 17, 033 17, 076 17, 119 17, 062 17, 127	9, 701 9, 652 9, 705 9, 718 9, 688 9, 735	7, 402 7, 381 7, 371 7, 401 7, 374 7, 392	640 635 632 629 628 623	3, 069 3, 083 3, 071 3, 066 3, 059 3, 112	3, 936 3, 941 3, 950 3, 937 3, 933 3, 921	11, 884 11, 907 11, 922 11, 935 11, 945 11, 935	2, 870 2, 873 2, 873 2, 887 2, 887 2, 888 2, 891	8, 349 8, 373 8, 377 8, 430 8, 459 8, 493	2, 351 2, 348 2, 347 2, 352 2, 347 2, 349	7, 138 7, 151 7, 205 7, 291 7, 302 7, 354

[Thousands of employees]

<sup>1</sup> Includes all full- and part-time wage and salary workers in nonagricultural establishments who worked during, or received pay for, any part of the pay period ending nearest the 15th of the month. Excludes proprietors, self-employed persons, domestic servants, and unpaid family workers. Not comparable with estimates of nonagricultural employment of the civilian labor force (Table C-19) which include proprietors, self-employed persons, domestic servants, and unpaid family workers; which count persons as employed when they are not at work because of industrial disputes, bad weather, etc.; and which are based on a sample survey of households, whereas the estimates in this table are based on reports from employing establishments. <sup>3</sup> Not available. <sup>3</sup> Preliminary.

NOTE.-Data are based on the 1957 Standard Industrial Classification and March 1962 benchmark data. Data for Alaska and Hawaii included beginning January 1959.

		-							
Year or month	M: Total	Durable goods	Non- durable goods	Con- tract con- struc- tion	Retail trade (except eating and drink- ing places)	Whole- sale trade	Bitumi- nous coal mining	Class I raii- roads 1	Tele- phone com- muni- cation <sup>3</sup>
1929	44.2	(8)	(8)	(3)	(8)	(3)	38.1	(1)	(3)
1930 1931 1932 1933 1933 1934	42.1 40.5 38.3 38.1 34.6	(3) (3) 32. 5 34. 7 33. 8	( <sup>3</sup> ) ( <sup>3</sup> ) 41.9 40.0 35.1	(7) (8) (8) (3) (2) (3)	(3) (3) (3) (3) (3) (3)	(8) (3) (3) (8) (8) (3)	33. 8 28. 1 27. 0 29. 3 26. 8	(3) (3) (3) (3) (3) (3)	(3) (3) (3) (3) (3) (3)
1935 1936 1937 1938 1939	36.6 39.2 38.6 35.6 37.7	37.2 40.9 39.9 34.9 37.9	36. 1 37. 7 37. 4 36. 1 37. 4	(3) (3) (3) (3) (8)	(3) (3) (5) (3) 43. 4	41.6 42.9 43.1 42.3 41.8	26. 2 28. 5 27. 7 23. 3 26. 8	( <sup>8</sup> ) ( <sup>8</sup> ) ( <sup>3</sup> ) 43. 7	(*) (*) 38, 8 38, 9 39, 1
1940 1941 1942 1943 1944	38.1 40.6 43.1 45.0 45.2	39.2 42.0 45.0 46.5 46.5	37.0 38.9 40.3 42.5 43.1	(3) (3) (3) (8) (3)	43. 2 42. 8 41. 8 40. 9 41. 0	41.3 41.1 41.4 42.3 43.0	27.8 30.7 32.4 36.3 43.0	44. 3 45. 8 47. 0 48. 7 48. 9	39.5 40.1 40.5 41.9 42.3
1945 1946 1947 1948 1949	43. 5 40. 3 40. 4 40. 0 39. 1	44. 0 40. 4 40. 5 40. 4 39. 4	42.3 40.5 40.2 39.6 38.9	(3) (4) 38. 2 38. 1 37. 7	40.9 41.3 41.0 40.9 41.0	42.8 41.6 41.1 41.0 40.8	42. 0 41. 3 40. 3 37. 7 32. 3	48. 5 46. 0 46. 4 46. 2 43. 7	4 41. 7 39. 4 37. 4 39. 2 38. 5
1950 1961 1962 1963 1954	40. 5 40. 6 40. 7 40. 5 39. 6	$\begin{array}{r} 41.1\\ 41.5\\ 41.5\\ 41.2\\ 40.1 \end{array}$	39.7 39.5 39.7 39.6 39.0	37.4 38.1 38.9 37.9 37.2	41.1 40.9 40.5 39.8 39.7	40. 7 40. 8 40. 7 40. 6 40. 5	34.7 34.9 33.8 34.1 32.3	40. 8 41. 0 40. 6 40. 6 40. 8	38.9 39.1 38.5 38.7 38.9
1955 1956 1957 1958 1959	40. 7 40. 4 39. 8 39. 2 40. 3	41.3 41.0 40.3 39.5 40.7	39.9 39.6 39.2 38.8 39.7	37.1 37.5 37.0 36.8 37.0	39.6 39.1 38.7 38.7 38.7	40. 7 40. 5 40. 3 40. 2 40. 6	37. 3 37. 5 36. 3 33. 3 35. 8	41.9 41.7 41.7 41.6 41.9	39.6 39.5 39.0 38.4 39.2
1960 1961 1962 1963 <sup>6</sup>	39.7 39.8 40.4 40.4	40. 1 40. 3 40. 9 41. 1	39.2 39.3 39.6 39.6	36. 7 36. 9 37. 0 37. 2	38.5 38.1 37.9 37.8	40. 5 40. 5 40. 6 40. 6	35.8 35.9 ≉36.7 ≉38.8	41.7 42.3 42.6 (•)	39.6 39.4 39.9 40.1
	_	Seaso	nally ad	justed			Unad	justed	
1962: January February April May June July	40. 0 40. 3 40. 6 40. 6 40. 5 40. 4	40.5 40.9 41.0 41.2 41.0 40.9	39. 4 39. 7 39. 9 40. 0 39. 9 39. 9 39. 9	34.9 36.6 37.2 36.9 37.6 36.8 37.1	37.9 37.9 38.0 37.8 37.9 37.9 37.9	40. 4 40. 3 40. 5 40. 6 40. 6 40. 7	37. 7 37. 9 37. 7 37. 3 35. 3 35. 3 37. 4	42.9 42.9 42.5 41.8 43.1 42.4 42.5	39. 3 39. 4 39. 8 39. 2 39. 4 39. 7 40. 3
August September October November December	40. 4 40. 2 40. 7 40. 2 40. 4 40. 2	40. 9 40. 9 41. 2 40. 8 40. 9 41. 1	39.5 39.8 39.3 39.5 39.4	37.1 37.4 36.8 36.8 36.1	37.9 37.9 37.9 37.9 37.9 37.9 37.9	40. 7 40. 7 40. 6 40. 6 40. 8	36. 6 36. 2 36. 9 36. 0 38. 3	43.3 41.1 43.2 42.7 41.9	40. 2 40. 6 40. 5 40. 9 39. 9
February March A pril May June	40. 4 40. 3 40. 5 40. 1 40. 5 40. 5	40, 9 41, 0 41, 0 40, 7 41, 1 41, 3	39.8 39.7 39.8 39.3 39.7 39.6	37.0 36.1 37.3 37.5 37.5 37.6	37.8 37.8 37.8 37.9 37.9 37.8 37.9	40. 4 40. 3 40. 4 40. 4 40. 6 40. 7	39.0 39.1 36.6 38.4 39.7 41.2	43.0 43.3 41.5 43.0 43.6 41.9	39, 5 39, 8 39, 6 39, 5 39, 7 40, 0
July August September October November 6 December 6	40.4 40.3 40.7 40.6 40.5 40.5	41.2 41.0 41.3 41.2 41.1 41.4	39.5 39.6 39.7 39.8 39.5 39.6	37.3 37.2 37.3 37.6 368 ( <sup>3</sup> )	37.9 37.8 37.7 37.8 37.7 ( <sup>3</sup> )	40.8 40.7 40.6 40.7 40.6 ( <sup>3</sup> )	(3) 38.0 39.3 39.2 38.1 (3)	(3) (3) (3) (3) (3)	40.3 40.1 40.5 40.4 41.1

TABLE C-26.—Average weekly hours of work in selected industries, 1929-63

<sup>1</sup> Based upon data summarized in the M-300 report by the Interstate Commerce Commission. Hours and earnings data relate to all employees who received pay during the month, except executives, officials and staff assistants.

a) Prior to April 1945, data relate to all employees except executives. See footnote 2, Table C-27.
 a) Not available.
 b) Note-month average, April through December, because of new series started in April 1945.
 b) Eleven-month average, excludes data for July.

Eleven-month average, excludes data for July.
 Preliminary.
 Norz.—See Note, Table C-25.
 Data are for production workers in manufacturing and mining, construction workers in contract construction, and for nonsupervisory employees in other industries (except as noted). Data are for pay period ending nearest the 15th of the month.
 The annual figures for 1963 are simple arithmetic averages of the monthly figures shown and are not strictly comparable with the averages for earlier years, which have been weighted by data on employment. See Table C-29 for unadjusted average weekly hours in manufacturing. Data for Alaska and Hawali included beginning January 1959.
 Source: Department of Labor.

	Ma	nufactu	ing	Con-	Retail trade		Bitu		Tele-	
Year or month	Total	Dura- ble goods	Non- dura- ble goods	tract con- struc- tion	(except eating and drinking places)	Whole- sale trade	minous coal mining	Class I rail- roads <sup>1</sup>	phone com- munica- tion <sup>2</sup>	Agri- cul- ture <sup>3</sup>
1929	\$0.560	(4)	(4)	(1)	(4)	(4)	\$0.659	(4)	(1)	\$0. 241
1930 1931	. 546	(4) (4)	(1) (1)	(4) (4)	(4) (4)	(4) (4)	. 662 . 626	(4) (4)	(4) (4)	. 226
1932	. 441	\$0.492	\$0.412	<u>(</u> )	(A)	<u> </u>	. 503	(4)	l 🛞 l	. 129
1933	. 526	. 407	. 505	(A)	Ö	8	. 485	8	8	.115
1935	. 544	. 571	. 520	(1)	(2)	\$0.610	.720	(4)	(2)	. 142
1930	. 550	. 580	. 519	Ö	8	. 658	. 828		\$0.774	. 152
1938	. 620	. 679	. 572	()	(4)	. 674	. 849	(1)	. 816	. 166
1939	. 627	. 091	. 5/1			. 088	. 308	a0.730	. 822	. 166
1940	. 000	.799	. 627	l d	. 518	.763	.960	.743	.820	. 169
1942	. 851	. 937	.709		. 559	. 828	1.030	. 837	. 843	. 268
1943	1.011	1.1048	. 187	8	.653	. 948	1.101	.948	.911	. 353
1945	1.016	1.099	. 886	(1)	. 699	. 990	1.199	. 955	\$.962	. 472
1946	1.075	1.144	1.145	\$1.541	. 797	1. 107	1.357	1. 186	1.124	. 515
1948	1.328	1.395	1.250	1.713	.972	1.308	1.835	1.301	1.248	. 580
1949	1.3/8	1.403	1.295	1.792	1.015	1.300	1.8//	1.427	1.345	. 559
1950	1.440	1. 65	1. 347	2.02	1.13	1. 427	2.14	1. 572	1. 398	. 501
1952	1.65	1.75	1.51	2.13	1.18	1.61	2.22	1.83	1.59	. 661
1954	1.74	1.80	1.62	2. 28	1.29	1.76	2.40	1. 93	1.08	. 661
1955	1.86	1.99	1.67	2.45	1.34	1.83	2.47	1.96	1.82	. 675
1956	1.95	2.08	1.77	2.57	1.40	2.02	2.72	2.12	1.80	.705
1958	2.11	2.26	1.91	2.82	1.52	2.09	2.93	2.44	2.05	.757
1939	2.19	2.30	2.05	2. 55	1.62	2.13	3.14	2.61	2.18	. 798
1961	2.32	2.49	2.11	3.20	1.68	2.31	3.12	2.67	2.37	. 834
1962	2.39	2.56	2.16 2.22	3.31 3.42	1.74	2.37	<sup>6</sup> 3. 12 6 3. 15	2.72	2.48	. 856
1962: January	2.38	2.56	2.15	3.34	1.72	2.33	3.13	2.67	2.44	. 932
February	2.37	2.55	2.15	3.24	1.72	2.34	3.12	2.73	2.44	
April	2.38	2.55	2.15	3.28	1.73	2.35	3.13 3.14	2.67	2.44	. 779
May	2.39	2.55	2.16	3.25	1.75	2.37	3.09	2.66	2.44	
June	2.09	2.55	2.17	3.20	1.75	2.38	3.11 (4)	2.72	2.40	949
August	2.30	2.54	2.16	3.30	1.74	2.37	3. 11	2.73	2.47	. 040
September	2.39	2.57	2.17	3.35	1.76	2.40	3.14	2.78	2.52	
November	2.41	2.58	2.18	3.35	1.77	2.40	3. 09	2.76	2.52	. 000
December	2.42	2.61	2.19	3.41	1.74	2.42	3.13	2.78	2.54	
1963: January February	2.43	2.60	2,20	3.42	1.78 1.78	2,41 2,43	3,10 3,14	2.75	2.53 2.54	. 948
March	2.44	2.61	2.20	3.39	1.78	2.44	3.13	2.77	2.54	
A pril Mav	2.44	2.62	2, 21	3.34	1.79	2.44	3.12 3.14	2.75	2, 53	. 799
June	2.46	2.64	2.22	3.38	1. 81	2.46	3.17	2.78	2.55	
July	2.45	2.63	2.22	3.40	1.80	2.44	(1)	(2)	2.54	. 872
September	2.43	2.61	2.21 2.24	5.42 3.47	1.80	2.40 2.48	3.14 3.18		2.55 2.60	
October	2.47	2.65	2.23	3.47	1.82	2.48	3.15	ģ	2.61	. 898
December 7	2.49	2.67	2.25	0. 44 (4)	1.83 (4)	2.49 (4)	a. 15 (4)		2.59 (4)	

TABLE C-27.—Average gross hourly earnings in selected industries, 1929-63

<sup>1</sup> For coverage of series, see footnote 1, Table C-26. <sup>2</sup> Prior to April 1945, data relate to all employees except executives; for April 1945-May 1949, mainly to employees subject to the Fair Labor Standards Act; and beginning June 1949, to nonsupervisory employees <sup>a</sup> Weighted average of all farm wage rates on a per hour basis.

Weighted average of an Iam weighted of a processing of a set of a set.
 Not available.
 Nine-month average, April through December, because of new series started in April 1945.
 Eleven-month average, excludes data for July.

<sup>7</sup> Preliminary.

Nore.—See Note, Table C-25. Data are for production workers in manufacturing and mining, construction workers in contract con-struction, and for all nonsupervisory employees in other industries (except as noted). Data are for pay period ending nearest the 15th of the month. The annual figures for 1963 are simple arithmetic averages of the monthly figures shown and are not strictly comparable with the averages for earlier years, which have been weighted by data on man-hours. Data for Alaska and Hawaii included beginning January 1959.

Sources: Department of Labor and Department of Agriculture.

	Year or month	Manufacturing			Con	Retail trade				Tele-
		Total	Dura- ble goods	Non- durable goods	tract con- struc- tion	(except eating and drink- ing places)	Whole- sale trade	nous coal mining	Class I rail- roads 1	phone com- mu- nica- tion <sup>2</sup>
1929.		\$24.76	\$26.84	\$22.47	(8)	(8)	(3)	\$25.11	(3)	(8)
1930.		23.00	24.42	21.40	(8)	(3)	(8)	22.04	(8)	(8)
1931		20.64 16.89	20.98	20.09	(3) (3)		(*) \$26.75	17.59	(3) (3)	(3) (3)
1933.		16.65	16.20	16.76	(8)	()	25. 19	14. 21	(3)	(6)
1934		18.20	18, 59	17.73	(8) (2)	(3)	25.44	17.45	(4)	(3)
1936		19.91 21.56	21.24	18.77	(3)	8	25. 38	21.89	(3)	8
1937.		23.82	26.61	21.17	(3)		28.36	22.94	(3)	\$30.03
1939.		22.07	23.70	20.65	(3)	\$21.01	28.76	22.99	\$31.90	31.74 32.14
1940		24.96	28.07	21.83	(8)	21.34	29.36	23.74	32.47	32.67
1941 1942		29, 48 36, 68	33.56 42.17	24.39	(8) (8)	22.17	31.36	29.47	34.03 39.34	32.88 34.14
1943_		43.07	48.73	33.45	(8)	24.79	37.99	39.97	41.49	36.45
1944		45.70	51.38	36.38	(*) (\$)	26.77	40.76	49.32	40.30	38. 54
1946_		43. 32	46.22	40.30	(3)	32.92	46.05	56.04	50.00	44.29
1947		49.17 53.12	51.76 56.36	46.03	\$58.87 65.27	36.94	50.14	63.75 69.18	55.03 60.11	44.77
1949_		53.88	57.25	50.38	67.56	41.62	55.49	60. 63	62.36	51.78
1950		58.32	62.43	53.48	69.68	43.16	58.08	67.46	64.14	54.38
1951.		67.16	72.63	59.95	70.90 82.86	40. 22	65.53	74.09	74.30	61. 22
1953_		70.47	76.63	62.57	86.41	49.75	69.02	81.84	76.33	65.02
1955		70.49	82 19	66 63	90.91	53.06	74.48	92 13	82.12	72.07
1956.		78.78	85.28	70.09	96.38	54.74	78. 57	102.00	88.40	73.47
1957 1958		81.59 82.71	88.26	72.52	100.27	56.89	81.41	97.57	94.24	76.05
1959_		88.26	96.05	78.61	108.41	60.76	88. 51	111.34	106.43	85.46
1960_		89.72	97.44	80.36	113.04	62.37	90.72	112.41	108.84	89.50
1962		92. 34 96. 56	100.35	85. 54	122.47	65.95	96.22	114.50	115.87	98.95
1963 5		99.38	108.09	87.91	127.22	68.04	99.88	122. 22	(3)	102.66
1962:	January February	94.49 94.80	103.17	83.85	111.56	64.84	94.13	118.00	114.54	95.89
	March	95. 91	104.04	84.93	118.41	65.22	95.18	118.00	113, 48	95.89
	April Mav	96.56 96.80	105, 22	85. 54 85. 97	120.74	65.42	95.82	117.12	112.02	95.65
	June	97.27	105.06	87.02	121.88	66.68	96.87	116.31	115.33	97.66
	July	96 39 05 75	104.04	86.80	126.01	67.38	97.34	102.66	116.45	99.54
	September	97.27	105.89	86.80	128.64	66.70	97.68	113.67	114.26	102.31
	October	96.32 97.36	105.37	85.50 86.33	127.25	66.18	97.03	114.76	117.94	102.06
	December	98.01	107.53	86.94	118.67	66.29	98.74	119.88	116.48	101.35
1963:	January	97.44	105.82	86.24	121.07	66.93	97.36	120.90	118.25	99.94
	March	97.20	106.23	80.85	118.33	66, 75	97.93	114.56	114.96	100.58
	April May	97.36	106.37	85.97	124.58	67.48	98.58	119.81	118.25	99.94
	June	100.37	109.82	88.36	129.79	68.96	100.12	130.60	116.48	102.00
	July	99.23	108.09	88.36	130.90	69.30	99, 55	110.21	(3)	102.36
	September	98.42 100.53	107.01	88.40 89.38	132.70	69.30 68.61	100.69	119.32	(3)	102.26
	October	100.53	109.71	88.98	134.98	68.25	100.94	123.48		105.04
	December <sup>s</sup>	102.00	111.22	90.17	(3)	(3)	(3)	(3)	6	(3)

TABLE C-28.—Average gross weekly earnings in selected industries, 1929-63

<sup>1</sup> For coverage of series, see footnote 1, Table C-26. <sup>3</sup> Prior to April 1945, data relate to all employees except executives; for April 1945-May 1949, mainly to employees subject to the Fair Labor Standards Act; and beginning June 1949, to nonsupervisory employees a Not available.
 c Nine-month average, April through December, because of new series started in April 1945.
 b Preliminary.

Note.—See Note, Table C-25. Data are for production workers in manufacturing and mining, construction workers in contract construc-tion, and for nonsupervisory employees in other industries (except as noted). Data are for pay period ending nearest the 15th of the month. The annual figures for 1963 are simple arithmetic averages of the monthly figures shown and are not strictly comparable with the averages for earlier years, which have been weighted by data on man-hours. Data for Alaska and Hawaii included beginning January 1959.

	All manufacturing industries				Durable goods manufac- turing industries				Nondurable goods manu- facturing industries				
	Average weekly hours		Av	erage hourly earnings		A verage weekly hours		A verage hourly earnings		Average weekly hours		A verage hourly earnings	
Year or month	Gross	Ex- clud- ing over- time	Gross	Ex- clud- ing over- time	Exclud- ing over- time and inter- indus- try shift (1957- 59=100)	Gross	Ex- clud- ing over- time	Gross	Ex- clud- ing over- time	Gross	Ex- clud- ing over- time	Gross	Ex- clud- ing over- time
1939	37.7	(1)	\$0.627	(1)	32.2	37.9	(1)	\$0. 691	(1)	37.4	(1)	\$0. 571	(1)
1940	38.1	(1)	. 655	(1)	(1)	39.2	(1)	. 716	(1)	37.0	(1)	. 590	(1)
1941	40.6	(1) (1)	. 726	\$0.691	33.4	42.0	(!)	. 799	\$0. 762	38.9		. 627	\$0. 613
1943	45.0	(1)	. 957	. 881	\$40.8	46.5	8	1.048	. 966	42.5	l (i)	.787	.748
1944	45.2	(1)	1.011	. 933	2 43.7	46.5	(1)	1.105	1.019	43.1	(1)	. 844	. 798
1945 1946	43.5	(1)	1.016 1.075	3,949 1,035	3 45.5	44.0	(1)	1.099	31.031 1.111	42.3	(1) (1)	886	3.841 962
1947	40.4	ĕ	1.217	1.18	57.8	40.5	(i)	1.278	1.24	40.2	) (ý	1.145	1.11
1948	40.0		1.328	1.29	63.2 66.1	40.4 39.4		1.395	1.35	39.6 38.9		1.250	$1.21 \\ 1.26$
1950	40.5	(1)	1.440	1.39	68.2	41.1	(1)	1.519	1.46	39.7	(1)	1.347	1.31
1951	40.6	(ĭ)	1.56	1.51	73.6	41.5	(j)	1.65	1.59	39.5	(1)	1.44	1.40
1953	40.7	(1)	1.65	1.69	81.6	41.5	(1)	1.75	1.08	39.7 39.6		1.51	1.46
1954	39.6	(i)	1.78	1.73	84.3	40.1	ÌÍ)	1.90	1.84	39.0	(1)	1.62	1.58
1955	40.7	(1)	1.86	1.79	86.9	41.3	(1)	1.99	1.91	39.9	(1)	1.67	1.62
1956	39.8	37.5	2.05	1.89	96.2	41.0	37.9	2.08	2.01	39.0	37.0	1. 77	1. 72
1958	39.2	37.2	2.11	2.05	100.2	39.5	37.6	2.26	2.21	38.8	36.6	1.91	1.86
1939	40.3	37.0	2.18	2.12	103.9	40.7	38.0	2.30	2.28	39.7	31.0	1.98	1.91
1961	39.8	37.4	2.32	2. 25	109.8	40.1	38.0	2.40	2.42	39.3	36.8	2.05	2.05
1962	40.4	37.6	2.39	2.31	112.5	40.9	38.1	2.56	2.48	39.6	36.9	2.16	2.09
1069. Tennery	90.4	37.0 97.1	2, 20	2.07	110.2	40.2	27 7	2.00	2.04	20.0	00.9 90 E	2.24	2.10
February	40.0	37.5	2.37	2.30	111.8	40.6	38.1	2.55	2.40	39.2	36.7	2.15	2.09
March	40.3	37.7	2.38	2.30	111.9	40.8	38.1	2.55	2.47	39.5	36.9	2.15	2.08
May	40.5	37.7	2.39	2.31	112.1	41.1	38.3	2.55	2.47	39.8	37.0	2.16	2.09
June	40.7	37.8	2.39	2.30	112.3	41.2	38.2	2.55	2.46	40.1	37.2	2.17	2.09
August	40.5	37.7	2.38	2.30 2.29	112.5	40.8	38.0 38.1	2.55 2.54	2.47	40.0 39.9	37.2 37.2	2.17	2, 10 2, 09
September	40.7	37.7	2.39	2.31	112.8	41.2	38.1	2. 57	2.48	40.0	37.1	2.17	2.09
November	40.3	37.5	2.39	2.31	113.0	41.0	38.1 38.0	2.57	2.48	39.4 39.6	36.7	2.17	2.10
December	40.5	37.6	2.42	2, 34	113.9	41.2	38.1	2.61	2, 51	39.7	37.1	2, 19	2, 12
1963: January	40.1	37.6	2.43	2.35	114.0	40.7	38.1	2.60	2.52	39.2	36.8	2.20	2.13
March	40.0	37.6	2.43	2.35	114.4	40.8	38.1	2.61	2.52	39.2 39.4	36.7	2.19	2.13
April	39.9	37.5	2.44	2.37	114.9	40.6	38.1	2,62	2.54	38.9	36.5	2.21	2.14
June	40.8	37.8	2.40	2.37	114.9	41.6	38.4	2.63	2. 54	39.8	37.0	2.21	2.14 2.14
July	40.5	37.6	2.45	2.37	115.2	41. 1	38.2	2.63	2. 54	39.8	37.0	2.22	2.15
August	40.5	37.6	2.43	2.35	115.0	41.0	38.0	2.61	2.52	40.0	37.2	2.21	2.13
October	40.7	37. 7	2.47	2.38	116.1	41.4	38.2	2.65	2.55	39.9	37.0	2.23	2.16
November 4 December 4	40.5	37.5	2.49	2.40	116.7 (1)	41.2	38.1 38.3	2.67	2.57	39.6   39.0	36.8	2.25	2.17
	1									1 20.0			

 TABLE C-29.—Average weekly hours and hourly earnings, gross and excluding overtime, in manufacturing industries, 1939-63

<sup>1</sup> Not available. <sup>2</sup> April used. Annual average not available. <sup>3</sup> Eleven-month average; August 1945 excluded because of VJ Day holiday period.

Preliminary.

Norg.—Series revised; see Note, Table C-25. Data relate to production workers and are for pay period ending nearest the 15th of the month. The annual figures for 1963 are simple arithmetic averages of the monthly figures shown and are not strictly comparable with the averages for earlier years, which have been weighted by data on employment (in the case of hours) and man-hours (in the case of earnings). See Table C-26 for seasonally adjusted average gross weekly hours. Data for Alaska and Hawaii included beginning January 1959.

	A verage gr	oss weekly	Average spendable weekly earnings 3						
Year or month	earn	ings	Worker depen	with no idents	Worker with three dependents				
	Current	1963	Current	1963	Current	1963			
	prices	prices 1	prices	prices 1	prices	prices 1			
1939	\$23. 64	\$52.07	\$23. 37	\$51.48	\$23.40	\$51. 54			
1940	24. 96	54. 62	24. 46	53, 52	24, 71	54. 07			
1941	29. 48	61. 29	27. 96	58, 13	29, 19	60. 69			
1942	36. 68	68. 95	31. 80	59, 77	36, 31	68. 25			
1943	43. 07	76. 23	35. 95	63, 63	41, 33	73. 15			
1943	45. 70	79. 48	37. 99	66, 07	43, 76	76. 10			
1945	44, 20	75, 17	36. 82	62. 62	42, 59	72. 43			
1946	43, 32	68, 01	37. 31	58. 57	42, 79	67. 17			
1947	49, 17	67, 45	42. 10	57. 75	47, 58	65. 27			
1948	53, 12	67, 67	46. 57	59. 32	52, 31	66. 64			
1949	53, 88	69, 25	47. 21	60. 68	52, 95	68. 06			
1950	58. 32	74.29	50, 26	64. 03	56. 36	71, 80			
1951	63. 34	74.69	52, 97	62. 46	60. 18	70, 97			
1952	67. 16	77.46	55, 04	63. 48	62. 98	72, 64			
1953	70. 47	80.72	57, 59	65. 97	65. 60	75, 14			
1954	70. 49	80.38	58, 45	66, 65	65. 65	74, 86			
1955	75, 70	86. 61	62. 51	71, 52	69. 79	79, 85			
1956	78, 78	88. 72	64. 92	73, 11	72. 25	81, 36			
1967	81, 59	88. 88	66. 93	72, 91	74. 31	80, 95			
1958	82, 71	87. 62	67. 82	71, 84	75. 23	79, 69			
1959	88, 26	92. 81	71. 89	75, 59	79. 40	83, 49			
1960	89, 72	92. 88	72. 57	75, 12	80. 11	82, 93			
1961	92, 34	94. 51	74. 60	76, 36	82. 18	84, 11			
1962	96, 56	97. 73	77. 86	78, 81	85. 53	86, 57			
1963 <sup>8</sup>	99, 38	99. 38	79. 63	79, 63	87. 37	87, 37			
1962: January	94. 49	96. 52	76. 20	77. 83	83, 83	85, 63			
February	94. 80	96. 54	76. 45	77. 85	84, 09	85, 63			
March.	95. 91	97. 47	77. 34	78. 60	85, 00	86, 38			
A pril	96. 56	97. 93	77. 86	78. 97	85, 53	86, 74			
May	96. 80	98. 17	78. 05	79. 16	85, 73	86, 95			
June	97. 27	98. 55	78. 43	79. 46	86, 11	87, 24			
July	96. 39	97.46	77. 72	78, 58	85, 39	86, 34			
	95. 75	96.81	77. 21	78, 07	84, 87	85, 81			
	97. 27	97.86	78. 43	78, 90	86, 11	86, 63			
	96. 32	97.00	77. 67	78, 22	85, 33	85, 93			
	97. 36	98.05	78. 50	79, 05	86, 19	86, 80			
	98. 01	98.80	79. 02	79, 66	86, 72	87, 42			
1963: January	97. 44	98. 13	78, 11	78. 66	85. 78	86, 38			
February	97. 20	97. 79	77, 92	78. 39	85. 58	86, 10			
March	98. 09	98. 58	78, 63	79. 03	86. 31	86, 74			
April	97. 36	97. 85	78, 04	78. 43	85. 72	86, 14			
May	99. 23	99. 73	79, 51	79. 91	87. 25	87, 69			
June	100. 37	100. 47	80, 38	80. 46	88. 18	88, 27			
July	99, 23	98, 83	79. 51	79. 19	87. 25	86, 90			
August	98, 42	98, 03	78. 89	78. 58	86. 58	86, 24			
September	100, 53	100, 13	80. 51	79. 83	88. 31	87, 96			
October	100, 53	100, 03	80. 51	80. 11	88. 31	87, 87			
November <sup>3</sup>	100, 85	100, 15	80. 75	80. 19	88. 58	87, 96			
December <sup>8</sup>	102, 00	(*)	81. 63	(4)	89. 52	(*)			

TABLE	C-30.—Average	weekly e	arnings,	gróss	and	spendable, in	manufacturing	industries
	-	in curren	and i	1963 p	rices,	193963	• -	

Estimates in current prices divided by the consumer price index on a 1963 base (using 11-month average).
A verage gross weekly earnings less social security and income taxes.
Preliminary.
Not available.

1

NOTE.—Series revised; see Note, Table C-25. Data relate to production workers and are for pay period ending nearest the 15th of the month. The annual figures for 1963 are simple arithmetic averages of the monthly figures shown and are not strictly comparable with the averages for earlier years, which have been weighted by data on man-hours. Data for Alaska and Hawaii included beginning January 1959.

Veer or month	Accessi	ion rates	Separation rates			
	Total 1	New hires	Total <sup>2</sup>	Quits	Layoffs	
1930	3.8 3.7 4.1 6.5 5.7	(\$) (3) (3) (8) (8) (8)	5.9 4.8 5.2 4.5 4.9	1.9 1.1 .9 1.1 1.1	3.6 3.5 4.2 3.2 3.7	
1935 1936 1937 1938 1939	5. 1 5. 3 4. 3 4. 7 5. 0	(3) (5) (3) (3) (3) (3)	4. 3 4. 0 5. 2 4. 8 3. 7	1.1 - 1.3 1.5 8 1.0	3.0 2.4 3.5 3.9 2.6	
1940	5.4	(8)	4.0	1. 1	2.6	
1941	6.5	(3)	4.7	2. 4	1.6	
1942	9.3	(3)	7.8	4. 6	1.3	
1943	9.1	(8)	8.6	6. 3	.7	
1944	7.4	(3)	8.1	6. 2	.7	
1945	7.7	(3)	9.6	6. 1	2.6	
1946	8.1	(3)	7.2	5. 2	1.4	
1947	6.2	(3)	5.7	4. 1	1.1	
1948	5.4	(3)	5.4	3. 4	1.6	
1949	4.3	(3)	5.0	1. 9	2.9	
1950	5. 3	( <sup>8</sup> )	4. 1	2.3	1.3	
	5. 3	4. 1	5. 3	2.9	1.4	
	5. 4	4. 1	4. 9	2.8	1.4	
	4. 8	3. 6	5. 1	2.8	1.6	
	3. 6	1. 9	4. 1	1.4	2.3	
1955	4.5	3.0	3. 9	1.9	1.5	
1956	4.2	2.8	4. 2	1.9	1.7	
1957	3.6	2.2	4. 2	1.6	2.1	
1958	3.6	1.7	4. 1	1.1	2.6	
1959	4.2	2.6	4. 1	1.5	2.0	
1960	3.8	2. 2	4.3	1.3	2.4	
1961	4.1	2. 2	4.0	1.2	2.2	
1962	4.1	2. 5	4.1	1.4	2.0	
1963 4	4.0	2. 5	3.9	1.4	1.8	
	Seasonally adjusted					
1962: January	4.2	2. 6	3.9	1.4	1.9	
February	4.2	2. 6	3.9	1.5	1.9	
March.	4.1	2. 6	3.9	1.5	1.7	
April.	4.2	2. 7	4.0	1.4	1.8	
May	4.1	2. 7	4.2	1.6	2.0	
June.	4.0	2. 7	4.2	1.5	2.0	
July	4. 2 3. 9 4. 0 3. 9 3. 8 3. 8	2.5 2.4 2.3 2.3 2.3 2.3 2.2	4.3 4.5 4.0 3.9 3.8	1.4 1.5 1.3 1.4 1.4 1.3	2. 1 2. 3 1. 9 2. 0 1. 9 2. 0	
1963: January. February. March. April. May June.	3.7 3.9 3.8 4.1 3.8 3.9	2.3 2.2 2.4 2.6 2.4 2.4 2.4	4.0 3.7 3.8 4.0 4.0 3.8	1.4 1.3 1.5 1.4 1.4 1.4	2.0 1.8 1.8 1.8 1.8 1.8 1.7	
July	4.0	2.4	4.0	1.4	1.9	
August	3.7	2.4	4.2	1.5	2.0	
September	3.9	2.3	3.9	1.3	1.8	
October	3.9	2.4	3.7	1.4	1.7	
November &	3.5	2.3	3.6	1.4	1.7	

# TABLE C-31.-Labor turnover rates in manufacturing industries, 1930-63 [Rates per 100 employees]

<sup>1</sup> Includes rehires and other accessions, not published separately.
 <sup>2</sup> Includes discharges and miscellaneous separations, not published separately. (Prior to 1940 quits include miscellaneous separations.)
 <sup>3</sup> Not available.
 <sup>4</sup> January-November average.
 <sup>5</sup> Preliminary.

Nore.—See Note, Table C-25. Beginning January 1943, data relate to all employees; previously to production workers only. Beginning January 1959, transfers between establishments of the same firm are included in total accessions and total separations, therefore rates for these items are not strictly comparable with prior data. Data for Alaska and Hawaii included beginning January 1959.
#### TABLE C-32.-Indexes of output per man-hour and related data, 1947-63

#### [1957 - 59 = 100]

	c	output	per m	an-hou	r		o	utput	1			М	an-hou	urs	
Year			Non ir	agricul idustri	tural es			Nona in	agriculi dustri	tural es			Non: ir	agricul dustri	tural es
	Total pri- vate	Agri- cui- ture	Total	Man- ufac- tur- ing	Non- man- ufac- tur- ing	Total pri- vate	Agri- cul- ture	Total	Man- ufac- tur- ing	Non- man- ufac- tur- ing	Total pri- vate	Agri- cul- ture	Total	Man- ufac- tur- ing	Non- man- ufac- tur- ing
						E	stablis	shmen	t basis	3					
1947 1948 1949	70. 9 73. 4 75. 5	50, 2 59, 6 56, 8	76. 3 77. 9 80. 8	74. 8 76. 8 78. 5	76. 8 78. 2 82. 1	68.4 71.2 70.8	81. 2 92. 8 88. 0	67.7 70.0 69.8	71. 1 72. 6 67. 6	65. 9 68. 7 71. 0	96. 5 97. 0 93. 8	161. 8 155. 8 154. 8	88.7 89.9 86.4	95. 1 94. 5 86. 1	85. 8 87. 9 86. 5
1950 1951 1952 1953 1954	80, 9 82, 9 84, 7 88, 2 89, 8	64. 7 64. 0 69. 9 77. 8 83. 4	85. 1 86. 5 87. 6 90. 0 91. 4	83.7 85.2 86.4 90.6 89.8	85. 6 86. 8 87. 9 89. 0 92. 0	77. 3 82. 0 84. 4 88. 6 87. 2	92.8 87.0 90.4 93.7 97.6	76. 4 81. 7 84. 1 88. 3 86. 6	78.3 85.7 88.4 97.3 88.1	75, 5 79, 6 81, 9 83, 7 85, 8	95. 6 98. 9 99. 6 100. 5 97. 1	143. 4 136. 0 129. 4 120. 5 117. 0	89.8 94.4 96.0 98.1 94.7	93. 5 100. 6 102. 3 107. 4 98. 1	88. 2 91. 7 93. 2 94. 0 93. 3
1955 1956 1957 1958 1959	93. 8 93. 9 97. 2 99. 6 103. 2	86. 4 88. 3 94. 2 103. 0 102. 8	95, 3 94, 9 97, 6 99, 4 103, 0	96.0 97.1 97.3 99.1 103.7	94. 6 93. 4 97. 6 99. 8 102. 6	95.0 97.0 98.9 97.0 104.1	102. 9 100. 5 99. 0 100. 5 100. 0	94.5 96.8 98.9 96.8 104.3	99.5 102.1 100.7 94.2 105.0	92.0 94.1 98.0 98.1 103.9	101.3 103.3 101.7 97.4 100.9	119, 1 113, 8 105, 1 97, 6 97, 3	99. 2 102. 0 101. 3 97. 4 101. 3	103. 6 105. 2 103. 5 95. 1 101. 3	97.3 100.7 100.4 98.3 101.3
1960 1961 1962 1963 4	105.2 108.7 112.9 116.8	109.3 115.8 119.7 128.5	104. 6 107. 6 111. 7 115. 0	(3) (3) (3) (3)	(8) (3) (3) (3)	106.8 108.6 115.3 120.0	104. 8 104. 3 105. 3 107. 2	106. 9 108. 8 115. 9 120. 7	(3) (3) (3) (3)	(3) (3) (3) (3)	101. 5 99. 9 102. 1 102. 7	95. 9 90. 1 88. 0 83. 4	102.2 101.1 103.8 105.0	(3) (3) (3) (3)	(3) (3) (8) (3)
							Labor	force	basis 🕯						
1947 1948 1949	68. 5 70. 6 72. 0	50. 2 59. 6 56. 4	73. 8 74. 8 76. 9	6) (6) (6)	(6) (6) (6)	68.4 71.2 70.8	81. 2 92. 8 88. 0	67.7 70.0 69.8	(6) (6) (6)	(6) (6) (6)	99. 8 100. 9 98. 3	161. 8 155, 6 156, 1	91.7 93.9 90.8	(6) (6) (8)	(6) (6) (6)
1950 1951 1952 1953 1954	77.5 81.1 83.7 87.5 89.7	64.5 63.6 69.4 77.3 83.0	81.4 84.7 86.7 89.5 91.5	(0) (6) (6) (6) (6)	(6) (6) (6) (6)	77. 3 82. 0 84. 4 88. 6 87. 2	92. 8 87. 0 90. 4 93. 7 97. 6	76. 4 81. 7 84. 1 88. 3 86. 6	(6) (6) (6) (6) (8)	(6) (6) (6) (6) (6)	99.7 101.1 100.8 101.3 97.2	143. 9 136. 8 130. 2 121. 2 117. 6	93. 9 96. 5 97. 0 98. 7 94. 6	(6) (6) (6) (6) (6)	(6) (6) (6) (6)
1955 1956 1957 1958 1959	94. 1 94. 4 97. 5 99. 1 103. 4	85.9 87.8 94.2 103.1 102.7	95. 8 95. 7 98. 0 98. 8 103. 2	(6) (6) (6) (6) (6) (6) (6)	(6) (6) (6) (6)	95.0 97.0 98.9 97.0 104.1	102. 9 100. 5 99. 0 100. 5 100. 0	94, 5 96, 8 98, 9 96, 8 104, 3	(6) (6) (6) (6)	(6) (6) (6) (6)	101. 0 102. 7 101. 4 97. 9 100. 7	119.8 114.5 105.1 97.5 97.4	98.6 101.2 100.9 98.0 101.1	(6) (6) (6) (0)	(6) (6) (6) (6)
1960 1961 1962 1963 4	104.8 107.4 112.1 115.8	109.3 116.3 119.9 128.8	104.1 106.0 110.0 113.5	(8) (8) (8) (6) (6)	(6) (6) (6) (6)	106. 8 108. 6 115. 3 120. 0	104. 8 104. 3 105. 3 107. 2	106. 9 108. 8 115. 9 120. 7	(6) (6) (0) (0)	(6) (6) (6) (6)	101. 9 101. 1 102. 9 103. 6	95. 9 89. 7 87. 8 83. 2	102.7 102.6 104.8 106.3	(6) (6) (6) (6)	(6) (6) (6) (6)

Output refers to gross national product in 1954 prices.
Man-hour estimates based primarily on establishment data.
Department of Commerce will complete revision of output data for recent years early in 1964. In view of these revisions the Department of Labor considers it inappropriate to publish interim, revised output per man-hour indexes for manufacturing (and nonmanufacturing) for the years 1960-63. At the same time, it would be misleading to continue publishing the indexes previously released. Consequently, indexes for the last few years will not be published until mid-1964, when all revised production data will be available.
Preliminary.
Man-hour estimates based primarily on labor force data.
Not available

<sup>6</sup> Not available.

Norz.—For information on sources and methodology, see Bureau of Labor Statistics (Department of Labor) Bulletin No. 1249, Trends in Output per Man-hour in the Private Economy, 1909-58. Data for Alaska and Hawaii included beginning 1960.

# PRODUCTION AND BUSINESS ACTIVITY

#### TABLE C-33.-Industrial production indexes, market groupings, 1947-63

[1957-59=100]

				Final 1		Materials				
Year or month	Total indus- trial pro-		Cor	isumer ge	oods 2	Equi	oment		Dur-	None
	duc- tion 1	Total	Total	Auto- motive prod- ucts	Home goods	Total, includ- ing defense	Busi- ness	Total	able goods	durable goods
1947	65. 7	64.2	67.1	69. 4	68. 8	55.4	69, 9	67.0	68. 2	64. 9
1948	68. 4	66.6	69.2	72. 6	71. 7	58.3	72, 6	70.2	71. 0	68. 2
1949	64. 7	64.5	68.8	72. 0	66. 3	52.0	63, 5	64.8	64. 2	64. 2
1950	74.9	72.8	78.6	90.6	91.4	56.4	68, 0	76. 9	79.5	73.3
1951	81.3	78.6	77.8	80.1	78.7	78.4	83, 1	83. 8	87.8	78.8
1952	84.3	84.3	79.5	72.1	78.8	94.1	94, 1	84. 3	88.9	79.0
1953	91.3	89.9	85.0	91.3	90.2	100.5	96, 6	92. 6	100.7	84.1
1954	85.8	85.7	84.3	85.0	86.0	88.9	85, 1	85. 9	88.4	83.3
1955	96.6	93. 9	93. 3	118.3	97.3	95.0	91, 9	99.0	104.7	93. 0
1958	99.9	98. 1	95. 5	97.8	100.9	103.7	104, 7	101.6	105.3	97. 7
1957	100.7	99. 4	97. 0	105.2	96.6	104.6	105, 3	101.9	104.8	98. 9
1958	93.7	94. 8	96. 4	86.7	92.8	91.3	89, 8	92.7	90.0	95. 4
1959	105.6	105. 7	106. 6	108.1	110.7	104.1	104, 9	105.4	105.1	105. 7
1960	108.7	109. 9	111.0	123. 2	110. 8	107.6	110, 2	107.6	106. 6	108.7
1961	109.8	111. 3	112.7	111. 8	112. 2	108.3	110, 1	108.4	104. 8	112.1
1962	118.3	119. 7	119.7	131. 1	122. 2	119.6	122, 1	117.0	114. 1	112.0
1963 ³	124.3	124. 9	125.3	141. 2	129. 6	124.2	128, 3	123.7	121. 2	126.3
				s	easonall	y adjust	eđ			
1962: January	114. 6	115. 4	116. 2 <sup>-</sup>	125. 7	119.0	113.5	114. 4	113.5	110. 3	116. 7
February	116. 3	116. 8	117. 3	124. 5	120.5	115.0	116. 3	115.6	113. 1	118. 2
March	117. 3	117. 8	118. 4	123. 9	122.0	116.0	118. 0	116.8	114. 7	119. 0
April	117. 8	118. 2	118. 7	129. 3	122.3	116.9	119. 3	117.2	116. 2	118. 2
May	118. 3	119. 4	120. 0	133. 0	124.1	118.3	121. 2	117.4	114. 9	119. 9
June	118. 4	119. 9	120. 0	126. 5	124.2	119.8	123. 1	117.2	113. 7	120. 9
July August September October November December	119. 4 119. 4 119. 8 119. 2 119. 5 119. 1	121.3 121.4 121.7 121.4 121.3 121.7	$121.2 \\ 121.0 \\ 121.4 \\ 120.6 \\ 120.5 \\ 121.2 \\ 121.$	135. 8 134. 6 135. 3 135. 6 135. 2 136. 9	122. 4 122. 0 122. 0 122. 1 122. 9 123. 9	$121.4 \\ 122.8 \\ 123.0 \\ 123.3 \\ 123.1 \\ 122.4$	124. 4 125. 6 126. 2 126. 1 125. 9 125. 1	117.3 117.4 118.2 117.2 117.8 116.9	113.8 114.3 114.9 114.0 114.1 113.2	120. 8 120. 6 121. 6 120. 6 122. 4 121. 1
1963: January	119. 2	122.3	121.8	136. 5	125. 8	122.0	125.0	116.8	113. 3	120.5
February	120. 2	122.6	122.9	137. 7	125. 9	121.5	125.0	118.0	114. 4	121.8
March	121. 3	122.4	123.1	136. 3	127. 3	120.7	124.9	120.2	118. 0	122.6
April.	122. 5	122.1	122.5	137. 6	126. 9	120.4	124.3	122.9	121. 2	124.7
May	124. 5	123.5	124.1	137. 1	130. 3	122.1	125.9	125.7	124. 5	126.9
June	125. 8	125.2	125.9	145. 3	131. 0	123.8	127.8	126.6	125. 8	127.3
July August September October November December 3	126. 5 125. 7 125. 7 126. 5 126. 7 127. 2	125.9 126.2 126.5 127.7 128.0 128.6	126.4 126.7 126.7 127.8 128.2 128.8	141. 1 134. 8 138. 0 146. 8 149. 1 149. 0	130, 1 132, 0 132, 3 131, 3 133, 0 (4)	$\begin{array}{c} 124.8\\ 125.3\\ 126.2\\ 127.6\\ 127.6\\ 127.6\\ 128.5 \end{array}$	129. 0 130. 1 131. 0 132. 0 132. 0 133. 0	126.7 125.1 125.0 125.6 125.6 125.6 126.1	125. 2 121. 9 122. 1 122. 6 122. 3 122. 0	128.3 128.4 128.0 128.6 129.0 130.0

<sup>1</sup> Annual indexes for 1929-46 are, respectively: 38.4, 32.0, 26.5, 20.7, 24.4, 26.6, 30.7, 36.3, 39.7, 31.4, 38.3, 43.9, 56.4, 69.3, 82.9, 81.7, 70.5, and 59.5.
<sup>3</sup> Also includes apparel and consumer staples, not shown separately.
<sup>4</sup> Preliminary.
<sup>4</sup> Not available.

Source: Board of Governors of the Federal Reserve System.

# TABLE C-34.—Industrial production indexes, industry groupings, 1947-63

[1957 - 59 = 100]

		ļ				Ma	nufactur	ing			
		Total				Du	rable ma	nufactur	es		
Yes	er or month	trial produc- tion	Total	Total	Pri- mary metals	Fabri- cated metal prod- ucts	Ma- chinery	Trans- porta- tion equip- ment	Instru- ments and re- lated prod- ucts	Clay, glass, and lumber	Furni- ture and miscel- laneous
1947		65. 7	66. 4	64. 3	90. 7	75. 9	65. 3	42. 9	53.7	75.8	73. 5
1948		68. 4	68. 9	67. 0	94. 3	77. 2	66. 5	46. 9	55.2	79.7	77. 4
1949		64. 7	65. 1	60. 9	79. 4	69. 8	59. 0	47. 1	49.2	72.3	71. 6
1950		74.9	75. 8	74. 1	99.9	85.4	72. 7	56. 4	57.3	87. 7	83.7
1951		81.3	81. 9	83. 5	108.7	91.2	83. 0	62. 9	65.7	92. 0	80.2
1952		84.3	85. 2	88. 5	99.3	89.0	92. 1	73. 1	78.1	89. 3	82.4
1953		91.3	92. 7	99. 9	112.5	100.3	100. 5	91. 7	85.3	92. 7	89.7
1954		85.8	86. 3	88. 4	91.3	90.2	87. 7	83. 8	82.9	89. 6	86.8
1955		96. 6	97. 3	101. 9	118.4	98. 3	96. 5	102. 0	88.7	100. 7	97. 9
1956		99. 9	100. 2	104. 0	116.4	98. 8	107. 1	97. 4	95.4	102. 0	101. 0
1957		100. 7	100. 8	104. 0	112.2	101. 5	104. 2	106. 4	98.0	97. 5	97. 6
1958		93. 7	93. 2	90. 3	87.5	92. 9	88. 8	89. 5	92.1	94. 1	93. 3
1958		105. 6	106. 0	105. 6	100.4	105. 5	107. 1	104. 0	109.9	108. 5	109. 0
1960	•	108.7	108. 9	108.5	101. 3	107.6	110. 8	108. 2	116. 5	105.7	113. 3
1961		109.8	109. 7	107.0	98. 9	106.5	110. 4	103. 6	115. 8	104.5	114. 1
1962		118.3	118. 7	117.9	104. 6	117.1	123. 5	118. 3	123. 0	109.3	124. 5
1963 1.		124.3	124. 8	124.5	113. 2	123.5	129. 2	126. 8	130. 3	114.5	129. 1
						Season	ally adju	sted			
1962:	January	114.6	114.7	113. 6	111. 9	111.0	116. 7	111.7	119.5	103.9	117.6
	February	116.3	116.6	115. 9	117. 5	113.0	118. 2	112.9	119.0	108.9	118.8
	March	117.3	117.7	117. 1	116. 6	114.8	120. 7	113.5	119.6	108.9	121.5
	April	117.8	118.4	118. 3	112. 4	116.9	122. 5	116.8	.21.1	108.6	124.8
	May	118.3	118.9	118. 1	101. 3	118.3	124. 2	119.4	123.2	109.3	127.3
	June	118.4	118.8	117. 6	97. 7	119.7	125. 3	116.6	124.1	109.8	127.0
	July August September October November December	119.4 119.4 119.8 119.2 119.5 119.5 119.1	119.7 119.9 120.4 119.7 119.9 119.7	118.7 118.9 119.2 118.8 119.2 118.9	96. 6 98. 1 99. 6 98. 9 100. 7 99. 7	119.7 119.6 119.6 117.8 117.9 117.2	125. 2 125. 5 125. 7 126. 1 125. 9 125. 5	$122.3 \\ 121.4 \\ 121.5 \\ 121.8 \\ 121.5 \\ 121.7 \\ 121.$	124. 9 125. 0 124. 3 124. 2 125. 0 125. 4	109.2 110.4 110.8 108.5 110.4 111.5	$127.7 \\ 126.1 \\ 126.8 \\ 125.3 \\ 125.5 \\ 124.6 \\$
1963:	January	119.2	119. 8	119.0	99.6	118.4	125. 2	122. 4	125.7	110. 9	125. 0
	February	120.2	120. 6	120.0	105.2	118.5	126. 4	122. 3	127.0	109. 8	123. 6
	March	121.3	121. 9	121.5	111.9	119.3	126. 2	122. 1	127.2	115. 0	124. 8
	April	122.5	123. 1	122.8	120.1	120.2	125. 9	123. 7	126.6	112. 7	125. 8
	May	124.5	125. 2	125.6	127.4	123.3	128. 4	124. 5	130.2	113. 3	129. 3
	June	125.8	126. 4	127.4	125.8	125.1	129. 4	130. 4	131.6	113. 9	129. 3
	July August September October November December 1	126.5 125.7 125.7 125.7 126.5 126.7 126.7 127.2	126. 8 125. 9 126. 1 127. 1 127. 3 127. 8	127.0 125.0 125.3 126.3 126.5 127.1	122.8 109.4 107.7 108.4 109.1 111	125.6 126.4 125.6 126.8 126.2 126	129.6 130.5 131.3 132.2 132.8 133	129.3 126.8 128.7 130.8 130.5 130	<sup>-132, 6</sup> 132, 1 133, 0 132, 5 131, 8 133	114.0 115.3 115.5 115.9 117.1 120	132.0 132.1 131.9 130.6 131.9 132

See footnote at end of table.

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### TABLE C-34.--Industrial production indexes, industry groupings, 1947-63-Continued

[1957 - 59 = 100]

		м	anufacturi	ing			
		Nondui	rable manu	ifactures			
Year or month	Total	Textile, apparel, and leather products	Paper and printing	Chem- ical, petro- leum, and rubber products	Foods, bever- ages, and tobacco	Mining	Utilities
1947	67. 2	81. 0	66. 7	47. 5	80. 7	79. 9	36. 5
1948	69. 5	84. 5	69. 4	50. 8	80. 0	84. 0	40. 8
1949	68. 3	80. 6	69. 3	49. 4	80. 8	74. 5	43. 4
1950	76. 0	89. 1	76. 7	60. 7	83. 6	83. 2	49.5
1951	78. 5	87. 4	79. 4	67. 4	85. 4	91. 3	56.4
1952	80. 0	89. 5	77. 7	69. 9	87. 3	90. 5	61.2
1953	83. 6	90. 7	82. 6	75. 2	88. 2	92. 9	66.8
1954	83. 6	86. 9	85. 0	74. 7	89. 8	90. 2	71.8
1955	91.6	95. 5	92. 5	86. 8	93. 1	99. 2	80. 2
1956	95.4	98. 0	97. 1	91. 4	96. 6	104. 8	87. 9
1957	96.7	96. 9	97. 8	95. 6	96. 7	104. 6	93. 9
1958	96.8	95. 0	97. 0	95. 5	99. 4	95. 6	98. 1
1959	106.5	108. 1	105. 2	108. 9	103. 9	99. 7	108. 0
1960	109. 5	107. 5	109. 0	113. 9	106. 6	101. 6	115.6
1961	112. 9	108. 4	112. 4	118. 8	110. 4	102. 6	122.8
1962	119. 8	115. 1	116. 7	131. 2	113. 4	105. 0	131.3
1963 1	125. 2	118. 6	120. 0	141. 7	116. 4	108. 0	140.8
			Seas	onally adjı	isted		
1962: January February March April June	116. 2 117. 5 118. 6 118. 5 119. 8 120. 3	112.5 113.5 114.2 115.3 115.4 115.8	114.3 116.2 116.9 115.7 117.0 117.2	124.5 126.4 128.0 128.5 131.1 132.9	111.4 112.0 112.9 112.6 113.2 112.5	103. 8 104. 2 104. 8 105. 4 105. 1 105. 2	129.0 128.9 128.8 127.9 130.2 132.4
July August September October November December	121.0 121.1 121.8 121.0 120.9 120.8	$115.6 \\ 115.7 \\ 116.8 \\ 115.8 \\ 115.5 \\ 115.2$	117.4 117.9 118.2 117.2 116.9 115.4	133.4 133.2 134.8 134.1 133.6 134.2	114.5 114.4 114.3 113.6 114.2 114.5	$106.5 \\ 105.4 \\ 105.7 \\ 105.2 \\ 105.7 \\ 103.2 \\ 103.2 \\ 103.2 \\ 105.7 \\ 103.2 \\ 100.5 \\ 100.$	133. 8 133. 1 132. 6 132. 5 133. 4 133. 8
1963: January	120, 7	115. 2	114.5	134. 2	115. 0	103. 0	135. 9
February	121, 4	115. 6	115.8	135. 3	115. 0	104. 7	138. 2
March.	122, 5	115. 9	115.7	138. 2	115. 6	105. 4	136. 4
April.	123, 4	116. 2	119.2	139. 7	114. 7	107. 4	135. 7
May	124, 8	116. 5	120.5	141. 3	116. 4	108. 5	139. 1
June	125, 2	118. 0	121.6	141. 3	116. 1	109. 4	141. 3
July	126. 4	118.9	122. 3	143. 3	116.9	111. 3	145. 3
August	127. 2	120.2	122. 4	144. 4	117.5	111. 3	144. 6
September	127. 1	121.1	122. 0	144. 8	116.5	110. 3	142. 8
October	128. 2	121.7	122. 4	145. 7	118.2	109. 5	143. 3
November	128. 3	123.1	122. 5	145. 9	117.9	108. 2	144. 5
December <sup>1</sup>	128. 7	124	123	147	118	107. 1	145. 5

<sup>1</sup> Preliminary.

Source: Board of Governors of the Federal Reserve System.

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		м	anufactu	ring		Transp	ortation	 	Com-
Year or quarter.	Total <sup>1</sup>	Total	Dura- ble goods	Non- durable goods	Mining	Rail- road	Other	utili- ties	mer- cial and other <sup>2</sup>
1939	5. 51	1.94	0.76	1.19	0. 33	0.28	0.36	0. 52	2.08
1945	8. 69	3. 98	1. 59	2.39	. 38	.55	.57	. 50	2, 70
1946	14. 85	6. 79	3. 11	3.68	. 43	.58	.92	. 79	5, 33
1947	20. 61	8. 70	3. 41	5.30	. 69	.89	1.30	1. 54	7, 49
1948	22. 06	9. 13	3. 48	5.65	. 88	1.32	1.28	2. 54	6, 90
1948	19. 28	7. 15	2. 59	4.56	. 79	1.35	.89	3. 12	5, 98
1950	20. 60	7.49	3. 14	4.36	.71	1. 11	1.21	3. 31	6.78
1951	25. 64	10.85	5. 17	5.68	.93	1. 47	1.49	3. 66	7.24
1952	26. 49	11.63	5. 61	6.02	.98	1. 40	1.50	3. 89	7.09
1953	28. 32	11.91	5. 65	6.26	.99	1. 31	1.56	4. 55	8.00
1953	26. 83	11.04	5. 09	5.95	.99	. 85	1.51	4. 22	8.23
1955	28. 70	11. 44	5. 44	6.00	.96	.92	1.60	4. 31	9.47
1956	35. 08	14. 95	7. 62	7.33	1.24	1.23	1.71	4. 90	11.05
1957	36. 96	15. 96	8. 02	7.94	1.24	1.40	1.77	6. 20	10.40
1958	30. 53	11. 43	5. 47	5.96	.94	.75	1.50	6. 09	9.81
1959	32. 54	12. 07	5. 77	6.29	.99	.92	2.02	5. 67	10.88
1960	35. 68	14. 48	7.18	7.30	.99	1.03	1.94	5, 68	11. 57
	34. 37	13. 68	6.27	7.40	.98	.67	1.85	5, 52	11. 68
	37. 31	14. 68	7.03	7.65	1.08	.85	2.07	5, 48	13. 15
	39. 05	15. 62	7.77	7.85	1.04	1.08	1.91	5, 64	13. 75
			Sea	sonally a	djusted	annual ra	ates		
1961: I	33. 85	13.75	6.50	7.25	.95	. 70	1.75	5.35	11. 30
II	33. 50	13.50	6.20	7.30	1.00	. 70	1.80	5.50	11. 05
III	34. 70	13.65	6.10	7.65	1.00	. 65	1.90	5.65	11. 85
IV	35. 40	14.00	6.40	7.60	1.00	. 60	1.95	5.55	12. 35
1962: I	35.70	14. 20	6.55	7.60	1. 15	.70	2.05	5.15	12. 45
II	36.95	14. 45	6.95	7.50	1. 05	.95	2.25	5.40	12. 85
III	38.35	15. 05	7.25	7.80	1. 10	1.00	2.00	5.75	13. 40
IV	37.95	15. 00	7.30	7.70	1. 00	.80	1.90	5.45	13. 80
1963: I	36.95	14.85	7.35	7.50	1.05	.90	1,70	5. 20	13. 25
II	38.05	15.30	7.65	7.65	1.00	1.00	2,05	5. 45	13. 30
III	40.00	15.95	8.00	8.00	1.05	1.20	1,85	5. 90	14. 05
IV <sup>8</sup>	40.75	16.25	8.05	8.20	1.05	1.30	2,05	5. 80	14. 30
1964: I <sup>3</sup>	40.75 41.70	16, 40 16, 55	8.20	8.20	1.05	1.15	2.20 25.15	5.60	14.35

[Billions of dollars]

<sup>1</sup> Excludes agriculture.
 <sup>2</sup> Commercial and other includes trade, service, finance, communications, and construction.
 <sup>3</sup> Estimates based on anticipated capital expenditures reported by business in November 1963. The quarterly anticipations include adjustments, when necessary, for systematic tendencies in anticipatory data.

Nore.—Annual total is the sum of unadjusted expenditures; it does not necessarily coincide with the average of seasonally adjusted figures. These figures do not agree precisely with the plant and equipment expenditures included in the gross national product estimates of the Department of Commerce. The main difference lies in the inclusion in the gross national product of investment by farmers, professionals, institutions, real estate firms, and of certain outlays charged to current account. This series is not available for years prior to 1939 and for 1940 to 1944.

Sources: Securities and Exchange Commission and Department of Commerce.

TABLE	C-36New	construction	activity,	1929–63
	[Value put in p	lace, millions	of dollars	3]

					Private	onstruc	tion				
	Total		Resid	ential bu nonfarm	ilding )	Nonre	sidentia cor	l build struct	ing and ion	other	Public
Year or month	con- struc- tion	Total 1	Total <sup>3</sup>	New bous- ing units	Addi- tions and altera- tions	Total	Com- mer- cial <sup>3</sup>	In- dus- trial	Public util- ity	Other 4	con- struc- tion
1929	10, 793	8, 307	3,625	3,040	340	4, 682	1, 135	949	1, 578	1,020	2, 486
1930	8,741	5,883	2,075	1,570	305	3,808	893	532	1,527	856	2,858
1931	6, 427 3, 538	3,768	1, 565	1,320	175	2,203	454 223	74	467	282	2,059
1933	2,879	1, 231	470	290	145	761	130	176	261	194	1,648
1934	3,720	1,509	625	380	200	884	173	191	320	194	2,211
1936	4, 202 6, 497	2,981	1,565	1, 210	295	1, 416	290	266	518	342	3, 516
1937	6,999	3,903	1,875	1,475	320	2,028	387	492	705	444	3,096
1939	8, 198	4,389	2,680	2, 270	320	1,709	292	254	683	480	3,809
1940	8,682	5,054	2, 985	2, 560	335	2,069	348	442	771	508	3,628
1941	11,957	<b>6,206</b> <b>3,415</b>	3,510	3,040	225	1.700	409	346	786	413	10,660
1943	8,301	1,979	885	710	160	1,094	33	156	570	335	6,322
1944	5,209	2, 180	1 276	720	516	2 135	203	642	827	463	2,308
1946	12,627	10, 396	4,752	3, 300	1, 307	5,644	1,153	1,689	1, 374	1,428	2, 231
1947	17,901	14, 582	7,535	5,450	1,960	8 417	957	1,702	2,338	2,050	3,319
1949	24, 183	17,914	9,642	7,257	2, 200	8, 272	1,182	972	3, 323	2,795	6, 269
1950	29,947	23,081	14, 100	11, 525	2,400	8,981	1,415	1,062	3, 330	3,174	6,866
1951	32,700	23, 447	12,529	9,849	2,490	11,918	1,498	2,117	4.043	3,574	9,253
1953	37,019	25, 783	13,777	10, 555	2,955	12,006	1,791	2,229	4,475	3, 511	11, 236
1954	39,234	32 440	15, 379	12,070	3,013	12, 177	2,212	2,030	4,101	3,774	11,078
1956	45, 815	33,067	17,677	13, 535	3,695	15,390	3, 631	3,084	4,893	3,782	12,748
1957	47,845	33,766	17,019	12,615	3,903	16,747	3,564	3,557	5,414	4,212	14,079
1959	54, 109	38,002	22, 331	17,116	4,450	15, 671	3,914	2,098	4,990	4,669	16, 107
New series:									1		
1959	55, 305	39, 235	24, 251	19, 233	4, 253	14, 984	3, 930	2,106	4, 521	4, 427	16,070
1960	55, 455	38,078	21,706	16, 410		16, 372	4,180	2,801	4, 621	4,720	15,863
1962	59,036	41,478	24,174	18,638		17,304	5,023	2,857	4, 371	5,053	17,558
1000	02, 101	40,108	23,090	20,040		10,008	0,110	0,110	1 4,041	5,200	10, 990
1962:			Seaso	onally ad	justed a	nnual ra	tes (Ne	w serie	es 5)	<u></u>	<del></del>
January February	57,405	39,295	22,833	17,388		16,462	4,746	2,603	4,211	4,902	18,110
March	56,960	39, 685	23,002	17, 526		16, 683	4,754	2,678	4, 221	5,030	17,275
Aprii May	57,245	40, 447	23, 532	18,038		16,915	4,822	2,780	4,231	5,082	16,798
June	59, 373	41, 899	24, 551	18, 991		17, 348	5,032	2, 972	4, 285	5,059	17, 474
July	59,637	42, 399	24, 714	19, 127		17,685	5,244	3,012	4,344	5,085	17,238
September	60, 192	42, 766	24,967	19, 392		17, 799	5,265	2,989	4, 416	5, 129	17,425
October	60,806	42, 137	24, 386	18,804		17,751	5,166	2,939	4, 559	5,087	18,669
December	59, 271	41,823	24, 185	18, 812		17, 466	5, 107	2,800	4,467	5,012	17, 448
1963: January	60 371	41 726	24 636	10 198		17 000	4 043	2 704	4 380	4 973	18 645
February	59, 154	41, 376	24, 273	18, 749		17, 103	4,902	2, 771	4,434	4,996	17, 778
April	60, 114	41, 526	24, 353	18,809		17,173	4,963	2,774	4,438	4,998	18,588
May	60, 458	43, 143	25, 646	20,075		17, 497	4,775	2,852	4,805	5,065	17, 315
June	62, 335	43, 184	25,801	20,219		17, 383	4, 589	2,976	4,686	5,132	19, 151
August	64, 194	40, 931	25, 888	20,275		18,043	4,953	3, 136	4, 718	0,236	18,802
September	64, 228	44,827	25, 919	20,141		18,908	5, 561	3, 395	4, 580	5,372	19,401
November 6	65,928	45,576	26, 532	20,723		18,869	5, 367	3, 461	4,849	5, 363	20,280
December 4	65, 437	45,617	26,600	20,818		19,017	5,412	3, 577	4,617	5,411	19,820

!	Total r	iew publ	ic constru	iction 1		Major	types of	new pub	lic consta		
Year	All public sources	Fed Direct	leral Federal aid	State and local	High- way	Educa- tional	Hos- pital and institu- tional	Sewer and water and miscel- laneous public service	Con- serva- tion and de- velop- ment	Mili- tary facili- ties	All other public *
1929	2, 486	155	80	2, 251	1,266	389	101	404	115	19	192
1930	2, 858	209	104	2, 545	1,516	364	118	500	137	29	194
1931	2, 659	271	235	2, 153	1,355	285	110	479	156	40	234
1932	1, 862	333	111	1, 418	958	130	83	291	150	34	216
1933	1, 648	516	286	846	847	52	49	160	359	36	145
1934	2, 211	626	721	864	1,000	148	51	228	518	47	219
1935	2, 233	814	567	852	845	153	38	246	700	37	214
1936	3, 516	797	1,566	1,153	1, 362	366	74	509	658	29	518
1937	3, 096	776	1,117	1,203	1, 226	253	73	445	605	37	457
1938	3, 420	717	1,320	1,383	1, 421	311	97	492	551	62	486
1939	3, 809	759	1,377	1,673	1, 381	468	127	507	570	125	631
1940	3, 628	1, 182	946	1, 500	1,302	156	54	469	528	385	734
1941	5, 751	3, 751	697	1, 303	1,066	158	42	393	500	1,620	1,972
1942	10, 660	9, 313	475	872	734	128	85	254	357	5,016	4,136
1943	6, 322	5, 609	268	445	446	63	44	156	285	2,550	2,778
1944	3, 073	2, 505	126	442	362	41	58	125	163	837	1,487
1945	2, 398	1, 737	99	562	398	59	85	152	130	690	884
1946	2, 231	865	244	1, 122	764	101	85	278	260	188	555
1947	3, 319	840	409	2, 070	1, 344	287	77	492	424	204	491
1948	4, 704	1, 177	417	3, 110	1, 661	618	213	699	670	158	685
1949	6, 269	1, 488	461	4, 320	2, 015	934	458	803	852	137	1,070
1950	6, 866	1, 625	462	4, 779	2, 134	1, 133	499	819	942	177	1, 162
1951	9, 253	2, 981	481	5, 791	2, 353	1, 513	527	959	912	887	2, 102
1952	10, 781	4, 185	626	5, 970	2, 679	1, 619	495	958	900	1, 387	2, 743
1953	11, 236	4, 134	687	6, 415	3, 015	1, 714	369	1,050	892	1, 290	2, 906
1954	11, 678	3, 418	728	7, 532	3, 680	2, 134	333	1,171	773	1, 003	2, 584
1955	11, 724	2, 777	790	8, 157	3, 861	2, 442	300	1, 318	701	1, 287	1, 815
1956	12, 748	2, 742	896	9, 110	4, 431	2, 556	300	1, 659	826	1, 360	1, 616
1957	14, 079	2, 993	1, 314	9, 772	4, 954	2, 825	354	1, 737	971	1, 287	1, 951
1958	15, 457	3, 388	2, 130	9, 939	5, 545	2, 875	390	1, 838	1, 019	1, 402	2, 388
1959 3	16, 070	3, 724	2, 711	9, 635	5, 761	2, 656	428	2, 018	1, 121	1, 465	2, 621
1960	15, 863	3, 622	2, 269	9, 972	5, 437	2, 818	401	2, 136	1, 175	1, 366	2, 530
1961	17, 156	3, 805	2, 425	10, 926	5, 855	3, 052	369	2, 168	1, 384	1, 378	2, 950
1962	17, 558	3, 818	2, 553	11, 187	6, 156	2, 984	397	2, 232	1, 465	1, 269	3, 055
1963 4	18, 998	4, 262	2, 923	11, 813	6, 737	3, 046	456	2, 431	1, 573	1, 560	3, 195

## TABLE C-37.-New public construction activity, 1929-63 [Value put in place, millions of dollars]

<sup>1</sup> For expenditures classified by ownership, combine "Federal aid" and "State and local" columns to obtain State and local ownership. "Direct" column stands as it is for Federal ownership.
 <sup>1</sup> Includes nonresidential buildings (other than educational and hospital and institutional), residential buildings, and miscellaneous public construction such as parks and playerounds, memorials, etc.
 <sup>4</sup> Beginning with 1959, data include estimates for Alaska and Hawaii. Comparability with earlier data is not seriously affected since these two States accounted for less than two-thirds of one percent of total new public construction in 1959.
 <sup>4</sup> Preliminary; partly estimated by Council of Economic Advisers.

Source: Department of Commerce.

# TABLE C-38.—New housing starts and applications for financing, 1929-63

				1	Iousing	starts						Prop	osed
·	Total			Priv	ate non	arm		Priva	te non	farm	New private	struc	tion <sup>3</sup>
Year or month	private and public (in- clud- ing form) 1	Total private (in- clud- ing farm)	Pri- vate and public non- farm	Total <sup>1</sup>	One- family	Two or more fami- lies	Total private (in- elud- ing farm)	Total	Gov ment prog	home rams	hous- ing units au- thor- ized	Ap- plica- tions for FHA	Re- quests for VA ap-
									FHA	VA		mit- ments	prais als
1929			509.0	509. 0	316. 0	193. 0		509. 0					
1930 1931 1932			330.0 254.0 134.0	330.0 254.0 134.0	227.0 187.0 118.0	103.0 67.0 16.0		330.0 254.0 134.0					
1933 1934			93.0 126.0	93.0 126.0	76.0 109.0	17.0 17.0		93.0 126.0					
1935 1936 1937 1938			221.0 319.0 336.0 406.0	215.7 304.2 332.4 399.3	182, 2 238, 5 265, 8 316, 4	33.5 65.7 66.6 82.9		215.7 304.2 332.4 399.3	13.2 48.8 57.0 106.8			<sup>3</sup> 20. 6 47. 8 49. 8 131. 1	
1939 1940 1941			515.0 602.6 706.1	458.4 529.6 619.5	373.0 447.6 533.2	85.4 82.0 86.3		458.4 529.6 619.5	144.7 176.6 217.1	 	 	179.8 231.2 288.5	
1942 1943 1944			356.0 191.0 141.8	301.2 183.7 138.7	252. 3 136. 3 114. 6	48. 9 47. 4 24. 1		301.2 183.7 138.7	160, 2 126, 1 83, 6			238.5 144.4 62.9	
1945 1946 1947 1948 1948			209. 3 670. 5 849. 0 931. 6 1, 025. 1	208. 1 662. 5 845. 6 913. 5 988. 8	184. 6 590. 0 740. 2 763. 2 792. 4	23. 5 72. 5 105. 4 150. 3 196. 4		208. 1 662. 5 845. 6 913. 5 988. 8	38.9 67.1 178.3 216.4 252.6	4 8. 8 91. 8 160. 3 71. 1 90. 8		56. 6 121. 7 286. 4 293. 2 327. 0	(5) (5) (5) (5) (5)
1950 1951 1952 1953 1954			1, 396. 0 1, 091. 3 1, 127. 0 1, 103. 8 1, 220. 4	1, 352. 2 1, 020. 1 1, 068. 5 1, 068. 3 1, 201. 7	1, 150. 7 892. 2 939. 1 932. 8 1, 077. 3	201. 5 127. 9 129. 4 135. 5 124. 4		1, 352. 2 1, 020. 1 1, 068. 5 1, 068. 3 1, 201. 7	328. 2 186. 9 229. 1 216. 5 250. 9	191. 2 148. 6 141. 3 156. 5 307. 0	1, 056. 5	397. 7 192. 8 267. 9 253. 7 338. 6	(*) 164. 4 226. 3 251. 4 535. 4
1955 1956 1957 1958 1958		  (*)	1, 328. 9 1, 118. 1 1, 041. 9 1, 209. 4 1, 378. 5 (*)	1, 309, 5 1, 093, 9 992, 8 1, 141, 5 1, 342, 8 (*)	1, 190. 0 980. 7 840. 2 932. 5 1, 078. 5 (*)	119.5 113.2 152.6 209.0 264.3 (*)	 	1, 309. 5 1, 093. 9 992. 8 1, 141. 5 1, 342. 8 (*)	268.7 183.4 150.1 270.3 307.0	392, 9 270, 7 128, 3 102, 1 109, 3	1, 152. 6 921. 9 820. 3 950. 8 1, 081. 1 (*)	306. 2 197. 7 198. 8 341. 7 369. 7	620. 8 401. 5 159. 4 234. 2 234. 0
1959 1960 1961 1962 1963 <sup>6</sup>	1, 553. 5 1, 296. 0 1, 365. 0 1, 492. 4 1, 619. 2	1, 516. 8 1, 252. 1 1, 313. 0 1, 462. 8 1, 588. 6	1, 531. 3 1, 274. 0 1, 336. 8 1, 468. 7 1, 591. 7	1, 494. 6 1, 230. 1 1, 284. 8 1, 439. 1 1, 561. 0	1, 211. 9 972. 3 946. 4 967. 8 985. 0	282.7 257.4 338.6 471.3 576.0	1, 516. 8 1, 252. 1 1, 313. 0 1, 462. 8 1, 588. 6	1, 494. 6 1, 230. 1 1, 284. 8 1, 439. 1 1, 561. 0	307.0 225.7 198.8 197.3 166.2	109.3 74.6 83.3 77.8 71.0	1, 208. 3 998. 0 1, 064. 2 1, 186. 6 1, 284. 6	369. 7 242. 4 243. 8 221. 1 190. 2	234. 0 142. 9 177. 8 171. 2 139. 3

### [Thousands of units]

See footnotes at end of table.

				1	Iousing	starts						Prop	osed
	Total			Priv	ate noni	arm		Private nonfarm		farm	New private	struc	tion <sup>2</sup>
Year or month	private and public (in- clud-	Total private (in- clud- ing	Pri- vate and public non-	Total <sup>1</sup>	One- family	Two or more	Total private (in- clud- ing	Total	Gov ment prog	ern- home rams	hous- ing units au- thor-	Ap- plica- tions for	Re- quests for VA
	farm) 1	iarm)	larm			lies	larm)		FHA	VA	ized	FHA com- mit- ments	ap- prais- als
								Season	ally ad	justed	annual	rates	
1962: January February March April May June	83.6 78.5 118.1 152.5 157.6 140.2	81. 2 77. 1 116. 2 147. 8 155. 2 136. 8	82.3 77.4 116.5 150.3 156.2 137.7	79. 9 76. 0 114. 6 145. 6 153. 8 134. 3	53. 0 52. 1 78. 5 99. 0 106. 5 93. 3	26. 8 23. 9 36. 3 46. 6 47. 2 40. 9	1, 423 1, 272 1, 483 1, 511 1, 514 1, 392	1, 392 1, 253 1, 460 1, 489 1, 501 1, 366	214 228 214 228 204 189	69 95 87 94 87 77	1,122 1,198 1,146 1,216 1,131 1,168	233 239 246 240 229 216	196 169 208 167 172 147
July August September October November December	140. 0 149. 5 117. 0 138. 0 122. 5 94. 9	136. 5 147. 7 114. 3 135. 2 120. 9 93. 9	138.1 146.4 114.4 134.1 121.4 93.9	134.6 144.6 111.7 131.3 119.8 92.9	93. 1 98. 7 73. 0 88. 1 77. 6 54. 9	41. 6 46. 0 38. 7 43. 2 42. 2 37. 9	$\begin{array}{c} 1,442 \\ 1,486 \\ 1,356 \\ 1,537 \\ 1,537 \\ 1,579 \\ 1,562 \end{array}$	1, 423 1, 459 1, 328 1, 491 1, 564 1, 541	205 190 178 173 183 176	74 72 70 70 72 75	1, 185 1, 160 1, 202 1, 195 1, 254 1, 248	221 195 191 207 207 199	184 148 158 176 168 172
1963: January February March April May June	83. 3 87. 6 128. 1 160. 3 169. 5 157. 3	80, 6 86, 5 124, 4 158, 2 166, 4 153, 4	82. 2 86. 1 126. 3 157. 5 166. 3 155. 5	79. 5 85. 0 122. 6 155. 4 163. 2 151. 6	46, 2 50, 9 78, 8 102, 8 103, 9 98, 3	33. 3 34. 2 43. 8 52. 5 59. 4 53. 3	1, 344 1, 380 1, 575 1, 618 1, 618 1, 571	1, 317 1, 353 1, 549 1, 590 1, 590 1, 554	172 164 173 176 180 179	74 78 73 83 79 72	1, 200 1, 193 1, 232 1, 214 1, 285 1, 315	203 197 197 251 160 195	161 150 152 119 152 123
July August September October November & December &	152. 3 147. 9 147. 3 166. 1 120. 6 98. 9	150, 2 144, 4 145, 3 163, 1 118, 8 97, 3	150, 7 145, 5 144, 1 162, 8 118, 2 96, 5	148. 6 142. 0 142. 1 159. 8 116. 4 94. 9	96. 5 93. 4 89. 7 7 98. 8 7 69. 6	52.0 48.5 52.4 758.4 744.7	1, 588 1, 455 1, 732 1, 847 1, 556 1, 597	1, 573 1, 434 1, 697 1, 807 1, 525 1, 548	164 151 159 158 153 157	72 63 62 62 67 73	1, 256 1, 215 1, 319 1, 367 1, 321 1, 434	182 172 173 176 190 183	122 133 140 140 145 159

## TABLE C-38.—New housing starts and applications for financing, 1929-63-Continued [Thousands of units]

<sup>1</sup> Military housing starts, including those financed with mortgages insured by FHA under Section 803 of the National Housing Act, are included in publicly financed starts but excluded from total private starts and from FHA starts.
<sup>2</sup> Units in mortgage applications or appraisal requests for new home construction.
<sup>3</sup> FHA program approved in June 1934; all 1934 activity included in 1935.
<sup>4</sup> Monthly estimates for September 1945-May 1950 were prepared by Housing and Home Finance Agency.

Monthly estimates for September 1970-1974 y 100 note proposed a product of the product Census, for detailed description.

NOTE.—Census series beginning with the new series in 1959 include Alaska and Hawaii. FHA and VA data include Alaska, Hawaii, and Puerto Rico.

Sources: Department of Commerce, Federal Housing Administration (FHA), and Veterans Administration (VA), except as noted.

Table	C-39Sales and	l inventories i	n manufacturing	and trade,	194763
-------	---------------	-----------------	-----------------	------------	--------

<b>W</b>	Total ing	manufand tra	actur- de 1	Ma	nufactu	ring	N Wl	Aerchan holesale	t s 1	Retail trade		
i ear or month	Sales 3	Inven- tories <sup>8</sup>	Ratio 4	Sales '	Inven- tories <sup>8</sup>	Ratio 4	Sales <sup>2</sup>	Inven- tories <sup>3</sup>	Ratio 4	Sales 3	In ven- tories <sup>3</sup>	Ratio 4
1947 1948 1949	35, 411 33, 115	51, 995 48, 925	1, 41 1, 54	15, 500 18, 105 16, 092	25, 897 28, 543 26, 321	1.58 1.50 1.75	6, 171 5, 874	7, <b>44</b> 5 7, 134	1. 18 1. 24	10, 200 11, 135 11, 149	14, 241 16, 007 15, 470	1.26 1.39 1.41
1950 1951 1952 1953 1954	37, 853 42, 470 43, 953 47, 080 45, 570	59, 022 69, 519 71, 488 75, 167 72, 066	1.37 1.57 1.59 1.59 1.61	18, 620 21, 702 22, 581 24, 823 23, 351	31, 078 39, 306 41, 136 43, 948 41, 612	1.48 1.66 1.78 1.76 1.81	6, 965 7, 722 7, 843 8, 166 8, 124	8, 484 9, 163 9, 321 9, 731 9, 528	1.07 1.19 1.16 1.19 1.19	12, 268 13, 046 13, 529 14, 091 14, 095	19, 460 21, 050 21, 031 21, 488 20, 926	1, 38 1, 64 1, 52 1, 53 1, 51
1955 1956 1957 1958 1959	50, 883 53, 240 55, 014 53, 404 58, 646	78, 595 86, 018 88, 100 85, 940 90, 823	1.47 1.55 1.59 1.60 1.51	26, 486 27, 740 28, 736 27, 280 30, 219	45, 069 50, 642 51, 871 50, 070 52, 707	1.62 1.73 1.80 1.84 1.70	9, 076 9, 689 9, 611 9, 428 10, 477	10, 757 11, 974 11, 778 11, 757 12, 811	1.11 1.18 1.22 1.23 1.18	15, 321 15, 811 16, 667 16, 696 17, 951	22, 769 23, 402 24, 451 24, 113 25, 305	1.43 1.47 1.44 1.43 1.40
1960 8 1961 6 1962 1963 7 8	59, 557 59, 756 64, 107 66, 916	93, 512 94, 456 99, 272 102, 512	1.57 1.55 1.51 1.50	30, 796 30, 884 33, 308 34, 717	53, 814 55, 087 57, 753 59, 727	1.76 1.74 1.70 1.69	10, 466 10, 638 11, 187 11, 613	12, 885 13, 131 13, 581 14, 245	1, 25 1, 21 1, 18 1, 19	18, 294 18, 234 19, 613 20, 586	26, 813 26, 238 27, 938 28, 540	1.45 1.43 1.38 1.37
					Se	asonall	7 adjust	ed				
1962: January February April May June July August	62, 995 63, 217 63, 942 64, 239 64, 180 63, 423 64, 185 64, 287	94, 814 95, 365 95, 805 95, 951 96, 505 96, 987 97, 337 97, 617	1.51 1.51 1.50 1.49 1.50 1.53 1.53 1.52 1.52	32, 937 33, 044 33, 643 33, 663 33, 463 33, 463 33, 476 33, 046 33, 329 33, 462	55, 396 55, 695 56, 003 56, 075 56, 435 56, 660 56, 875 57, 035	1.68 1.69 1.66 1.67 1.69 1.71 1.71 1.71	11, 068 11, 034 10, 979 11, 187 11, 119 11, 066 11, 198 11, 154	13, 086 13, 135 13, 126 13, 083 13, 105 13, 206 13, 176 13, 252	1.18 1.19 1.20 1.17 1.18 1.19 1.18 1.19	18, 990 19, 139 19, 320 19, 389 19, 585 19, 311 19, 658 19, 671	26, 332 26, 535 26, 676 26, 793 26, 965 27, 121 27, 286 27, 330	1.39 1.39 1.38 1.38 1.38 1.40 1.39 1.39
September October November December	64, 414 64, 312 65, 171 64, 653	98, 208 98, 664 98, 774 99, 272	1.52 1.53 1.52 1.54	33, 167 33, 241 33, 673 32, 945	57, 316 57, 442 57, 608 57, 753	1.73 1.73 1.71 1.75	11, 403 11, 234 11, 386 11, 455	13, 399 13, 475 13, 437 13, 581	1.18 1.20 1.18 1.19	19, 844 19, 837 20, 112 20, 253	27, 493 27, 747 27, 729 27, 938	1.39 1.40 1.38 1.38
1963: January February March April May June	65, 212 66, 036 66, 213 66, 326 66, 511 67, 090	99, 378 99, 588 99, 765 99, 963 100, 295 100, 610	1.52 1.51 1.51 1.51 1.51 1.51 1.51	33, 542 34, 114 34, 244 34, 578 34, 836 34, 942	57, 883 58, 021 58, 126 58, 309 58, 507 58, 706	1. 73 1. 70 1. 70 1. 69 1. 68 1. 68	11, 283 11, 548 11, 619 11, 472 11, 475 11, 662	13, 493 13, 542 13, 573 13, 593 13, 726 13, 780	1. 20 1. 17 1. 17 1. 18 1. 20 1. 18	20, 387 20, 374 20, 350 20, 276 20, 200 20, 486	28, 002 28, 025 28, 066 28, 061 28, 062 28, 124	1. 37 1. 38 1. 38 1. 38 1. 39 1. 37
July August September October November 7 December 7	68, 066 67, 072 67, 048 67, 921 67, 441	100, 974 101, 017 101, 356 101, 897 102, 512	1.48 1.51 1.51 1.50 1.52	35, 641 34, 736 34, 672 35, 214 35, 162	58, 884 58, 917 59, 087 59, 322 59, 727	1.65 1.70 1.70 1.68 1.70	11, 706 11, 670 11, 950 11, 991 11, 657	13, 831 13, 952 14, 122 14, 202 14, 245	1. 18 1. 20 1. 18 1. 18 1. 22	20, 719 20, 666 20, 426 20, 716 20, 622 21, 548	28, 259 28, 148 28, 147 28, 373 28, 540	1.36 1.36 1.38 1.37 1.38

#### [Amounts in millions of dollars]

<sup>1</sup> Excludes merchant wholesalers of farm products, raw materials.
 <sup>2</sup> Monthly average shown for year and total for month.
 <sup>3</sup> Seasonally adjusted, end of period.
 <sup>4</sup> Inventory/sales ratio. For annual periods, ratio of weighted average inventories to average monthly sales; for monthly data, ratio of inventories at end of month to sales for month.
 <sup>6</sup> Beginning January 1960, retail sales and inventories include data for Alaska and Hawaii.

<sup>1</sup> Beginning January 1961, wholesale sales and inventories include data for Alaska and Hawaii. <sup>7</sup> Where December data not available, data for year calculated on basis of no change from November.

<sup>8</sup> Preliminary.

Note.—The inventory figures in this table do not agree with the estimates of change in business inventories included in the gross national product since these figures cover only manufacturing and trade rather than all business, and show inventories in terms of current book value without adjustment for revaluation.

Source: Department of Commerce.

	Sal	les 1	Inventories <sup>2</sup>							New orders 1			
Year or month	Dura-	Non-	Du b	rable go ndustrie	ods s	Nond ir	urable i dustrie	goods S		Dura	Non-	Un- filled	
	goods indus- tries	goods indus- tries	Mate- rials and sup- plies	Work in process	Fin- ished goods	Mate- rials and sup- plies	Work in process	Fin- ished goods	Total	goods indus- tries	durable goods indus- tries	orders	
1947 1948 1949	6, 683 8, 337 7, 167	8, 817 9, 768 8, 925							15, 256 17, 692 15, 614	6, 388 8, 126 6, 633	8, 868 9, 566 8, 981	34, 266 30, 552 23, 877	
1950 1951 1952 1953 1954	8, 835 10, 483 11, 338 13, 335 11, 827	9, 785 11, 219 11, 243 11, 488 11, 524	8, 966 7, 894	10, 720 9, 721	6, 206 6, 040	8, 317 8, 167	2, 472 2, 440	7, 409 7, 415	20, 110 23, 907 23, 203 23, 533 22, 313	10, 165 12, 841 12, 061 12, 105 10, 743	9, 945 11, 066 11, 142 11, 428 11, 570	41, 166 66, 862 75, 478 60, 346 48, 195	
1955 1956 1957 1958 1959	14, 080 14, 715 15, 237 13, 572 15, 544	12, 406 13, 025 13, 499 13, 708 14, 675	9, 194 10, 417 10, 608 9, 847 10, 585	10, 756 12, 317 12, 837 12, 294 12, 952	6, 348 7, 565 8, 125 7, 749 8, 143	8, 556 8, 971 8, 775 8, 671 9, 089	2, 571 2, 721 2, 864 2, 800 2, 928	7, 666 8, 622 8, 624 8, 498 8, 857	27, 423 28, 383 27, 514 26, 901 30, 679	14, 954 15, 381 14, 073 13, 170 15, 951	12, 469 13, 002 13, 441 13, 731 14, 728	60, 044 67, 473 53, 251 48, 785 54, 101	
1960 1961 1962 1963 <sup>4 5</sup>	15, 817 15, 532 17, 184 18, 065	14, 979 15, 352 16, 124 16, 652	10, 286 10, 234 10, 571 10, 881	12, 780 13, 225 14, 129 14, 623	9, 190 9, 088 9, 593 10, 156	9, 113 9, 511 9, 770 9, 794	2, 935 3, 120 3, 304 3, 456	9, 353 9, 707 10, 246 10, 817	30, 115 31, 061 33, 167 35, 049	15, 223 15, 664 17, 085 18, 349	14, 892 15, 397 16, 082 16, 700	45, 820 47, 868 46, 242 49, 688	
					Sea	sonally	adjuste	d					
1962: January February March April May June	17, 027 17, 123 17, 578 17, 505 17, 401 16, 937	15, 910 15, 921 16, 065 16, 158 16, 075 16, 109	10, 319 10, 485 10, 642 10, 728 10, 778 10, 787	13, 352 13, 555 13, 652 13, 664 13, 697 13, 742	9, 194 9, 203 9, 257 9, 307 9, 308 9, 340	9, 587 9, 668 9, 735 9, 712 9, 745 9, 754	3, 122 3, 163 3, 221 3, 213 3, 225 3, 242	9, 790 9, 870 9, 892 9, 869 9, 993 10, 034	33, 558 33, 597 33, 204 33, 167 33, 297 32, 586	17, 699 17, 703 17, 150 17, 019 17, 215 16, 648	15, 859 15, 894 16, 054 16, 148 16, 082 15, 938	48, 951 49, 546 48, 880 48, 538 48, 064 47, 596	
July August September October November December	17, 167 17, 325 16, 993 17, 119 17, 162 16, 832	16, 162 16, 137 16, 174 16, 122 16, 511 16, 113	10, 719 10, 665 10, 696 10, 636 10, 603 10, 571	13, 786 13, 868 13, 955 14, 055 14, 126 14, 129	9, 397 9, 420 9, 457 9, 507 9, 558 9, 593	9, 623 9, 649 9, 765 9, 806 9, 877 9, 770	3, 249 3, 284 3, 303 3, 312 3, 291 3, 304	10, 105 10, 102 10, 196 10, 212 10, 201 10, 246	32, 997 32, 809 32, 633 33, 400 33, 165 33, 355	16, 910 16, 592 16, 547 17, 288 16, 732 17, 330	16, 087 16, 217 16, 086 16, 112 16, 433 16, 025	47, 291 46, 730 46, 338 46, 479 45, 972 46, 784	
1963: January February March April June	17, 301 17, 636 17, 622 17, 892 18, 112 18, 242	16, 241 16, 478 16, 622 16, 686 16, 724 16, 700	10, 555 10, 521 10, 558 10, 646 10, 679 10, 766	14, 173 14, 156 14, 213 14, 349 14, 602 14, 629	9, 650 9, 687 9, 752 9, 758 9, 805 9, 847	9, 858 9, 886 9, 837 9, 805 9, 726 9, 679	3, 383 3, 373 3, 380 3, 389 3, 389 3, 328	10, 211 10, 250 10, 284 10, 300 10, 320 10, 452	34, 742 34, 636 35, 364 35, 752 35, 438 34, 425	18, 466 18, 228 18, 776 19, 037 18, 736 17, 682	16, 276 16, 408 16, 588 16, 715 16, 702 16, 743	47, 809 48, 424 49, 353 50, 246 50, 565 50, 052	
July August September October November <sup>6</sup>	18, 746 18, 160 17, 937 18, 590 18, 348	16, 895 16, 576 16, 735 16, 624 16, 814	10, 810 10, 981 10, 917 10, 878 10, 881	14, 740 14, 591 14, 579 14, 639 14, 623	9, 852 9, 949 10, 040 10, 064 10, 156	9, 718 9, 694 9, 660 9, 844 9, 794	3, 354 3, 364 3, 347 3, 344 3, 456	10, 559 10, 648 10, 544 10, 553 10, 817	35, 207 33, 938 34, 991 35, 354 35, 144	18, 275 17, 068 18, 244 18, 622 18, 146	16, 932 16, 870 16, 747 16, 732 16, 998	49, 542 49, 552 49, 982 50, 140 50, 127	

## TABLE C-40.-Manufacturers' sales, inventories, and orders, 1947-63 [Billions of dollars]

Monthly average for year and total for month.
 Book value, seasonally adjusted, end of period.
 Band of period.
 Based on data through November.
 Preliminary.

NOTE.-See Table C-39 for total sales and inventories of manufacturers.

Source: Department of Commerce.

# PRICES

# TABLE C-41.-Wholesale price indexes, 1929-63

[1957-59=100]

				All con	amodities and foo	other tha ds (indus	n farm p trials)	roducts
Year or month,	All com- modi- ties	Farm prod- ucts	Proc- essed foods	Total	Textile prod- ucts and apparel	Chemi- cals and allied prod- ucts	Rubber and rubber prod- ucts	Lumber and wood prod- ucts
1929	52.1	63. 9	54. 3	51. 7	67.8	(4)	57.6	26.4
1930 1931 1932 1932 1933 1934	47. 3 39. 9 35. 6 36. 1 41. 0	54. 0 39. 6 29. 4 31. 3 39. 9	49.5 41.6 33.9 33.7 39.6	48. 1 42. 4 39. 7 40. 2 44. 2	60. 3 49. 8 41. 2 48. 6 54. 7	(4) (4) (4) 46. 6 48. 8	50. 4 42. 8 37. 1 39. 0 45. 5	24. 1 19. 6 16. 9 20. 0 23. 5
1935	43. 8	48. 0	48. 3	44. 0	53. 3	50, 9	45. 8	22. 6
1936	44. 2	49. 4	46. 4	44. 9	53. 7	51, 2,	49. 4	23. 6
1937	47. 2	52. 7	48. 6	48. 1	57. 3	53, 6	58. 1	27. 9
1939	43. 0	41. 9	42. 3	46. 1	50. 1	51, 0	57. 1	25. 4
1939	42. 2	39. 9	40. 2	46. 0	52. 3	50, 7	59. 3	26. 1
1940 1941 1942 1942 1943 1944	43. 0 47. 8 54. 0 56. 5 56. 9	41. 3 50. 1 64. 6 74. 8 75. 3	40. 4 46. 7 54. 8 57. 2 56. 0	46, 8 50, 3 53, 9 54, 7 55, 6	55. 4 63. 7 72. 8 73. 1 73. 9	51. 6 56. 1 62. 3 63. 1 63. 8	55.3 59.6 69.4 71.3 70.4	28. 9 34. 5 37. 5 39. 7 42. 8
1945	57. 9	78.3	56.4	56. 3	75. 1	64. 2	68.3	43. 4
1946	66. 1	90.6	71.7	61. 7	87. 3	69. 4	68.6	49. 7
1947	81. 2	109.1	91.1	75. 3	105. 7	92. 2	68.3	77. 4
1948	87. 9	117.1	98.4	81. 7	110. 3	94. 4	70.5	88. 5
1948	83. 5	101.3	88.8	80. 0	100. 9	86. 2	68.3	81. 9
1950	86. 8	106. 4	92. 6	82. 9	104. 8	87.5	83.2	94. 1
1951	96. 7	123. 8	103. 3	91. 5	116. 9	100.1	102.1	102. 5
1952	94. 0	116. 8	100. 9	89. 4	105. 5	95.0	92.5	99. 5
1953	92. 7	105. 9	97. 0	90. 1	102. 8	96.1	86.3	99. 4
1954	92. 9	104. 4	97. 6	90. 4	100. 6	97.3	87.6	97. 6
1955	93. 2	97. 9	94.3	92. 4	100.7	96, 9	99.2	102.3
1956	96. 2	96. 6	94.3	96. 5	100.7	97, 5	100.6	103.8
1957	99. 0	99. 2	97.9	99. 2	100.8	99, 6	100.2	98.5
1958	100. 4	103. 6	102.9	99. 5	98.9	100, 4	100.1	97.4
1959	100. 6	97. 2	99.2	101. 3	100_4	100, 0	99.7	104.1
1960	100. 7	96. 9	100. 0	101.3	101.5	100. 2	99.9	100. 4
	100. 3	96. 0	100. 7	100.8	99.7	99. 1	96.1	95. 9
	100. 6	97. 7	101. 2	100.8	100.6	97. 5	93.3	96. 5
	100. 3	95. 7	101. 1	100.7	100.5	96. 3	93.8	98. 6
1962: January	100. 8	97. 9	102.0	101. 0	100. 3	98.4	94. 1	94.7
February	100. 7	98. 2	101.8	100. 8	100. 4	98.1	93. 5	95.2
March	100. 7	98. 4	101.6	100. 8	100. 5	98.0	93. 6	96.2
April	100. 4	96. 9	100.2	100. 9	100. 5	97.9	92. 9	96.8
May	100. 2	96. 2	99.6	100. 9	100. 7	97.7	93. 2	97.1
June	100. 0	95. 3	99.8	100. 7	100. 8	97.6	93. 0	97.3
July	100. 4	96.5	100. 8	100. 8	100. 9	97. 2	92, 7	97.5
August	100. 5	97.6	101. 5	100. 6	100. 8	97. 0	92, 7	97.4
September	101. 2	100.6	103. 3	100. 8	100. 6	96. 9	92, 8	97.0
October	100. 6	98.7	101. 5	100. 7	100. 5	97. 1	93, 1	96.6
November	100. 7	99.3	101. 3	100. 7	100. 5	97. 0	93, 7	96.3
December	100. 4	97.3	100. 9	100. 7	100. 6	96. 8	94, 4	95.8
1963: January	100. 5	98. 5	100. 8	100. 7	100. 4	96. 9	94.3	95, 9
February	100. 2	96. 5	100. 5	100. 6	100. 3	96. 7	94.2	96, 1
March	99. 9	95. 4	99. 0	100. 6	100. 2	96. 8	94.1	96, 5
April	99. 7	95. 4	99. 3	100. 4	100. 1	96. 3	94.1	97, 0
May	100. 0	94. 4	101. 7	100. 5	100. 2	96. 4	93.2	97, 5
June	100. 3	94. 9	102. 4	100. 7	100. 3	96. 3	93.1	98, 3
July	100. 6	96, 8	102. 2	100. 8	100. 4	96.0	93.0	101.6
August	100. 4	96, 3	100. 9	100. 8	100. 4	96.0	93.7	102.6
September	100. 3	95, 5	100. 9	100. 7	100. 5	96.0	93.4	99.9
October	100. 5	95, 1	102. 2	100. 9	100. 7	96.2	94.2	99.2
November	100. 7	96, 2	102. 5	100. 9	101. 1	96.3	94.2	99.2
December 4	100. 3	93, 3	100. 4	101. 2	101. 2	96.3	93.8	99.1

See footnotes at end of table.

# TABLE C-41.-Wholesale price indexes, 1929-63-Continued

	All c	ommoditi	es other tl	ban farm	products a	and foods	(industria	als)—conti	nued
Year or month	Hides, skins, leather, and leather prod- ucts	Fuels and related prod- ucts, and power <sup>1</sup>	Pulp, paper, and allied prod- ucts	Metals and metal prod- ucts	Machin- ery and motive prod- ucts	Furni- ture and other house- hold dura- bles	Nonme- tallic mineral prod- ucts <sup>2</sup>	Tobacco products and bottled bever- ages <sup>3</sup>	Miscel- laneous prod- ucts
1929	56.6	61. 5	(*)	44.1	(4)	56.4	53.4	67.4	(4)
1930	52.0	58.2	(2)	39.7	(?)	55. 5	53.2	67.8	(?)
1931	44.7 38.0	52 1	8	30.7		51. I 45 0	49.7	63.3	8
1933	42.0	49.3	6)	33.6	6	45.1	49.2	56.6	6
1934	44.9	54.3	(*)	37.1	(4)	49.0	52.6	59.2	(4)
1935	46.5	54.5	(1)	37.0	(4)	48.6	52.6	59.1	(4)
1936	49.5	56. 5	(1)	37.8	(1)	49.3	52.7	59.0	(2)
1937	54.3	57.5	2	43.2	2	54.7	53.9	59.5	\$
1939	49.6	54 2	8	41.0	43.7	53 2	51 2	59.4	8
1040	=0.0	52.0	()	41.4	44.9	FA 4	51.0	60.1	(1)
1941	56.1	- 00. 4 56. 6	8	42.2	44.2	57.8	52.4	60.8	8
1942	61.1	58.2	(4)	42.8	47.7	62.5	54.5	61.5	6
1943	61.0	59.9	(2)	42.7	47.4	62.1	54.7	64.6	(1)
1944	00.5	61.0	(9)	42.7	4/.4	63.8	00.8	04.9	(9)
1945	61.3	62.3	(1)	43.4	47.8	63.9	58.1	66.7	()
1940	70.7 08.5	60.7 70.7	75.3	48.5	00.0 61.9	67.8	60 1	09.8 75.6	109.7
1948	97.5	93.8	78.6	68.5	67.5	82.5	74.7	78.2	111.2
1949	92.5	89.3	75. 2	69.0	71.2	83.8	76.7	79.6	103.5
1950	99.9	90.2	77.1	72.7	72.6	85.6	78.6	80.5	104.1
1951	114.8	93.5	91.3	80.9	79.5	92.8	83.5	85.1	113.1
1952	92.8	93.3	89.0	81.0	81.2	91.1	83.5	87.0	116.7
1954	89.9	95.9	88.8	84.3	83.2	93.9	88.8	93.8	1(0.5
1055	90 K	04.5	01 1	00.0	95.9	04.3	01.3	04.6	00,1
1956	94.8	97.4	97.2	97.8	92.1	96.9	95.2	95.1	98.1
1957	94.9	102.7	99.0	99.7	97.7	99.4	98.9	98.0	96, 6
1998	96.0	98.7	100.1	99.1	100.1	100.2	99.9	99.7	101.5
1080	100.1	00.7	101.0	101.2	104.4	100. 1	101.2	100.0	00.2
1960	105.2	99.0	98.8	101.3	102.4	100.1	101.4	102.5	103.9
1962	107.4	100.2	100.0	100.0	102.3	98.8	101.8	104.1	107.3
1963 \$	104.2	99.8	99.2	100.1	102.2	98.1	101.3	106.1	110.4
1962: January	108.2	101.0	99.9	100.7	102.3	99.3	101. 9	103.8	106.7
February	107.7	100.4	99. 9 101. 0		102.3	99.1	102.1	103.8	105.6
April	107.4	100.2	101.3	100.3	102.3	98.9	102.4	104.0	106.0
May	107.2	99.7	100.8	100.2	102.3	99.0	102.1	104.1	106.0
June	108.0	99.6	100.5	99.8	102.4	98.9	101.9	104.1	105.4
July	107.5	100.0	100.0	99.7	102.3	98.8	101.6	104.0	107.6
August	107.0	99.5	99.7	99.8	102.3	98.7	101.6	104.2	107.2
October	107.4	100.8	99.3	99.4	102.3	98.5	101.6	104.5	108.7
November	107.3	100.7	99.1	99.3	102.2	98.6	101.6	104.5	109.8
December	106.9	100.8	99.0	99.3	102.3	98.4	101.5	104.3	110.2
1963: January	106.0	100.4	99.0	99.5	102.3	98.3	101.4	104.3	111.6
repruary March	105.1	100.3	99.1	99.4	102.2	98.2	101.5	104.3	111.5
April	103.1	100.3	99.0	99.4	101.9	98.1	101.5	104.4	108.0
May	104.8	100.4	99.1	99.9	102.0	98.0	101.3	105.2	107.6
June	104.5	100.9	99.4	100,0	102.0	98.1	101.2	105.8	108.1
July	104.3	100.4	99.0	100.0	102.1	98.0	100.9	107.5	110.4
August	103.6	98.9	99.1	100,1	102.1	98.1	101.0	107.5	
October	103.4	98.8	99.1 99.5	100.9	102.2	98.1	101.3	107.5	111.2
November	103.5	97.9	99.4	101.0	102.5	98.1	101.2	107.5	110.9
December 4	102.9	99.3	99.4	101.3	102.6	98.0	101.3	107.5	112.2

Formerly titled "Fuel, power, and lighting materials."
 Formerly titled "Nonmetallie minerals—structural."
 Formerly titled "Tobacco manufactures and bottled beverages."
 Not available. Preliminary.

# TABLE C-42.-Wholesale price indexes, by stage of processing, 1947-63

[1957-59=100]

						Intern	nediate :	material	ls, supp	lies, and	compo	nents 1
			Crude 1	naterials			Ma	terials a mai	nd com nufactu	ponents	for	Ma-
Year or month	All com- modi- ties	Total	Food- stuffs and feed- stuffs	Non- food ma- terials, except fuel	Fuel	Total	Total	Ma- terials for food manu- factur- ing	Ma- terials for non- du- rable manu- factur- ing	Ma- terials for du- rable manu- factur- ing	Com- po- nents for manu- factur- ing	terials and com- po- nents for con- struc- tion
1947 1948 1949	81. 2 87. 9 83. 5	100. 8 110. 5 95. 6	113. 0 122. 2 101. 5	86. 5 96. 2 87. 5	73. 6 87. 0 86. 5	76. 5 82. 7 79. 4	75. 5 81. 5 78. 0	102.6 105.8 91.0	94. 0 99. 5 90. 7	58.8 66.4 68.2	63. 0 68. 0 69. 3	69. 6 77. 0 77. 2
1950 1951 1952 1953 1954	86. 8 96. 7 94. 0 92. 7 92. 9	104. 2 119. 6 109. 9 101. 5 100. 6	108.9 126.0 118.6 106.2 106.2	100. 0 115. 3 99. 9 95. 6 93. 8	86. 1 87. 7 88. 3 91. 4 87. 3	83. 0 93. 0 90. 3 90. 8 91. 3	81. 8 92. 7 88. 8 90. 2 90. 4	94.7 105.5 101.4 101.6 100.7	95, 2 110, 3 99, 3 98, 5 96, 9	72. 1 80. 1 80. 3 83. 9 85. 7	71.9 81.6 81.8 83.3 83.7	81. 2 88. 8 88. 2 89. 7 90. 1
1955 1956 1957 1958 1959	93. 2 96. 2 99. 0 100. 4 100. 6	96. 7 97. 2 99. 4 101. 6 99. 0	96. 2 94. 2 98. 4 104. 2 97. 4	99. 1 102. 8 101. 4 97. 6 101. 0	87.1 93.3 98.6 99.8 101.6	93. 0 97. 1 99. 4 99. 6 101. 0	92. 6 96. 9 99. 3 99. 7 101. 0	97.5 97.9 99.7 102.0 98.3	97.3 98.8 100.1 99.1 100.8	90. 0 95. 7 98. 8 99. 5 101. 8	87.4 95.4 99.1 99.9 101.1	93.7 98.5 99.1 99.1 101.8
1960 1961 1962 1963 <b>4</b>	100. 7 100. 3 100. 6 100. 3	96. 6 96. 1 97. 1 95. 0	96. 2 94. 9 96. 8 94. 0	96. 8 97. 9 97. 4 96. 2	102. 5 102. 3 101. 8 103. 0	101.0 100.3 100.2 100.5	101.0 99.8 99.2 99.4	99.5 102.6 100.5 105.5	100. 8 98. 6 98. 0 97. 1	101.9 100.5 100.4 100.5	100. 6 99. 6 98. 8 98. 8	101. 1 99. 7 99. 3 99. 5
1962: January February March April May June	100. 8 100. 7 100. 7 100. 4 100. 2 100. 0	97.8 97.5 97.6 96.5 95.8 95.2	96.7 96.3 96.9 95.5 94.7 94.0	99.5 99.3 98.7 98.3 97.9 97.3	102. 7 104. 0 103. 1 99. 7 99. 6 98. 7	100. 3 100. 2 100. 3 100. 5 100. 4 100. 2	99. 5 99. 4 99. 5 99. 4 99. 3 99. 3	102. 2 101. 9 101. 5 100. 4 99. 6 99. 5	98. 4 98. 2 98. 3 98. 5 98. 4 98. 3	100. 3 100. 4 100. 6 100. 7 100. 7 100. 6	99. 1 99. 0 99. 1 98. 9 98. 8 98. 9	99, 2 99, 4 99, 7 99, 8 99, 7 99, 5
July August September October November December	100. 4 100. 5 101. 2 100. 6 100. 7 100. 4	96.5 97.2 99.2 97.4 97.6 96.8	96.0 97.4 100.6 97.9 98.2 97.1	97. 0 96. 6 96. 3 96. 0 95. 9 95. 8	101. 0 100. 6 102. 0 103. 2 103. 4 104. 0	100. 3 100. 1 100. 2 100. 1 100. 1 100. 1 100. 1	99.2 99.1 99.0 98.9 98.8 98.7	99. 4 99. 8 100. 4 100. 8 100. 2 99. 9	98.1 97.8 97.7 97.6 97.4 97.3	100.6 100.5 100.4 100.1 100.1 99.9	98.7 98.7 98.7 98.6 98.6 98.8	99. 3 99. 3 99. 2 99. 1 99. 0 98. 9
1963: January February March April May June	100. 5 100. 2 99. 9 99. 7 100. 0 100. 3	96.8 95.6 94.5 95.0 94.2 94.8	97.1 94.7 92.8 93.9 92.8 93.7	95.8 96.4 96.7 96.5 96.6 96.4	103.3 105.6 105.4 102.3 100.5 101.0	100. 2 100. 1 100. 0 99. 9 100. 5 100. 6	98.8 98.7 98.6 98.8 99.7 99.7	101.0 101.2 101.2 103.5 110.2 109.8	97.3 97.2 97.1 97.1 97.1 97.0	100. 0 99. 8 99. 7 99. 6 100. 1 100. 4	98. 6 98. 5 98. 2 98. 2 98. 6 98. 6 98. 7	98, 8 98, 9 98, 9 98, 9 99, 0 99, 2 99, 4
July August September October November 4_ December 4_	100. 6 100. 4 100. 3 100. 5 100. 7 100. 3	96. 1 95. 7 94. 8 94. 8 95. 1 92. 6	96. 1 95. 4 94. 0 93. 8 94. 2 90. 1	95.9 95.6 95.6 96.1 96.1 96.3	101. 9 102. 0 102. 9 103. 3 103. 7 104. 5	100.6 100.5 100.5 100.9 101.0 101.1	99.4 99.1 99.1 100.1 100.4 100.2	106. 4 102. 9 103. 7 108. 8 110. 6 107. 1	96.8 96.6 96.6 97.2 97.4 97.5	100.8 101.0 100.8 101.3 101.4 101.6	98.6 98.7 99.0 99.2 99.4 99.6	100. 1 100. 4 99. 8 100. 0 100. 0 100. 1

See footnotes at end of table.

	· · · ·		Finishe	d goods			Special groups of industrial products				
		Con	sumer fi	nished go	ebo						
Year or month	Total	Total	Foods	Other non- durable goods	Du- rable goods	Pro- ducer finished goods	Crude mate- rials <sup>2</sup>	Inter- mediate materials, supplies, and com- ponents <sup>3</sup>	Con- sumer finished goods ex- cluding foods		
1947	80.1	86. 1	90. 7	86. 5	75.9	61. 8	79. 2	73. 4	83. 1		
1948	86.4	92. 6	99. 0	92. 0	81.1	67. 4	92. 5	79. 8	88. 4		
1949	84.0	88. 3	91. 0	88. 2	83.2	70. 7	84. 0	77. 8	86. 5		
1950	85.5	89.8	92.8	89.6	84.1	72. 4	93. 6	81. 4	87. 8		
1951	93.6	98.2	104.2	96.5	89 7	79. 5	102. 9	91. 2	94. 2		
1952	93.0	97.0	103.3	94.1	90.4	80. 8	93. 1	58. 3	92. 9		
1953	92.1	95.4	97.9	95.0	91.1	82. 1	92. 4	89. 4	93. 7		
1954	92.3	95.3	97.1	95.3	91.8	83. 1	88. 0	89. 8	94. 1		
1955	92. 5	94.7	94. 7	95.8	92. 8	85.6	96.6	92. 5	94.8		
1956	95. 1	96.1	94. 5	97.7	95. 9	92.0	102.3	97. 0	97.1		
1957	98. 6	98.9	97. 8	99.9	98. 7	97.7	100.9	99. 6	99.5		
1958	100. 8	101.0	103. 5	99.3	100. 1	100.2	96.9	99. 4	99.6		
1959	100. 6	100.1	98. 7	100.8	101. 3	102.1	102.3	101. 0	100.9		
1960	101. 4	101. 1	100. 8	101. 5	100. 9	102. 3	98. 3	101. <b>4</b>	101.3		
1961	101. 4	100. 9	100. 4	101. 5	100. 5	102. 5	97. 2	100. 1	101.2		
1962	101. 7	101. 2	101. 3	101. 6	100. 0	102. 9	95. 6	99. 9	101.0		
1963 4	101. 4	100. 7	100. 1	101. 9	99. 5	103. 1	94. 3	99. 6	101.0		
1962: January	102.1	101.7	101. 9	102.0	100. 2	102.8	98.5	100. 0	101.3		
February	102.1	101.7	102. 3	101.8	100. 1	102.8	98.2	99, 9	101.1		
March	101.8	101.3	101. 9	101.3	100. 0	102.8	97.1	100. 0	100.8		
April.	101.4	100.7	100. 1	101.6	99. 9	102.9	95.8	100, 3	101.0		
May	101.2	100.5	99. 5	101.5	100. 0	102.9	95.3	100, 2	101.0		
June	101.1	100.4	99. 3	101.4	100. 0	102.9	94.4	100. 1	101.0		
July	101. 5	100.8	100. 3	101. 5	100. 2	103. 0	94. 4	100. 0	101.0		
August	101. 7	101.1	101. 3	101. 4	100. 1	103. 0	94. 8	99. 8	100.9		
September	102. 6	102.3	103. 9	101. 7	100. 1	102. 9	95. 1	99. 8	101.1		
October	101. 9	101.5	101. 9	101. 8	99. 9	102. 8	94. 8	99. 7	101.1		
November	102. 0	101.5	102. 1	101. 7	100. 0	102. 9	94. 6	99. 6	101.1		
December	101. 6	101.0	100. 7	101. 8	99. 9	103. 0	94. 8	99. 5	101.1		
1963: January February March April May June	101. 8 101. 5 101. 1 100. 8 101. 1 101. 5	101. 2 100. 9 100. 3 99. 9 100. 4 100. 8	101. 4 100. 4 99. 0 98. 2 99. 4 100. 1	101. 7 101. 7 101. 8 101. 6 101. 8 102. 1	99.8 99.8 99.7 99.5 99.4 99.3	103. 0 103. 0 102. 9 102. 9 102. 9 103. 0	94. 7 94. 9 94. 9 94. 3 94. 1 93. 9	99. 5 99. 4 99. 3 99. 3 99. 5 99. 5 99. 7	101.0 101.0 101.1 100.8 100.9 101.1		
July August September October November December 4	101. 8 101. 4 101. 5 101. 6 101. 8 101. 4	101. 2 100. 8 100. 8 100. 9 101. 1 100. 6	101.0 100.3 100.3 100.4 101.1 99.3	102. 3 101. 9 101. 9 102. 0 101. 7 102. 2	99. 4 99. 3 99. 4 99. 6 99. 6 99. 6 99. 5	103.0 103.0 103.0 103.2 103.4 103.5	93. 9 93. 9 93. 9 93. 9 94. 4 94. 5 94. 5	99. 7 99. 7 99. 6 99. 8 99. 9 100. 1	101. 3 100. 9 101. 0 101. 1 100. 9 101. 2		

### TABLE C-42. - Wholesale price indexes, by stage of processing, 1947-63-Continued

[1957 - 59 = 100]

<sup>1</sup>Includes, in addition to subgroups shown, processed fuels and lubricants, containers,

\*Includes, in author to subgroups shows, provide a subplies, \*Excludes crude foodstuffs and feedstuffs, plant and animal fibers, oilseeds, and leaf tobacco. \*Excludes intermediate materials for food manufacturing and manufactured animal

\* Excludes intermediate matching for two restrictions are the sector, see Table 7B, Wholesale Prices and Price Indexes, 1958 (BLS Bulletin 1257).

# TABLE C-43.—Consumer price indexes, by major groups, 1929-63

For city wage-earner and clerical-worker families

[1957 - 59 = 100]

Year or month	All		Hou	sing	Ap-	Trans-	Medi-	Per-	Read- ing and	Other goods
rear or month	items	Food	Total	Rent	parel	tion	Care	care	recrea- tion	and services
1929	59.7	55.6	(1)	85.4	56.2	(1)	(1)	(1)	(1)	(1)
1930 1931 1932 1933 1934	58. 2 53. 0 47. 6 45. 1 46. 6	52. 9 43. 6 36. 3 35. 3 39. 3		83.1 78.7 70.6 60.8 57.0	54.9 50.0 44.3 42.8 46.8	(1) (1) (1) (1) (1) (1)	83339	(1) (1) (1) (1) (1) (1)	() () () () () () () () () () () () () (	(1) (1) (1) (1) (1)
1935 1936 1937 1938 1938	47.8 48.3 50.0 49.1 48.4	42. 1 42. 5 44. 2 41. 0 39. 9	56. 3 57. 1 59. 1 60. 1 59. 7	56. 9 58. 3 60. 9 62. 9 63. 0	47. 2 47. 6 50. 1 49. 8 49. 0	49. 4 49. 8 50. 6 51. 0 49. 8	49. 4 49. 6 50. 0 50. 2 50. 2	42. 6 43. 2 45. 7 46. 7 46. 5	50. 2 51. 0 52. 5 54. 3 54. 4	52.7 52.6 54.0 54.5 55.4
1940 1941 1942 1943 1943 1944	48.8 51.3 56.8 60.3 61.3	40. 5 44. 2 51. 9 57. 9 57. 1	59. 9 61. 4 64. 2 64. 9 66. 4	63. 2 64. 3 65. 7 65. 7 65. 9	49.6 51.9 60.5 63.2 67.7	49. 5 51. 2 55. 7 55. 5 55. 5	50. 3 50. 6 52. 0 54. 5 56. 2	46. 4 47. 6 52. 2 57. 6 61. 7	55. 4 57. 3 60. 0 65. 0 72. 0	57. 1 58. 2 59. 9 63. 0 64. 7
1945 1946 1947 1948 1948	62. 7 68. 0 77. 8 83. 8 83. 0	58. 4 66. 9 81. 3 88. 2 84. 7	67.5 69.3 74.5 79.8 81.0	66. 1 66. 5 68. 7 73. 2 76. 4	71. 2 78. 1 90. 6 96. 5 92. 7	55. 4 58. 3 64. 3 71. 6 77. 0	57. 5 60. 7 65. 7 69. 8 72. 0	63. 6 68. 2 76. 2 79. 1 78. 9	75.0 77.5 82.5 86.7 89.9	67.3 69.5 75.4 78.9 81.2
1950 1951 1952 1953 1953 1954	83. 8 90. 5 92. 5 93. 2 93. 6	85. 8 95. 4 97. 1 95. 6 95. 4	83. 2 88. 2 89. 9 92. 3 93. 4	79. 1 82. 3 85. 7 90. 3 93. 5	91. 5 99. 7 98. 7 97. 8 97. 3	79.0 84.0 89.6 92.1 90.8	73. 4 76. 9 81. 1 83. 9 86. 6	78. 9 86. 3 87. 3 88. 1 88. 5	89. 3 92. 0 92. 4 93. 3 92. 4	82.6 86.1 90.6 92.8 94.3
1955 1956 1957 1958 1958	93. 3 94. 7 98. 0 100. 7 101. 5	94.0 94.7 97.8 101.9 100.3	94. 1 95. 5 98. 5 100. 2 101. 3	94.8 96.5 98.3 100.1 101.6	96.7 98.4 99.7 99.8 100.7	89.7 91.3 96.5 99.7 103.8	88.6 91.8 95.5 100.1 104.4	90. 0 93. 7 97. 1 100. 4 102. 4	92. 1 93. 4 96. 9 100. 8 102. 4	94.3 95.8 98.5 99.8 101.8
1960 1961 1962 1963 *	103. 1 104. 2 105. 4 106. 7	101. 4 102. 6 103. 6 105. 0	103. 1 103. 9 104. 8 105. 9	103. 1 104. 4 105. 7 106. 7	102. 1 102. 8 103. 2 104. 1	103. 8 105. 0 107. 2 107. 7	108.1 111.3 114.2 116.6	104. 1 104. 6 106. 5 107. 8	104.9 107.2 109.6 111.3	103. 8 104. 6 105. 3 107. 0
1962: January February March April May June	104. 5 104. 8 105. 0 105. 2 105. 2 105. 3	102.5 103.1 103.2 103.4 103.2 103.5	104. 4 104. 6 104. 6 104. 6 104. 7 104. 8	105. 1 105. 2 105. 3 105. 4 105. 5 105. 6	101. 8 102. 0 102. 7 102. 7 102. 7 102. 7 102. 8	106.0 106.0 105.9 107.2 107.3 107.3	112.6 113.0 113.6 113.9 114.1 114.4	105. 6 105. 8 105. 9 106. 3 106. 4 106. 1	108.5 109.1 109.2 109.4 109.5 109.2	104. 9 105. 0 105. 1 105. 1 105. 1 105. 2
July August September October November December	105.5 105.5 106.1 106.0 106.0 105.8	103. 8 103. 8 104. 8 104. 3 104. 1 103. 5	104.8 104.8 104.9 105.0 105.1 105.2	105.7 105.8 105.9 106.1 106.2 106.2	102. 9 102. 5 104. 6 104. 9 104. 3 103. 9	106. 8 107. 4 107. 8 108. 1 108. 3 108. 0	114.6 114.6 114.7 114.9 115.0 115.3	106.8 106.8 106.9 107.1 107.6	110.0 110.3 110.0 109.5 110.1 110.0	105. 6 105. 5 105. 6 105. 6 105. 6 105. 6
1963: Janu <b>á</b> ry February A pril M ay June	106.0 106.1 106.2 106.2 106.2 106.6	104. 7 105. 0 104. 6 104. 3 104. 2 105. 0	105. 4 105. 4 105. 7 105. 8 105. 7 105. 9	106.3 106.4 106.4 106.5 106.6 106.7	103.0 103.3 103.6 103.8 103.7 103.9	106.6 106.8 107.0 107.0 107.4 107.4	115.5 115.6 115.8 116.1 116.4 116.8	107.4 107.3 107.3 107.6 107.8 107.8	110.2 110.0 110.1 111.0 110.7 110.9	105.7 105.7 105.7 105.8 106.0 107.6
July August September October November	107.1 107.1 107.1 107.2 107.4	106. 2 106. 0 105. 4 104, 9 105. 1	106. 0 106. 0 106. 2 106. 3 106. 6	106.7 106.8 107.0 107.1 107.2	103. 9 104. 0 104. 8 105. 4 105. 6	107. 8 108. 3 107. 9 109. 0 109. 1	116.9 117.1 117.2 117.4 117.5	108.0 108.0 108.2 108.4 108.4	111.5 112.1 112.3 112.7 112.8	108.0 108.0 108.0 108.2 108.3

<sup>1</sup> Not available. <sup>3</sup> January–November average.

# TABLE C-44.—Consumer price indexes, by special groups, 1935-63

# For city wage-earner and clerical-worker families

[1957 - 59 = 100]

					Co	mmodit	ies			Services	
Year or month	All items	All items less food	All items less shel- ter	All com- modi- ties	Food		odities k Dura-	Non-	All serv- ices	Rent	All serv- ices less
							bles	bles			
1935	47. 8	52, 5	46. 1	45. 0	42, 1	50. 4	48. 1	48. 8	53, 2	56. 9	50. 7
1936	48. 3	53, 0	46. 7	45. 6	42, 5	51. 0	48. 8	49. 2	53, 8	58. 3	50. 4
1937	50. 0	54, 9	48. 2	47. 4	44, 2	53. 2	51. 9	51. 2	55, 4	60. 9	50. 9
1938	49. 1	55, 5	46. 8	45. 6	41, 0	53. 2	52. 8	50. 9	56, 5	62. 9	51. 3
1939	48. 4	55, 1	46. 0	44. 7	39, 9	52. 3	51. 7	50. 1	56, 6	63. 0	51. 3
1940	48. 8	55. 3	46. 3	45. 1	40, 5	52. 6	51. 3	50, 6	56. 8	63. 2	51, 4
1941	51. 3	56. 9	49. 1	48. 2	44, 2	55. 2	54. 8	52, 8	57. 5	64. 3	52, 0
1942	56. 8	60. 9	55. 3	55. 2	51, 9	61. 4	62. 2	58, 4	59. 3	65. 7	54, 3
1943	60. 3	62. 6	59. 5	60. 1	57, 9	64. 0	64. 3	60, 9	60. 4	65. 7	56, 7
1944	61. 3	65. 0	60. 5	60. 8	57, 1	67. 5	70. 2	64, 0	61. 9	65. 9	59, 5
1945	62. 7	66, 5	62. 1	62. 6	58, 4	70. 2	75, 5	66. 3	62. 7	66. 1	60, 7
1946	68. 0	69, 4	68. 4	69. 4	66, 9	74. 6	79, 0	71. 1	63. 9	66. 5	62, 9
1947	77. 8	75, 8	79. 4	83. 4	81, 3	84. 2	85, 6	81. 7	66. 5	68. 7	66, 1
1948	83. 8	81, 3	85. 6	89. 4	88, 2	90. 6	91, 9	88. 0	70. 7	73. 2	69, 9
1948	83. 0	82, 1	84. 1	87. 1	84, 7	89. 3	93, 2	86. 3	74. 0	76. 4	73, 4
1950	83, 8	83.1	84.7	87.6	85. 8	89.2	94.2	86. 2	76. 4	79, 1	75. 4
1951	90, 5	88.4	91.8	95.5	95, 4	95.9	101.4	92. 7	80. 4	82, 3	80. 0
1952	92, 5	90.5	93.6	96.7	97. 1	96.7	102.7	93. 2	84. 0	85, 7	83. 8
1953	93, 2	92.3	93.9	96.4	95. 6	96.8	101.6	94. 0	87. 5	90, 3	87. 0
1954	93, 6	92.8	93.9	95.4	95. 4	95.6	97.7	94. 4	89. 8	93, 5	89. 1
1955	93. 3	93. 1	93. 4	94. 4	94. 0	94.6	94. 9	94. 4	91. 4	94.8	90. 8
1956	94. 7	94. 7	94. 7	95. 3	94. 7	95.9	94. 9	96. 5	93. 4	96.5	92. 8
1957	98. 0	97. 9	97. 8	98. 4	97. 8	98.9	98. 2	99. 1	97. 0	98.3	96. 7
1958	100. 7	100. 1	100. 7	100. 7	161. 9	99.8	99. 7	99. 8	100. 3	100.1	100. 3
1959	101. 5	102. 0	101. 5	101. 0	100. 3	101.3	102. 0	101. 0	102. 7	101.6	102. 9
1960	103. 1	103.7	103.0	101.7	101. 4	101.8	100.7	102.6	105.6	103. 1	106. 1
1961	104. 2	104.8	104.2	102.4	102. 6	102.1	100.5	103.2	107.6	104. 4	108. 3
1962	105. 4	106.1	105.4	103.2	103. 6	102.8	101.5	103.8	109.5	105. 7	110. 2
1963 1	106. 7	107.3	106.6	104.2	105. 0	103.4	101.3	104.7	111.3	106. 7	112. 2
1962: January February March April May June	$\begin{array}{c} 104.5\\ 104.8\\ 105.0\\ 105.2\\ 105.2\\ 105.2\\ 105.3 \end{array}$	105.3 105.5 105.7 106.0 106.0 106.1	$104.4 \\ 104.8 \\ 105.0 \\ 105.2 \\ 105.2 \\ 105.3 \\ 105.3$	102.3 102.7 102.8 103.1 103.0 103.1	102.5 103.1 103.2 103.4 103.2 103.5	$\begin{array}{c} 102.\ 0\\ 102.\ 2\\ 102.\ 4\\ 102.\ 8\\ 102.\ 6\\ 102.\ 6\end{array}$	100.8 100.8 100.9 101.4 101.5 101.6	102.9 103.3 103.5 103.8 103.5 103.4	108.7 108.9 109.0 109.2 109.4 109.5	105.1 105.2 105.3 105.4 105.5 105.6	109.3 109.5 109.6 109.8 110.1 110.2
July August October November December	$105.5 \\ 105.5 \\ 106.1 \\ 106.0 \\ 106.0 \\ 105.8 \\$	106.1 106.2 106.6 106.7 106.7 106.7	$\begin{array}{c} 105.\ 4\\ 105.\ 5\\ 106.\ 1\\ 106.\ 1\\ 106.\ 0\\ 105.\ 8 \end{array}$	103.1 103.2 104.1 104.0 103.9 103.6	103. 8 103. 8 104. 8 104. 3 104. 1 103. 5	102.5 102.6 103.4 103.6 103.5 103.4	101.5 101.7 101.6 102.0 102.2 101.7	103.3 103.2 104.6 104.6 104.4 104.4	109.8 109.9 109.8 109.8 110.0 110.1	105.7 105.8 105.9 106.1 106.2 106.2	110.5 110.6 110.5 110.5 110.6 110.6 110.8
1963: January February March A pril May June	106. 0 106. 1 106. 2 106. 2 106. 2 106. 2	106.5 106.6 106.8 107.0 107.0 107.3	105.9 106.1 106.1 106.1 106.1 106.1 106.6	103.6 103.8 103.7 103.6 103.6 104.1	104.7 105.0 104.6 104.3 104.2 105.0	102.6 102.7 102.9 103.0 103.0 103.3	100. 4 100. 6 100. 8 100. 9 101. 0 101. 3	104.0 104.1 104.2 104.3 104.2 104.5	110.5 110.5 110.8 111.1 111.1 111.3	106.3 106.4 106.4 106.5 106.6 106.7	111.2 111.2 111.6 111.9 111.9 111.9
July	107.1	107.5	107.1	104.7	106. 2	103. 5	101.3	104.8	111.5	106.7	112.4
August	107.1	107.6	107.2	104.7	106. 0	103. 6	101.4	105.0	111.7	106.8	112.6
September	107.1	107.8	107.1	104.6	105. 4	103. 8	101.5	105.2	111.9	107.0	112.8
October	107.2	108.1	107.2	104.7	104. 9	104. 3	102.2	105.6	112.1	107.1	112.9
November	107.4	108.4	107.4	104.8	105. 1	104. 5	102.5	105.8	112.3	107.2	113.2

<sup>1</sup> January-November average.

# MONEY SUPPLY, CREDIT, AND FINANCE

#### TABLE C-45. - Money supply, 1947-63

[Averages of daily figures, billions of dollars]

	Total	Mon	ey sup	ply 1		Total	Mon	ey sup	ply 1		U.S.
Year and month	supply and time depos- its ad- justed	Total	Cur- rency com- po- nent	De- mand deposit com- ponent	Time de- posits ad- just- ed <sup>3</sup>	supply and time depos- its ad- justed <sup>2</sup>	Total	Cur- rency com- po- nent	De- mand deposit com- ponent	Time de- posits ad- just- ed 9	ern- ment de- mand de- pos- its <sup>3</sup>
		Seasona	lly adj	usted				Unadjı	usted		
1947: December	148.5	113. 1	26.4	86.7	35.4	151. 1	115. 9	26. 8	89.1	35. 1	1.0
1948: December	147.5	111. 5	25.8	85.8	36.0	150. 0	114. 3	26. 2	88.1	35. 7	1.8
1949: December	147.5	111. 2	25.1	86.0	36.4	150. 0	113. 9	25. 5	88.4	36. 1	2.8
1950: December	152.9	116. 2	25.0	91. 2	36.7	155.6	119. 2	25.4	93.8	36.4	2.4
1951: December	160.9	122. 7	26.1	96. 5	38.2	163.8	125. 8	26.6	99.2	38.0	2.7
1952: December	168.6	127. 4	27.3	100. 1	41.2	171.7	130. 8	27.8	103.0	40.9	4.9
1953: December	173.4	128. 8	27.7	101. 1	44.6	176.4	132. 1	28.2	103.9	44.2	3.8
1954: December	180.7	132. 3	27.4	104. 9	48.4	183.6	135. 6	27.9	107.7	48.0	5.0
1955: December	185. 4	135. 2	27.8	107.4	50.2	188. 2	138. 6	28.4	110.2	49.6	3.4
1956: December	189. 0	136. 9	28.2	108.7	52.1	191. 7	140. 3	28.8	111.5	51.4	3.4
1957: December	193. 4	135. 9	28.3	107.5	57.5	196. 0	139. 3	28.9	110.4	56.7	3.5
1958: December	206. 7	141. 2	28.6	112.6	65.5	209. 3	144. 7	29.2	115.5	64.6	3.9
1959: December	209. 4	142. 0	28.9	113.2	67.4	212. 2	145. 6	29.5	116.1	66.6	4.9
1960: December	213. 9	141. 2	28. 9	112.2	72.7	216. 8	144, 7	29.6	115.2	72.1	4.7
1961: December	228. 2	145. 7	29. 6	116.1	82.5	231. 2	149, 4	30.2	119.2	81.8	4.9
1962: December	245. 3	147. 9	30. 6	117.3	97.5	248. 2	151, 6	31.2	120.4	96.6	5.6
1963: December 4	265. 0	153. 3	32. 4	120.9	111.7	267. 9	157, 2	33.1	124.0	110.7	5.3
1962: January	230.0	145.9	29.7	116.3	84.1	$\begin{array}{c} 232.5\\ 230.7\\ 231.6\\ 235.1\\ 233.5\\ 235.1\end{array}$	149.0	29.5	119.5	83.5	3.8
February	231.3	145.5	29.7	115.8	85.8		145.3	29.3	115.9	85.4	4.6
March	233.1	145.7	29.9	115.8	87.5		144.2	29.6	114.6	87.4	5.1
April	234.7	146.1	30.0	116.0	88.7		146.2	29.8	116.4	88.9	3.8
May	235.2	145.7	30.0	115.7	89.6		143.6	29.8	113.8	89.9	7.0
June	236.2	145.6	30.1	115.4	90.7		144.0	30.0	113.9	91.1	7.2
July August September October November December	237.4 237.6 238.7 240.8 242.9 245.3	145.7 145.1 145.3 146.1 146.9 147.9	30. 2 30. 2 30. 2 30. 3 30. 3 30. 5 30. 6	115.5 114.9 115.1 115.8 116.4 117.3	91.8 92.5 93.4 94.6 96.0 97.5	236. 6 236. 7 238. 8 241. 4 243. 6 248. 2	144.3 143.8 145.0 146.5 148.2 151.6	30.3 30.3 30.3 30.4 30.8 31.2	114.0 113.5 114.6 116.1 117.5 120.4	92. 2 93. 0 93. 8 94. 9 95. 4 96. 6	7.1 6.8 7.2 7.3 6.0 5.6
1963: January	247.9	148.7	30.7	118.1	99. 1	250. 3	151.8	30. 5	121.3	98. 4	4.8
February	248.9	148.6	30.9	117.7	100. 3	248. 3	148.3	30. 5	117.8	99. 9	5.6
March	250.7	148.9	31.1	117.8	101. 8	249. 1	147.4	30. 8	116.7	101. 7	5.9
April	252.0	149.4	31.2	118.2	102. 6	252. 4	149.5	30. 9	118.6	102. 9	4.2
May	253.1	149.4	31.3	118.1	103. 7	251. 3	147.3	31. 1	116.2	104. 0	7.0
June	254.3	149.8	31.6	118.2	104. 5	253. 2	148.2	31. 4	116.7	105. 0	7.4
July	256. 2	150. 7	31. 6	119.1	105.5	255.3	149. 4	31. 8	117. 6	106. 0	7. 7
August	257. 3	150. 5	31. 8	118.8	106.7	256.4	149. 1	31. 9	117. 2	107. 3	6. 2
September	258. 4	150. 9	31. 8	119.1	107.6	258.6	150. 5	32. 0	118. 6	108. 1	6. 5
October	260. 9	152. 0	32. 0	120.1	108.9	261.7	152. 4	32. 1	120. 3	109. 3	5. 3
November	263. 8	153. 1	32. 3	120.9	110.7	264.5	154. 5	32. 6	121. 9	110. 0	4. 6
December 1	265. 0	153. 3	32. 4	120.9	111.7	267.9	157. 2	33. 1	124. 0	110. 7	5. 2

<sup>1</sup> Money supply consists of (1) currency outside the Treasury, the Federal Reserve, and vaults of all commercial banks; (2) demand deposits at all commercial banks, other than those due to domestic commer-cial banks and the U.S. Government, less cash items in process of collection and Federal Reserve float; and (3) foreign demand balances at Federal Reserve Banks. <sup>2</sup> Time deposits adjusted are time deposits at all commercial banks other than those due to domestic commercial banks and the U.S. Government. <sup>3</sup> Deposits at all commercial banks. <sup>4</sup> Preliminary.

NOTE.—Between January and August 1959, the series were expanded to include data for all banks in Alaska and Hawaii.

Source: Board of Governors of the Federal Reserve System.

	(2)	<u> </u>	Weekly re-		
	Total		Invest	ments	ber banks <sup>3</sup>
Year or month 1	loans and invest- ments	Loans, excluding inter bank <sup>3</sup>	U.S. Gov- ernment securities	Other securities	Business loans 4
1929: June <sup>6</sup>	49.4	35.7	4.9	8.7	(*)
1930: June 5	48.9	34.5	5.0	9.4	(8)
1931: June •	44.9	29.2 21.8	6.U 6.2	9.7	8
1933: June 4	30.4	16.3	7.5	6.5	ଞ
1934: June 4	32.7	15.7	10.3	6.7	(*)
1935	36. 1 39 6	15.2 16.4	13.8 15.3	7.1	
1937	38.4	17.2	14.2	7.0	5.1
1938	38.7	16.4 17.2	15.1	7.2	4.2
1040	40.7	17.2	10.3	- 1.1	53
1941	50.7	21.7	21.8	7.2	7.1
1942	67.4	19.2	41.4	6.8	6.3
1945	105.5	21.6	59.8 77.6	6.3	6.5
1945	124.0	26.1	90.6	7.3	7.3
1946	114.0	31.1	74.8	8.1	11.3
1947	110.3	Seesonally	09.2	9.0	14. /
10/8	112.0	41 5	62 3	0.2	15.6
1949	118.7	42.0	66.4	10. 2	13.9
1950	124.7	51.1	61.2	12.4	17.9
1951	130.2	56.5	60.4 \$2.2	13.4	21.6
1953	143.1	66.1	62.3	14.7	23.4
1954	153. 1	69, 0	67.7	16.4	22.4
1955	157.6	80.5	60. 4	16.7	26.7
1950	161.6	91.4	57.0	10.3	31.8
1958	181.0	95.6	64.9	20.5	31.7
1999	185.7	107.8	07.0 50.6	20.4	30.7
1960	209.6	114. 2 121. 1	64.7	23.8	32.9
1962	228.1	134.7	64.3	29.1	35.2
1963 '	246.3	150.6	60, 8 65 7	34.9	38,7
February	210.7	120.8	66.1	24.2	32.0
March	215.2	123.8	66.1	25.3	33.0
April May	215.0 216.4	124.5	65.5	25.9 26.1	32.8
June	220.3	126.6	66.6	27.1	33.4
July	217.8	126.1	64.1	27.6	33.0
September	220.3	127.3	64.3	28.0	34.1
October	224.4	131.6	64.2	28.6	34.3
November December	225.9	132.2	64.0	29.1 29.1	34.7
1963: January	228,9	134.7	64.6	29.6	34.3
February.	232.3	136.8	65.4	30.1	34.6
	235.0 232.5	137.8	63.9	30.5 31.2	35. 2
May	234.8	138.9	64.2	31.7	35.0
June	240.3	141.8	66,0	32.5	35.6
August 7	237.8	142.4	62.4 62.1	33.9	35.2
September 7	240.7	145.0	61.7	34.0	35.9
October 7	241.0	146.3	60.2 60.8	34.5 34.4	36.3
December 7	246.3	150.6	60.8	34.9	38.7

#### TABLE C-46.-Bank loans and investments, 1929-63 [Billions of dollars]

<sup>1</sup> Data are for last Wednesday of month (except June 30 and December 31 call dates) for all commercial banks and for last Wednesday for weekly reporting member banks. <sup>3</sup> Include interbank loans prior to 1948. <sup>3</sup> Member banks are all national banks and those State banks which have taken membership in the Federal Reserve System. Weekly reporting member banks comprise about 350 large banks in over 100 banding effect.

leading cities.

leading cities.
4 Commercial and industrial loans and prior to 1956, agricultural loans. Beginning July 1959, loans to financial institutions excluded. Series revised beginning July 1946, October 1965, July 1958, and July 1959.
Prior to 1944 published data adjusted to include open market paper.
June data are used because complete end-of-year data are not available prior to 1935 for U.S. Government obligations and other securities.
Not available.
Preliminary; data for December are estimates for December 31, 1932 and 1963.

NOTE .-- Series for all commercial banks have been revised to show seasonally adjusted data.

Between January and August 1959, series for all commercial banks expanded to include data for all banks in Alaska and Hawaii. Data for all member banks include Alaska and Hawaii beginning 1954 and 1959, respectively.

Source: Board of Governors of the Federal Reserve System.

	Reser	ve Bank cr	edit outsta	nding	Memb	Serves	Member bank free	
Year and month	Total	U.S. Govern- ment se- curities	Member bank borrow- ings	All other, mainly float	Total	Re- quired	Excess	reserves (excess reserves less bor- rowings)
1929: December	1, 643	446	801	396	2, 395	2, 347	48	753
1930: December           1931: December           1932: December           1933: December           1934: December	1, 273	644	337	292	2, 415	2, 342	73	264
	1, 950	777	763	410	2, 069	2, 010	60	703
	2, 192	1, 854	281	57	2, 435	1, 909	526	245
	2, 669	2, 432	95	142	2, 588	1 1, 822	1 766	671
	2, 472	2, 430	10	32	4, 037	2, 290	1, 748	1, 738
1935: December	2, 494	2, 430	6	58	5, 716	2, 733	2, 983	2, 977
1936: December	2, 498	2, 434	7	57	6, 665	4, 619	2, 046	2, 039
1937: December	2, 628	2, 565	16	47	6, 879	5, 808	1, 071	1, 055
1938: December	2, 618	2, 564	7	47	8, 745	5, 520	3, 226	3, 219
1939: December	2, 612	2, 510	3	99	11, 473	6, 462	5, 011	5, 008
1940:         December           1941:         December           1942:         December           1943:         December           1943:         December           1944:         December	2, 305	2, 188	3	114	14, 049	7, 403	6, 646	6, 643
	2, 404	2, 219	5	180	12, 812	9, 422	3, 390	3, 385
	6, 035	5, 549	4	483	13, 152	10, 776	2, 376	2, 372
	11, 914	11, 166	90	659	12, 749	11, 701	1, 048	958
	19, 612	18, 693	265	654	14, 168	12, 884	1, 284	1, 019
1945: December	24, 744	23, 708	334	702	16, 027	14, 536	1, 491	1, 157
1946: December	24, 746	23, 767	157	821	16, 517	15, 617	900	743
1947: December	22, 858	21, 905	224	729	17, 261	16, 275	986	762
1948: December	23, 978	23, 002	134	842	19, 990	19, 193	797	663
1949: December	19, 012	18, 287	118	607	16, 291	15, 488	803	685
1950: December	21, 606	20, 345	142	1, 119	17, 391	16, 364	1, 027	885
1951: December	25, 446	23, 409	657	1, 380	20, 310	19, 484	826	169
1952: December	27, 299	24, 400	1, 593	1, 306	21, 180	20, 457	723	870
1953: December	27, 107	25, 639	441	1, 027	19, 920	19, 227	693	252
1954: December	26, 317	24, 917	246	1, 154	19, 279	18, 576	703	457
1955: December	26, 853	24, 602	839	1, 412	19, 240	18, 646	594	-245
1956: December	27, 156	24, 765	688	1, 703	19, 535	18, 883	652	-36
1957: December	26, 186	23, 982	710	1, 494	19, 420	18, 843	577	-133
1958: December	28, 412	26, 312	557	1, 543	18, 899	18, 383	516	-41
1959: December	29, 435	27, 036	906	1, 493	3 18, 932	18, 450	482	-424
1960: December	29, 060	27, 248	87	1, 725	19, 283	18, 514	769	682
1961: December	31, 217	29, 098	149	1, 970	20, 118	19, 550	568	419
1962: December	33, 218	30, 546	304	2, 368	20, 040	19, 468	572	268
1963: December <sup>8</sup>	36, 610	33, 729	327	2, 554	20, 699	20, 194	505	178
1962: January	30, 468	28, 519	70	1, 879	20, 089	19, 464	625	555
February	29, 839	28, 384	68	1, 387	19, 571	19, 069	502	434
March	30, 063	28, 570	91	1, 402	19, 550	19, 077	473	382
April	30, 634	29, 143	69	1, 422	19, 723	19, 213	510	441
May	30, 991	29, 503	63	1, 425	19, 823	19, 320	503	440
June	31, 265	29, 568	100	1, 597	19, 924	19, 433	491	391
July	31, 475	29, 581	89	1, 805	20, 043	19, 514	529	440
August	31, 600	30, 088	127	1, 385	19, 924	19, 358	566	439
September	31, 807	29, 921	80	1, 806	20, 034	19, 579	455	375
October	32, 057	30, 241	65	1, 751	20, 205	19, 721	484	419
November	32, 053	30, 195	119	1, 739	19, 604	19, 012	592	473
December	33, 218	30, 546	304	2, 368	20, 040	19, 468	572	268
1963: January	32, 663	30, 198	99	2,366	20, 035	19, 552	483	384
February	32, 287	30, 541	172	1,574	19, 581	19, 109	472	300
March	32, 477	30, 613	155	1,709	19, 516	19, 090	426	271
April	32, 692	30, 897	121	1,674	19, 574	19, 140	434	313
May	32, 972	31, 138	209	1,625	19, 676	19, 219	457	248
June	33, 454	31, 540	236	1,678	19, 735	19, 358	377	141
July	34,262	32, 158	322	$1,782 \\ 1,517 \\ 1,778 \\ 1,667 \\ 1,851 \\ 2,554$	20, 017	19, 537	480	158
August	34,080	32, 233	330		19, 721	19, 254	467	137
Septem ber	34,440	32, 341	321		19, 945	19, 532	413	92
October	34,628	32, 648	313		20, 004	19, 596	408	95
Novem ber	35,353	33, 126	376		20, 119	19, 704	415	39
December ?	36,610	33, 729	327		20, 699	20, 194	505	178

# TABLE C-47.-Federal Reserve Bank credit and member bank reserves, 1929-63 [Averages of daily figures, millions of dollars]

Data from March 1933 through April 1934 are for licensed banks only.
 Beginning December 1959, total reserves held include vault cash allowed.
 Preliminary.

NOTE .- Data for member banks in Alaska and Hawaii included beginning 1954 and 1959, respectively. Source: Board of Governors of the Federal Reserve System.

# TABLE C-48.-Bond yields and interest rates, 1929-63

[Percent per annum]

		U.S. Gov secu	vernment rities		Corporate bonds (Moody's)		High- grade munic-	Average rate on short- term	Prime com-	Fed- eral Re-	
Year or month	3-month Treas- ury bilis 1	9–12 month issues <sup>2</sup>	3–5 year issues 3	Taxable bonds 4	Aaa	Baa	ipal bonds (Stand- ard & Poor's)	bank loans to busi- ness	mer- cial paper, 4-6 months	serve Bank dis- count rate	
1929	(5)	(8)			4. 73	5.90	4. 27	(7)	5. 85	5.16	
1930 1931 1932 1933 1934	( <sup>8</sup> ) 1. 402 . 879 . 515 . 256	(6) (6) (6) (6) (6)	2. 66 2. 12		4. 55 4. 58 5. 01 4. 49 4. 00	5. 90 7. 62 9. 30 7. 76 6. 32	4.07 4.01 4.65 4.71 4.03	(1) (1) (2) (2) (2) (2) (2)	3.59 2.64 2.73 1.73 1.02	3.04 2.11 2.82 2.56 1.54	
1935 1936 1937 1938 1939	. 137 . 143 . 447 . 053 . 023	(6) (6) (6) (6) (6)	1.29 1.11 1.40 .83 .59		3. 60 3. 24 3. 26 3. 19 3. 01	5.75 4.77 5.03 5.80 4.96	3. 40 3. 07 3. 10 2. 91 2. 76	(7) (7) (7) (7) <b>2.1</b>	.75 .75 .94 .81 .59	1.50 1.50 1.33 1.00 1.00	
1940 1941 1942 1943 1944	.014 .103 .326 .373 .375	(6) (6) (6) 0.75 .79	.50 .73 1.46 1.34 1.33	2. 46 2. 47 2. 48	2. 84 2. 77 2. 83 2. 73 2. 72	4, 75 4, 33 4, 28 3, 91 3, 61	2.50 2.10 2.36 2.06 1.86	2. 1 2. 0 2. 2 2. 6 2. 4	. 56 . 53 . 66 . 69 . 73	1.00 1.00 \$1.00 \$1.00 \$1.00	
1945 1946 1947 1948 1948 1949	.375 .375 .594 1.040 1.102	.81 .82 .88 1.14 1.14	1.18 1.16 1.32 1.62 1.43	2. 37 2. 19 2. 25 2. 44 2. 31	2. 62 2. 53 2. 61 2. 82 2. 66	3. 29 3. 05 3. 24 3. 47 3. 42	1.67 1.64 2.01 2.40 2.21	2. 2 2. 1 2. 1 2. 5 2. 7	.75 .81 1.03 1.44 1.49	<sup>8</sup> 1.00 <sup>8</sup> 1.00 1.00 1.34 1.50	
1950 1951 1952 1953 1954	1.218 1.552 1.766 1.931 .953	1.26 1.73 1.81 2.07 .92	1.50 1.93 2.13 2.56 1.82	2. 32 2. 57 2. 68 2. 94 2. 55	2. 62 2. 86 2. 96 3. 20 2. 90	3. 24 3. 41 3. 52 3. 74 3. 51	1. 98 2. 00 2. 19 2. 72 2. 37	2.7 3.1 3.5 3.7 3.6	1.45 2.16 2.33 2.52 1.58	1. 59 1. 75 1. 75 1. 99 1. 60	
1955 1956 1957 1958 1959	1.753 2.658 3.267 1.839 3.405	1.89 2.83 3.53 2.09 4.11	2.50 3.12 3.62 2.90 4.33	2.84 3.08 3.47 3.43 4.08	3.06 3.36 3.89 3.79 4.38	3. 53 3. 88 4. 71 4. 73 5. 05	2, 53 2, 93 3, 60 3, 56 3, 95	8.7 4.2 4.6 4.3 95.0	2, 18 3, 31 3, 81 2, 46 3, 97	1.89 2.77 3.12 2.16 3.36	
1960 1961 1962 1963	2. 928 2. 378 2. 778 3. 219	3.55 2.91 3.02 3.28	3. 99 3. 60 3. 57 3. 72	4. 02 3. 90 3. 95 4. 00	4, 41 4, 35 4, 33 4, 26	5. 19 5. 08 5. 02 4. 86	3. 73 3. 46 3. 18 3. 24	5.2 5.0 5.0 5.0 5.0	3.85 2.97 3.26 3.55	3. 53 3. 00 3. 00 3. 23	
1961: January February March April. May June	2. 302 2. 408 2. 420 2. 327 2. 288 2. 359	2.70 2.84 2.86 2.83 2.82 3.02	3. 53 3. 54 3. 43 3. 39 3. 28 3. 70	3.89 3.81 3.78 3.80 3.73 3.88	4. 32 4. 27 4. 22 4. 25 4. 27 4. 33	5. 10 5. 07 5. 02 5. 01 5. 01 5. 03	3. 44 3. 33 3. 38 3. 44 3. 38 3. 53	4.97	2. 98 3. 03 3. 03 2. 91 2. 76 2. 91	3.00 3.00 3.00 3.00 3.00 3.00 3.00	
July August September October November December	2, 268 2, 402 2, 304 2, 350 2, 458 2, 617	2.87 3.03 3.03 2.97 2.95 3.03	3. 69 3. 80 3. 77 3. 64 3. 68 3. 82	3.90 4.00 4.02 3.98 3.98 4.06	4.41 4.45 4.45 4.42 4.39 4.42	5.09 5.11 5.12 5.13 5.13 5.11 5.10	3, 53 3, 55 3, 54 3, 46 3, 44 3, 49	4.99	2, 72 2, 92 3, 05 3, 00 2, 98 3, 19	3.00 3.00 3.00 3.00 3.00 3.00	

See footnotes at end of table.

Table	C-48Bond	yields and	interest rates,	1929-63Continued
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			Corporate bonds (Moody's)		High- grade munic-	Average rate on short- term	Prime com-	Fed- eral Re-			
	Year or month	3-month Treas- ury bills <sup>1</sup>	9-12 month issues <sup>1</sup>	3-5 year issues *	Taxable bonds4	<b>A</b> 88	Baa	ipal ba bonds los (Stand- to b ard & nes Poor's) sele cit	bank loans to busi- ness— selected cities	mer- cial paper, 4-6 months	serve Bank dis- count rate
1962:	January February March April May June	2. 746 2. 752 2. 719 2. 735 2. 694 2. 719	3. 08 3. 11 2. 99 2. 94 2. 98 3. 02	3. 84 3. 77 3. 55 3. 48 3. 53 3. 51	4. 08 4. 09 4. 01 3. 89 3. 88 3. 90	4. 42 4. 42 4. 39 4. 33 4. 28 4. 28	5.08 5.07 5.04 5.02 5.00 5.00 5.02	3, 32 3, 28 3, 19 3, 08 3, 09 3, 24	4. 98 5. 01	3. 26 3. 22 3. 25 3. 20 3. 16 3. 25	3, 00 3, 00 3, 00 3, 00 3, 00 3, 00
	July August September October November December	2. 945 2. 837 2. 792 2. 751 2. 803 2. 856	3. 23 3. 13 3. 00 2. 90 2. 92 2. 95	3. 71 3. 57 3. 56 3. 46 3. 46 3. 44	4. 02 3. 98 3. 94 3. 89 3. 87 3. 87	4. 34 4. 35 4. 32 4. 28 4. 25 4. 24	5.05 5.06 5.03 4.99 4.96 4.92	3. 30 3. 31 3. 18 3. 03 3. 03 3. 12	<b>4. 99</b> 5. 02	3, 36 3, 30 3, 34 3, 27 3, 23 3, 29	3, 00 3, 00 3, 00 3, 00 3, 00 3, 00
1963:	January February March April May June	2. 914 2. 916 2. 897 2. 909 2. 920 2. 995	2, 97 2, 89 2, 99 3, 02 3, 06 3, 17	3. 47 3. 48 3. 50 3. 56 3. 57 3. 67	3, 89 3, 92 3, 93 3, 97 3, 97 4, 00	4. 21 4. 19 4. 19 4. 21 4. 22 4. 23	4. 91 4. 89 4. 88 4. 87 4. 86 4. 84	3, 12 3, 18 3, 11 3, 11 3, 15 3, 27	5. 00 	3, 34 3, 25 3, 34 3, 32 3, 25 3, 38	3, 00 3, 00 3, 00 3, 00 3, 00 3, 00
	July August September October November December	3. 143 3. 320 3. 379 3. 453 3. 522 3. 523	3, 33 3, 41 3, 54 3, 59 3, 70 3, 77	3, 78 3, 81 3, 88 3, 91 3, 97 4, 04	4.01 3.99 4.04 4.07 4.11 4.14	4. 26 4. 29 4. 31 4. 32 4. 33 4. 35	4.84 4.83 4.84 4.83 4.84 4.85	3, 31 3, 22 3, 27 3, 32 3, 41 3, 41	5.01	3, 49 3, 72 3, 88 3, 88 3, 88 3, 96	3. 24 3. 50 3. 50 3. 50 3. 50 3. 50 3. 50

#### [Percent per annum]

<sup>1</sup> Rate on new issues within period. Issues were tax exempt prior to March 1, 1941, and fully taxable thereafter. For the period 1934-37, sories includes issues with maturities of more than 3 months. <sup>2</sup> Includes certificates of indebtedness and selected note and bond issues (fully taxable). <sup>3</sup> Selected note and bond issues. Issues were partially tax exempt prior to 1941, and fully taxable there-

after

after.
First issued in 1941. Series includes bonds which are neither due nor callable before a given number of years as follows: April 1953 to date, 10 years; April 1952-March 1953, 12 years; October 1941-March 1952, 15 years.
Treasury bills were first issued in December 1929 and were issued irregularly in 1930.
Not available before August 1942.
Not available on same basis as for 1939 and subsequent years.
From October 30, 1942, to April 24, 1946, a preferential rate of 0.50 percent was in effect for advances secured by Government securities maturing or callable in year or less.
Series revised to exclude loans to nonbank financial institutions.

NOTE .- Yields and rates computed for New York City, except for short-term bank loans.

Sources: Treasury Department, Board of Governors of the Federal Reserve System, Moody's Investors Service, and Standard & Poor's Corporation.

TABLE	C-49Short- a	and intermediate-term	consumer a	credit	outstanding,	1929-	-63			
[Millions of dollars]										

			Insta	lment c		Noninstalment credit			
End of year or month	Total	Total	Auto- mobile paper <sup>1</sup>	Other con- sumer goods paper 1	Repair and modern- ization loans <sup>3</sup>	Per- sonal loans	Total	Charge ac- counts	Other <b>I</b>
1929	7, 116	3, 524	1, 384	1, 544	27	569	3, 592	1, 996	1, 596
1930 1931 1932 1933 1933 1934	6, 351 5, 315 4, 026 3, 885 4, 218	3, 022 2, 463 1, 672 1, 723 1, 999	986 684 356 493 614	1, 432 1, 214 834 799 889	25 22 18 15 37	579 543 464 416 459	3, 329 2, 852 2, 354 2, 162 2, 219	1, 833 1, 635 1, 374 1, 286 1, 306	1, 496 1, 217 980 876 913
1935 1936 1937 1938 1938 1939	5, 190 6, 375 6, 948 6, 370 7, 222	2, 817 3, 747 4, 118 3, 686 4, 503	992 1, 372 1, 494 1, 099 1, 497	1,000 1,290 1,505 1,442 1,620	253 364 219 218 298	572 721 900 927 1, 088	2, 373 2, 628 2, 830 2, 684 2, 719	1, 354 1, 428 1, 504 1, 403 1, 414	1, 019 1, 200 1, 326 1, 281 1, 305
1940	8, 338	5, 514	2, 071	1, 827	371	1, 245	2, 824	1, 471	1, 353
1941	9, 172	6, 085	2, 458	1, 929	376	1, 322	3, 087	1, 645	1, 442
1942	5, 983	3, 166	742	1, 195	255	974	2, 817	1, 444	1, 373
1943	4, 901	2, 136	355	819	130	832	2, 765	1, 440	1, 325
1944	5, 111	2, 176	397	791	119	869	2, 935	1, 517	1, 418
1945	5, 665	2, 462	455	816	182	1, 009	3, 203	1, 612	1, 591
1946	8, 384	4, 172	981	1, 290	405	1, 496	4, 212	2, 076	2, 136
1947	11, 598	6, 695	1, 924	2, 143	718	1, 910	4, 903	2, 381	2, 522
1948	14, 447	8, 996	3, 018	2, 901	853	2, 224	5, 451	2, 722	2, 729
1948	17, 364	11, 590	4, 555	<b>3</b> , 706	898	2, 431	5, 774	2, 854	2, 920
1950 1951 1952 1953 1953 1954	21, 471 22, 712 27, 520 31, 393 32, 464	14, 703 15, 294 19, 403 23, 005 23, 568	6, 074 5, 972 7, 733 9, 835 9, 809	4, 799 4, 880 6, 174 6, 779 6, 751	1,016 1,085 1,385 1,610 1,616	2, 814 3, 357 4, 111 4, 781 5, 392	6, 768 7, 418 8, 117 8, 388 8, 896	3, 367 3, 700 4, 130 4, 274 4, 485	3, 401 3, 718 3, 987 4, 114 4, 411
1955	38, 830	28, 906	13, 460	7, 641	1, 693	6, 112	9, 924	4, 795	5, 129
1956	42, 334	31, 720	14, 420	8, 606	1, 905	6, 789	10, 614	4, 995	5, 619
1957	44, 970	33, 867	15, 340	8, 844	2, 101	7, 582	11, 103	5, 146	5, 957
1958	45, 129	33, 642	14, 152	9, 028	2, 346	8, 116	11, 487	5, 060	6, 427
1959	51, 542	39, 245	16, 420	10, 630	2, 809	9, 386	12, 297	5, 104	7, 193
1960	56, 028	42, 832	17, 688	11, 525	3, 139	10, 480	13, 196	5, 329	7, 867
1961	57, 678	43, 527	17, 223	11, 857	3, 191	11, 256	14, 151	5, 324	8, 827
1962	63, 164	48, 034	19, 540	12, 605	3, 246	12, 643	15, 130	5, 684	9, 446
1963 4	69, 775	53, 675	22, 125	13, 725	3, 400	14, 425	16, 100	5, 800	10, 300
1962: January	56, 689	43, 188	17, 128	11, 681	3, 148	$\begin{array}{c} 11, 231 \\ 11, 254 \\ 11, 329 \\ 11, 522 \\ 11, 670 \\ 11, 839 \end{array}$	13, 501	4, 846	8, 650
February	56, 084	42, 979	17, 157	11, 456	3, 112		13, 105	4, 292	8, 813
March	56, 210	43, 075	17, 339	11, 308	3, 099		13, 135	4, 168	8, 967
April.	57, 215	43, 711	17, 710	11, 373	3, 106		13, 504	4, 375	9, 129
May	58, 173	44, 338	18, 075	11, 450	3, 143		13, 835	4, 596	9, 230
June	58, 959	45, 056	18, 479	11, 567	3, 171		13, 903	4, 644	9, 259
July August September October November December	59, 205 59, 837 60, 030 60, 441 61, 203 63, 164	45, 490 46, 020 46, 145 46, 526 47, 052 48, 034	18, 770 19, 018 18, 972 19, 193 19, 416 19, 540	11, 574 11, 637 11, 691 11, 777 11, 960 12, 605	3, 193 3, 226 3, 239 3, 250 3, 259 3, 246	11, 953 12, 139 12, 243 12, 306 12, 417 12, 643	13, 715 13, 817 13, 885 13, 915 14, 151 15, 130	4, 511 4, 580 4, 642 4, 768 4, 884 5, 684	9, 20 9, 23 9, 24 9, 24 9, 14 9, 26 9, 44
1963: January	62, 462	47, 920	19, 582	12, 453	3, 211	12, 674	14, 542	5, 071	9, 47
February	61, 989	47, 852	19, 678	12, 250	3, 185	12, 739	14, 137	4, 511	9, 62
March	62, 149	48, 075	19, 930	12, 149	3, 177	12, 819	14, 074	4, 374	9, 70
April	63, 167	48, 806	20, 376	12, 197	3, 200	13, 033	14, 361	4, 581	9, 78
May	64, 135	49, 484	20, 794	12, 272	3, 245	13, 173	14, 651	4, 793	9, 85
June	64, 987	50, 307	21, 236	12, 422	3, 281	13, 368	14, 680	4, 783	9, 85
July	65, 491	50, 894	21, 593	12, 459	3, 316	13, 526	14, 597	4, 760	9, 83
August	66, 308	51, 526	21, 819	12, 607	3, 357	13, 743	14, 782	4, 839	9, 94
September	66, 538	51, 718	21, 725	12, 702	3, 377	13, 914	14, 820	4, 833	9, 98
October	67, 088	52, 257	21, 971	12, 845	3, 400	14, 041	14, 831	4, 898	9, 93
November	67, 746	52, 695	22, 107	13, 046	3, 407	14, 135	15, 051	4, 999	10, 05
December 4	69, 775	53, 675	22, 125	13, 725	3, 400	14, 425	16, 100	5, 800	10, 30

Includes all consumer credit extended for the purpose of purchasing automobiles and other consumer goods.
 Includes only such loans held by financial institutions; those held by retail outlets are included in "other

<sup>4</sup> Single-payment loans and service credit.
 <sup>4</sup> Preliminary; December by Council of Economic Advisers.

NOTE.—Series revised beginning 1962. For details, see Federal Reserve Bulletin, November 1963. Data for Alaska and Hawaii included beginning January and August 1959, respectively.

Source: Board of Governors of the Federal Reserve System (except as noted).

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TABLE C-5	).—Instalment credit extended and repaid, 1946–63	
	[Millions of dollars]	

Year or month	То	tal	Automobile paper		Other consumer goods paper		Repair and modernization loans		Personal loans	
	Ex-	Re-	Ex-	Re-	Ex-	Re-	Ex-	Re-	Ex-	Re-
	tended	paid	tended	paid	tended	paid	tended	paid	tended	paid
1946	8, 495	6, 785	1, 969	1, 443	3, 077	2, 603	423	200	3, 026	2, 539
1947	12, 713	10, 190	3, 692	2, 749	4, 498	3, 645	704	391	3, 819	3, 405
1948	15, 585	13, 284	5, 217	4, 123	5, 383	4, 625	714	579	4, 271	3, 957
1949	18, 108	15, 514	6, 967	5, 430	5, 865	5, 060	734	689	4, 542	4, 335
1950	21, 558	18, 445	8, 530	7, 011	7, 150	6, 057	835	717	5, 043	4, 660
1951	23, 576	22, 985	8, 956	9, 058	7, 485	7, 404	841	772	6, 294	5, 751
1952	29, 514	25, 405	11, 764	10, 003	9, 186	7, 892	1, 217	917	7, 347	6, 593
1953	31, 558	27, 956	12, 981	10, 879	9, 227	8, 622	1, 344	1, 119	8, 006	7, 336
1954	31, 051	30, 488	11, 807	11, 833	9, 117	9, 145	1, 261	1, 255	8, 866	8, 255
1955	38, 972	33, 634	16, 734	13, 082	10, 642	9, 752	1, 393	1, 316	10, 203	9, 484
1956	39, 868	37, 054	15, 515	14, 555	11, 721	10, 756	1, 582	1, 370	11, 051	10, 373
1957	42, 016	39, 868	16, 465	15, 545	11, 807	11, 569	1, 674	1, 477	12, 069	11, 276
1958	40, 119	40, 344	14, 226	15, 415	11, 747	11, 563	1, 871	1, 626	12, 275	11, 741
1958	48, 052	42, 603	17, 779	15, 579	13, 982	12, 402	2, 222	1, 765	14, 070	12, 857
1960	49, 560	45, 972	17, 654	16, 384	14, 470	13, 574	2, 213	1, 883	15, 223	14, 130
1961	48, 396	47, 700	16, 007	16, 472	14, 578	14, 246	2, 068	2, 015	15, 744	14, 967
1962	55, 126	50, 620	19, 796	17, 478	15, 685	14, 939	2, 051	1, 996	17, 594	16, 206
1963 <sup>1</sup>	60, 575	54, 900	21, 925	19, 300	16, 900	15, 800	2, 175	2, 025	19, 575	17, 775
				ន	easonall	y adjuste	d			
1962: January	4, 278	4,092	1, 511	1, 436	1, 229	1, 195	160	166	1, 378	1, 295
February	4, 357	4,097	1, 553	1, 408	1, 279	1, 238	157	167	1, 368	1, 284
March	4, 418	4,106	1, 592	1, 405	1, 238	1, 220	170	167	1, 418	1, 314
April	4, 604	4,119	1, 645	1, 397	1, 335	1, 232	170	166	1, 454	1, 324
May	4, 644	4,224	1, 667	1, 460	1, 314	1, 248	182	171	1, 481	1, 345
June	4, 579	4,190	1, 638	1, 435	1, 299	1, 246	179	168	1, 463	1, 341
July	4, 640	4, 266	1,671	1, 464	1,309	$\begin{array}{c} 1,271\\ 1,258\\ 1,276\\ 1,238\\ 1,268\\ 1,268\\ 1,262\end{array}$	177	169	1, 483	1, 362
August	4, 651	4, 263	1,691	1, 480	1,292		179	168	1, 489	1, 357
September	4, 543	4, 293	1,566	1, 467	1,306		165	164	1, 506	1, 386
October	4, 639	4, 271	1,700	1, 494	1,280		169	163	1, 490	1, 376
November	4, 855	4, 372	1,776	1, 523	1,364		167	165	1, 548	1, 416
December	4, 826	4, 341	1,739	1, 509	1,415		164	166	1, 508	1, 404
1963: January February March April May June	4, 899 4, 957 4, 973 5, 008 4, 985 5, 054	4, 414 4, 462 4, 496 4, 487 4, 544 4, 568	1,807 1,809 1,811 1,870 1,847 1,820	$1,564 \\1,566 \\1,546 \\1,585 \\1,611 \\1,588$	$1,360 \\1,395 \\1,406 \\1,359 \\1,357 \\1,408$	1,277 1,289 1,324 1,276 1,294 1,317	172 169 180 187 188 186	167 165 170 170 170 170 167	1, 560 1, 584 1, 576 1, 592 1, 593 1, 640	1, 406 1, 442 1, 456 1, 456 1, 469 1, 496
July August September October November December <sup>1</sup>	5, 100 5, 100 5, 093 5, 311 4, 979 5, 095	4, 591 4, 619 4, 752 4, 780 4, 596 4, 670	1,854 1,802 1,730 1,910 1,792 1,800	$1,603 \\ 1,607 \\ 1,659 \\ 1,676 \\ 1,638 \\ 1,675$	1,409 1,441 1,425 1,457 1,432 1,475	$1, 330 \\ 1, 326 \\ 1, 347 \\ 1, 362 \\ 1, 324 \\ 1, 325$	191 185 181 188 168 170	171 170 174 170 167 170	1, 646 1, 672 1, 757 1, 756 1, 587 1, 650	1, 487 1, 516 1, 572 1, 572 1, 467 1, 500

<sup>1</sup> Preliminary; December by Council of Economic Advisers.

Note.—Series revised beginning 1962. For details, see Federal Reserve Bulletin, November 1963. Data for Alaska and Hawaii Included beginning January and August 1959, respectively. Therefore, the difference between extensions and repayments for January and August 1959 and for the year 1959 does not equal the net change in credit outstanding.

Source: Board of Governors of the Federal Reserve System (except as noted).

# TABLE C-51.-Mortgage debt outstanding, by type of property and of financing, 1939-63 [Billions of dollars]

				Nonfa	urm prop	erties			
				1- to 4	-family l	louses		Multi-	
End of year or quarter	All prop- erties	Total		Government under- written			Con-	family and com- mercial	Farm prop- erties
			Total	Total	FHA in- sured	VA guar- anteed	ven- tional 1	prop- erties <sup>2</sup>	
1939	35.5	28.9	16.3	1.8	1.8		14.5	12.5	6.6
1940	36.5	30. 0	17.4	2.3	2.3		15. 1	12.6	6.5
1941	37.6	31. 2	18.4	3.0	3.0		15. 4	12.9	6.4
1942	36.7	30. 8	18.2	3.7	3.7		14. 5	12.5	6.0
1943	35.3	29. 9	17.8	4.1	4.1		13. 7	12.1	5.4
1944	84.7	29. 7	17.9	4.2	4.2		13. 7	11.8	4.9
1945	35.5	<b>30.8</b>	18.6	4.3	4.1	0.2	14.3	12. 2	4, 8
1946	41.8	<b>36.9</b>	23.0	6.1	3.7	2.4	16.9	13. 8	4, 9
1947	48.9	<b>43.9</b>	28.2	9.3	3.8	5.5	18.9	15. 7	5, 1
1948	56.2	<b>50.9</b>	33.3	12.5	5.3	7.2	20.8	17. 6	5, 3
1949	62.7	<b>57.1</b>	37.6	15.0	6.9	8.1	22.6	19. 5	5, 6
1950	72.8	66.7	45.2	18. 9	8.6	10. 3	26. 3	21.6	6. 1
1951	82.3	75.6	51.7	22. 9	9.7	13. 2	28. 8	23.9	6. 7
1952	91.4	84.2	58.5	25. 4	10.8	14. 6	33. 1	25.7	7. 2
1953	101.3	93.6	66.1	28. 1	12.0	16. 1	38. 0	27.5	7. 7
1954	113.7	105.4	75.7	32. 1	12.8	19. 3	43. 6	29.7	8. 2
1955	129. 9	120. 9	88.2	38. 9	14. 3	24.6	49.3	32.6	9.0
1956	144. 5	134. 6	99.0	43. 9	15. 5	28.4	55.1	35.6	9.8
1957	156. 5	146. 1	107.6	47. 2	16. 5	30.7	60.4	38.5	10.4
1958	171. 8	160. 7	117.7	50. 1	19. 7	30.4	67.6	43.0	11.1
1959	190. 8	178. 7	130.9	53. 8	23. 8	30.0	77.0	47.9	12.1
1960	206. 8	194. 0	141. 3	56. 4	26. 7	29.7	84.8	52. 7	12.8
	226. 3	212. 4	153. 1	59. 1	29. 5	29.6	93.9	59. 3	13.9
	251. 6	236. 4	166. 5	62. 0	32. 3	29.7	104.5	69. 9	15.2
	281. 3	264. 4	182. 4	(*)	(4)	(4)	(4)	82. 1	16.8
1962: I 3	231. 1	216. 8	155.3	59.9	30. 3	29.6	95.4	61.5	14. 2
II 3	237. 8	223. 1	159.1	60.4	30. 9	29.5	98.7	64.0	14. 7
III 8	244. 5	229. 6	162.9	61.0	31. 5	29.5	101.9	66.7	14. 9
IV 8	251. 6	236. 4	166.5	62.0	32. 3	29.7	104.5	69.9	15. 2
1963: I 3	257. 1	241. 6	169. 2	62.8	33.0	29.8	106. 4	72. 4	15.5
II 3	265. 2	249. 1	173. 7	63.5	33.5	30.0	110. 2	75. 4	16.1
III 3	273. 3	256. 8	178. 3	64.3	34.3	30.0	114. 1	78. 5	16.6
IV 3	281. 3	264. 4	182. 4	(4)	(•)	(4)	( <sup>4</sup> )	82. 1	16.8

Derived figures.
 Includes negligible amount of farm loans held by savings and loan associations.
 Preliminary.
 Not available.

Source: Board of Governors of the Federal Reserve System, estimated and compiled from data supplied by various Government and private organizations.

#### TABLE C-52 .- Net public and private debt, 1929-63 1

#### [Billions of dollars]

				Private									
			<b>a</b>		(	Corpora	te		Individ	lual and	noncor	porate	
End of	Total	Fed- eral Gov-	state and local								Non	farm	
Joan		ern- ment and agency	ern- ment 3	Total	Total	Long- term	Short- term	Total	Farm <sup>3</sup>	Total	Mort- gage	Com- mer- cial and finan- cial 4	Con- sumer
1929	190. 9	16.5	13. 2	161. 2	88.9	47. 5	41.6	72. 3	12. 2	60.1	31. 2	22.4	6.4
1930	191. 0	16.5	14. 1	160. 4	89.3	51. 1	38. 2	71. 1	11.8	59.3	32. 0	21.6	5.8
1931	181. 9	18.5	15. 5	147. 9	83.5	50. 3	33. 2	64. 4	11.1	53.3	30. 9	17.6	4.8
1932	174. 6	21.3	16. 6	136. 7	80.0	49. 2	30. 8	56. 7	10.1	46.6	29. 0	14.0	3.6
1933	168. 5	24.3	16. 7	127. 5	76.9	47. 9	29. 1	50. 6	9.1	41.5	26. 3	11.7	3.5
1934	171. 4	30.4	15. 9	125. 1	75.5	44. 6	30. 9	49. 6	8.9	40.6	25. 5	11.2	3.9
1935	174. 7	34. 4	16. 0	124. 2	74. 8	43.6	31. 2	49. 4	9.1	40.5	24. 8	10.8	4.9
1936	180. 3	37. 7	16. 2	126. 4	76. 1	42.5	33. 5	50. 3	8.6	41.7	24. 4	11.2	6.1
1937	182. 0	39. 2	16. 1	126. 7	75. 8	43.5	32. 3	50. 9	8.6	42.3	24. 3	11.3	6.7
1938	179. 6	40. 5	16. 0	123. 1	73. 3	44.8	28. 4	49. 8	9.0	40.9	24. 5	10.1	6.3
1939	183. 2	42. 6	16. 3	124. 3	73. 5	44.4	29. 2	50. 8	8.8	42.0	25. 0	9.8	7.2
1940	189. 9	44.8	16. 5	128.6	75.6	43.7	31. 9	53.0	9.1	43. 9	26. 1	9.5	8.3
1941	211. 6	56.3	16. 3	139.0	83.4	43.6	39. 8	55.6	9.3	46. 3	27. 1	10.0	9.2
1942	259. 0	101.7	15. 8	141.5	91.6	42.7	49. 0	49.9	9.0	40. 9	26. 8	8.1	6.0
1943	313. 6	154.4	14. 9	144.3	95.5	41.0	54. 5	48.8	8.2	40. 5	26. 1	9.5	4.9
1944	370. 8	211.9	14. 1	144.8	94.1	39.8	54. 3	50.7	7.7	42. 9	26. 0	11.8	5.1
1945	406. 3	252. 7	13.7	139. 9	85.3	38.3	47.0	54.6	7.3	47. 4	27.0	14.7	5.7
1946	397. 4	229. 7	13.6	154. 1	93.5	41.3	52.2	60.6	7.6	53. 0	32.5	12.1	8.4
1947	417. 4	223. 3	14.4	179. 7	108.9	46.1	62.8	70.8	8.6	62. 3	38.8	11.9	11.6
1948	433. 6	216. 5	16.2	200. 9	117.8	52.5	65.3	83.1	10.8	72. 4	45.1	12.9	14.4
1948	448. 4	218. 6	18.1	211. 7	118.0	56.5	61.5	93.7	12.0	81. 8	50.6	13.9	17.3
1950	490. 3	218.7	20. 7	250. 9	142.1	60.1	81.9	108.8	12.3	96. 6	59.4	15.8	21. 4
1951	524. 0	218.5	23. 3	282. 2	162.5	66.6	95.9	119.7	13.6	106. 2	67.4	16.2	22. 6
1952	555. 2	222.9	25. 8	306. 5	171.0	73.3	97.7	135.5	15.2	120. 4	75.2	17.8	27. 4
1953	586. 5	228.1	28. 6	329. 8	179.5	78.3	101.2	150.3	16.9	133. 6	83.8	18.4	31. 4
1954	612. 0	230.2	33. 4	348. 4	182.8	82.9	100.0	165.6	17.6	147. 9	94.6	20.8	32. 5
1955 1956 1957 1958 1958 1959	672.3 707.5 738.9 782.6 846.2	231. 5 225. 4 224. 4 232. 7 243. 2	38.4 42.7 46.7 50.9 55.6	402. 5 439. 4 467. 8 499. 1 547. 4	212. 1 231. 7 246. 7 259. 5 283. 3	90.0 100.1 112.1 121.2 129.3	122.2 131.7 134.6 138.4 154.0	190. 4 207. 7 221. 1 239. 5 264, 1	18.8 19.5 20.3 23.3 23.0	171. 6 188. 2 200. 8 216. 2 241. 1	108.7 121.3 131.6 144.6 160.8	24.0 24.4 24.3 26.5 28.7	38.9 42.5 44.8 45.1 51.5
1960	889.4	241.0	60.0	588.4	301.7	139.1	162.7	286. 6	25.3	261. 3	174, 5	30.8	56.0
1961	944.1	248.1	65.0	631.0	321.5	149.1	172.4	309. 5	27.8	281. 7	190, 1	33.9	57.7
1962	1,017.3	255.9	73.7	687.6	346.0	161.2	184.8	341. 7	30.5	311. 2	210, 9	36.8	63.5
1963 <sup>5</sup>	1,095.9	260.9	82.1	752.9	371.6	175.5	196.1	381. 3	32.8	348. 5	237, 6	41.1	69.8

Net public and private debt outstanding is a comprehensive aggregate of the indebtedness of borrowers after elimination of certain types of duplicating governmental and corporate debt. For a further explanation of the concept, see Survey of Current Business, October 1950.
 Data for State and local government debt are for June 30.
 Farm mortgages and farm production loans. Farmers' financial and consumer debt is included in the nonfarm categories.
 Financial debt is debt owed to banks for purchasing or carrying securities, customers' debt to brokers, and debt owed to life insurance companies by policyholders.
 Preliminary estimates by Council of Economic Advisers.

NOTE.—Revisions for 1929-39 and 1955-63 in the consumer credit data of the Board of Governors of the Federal Reserve System have not yet been fully incorporated into this series.

Sources: Department of Commerce, Treasury Department, Board of Governors of the Federal Reserve System, and Federal Home Loan Bank Board (except as noted).

## **GOVERNMENT FINANCE**

#### TABLE C-53.-U.S. Government debt, by kind of obligation, 1929-63 [Billions of dollars]

••••••••••••••••••••••••••••••••••••••		Interest-bearing public debt								
End of year or month	Gross public debt and	Marketal iss	ble public ues	Nonmarl	tetable put	olic issues	<u>,</u>			
	guar- anteed issues <sup>1</sup>	Short- term issues <sup>2</sup>	Treasury bonds	United States savings bonds	Treasury tax and savings notes	Invest- ment bonds <sup>3</sup>	Special issues 4			
1929	16.3	3.3	11.3				0.6			
1930	16.0	2.9	11.3				.8			
1931	17.8	2.8 5.9	13.5				.4			
1933	24.0	7.5	14.7				.4			
1934	31.5	11, 1	15,4				.0			
1936	35.1	14.2	14.3	0.2			.6			
1937	41.9	12.5	20.5	1.0			2.2			
1938	44.4	9.8 7.7	24.0	1.4			3.2 4.2			
1940	50.9	7.5	28.0	3.2			5.4			
1941	64.3	8.0	33.4	6.1	2.5		7.0			
1942	170.1	47.1	67.9	27.4	8.6		9.0 12.7			
1944	232.1	69.9	91.6	40.4	9.8		16.3			
1945	278.7	78.2	120.4	48.2	8.2		20.0			
1947	257.0	47.7	117.9	52.1	5.4	1.0	29.0			
1948	252.9	45.9	111.4	55.1	4.6	1.0	31.7			
1040	201.2	58.3	04.0	58.0	8.6	1.0	33.7			
1951	259.5	65.6	76.9	57.6	7.5	13.0	35.9			
1952	267.4	68.7	79.8	57.9	5.8	13.4 12.0	39.2 41.2			
1954	278.8	76.0	81.8	57.7	4.5	12.7	42.6			
1955	280.8	81.3	81.9	57.9	(5)	12.3	43.9			
1956	276.7	79.5	80.8 82.1	56.3 52.5		11.6	45.6			
1958	283.0	92.2	83.4	51.2	<u>ک</u>	9.0	44.8			
1959	290.9	103.5	84.8	48.2	(*)	7.6	43.0			
1960	290.4	120.5	79.8	47.5	8	5.1	44.5			
1962	304.0	124.6	78.4	47.5		4.4	43.4			
1960	908.0	121. 2	76 8	47.5		5.7	40.1			
February	290.9	121.0	76.6	47.5	6	5.0	42.8			
March	296.5	120.0	76.6	47.6		4.8	42.8			
May	299.6	122.7	75. 5	47.6	6	4.8	44.3			
June	298.6	121.0	75.0	47.6	(*)	4.7	44.9			
July	298.3 302.3	121.9 122.1	75.0	47.7		4.7	43.8			
September	300.0	118.2	79.8	47.7	()	4.6	44.6			
November	302.6	121.6	79.7	47.7		4.5	43.9			
December	304.0	124.6	78.4	47.5	(6)	4.4	43.4			
1963: January	303.9	125.4	78.6	47.7		4.4	42.2			
March.	303.5	123.7	79.8	48.0	8	4.2	42.2			
April May	303.7	124.2	80.1	48.1		4.0	41.6			
June	306.5	121.5	82.0	48.3	6	3.9	44.8			
July	305.5	121.5	81.9	48.4	(0)	3.9	43.7			
August	307.2		80.5	48.5		3.9	45.5			
October	307.1	118.9	86.4	48.7	6	3.7	43.3			
November	308.9	120.1	86.4	48.8	(0)	3.7	43.6			
	1 01011	1	1	1	1	1	1			

<sup>1</sup> Total includes non-interest-bearing debt, fully guaranteed securities (except those held by the Treasury), Postal Savings bonds, prewar bonds, adjusted service bonds, depositary bonds, armed forces leave bonds, Rural Electrification Administration series bonds, foreign series certificates and bonds, Treasury certificates, and U.S. retirement plan bonds, not shown separately. Not all of total shown is subject to statutory debt limitation.
 <sup>2</sup> Bills, certificates of indebtedness, and notes.
 <sup>3</sup> Series A bonds and, beginning April 1961, series B convertible bonds.
 <sup>4</sup> Issued to U.S. Government investment accounts. These accounts also held \$14.4 billion of public marketable issues on December 31, 1963.
 <sup>4</sup> Less than \$50 million.

Source: Treasury Department.

### TABLE C-54.-Estimated ownership of U.S. Government obligations, 1939-63 [Par values,1 billions of dollars]

	Gross public debt and guaranteed issues <sup>2</sup>									
		Held				Held 1	oy "the j	oublic"		
End of year or month	Total	by U.S. Gov- ern- ment invest- ment ac- counts	Held by Federal Reserve banks	Total	Com- mercial banks*	Mutual savings banks and in- surance com- panies	Other corpora- tions 4	State and local govern- ments	Individ- uals <sup>6</sup>	Miscel- laneous inves- tors 7
1939	47.6	6, 5	2.5	38.6	15.9	9.4	2, 2	0.4	10.1	0.7
1940	50.9	7.6	2.2	41.1	17.3	10. 1	2.0	.5	10.6	.7
1941	64.3	9.5	2.3	52.5	21.4	11. 9	4.0	.7	13.6	.9
1942	112.5	12.2	6.2	94.0	41.1	15. 8	10.1	1.0	23.7	2.3
1943	170.1	16.9	11.5	141.6	59.9	21. 2	16.4	2.1	37.6	4.4
1944	232.1	21.7	18.8	191.6	77.7	28. 0	21.4	4.3	53.3	7.0
1945	278.7	27.0	24.3	227.4	90.8	34.7	22.2	6.5	64.1	9.1
1946	259.5	30.9	23.3	205.2	74.5	36.7	15.3	6.3	64.2	8.1
1947	257.0	34.4	22.6	200.1	68.7	35.9	14.1	7.3	65.7	8.4
1948	252.9	37.3	23.3	192.2	62.5	32.7	14.8	7.9	65.5	8.9
1948	257.2	39.4	18.9	198.9	66.8	31.5	16.8	8.1	66.3	9.4
1950	256. 7	39. 2	20. 8	196. 8	61.8	29.6	19.7	8.8	66. 3	10. 5
1951	259. 5	42. 3	23. 8	193. 4	61.6	26.3	20.7	9.6	64. 6	10. 6
1952	267. 4	45. 9	24. 7	196. 9	63.4	25.5	19.9	11.1	65. 2	11. 7
1953	275. 2	48. 3	25. 9	201. 0	63.7	25.1	21.5	12.7	64. 8	13. 2
1954	278. 8	49. 6	24. 9	204. 2	69.2	24.1	19.2	14.4	63. 4	13. 9
1955	280. 8	51. 7	24.8	204.3	62.0	23. 1	23.5	15.3	64.7	15.6
1956	276. 7	54. 0	24.9	197.8	59.5	21. 3	19.1	16.3	65.5	16.1
1957	275. 0	55. 2	24.2	195.5	59.5	20. 2	18.6	16.6	64.0	16.6
1958	283. 0	54. 4	26.3	202.2	67.5	19. 9	18.8	16.5	63.0	16.6
1958	290. 9	53. 7	26.6	210.6	60.3	19. 5	22.8	18.0	68.0	22.1
1960	290. 4	55. 1	27. 4	207. 9	62. 1	18.1	20. 1	18.7	64.7	24. 2
1961	296. 5	54. 5	28. 9	213. 1	67. 2	17.5	19. 7	18.7	65.0	25. 0
1962	304. 0	55. 6	30. 8	217. 6	67. 2	17.5	20. 1	19.5	65.2	28. 0
1963 <sup>8</sup>	310. 1	58. 1	33. 6	218. 4	63. 5	16.7	20. 8	20.6	67.1	29. 8
1962: January	296. 9	53. 8	28. 5	214.6	67.8	17.8	20. 6	19.0	65. 1	24. 1
February	297. 4	54. 2	28. 4	214.8	66.6	17.8	21. 6	19.1	65. 1	24. 5
March	296. 5	54. 5	29. 1	213.0	64.1	18.0	20. 4	19.5	65. 4	25. 6
April	297. 4	53. 7	29. 2	214.4	65.4	17.8	20. 6	19.6	65. 2	25. 9
May	299. 6	55. 9	29. 6	214.1	65.4	17.8	21. 1	19.7	64. 7	25. 4
June	298. 6	56. 5	29. 7	212.5	65.2	17.6	19. 6	19.7	64. 7	25. 7
July	298. 3	55. 5	29. 8	213. 0	64. 8	17.8	20. 0	19.9	65. 1	25. 4
August	302. 3	57. 1	30. 4	214. 9	65. 0	17.8	21. 1	19.9	65. 0	26. 1
September	300. 0	56. 4	29. 8	213. 7	65. 2	17.7	19. 0	19.8	65. 1	27. 0
October	302. 6	56. 1	30. 2	216. 3	66. 5	17.6	19. 9	19.6	64. 9	27. 8
November	305. 9	57. 9	30. 5	217. 5	66. 1	17.6	21. 8	19.3	65. 0	27. 7
December	304. 0	55. 6	30. 8	217. 6	67. 2	17.5	20. 1	19.5	65. 2	28. 0
1963: January	303, 9	54. 5	30.3	219. 1	66. 7	17.6	21. 0	19.9	65.6	28. 2
February	305, 2	55. 1	30.6	219. 5	65. 8	17.5	21. 6	19.9	65.8	29. 0
March	303, 5	55. 1	31.0	217. 4	64. 7	17.5	20. 7	20.1	66.3	28. 1
April	303, 7	54. 3	31.2	218. 2	65. 1	17.2	21. 0	20.5	65.8	28. 6
May	305, 8	57. 1	31.3	217. 4	63. 9	17.1	22. 2	20.5	65.4	28. 3
June	306, 5	58. 4	32.0	216. 1	64. 4	16.9	20. 2	20.7	65.4	28. 3
July	305. 5	57. 1	32, 5	215. 9	63. 3	17. 1	20. 5	20. 9	66.0	28. 3
August	307. 2	58. 9	32, 4	215. 9	61. 7	17. 0	21. 3	21. 2	66.1	28. 7
September	307. 3	58. 3	32, 6	216. 4	63. 0	17. 0	19. 6	20. 9	66.5	29. 5
October	307. 1	57. 2	32, 8	217. 2	63. 1	16. 8	20. 4	20. 7	66.6	29. 5
November	308. 9	57. 7	33, 7	217. 5	62. 7	16. 8	21. 5	20. 3	66.8	29. 3
December <sup>8</sup>	310. 1	58. 1	33, 6	218. 4	63. 5	16. 7	20. 8	20. 6	67.1	29. 8

<sup>1</sup> United States savings bonds, series A-F and J, are included at current redemption value. <sup>2</sup> Excludes guaranteed securities held by the Treasury. Not all of total shown is subject to statutory debt limitation.

Geot inmitation. Includes commercial banks, trust companies, and stock savings banks in the United States and Terri-tories and island possessions; figures exclude securities held in trust departments. Since the estimates in this table are on the basis of par values and include holdings of banks in United States Territories and possessions, they do not agree with the estimates in Table C-46, which are based on book values and relate only to banks within the United States. A Breducts of how here and include property of the states of the states of the states of the states of the states.

<sup>4</sup> Exclusive of banks and insurance companies. <sup>5</sup> Includes trust, sinking, and investment funds of State and local governments and their agencies, and of Territories and possessions.

of Territories and possessions. Includes partnerships and personal trust accounts. Includes partnerships and personal trust accounts. Includes partnerships and loan associations, nonprofit institutions, corporate pension trust funds, dealers and brokers, and investments of foreign balances and international accounts in this country. Beginning with December 1946, the international accounts include investments by the International Bank for Recon-struction and Development, the International Monetary Fund, the International Development Associa-tion, the Inter-American Development Bank, and various U.N. funds, in special non-interest-bearing notes issued by the U.S. Government. Beginning with June 30, 1947, includes holdings of Federal land banks. Preliminary estimates by Council of Economic Advisers.

Source: Treasury Department (except as noted).

			M					
End of year or month	out- standing	Within 1 year	1 to 5 years	5 to 10 years	10 to 20 years	20 years and over	A verag	e length
		N	fillions o	of dollars			Years	Months
Fiscal year:								
1946	189,606	61,974	24, 763	41,807	17,461	43,599	9	1 1
1947	160,702	48 749	21,851	30,002	18,097	41,481	9	
1949	155,147	48,130	32, 562	16,746	22, 821	34, 888	8	จี
1950	155, 310	42, 338	51,292	7,792	28,035	25, 853	8	2
1951	137,917	43,908	46, 526	8,707	29,979	8,797	6	7
1952	140, 407	40,007	36 161	15,955	28,700	0,094	5	A
1954	150, 354	62, 734	29, 866	27, 515	28, 634	1,606	5	6
1955	155, 206	49,703	39,107	34, 253	28,613	3, 530	5	10
1956	154,953	58, 714	34, 401	28,908	28, 578	4, 351	5	4
1957	155,705	71,952	40,669	12,328	26,407	4,349	4	9
1958	178,027	07, 782 72,958	42, 557 58, 304	17,052	21,632	8,088	. 4	37
1960	183, 845	70, 467	72, 844	20,246	12,630	7,658	4	4
1961	187, 148	81, 120	58, 400	26, 435	10,233	10,960	4	6
1962	196,072 203,508	88, 442 85, 294	57,041	26,049	9,319 8,360	15, 221	<b>4</b> 5	
1962: January	197,628	86,416	64,921	20.918	11,959	13.414	4	6
February	197, 609	88, 417	62,910	20,916	11,954	13, 411	4	7
March	196, 524	87,209	59,679	23,720	10,677	15,239	4	11
Mav	198,198	90,577	55, 549	26,178	10,670	15, 232	4	10
June	196, 072	88, 442	57, 041	26, 049	9, 319	15, 221	4	îi
July.	196, 870	89, 244	57,055	26, 045	9, 313	15, 213	4	10
August	199,295	93,728	52,806	27,885	9,309	15,567	4	10
October	201.311	88, 284	57.728	32,403	7.348	15, 548	4	11
November	204, 222	88, 580	61, 614	31, 140	7,342	15, 545	<b>4</b>	11
December	203, 011	87, 284	61, 640	33, 983	4, 565	15, 539	4	11
1963: January	203, 959	87, 978	61, 657	33, 975	4, 566	15, 782	4	10
February	204,751	88, 951	59,003	36, 458	4, 566		4	10
April	203, 472	82,469	61,079	37,902	6,770	16,054	5	l i
May	204, 101	87, 797	58,007	35, 485	6,769	16,043	Š	i
June	203, 508	85, 294	58, 026	37, 385	8,360	14, 444	5	1
July	203, 491	85, 286	58, 035	37, 376	8, 359	14, 435	5	Q
August	203, 233	85, 976	59 095	33,622	8,359	14, 420	5	0
October	204, 282	84, 556	57,678	39, 100	8, 358	15,658	5	
November.	206, 551	88, 385	56, 660	37, 500	8, 358	15, 648	5	2
December	207, 571	89, 403	58, 487	35, 682	8, 357	15, 642	5	1
				1		ı '		•

## TABLE C-55.—Average length and maturity distribution of marketable interest-bearing public debt, 1946-63

NOTE.—All issues classified to final maturity except partially tax-exempt bonds, which are classified to earliest call date.

Source: Treasury Department.

ı.

Fiscal or calendar year	Net budget receipts <sup>1</sup>	Budget expendi- tures	Surplus or deficit ()	Public debt at end of year <sup>2</sup>
Fiscal year:	3 861	8 127	784	16 031
	0,001	0,121	104	10, 201
1930	4,058 8,116	3, 320	738	16, 185
1932	1, 924	4,659	-2,735	19, 487
1933	1,997	4, 598	-2,602	22, 539
1934	3,015	6, 645	-3,630	27,053
1935	3, 706	6, 497	-2,791	28, 701
1936	3,997	8,422	-4,425	33,779
1938	4,900 5,598	7,733 8 785	-2,777	30, 420
1939	4,979	8, 841	-3,862	40, 440
1040	5 137	9.055	- 2 019	42 069
1941	7,096	13,255	-6.159	48,961
1942	12, 547	34, 037	-21,490	72, 422
1943	21,947	79, 368	-57,420	136, 696
1944	43, 563	94, 986	-51, 423	201,003
1945	44, 362	98, 303	- 53, 941	258, 682
1946	39,650	60, 326	-20,676	269, 422
1947	39,677	38,923	754	258,286
1949	37,663	39,474	-1.811	252, 770
1050	94 400	90 K44	0,100	057 957
1950	30, 422 47, 480	43 970	-3,122	257, 357
1952	61, 287	65, 303	-4.017	259, 105
1953	64, 671	74, 120	-9,449	266, 071
1954	64, 420	67, 537	-3, 117	271, 260
1955	60, 209	64, 389	-4,180	274, 374
1956	67,850	66, 224	1,626	272, 751
1907	70, 002	68,900	1,596	270, 527
1959	67, 915	80, 342	-12, 427	284, 706
1960	77 763	76 530	1 994	986 331
1961	77,659	81.515	-3,856	288, 971
1962	81,409	87,787	-6,378	298, 201
1963	86, 376	92,642	-6,266	305, 860
1904	80, 400	98, 405	-10,005	311,800
1965 <sup>3</sup>	93, 000	97, 900	-4,900	317,000
Calendar year:				
1948	40,800	35, 559	5, 241	252,800
1919	07, 101	41,000	-3, 592	257,130
1950	37, 235	37,657	-422	256, 708
1951	52, 877 84 705	56, 236	-3,358	259,419
1953	63,654	70, 347	-9 157	275.168
1954	60, 938	64, 622	-3, 683	278, 750
1955	63, 119	65 801	_2 771	280, 760
1956	70, 616	66, 838	3, 779	276, 628
1957	71, 749	71, 157	592	274, 898
1050	68, 262	75, 349	-7,088	282, 922
1000	12,138	19,118	-7,040	
1960	79, 518	77, 565	1, 953	290, 217
1961	78, 157	84,463	6,306	296, 169
1904	84,709 87 514	91,907		303,470
AVVV '	01,010	<i>5</i> 2, 100	-0,012	000,047

### TABLE C-56.—Federal budget receipts and expenditures and the public debt, 1929-65

[Millions of dollars]

<sup>1</sup> Gross receipts less refunds of receipts and transfers of tax receipts to the old-age and survivors insurance trust fund, the disability insurance trust fund, the railroad retirement account, the unemployment trust fund, and the highway trust fund.
<sup>2</sup> Excludes guaranteed issues; therefore, differs from total shown in Tables C-53 and C-54. The change in the public debt from year to year reflects not only the budget surplus or deficit but also changes in the Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on hand, and the use of corporate debt and investment transactions by certain Government's cash on the government's cash on th Bestimate.
Preliminary.

NOTE.—Certain interfund transactions are excluded from budget receipts and expenditures beginning fiscal year 1932. For years prior to 1932, the amounts of such transactions are not significant.

Sources: Treasury Department and Bureau of the Budget.

# TABLE C-57.-Federal budget receipts by source and expenditures by function, fiscal years 1946-65 [Millions of dollars]

	]	Budget re	eceipts b	y source								
Fiscal year	Total	Indi- vidual income taxes	Corpo- ration income taxes	Excise taxes	All other re- ceipts <sup>1</sup>	Total	Na- tional defense	Veter- ans' serv- ices and bene- fits	Agri- cul- ture and agri- cultur- al re- sources	Inter- est	All other expend- itures <sup>2</sup>	Budget surpius or defi- cit (-)
1946 1947 1948 1949 1950 1951 1952 1953 1953	39, 650 39, 677 41, 375 37, 663 36, 422 47, 480 61, 287 64, 671 64 420	16, 157 17, 835 19, 305 15, 548 15, 745 21, 643 27, 913 30, 108 29 542	11, 833 8, 569 9, 678 11, 195 10, 448 14, 106 21, 225 21, 238 21 101	6, 999 7, 207 7, 356 7, 502 7, 549 8, 648 8, 851 9, 868 9, 945	4, 661 6, 066 5, 037 3, 418 2, 679 3, 083 3, 298 3, 456 3, 833	60, 326 38, 923 32, 955 39, 474 39, 544 43, 970 65, 303 74, 120 67, 537	43, 176 14, 368 11, 771 12, 908 13, 009 22, 444 43, 976 50, 442 46, 986	4, 415 7, 381 6, 653 6, 725 6, 646 5, 342 4, 863 4, 368 4 341	747 1, 243 575 2, 512 2, 783 650 1, 045 2, 955 2, 573	4, 816 5, 012 5, 248 5, 445 5, 817 5, 817 5, 934 6, 578 6 470	7, 173 10, 917 8, 708 11, 884 11, 288 9, 819 9, 486 9, 777 7, 167	-20,676 754 8,419 -1,811 -3,122 3,510 -4,017 -9,449 -3,117
1955 1956 1957 1958 1959 1960 1960 1961 1962 <sup>3</sup> _ 1963 <sup>3</sup>	60, 209 67, 850 70, 562 68, 550 67, 915 77, 763 77, 659 81, 409 96 376	28, 747 32, 188 35, 620 34, 724 36, 719 40, 715 41, 338 45, 571	17, 861 20, 880 21, 167 20, 074 17, 309 21, 494 20, 954 20, 523 21, 570	9, 131 9, 929 9, 055 8, 612 8, 504 9, 137 9, 063 9, 585 9, 015	4, 469 4, 854 4, 721 5, 141 5, 384 6, 418 6, 304 5, 731 7, 204	64, 389 66, 224 68, 966 71, 369 80, 342 76, 539 81, 515 87, 787 99, 642	40, 695 40, 723 43, 360 44, 234 46, 491 45, 691 47, 494 51, 103 52 755	4, 522 4, 810 4, 870 5, 184 5, 287 5, 266 5, 414 5, 403 5, 196	4, 388 4, 868 4, 546 4, 419 6, 590 4, 882 5, 173 5, 895 6, 948	6, 438 6, 846 7, 307 7, 689 7, 671 9, 266 9, 050 9, 198 9, 980	8, 346 8, 977 8, 883 9, 843 14, 303 11, 434 14, 384 16, 186 17, 773	-4, 180 1, 626 1, 596 -2, 819 -12, 427 1, 224 -3, 856 -6, 378 -6, 378
1965 3 4	93, 000			ə, ə10 	(, 284 	92, 042 98, 405 97, 900	<i>••••••••</i>		0, 948 	ə, əəu 		

Includes employment taxes, estate and gift taxes, customs revenues, and miscellaneous receipts. See also Note below.
 Includes expanditures for international affairs and finance; space research and technology; natural resources; commerce and transportation; housing and community development; health, labor, and welfare; education; and general government. Annual expenditures (millions of dollars) for space research and technology; 1054-1964 are, respectively: 90, 74, 71, 76, 89, 145, 401, 744, 1,257, 2,400, and 4,200. Also includes adjustment to daily Treasury statement (for actuals) and allowance for contingencies (for estimates). See also Note below.
 Receipts reflect new depreciation guidelines and investment tax credit.

4 Estimate.

Nore.-Total budget receipts and total budget expenditures and the "all other" categories exclude cer-tain interfund transactions.

Sources: Treasury Department and Bureau of the Budget.

Fiscal or calendar year Fiscal year: 1946		Total			Federal	L	State and local *			
	Cash re- ceipts	Cash pay- ments	Excess of re- ceipts or of pay- ments (-)	Cash re- ceipts	Cash pay- ments	Excess of re- ceipts or of pay- ments (-)	Cash re- ceipts	Cash pay- ments	Excess of re- ceipts or of pay- ments (-)	
Fiscal year: 1946 1947 1948 1948 1949	54. 2 55. 6 59. 6 57. 6	70. 2 47. 5 50. 2 56. 3		43. 5 43. 5 45. 4 41. 6	61. 7 36. 9 36. 5 40. 6	18.2 6.6 8.9 1.0	10. 7 12. 1 14. 2 16. 0	8.5 10.6 13.7 15.7	2.2 1.5 .5 .3	
1950 1951 1952 1953 1953 1954	<b>58. 2</b> 72. 5 88. 7 93. 9 95. 6	61.5 65.2 88.9 99.1 96.1	-3.3 7.3 2 -5.2 4	40. 9 53. 4 68. 0 71. 5 71. 6	43. 1 45. 8 68. 0 76. 8 71. 9	$ \begin{array}{r} -2.2 \\ 7.6 \\ (3) \\ -5.3 \\2 \\ \end{array} $	17. 3 19. 1 20. 7 22. 4 24. 0	18. 4 19. 4 20. 9 22. 3 24. 2	1.1 3 2 .1 2	
1955 1956 1957 1958 1958	93.5 105.8 113.5 115.0 117.0	97.5 101.5 111.8 118.3 132.3	-4.0 4.2 1.7 -3.3 -15.3	67. 8 77. 1 82. 1 81. 9 81. 7	70. 5 72. 5 80. 0 83. 5 94. 8	$\begin{array}{c} -2.7 \\ 4.5 \\ 2.1 \\ -1.6 \\ -13.1 \end{array}$	25. 7 28. 7 31. 4 33. 1 35. 3	27. 0 29. 0 31. 8 34. 8 37. 5	-1.3 3 4 -1.7 -2.2	
1960 1961 1962 1963 1964 <sup>6</sup>	134. 5 139. 4 148. 0 159. 3	132. 9 141. 7 153. 5 162. 7	1.6 -2.3 -5.5 -3.3	95. 1 97. 2 101. 9 109. 7 114. 4	94.3 99.5 107.7 113.8 122.7	.8 2.3 5.8 4.0 8.3	39.4 42.2 46.1 49.6	38.6 42.2 45.8 48.9	(*) .3 .7	
1965 5				119. 7	122. 7	-2.9	- <b></b>			
Calendar year: 1946 1947 1948 1949	52.9 57.4 60.0 57.9	50. 9 50. 7 51. 8 59. 8	2.0 6.7 8.2 1.8	41. 4 44. 3 44. 9 41. 3	41. 4 38. 6 36. 9 42. 6	.1 5.7 8.0 -1.3	11. 4 13. 1 15. 1 16. 6	9.5 12.1 14.9 17.1	1.9 1.0 .2 5	
1950 1951 1952 1953 1954	60.4 79.1 93.0 93.5 93.3	61. 1 78. 3 93. 6 100. 4 95. 3	6 .9 6 -6.9 -2.0	42. 4 59. 3 71. 3 70. 2 68. 6	42. 0 58. 0 72. 0 77. 4 69. 7	.5 1.2 6 7.2 1.1	18.0 19.9 21.7 23.2 24.7	19. 1 20. 2 21. 6 23. 0 25. 6	1.1 4 .1 .3 9	
1955 1956 1957 1958 1958 1959	98.4 110.2 116.8 115.9 124.6	100. 2 105. 2 116. 6 125. 2 1 <b>33</b> . 1	1.8 5.0 .2 9.3 8.5	71. 4 80. 3 84. 5 81. 7 87. 6	72. 2 74. 8 83. 3 89. 0 95. 6	7 5.5 1.2 -7.3 -8.0	26. 9 29. 9 32. 3 34. 1 37. 1	28. 0 30. 4 33. 3 36. 2 37. 5	-1.1 5 -1.0 -2.1 5	
1960 1961 1962	139. 3 141. 8 154. 0	135. 4 148. 8 159. 3	3.9 -7.0 -5.3	98. 3 97. 8 106. 2	94.7 104.6 111.9	3.6 6.8 5.7	41.1 44.0 47.8	40.7 44.2 47.5	2 4	

[Billions of dollars]

<sup>1</sup> For derivation of Federal cash receipts and payments, see Budget of the United States Government for the Fiscal Year ending June 30, 1965, and Table C-61.
 <sup>2</sup> Estimated by Council of Economic Advisers from receipts and expenditures in the national income accounts. Cash receipts consist of personal tax and nontax receipts, indirect business tax and nontax accruals, and corporate tax accruals adjusted to a collection basis. Cash payments are total expenditures less Federal grants-in-aid and less contributions for social insurance. (Federal grants-in-aid are therefore excluded from State and local receipts and payments and included only in Federal payments.) See Table C-59.
 \* Surplus of \$40 million.
 \* Estimate.

Sources: Treasury Department, Bureau of the Budget, Department of Commerce, and Council of Eco-nomic Advisers.

	Tota	l govern	ment	Feders	l Govern	iment i	State and local government			
Calendar year or quarter	Re- ceipts	Ex- pendi- tures	Sur- plus or deficit (-) on income and prod- uct ac- count	Re- ceipts	Ex- pendi- tures	Sur- plus or deficit (-) on income and prod- uct ac- count	Re- ceipts	Ex- pendi- tures	Sur- plus or deficit () on income and prod- uct ac- count	
1929	11.3	10. 2	1.0	3.8	2.6	1. 2	7.6	7.7	-0.1	
1930	10. 8	11. 0	3	3.0	2.8	.3	7.8	8.4	5	
1931	9. 5	12. 3	-2.8	2.0	4.2	2.1	7.7	8.4	7	
1932	8. 9	10. 6	1.7	1.7	3.2	1.5	7.3	7.6	2	
1933	9. 3	10. 7	-1.4	2.7	4.0	1.3	7.2	7.2	(1)	
1934	10. 5	12. 8	-2.4	3.5	6.4	2.9	8.6	8.1	.5	
1935 1936 1937 1938 1939	11. 4 12. 9 15. 4 15. 0 15. 4	13.3 15.9 14.8 16.6 17.5	$ \begin{array}{r} -2.0 \\ -3.0 \\ .6 \\ -1.6 \\ -2.1 \\ \end{array} $	4.0 5.0 7.0 6.5 6.7	6.5 8.5 7.2 8.5 9.0	$\begin{array}{r} -2.6 \\ -3.5 \\2 \\ -2.0 \\ -2.2 \end{array}$	9.1 8.6 9.1 9.3 9.6	8.5 8.1 8.4 8.9 9.6	.6 .5 .7 .4 .1	
1940	17.7	18.5	7-3.8-31.4-44.2-51.9	8.6	10. 1	1. 4	10.0	9.2	.7	
1941	25.0	28.8		15.4	20. 5	5. 1	10.4	9.0	1.3	
1942	32.6	64.0		22.9	56. 1	33. 2	10.6	8.8	1.8	
1943	49.2	93.4		39.3	86. 0	46. 7	10.9	8.4	2.5	
1943	51.2	103.1		41.0	95. 6	54. 6	11.1	8.4	2.7	
1945 1946 1947 1948 1948 1949	53. 2 51. 1 57. 1 59. 2 56. 4	92, 9 47, 0 43, 8 51, 0 59, 5	-39.7 4.1 13.3 8.2 -3.1	42.5 39.2 43.3 43.4 39.1	84.8 37.0 31.1 35.4 41.6	-42.3 2.2 12.2 8.0 -2.5	11.6 13.0 15.5 17.8 19.6	9.0 11.1 14.4 17.6 20.2	2.6 1.9 1.1 .3 6	
1950	69.3	61. 1	8.2	50. 2	41.0	9.2	21, 4	22. 4	-1.0	
1951	85.5	79. 4	6.1	64. 5	58.0	6.4,	23, 5	23. 8	3	
1952	90.6	94. 4	-3.9	67. 7	71.6	3.9	25, 5	25. 4	.1	
1953	94.9	102. 0	-7.1	70. 3	77.7	7.4	27, 4	27. 1	.3	
1953	90.0	96. 7	-6.7	63. 8	69.6	5.8	29, 1	30. 1	9	
1955	101. 4	98.6	2.9	72.8	68.9	3.8	31. 7	32.7	$\begin{array}{r} -1.0 \\5 \\ -1.0 \\ -2.1 \\3 \end{array}$	
1956	109. 5	104.3	5.2	77.5	71.8	5.7	35. 2	35.7		
1957	116. 3	115.3	1.0	81.7	79.7	2.0	38. 6	39.6		
1958	115. 1	126.6	-11.4	78.5	87.9	-9.4	42. 0	44.1		
1959	130. 2	131.6	-1.5	90.3	91.4	-1.1	46. 6	47.0		
1960	140. 6	136. 7	3.9	96. 6	93. 1	3.5	50. 4	50. 0	.4	
	145. 5	150. 2	-4.7	98. 2	102. 8	-4.5	54. 3	54. 4	1	
	156. 8	160. 7	-3.9	105. 4	109. 8	-4.3	59. 0	58. 7	.4	
	168. 8	170. 5	-1.7	113. 3	116. 1	-2.8	64. 3	63. 2	1.1	
			Sea	sonally a	djusted	annual re	ates			
1961: I	138.7	145. 1	-6.4	93. 0	99.0	-6.0	52.6	53. 0	-0.4	
II	144.0	149. 4	-5.4	97. 3	102.7	-5.4	53.6	53. 6	( <sup>5</sup> )	
III	146.6	150. 6	-4.0	98. 9	102.9	-4.0	54.7	54. 7	( <sup>5</sup> )	
IV	152.6	155. 4	-2.8	103. 7	106.2	-2.5	56.1	56. 4	3	
1962: I	153, 5	159. 0	-5.4	103. 4	109. 0	-5.6	57.6	57.4	.2	
II	156, 7	158. 6	-1.9	105. 6	108. 6	-3.0	58.7	57.6	1.1	
III	157, 3	160. 2	-3.0	105. 6	109. 1	-3.6	59.2	58.6	.6	
IV	159, 7	165. 1	-5.4	107. 1	112. 4	-5.3	60.7	60.8	–.1	
1963: I	164. 0	168.2	-4.2	110.0	114.5	-4.6	62.2	61. 8	.4	
II	167. 2	168.5	-1.3	112.3	115.3	-3.0	63.4	61. 7	1.7	
III	170. 1	170.7	6	114.3	116.1	-1.8	65.0	63. 8	1.2	
IV 3	(4)	174.5	(4)	(1)	118.4	(4)	(4)	65. 5	(4)	

TABLE C-59.—Government receipts and expenditures in the national income accounts, 1929-63 [Billions of dollars]

See Note, Table C-60.
 Deficit of \$35 million.
 Preliminary estimates by Council of Economic Advisers.
 Not available.
 Less than \$50 million.

Norz.—Federal grants-in-aid to State and local governments are reflected in Federal expenditures and State and local receipts and expenditures. Total government receipts and expenditures have been adjusted to eliminate this duplication. Data for Alaska and Hawaii included beginning 1960.

Source: Department of Commerce (except as noted).

 
 TABLE C-60.—Federal Government receipts and expenditures in the national income accounts, 1946-65
 [Billions of dollars]

	-	· · · · · · · · · · · · · · · · · · ·											
		F	Receipt	s		Expenditures							
Year or quarter	Total	Per- sonal tax and non- tax re- ceipts	Cor- po- rate profits tax ac- cruals	Indi- rect busi- ness tax and non- tax ac- cru- als	Con- tribu- tions for social insur- ance	Total	Pur- chases of goods and serv- ices	Tra payı To per- sons	For- eign (net)	Grants- in-aid to State and local govern- ments	Net in- ter- est paid	Subsi- dies less cur- rent sur- plus of gov- ern- ment enter- prises	plus or defi- cit (-) on in- come and prod- uct ac- count
Fiscal year: 1946 1947 1948 1948	37.3 42.9 43.7 40.1	16.9 18.8 20.0 16.3	7.2 10.7 11.2 10.9	7.4 7.9 8.0 8.1	5.8 5.5 4.6 4.8	56. 6 31. 7 32. 3 40. 0	41. 4 16. 9 16. 6 21. 8	( <sup>1</sup> ) 8.3 8.7 8.1	(1) 0.2 .6 2.9	0.9 1.5 1.8 2.1	3.9 4.2 4.2 4.3	2.3 .7 .4 .8	19. 3 11. 2 11. 4 . 2
1950 1951 1952 1953 1954	42.0 61.7 65.5 69.9 65.9	16.5 23.5 29.0 31.5 30.4	11.7 21.8 19.3 19.8 17.1	8.3 9.6 9.9 11.0 10.7	5.5 6.6 7.3 7.6 7.7	42. 2 45. 3 66. 6 76. 2 74. 5	20. 0 26. 5 47. 7 56. 8 53. 9	11.3 8.2 8.7 9.4 10.6	3.1 2.3 1.8 1.7 1.3	2.4 2.4 2.5 2.8 2.8	4.4 4.6 4.8 4.9	1.0 1.3 1.1 .9 1.0	2 16.3 1.1 6.3 8.6
1955 1956 1957 1958 1959	67. 0 76. 3 80. 9 77. 8 85. 9	29.9 33.5 36.7 36.3 38.7	18.4 21.0 20.4 17.3 21.1	10. 4 11. 2 12. 1 12. 0 12. 3	8.3 10.5 11.7 12.3 13.8	68. 1 69. 5 76. 5 82. 8 90. 3	45. 0 45. 2 48. 3 50. 5 53. 9	12. 2 12. 9 14. 6 18. 1 20. 4	1.6 1.3 1.5 1.3 1.4	2.9 3.1 3.6 4.5 6.0	4.9 5.0 5.5 5.6 5.8	1.4 1.9 3.1 2.7 2.7	1.1 6.8 4.4 4.9 4.4
1960 1961 1962 1963 1964 <sup>3</sup>	94.5 95.2 103.6 109.3 113.6	42.3 44.0 47.6 50.1 50.1	21.7 19.5 21.3 21.6 23.3	13.9 13.6 14.9 15.6 16.5	16.7 18.0 19.7 21.9 23.7	92.1 97.8 106.4 112.6 119.1	53.0 54.9 60.1 64.4 67.8	21.324.326.227.730	$     \begin{array}{r}       1.6 \\       1.6 \\       1.6 \\       1.6 \\       5 \\       5 \\       5 \\       5 \\       7   \end{array} $	6.7 6.6 7.3 7.9 9.4	6.9 7.0 7.6 8.0	2.7 3.4 4.2 3.5 3.5	2.4 -2.7 -2.7 -3.3 -5.5
1965 <sup>2</sup>	118.8	52. 3	24.9	17.3	24. 2	121.5	69. I	31	.8	9.7	8.5	2.5	-2.8
1946 1947 1948 1948	39. 2 43. 3 43. 4 39. 1	17.2 19.6 19.0 16.2	8.6 10.7 11.8 9.8	7.9 7.9 8.1 8.2	5, 5 5, 1 4, 5 4, 9	37.0 31.1 35.4 41.6	20, 6 15, 6 19, 3 22, 2	9.2 8.9 7.7 8.8	.3 .1 1.6 3.2	1.1 1.7 2.0 2.2	4.2 4.2 4.3 4.4	1.6 .6 .7	2, 2 12, 2 8, 0 2, 5
1950 1951 1952 1953 1954	50. 2 64. 5 67. 7 70. 3 63. 8	18. 2 26. 3 31. 2 32. 4 29. 2	17.1 21.6 18.0 19.4 16.5	9.0 9.5 10.5 11.2 10.1	5.9 7.1 7.4 7.4 8.1	41.0 58.0 71.6 77.7 69.6	19.3 38.8 52.9 58.0 47.5	10.9 8.7 8.9 9.7 11.6	2.8 2.1 1.5 1.6 1.4	2.3 2.5 2.6 2.8 2.9	4.5 4.7 4.7 4.8 5.0	1.2 1.3 1.0 .8 1.2	9.2 6.4 -3.9 -7.4 -5.8
1955 1956 1957 1958 1958	72.8 77.5 81.7 78.5 90.3	31. 5 35. 2 37. 3 36. 6 40. 4	20.9 20.2 19.9 17.7 22.0	11.0 11.6 12.2 11.9 13.0	9.3 10.6 12.2 12.4 14.9	68.9 71.8 79.7 87.9 91.4	45. 3 45. 7 49. 7 52. 6 53. 6	12.5 13.5 16.0 20.0 20.6	$1.5 \\ 1.5 \\ 1.5 \\ 1.3 \\ 1.3 \\ 1.5 $	3.0 3.3 4.1 5.4 6.7	4.9 5.2 5.7 5.6 6.4	1.6 2.7 2.8 3.0 2.5	3.8 5.7 2.0 -9.4 -1.1
1960 1961 1962 1963 \$	96.6 98.2 105.4 113.3	44. 0 45. 1 49. 0 50. 8	21. 0 20. 7 20. 8 23. 0	14.0 14.2 15.2 16.2	17.6 18.2 20.4 23.4	93. 1 102. 8 109. 8 116. 1	53.1 57.4 62.4 66.4	22. 2 25. 9 26. 7 28. 4	1.6 1.6 1.6 1.7	6.3 7.0 7.7 8.8	7.1 6.9 7.2 7.5	2.8 4.1 4.2 3.3	3.5 -4.5 -4.3 -2.8
~					Seaso	nally ac	ljusted	annua	l rates				
Ualendar guarter: 1961: I II III IV	93.0 97.3 98.9 103.7	43.7 44.8 45.1 47.0	18.2 20.5 20.9 23.1	13. 3 13. 9 14. 5 15. 0	17.8 18.1 18.4 18.6	99.0 102.7 102.9 106.2	55.4 57.1 57.1 59.8	25. 0 25. 8 26. 2 26. 2	$1.6 \\ 1.5 \\ 1.5 \\ 1.6 $	7.0 6.8 7.0 7.2	7.0 6.9 6.8 6.9	3.0 4.5 4.3 4.5	6.0 5.4 4.0 2.5
1962: I II III IV	103, 4 105, 6 105, 6 107, 1	47.7 49.3 49.4 49.7	20.4 20.7 20.5 21.5	15, 1 15, 2 15, 2 15, 4	20. 1 20. 4 20. 5 20. 5	109.0 108.6 109.1 112.4	61, 8 61, 9 62, 4 63, 6	26. 4 26. 3 26. 6 27. 6	$1.8 \\ 1.5 $	7.4 7.7 7.5 8.1	7.0 7.1 7.2 7.3	4.6 4.2 3.9 4.2	5.6 3.0 3.6 5.3
1963: I II III IV *	110.0 112.3 114.3 ( <sup>1</sup> )	50.0 50.4 51.1 51.8	21.5 22.6 23.2 ( <sup>1</sup> )	15.7 16.0 16.4 16.5	22.8 23.3 23.6 23.9	114.5 115.3 116.1 118.4	65.5 66.5 66.4 67.0	28.6 28.0 28.1 28.8	1.5 1.8 1.7 2.0	8.2 8.5 9.2 9.4	7.4 7.5 7.6 7.6	3.4 3.0 3.2 3.6	-4.6 -3.0 -1.8 ( <sup>1</sup> )

<sup>1</sup> Not available. <sup>2</sup> Estimate. <sup>4</sup>Preliminary estimates by Council of Economic Advisers.

Nore.—These accounts, like the cash budget, include the transactions of the trust accounts. Unlike both the conventional budget and the cash statement, they exclude certain capital and lending transactions. In general, they do not use the cash basis for transactions with business. Instead, corporate profits taxes are included in receipts on an accrual instead of a cash basis; expenditures are timed with the delivery in-stead of the payment for goods and services; and CCC guaranteed price-support crop loans financed by banks are counted as expenditures when the loans are made, not when CCC redeems them. Data for Alaska and Hawaii included beginning 1960.

Sources: Department of Commerce and Bureau of the Budget (except as noted).

# TABLE C-61.--Reconciliation of Federal Government receipts and expenditures in the conventional budget and the consolidated cash statement with receipts and expenditures in the national income accounts, fiscal years 1961-65

	Receipts or expenditures		Fiscal years							
		1961	1962	1963	1964 1	1965 1				
Budget rec	RECEIPTS eipis	77. 7	81. 4	86.4	88.4	93. 0				
Less: Plus:	Intragovernmental transactions Receipts from exercise of monetary authority Trust fund receipts	3.9 .1 23.6	3.8 .1 24.3	4.3 ( <sup>2)</sup> 27.7	4.1 .1 30.2	4.1 .1 30.9				
Equals: Fe	deral receipts from the public (consolidated cash receipts)	97. 2	101.9	109. 7	114.4	119. 7				
Adjustmen Less: Adjustmen Less: Plus:	ts for agency coverage: District of Columbia revenues ts for netting and consolidation: Interest, dividends, and other earnings Contributions to Federal employees' retirement	.2 1.1	.2 1.0	.3 1.1	.4 1,2	.4 1.3				
Adjustmen Plus:	funds, etc ts for timing: Excess of corporate tax accruals over collections; personal taxes, social insurance contributions,	1.7	1.8	1.9	1.9	1.9				
Adjustmen Less:	etc its for capital transactions: <sup>3</sup> Realization upon loans and investments, sale of Government property, etc	-1.0 1.5	2.0 .9	.6 1.5	1 1.1	2 1.0				
Equals: R	eccipts-National Income accounts	95. 2	103.6	109.3	113.6	118.8				
D-Jack	EXPENDITURES		07.0	00.0	00.4	07.0				
Budget ex	penditures	81.5	87.8	92.0	98.4	97.9				
Less:	Intragovernmental transactions Accrued interest and other non-cash expenditures	3.9	3.8	4.3	4.1	4.1				
Plus:	(net)	.8 23.0	1.5	1. 1 26. 5	.9 29.3	.5 29.4				
Equals: Fe	ederal payments to the public (consolidated cash expenditures)	99.5	107.7	113.8	122.7	122.7				
Adjustmer Less:	nts for agency coverage: District of Columbia expenditures	.3	.3	.3	.4	.4				
Less:	Interest received and proceeds of Government sales.	.6	.8	.6	.6	.9				
Plus:	funds, etc	1.7	1.8	1.9	1.9	1.9				
Adjustmer Plus:	tts for timing: Excess of interest accruals over payments on savings bonds and Treasury bills Excess of deliveries over expenditures and mis- cellaneous items 4	.2	.7	.9	.8	.6				
Less:	Commodity Credit Corporation foreign currency exchanges	1.0	1.1	.3	.3	.1				
Adjustmer Less:	nts for capital transactions: <sup>3</sup> Loans—Federal National Mortgage Association secondary market mortgage purchases, redemp- tion of International Monetary Fund notes, etc	2	2.7		1.1	.2				
	Purchase of land and existing assets	.6 .1 1.3	.8	1.9	3.4 .1	2.6				
Equals: E	xpenditures-National Income accounts	97.8	106. 4	112.6	119, 1	121.5				

[Billions of dollars]

Sources: Bureau of the Budget and Department of Commerce.

 <sup>&</sup>lt;sup>1</sup> Data for 1964 and 1965 are estimates.
 <sup>3</sup> Less than \$50 million.
 <sup>4</sup> Consist of transactions in financial assets and liabilities, land and secondhand assets. Acquisition of newly produced tangible assets are included in expenditures for goods and services as defined in the national income and product accounts. <sup>4</sup> Includes net change in Commodity Oredit Corporation guaranteed non-recourse loans and increase in

Induces het change in Commonity Orene Corporation genations
 I commodity Credit Corporation inventory valuation adjustment.

TABLE C-62.-State and local government revenues and expenditures, selected fiscal years, 1927-62

			Reven	ues by s	Expenditures by function <sup>2</sup>							
Fiscal year <sup>1</sup>	Total	Prop- erty taxes	Sales and gross re- ceipts taxes	Indi- vidual income taxes	Corpo- ration net income taxes	Reve- nue from Fed- eral Gov- ern- ment	All other reve- nue <sup>3</sup>	Total	Edu- cation	High- ways	Public wel- fare	All other 4
1927	7, 271	4, 730	470	70	92	116	1, 793	7, 210	2, 235	1, 809	151	3, 015
1932	7, 267	4, 487	752	74	79	232	1, 643	7, 765	2, 311	1, 741	444	3, 269
1934	7, 678	4, 076	1, 008	80	49	1, 016	1, 449	7, 181	1, 831	1, 509	889	2, 952
1936	8, 395	4, 093	1, 484	153	113	948	1, 604	7, 644	2, 177	1, 425	827	3, 215
1938	9, 228	4, 440	1, 794	218	165	800	1, 811	8, 757	2, 491	1, 650	1, 069	3, 547
1940	9, 609	4, 430	1, 982	224	156	945	1, 872	9, 229	2, 638	1, 573	1, 156	3, 862
1942	10, 418	4, 537	2, 351	276	272	858	2, 123	9, 190	2, 586	1, 490	1, 225	3, 889
1944	10, 908	4, 604	2, 289	342	451	954	2, 269	8, 863	2, 793	1, 200	1, 133	3, 737
1946	12, 356	4, 986	2, 986	422	447	855	2, 661	11, 028	3, 356	1, 672	1, 409	4, 591
1948	17, 250	6, 126	4, 442	543	592	1, 861	3, 685	17, 684	5, 379	3, 036	2, 099	7, 170
1950	20, 911	7, 349	5, 154	788	593	2, 486	4, 541	22, 787	7, 177	3, 803	2, 940	8, 867
1952	25, 181	8, 652	6, 357	998	846	2, 566	5, 763	26, 098	8, 318	4, 650	2, 788	10, 342
1953	27, 307	9, 375	6, 927	1, 065	817	2, 870	6, 252	27, 910	9, 390	4, 987	2, 914	10, 619
1954	29, 012	9, 967	7, 276	1, 127	778	2, 966	6, 897	30, 701	10, 557	5, 527	3, 060	11, 557
1955	31, 073	10, 735	7, 643	1, 237	744	3, 131	7, 584	33, 724	11, 907	6, 452	3, 168	12, 197
1956	34, 667	11, 749	8, 691	1, 538	890	3, 335	8, 465	36, 711	13, 220	6, 953	3, 139	13, 399
1957	38, 164	12, 864	9, 467	1, 754	984	3, 843	9, 250	40, 375	14, 134	7, 816	3, 485	14, 940
1958	41, 219	14, 047	9, 829	1, 759	1, 018	4, 865	9, 699	44, 851	15, 919	8, 567	3, 818	16, 547
1959	45, 306	14, 983	10, 437	1, 994	1, 001	6, 377	10, 516	48, 887	17, 283	9, 592	4, 136	17, 876
1960	50, 505	16, 405	11, 849	2, 463	1, 180	6, 974	11, 634	51, 876	18, 719	9, 428	4, 404	19, 324
1961	54, 037	18, 002	12, 463	2, 613	1, 266	7, 131	12, 563	56, 201	20, 574	9, 844	4, 720	21, 061
1962	58, 214	19, 056	13, 510	3, 036	1, <b>30</b> 8	7, 857	13, 447	59, 714	21, 921	10, 341	5, 097	22, 355

[Millions of dollars]

<sup>1</sup>Fiscal years not the same for all governments. <sup>2</sup> Excludes revenues or expenditures of publicly owned utilities and liquor stores, and of insurance-trust activities. Intergovernmental receipts and payments between governments in these categories are also excluded.

Includes licenses and other taxes and charges and miscellaneous revenues. Includes expenditures for health, hospitals, police, local fire protection, natural resources, sanitation, housing and community redevelopment, local recreation, general control, interest on general debt, and other and unallocable expenditures.

Norg.—Data are not available for intervening years. Data for Alaska and Hawaii included beginning 1959 and 1960, respectively. See Table O-52 for net debt of State and local governments.

Source: Department of Commerce (Bureau of the Census).
## CORPORATE PROFITS AND FINANCE

	0	Corpora inven	te profi tory val	ts (befor uation a	e taxes) an djustment	d			Cor	porate líter ta	profits xes
Year or quarter		M	anufactu	iring	Transpor- tation.		Corpo- rate profits	Corpo- rate tax		Dist	
	All indus- tries	Total	Dura- ble goods indus- tries	Non- durable goods indus- tries	commu- nication, and public utilities	other indus- tries	before taxes	liabil- ity 1	Total	dend pay- ments	Undis- tributed profits
1929	10. 1	5.1	2.6	2.5	2. 0	3.0	9.6	1.4	8.3	5.8	2, 4
1930 1931 1932 1933 1934	6. 6 1. 6 -2. 0 -2. 0 1. 1	3.9 1.3 6 5 .9	1.5 (2) -1.15 .2	2. 4 1. 3 . 4 ( <sup>2)</sup> . 7	1.2 .6 .2 .1 .4	1.5 2 -1.5 -1.5 2	3.3 8 -3.0 .2 1.7	.8 .5 .4 .5 .7	2.5 -1.3 -3.4 4 1.0	5.5 4.1 2.6 2.1 2.6	$ \begin{array}{r} -3.0 \\ -5.4 \\ -6.0 \\ -2.4 \\ -1.6 \\ \end{array} $
1935	2.9	2.0	.9	1.1	.5	.5	3.1	1.0	2.2	2.9	(1)
1936	5.0	3.1	1.7	1.4	.7	1.2	5.7	1.4	4.3	4.5	
1937	6.2	3.6	1.7	2.0	.8	1.8	6.2	1.5	4.7	4.7	
1938	4.3	2.2	.7	1.4	.6	1.5	3.3	1.0	2.3	<b>8.</b> 2	
1939	5.7	3.2	1.6	1.5	1.0	1.5	6.4	1.4	5.0	<b>3.</b> 8	
1940	9. 1	5.4	3.0	2.3	1.3	2.4	9.3	2.8	6.5	4.0	2.4
1941	14. 5	9.3	6.3	3.0	2.0	3.2	17.0	7.6	9.4	4.5	4.9
1942	19. 7	11.7	7.1	4.5	3.5	4.5	20.9	11.4	9.5	4.3	5.2
1943	23. 8	13.7	8.0	5.6	4.4	5.7	24.6	14.1	10.5	4.5	6.0
1944	23. 0	13.0	7.3	5.7	3.9	6.1	23.3	12.9	10.4	4.7	5.7
1945	18.4	9.5	4.5	5.0	2.8	6. 1	19.0	10. 7	8.3	4.7	3.6
1946	17.3	8.4	2.1	6.3	1.8	7. 1	22.6	9. 1	13.4	5.8	7.7
1947	23.6	12.8	5.3	7.4	2.1	8. 7	29.5	11. 3	18.2	6.5	11.7
1948	30.8	16.8	7.4	9.4	2.9	11. 2	33.0	12. 5	20.5	7.2	13.3
1948	28.2	15.3	7.9	7.4	2.9	10. 1	26.4	10. 4	16.0	7.5	8.5
1950	35.7	20. 4	12.0	8.4	4.0	11.3	40.6	17.9	22. 8	9.2	13.6
1951	41.0	24. 4	13.5	10.9	4.5	12.0	42.2	22.4	19. 7	9.0	10.7
1952	37.7	21. 1	11.8	9.3	4.8	11.8	36.7	19.5	17. 2	9.0	8.3
1953	37.3	21. 4	12.1	9.3	4.9	11.0	38.3	20.2	18. 1	9.2	8.9
1954	33.7	18. 4	10.1	8.3	4.4	11.0	34.1	17.2	16. 8	9.8	7.0
1985	43. 1	25.0	14. 2	10.8	5.4	12.8	44. 9	21. 8	23.0	11.2	11. 8
1956	42. 0	23.5	12. 6	10.9	5.6	12.9	44. 7	21. 2	23.5	12.1	11. 3
1957	41. 7	22.9	13. 1	9.8	5.5	13.3	43. 2	20. 9	22.3	12.6	9. 7
1958	37. 2	18.3	9. 0	9.3	5.6	13.3	37. 4	18. 6	18.8	12.4	6. 4
1959	47. 2	25.4	13. 4	11.9	6.7	15.1	47. 7	23. 2	24.5	13.7	10. 8
1960	44.5	23. 0	11.6	11.4	7.0	14.4	44.3	22. 3	22.0	14.5	7.5
1961	43.8	22. 0	11.1	10.9	7.2	14.6	43.8	22. 0	21.8	15.3	6.5
1962 <sup>3</sup>	47.0	24. 5	13.2	11.3	7.6	14.9	46.8	22. 2	24.6	16.6	8.1
1963 <sup>8</sup> <sup>4</sup> <sup>8</sup>	51.3	26. 4	14.5	11.9	8.3	16.6	51.7	24. 5	27.2	17.8	9.4
				Sea	sonally adj	usted a	annual r	ates	· · · · · · · · · · · · · · · · · · ·		
1961: I	38.8	18.6	8.4	10. 2	6.7	13.5	38.5	19.4	19.2	15.0	4.2
II	43.6	21.5	10.6	10. 9	7.1	15.0	43.4	21.8	21.6	15.1	6.5
III	44.0	22.4	11.4	11. 0	7.2	14.4	44.3	22.3	22.0	15.2	6.8
IV	48.6	25.3	14.0	11. 3	7.8	15.6	48.9	24.6	24.3	15.8	8.5
1962: I	46. 1	24. 0	13.0	11.0	7.4	14.7	45.9	21.7	24. 2	16.2	8.0
II	46. 5	24. 1	12.7	11.3	7.5	15.0	46.7	22.1	24. 6	16.4	8.2
III	46. 1	24. 7	13.5	11.3	7.6	13.8	46.2	21.9	24. 3	16.5	7.8
IV	49. 3	25. 2	13.7	11.6	7.9	16.2	48.4	22.9	25. 5	17.1	8.4
1963: I	48.8	24.2	13.2	11.0	8.1	16.4	48.3	22. 9	25.4	17.1	8.3
II	50.1	26.0	14.5	11.5	7.9	16.2	51.0	24. 2	26.8	17.6	9.2
III	52.2	27.6	15.0	12.6	8.3	16.4	52.2	24. 7	27.5	17.6	9.8
IV 4	( <sup>0</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>8</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	18.8	(*)

#### TABLE C-63.- Profits before and after taxes, all private corporations, 1929-63 [Billions of dollars]

<sup>1</sup> Federal and State corporate income and excess profits taxes.
<sup>2</sup> Less than \$50 million.
<sup>3</sup> The new figures for 1962 and 1963 reflect the new depreciation guidelines issued by the Treasury Department July 11, 1962, and the investment tax credit provided in the Revenue Act of 1962.
<sup>4</sup> Preliminary estimates by Council of Economic Advisers.
<sup>5</sup> Data for corporate profits are approximations for the year as a whole; data for fourth quarter are not available.
<sup>6</sup> Not available.

Source: Department of Commerce (except as noted).

						Dı	ırable	goods i	ndusti	ries				
Quarter	All pri- vate man- ufac- tur- ing cor- pora- tions	Total dur- able	Lum- ber and wood prod- ucts (ex- cept furni- ture)	Fur- niture and fix- tures	Stone, clay, and glass prod- ucts	Pri- mary iron and steel in- dus- tries	Pri- mary non- fer- rous metal in- dus- tries	Fab- ri- cated metal prod- ucts	Ma- chin- ery (ex- cept elec- trical)	Elec- trical ma- chin- ery, equip- ment, and sup- plies	Mo- tor vehi- cles and equip- ment	Air- craft and parts	In- stru- ments and re- lated prod- ucts	Mis- cella- neous man- ufac- tur- ing (in- clud- ing ord- nance)
		Ratio	o of pro	fits afte	t Feder	al taxes	a (annu	ial rate	) to sto	ckholde	rs' equi	ity—pe	rcent	
BASED ON 1957 SIC 1 1959: I II II IV	10.0 12.4 9.6 9.6	10.2 14.0 8.3 9.0	6.1 11.3 12.9 7.0	6.2 9.1 11.7 8.3	8.0 17.4 15.7 9.8	$     \begin{array}{r}       11.7 \\       16.7 \\       -2.7 \\       6.3     \end{array} $	8.2 10.3 6.7 6.7	5.9 9.7 10.9 5.6	7.1 12.5 10.7 8.5	10.7 12.7 12.1 14.3	19.1 20.5 8.0 10.8	8.8 9.0 6.8 8.0	10.8 12.0 14.5 14.8	7.2 7.1 12.4 10.2
1960: I	9.8	10.0	3.3	5.5	6.7	12, 1	8.0	5.3	8.1	10.4	18.5	7.2	11.6	5.7
II	9.9	10.1	6.2	5.8	13.1	8, 0	8.2	6.9	9.7	10.0	16.1	7.3	12.1	7.9
III	8.7	7.1	4.6	8.2	11.9	4, 0	6.8	7.2	6.9	9.1	6.1	6.4	11.9	11.5
IV	8.4	7.0	.3	6.5	7.8	4, 6	5.5	3.0	5.6	8.6	13.2	8.5	10.8	11.6
1961: I	6.8	5.2	6	1.1	2.9	3.2	6.1	2.5	5.7	7.3	8.0	7.2	7.1	5.9
II	9.2	8.9	6.2	4.0	10.9	7.0	8.0	7.3	9.1	8.2	13.2	10.2	9.9	7.2
III	8.8	7.8	6.8	7.0	11.7	6.4	6.1	7.7	7.8	8.1	6.3	10.9	11.6	12.6
IV	10.5	10.4	3.7	9.6	9.7	8.0	8.1	6.2	8.5	12.0	18.1	10.8	13.5	13.7
1962: I	9.0	8.9	1.4	4.6	3.7	7.6	8.2	6.3	8.1	9.2	16.8	12.3	9.8	6.8
II	10.3	10.8	7.6	7.2	11.8	5.8	8.8	9.8	10.8	10.4	18.3	12.7	12.6	7.1
III	9.3	8.5	8.4	10.6	11.9	3.4	5.8	8.6	9.2	9.2	9.3	11.8	12.0	12.1
IV	10.5	10.2	4.9	9.1	8.0	5.0	7.3	6.9	8.2	11.0	20.6	13.9	13.5	11.3
1963: I	8.6	8.2	3.7	3.5	1.5	5.1	6.9	5.9	7.9	9.2	17.3	10.3	8.8	4.6
II	11.0	11.7	9.1	7.9	12.9	9.6	8.1	8.9	11.1	10.2	19.6	12.9	11.5	8.6
III	10.0	9.3	12.6	12.0	11.8	5.5	6.9	10.0	9.7	9.6	9.4	11.5	12.8	11.0
					Profits (	ı∫te <del>r</del> ta	xes per	dollar	of sale	s-cent	8			
BASED ON 1957 SIC 1 1959: I II III IV	4.7 5.5 4.6 4.5	4.8 5.9 4.1 4.2	3.0 4.7 5.4 3.2	2.0 2.8 3.4 2.4	5.7 9.8 9.1 6.4	7.1 8.1 -3.1 4.8	6.0 7.0 5.1 5.0	2.6 3.8 4.1 2.3	3.8 5.8 5.3 4.3	4.0 4.5 4.4 4.8	7.4 7.8 4.2 5.0	1.8 1.7 1.3 1.5	5.7 6.0 7.3 6.8	2.9 2.6 4.6 3.7
1960: I	4.7	4.6	1.7	1.9	5.0	7.0	5.9	2.4	4.1	3.9	6.9	1.4	6.0	2.4
II	4.6	4.6	2.7	1.9	8.2	5.3	6.0	2.9	4.5	3.6	6.6	1.4	6.2	3.1
III	4.3	3.6	2.1	2.6	7.4	3.2	5.2	3.0	3.6	3.5	3.5	1.3	6.2	4.1
IV	4.0	3.4	.1	2.1	5.4	3.9	4.3	1.3	3.0	3.2	5.8	1.6	5.3	4.1
1961: I	3.5	2.7	$\begin{array}{c}3 \\ 2.9 \\ 3.0 \\ 1.7 \end{array}$	4	2.4	2.7	4.8	1.2	3.2	2.9	4.1	1.4	4.0	2.5
II	4.4	4.2		1.3	6.8	5.0	5.9	3.0	4.6	3.2	5.8	1.9	5.3	2.8
III	4.3	3.8		2.1	7.0	4.6	4.8	3.1	4.2	3.3	3.8	2.0	6.0	4.2
IV	4.8	4.7		2.9	6.2	5.7	5.8	2.4	4.4	4.3	7.5	2.0	6.2	4.7
1962: I	4.3	4.2	.7	$ \begin{array}{c} 1.5\\ 2.1\\ 3.1\\ 2.6 \end{array} $	2.8	4.9	5.8	2.7	4.3	3.5	7.1	2.3	5, 1	2.7
II	4.7	4.8	3.2		6.9	4.0	6.2	3.8	5.1	3.8	7.4	2.3	6, 1	2.8
III	4.4	4.0	3.4		6.8	2.6	4.5	3.3	4.6	3.6	4.9	2.2	6, 0	4.3
IV	4.8	4.5	2.1		4.9	3.8	5.4	2.7	4.1	4.0	7.8	2.6	6, 3	3.8
1963: I	4.2	3.9	1.7	1.1	1.2	3.7	5.0	2.5	4.1	3.5	7.0	2.1	4.6	1.9
II	5.0	5.0	3.5	2.3	7.2	5.8	5.6	3.4	5.1	3.8	7.6	2.6	5.8	3.3
III	4.6	4.3	4.6	3.3	6.5	4.0	5.0	3.7	4.8	3.7	4.9	2.3	6.5	4.1

 TABLE C-64.—Relation of profits after taxes to stockholders' equity and to sales, private manufacturing corporations, by industry group, 1959-63

See footnotes at end of table.

				N	ondurab	le goods	s indust	rles			
Quarter	Total non- dur- able	Food and kin- dred prod- ucts	To- bacco man- ufac- tures	Tex- tile mill prod- ucts	Ap- parel and related prod- ucts	Paper and allied prod- ucts	Print- ing and pub- lish- ing (ex- cept news- pa- pers)	Chem- icals and allied prod- ucts	Petro- leum refin- ing	Rub- ber and mis- cella- neous plastic prod- ucts	Leather and leather prod- ucts
	Ra	tio of pr	ofits afte	er Feder	al taxes	(annual	rate) to	stockhol	ders' equ	ity—per	rcent
BASED ON 1957 SIC 1											
1959: I	9.8	7.8	12.0	5.9	8.6	8,5	9.8	13.0	10.1	10.0	6.9
II	11.0	9.5	14.2	8.1	7.5	10,2	12.0	15.6	9.4	13.1	8.9
III	10.9	10.4	14.4	7.6	10.1	9,6	14.9	14.1	9.7	11.1	8.7
IV	10.1	9.4	12.8	8.6	8.1	9,6	.8.8	11.9	10.1	9.9	9.2
1960: I	9.6	7.6	12. 0	6.6	5.2	8.5	11.3	12.5	9.8	9.8	10. 4
II	9.8	8.8	13. 6	6.1	6.9	9.3	10.2	13.6	8.8	10.5	6. 2
III	10.2	9.8	13. 7	5.7	11.9	8.2	11.8	12.1	10.3	8.2	3. 6
IV	9.8	8.7	14. 2	5.0	6.8	8.1	9.0	10.6	11.5	7.9	5. 0
1961: I	8.5	7.2	12.0	2.6	2.1	6.6	7.5	9.8	10.6	6.7	3.3
II	9.6	9.2	14.1	4.3	2.6	8.3	6.8	13.2	9.6	10.6	2.6
III	9.9	10.0	14.3	6.0	11.2	7.3	11.2	11.8	9.6	9.2	4.7
IV	10.6	9.1	14.2	7.1	12.3	9.1	8.4	12.2	11.3	10.7	6.9
1962: I	9.1	7.1	11.7	5.3	6.7	7.4	7.7	11.5	10.0	9.1	6.3
II	9.8	8.9	12.9	6.3	7.9	8.7	11.1	13.5	8.8	10.9	5.2
III	10.0	10.2	13.7	6.0	11.3	8.0	11.6	12.2	9.7	8.5	6.4
IV	10.8	9.1	14.0	7.3	11.4	8.3	10.6	12.5	11.8	9.8	9.6
1963: I	9.1	7.1	11. 1	4.4	6.4	6.3	6.3	11. 1	11.0	8.2	5.8
II	10.4	8.9	13. 6	6.2	6.7	8.4	9.9	14. 3	10.3	10.2	4.4
III	10.7	10.2	14. 4	6.6	8.7	7.9	12.7	12. 7	11.0	8.8	8.0
				Profits a	fter taxe	s per do	llar of s	ules—cen	ita		
BASED ON 1957 SIC 1	4.7	0.1	<b>F</b> 0	r	1.0		26	77	0.9		1.0
III IV	4.7 5.1 5.1 4.8	2.5 2.5 2.7 2.5	5.5 5.6 5.2	2.3 3.2 3.0 3.3	1.6 1.4 1.8 1.4	5.5 5.2 5.2	4.2 5.1 2.9	8.5 8.1 7.2	9.4 9.5 9.9	5. 5 4. 4 4. 1 3. 7	1.8 2.4 2.2 2.4
1960: I	4.7	2. 1	5.2	2.8	1.0	4.9	4.0	7.6	9.4	3.8	2.7
II	4.7	2. 4	5.4	2.5	1.3	5.4	3.6	7.8	8.9	3.9	1.6
III	4.9	2. 6	5.5	2.5	2.0	4.8	3.9	7.4	10.2	3.3	.9
IV	4.7	2. 2	5.8	2.1	1.1	4.8	2.9	6.9	11.0	3.2	1.4
1961: I	4.2	1.9	5.3	1.2	.4	4.1	2.6	6.5	10.4	2.9	.9
II	4.6	2.4	5.7	1.8	.5	4.8	2.3	7.8	9.9	4.2	.7
III	4.8	2.6	5.9	2.5	1.8	4.3	3.7	7.4	9.8	3.8	1.2
IV	5.0	2.3	5.9	2.7	2.1	5.2	2.7	7.6	11.1	4.2	1.6
1962: I	4.4	1.9	5.4	2.2	1.3	4.4	2.6	7.2	9.5	3.7	1.6
II	4.6	2.3	5.5	2.5	1.4	4.9	3.6	7.6	8.8	4.1	1.4
III	4.8	2.7	5.8	2.4	1.9	4.5	3.9	7.3	9.5	3.4	1.6
IV	5.0	2.3	6.1	2.8	1.9	4.5	3.4	7.5	11.0	3.7	2.4
1963: I	4.4	1.9	5.3	1.8	1.2	3.7	2, 2	6.8	10.2	3.4	1.5
II	4.9	2.3	5.8	2.4	1.2	4.7	3, 4	8.0	10.0	3.9	1.2
III	5.0	2.7	6.1	2.5	1.5	4.4	4, 5	7.4	10.6	3.5	2.1

TABLE C-64.—Relation of profits after taxes to stockholders' equity and to sales, private manufacturing corporations, by industry group, 1959-63—Continued

<sup>1</sup> Standard Industrial Classification.

Norz.—Data on a comparable basis are not available for earlier periods. For explanatory notes concerning complication of the series, see *Quarterly Financial Reports for U.S. Manufacturing Corporations*, Federal Trade Commission and Securities and Exchange Commission. Data for Alaska and Hawaii included for all periods.

Sources: Federal Trade Commission and Securities and Exchange Commission.

				As	set size	class ()	millions	of dol	lars)			
Quarter	Alls	asse <b>t</b> ves	Und	ler 1	1 to	o 10	10 to	o 100	100 to	1,000	1,00 0'	0 and ver
- <u></u> , , <u>-</u> -, , , , , , , , , , , , , , , , , , ,		F	Ratio of 1	orofits	(annual	rate) t	o stockho	olders'	equity—	percent	!	
	Before taxes	After taxes	Before	After taxes	Before taxes	After taxes	Before taxes	After taxes	Before taxes	After taxes	Before taxes	A fter taxes
BASED ON 1957 SIC 1											[	
1959: I	18.7	10.0	12.5	5.7	15.1	6.9	17.5	8.7	19. 2	10. 1	21.7	12.9
II	23.1	12.4	20.4	11.7	20.2	10.1	22.4	11.4	23. 8	12. 5	24.5	14.3
III	17.1	9.6	21.1	12.4	19.8	9.9	20.7	10.5	17. 6	9. 4	12.1	8.6
IV	16.8	9.6	8.8	3.3	14.6	7.0	19.0	10.0	18. 4	10. 4	15.9	10.7
1960: I	18.4	9.8	11.7	5.0	14. 1	6.3	17.1	8.4	18.5	9.8	21.9	13.0
II	18.0	9.9	15.2	8.0	16. 4	7.6	17.9	9.0	18.3	10.1	19.0	11.5
III	15.4	8.7	16.7	9.0	14. 6	6.9	16.3	8.2	16.9	9.1	13.3	9.1
IV	14.8	8.4	5.0	.5	9. 2	3.6	14.5	7.4	16.2	9.2	17.4	11.4
1961: I	12, 6	6.8	6.3	.9	8.3	2.6	11.8	5.6	13.9	7.5	14, 4	9.5
II	16, 8	9.2	13.7	6.8	14.7	6.9	16.3	8.3	17.1	9.1	18, 0	11.2
III	15, 8	8.8	15.8	8.4	16.8	8.2	16.3	8.1	17.1	9.2	13, 6	9.2
IV	18, 5	10.5	12.5	6.3	16.1	7.7	17.3	8.9	18.3	10.3	21, 4	13.5
1962: I	16. 7	9.0	10.6	4.6	14.0	5.9	14.6	7.1	16.3	8.6	20. 1	12.1
II	18. 9	10.3	19.8	11.7	18.1	8.8	17.8	9.0	18.1	9.7	20. 2	11.8
III	16. 6	9.3	19.4	11.3	18.1	8.8	17.1	8.6	16.4	8.7	15. 6	9.9
IV	18. 1	10.5	10.6	5.4	15.1	7.4	17.0	8.9	17.5	9.9	21. 5	13.8
1963: I	16. 0	8.6	8.2	2.5	12. 2	5.1	13.7	6.6	15.6	8.3	20.0	12. 1
II	19. 9	11.0	20.0	11.9	17. 7	8.6	18.0	9.1	19.1	10.3	22.4	13. 3
III	17. 8	10.0	19.9	11.5	18. 3	9.0	17.8	9.0	18.1	9.8	17.0	10. 8
				F	rofits p	r dolla	r of sale	s-cent	8			
	Before	A fter	Before	After	Before	After	Before	After	Before	After	Before	After
	taxes	taxes	taxes	taxes	taxes	taxes	taxcs	taxes	taxes	taxes	taxes	taxes
BASED ON 1957 SIC 1			·									
1959: L	8.9	4.7	2.8	1.3	5.4	2.5	8.4	4.2	9.6	5.0	15. 2	9.0
II	10.2	5.5	4.2	2.4	6.6	3.3	9.9	5.0	10.9	5.7	16. 4	9.6
III	8.2	4.6	1.3	2.5	6.7	3.4	9.5	4.8	8.8	4.7	10. 2	7.3
IV	7.9	4.5	1.8	.7	4.9	2.4	8.7	4.5	9.1	5.1	12. 2	8.2
1960: I	8.7	4.7	2.6	1.1	5.0	2.2	8.1	4.0	9.3	4.9	14.5	8.6
II	8.4	4.6	3.2	1.6	5.6	2.6	8.2	4.1	9.0	5.0	13.2	8.0
III	7.6	4.3	3.5	1.9	5.1	2.4	7.7	3.9	8.7	4.7	10.6	7.3
IV	7.1	4.0	1.1	.1	3.2	1.3	6.9	3.5	8.3	4.7	12.7	8.3
1961: I	6.5	3.5	1.4	.2	3.0	.9	6.0	2.8	7.4	4.0	11.6	7.7
II	8.0	4.4	2.9	1.5	4.8	2.3	7.6	3.9	8.4	4.5	13.6	8.5
III	7.7	4.3	3.4	1.8	5.5	2.7	7.7	3.8	8.5	4.6	11.4	7.7
IV	8.5	4.8	2.6	1.3	5.1	2.5	7.9	4.1	8.9	5.0	15.2	9.5
1962: I II III III IV	8.0 8.6 7.9 8.2	4.3 4.7 4.4 4.8	2.3 4.1 4.1 2.2	1.0 2.4 2.4 1.1	4.7 5.6 5.7 4.7	2.0 2.7 2.8 2.3	7.0 8.0 7.8 7.6	3.4 4.0 3.9 4.0	8.0 8.6 8.1 8.3	4.3 4.6 4.3 4.7	14. 2 14. 0 12. 0 14. 4	8.5 8.2 7.6 9.2
1963: I	7.7	4.2	1.8	.6	4.0	1.7	6.5	3.1	7.8	4. 2	14.0	8.5
II	9.0	5.0	4.0	2.4	5.5	2.7	8.0	4.1	9.0	4. 8	14.8	8.8
III	8.3	4.6	4.0	2.3	5.7	2.8	8.0	4.0	8.6	4. 6	12.7	8.1

## TABLE C-65.—Relation of profits before and after taxes to stockholders' equity and to sales, private manufacturing corporations, by asset size class, 1959-63

<sup>1</sup> Standard Industrial Classification.

NOTE.—Data on a comparable basis are not available for earlier periods. For explanatory notes concerning compilation of the series, see Quarterly Financial Reports for U.S. Manufacturing Corporations, Federal Trade Commission and Securities and Exchange Commission. Data for Alaska and Hawaii included for all periods.

Sources: Federal Trade Commission and Securities and Exchange Commission,

												_
Source or use of funds	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963 2
Total uses	27.3	28.2	24.0	45.1	39.5	37.9	31.5	46.8	39. 3	42.3	48.1	51.1
Plant and equipment outlays Inventories (book value) Customer net receivables 3 Cash and U.S. Government se.	22.4 1.3 3.1	23.9 1.8 .7	22.4 -1.6 2.4	24.2 6.7 6.4	29.9 7.6 3.3	32.7 2.1 2.1	26.4 -2.4 2.9	27.7 6.6 5.6	30.8 2.5 4.2	29.6 1.8 3.5	32. 0 3. 8 5. 8	33.5 4.0 5.2
Curities	.1 .4	1.8 (1)	(4) .8	5.0 2.8	-4.3 3.0	3 1.3	2.7 1.9	2.9 4.1	-1.7 3.5	2.5 4.9	1.2 5.3	1. 8 6. 6
Total sources	28.1	30.0	22.4	44. 8	42, 4	40.1	35.7	51.9	41.7	43.6	52. 3	54.4
Internal sources	17.8	19.7	19.8	26.6	27.8	28. 0	26.0	31. 1	29. 1	29.6	34. 9	37.6
Retained profits and deple- tion allowances Depreciation and amortiza-	7.4	7.9	6.3	10.9	10. 5	8.9	5.7	9.5	6.2	5.6	7.0	8.2
tion allowances	10.4	11.8	13.5	15.7	17.3	19.1	20.3	21.6	22.9	24. U	27.8	29.4
External sources	10.3	10.3	2.6	18.2	14.6	12.1	9.7	20.8	12.6	13.9	17.4	16.8
Federal income tax liability Other liabilities	-3.1 2.4	.6 2.2	-3.1 .4	3.8 2.1	-1.7 8.0	-2.2 2.1	-2.5 1.7	2.1 3.7	-1.6 3.2	.6 1.8	.9 3.2	1.5 2.6
loansNet new issues	3.1 7.9	.4 7.1	6 5.9	5.4 6.9	5.4 7.9	1.7 10.5	1.0 9.5	7.1 7.8	3.0 8.0	2. 0 9. 6	6.1 7.1	6.4 6.3
Discrepancy (uses less sources)	8	-1.8	1.6	.3	-2.9	-2.2	-4.2	-5.0	-2.4	-1.3	-4.1	-3.3

### TABLE C-66. -Sources and uses of corporate funds, 1952-631

[Billions of dollars]

Excludes banks and insurance companies.
 Preliminary estimates.
 Receivables are net of payables, which are therefore not shown separately.
 Less than \$50 million.

Source: Department of Commerce based on Securities and Exchange Commission and other financial data.

#### TABLE C-67.-Current assets and liabilities of United States corporations, 1939-63 1

#### [Billions of dollars]

			Cur	rent as	sets				Curre	ent liab	lities		
End of year or quarter	Total	Cash on hand and in banks	U.S. Government securities	Receivables from U.S. Govern- ment <sup>3</sup>	Other notes and accounts receiv- able	Inventories	Other current assets <sup>3</sup>	Total	Advances and pre- payments, U.S. Government <sup>2</sup>	Other notes and accounts payable	Federal income tax liabilities	Other current liabilities	Net work- ing capi- tal
1939	54.5	10.8	2. 2		22. 1	18.0	1.4	30.0		21. 9	1.2	6.9	24.5
1940	60.3	13. 1	2.0	0.1	23.9	19.8	1.5	32.8	0.6	22.6	2.5	7.1	27.5
1941	72.9	13. 9	4.0	.6	27.4	25.6	1.4	40.7	.8	25.6	7.1	7.2	32.3
1942	83.6	17. 6	10.1	4.0	23.3	27.3	1.3	47.3	2.0	24.0	12.6	8.7	36.3
1943	93.8	21. 6	16.4	5.0	21.9	27.6	1.3	51.6	2.2	24.1	16.6	8.7	42.1
1944	97.2	21. 6	20.9	4.7	21.8	26.8	1.4	51.7	1.8	25.0	15.5	9.4	45.6
1945	97.4	21.7	21. 1	2.7	23. 2	26.3	2.4	45. 8	.9	24. 8	10.4	9.7	51.6
1946	108.1	22.8	15. 3	.7	30. 0	37.6	1.7	51. 9	.1	31. 5	8.5	11.8	56.2
1947	123. 6	25. 0	14. 1	38	.3	44. 6	1.6	61. 5	37	.6	10.7	13. 2	62. 1
1948	133. 0	25. 3	14. 8	42	.4	48. 9	1.6	64. 4	39	.3	11.5	13. 5	68. 6
1949	133. 1	26. 5	16. 8	43	.0	45. 3	1.4	60. 7	37	.5	9.3	14. 0	72. 4
1950	161.5	28. 1	19.7	1.1	55.7	55.1	1.7	79.8	.4	47. 9	16.7	14. 9	81. 6
1951	179.1	30. 0	20.7	2.7	58.8	64.9	2.1	92.6	1.3	53. 6	21.3	16. 5	86. 5
1952	186.2	30. 8	19.9	2.8	64.6	65.8	2.4	96.1	2.3	57. 0	18.1	18. 7	90. 1
1953	190.6	31. 1	21.5	2.6	65.9	67.2	2.4	98.9	2.2	57. 3	18.7	20. 7	91. 8
1954	194.6	33. 4	19.2	2.4	71.2	65.3	3.1	99.7	2.4	59. 3	15.5	22. 5	94. 9
1955	224.0	34.6	23. 5	2.3	86.6	72. 8	4.2	121. 0	2.3	73. 8	19.3	25.7	103. 0
1956	237.9	34.8	19. 1	2.6	95.1	80. 4	5.9	130. 5	2.4	81. 5	17.6	29.0	107. 4
1957	244.7	34.9	18. 6	2.8	99.4	82. 2	6.7	133. 1	2.3	84. 3	15.4	31.1	111. 6
1958	255.3	37.4	18. 8	2.8	106.9	81. 9	7.5	136. 6	1.7	88. 7	12.9	33.3	118. 7
1959	277.3	36.3	22. 8	2.9	117.7	88. 4	9.1	153. 1	1.7	99. 3	15.0	37.0	124. 2
1960	289. 0	37. 2	20. 1	3.1	126. 1	91, 8	10. 6	160. 4	1.8	105. 0	13.5	40. 1	128.6
1961	306. 0	40. 3	19. 7	3.4	135. 5	95, 2	12. 0	169. 3	1.8	111. 6	14.0	41. 9	136.8
1962	325. 9	41. 0	20. 1	3.6	146. 5	100, 9	13. 7	181. 9	2.0	119. 8	14.9	45. 1	144.0
1961: I	288. 3	35. 1	19.9	3.2	125.2	93.4	11.5	157.6	1.8	103.3	11.7	40. 8	130, 7
II	293. 2	36. 4	20.0	3.1	128.9	92.7	12.2	158.9	1.7	104.8	11.3	41. 1	134, 3
III	298. 0	37. 2	18.8	3.2	132.5	93.6	12.7	162.5	1.8	106.5	12.3	41. 8	135, 5
IV	306. 0	40. 3	19.7	3.4	135.5	95.2	12.0	169.3	1.8	111.6	14.0	41. 9	136, 8
1962: I	308.6	36.9	20. 4	3.4	137. 0	97.8	13. 1	170. 2	1.8	111. 4	13.5	43. 5	138. 4
II	313.3	37.2	19. 6	3.3	141. 0	98.7	13. 5	172. 9	1.8	113. 4	13.6	44. 1	140. 4
III	320.5	37.5	19. 0	3.4	146. 4	100.5	13. 7	179. 2	1.9	117. 7	14.6	45. 0	141. 3
IV	325.9	41.0	20. 1	3.6	146. 5	100.9	13. 7	181. 9	2.0	119. 8	14.9	45. 1	144. 0
1963: I	327. 7	36, 9	20. 7	3.5	148. 7	102. 7	15. 2	182. 8	2.3	120. 2	14. 1	46. 2	144. 9
II	334. 7	38, 0	20. 2	3.3	153. 1	104. 0	16. 0	187. 6	2.5	123. 8	14. 2	47. 1	147. 1
III	341. 6	38, 5	19. 6	3.4	157. 8	105. 8	16. 6	192. 0	2.5	126. 6	15. 1	47. 7	149. 7

<sup>1</sup> All United States corporations, excluding banks, savings and loan associations, and insurance companies. Year end data through 1960 are based on *Statistics of Income* (Treasury Department), covering virtually all corporations in the United States. *Statistics of Income* (Treasury Department), covering virtually all orporations in the United States. *Statistics of Income* (Ata may not be strictly comparable from year to year because of changes in the tax laws, basis for filing returns, and processing of data for compilation pur-poses. All other figures shown are estimates based on data compiled from many different sources, including data on corporations registered with the Securities and Exchange Commission. As more complete informa-tion becomes available, estimates are revised. <sup>3</sup> Receivables from and payables to U.S. Government do not include amounts offset against each other on the corporation's books or amounts arising from subcontracting which are not directly due from or to the U.S. Government. Wherever possible, adjustments have been made to include U.S. Government advances offset against inventories on the corporation's books. <sup>3</sup> Includes marketable securities other than U.S. Government.

Source: Securities and Exchange Commission.

#### TABLE C-68.-State and municipal and corporate securities offered, 1934-631

[Millions of dollars]

				(	Corporat	e securi	ties offe	red for ca	sh <sup>3</sup>		
	and munici-	(	Gross p	roceed	<b>,                                    </b>		Propos	ed uses o	of net pro	ceeds 4	
Year or quarter	pal se- curities offered for cash (prin-		Com-	Pre-	Bonds		N	lew mon	ө <del>у</del>	Retire-	Other
	cipal amounts)	Total	mon stock	ferred stock	and notes	Total	Total	Plant and equip- ment	Work- ing capi- tal	of se- curities	pur- poses
1934	939	397	19	6	<b>3</b> 71	384	57	32	26	231	95
1935 1936 1937 1938 1939	$1,232 \\ 1,121 \\ 908 \\ 1,108 \\ 1,128$	2, 332 4, 572 2, 310 2, 155 2, 164	22 272 285 25 87	86 271 406 86 98	2,224 4,028 1,618 2,044	2, 266 4, 431 2, 239 2, 110 2, 115	208 858 991 681 325	111 380 574 504 170	96 478 417 177 155	1,865 3,368 1,100 1,206 1,695	193 204 148 222 95
1940	1,238	2,677	108	183	2, 386	2,615	569	424	145	1, 854	192
1941	956	2,667	110	167	2, 390	2,623	868	661	207	1, 583	172
1942	524	1,062	34	112	917	1,043	474	287	187	396	173
1943	435	1,170	56	124	990	1,147	308	141	167	739	100
1944	661	3,202	163	369	2, 670	3,142	657	252	405	2, 389	96
1945	795	6,011	397	758	4, 855	5,902	1,080	638	442	4, 555	267
1946	1,157	6,900	891	1,127	4, 882	6,757	3,279	2, 115	1,164	2, 868	610
1947	2,324	6,577	779	762	5, 036	6,466	4,591	3, 409	1,182	1, 352	524
1948	2,690	7,078	614	492	5, 973	6,959	5,929	4, 221	1,708	307	722
1948	2,907	6,052	736	425	4, 890	5,959	4,606	3, 724	882	401	952
1950.	3, 532	6, 361	811	631	4,920	6, 261	4,006	2,966	1,041	$1,271 \\ 486 \\ 664 \\ 260 \\ 1,875$	984
1951.	3, 189	7, 741	1, 212	838	5,691	7, 607	6,531	5,110	1,421		589
1952.	4, 401	9, 534	1, 369	564	7,601	9, 380	8,180	6,312	1,868		537
1953.	5, 558	8, 898	1, 326	489	7,083	8, 755	7,960	5,647	2,313		535
1953.	6, 969	9, 516	1, 213	816	7,488	9, 365	6,780	5,110	1,670		709
1955 1956 1957 1958 1958 1959	5, 977 5, 446 6, 958 7, 449 7, 681	10, 240 10, 939 12, 884 11, 558 9, 748	2, 185 2, 301 2, 516 1, 334 2, 027	635 636 411 571 531	7, 420 8, 002 9, 957 9, 653 7, 190	10, 049 10, 749 12, 661 11, 372 9, 527	7,957 9,663 11,784 9,907 8,578	5, 333 6, 709 9, 040 7, 792 6, 084	2, 624 2, 954 2, 744 2, 115 2, 494	1, 227 364 214 549 135	864 721 663 915 814
1960	7, 230	10, 154	1, 664	409	8, 081	9, 924	8, 758	5, 662	3, 097	271	895
1961	8, 360	13, 147	3, 273	449	9, 425	12, 874	10, 829	7, 539	3, 290	895	1, 150
1962	8, 558	10, 770	1, 318	436	9, 016	10, 572	8, 323	5, 701	2, 622	757	1, 491
1963 \$	10, 055	12, 221	1, 025	334	10, 862	12, 047	8, 987	5, 319	3, 668	1, 537	1, 524
1961: I	2, 122	1, 992	354	96	1, 543	1, 951	1, 648	952	695	142	161
II	2, 370	5, 352	1, 582	192	3, 578	5, 261	4, 272	3, 373	899	566	423
III	1, 766	2, 566	571	82	1, 913	2, 501	2, 120	1, 396	723	63	318
IV	2, 101	3, 237	765	80	2, 392	3, 161	2, 790	1, 818	972	123	248
1962: I	2, 610	2, 378	490	16	1, 871	2, 320	2,009	1, 426	582	62	250
II	2, 534	3, 251	460	180	2, 611	3, 184	2,607	1, 901	705	179	399
III	1, 627	2, 184	200	107	1, 877	2, 146	1,565	1, 026	539	236	345
IV	1, 788	2, 957	168	132	2, 657	2, 921	2,143	1, 347	796	280	498
1963: I	2, 798	2, 700	222	65	2, 414	2, 665	2, 067	1,453	614	314	285
II	2, 889	3, 634	344	81	3, 209	3, 587	2, 425	1,538	887	740	422
III	1, 967	2, 466	208	79	2, 179	2, 434	1, 914	1,016	897	295	225
IV <sup>8</sup>	2, 401	3, 421	251	109	3, 060	3, 361	2, 581	1,312	1, 270	188	592

<sup>1</sup> These data cover substantially all new issues of State, municipal, and corporate securities offered for cash sale in the United States in amounts over \$100,000 and with terms to maturity of more than 1 year. <sup>3</sup> Excludes notes issued exclusively to commercial banks, intercorporate transactions, sales of invest-ment company issues, and issues to be sold over an extended period, such as offerings under employee-

where company issues, and issues to be sold over an extended period, such as offerings under employee-purchase plans.
 Number of units multiplied by offering price.
 Net proceeds represents the amount received by the issuer after payment of compensation to distributors and other costs of flocation.

Preliminary.

Note.-Data for Alaska and Hawaii included for all periods.

Sources: Securities and Exchange Commission, The Commercial and Financial Chronicle, and The Bond Buyer.

	Common	Stand	lard and istock	Poor's con data	nmon		Stock ma	rket credi	;
Year or month	stock prices index, 1957-59=	Price	index 2	Divi- dend	Price/	Custome U.S. Gov	r credit (e ernment s	excluding securities)	Bank loans to
	100 (SEC) 1	Total	Indus- trial	yield <sup>3</sup> (per- cent)	earnings ratio 4	Total	Net debit bal- ances <sup>s</sup>	Bank loans to "others"	brokers and dealers 7
4		1941-4	43=10				Millions	of dollars	
1939	26.8	12.06	11.77	4.05	13.80	(8)	(8)	(8)	715
1940	25.3	11.02	10.69	5, 59	10.24	(8)	(8)	(8)	584
1941	23.0	9.82	9.72	6.82	8.26	(8)	(8)	(8)	535
1942	20.1	8.67	8,78	7.24	8,80	8			850
1943	20.0	12 47	11,49	4.90	12.84			353	2 137
1044	25.0	16 16	14 79	4 17	16.00	1 974	042	420	9 709
1945	40 1	17 08	16.48	3.85	17 69	976	473	452	\$ 1, 471
1947	35.1	15.17	14.85	4.93	9.36	1.032	517	515	784
1948	35.6	15.53	15.34	5.54	6.90	968	499	469	1, 331
1949	34.3	15.23	15.00	6. 59	6.64	1, 249	821	428	1,608
1950	41.4	18.40	18.33	6.57	6.63	1, 798	1, 237	561	1,742
1951	49.6	22.34	22.68	6.13	9.27	1,826	1,253	573	1,419
1952	52.3	24.50	24.78	5.80	10.47	1,980	1, 332	048	• 2,002 2,248
1954	61.7	29.69	30.25	4.95	11.25	3, 436	2, 388	1.048	2,688
1055	21.8	40.49	42 40	4 08	11 50	4 030	2 791	1 239	2,852
1956	92.6	46.62	49.80	4.09	14.05	3,984	2,823	1, 161	2,214
1957	89.8	44.38	47.63	4.35	12.89	3, 576	2, 482	1,094	2, 190
1958	93.2	46.24	49.36	3.97	16.64	4, 537	3,285	\$ 1,252	\$ 2,569
1959	116.7	57.38	61.45	3.23	17.04	4,401	3,280	• 1, 181	° 2, 584
1960	113.9	55.85	59.43	3.47	17.08	4,415	3, 222	1, 193	2,614
1901	134.2	62.32	65 54	2.97	16 73	5 404	4,209	1 360	a, 398
1963	142.3	69.87	73.39	3.17	10.70	7,202	5.475	1,727	4,822
1062. January	140.4	60.07	72.00	2.97	1	5 464	4 111	1 353	2 340
February	142.8	70.22	74.22	2.95		5,426	4,066	1.360	2,985
March.	142.9	70.29	74.22	2.95	19,98	5,457	4,083	1, 374	3,040
April	138.0	68.05	71.64	3.05		5,491	4,079	1,412	3, 174
May	128.3	62.99	66.32	3.32		5,408	9 605	1,408	2,610
June	114.3	00.00	08.34	0.78	15.05	4,800	0,000	1,000	2,000
July	116.0	00.97	59.61	3.08		4,870	3, 502	1,314	2,044
September	1 117 9	58.00	60 67	3.60	16.09	5,156	3,887	1,269	3, 366
October	114.3	56.17	58.66	3.71		5,165	3,864	1, 301	3, 382
November	122.7	60.04	62.90	3.50		5,285	3, 951	1,334	2,738
December	128.0	62.64	65.59	3.40	15.23	5, 494	4, 125	1,369	4,352
1963: January	132.6	65.06	68.00	3.31		5, 595	4,208	1,387	3,068
February	135.0	65 67	68.91	3.27	10 10	5,717	4,032	1,000	3,800
April	140.7	68.76	72.17	3,15	10, 18	5, 978	4, 526	1,452	3, 194
May	143.2	70.14	73.60	3.13		6, 229	4, 737	1, 492	3, 364
June	142.5	70.11	73.61	3.16	17.52	6, 420	4,898	1, 522	4,068
July	140.7	69.07	72.45	3.20		6, 511	4, 895	1,616	3, 631
August	144.6	70.98	74.43	3.13		6,660	5,034	1,626	3, 331
September	148.2	72.85	76.63	3.06	18.20	0,971	0,316	1,655	4,530
November	148.7	73.03	77.09	3.05		7 208	5,596	1,065	3,035
December	151.1	74.17	78.38	3.14		7,202	5,475	1, 727	4, 822

TABLE C-69Common stock prices, earnings, and yields and stock market cre
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1 Includes 300 common stocks: manufacturing, 193; transportation, 18; utilities, 34; trade, finance, and serv-

<sup>1</sup> Includes 300 common stocks: manufacturing, 193; transportation, 18; utilities, 34; trade, finance, and service, 45; and mining, 10; averages of weekly figures.
 <sup>3</sup> Includes 500 common stocks, 425 are industrials; averages of daily figures.
 <sup>3</sup> Aggregate cash dividends (based on latest known annual rate) divided by the aggregate monthly market value of the stocks in the group. Annual yields are averages of monthly data.
 <sup>4</sup> Ratio of quarterly earnings (seasonally adjusted annual rate) to price index for last day in quarter. Annual ratios are averages of quarterly data.
 <sup>4</sup> As reported by member firms of the New York Stock Exchange carrying margin accounts. Includes net debit balances of all customers (other than general partners in the reporting firm and member firms of the New York Stock Exchange carrying firm and member firms of the New York Stock Exchange carrying for purchasing or carrying securities are called. Data are for end of period.
 <sup>6</sup> Loans by weekly reporting member banks to others than brokers and dealers for purchasing or carrying U.S. Government obligations. From 1953 through June 1959, loans for purchasing or carrying U.S. Government securities were reported separately only by New York and Chicago banks. Accordingly, for that period any loans for purchasing or carrying such securities, included. Series also revised beginning July 1946, March 1953, July 1958, and April 1961. Data are for last Wednesday of period. For details, see *Federal Reserve Bulletin*, June 1961.
 <sup>7</sup> Loans by weekly reporting member banks for purchasing or carrying securities, including U.S. Government obligations. Series revised beginning July 1946, January 1952, July 1958, July 1959, and April 1961.

<sup>8</sup> Not available.

Sources: Securities and Exchange Commission, Board of Governors of the Federal Reserve System, Standard & Poor's Corporation, Moody's Investors Service, and New York Stock Exchange.

TABLE O-10. Dusiness population and submices junior of 10.0	TABLE C-70.—Busines	population	and business	failures,	, 1929–6
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<u> </u>		Oper	ating l	busi-		1		Busin	ess failur	es 1 4		
		turn sand	and bu over (t s of firm	hou- ns) <sup>1</sup>	New busi- ness		Nun	ber of fa	llures	Amou liab	int of llities (	current (millions
Yea	r or month	Oper- ating	New	Dis- con- tin-	incor- pora- tions	Busi- ness fail-		Liabil cl	ity size ass		of dolla	rs) ity size
		busi- ness- es <sup>2</sup>	ness- es *	ued busi- ness- es <sup>8</sup>	(num- ber) <sup>s</sup>	ure rate <sup>4</sup>	Total	Under \$100,000	\$100,000 and over	Total	Under \$100,000	\$100,000 and over
1929_		3,029	(6)	(8)	(6)	103.9	22, 909	22, 165	744	483. 3	261.5	221.8
1930.		2,994	8		(*)	121.6	26, 355	25,408	947	668.3	803.5	364.8
1932.		2,828	۱ 🖉	6	6	154.1	31, 822	30, 197	1,625	928.3	432.6	495.7
1933.		2,782	8		(0)	61.1	12,091	11, 421	670	457.5 334.0	138.5	195.4
1935. 1936. 1937.		2,992 3,070 3,136		(6) (6) (6)	(6) (0) (6)	61.7 47.8 45.9	12, 244 9, 607 9, 490	11, 691 9, 285 9, 203	553 322 287	310.6 203.2 183.3	135.5 102.8 101.9	175. 1 100. 4 81. 4
1938. 1939.	•••••	3,074 3,222	( <sup>6</sup> )	(6) (6)		61.1 169.6	12,836	12,553	283 7 227	246.5 7182.5	140.1 7132.9	106.4
1940. 1941. 1942. 1943.		3, 319 3, 276 3, 295 3, 030	275 290 121 146	318 271 386 337	(6) (6) (6)	63.0 54.5 44.6 16.4	13, 619 11, 848 9, 405 3, 221	13, 400 11, 685 9, 282 3, 155	219 163 123 66	166.7 136.1 100.8 45.3	119.9 100.7 80.3 30.2	46.8 35.4 20.5 15.1
1944_		2,839	331	175	.(6)	6.5	1,222	1,176	46	31.7	14.5	17.1
1945.		2,995 3,242	423 617	209	(°) 132, 916	4.2 5.2	1,129	1,002	127	30.2 67.3	11.4 15.7	18.8
1947_ 1948_		3, 651 3, 873	461 393	239	112,638	14.3 20.4	3,474 5,250	3, 103 4, 853	371 397	204.6 234.6	63.7 93.9	140.9   140.7
1949_		3, 984	331	306	85, 491	34.4	9,246	8,708	538	308.1	161.4	146.7
1950_ 1951_		4,009	348	290	92, 925 83, 649	34, 3 30, 7	9, 162 8, 058	8,746 7,626	416 432	248.3 259.5	131.6	128.0
1952. 1953.	•••••	4,118	346	276	92,819	28.7 33.2	7,611	7,081	530 787	283.3 394.2	131.9 167.5	151.4 226.6
1954_		4, 240	366	319	117, 164	42.0	11, 086	10, 226	860	462.6	211.4	251. 2
1955_ 1956_	•••••	4,287	408 431	314	139,651	41.6 48.0	10,969	10,113	856 1,071	449.4 562.7	206.4	243.0 322.9
1957_		4,471	398 397	335	136, 697	51.7 55 9	13,739	12, 547	1, 192	615.3 728.3	267.1 297.6	348.2 430.7
1959		4, 583	422	346	\$ 193, 067	51.8	14, 053	12, 707	1, 346	692.8	278.9	413.9
1960. 1961.		4, 658 4, 713	438 431	384 389	182,713 181,535	57.0 64.4	15, 445 17, 075	13,650 15,006	1,795 2,069	938.6 1.090.1	327.2 370.1	611.4 720.0
1962_ 1963.		4,755	430	387	182,057	60.8 56.3	15,782	13,772 12,192	2,010	1,213.6	346.5 321.0	867.1
1962:	January	4,770			18, 343	62.9	1,447	1, 249	198	106.6	30.1	76.5
	February March				14,365 17,196	61.1 59.4	1,353	1,205 1,321	148 169	90.5 80.9	30.4 32.5	60.1 48.3
	April	4, 780			15,653	65.0	1,504	1,346	158	121.8	31.0	90.8 61.6
	June				15, 234	57. S	1, 281	1, 110	171	88.5	27.7	60.8
	July	4, 790			14,957 14,955	58.5 62.5	1,165	1,042	123 210	91.6 146.8	27.1 27.9	64.4 118.9
	September.	1 900			12,777	62. 2 66 -	1,118	970 1 207	148	96.2	26.9 30.3	69.3
	November_	4,000			12,926	59.4	1,216	1,059	157	98.8	27.5	71.3
1963.	December _				13,925	56.0 55 •	1,101	959	142 257	81-3	20.3	56.0 135.4
	February.				14,012	60.7	1,304	1,109	195	94.7	29.6	65.2 71 7
	April	4, 825			16, 294	04.4 54.2	1,280	1,116	171	100.8	29.5	71.3
	May June				16,812 15,016	56.4 57.8	1, 303 1, 211	1,062 1,042	241 169	118.3 86.2	28.0 27.6	90.3 58.5
	July	4,835			15, 893	57.1	1,155	984	171	120.5	25.8	94.7
	September_				15, 197 13, 753	04.6 59.4	1,135	962 905	153 146	65.2 85.9	20.9	38, 3 62, 0
	October	4,850			16,741 12,904	59.6 55.1	1,262 1,115	1,056 970	206 145	91.8 262.1	27.5 24.6	64.3 237.5
	December	••••••			15, 510	51.2	998	858	140	68.4	23.1	45, 3

<sup>1</sup> Excludes firms in the fields of agriculture and professional services. Includes self-employed person only if he has either an established place of business or at least one paid employee.
<sup>3</sup> Data through 1939 are averages of end-of-quarter estimates centered at June 30. Beginning 1940, data are for beginning of period. Quarterly data shown here are seasonally adjusted.
<sup>4</sup> Total for period.
<sup>4</sup> Commercial and industrial failures only. Excludes failures of banks and railroads and, beginning 1933, of real estate, insurance, holding, and financial companies, steamship lines, travel agencies, etc.
<sup>5</sup> Failure rate per 10,000 listed enterprises. Monthly data are seasonally adjusted.
<sup>6</sup> Not available.
<sup>7</sup> Series revised: not strictly comparable with earlier data.

Not available.
 Not available.
 Series revised; not strictly comparable with earlier data.
 Includes data for Hawaii beginning 1959 and Alaska beginning 1960. (Data for 1958 comparable to 1959 are 150,781; data for 1960 comparable to 1959 are 182,374.)
 Preliminary.

Sources: Department of Commerce and Dun & Bradstreet, Inc.

## AGRICULTURE

	Per	sonal inc	ome			Income	received	from farm	ning	
Year or	rece farr	ived by n popula	total tion	Realize	ed gross		Net t oper	o farm rators	Net inco farm, in net inv	ome per eluding entory
quarter	From all sources	From farm sources	From non- farm sources <sup>1</sup>	Total <sup>2</sup>	Cash receipts from market- ings	Produc- tion ex- penses	Exclud- ing net inven- tory change	Includ- ing net inven- tory change <sup>3</sup>	char Current prices	1963 prices \$
				Billions	of dollars	1			Dol	lars
1929				13, 9	11.3	7.6	6.3	6.1	943	1, 813
1930 1931 1932 1933 1934	5.4	 3. 2	2.2	11.4 8.4 6.4 7.1 8.5	9.1 6.4 4.7 5.3 6.4	6.9 5.5 4.4 4.3 4.7	4.5 2.9 1.9 2.8 3.9	4.3 3.3 2.0 2.6 2.9	650 506 305 382 434	1, 354 1, 234 847 1, 032 1, 059
1935 1936 1937 1938 1939	7.7 7.2 9.0 7.2 7.4	5.4 4.6 6.3 4.7 4.8	2.3 2.6 2.7 2.4 2.6	9.7 10.7 11.3 10.1 10.6	7.1 8.4 8.9 7.7 7.9	5.1 5.6 6.1 5.8 6.2	4.6 5.1 5.2 4.3 4.4	5.3 4.3 6.0 4.4 4.5	778 643 911 675 697	1, 898 1, 568 2, 119 1, 646 1, 742
1940 1941 1942 1943 1944	7.6 10.1 14.0 16.3 16.5	4.9 6.9 10.2 12.2 12.3	2, 7 3, 2 3, 8 4, 1 4, 2	11. 0 13. 8 18. 8 23. 4 24. 4	8.4 11.1 15.6 19.6 20.5	6.7 7.7 9.9 11.5 12.2	4.3 6.2 8.8 11.9 12.2	4.6 6.6 9.9 11.8 11.8	720 1, 044 1, 600 1, 942 1, 967	1, 800 2, 428 3, 200 3, 468 3, 334
1945 1946 1947 1948 1949	17. 1 20. 1 21. 0 23. 5 19. 0	12.9 15.7 16.0 18.1 13.5	4.2 4.4 5.0 5.4 5.6	25.8 29.7 34.4 34.9 31.8	21.7 24.8 29.6 30.2 27.8	12.9 14.5 17.0 18.9 18.0	12.8 15.2 17.3 16.1 13.8	12.4 15.3 15.5 17.8 12.9	2, 080 2, 574 2, 648 3, 065 2, 259	3, 355 3, 785 3, 310 3, 606 2, 755
1950 1951 1952 1953 1954	20.4 22.8 22.3 20.0 19.0	14. 3 16. 5 15. 7 13. 8 13. 2	6.0 6.3 6.6 6.3 5.8	32, 5 37, 3 37, 0 35, 3 33, 9	28.5 33.0 32.6 31.1 30.0	19.3 22.2 22.6 21.4 21.7	13, 2 15, 2 14, 4 13, 9 12, 2	14.0 16.3 15.3 13.3 12.7	2, 479 3, 009 2, 951 2, 664 2, 645	2, 987 3, 343 3, 243 2, 960 2, 939
1955 1956 1957 1958 1959	18.3 18.6 18.8 20.5 19.0	$12.2 \\ 12.0 \\ 12.2 \\ 13.8 \\ 11.8 \\$	$egin{array}{c} 6.1 \\ 6.6 \\ 6.6 \\ 6.7 \\ 7.1 \end{array}$	33.3 34.6 34.4 37.9 37.5	29.6 30.6 29.8 33.4 33.5	21.9 22.6 23.4 25.3 26.2	11.5 12.0 11.0 12.6 11.3	11.8 11.6 11.8 13.5 11.4	2, 529 2, 574 2, 695 3, 201 2, 775	2, 810 2, 798 2, 837 3, 334 2, 861
1960 1961 1962 1963 <sup>6</sup>	19.6 20.1 20.5 19.8	12.3 13.0 13.4 13.0	7.2 7.0 7.1 6.8	37.9 39.6 40.8 41.1	34. 0 34. 9 35. 9 36. 2	26. 2 27. 1 28. 2 28. 8	11.7 12.5 12.6 12.3	12. 0 12. 8 13. 3 12. 8	3, 044 3, 359 3, 602 3, 575	3, 138 3, 428 3, 638 3, 575
				Seaso	nally adj	usted and	nual rate	s		
1962: I II III IV				41.0 40.5 40.7 41.0	36. 1 35. 6 35. 8 36. 2	28. 0 28. 1 28. 3 28. 4	13.0 12.4 12.4 12.6	13. 5 13. 1 13. 2 13. 4	3, 660 3, 550 3, 580 3, 630	3, 700 3, 580 3, 610 3, 670
1963: I 6 II 6 III 6 IV 6				41. 3 40. 6 41. 1 41. 4	36.4 35.6 36.1 36.7	28.6 28.6 28.9 29.1	12.7 12.0 12.2 12.3	13.5 12.6 12.7 12.6	3, 770 3, 520 3, 550 3, 520 3, 520	3, 770 3, 520 3, 550 3, 520

#### TABLE C-71.-Income from agriculture, 1929-63

<sup>1</sup> Includes all income received by farm residents from nonfarm sources such as wages and salaries from nonfarm employment, nonfarm business and professional income, rents from nonfarm real estate, dividends, interest, royalites, unemployment compensation and social security payments. <sup>3</sup> Cash receipts from marketings, Government payments, and nonmoney income furnished by farms. <sup>3</sup> Includes net change in inventory of crops and livestock valued at the average price for the year. Data prior to 1946 differ from farm proprietors' income shown in Tables C-11 and C-14 because of revisions by the Department of Agriculture not yet incorporated into the national income accounts of the Department of Commerce.

 Estimates of number of farms revised from 1951 according to new 1959 Census of Agriculture definition.
 Income in current prices divided by the index of prices paid by farmers for family living items on a 1963 base. • Preliminary.

## TABLE C-72.—Indexes of prices received and prices paid by farmers, and parity ratio, 1929-63 [1957-59=100]

					Prices 1	receive	d by fa	rmers				
					Crops				Live	stock ar	nd prod	ucts
Year or month	Ali farm prod- ucts <sup>1</sup>	All	Food	Feed and	grains hay	Cot-	То-	Oll- bear-	All live- stock	Meat ani-	Dairy prod-	Poul-
		cropa	grams	Total	Feed grains	1011	Dacco	crops	prod- ucts 1	mals	ucts	eggs
1929	61	61	55	74	77	57	35	62	62	50	65	102
1930	52	52	44	67	68	40	29	48	52	43	55	81
1931	36	34	27	46	44	24	20	32	38	80	43	62
1932	27	20	21	31	28	19	18	25	28	20	33	51
1934	37	44	43	60	60	39	32	45	32	22	40	56
1935	45	46	46	68	70	38	35	55	44	38	45	74
1936	47	49	51	65	68	38	33	52	46	38	49	73
1937	51	53	57	79	84	36	41	49	49	42	51	70
1939	39	37	34	46	44	28	31	42	41	36	43	61
1940	42	41	40	54	54	32	28	45	42	35	47	62
1941	51	48	46	58	58	43	32	60	53	46	55	77
1942	66	65	57	72	73	60	51	80	66	60	63	101
1944	82	89	78	108	109	66	72	97	76	62	86	112
1945	¢86	91	81	106	104	69	74	100	82	\$ 67	\$ 89	126
1946	498	102	95	127	131	91	78	114	94	• 81	• 104	127
1947	114	118	128	161	171	105	77	158	111	107	106	141
1948	103	100	103	112	109	94	82	106	106	101	98	140
1950	107	104	106	122	123	108	83	120	108	110	97	118
1951	125	119	115	143	147	129	90	148	130	133	112	144
1952	119	120	116	147	150	119	89	129	119	115	118	130
1954	105	108	110	128	130	105	91	133	97	92	104 96	113
1955	96	104	107	116	116	104	90	109	90	80	96	121
1956	95	105	106	115	116	103	93	111	88	76	99	112
1957	104	101	100	105	105	101	100	100	106	100	101	102
1959	99	99	96	98	98	102	104	96	100	102	100	90
1960	98	.99	96	95	93	97	103	93	98	96	101	101
1961	99	102	107	95	94	100	109	112	98	97	101	92
1962	101	103	106	103	101	104	109	113	95	94	98	92
1962: January	101	101	103	90	93	99	112	109	100	99	104	96
March	101	106	105	96	94	99	112	110	99	<b>9</b> 9	100	93
April	100	105	106	98	95	104	112	111	96	99	94	89
May June	100	107	109	100 99	98 98	109	112	111	94 94	99	91 90	82 81
Jula	.99	103	107	98	98	108	111	110	97	101	93	85
August	101	102	107	95	94	105	105	107	100	104	97	<b>91</b>
September	103	104	107	97	96	107	108	104	103	106	101	97
November	101	102	100	03	60	103	107	104	102	102	103	90
December	ĩŏĩ	100	109	96	94	100	104	108	100	100	102	97
1963; January	101	103	109	99	96	97	101	110	100	100	101	96
February	100	104	110	101	98	102	103	113	97	95	100	99
Anril	100	100	113	101	90	106	103	111	94	94	94	95 01
May.	99	110	iiŏ	102	101	105	103	113	<b>91</b>	<b>9</b> 3	91	85
June	100	109	102	106	106	106	103	113	93	95	90	84
July	101	107	97	106	107	103	103	112	97	100	93	87
August	100	105	97	106	104	104	102		97	98	101	89
October	100	105	105	102	99	106	102	<b>ii</b> 5	96	93	104	92
November	100	108	106	100	96	105	100	118	94	88	106	95
December	98	108	107	103	99	101	101	116	91	84	104	91

See footnotes at end of table.

TABLE	C-72Indexes of	prices receive	d and prices	paid by	farmers,	and parity r	atio, 19	)29 <b>-63</b>
	•		Continu	ed				
			[1957-59=1	00]				

				I	Prices p	aid by	farmers				·····	
	All items.	s, Commodities and services										
Year or month	in- terest,		_		Prod	uction i	tems		In.			Par- ity
	taxes, and wage rates (parity index)	All items	fam- ily living items	All produc- tion items 1	Feed	Motor ve- hicles	Farm ma- chin- ery	Fer- ti- lizer	ter- est ?	Taxes <sup>3</sup>	Wage rates 4	ratio <sup>3</sup>
1929		55	54	56	68	36	43	85	120	58	32	92
1930 1931 1932 1933 1934_	52 44 38 37 41	51 44 38 38 43	50 43 37 38 43	52 43 38 38 44	61 43 32 37 52	35 35 34 34 36	43 42 40 39 40	83 75 66 61 69	116 111 104 92 83	59 58 53 46 39	30 24 18 15 17	83 67 58 64 75
1935 1936 1937 1938	42 42 45 42	45 45 48 45 44	43 43 45 43	46 46 50 47 46	53 55 62 47 47	37 38 39 42 40	41 42 43 44 43	68 64 67 67 66	76 70 66 62 60	37 38 38 39 30	18 20 22 22 22	88 92 93 78
1940 1941 1942 1943 1944	42 45 52 58 62	45 48 55 61 64	42 45 52 58 61	47 50 57 63 66	50 54 66 78 87	40 42 45 47 51	43 43 46 48 49	64 64 71 76 77	57 55 53 47 44	40 39 40 39 39	22 26 34 45 54	81 93 105 113 108
1945 1946 1947 1948 1948 1949	65 71 82 89 86	66 72 85 92 88	64 71 83 88 85	67 73 85 95 91	86 100 118 125 103	53 55 63 71 78	49 51 58 67 76	79 79 88 96 98	42 42 43 44 46	40 45 50 58 62	62 66 72 76 74	109 113 115 110 100
1950 1951 1952 1953 1954	88 97 98 95 95	90 100 100 96 96	86 94 95 94 94	94 104 104 97 97	105 118 126 114 113	78 83 87 86 86	78 83 86 87 87	94 100 102 103 102	50 55 61 66 71	67 70 73 77 80	73 81 87 88 88	101 107 100 92 89
1955 1956 1957 1958 1959	94 95 98 101 102	95 96 98 101 101	94 96 99 100 101	96 95 98 101 101	106 103 101 99 100	87 89 96 100 104	87 91 96 100 104	102 100 100 100 100	76 84 92 99 109	83 89 94 100 106	89 92 96 99 105	84 83 82 85 81
1960 1961 1962 1963 7	102 103 105 106	101 101 103 104	101 102 103 104	101 101 103 103	97 98 100 104	102 101 106 108	107 110 111 114	100 100 100 100	120 130 145 161	114 123 131 137	109 110 114 116	80 80 79 78
1962: January February March April June	104 104 105 105 105 105	102 103 103 103 103 103	102 103 103 103 103 103 103	102 103 103 103 103 102	99 99 99 99 99 99	105 106 105 106	110  111	100	135 135 135 135 135 135 135	131 131 131 131 131 131 131	112 112 112 115 115 115 115	80 80 79 79 78
July August September October November December	104 104 105 105 105 106	103 103 103 103 103 103 104	103 103 103 103 103 103 103	102 102 103 103 103 103	99 99 100 100 100 102	105 105 105 108 108	112 112 112	100	135 135 135 135 135 135 135	131 131 131 131 131 131 131	114 114 114 113 113 113 113	79 80 81 80 79 79
1963: January February March April May June	106 106 106 106 106 106	104 104 104 104 104 104	104 104 104 104 104 104	104 104 104 104 104 104	103 104 104 103 102 103	109 109 109 109	 113 	 100 100	155 155 155 155 155 155	137 137 137 137 137 137 137	114 114 114 117 117 117 117	79 78 77 78 77 78 77
July August September October November December	107 106 106 106 106 106	104 104 104 104 104 104	105 104 104 104 104 104 104	104 104 104 104 103 103	104 104 105 104 103 105	108 108 108	114	100	155 170 170 170 170 170	137 138 138 138 138 138 138	117 117 117 117 117 117 117	79 78 77 77 77 77 76

Includes items not shown separately.
Interest payable per acre on farm real estate debt.
Farm real estate taxes payable per acre (levied in preceding year).
Monthly data are seasonally adjusted.
Percentage ratio of prices received for all farm products to parity index, on a 1910-14-100 base.
Includes wartime subsidy payments.
Preprimation of the prices received for all farm products to parity index, on a 1910-14-100 base.

TABLE	C-73	–Farm	production	indexes,	1929–6 <b>3</b>
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[1957 - 59 = 100]	l
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						Crops			Live	stock ar	nd prod	ucts		
Year	Farm out- put <sup>1</sup>	Total <sup>2</sup>	Feed grains	Hay and forage	Food grains	Vege- tables	Fruits and nuts	Cot- ton	To- bacco	Oil crops	Total <sup>3</sup>	Meat ani- mals	Dairy prod- ucts	Poul- try and eggs
1929	62	73	62	79	68	73	75	120	88	13	63	62	75	44
1930 1931 1932 1933 1934	61 66 64 59 51	69 77 73 65 54	56 63 73 56 33	66 72 74 69 64	74 79 63 47 45	74 75 76 73 80	73 92 75 76 71	113 138 105 105 78	95 89 58 80 63	14 14 13 11 13	64 65 66 67 61	63 66 67 70 59	76 78 79 79 79 78	45 44 44 44 41
1935 1936 1937 1938 1939	61 55 69 67 68	70 59 81 76 75	60 38 67 65 65	82 66 75 81 75	55 54 74 77 63	21 16 18 22 29	59 63 62 65 70	53 60 58 63 71	78 79 79 81 82	41 44 45 48				
1940	70	78	66	86	69	83	93	102	84	34	71	72	84	49
1941	73	79	71	86	79	84	99	88	73	37	75	76	89	54
1942	82	89	81	93	83	89	98	105	81	56	84	87	92	62
1943	80	83	74	91	72	97	84	93	81	60	91	97	91	71
1944	83	88	78	90	88	92	98	100	113	50	86	88	92	71
1945	81	85	75	93	92	94	89	74	114	54	86	84	95	74
1946	84	89	82	87	95	105	106	71	134	52	83	82	94	69
1947	81	85	63	84	111	91	101	97	122	55	82	81	93	68
1948	88	97	91	84	107	97	92	122	115	67	80	79	90	67
1948	87	92	80	83	92	94	98	1 <b>3</b> 1	114	61	85	83	93	74
1950	86	89	81	89	86	96	98	82	117	71	88	89	93	78
1951	89	91	75	92	85	89	100	124	135	65	92	95	92	81
1952	92	95	79	90	109	90	97	124	130	63	92	95	92	82
1953	93	94	77	92	100	95	98	134	119	63	93	94	97	84
1954	93	93	81	92	88	93	99	111	130	71	96	98	98	87
1955	96	96	86	98	83	96	99	120	127	78	99	103	99	86
1956	97	95	85	94	87	102	103	108	126	92	99	100	101	94
1957	95	93	93	101	82	98	94	89	96	91	97	96	101	95
1958	102	104	101	102	121	102	102	93	100	111	99	98	100	101
1959	103	103	106	97	97	100	104	118	104	98	104	106	99	104
1960	106	108	109	103	115	103	98	116	112	105	102	103	101	104
1961	107	107	99	102	106	110	109	116	119	122	106	106	103	112
1962	108	107	101	107	98	109	98	120	134	122	107	108	104	111
1963 <b>4</b>	112	112	110	105	102	109	101	126	131	129	109	111	103	114

Farm output measures the annual volume of farm production available for eventual human use through sales from farms or consumption in farm households. Total excludes production of feed for horses and mules. Includes production of feed for horses and mules and certain items not shown separately.
 Includes certain items not shown separately.
 Preliminary.

	r Crops harvested (millions of acres) <sup>1</sup> r Total Exc sive trotal feed hor an mu 365 365 369 340	ops rested llions cres) <sup>1</sup>	Live- stock	Man- hours		Index	numbers	ofinput	s (1957–5	9=100)	
Year	Total	Exclu- sive of use for feed for horses and mules	ing units (1957- 59= 100) <sup>2</sup>	of farm work (bil- lions)	Total	Farm labor	Farm real estate <sup>3</sup>	Me- chani- cal power and ma- chinery	Ferti- lizer and lime	Feed, seed, and live- stock pur- chases <sup>4</sup>	Miscel- laneous
1929	365	298	92	23.2	98	218	92	38	21	27	76
1930 1931 1932 1933 1934	369 365 371 340 304	304 303 311 281 247	92 93 95 98 98	22. 9 23. 4 22. 6 22. 6 20. 2	97 96 93 91 86	216 220 213 213 190	91 89 86 87 86	40 38 35 32 32	21 16 11 12 14	26 23 24 24 24 24	76 78 79 76 69
1935 1936 1937 1938 1939	345 323 347 349 331	289 269 295 301 286	86 90 87 87 93	21. 1 20. 4 22. 1 20. 6 20. 7	88 89 94 91 <del>94</del>	198 192 208 193 194	88 89 90 91 92	33 35 38 40 40	17 20 24 23 24	23 31 29 30 37	66 68 68 70 72
1940 1941 1942 1943 1944	341 344 348 357 362	298 304 309 320 326	95 94 104 117 114	20. 5 20. 0 20. 6 20. 3 20. 2	97 97 100 101 101	192 188 194 191 190	92 92 91 89 88	42 44 48 50 51	28 30 34 38 43	45 46 57 63 64	73 74 75 76 76
1945 1946 1947 1948 1948	354 352 355 356 360	322 323 329 332 332 338	109 107 104 98 99	18.8 18.1 17.2 16.8 16.2	99 99 99 100 101	177 170 162 158 152	88 91 92 95 95	54 58 64 72 80	45 53 56 57 61	72 69 73 72 69	76 77 78 74 82
1950 1951 1952 1953 1954	345 344 349 348 348	326 326 334 335 335	102 103 103 100 104	15. 1 15. 2 14. 5 14. 0 13. 3	101 104 103 103 102	142 143 136 131 125	97 98 99 99 100	86 92 96 97 98	68 73 80 83 88	72 80 81 80 82	85 88 88 91 91
1955 1956 1957 1958 1959	340 324 324 324 324 324	330 315 316 317 318	106 104 101 99 100	12.8 12.0 11.1 10.5 10.3	102 101 99 99 102	120 113 104 99 97	100 99 100 100 100	99 99 100 99 101	90 91 94 97 109	86 91 93 101 106	94 98 95 100 105
1960 1961 1962 <sup>5</sup> 1963 <sup>5</sup>	324 304 295 300	319 300 291 296	97 98 99 101	9.8 9.5 9.1 8.9	101 101 101 102	92 89 85 83	100 100 100 101	100 99 96 99	110 114 123 132	109 116 120 124	106 109 111 115

## TABLE C-74.-Selected measures of farm resources and inputs, 1929-63

Acreage harvested (excluding duplication) plus acreages in fruits, tree nuts, and farm gardens.
Animal units of breeding livestock, excluding horses and mules.
Includes buildings and improvements on land.
Nonfarm inputs associated with farmers' purchases.
Preliminary.

	popu- ion il 1) 1	Farn (t	a employ housand:	ment 5) <sup>2</sup>	Farm output				Crop pro-	Live- stock	
Year	Num-	As per-		Fomfler	Timed	Per unit	Pe	r man-h	our	duc- tion per	duction per breed-
	(thou- sands)	total popu- lation <sup>3</sup>	Total	workers	workers	of total input	Total	Crops	Live- stock	acre 4	ing unit
					]]'			ndex, 19	57-59=	100	
1929	30, 580	25.1	12, 763	9, 360	3, 403	63	28	28	48	69	68
1930 1931 1932 1933 1934	30, 529 30, 845 31, 388 32, 393 32, 305	24. 8 24. 8 25. 1 25. 8 25. 6	12, 497 12, 745 12, 816 12, 739 12, 627	9, 307 9, 642 9, 922 9, 874 9, 765	3, 190 3, 103 2, 894 2, 865 2, 862	63 69 69 65 59	28 30 30 28 27	27 30 30 27 27	47 47 46 43	64 72 68 61 51	70 70 69 68 62
1935. 1936. 1937. 1938. 1938.	32, 161 31, 737 31, 266 30, 980 30, 840	25. 3 24. 8 24. 3 23. 9 23. 6	12, 733 12, 331 11, 978 11, 622 11, 338	9, 855 9, 350 9, 054 8, 815 8, 611	2, 878 2, 981 2, 924 2, 807 2, 727	69 62 73 74 72	31 29 33 35 35	31 28 33 35 34	44 46 46 48 50	66 56 76 73 74	69 70 71 75 75
1940 1941 1942 1943 1944	30, 547 30, 118 28, 914 26, 186 24, 815	23. 1 22. 6 21. 4 19. 2 17. 9	10, 979 10, 669 10, 504 10, 446 10, 219	8, 300 8, 017 7, 949 8, 010 7, 988	2, 679 2, 652 2, 555 2, 436 2, 231	72 75 82 79 82	36 39 42 42 42 44	37 39 43 41 44	50 51 56 58 56	76 77 86 78 83	75 80 81 78 75
1945 1946 1947 1948 1949	24, 420 25, 403 25, 829 24, 383 24, 194	17.5 18.0 17.9 16.6 16.2	10, 000 10, 295 10, 382 10, 363 9, 964	7, 881 8, 106 8, 115 8, 026 7, 712	2, 119 2, 189 2, 267 2, 337 2, 252	82 85 82 88 86	46 49 50 56 57	46 50 50 57 57	58 59 61 62 66	82 86 82 92 85	79 78 79 82 86
1950. 1951. 1952. 1953. 1954.	23, 048 21, 890 21, 748 19, 874 19, 019	15.2 14.2 13.8 12.4 11.7	9, 926 9, 546 9, 149 8, 864 8, 651	7, 597 7, 310 7, 005 6, 775 6, 570	2, 329 2, 236 2, 144 2, 089 2, 081	85 86 89 90 91	61 62 68 71 74	63 61 67 69 73	68 72 74 76 80	84 85 90 89 88	86 89 89 93 92
1955 1956 1957 1958 1959	19,078 18,712 17,656 17,128 16,592	11.5 11.1 10.3 9.8 9.4	8, 381 7, 852 7, 600 7, 503 7, 342	6, 345 5, 900 5, 660 5, 521 5, 390	2, 036 1, 952 1, 940 1, 982 1, 952	94 96 96 103 101	80 86 91 103 106	77 83 90 105 105	85 89 92 100 108	91 92 93 105 102	93 95 96 100 104
1960 1961 1962 \$ 1963 \$	15, 635 14, 803 14, 313 13, 400	8.7 8.1 7.7 7.1	7, 057 6, 919 6, 700 6, 680	5, 172 5, 029 4, 873 4, 809	1, 885 1, 890 1, 827 1, 871	105 106 107 110	115 120 127 135	114 119 124 132	113 120 127 133	109 113 116 119	105 108 108 108

#### TABLE C-75.-Farm population, employment, and productivity, 1929-63

<sup>1</sup> Farm population as defined by Department of Agriculture and Department of Commerce, i.e., civilian population living on farms, regardless of occupation.
 <sup>2</sup> Total population of United States as of July 1 includes armed forces abroad and Alaska and Hawaii after they achieved statehood.
 <sup>3</sup> Includes persons doing farm work on all farms. These data, published by the Department of Agriculture, Statistical Reporting Service, differ from those on agricultural employment by the Department of Labor (see Table C-19) because of differences in the method of approach, in concepts of employment, and in time of month for which the data are collected. For further explanation, see monthly report on Farm Labor, September 10, 1958.
 <sup>4</sup> Computed from variable weights for individual crops produced each year.

Sources: Department of Agriculture and Department of Commerce,

## TABLE C-76.-Comparative balance sheet of agriculture, 1929-64

							Cla	ims					
			Ot	her phy	sical as	sets	Fin	ancial as	sets				
Beginning of year	Total	Real estate	Live- stock	Ma- chin- ery and motor vehi- cles	Crops 1	House- hold fur- nish- ings and equip- ment <sup>3</sup>	Depos- its and cur- rency	U.S. savings bonds	Invest- ment in co- opera- tives	Total	Real estate debt	Other debt	Pro- prie- tors' equi- ties
1929	(1)	48.0	6.6	3.2	(9)	(3)	(3)	(8)	(8)	(1)	9.8	(1)	(1)
1930 1931 1932 1933 1934	68.5 (3) (9) (3) (4)	47. 9 43. 7 37. 2 30. 8 32. 2	6.5 4.9 3.6 3.0 3.2	3.4 3.3 3.0 2.5 2.2	2.5 (3) (3) (3) (3)	4.0 (*) (*) (*) (*)	3.6 (3) (3) (4) (4)	() () () () () () () () () () () () () (	0, 6 (*) (*) (*) (*)	68.5 (3) (3) (3) (3)	9.6 9.4 9.1 8.5 7.7	5.0 () () () ()	53.9 (P) (P) (P) (P)
1935 1936 1937 1938 1939	(3) (3) (3) (3) (3) (3)	33. 3 34. 3 35. 2 35. 2 34. 1	3.5 5.2 5.1 5.0 5.1	2.2 2.4 2.6 3.0 3.2	(*) (*) (*) (*)	() () () () () () () () () () () () () (	(3) (3) (3) (4)	(3) (3) (3) (4)	(*) (*) (*) (*)	8888	7.6 7.4 7.2 7.0 6.8	8888	(B) (B) (B) (B) (B) (B) (B) (B) (B) (B)
1940 1941 1942 1943 1944	53.0 55.0 62.9 73.7 84.5	33. 6 34. 4 37. 5 41. 6 48. 2	5.1 5.3 7.1 9.6 9.7	3. 1 3. 3 4. 0 4. 9 5. 3	2.7 3.0 3.8 5.1 6.1	4.3 4.2 4.9 5.0 5.3	3.2 3.5 4.2 5.4 6.6	0.2 .4 .5 1.1 2.2	.8 .9 .9 1.0 1.1	53. 0 55. 0 62. 9 73. 7 84. 5	6.6 6.5 6.4 6.0 5.4	3.4 3.9 4.1 4.0 3.5	43. 0 44. 6 52. 4 63. 7 75. 6
1945 1946 1947 1948 1948	94.0 103.3 116.2 127.5 134.2	53. 9 61. 0 68. 5 73. 7 76. 6	9.0 9.7 11.9 13.3 14.4	6.3 5.2 5.1 7.0 9.4	6.7 6.3 7.1 9.0 8.6	5.6 6.1 7.7 8.5 9.1	7.9 9.4 10.2 9.9 9.6	3.4 4.2 4.2 4.4 4.6	1.2 1.4 1.5 1.7 1.9	94.0 103.3 116.2 127.5 134.2	4.9 4.8 4.9 5.1 5.3	3.4 3.2 3.6 4.2 6.1	85.7 95.3 107.7 118.2 <b>122.</b> 8
1950 1951 1952 1953 1954	131. 6 150. 4 165. 5 162. 5 159. 1	75.3 86.6 95.1 96.5 95.0	12.9 17.1 19.5 14.8 11.7	11. 3 13. 0 15. 2 15. 6 16. 3	7.6 7.9 8.8 9.0 9.2	8.6 9.7 10.3 9.9 9.9	9. 1 9. 1 9. 4 9. 4 9. 4	4.7 4.7 4.6 4.7	2.1 2.3 2.5 2.7 2.9	131. 6 150. 4 165. 5 162. 5 159. 1	5.6 6.1 6.7 7.2 7.7	6.9 7.0 7.9 8.8 9.3	119. 1 137. 3 150. 9 146. 5 142. 1
1955 1956 1957 1958 1959	162. 7 166. 8 174. 7 182. 5 198. 7	98. 2 102. 9 110. 4 115. 4 124. 4	11.2 10.6 11.0 13.9 17.7	16. 2 16. 5 17. 1 17. 0 18. 5	9.6 8.3 8.3 7.6 9.3	10.0 10.5 10.0 9.9 9.8	9.4 9.5 9.4 9.5 10.0	5.0 5.2 5.1 5.1 5.2	3.1 3.3 3.4 3.6 3.8	162, 7 166, 8 174, 7 182, 5 198, 7	8.2 9.0 9.8 10.4 11.1	9.5 9.8 9.6 9.7 12.0	145. 0 148. 0 155. 3 162. 4 175. 6
1960 1961 1962 1963 1964 4	199. 5 199. 6 208. 0 216. 5 226. 2	129. 9 131. 4 137. 4 143. 6 152. 0	15.6 15.5 16.4 17.2 (*)	18.6 18.2 18.6 19.3 (*)	7.8 8.0 8.7 9.1 (*)	9.6 8.9 9.1 8.9 (*)	9.2 8.7 8.8 9.2 (*)	4.7 4.6 4.5 4.4 (8)	4, 1 4, 3 4, 5 4, 8 ( <sup>3</sup> )	199. 5 199. 6 208. 0 216. 5 226. 2	12. 1 12. 8 13. 9 15. 2 16. 7	11. 8 12. 4 13. 5 14. 8 16. 1	175. 6 174. 4 180. 6 186. 5 193. 4

[Billions of dollars]

Includes all crops held on farms for whatever purpose and crops held off farms as security for Commodity Credit Corporation loans. The latter on January 1, 1963, totaled \$1,129 million.
 Revised to reflect farm population estimates based on definition of a farm in 1959 Census of Agriculture. For further details of revision, see Agricultural Information Bulletin No. 270.
 Not available.
 Preliminary.

## INTERNATIONAL STATISTICS

## TABLE C-77.-United States balance of payments, 1947-63

[Millions of dollars]

		Ex	ports of	goods a	and ser	vice	Impor	s of goo	ds and s	ervices	
ear or quarter	Total	Mer-	мш-	Incon in vest	ne on ments	Other		Mer-	Mili-	Other	Balance on goods and
		chan- dise 1	tary sales	Pri- vate	Gov- ern- ment	serv- ices	Total	chan- dise <sup>1</sup>	expend- itures	serv- lces	serv. ices
1947 1948 1949	19, 737 16, 789 15, 770	16, 015 13, 193 12, 149	() () () () () ()	1, 036 1, 238 1, 297	66 102 98	2, 620 2, 256 2, 226	8, 208 10, 349 9, 621	5, 979 7, 563 6, 879	455 799 621	1, 774 1, 987 2, 121	11, 529 6, 440 6, 149
1950	13, 807	10, 117	(7)	1, 484	109	2, 097	12, 028	9, 108	576	2, 344	1, 779
1951	18, 744	14, 123	(7)	1, 684	198	2, 739	15, 073	11, 202	1, 270	2, 601	3, 671
1952	17, 992	13, 319	(7)	1, 624	204	2, 845	15, 766	10, 838	2, 054	2, 874	2, 226
1953	16, 947	12, 281	192	1, 658	252	2, 564	16, 561	10, 990	2, 615	2, 956	386
1954	17, 759	12, 799	182	1, 955	272	2, 551	15, 931	10, 354	2, 642	2, 935	1, 828
1955	19, 804	14, 280	200	2, 170	274	2, 880	17, 795	11, 527	2, 901	3, 367	2,009
1956	23, 595	17, 379	161	2, 468	194	3, 393	19, 628	12, 804	2, 949	3, 875	3,967
1957	26, 481	19, 390	375	2, 612	205	3, 899	20, 752	13, 291	3, 216	4, 245	5,729
1958	23, 067	16, 264	300	2, 538	307	3, 658	20, 861	12, 952	3, 435	4, 474	2,206
1959	23, 476	16, 282	302	2, 694	349	3, 849	23, 342	15, 310	3, 107	4, 925	134
1960.	26, 974	19, 459	335	2, 873	349	3, 958	23, 205	14, 723	3, 048	5, 434	3, 769
1961.	28, 311	19, 913	402	3, 464	380	4, 152	22, 867	14, 497	2, 934	5, 436	5, 444
1962.	29, 790	20, 479	660	3, 850	472	4, 329	24, 964	16, 145	3, 028	5, 791	4, 826
1963 <sup>g</sup>	31, 106	21, 357	747	4, 040	499	4, 463	25, 831	16, 768	2, 907	6, 156	5, 275
				Seas	onally	adjusted	<b>i a</b> nnual	rates			
1961: I	28, 352	20, 200	352	3, 432	380	3, 988	21, 908	13, 544	3, 092	5, 272	6, 444
II	27, 372	19, 020	448	3, 324	480	4, 100	22, 024	13, 616	3, 056	5, 352	5, 348
III	28, 428	19, 948	408	3, 616	280	4, 176	23, 484	15, 304	2, 720	5, 460	4, 944
IV	29, 092	20, 484	400	3, 484	380	4, 344	24, 052	15, 524	2, 868	5, 660	5, 040
1962: I	28, 824	20, 088	452	3, 616	436	4, 232	24, 476	15, 768	3, 016	5, 692	4, 348
II	30, 440	21, 048	760	3, 760	576	4, 296	24, 888	16, 120	2, 992	5, 776	5, 552
III	30, 200	21, 080	564	3, 784	420	4, 352	25, 128	16, 508	2, 928	5, 692	5, 072
IV	29, 696	19, 700	864	4, 240	456	4, 436	25, 364	16, 184	3, 176	6, 004	4, 332
1963: I	29, 788	19, 992	724	4, 252	496	4, 324	25, 028	16, 008	2, 992	6, 028	4, 760
II	31, 564	21, 924	812	3, 856	500	4, 472	25, 740	16, 680	2, 900	6, 160	5, 824
III <sup>10</sup>	31, 964	22, 156	704	4, 012	500	4, 592	26, 724	17, 616	2, 828	6, 280	5, 240

See footnotes at end of table.

		Gover grant	nment s and ital	<b><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u></b>	rivate c net	apital,			01	ver-all b de	alance ( ficit (	surplus ))	or
	Remit-						For-	Unre-			Gold	Liqui bilit	id lia- ies 4
Year or quarter	tances and pen- sions	Grants and capi- tal out- flow	Re- pay- ments on U.S. loans	Direct invest- ments	Long- term port- folio	Short- term	eign capi- tal *	corded trans- actions	Total *	Total	and con- vert- ible cur- ren- cies	To mone- tary author- ities and in- stitu- tions <sup>b</sup>	To other for- eign hold- ers
1947 1948 1949	-715 -617 -630	6, 415 5, 361 5, 854	294 443 205	749 721 660	49 69 80	189 116 187	-75 -173 83	936 1, 179 775	4, 567 1, 005 175	4, 567 1, 005 175	2, 850 1, 530 164	1,	717 525 11
1950 1951 1952 1953 1954	-523 -457 -545 -617 -615	-3, 935 -3, 496 -2, 809 -2, 542 -2, 061	295 305 429 487 507	621 508 852 735 667	-495 -437 -214 185 -320	-149 -103 -94 167 -635	90 243 212 178 240	21 477 601 339 173	-3, 580 -305 -1, 046 -2, 152 -1, 550	-3, 580 -305 -1, 046 -2, 152 -1, 550	-1, -1, -1,	1,837 358 1,425 991 1,252	
1955 1956 1957 1958 1959	585 665 702 722 791	-2, 627 -2, 841 -3, 233 -3, 131 -3, 040	416 479 659 544 1, 054	823 1, 951 2, 442 1, 181 1, 372	-241 -603 -859 -1, 444 -926	191 517 276 311 77	394 653 487 22 863	503 543 1, 157 488 412	-1, 145 -935 520 -3, 529 -3, 743	-1, 145 -935 520 -3, 529 -3, 743	-41 306 798 -2, 275 -731	-1, -1, -1, -3,	104 241 278 254 012
1960 1961 1962 1963 <sup>8</sup>	-672 705 736 819	3, 405 4, 056 4, 281 4, 503	636 1, 274 1, 283 1, 048	-1, 694 -1, 598 -1, 557 -1, 687	850 1, 011 1, 209 1, 889	-1, 348 -1, 541 507 -677	366 728 1, 020 524	683 905 1, 025 419	-3, 881 -2, 370 -2, 186 -3, 147	-3, 881 -2, 370 -2, 186 (9)	1, 702 741 907 (9)	-1, 890 -546 -1, 079 (9)	-289 -1,083 -200 (*)
			Seaso	nally a	djusted	annual	rates			Quarte	rly tota	ls, unac	ljusted
1961: I II III IV	748 684 692 696	-3, 940 -3, 424 -4, 116 -4, 744	512 3, 404 396 784	-1, 832 -1, 376 -1, 596 -1, 588	376 876 936 1, 856	-1, 888 -1, 756 -844 -1, 676	848 1, 048 164 852	908 1, 560 60 1, 212	-1, 888 124 -2, 620 -5, 096	-331 73 -912 -1, 200	-346 331 -270 -456	69 307 417 367	84 565 225 377
1962: I II III IV	764 728 704 748	-4, 300 -4, 312 -4, 180 -4, 332	620 948 2, 404 1, 160	796 2, 024 1, 436 1, 972	-1, 428 -1, 316 -752 -1, 340	-1, 220 4 -656 -156	1, 308 216 704 1, 852	108 148 1, 876 1, 968	-2, 340 -1, 808 -1, 424 -3, 172	-472 323 693 698	189 207 550 375	416 506 601 388	-699 -24 458 65
1963: I II III <sup>10</sup>	848 836 772	4, 232 5, 368 3, 908	704 760 1, 680	-2, 004 -1, 952 -1, 104	-2, 048 -2, 464 -1, 156	-2, <mark>348</mark> -2, 492 112	348 1, 004 220	488 568 1, 336	3, 460 4, 956 1, 024	-689 -1, 173 -593	78 122 167	-217 -909 -382	394 142 44

### TABLE C-77.-United States balance of payments, 1947-63-Continued

[Millions of dollars]

Adjusted from customs data for differences in timing and coverage.
Other than liquid funds.
Equals charges in U.S. gold and convertible currencies and liquid liabilities to foreigners.
Minus indicates increase in liabilities.
To International Monetary Fund (IMF) and foreign central banks and governments.
To foreign commercial banks and other international and regional institutions not listed in footnote 5 and to other foreigners.
Not reported separately.
Average of the first three quarters based on seasonally adjusted annual rates.
Preliminary.

NOTE.-Data exclude military aid and U.S. subscriptions to IMF.

Source: Department of Commerce,

Table	C-78.—Major	U.S.	Government period and	foreign I fiscal	assistance, years 1959-	by -63	type	and	by	area,	total	postwa	7

Fiscal year	Total	Western Europe (excluding Greece and Turkey)	Near East (including Greece and Turkey) and South Asia	Other Africa	Far East and Pacific	A merican Repub- lics	Interna- tional or- ganiza- tions and unspeci- fied areas
Total, net	04.7		16.2	1.5		F 1	0.1
1959 1960	6.0 4.2	.7	10. 5 1. 5 1. 5	1.5 .1 .2	23.0 1.5 1.5	.6 .3	9.1 1.6 .3
1961 1962 1963	4.0 5.2 4.9	1 .4 1	1.6 1.6 2.1	.2 .4 .3	1.5 1.5 1.5	1.0 .7	.4 .4 .4
Investment in five interna-							
Total postwar 1	5.2						5.2
1959	1.4						1.4
1961 1962	$\frac{.1}{2}$						.1
1963	.1						.1
Under assistance programs, net							
Total postwar 1	89.5 47	39.6 7	16.3	1.5	23.0	5.1	3.9
1960	4.1	.4	1.5	.2	1.5	.3	.2
1961 1962 1963	3.9 5.1 4.8	1 .4 1	1.0 1.6 2.1	.2 .4 .3	1.5 1.5 1.5	1.0 .7	.3
Net grants of military supplies							
and services Total postwar 1	32 1	15.5	5.2	1	10 1	. 8	. 4
1959	2.2	.7	.5	(8)	.8	.1	(2)
1960	2.0 1.7	.8	.4	(8) (8)	.7		(8) (8)
1962 1963	1.6 1.7	.3	.3	(3) (8)	.8	.1	(3) (3)
Other aid not				.,			()
Total postwar 1	57.4	24.1	11.1	1. 4	12. 9	4.3	3.6
1959	2.4 2.1	( <sup>3</sup> ) - 3	.9	.1	.7	.6	$^{.2}_{.2}$
1961	2.2	6	1.3	.2	.8	.3	.3
1962	3.4 3.0	( <sup>3</sup> ) 6	1.3 1.6	.3 .3	.7 .8	.9 .6	.2
Net grants (less conversions)	<b>20</b> 1	18 0					
1959	39.1 1.6	.1	.5	.9	.7	.1	2. í
1960	1.6	.2	.4	.1	.7	.1	.1
1962 1963	1.9	( <sup>8</sup> )	.7	.3	.6 .1	.1 .2	.2
Net credits (including conver-							
Total postwar 1	15. 0	6.4	3.4		1.6	2.8	.4
1959	.1	4	.2	8	(3) . 1	.1	8
1961	(3)	7	.4	(3)	``.1	.2	(8) (8)
1963	1.4	7	1.0	:1	.6	.0	.1
Other assistance (through net accumulation of foreign cur- rency claims) 4							
Total postwar 1	3. 3	.5	1.6	.1	.4	.3	.4
1960	.2	(*)	.2	(3)	(8)	(*).1	:1
1961	.4	(3)	.3		(3)	(8)	.1
1963	.2	(8)	8	8	<sup>(9</sup> .1	.1	(8)

<sup>1</sup> Fiscal years 1946-63. <sup>3</sup> Inter-American Development Bank, International Bank for Reconstruction and Development, Inter-national Development Association, International Finance Corporation, and International Monetary

Battonist Development Association, International Annual Control of the second se

Source: Department of Commerce.

# TABLE C-79.—United States merchandise exports and imports, by economic category, 1949 and 1958-63

Category	1949	1958	1959	1960	1961	1962	January–June		
							1962	1963	
Domestic exports: Total 1	11, 789	16, 202	16, 211	19, 401	19, 907	20, 632	10, 560	10, 707	
Agricultural Nonagricultural	3, 578 8, 211	3, 854 12, 348	3, 955 12, 256	4, 831 14, 570	5, 024 14, 883	5, 031 15, 601	2, 572 7, 988	2, 623 8, 084	
Food and beverages Agricultural foodstuffs Nonagricultural foodstuffs	2, 302 2, 254 48	2, 549 2, 511 38	2, 796 2, 751 45	3, 103 3, 060 43	3, 346 3, 308 38	3, 692 3, 652 40	1, 921 1, 903 18	1, 973 1, 951 22	
Industrial supplies and materials	4, 870	6, 404	6, 110	7, 802	7, 572	7,000	3, 473	3, 593	
cultural	1, 273	1, 262	1, 088	1,654	1, 593	1, 198	588	554	
rials	3, 597	5, 142	5, 022	6, 148	5, 979	5, 802	2, 885	3, 039	
Materials used in farming	167	263	300	331	346	447	234	235	
Capital equipment. Machinery and related items Commercial transportation	3, 378 2, 296	5, 328 3, 667	5, 363 3, 706	6, 392 4, 141	6, 716 4, 530	7, 405 4, 921	3, 829 2, 519	3, 797 2, 581	
equipment. Special category equipment <sup>3</sup>	918 164	1, 423 238	1, 369 288	1, 792 459	1, 539 647	1, 571 913	854 456	787 429	
Consumer goods, nonfood	913	1, 271	1, 274	1, 327	1, 357	1, 380	710	723	
Government military sales and un- classified	159	387	368	446	570	708	393	386	
General imports: Total <sup>3</sup>	6, 638	413, 255	15, 627	15, 017	14, 713	16, 396	8, 105	8, 248	
Industrial supplies and materials * Petroleum and products	3, 743 485 670	7, 007 1, 610 988	8, 441 1, 536 1, 089	7, 956 1, 548 1, 098	7, 681 1, 682 1, 093	8, 456 1, 814 1, 144	4, 284 913 563	4, 246 942 533	
durable goods output	991	1, 161	1, 556	1, 489	1 <b>, 451</b>	1, 613	857	867	
cluding metals). All other industrial supplies and	143	435	603	541	538	617	299	306	
with durable goods output)	1, 454	2, 813	3, 657	3, 280	2, 917	3, 268	1, 652	1, 598	
Food and beverages	2, 004	3, 354	3, 364	3, 209	3, 253	3, 520	1, 685	1, 708	
Materials used in farming	286	366	366	353	395	418	228	267	
Consumer goods, nonfood	410	1, 710	2, 424	2, 459	2, 200	2, 707	1, 243	1, 322	
Capital equipment (including agri- cultural machinery)	107	481	618	602	720	843	443	458	
All other and unclassified	88	370	414	438	464	452	222	247	

[Millions of dollars]

<sup>1</sup> Excludes military aid shipments of supplies and equipment under the Military Assistance Program, 1957-63; in 1949, excludes military shipments under the Greek-Turkey and the Cbina military aid programs. Also excludes uranium exports prior to 1961 (about \$10 million a year).
<sup>2</sup> Excludes Government military cash sales.
<sup>3</sup> Adjusted to include imports of uranium ores and concentrates.
<sup>4</sup> Total adjusted to exclude \$33 million of the value reported by economic category.

Source: Department of Commerce.

TABLE C-80.-United States merchandise exports and imports, by area, 1949 and 1958-631

[Millions of dollars]

Area	1949	1958	1959	1960	1961	1962	January-October		
							1962	1963	
Exports (including reexports):									
Total 2	11, 560	15,925	15, 925	18, 892	19, 143	19, 474	16, 061	17, 088	
Canada Other Western Heinisphere. Western Europe Other Europe Australia and Oceania Africa General imports: Total	1, 928 2, 820 3, 980 62 3 1, 997 175 594 6, 638	3, 439 4, 334 4, 514 113 5 2, 658 245 618 4 13, 255	3, 748 3, 777 4, 535 89 7 2, 756 323 691 15, 627	3,709 3,770 6,318 194 13 3,646 475 766 15,017	3, 643 3, 720 6, 287 133 15 4, 111 403 831 14, 713	3, 830 3, 560 6, 371 125 16 4, 124 469 980 16, 396	3, 206 2, 939 5, 243 114 3, 351 391 803 13, 578	3, 398 2, 896 5, 593 121 9 3, 854 415 801 14, 211	
Canada. Other Western Hemisphere. Western Europe. Soviet bloc <sup>3</sup> . Other Europe. Asia. Australia and Oceania. Africa. Unidentified countries <sup>5</sup>	1, 558 2, 444 909 67 4 1, 184 125 338 8	2, 965 4, 049 3, 297 63 5 1, 997 209 668 34	3, 352 4, 029 4, 523 81 2, 603 338 679 20	3, 153 3, 964 4, 185 81 2, 721 266 627 19	3, 270 3, 725 4, 058 81 2 2, 582 320 672 4	3, 657 3, 926 4, 542 79 2, 965 440 758 25	3,022 3,269 3,745 68 2 2,466 353 631 22	3, 166 3, 351 3, 867 • 2 2, 679 427 644 5	

Data for all periods have been adjusted to include imports of uranium ore and exports of uranium and other nuclear materials. Imports from Canada and the Republic of South Africa have been adjusted for all periods for such imports. Data on imports of uranium ore from other countries are not available prior to 1961.
 Excludes special category items.
 U.S.S.R., Poland, Bulgaria, Rumania, Czechoslovakia, East Germany, Hungary, Albania, Estonia, Latvia, Lithuania.
 Total adjusted to exclude \$33 million of the value reported by area.
 Consists of certain low-valued shipments and uranium and thorium imports, not identifiable by country.

Source: Department of Commerce.

# TABLE C-81.—Gold reserves and dollar holdings of foreign countries and international organizations, 1949, 1953, and 1958-63

								1963
Area and country	1949	1953	1958	1959	1960	1961	1962	Sep- tember 1
Total	18,668	26, 935	36, 501	42, 245	46, 297	<sup>2</sup> 49, 528	52, 508	54, 795
Continental Western Europe Austria Belgium France Germany Italy Netherlands Scandinavian countries (Sweden, Norway, Den- mark, and Finland) Switzerland Other United Kingdom Canads Latin America Argentina Brazil	6, 098 92 818 733 149 570 370 394 132 2, 067 773 2, 027 1, 516 3, 072 412 510	9, 920 249 915 1, 204 1, 224 821 981 710 169 2, 174 1, 473 3, 241 2, 509 3, 679 505 679	$17, 244 \\ 612 \\ 1, 391 \\ 1, 294 \\ 4, 407 \\ 2, 209 \\ 1, 121 \\ 96 \\ 2, 853 \\ 1, 862 \\ 3, 875 \\ 3, 438 \\ 4, 123 \\ 3, 438 \\ 4, 123 \\ 4, 124 \\ 4, 124 \\ 4, 124 \\ 4, 124 \\ 4, 124 $	19, 248 630 1, 279 1, 980 4, 640 3, 119 1, 634 1, 113 1, 634 1, 113 1, 705 3, 827 3, 610 4, 014 3, 479 479	21, 059 539 1, 314 2, 165 4, 450 3, 080 1, 783 942 328 2, 957 1, 501 4, 887 3, 770 3, 533 420 483 483	23, 797 561 1, 582 3, 114 6, 509 3, 459 1, 800 1, 193 470 3, 518 4, 800 4, 163 3, 556 4216 4, 163	25,058 783 1,539 3,747 6,412 3,627 1,830 1,256 624 3,658 4,582 4,561 4,446 3,411 2,72 430	26, 247 905 1, 667 4, 500 6, 637 3, 541 1, 911 1, 328 752 3, 409 1, 599 4, 565 4, 578 3, 876 454 454 361
Chile Colombia Cuba Mexico Peru Uruguay Venezuela Other Japan Other	101 138 463 270 82 236 517 343 2,008 356 1,652	122 236 570 345 104 338 597 438 2, 865 953 1, 912	140 241 452 96 262 1, 215 478 3, 251 1, 095 2, 156	228 288 296 587 111 242 932 458 4,008 1,566 2,442	180 237 79 541 114 232 800 447 4, 446 2, 169 2, 277	153 236 44 612 132 238 820 381 \$ 4, 385 \$ 1, 979 2, 406	178 206 16 630 152 282 807 438 5,005 2,502 2,502 2,503	176 217 14 764 198 264 934 494 5, 355 2, 692 2, 663
All other countries	679	1, 105	1, 199	1, 313	1, 251	1,436	1, 764	1, 919
International and regional	3, 268	3, 616	3, 371	6, 225	7, 351	7,261	8,263	8, 255

[Millions of dollars; end of period]

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<sup>1</sup> Preliminary. <sup>2</sup> Total dollar holdings include \$32 million reported by banks initially included as of December 31, 1961, of which \$81 million reported for Japan.

NOTE.—Includes gold reserves and dollar holdings of all foreign countries (with the exception of gold reserves of U.S.S.R., other Eastern European countries, and Communist China), and of international and regional organizations (International Bank for Reconstruction and Development, International Mone-tary Fund, Inter-American Development Bank, European Investment Bank and others). Holdings of the Bank for International Settlements and the European Payments Union/European Fund and the Tri-partite Commission for the Restitution of Monetary Gold are included under "other" Continental Western Europe.

Source: Board of Governors of the Federal Reserve System;

TABLE	C-82 United	States gold	stock	and	holdings	of	convertible	foreign	currencies	by	<b>U</b> .S.
		- ma	onetary	auti	horities, 1	94	96 <b>3</b>				

End of year or month	Total	Gold	Foreign	
· · · · · · · · · · · · · · · · · · ·		Total <sup>2</sup>	Treasury	holdings
1949	24, 563	24, 563	24, 427	
1950	22, 820	22,820	22,706	
1951	22,873	22,873	22,695	
1952	23, 252	23, 252	23, 187	
1953	22,091	22,091	22,030	]
1954	21, 793	21, 793	21, 713	
1955	21, 753	21,753	21,690	1.
1956	22,058	22,058	21,949	
1957	22,857	22,857	22 781	
1058	20,582	20,582	20,534	[
1959	19,507	19, 507	19,456	
1060	17 004	17 004	17 767	
1900	17,004	16,004	10,707	116
1901	10,000	10, 947	10,009	110
1902	10,100	10,007	10,978	99
1903 •	10, 808	10, 590	10,013	212
1962: January	16,963	16,847	16.815	116
February	16,948	16,795	16,790	153
March	16.873	16,643	16,608	230
April	16,762	16, 519	16,495	243
May	16,718	16,458	16,434	260
June	17,081	16, 527	16, 435	554
Inly	16 678	16 182	16 147	406
Annat	16,562	16 130	16,008	493
Sontomber	16,531	16,105	16,087	450
October	16 364	16,001	15 078	239
November	16,004	16,020	15 077	202
Docombo	16 156	16,014	15,079	1 202
December	10,100	10,007	10, 970	95
1963: January	16,102	15,974	15,928	128
February	16,023	15, 891	15, 878	132
March	16.078	15,946	15,878	132
April	16.046	15,914	15,877	132
May	16,009	15,854	15,797	155
June	15, 956	15, 830	15, 733	126
July	15.764	15.677	15,633	87
August	15, 725	15,633	15, 582	02
Sentember	15 788	15 634	15 592	154
October	15 010	15,640	15,592	270
November	15, 790	15,600	15,500	171
Dacambar 1	15,000	15 808	15,502	919
	15,008	10,090	10,015	212

[Millions of dollars]

Includes gold sold to the United States by the International Monetary Fund with the right of repur-chase which amounted to \$800 million on December 31, 1963.
 Includes gold in Exchange Stabilization Fund.
 Preliminary.

Sources: Treasury Department and Board of Governors of the Federal Reserve System.

								1963
1955	1956	1957	1958	1959	1960	1961	1962	Third quarter
97	100	103	100	99	100	101	101	101
96	97	96	100	102	103	104	105	105
94	97	101	100	101	101	104	104	103
92	93	96	100	102	101	105	108	106
105	104	104	100	97	98	95	93	95
108	104	100	100	99	99	97	95	98
111	111	107	100	95	95	93	91	<sup>2</sup> 93
115	111	105	100	95	96	96	94	2 97
116	115	111	100	94	95	93	91	2 92
120	116	109	100	94	96	95	93	2 96
94	98	101	100	99	101	102	103	102
133	138	111	100	111	114	110	109	110
104	105	106	100	97	97	95	94	99
102	101	103	100	93	91	90	90	102
109	106	103	100	83	77	72	70	72
105	102	100	100	97	96	98	103	101
115	114	113	100	105	107	103	99	101
101	109	105	100	100	94	97	89	95
125	123	126	100	98	104	105	101	112
125	129	144	100	106	108	107	106	126
95	99	103	100	94	93	92	92	<b>92</b>
98	105	107	100	97	98	100	99	95
	97 96 94 92 105 108 111 115 108 111 115 104 102 105 105 115 101 125 95 98	1955         1956           97         100           96         97           94         97           92         93           105         104           108         104           111         111           116         115           120         116           94         98           133         138           104         105           102         101           109         106           125         129           95         99           98         106	1955         1956         1957           97         100         103           96         97         96           94         97         101           92         93         96           105         104         104           108         104         100           111         111         105           116         115         111           120         116         109           94         98         101           133         138         111           104         105         106           102         101         103           104         105         106           102         101         103           105         102         100           115         114         113           105         102         100           115         114         113           101         109         105           125         129         144           95         99         103           98         106         107	1955         1956         1957         1968           97         100         103         100           96         97         96         100           94         97         101         100           92         93         96         100           105         104         104         100           105         104         104         100           111         111         105         100           116         115         111         100           120         116         103         100           133         138         111         100           104         105         106         100           104         105         106         100           104         105         106         100           104         105         106         100           105         102         100         100           105         102         100         100           105         102         100         100           105         102         100         100           105         102         100         100	1955         1956         1957         1968         1959           97         100         103         100         99           96         97         96         100         102           94         97         101         100         101           92         93         96         100         102           105         104         104         100         97           108         104         100         100         97           111         111         107         100         95           116         115         111         100         94           98         101         100         94           94         98         101         100         94           116         115         111         100         94           120         106         108         100         97           133         138         111         100         93           104         105         106         100         97           105         102         100         100         101           104         105         100         100	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$

#### TABLE C-83.—Price changes in international trade, 1955-63

[1958=100]

Terms of trade indexes are unit value indexes of exports divided by unit value indexes of imports.
 Data are for second quarter.
 Commodity price indexes relate to exports.

Norg.—Data shown for area groups and for manufactured goods are unit value indexes. All others are price indexes. Data exclude trade of Soviet area and Communist China.

Source: United Nations.

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